

Webinar on

# CSR to Fight COVID-19

Understand the best practices and learnings to facilitate COVID-19 reliefs and rehabilitations.

**Join Goodera,**

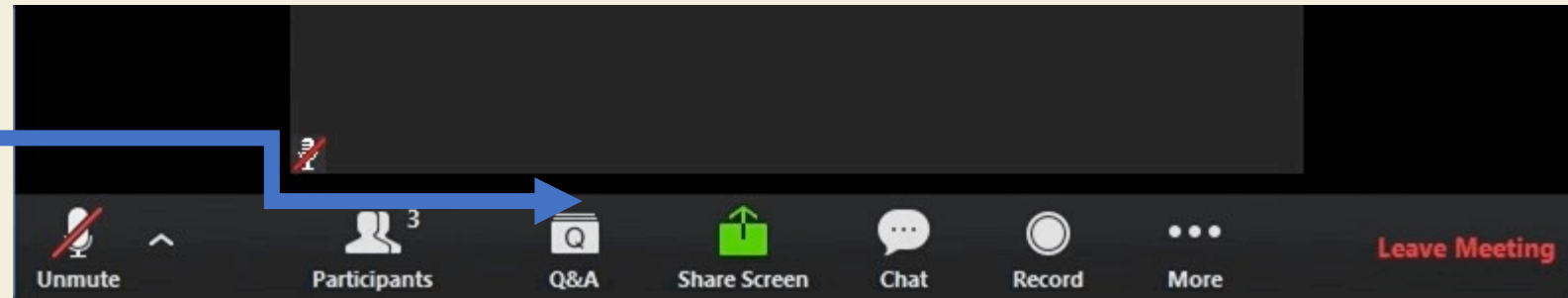
India's most trusted CSR platform to fight COVID-19



# In case you have questions ...



Participants can ask the question through Q&A feature at the bottom of the screen



# Introductions



## Hosts



***Abhishek Humbad***

Founder & CEO

**Goodera**

*-25% of India's CSR Capital*

*-1mn+ employee volunteers*



***Jyoti Vij***

Deputy Secretary General

**FICCI**

*Largest and oldest apex  
industry body of India*

## Audience

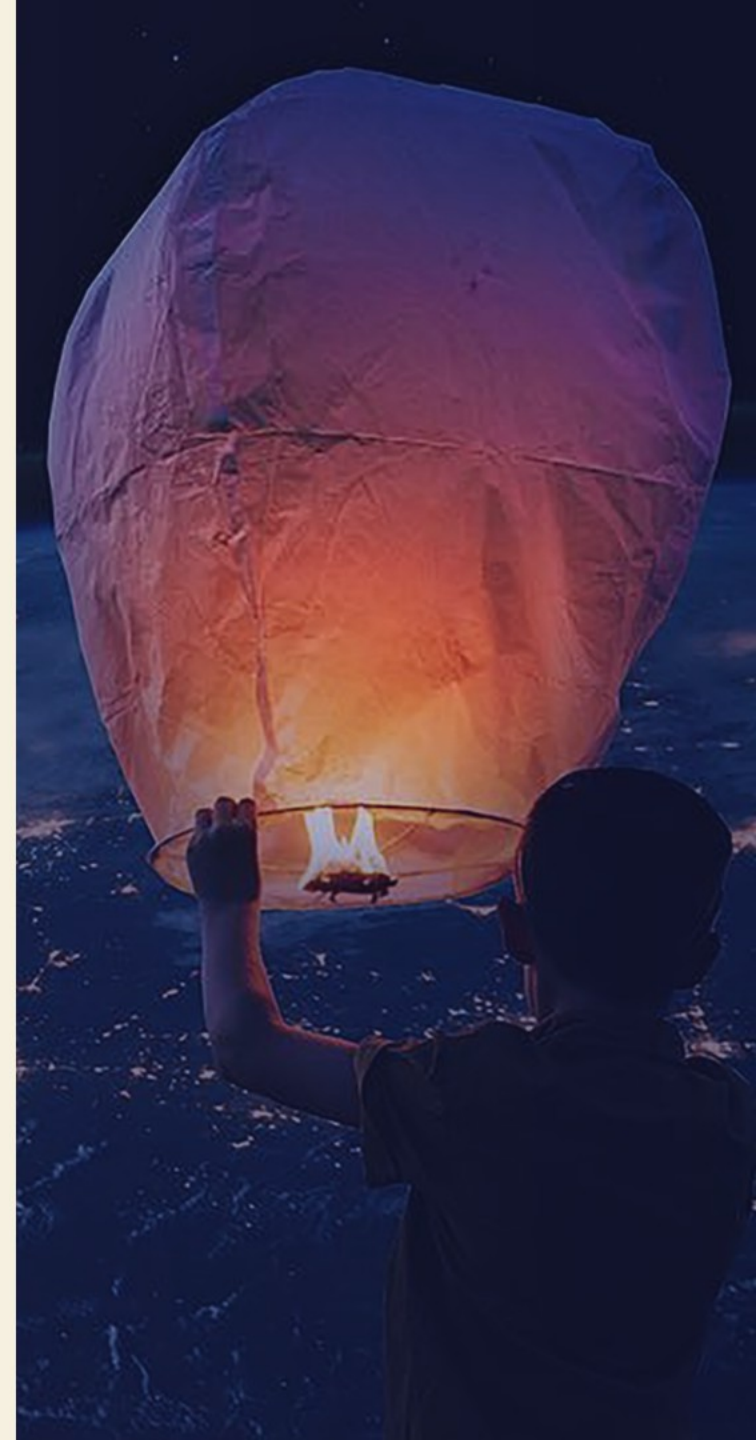
- **150+ CSR Heads;**
- **3000cr + CSR Capital**

## What will you get from this webinar

1. Understand current situation, needs and challenges
2. Learnings and best practices of channelizing CSR capital and employee giving for Covid relief
3. Platform for you to act fast and collaborate for maximum impact

# Agenda

- **Current scenario**
- **What can a CSR team do and how**
- **How will Goodera and FICCI help you**
- **What are your immediate next steps**
- **Q&A**



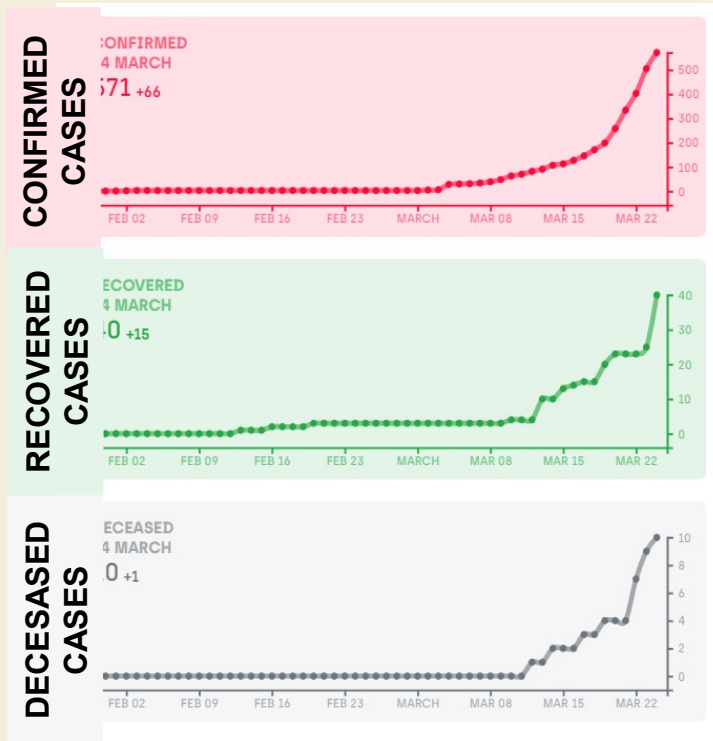
**Current Scenario**



# All eyes are on companies and CSR teams to act

**now.** COVID-19 is growing exponentially

With 600+ cases in India, the current statistics are against us



Source: <https://www.covid19india.org/> As of 11:08 a.m. IST, 25/03

**~50M**

People working in the informal sector are taking a hit as social distancing becomes the norm

**5-8%**

Ventilators present against the total number of beds in government hospitals in the country

India has a heavy shortage of isolation centers..

**7**

beds  
per

**10,000**

People across the country

Source 1, 2, 3, 4

- Employees, consumers and other stakeholders expect companies to act
- All eyes are on CSR teams to drive COVID-19 relief

# Call for support from government bodies



**Govt. of  
India**

**MCA declares the Covid-19 pandemic a notified disaster, with CSR support from corporates accepted under Schedule VII's Preventive Healthcare and Disaster Management areas.**



**Govt. of  
Maharashtra**

**Have sought immediate CSR support for PPE kits, N95 masks, 3-ply masks, ventilators, monitors, infusion pumps, pulse oxymeters, fowler beds and medicines in large volumes.**



**Govt. of  
Karnataka**

**Growing need of ventilators, N-95 masks and ICU beds to accommodate the requirements of Covid-19 and other patients of the state.**



**Govt. of  
West Bengal**



**Expressed shortage of beds, testing kits and safe spaces for quarantined patients.**



**Govt. of  
Delhi**

**Preparing to equip hospitals with additional ventilators, hospital beds with oxygen supplies and high flow oxygen masks.**



 <b>GOVERNMENT OF MAHARASHTRA</b> Directorate of Health Services Pune Office					
Director Telephone Nos.	26122256 (P) 26122508(O) 26119578(O))	Directorate of Health Services New Central Building, 1st Floor, Pune 411 001 (Maharashtra) : Email ID : dhspune1@gmail.com			
Health Services		No. DHS-2/ Year2020/CSR Supply/4800-4802/2020 Date: 23 /03/2020			

To,

All CSR funds and donors.

Sub: Appeal letter for material with respect to Corona control measures in Maharashtra.

Dear all,

As you might be aware, Maharashtra presently has the highest number of Corona COVID-19 cases in India. Massive measures are being undertaken to try and contain the spread of this dreaded virus. On this note, we have prepared a list of requirements which are needed by all the District Hospitals. The list is attached for your reference.

Requesting your support in kind with respect to the products mentioned in the list. PPE kits, N95 masks, 3-ply masks and ventilators are the most critical requirements at this point of time.

Also request you to supply Oseltamivir Tab.& Syrup 75 mg (quantity required is 400000) and Tab. Hydroxychloroquine 200 mg - 500000

Dr. Nitin Ambadekar (9423125197) from the Public Health Department , Neel Lanka (9930992495) and Ayush Shukla (8454849193) from the Maharashtra State Innovation Society are the points of contact for this exercise.

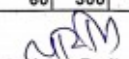
Regards,

  
 (Dr. Archana Patil)  
 Director of Health Services, Pune

Copy submitted to -

- Hon. Commissioner, Health Services & MD NHM, Mumbai
- Hon. Principal Secretary, Public Health Dept., Mumbai.

Demand for Covid 19 response in Maharashtra													
Sr No	Division	Name of Item / Name of District	N95	PPE	Triple layer Mask	Thermal Scann	ICU					Isolation Ward	
							Ventilators	Monitor's	Infusion Pump	Pulse Oximeter	Fowler Bed	Piped O2 Supply with jumbo cylinders	Fowler Beds
1	Thane	Thane	30350	5000	530000	10	8	2	2	10	5	1	5
2	Thane	Palghar	5478	2000	183570	10	2	2	2	10	5	1	5
3	Thane	Raigad	10650	5400	255000	10	6	2	2	10	5	1	5
	Thane	Total	46478	12400	968570	30	16	6	6	30	15	3	15
4	Kolhapur	Kolhapur	4000	2100	49000	10	2	2	2	10	5	1	5
5	Kolhapur	Sangli	19950	17250	469950	10	4	2	2	10	5	1	5
7	Kolhapur	Ratnagiri	5000	50000	394500	10	5	2	2	10	5	1	5
6	Kolhapur	Sindhudurg	6500	8000	31300	10	4	2	2	10	5	1	5
	Kolhapur	Total	35450	77350	944750	40	15	8	8	40	20	4	20
8	Pune	Pune	201200	302	205700	10	2	2	2	10	5	1	5
9	Pune	Solapur	8775	222	6868	10	2	2	2	10	5	1	5
10	Pune	Satara	15000	30	5000	10	5	2	2	10	5	1	5
	Pune	Total	224975	554	217568	30	9	6	6	30	15	3	15
11	Nashik	Ahmadnaga	28000	18000	606000	10	13	2	2	10	5	1	5
12	Nashik	Dhule	10095	3040	106400	10	2	2	2	10	5	1	5
13	Nashik	Jalgaon	3000	1500	51500	10	10	2	2	10	5	1	5
14	Nashik	Nandurbar	17600	7490	125000	10	4	2	2	10	5	1	5
15	Nashik	Nashik	39921	45915	1377350	10	10	2	2	10	5	1	5
	Nashik	Total	98616	75945	2266250	50	10	2	2	10	5	1	5
16	Aurangabad	Aurangabad	55000	16000	300000	10	6	2	2	10	5	1	5
17	Aurangabad	Jalna	30000	3000	300000	10	5	2	2	10	5	1	5
18	Aurangabad	Parbhani	7000	15000	305000	10	2	2	2	10	5	1	5
19	Aurangabad	Hingoli	40000	4000	700000	10	2	2	2	10	5	1	5
	Aurangabad	Total	132000	38000	1605000	40	15	8	8	40	20	4	20
20	Latur	Latur	66900	13848	407000	10	10	2	2	10	5	1	5
21	Latur	Nanded	34900	9460	360000	10	2	2	2	10	5	1	5
22	Latur	Osmanabad	13000	5200	179800	10	5	2	2	10	5	1	5
23	Latur	Beed	8200	3460	247850	10	5	2	2	10	5	1	5
	Latur	Total	123000	31968	1194650	40	22	8	8	40	20	4	20
24	Akola	Akola	1900	998	99200	10	4	2	2	10	5	1	5
25	Akola	Amaravati	15000	10000	300000	10	2	2	2	10	5	1	5
26	Akola	Buldhana	1700	500	9700	10	6	2	2	10	5	1	5
27	Akola	Washim	2000	1000	100000	10	2	2	2	10	5	1	5
28	Akola	Yeatmal	1500	1000	35000	10	0	2	2	10	5	1	5
	Akola	Total	22100	13498	543900	50	14	10	10	50	25	5	25
29	Nagpur	Nagpur	24030	14700	709695	10	4	2	2	10	5	1	5
30	Nagpur	Gadchiroli	19398	10980	519050	10	4	2	2	10	5	1	5
31	Nagpur	Gondia	2100	2100	199900	10	4	2	2	10	5	1	5
32	Nagpur	Chandrapur	6500	4000	190000	10	5	2	2	10	5	1	5
33	Nagpur	Wardha	9400	4030	111000	10	2	2	2	10	5	1	5
34	Nagpur	Bhandara	101990	4648	430250	10	2	2	2	10	5	1	5
	Nagpur	Total	163418	40458	2159895	60	21	12	12	60	30	6	30
		State Total	846037	290173	9900583	340	122	60	60	300	150	30	150

  
 Dr Archana Patil  
 Director, Health Services  
 Department of Health Services



# How Businesses are Contributing



## STRENGTHENING MEDICAL CARE



- Mahindra and Mahindra is planning to immediately start working on **making ventilators** for Covid-19 patients

## SUPPORTING HEALTH CARE WORKERS



- Tata Power running a **donations campaign** for its employees to raise money for procurement and delivery of Health Kits to Public Health Centres
- AstraZeneca donated **9 million face masks** to support healthcare workers worldwide
- 3M has **doubled mask production** considering the shortage of mask supplies

## SUPPORTING COMMUNITY



- Diageo pledged to produce around **3L litres of bulk hand sanitiser** across 15 of its manufacturing units

## FUNDING RESEARCH



- Omidyar Network committed \$1 million **to fund proposals** that strengthen containment and enhance resilience and recovery
- Novartis has set apart a \$20 million fund for **COVID 19 research**
- Hero Cycles has set across a 100 Cr contingency fund for **COVID 19 research**

## SUPPORT VULNERABLE SECTIONS



- Vedanta has set up an INR 100 Cr fund to COVID-19 with **special focus on livelihood of the daily wage worker, employees & contract workers**
- Rapido reaching out to **user network and employees to raise contributions** for their **captains (riders)**

**What can a CSR team do and how?**



# What are the key areas of intervention?



## ***Awareness***

**Awareness** among the **community members** regarding the safe practices for avoiding infection



## ***Medical Institutions***

**Provision of Equipment and Resources to Medical Institutions** to develop a more resilient healthcare system



## ***Health Workers***

**Supporting the Frontline workers and community members** with materials and supplies



## ***Vulnerable Sections***

**Support Vulnerable sections who have no income source** to avoid financial stress and improve access to food and essential resources



## ***Research Organizations***

**Expedite Research on Identifying testing techniques, Vaccines and Cure** to expedite our recovery through medical advancements

# WHAT CAN YOU DO AND HOW?

## Deploy CSR Capital



**Support the Government/NGOs  
with Company CSR funds\***

## Leverage Power of Employees



- 1. Employee Donation**
- 2. Volunteer Virtually**

# CSR PROJECTS TO ADDRESS DIFFERENT AREAS



30+ projects in multiple geographies



## *Medical Institutions*

- **Refurbish ICUs** with equipment such as **Ventilators, Monitor, Infusion Pumps and Oxymeters**
- **Replenish hospital stocks** on essential medical supplies such as N95s, PPEs, Triple layer Masks, Thermal Scanners etc.
- **Screening** in hospitals through **Tele- Helpline services** run by doctors to reduce hospital burden
- Installation of “**Portable Handwashing stations**” at Hospitals and Health Centers
- Set up **Isolation wards** in hospitals with Piped O2 Supply and Fowlers Beds



## *Health Workers*

- Distribution of the ‘**Safety Kit for Service Providers**’ with **Protective Gears/ PPEs**
- Mental **health counseling services** for the frontline health workers

# CSR PROJECTS TO ADDRESS DIFFERENT AREAS



## *Vulnerable Sections*

Daily wage Workers  
Migrants  
Children in Orphanages  
Homeless  
Small Vendors  
Urban Slum Dwellers

- **Food Kit Distribution**
- Ensuring **food supply and hygiene** in orphanages
- Preventive care through **Soaps, Masks and Sanitizers**
- Long term **livelihood opportunities** for daily workers
- **Cash transfers** to enable access to basic needs



## *Community Members*

- **Online Resource Portals** that help in compiling resources and knowledge tools for immediate access to community members in times of need
- **Disinfection of slum areas**



## *Research Organizations*

- **Robotic solutions** that enable delivery robots to provide food, medicines, sanitizers to quarantined patients
- Innovation methods and tools for design of **Testing Kits, Reagents** and faster and cheaper **Diagnostics Solutions**



# Project Example 1: FIND India



## About Find India

FIND is the Foundation for Innovative New Diagnostics. FIND is a global non-profit organization driving innovation in the development and delivery of diagnostics to combat major diseases affecting the world’s poorest populations.

## Project Objectives

Ensuring access to effective COVID-19 diagnosis and strengthening emergency preparedness in India

## Project Description

FIND India aims to support the Government of India (GoI) in rapid introduction of new diagnostic technologies, ramping up of in-country testing capacity, supply of lab reagents, supplies including Personal Protective Equipment (PPE) and training of healthcare workers and lab personnel on sample handling, transport, lab protocols and quality assurance. Partnership with **ICMR** and **NCDC**.

This is to be achieved by implementing the following workstreams:



### Medical Institutions

Improving capacity for diagnosis of COVID-19 through procurement of equipment, consumables and essential supplies



### Health Workers

Training and capacity building



### Vulnerable Sections

Access to tests at subsidized rates

# Project Example 2: Action AID



## About ActionAid

ActionAid India is part of a global federation and a full affiliate of ActionAid International that has presence in over 40 countries worldwide. Since 1972, ActionAid India has been working with a range of poor and vulnerable communities involving informal sector workers

## Project Objectives

- a) Support informal sector workers and their families through food kits and protective provisions as relief against Covid-19
- b) To spread awareness, disseminate information and counter disinformation among community member

## Project Description

The relief and response measures by ActionAid India shall cover the following aspects across 10 states in India:



### Vulnerable Sections

Provide food kits to 55,000 families among the vulnerable sections across India till the free/subsidized government rations reach them @ Rs 1,000/kit which may last upto 7 days for a family of 4-5 people



### Community Members

Awareness campaigns through online posters, banners and pamphlets along with direct interventions with state governments to disseminate information on resources to help respond to affected people

# EMPLOYEE DONATIONS

15+ carefully vetted opportunities



## Health Kits & Awareness

- Raise funds for the **distribution of Corona Prevention Kit** (masks, sanitizers etc.) to a vulnerable zone
- Raise funds for **creating awareness** of Covid-19 on how to prevent as well as respond.

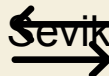


Automated 80G certificates



## Medical Supplies & Equipment

- Raise funds to **procure necessary checkup equipment** (ventilators, respirators) for a govt. hospital
- Raise funds to **provide requisite health checkup kits** for Lady Health Visitors (LHV) / Anganwadi **Sevikas**



100% donation amount transferred to NGO



## Financial & Nutritional Aid

- Raise funds to **support underprivileged families** affected by isolation with **daily food packages**
- Raise funds to **provide financial aid to the vulnerable communities** of the infected areas

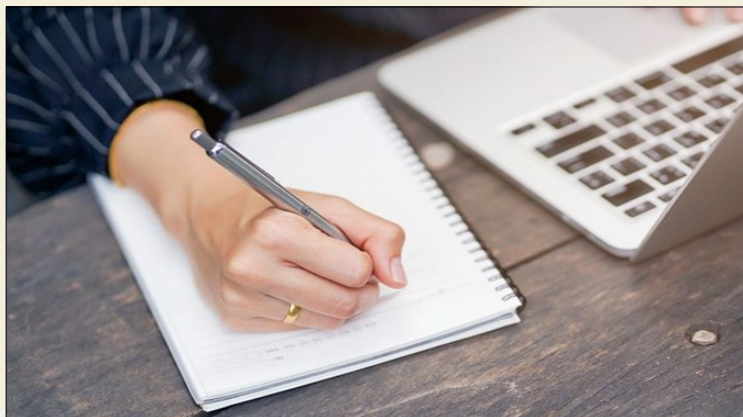


Instant tax exemption receipt to donors

# VIRTUAL VOLUNTEERING

A

Assessment



## Review NGO's COVID Newsletter

Assist the organization in reviewing, editing and disseminating their COVID 19 newsletter for spreading awareness

**Skills Required:**

Writing | Research

Any experience with prior content writing and reviewing would be helpful

3 hours | Short-term

I

Ideation /  
Creation



**CATCH IT.**



**BIN IT.**



**KILL IT.**

## Design Communicable Posters

Design posters, standees, messaging content for a not-for-profit which would share it across vulnerable communities

**Skills Required:**

Adobe Creative Cloud Suite

Any experience with Photoshop or creating HTML mailers is helpful

5 hours | Short-term

D

Dissemination



## Virtual Teaching Sessions for Kids

Volunteers will ensure that children from an underprivileged community get necessary education whilst the school are closed

**Skills Required:**

Teaching | English

Depending on the curriculum, volunteers will also receive prior briefs and aids

9 hours | Long-term

30+ impact-heavy  
engagement opportunities

**How will Goodera and FICCI help you?**





# Challenges in CSR for COVID Relief



Time sensitive



Multiple stakeholders and  
approvals



Supply side issues



Need for collaboration



Constantly changing  
environment

Companies must not individually re-invent the wheel, but complement and combine efforts



# Goodera is creating the platform to bring all companies together



# How can Goodera & FICCI help corporates support the Govt. agencies directly?



- **Connect** healthcare requirements arising at the national/state departments to companies' CSR mandate in real-time



- **Coordinate with government agencies** on the companies' behalf in executing and documenting the CSR support



- **Tap a network of healthcare infrastructure vendors** to help companies with procurement and last mile delivery



- **Track dissemination and last mile impact** of the in-kind and monetary donations disbursed

# Our trusted partners you can work with..

 Goodera



...AND  
MANY MORE...



# Connect with Goodera to get customized solutions



- ✓ Understand your needs and suggest custom project solutions
- ✓ Suggest potential ways of getting internal buy in, launch projects & campaigns
- ✓ Enable collaborations & partnerships

Please register on the link shared on Zoom and also via email now

# Perspectives from FICCI



Jyoti Vij  
Deputy Secretary General  
FICCI

*Largest and oldest apex industry  
body of India*

**What are your immediate next steps?**





# What is your immediate next step



- 1. Decide WHAT you want to contribute for** – Community Members, Medical Institutions, Health Workers, Vulnerable Sections, Research Organizations – **One or more**
- 2. Decide HOW you want to contribute** – CSR funds, ask employees to donate, volunteer – **One or more**
- 3. Decide HOW MUCH you want to contribute** – define the total amount of capital to be supported; funds can be transferred to FICCI or to individual NGOs directly
- 4. Contact Goodera to know the “what”, “how” and “how much”** and we will share with you the right implementing partners, the right projects/proposals and what impact you can achieve

**Q&A**



# Webinar is only the beginning of our efforts

- **FAQs Document:** We will collate all the questions; get responses from government & other stakeholders and share as FAQs post the webinar
- **30 min slot:** Corporates can block 30 minutes slot with the Goodera team
- **Whatsapp Group:** We will setup Whatsapp group of interested companies to bring the community together on the relief response
- **Newsletter:** We will send periodic newsletters on progress around Covid relief and rehabilitation

# ThankYou

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