

# Periodic Insights Report

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# **Executive Summary**

#### Competitive Summary (Global View)



#### Your January NPS is $92 + 1(\uparrow)$

- Your company leads in overall discussion across the US, UK, China, and Italy
- Your Company trails behind Competitor 1 and Competitor 2 for overall positive sentiment.
- Competitor 1 has higher than average sentiment than Your Company

#### US



Brand	Volume	Sentiment	Sentiment trend	Stars
Your Company	23,427	92%	1.1%	4.75
Competitor 1	701	86%	1.7%	4.71
Competitor 2	452	76%	7.9%	4.66
Competitor 3	100	86%	3.3%	4.71

#### UK



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#### Your Product Lines/Brands (Global view)





- Brand 1 is leading in overall volume & sentiment in the US and UK yet it trails behind Brand 2 in China and in Italy.
- Brand 3 performs above average sentiment in China and is the most discussed brand.

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#### E-Commerce presence Vs. Competition



- Consumers in the UK most frequently write reviews on Amazon UK
- In the US, Walmart is the leading e-commerce site consumers write reviews
- In Italy, consumers turn to Sephora to reviews
- In China, most consumers write reviews on JD

#### Amazon.UK



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#### Sephora



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JD



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= higher than average sentiment

= average sentiment

= lower than average sentiment



# **Category View**

#### Category Overview by product lines



#### Your January NPS is $92 +1(\uparrow)$

- Product line 1 is the most discussed product category in the US, UK, China, and Italy
- Product line 2 is discussed with lower than average sentiment in the US, UK
- Product line 3 is discussed with higher than average sentiment in China, UK, and US

#### US



	Volume	Sentiment	Sentiment trend	Stars
Industry	23,427	92%	1.1%	4.75
Subcategory 1	701	86%	1.7%	4.71
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#### Top Trending Topics (Volume & Sentiment)



- Topic 1 has higher than average sentiment in Subcategory 2 and higher than average sentiment in Subcategory 1.
- Topic 3 and Topic 4 have lower than average sentiment in Subcategory 3.

Consumers Topics	Subcategory 1	Subcategory 2	Subcategory 3
Topic 1  "Sounds boring but it actually was pretty fun, and he enjoyed seeing his progress they made with this topic."	5,334 / 22%	1,348 / 18%	774 / 12%
Topic 2  "Sounds boring but it actually was pretty fun, and he enjoyed seeing his progress they made with this topic."	6,771 / 13%	1,426 / 15%	1,121 / 14%
Topic 3  "Sounds boring but it actually was pretty fun, and he enjoyed seeing his progress they made with this topic."	1,934 / 56%	538 / 48%	382 / 56%
<b>Topic 4</b> "Sounds boring but it actually was pretty fun, and he enjoyed seeing his progress they made with this topic."	1,689 / 28%	489 / 27%	350 / 22%
<b>Topic 5</b> "Sounds boring but it actually was pretty fun, and he enjoyed seeing his progress they made with this topic."	X	X	303 / 26%

### Most Discussed Products (January 2020)



- Product C was discovered as an up and trending product in the Category
- Product B is losing grounds
- Product 5 is a threat

		Vol	ume	Sentir	ment(%)	St	tars
Rank	Rank Product Name	Jan.20	% Change vs. MA	Jan.20	Points Change vs. MA	Jan.20	Points Change vs. MA
-	Category (Avg)	4,355	+4.5%	87%	-4	4.35	-0.03
1(1)	Product A	322	-3%	90%	+6	4.8	+0.2
2(↓)	Product B	567	+12%	83%	-3	3.85	-0.15
3(↔)	Product C	89	-45%	78%	0%	3.7	+0.3
4(New)	Product D	128	New	NA	NA	NA	NA
5( <u>↑</u> )	Product E	322	-3%	90%	+6	4.8	+0.2
6(↓)	Product F	567	+12%	83%	-3	3.85	-0.15
7(↔)	Product G	89	-45%	78%	0%	3.7	+0.3
8(1)	Product H	322	-3%	90%	+6	4.8	+0.2
9(↓)	Product I	567	+12%	83%	-3	3.85	-0.15
10(↔)	Product J	89	-45%	78%	0%	3.7	+0.3



# **Brand View**

### Brand Competitive View as of January 2020(Global View)



#### Your January NPS is $92 + 1(\uparrow)$

- Your Brand leads in overall discussion in the US, UK, China, and Italy yet it trails behind competitor 1 and 3 in overall sentiment
- Competitor 1 is below average sentiment across all markets

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### Re\/uze

# Thank You!

For more detailed Reports Please contact Info@Revuze.it

