



# Optimize your investment in the Microsoft Platform

Power better collaboration, integration, and performance  
with Microsoft technology services



Gold Application Development  
Gold Cloud Platform  
Gold Cloud Productivity  
Gold Collaboration and Content

Modern enterprises need to deploy great technology solutions and approaches to compete in today's marketplace. That means powering collaboration, innovation, and insights to serve customers better and maximize operational efficiency. For years, Microsoft's vast and expanding suite of enterprise solutions has helped businesses achieve these goals across the enterprise—from better apps to powerful analytics to cloud flexibility. The world of Microsoft is constantly evolving and offering new opportunities to drive value. At the same time, this is bringing new challenges that require expertise to solve, expertise that Spyglass Solutions is committed to bring to the table for our clients.

## Spyglass Solutions Microsoft Technology Services

For over 15 years, Spyglass has closely partnered with Microsoft and has brought this deep expertise to help businesses deploy, integrate, migrate, optimize, and support their Microsoft environments. We can help you enhance, implement, and integrate your Microsoft products to solve your business problems and leverage the platform to increase maximum business productivity and results within the organization. We provide exceptional services and solutions in the Microsoft world to help your business succeed.

Our practice thinks in terms of enterprise solutions. We can help you establish the foundational infrastructure to create enterprise solutions in a secure, pragmatic way that makes technology useable for everyone that needs it—and when and where they need it. We also help you drive service adoption and leverage the entire Microsoft platform to make the most of your investments. Our Microsoft solution offerings include:



- **Application Innovation** – We can help you use Microsoft Azure tools to build, migrate, and manage better, more modern apps. We'll help you enable agility with DevOps processes, and bring your legacy apps into the future with modernization and integration services.
- **Cloud Infrastructure and Management** – We'll help you deploy hybrid, open cloud technology to drive performance with the control and security you expect from Microsoft. This includes: deploying and managing Red Hat on Azure; deploying backup, archive, and disaster recovery solutions, with high performance and high availability; and optimizing your hybrid cloud information security and management.

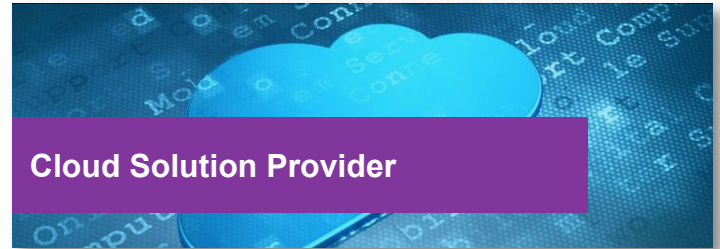


- **Modern Business Intelligence** – We can help you build intelligent solutions and apps leveraging Power BI and other tools that harness the power of data.
- **Modern Data Warehouse and Big Data** – We can help migrate and modernize legacy data warehouse and analytics workloads to modern data platform offerings such as Azure SQL Data Warehouse, Azure SQL Database, Cosmos DB, Azure Data Lake, and Advanced Analytics.
- **SQL Migrations** – It's the end of extended support for SQL Server 2008, let us help you move to newer versions such as Azure SQL Database (PaaS) or SQL Server on Azure VMs (IaaS), to ensure that there is no impact on security and compliance.



## Modern Workplace for Microsoft Office 365

- **Collaboration** – We'll help you empower employees with streamlined digital processes that help foster creativity, collaboration, and brand value. We'll help you manage your Office 365 strategy, readiness and implementation. We'll also help you effectively migrate to SharePoint Online, Teams, Exchange Online, OneDrive, and more.
- **Modern Desktop** – We'll help you seamlessly upgrade and use Windows 10 in your enterprise—powered by Office 365.
- **Security and Compliance** – We'll help you comply with a complex regulatory landscape by making the most of the security capabilities of Office 365 and InTune to help your employees be productive while protecting data, identities, and reducing risk from threats.



## Cloud Solution Provider

- **Cloud Strategy and Migration Plan** – Spyglass will help you evaluate your business, applications, data, and infrastructure to develop a comprehensive and executable plan to migrate to the cloud with Azure.
- **Software Asset Management (SAM)** – We'll help you assess your current SAM program and identify areas for improvement—with the overall goal being to minimize audit risks and control costs. Customized offerings can also include product education, audit support, SAM program design, implementation, and ongoing support.
- **Microsoft Licensing** – As a direct Cloud Solution Provider and indirect seller of all other Microsoft licensing products, Spyglass can help you navigate all the licensing options and design and execute the licensing model that works best for your organization.



## Managed Services

- **Premium Support** – Our Premium Support Package combines our traditional Support Model with backing from Microsoft Premier Support and our 24x7 Support Center allowing us to provide you with flexible, cost effective access to skilled resources that help you get the most from your IT investments.





## Deep expertise, trusted partner and proven results

As a deeply connected partner to Microsoft, we deliver exceptional services for our clients' business needs. We are proud of our many Microsoft certifications. We are a Microsoft Gold Certified Partner in the areas of Application Development, Cloud Platform, Cloud Productivity, and Collaboration and Content. We are also a Microsoft Systems Integration Partner, a Microsoft Managed Partner, Partner Sales Professionals, and a Cloud Solution Provider.



## Spyglass Solutions, Inc. delivers innovative solutions and services to help companies succeed with cloud, collaboration, and cybersecurity.

Our team of experts has on average over 15 years of experience with Microsoft technology and has been working together as a team for over 10 years on average. This helps us deliver for our clients, while leveraging other team member and client experiences. Our business comes from referrals by our customers and from Microsoft. We've succeeded by being local, knowledgeable, flexible, providing excellent customer service, and most importantly, by delivering results time after time. Let's get started.

