# Cannabis Banking Innovators: Getting Your Board on Board

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# **Today's Host**



Shane Sarty
Chief Growth Officer

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#### **About Green Check Verified**

Green Check Verified is a regulatory technology platform that delivers a combination of functionality, automation, and expertise to enable compliant banking for the cannabis industry.

#### We are:

- Financial institution examiners and auditors
- Credentialed BSA/AML compliance experts
- Cannabis industry regulators
- Technologists

We work with dozens of financial institutions nationwide, as well as a large and growing number of cannabis-related businesses.



## Agenda

- Introduction to Katrina Skinner
- Identifying the 'Why'
- Understanding the Legal Environment
- Operational Success Within a Fluid, Emerging Space
- Developing a Business Case
- What To Expect Moving Forward
- Additional Resources



#### **About the Series**

We hope that the Cannabis Banking Innovators series will help you:

- Help your institution move to a "Yes" or from a "Yes" to next steps
- Provide relevant insights and advice for implementing your program
- Learn best practices for maintaining and growing your program
- Inspire you and your team and create excitement related to your program
- Build your compliance and advisory network



# **Today's Guest**



Katrina Skinner
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Burns & Levinson
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## Identifying the 'Why' and 'Should'

- The North Star
- Finding a Path
- Aligning with Your Mission & Values
- Road blocks



# **Understanding the Legal Environment**

- Conflict between federal and state law
- 2014 FinCEN Guidance
- SAFE Banking Act



#### **Operational Success Within a Fluid, Emerging Space**

- Creating a sustainable cannabis banking program
- Empowering your team
- Strategic partners with viable solutions
- Attracting and retaining customers
- Lasting relationships



#### **Developing a Business Case**

- No right way
- Organizational change
- Cannabis banking as an extension of current services
- Buy-in of all stakeholders
- Creating a winning team



## What To Expect Moving Forward

- Uncertainty and change
- Multiple growth opportunities



#### **Additional Resources**

# How to Build a Business Case for Cannabis Banking

A straightforward guide with the necessary resources, facts and figures you need to talk about cannabis banking with your team and Board of Directors.

**Download** 



#### **Additional Resources**

#### **Burns & Levinson Summary**

A brief overview of how Burns & Levinson helps to support and accelerate the growth of cannabis businesses across the country.

**Download** 





# Thank You!

Let's keep the conversation going

Cannabis Banking Innovators Newsletter: <a href="mailto:greencheckverified.com/cannabis-banking-innovators-newsletter">greencheckverified.com/cannabis-banking-innovators-newsletter</a>