



## Press Release

### SNP AG and HELIOS clinics agree on a strategic partnership

- **HELIOS to use the SNP Software Transformation Backbone to consolidate IT systems**
- **Standard adaptation of the system landscapes reinforces the growth strategy at HELIOS**

Heidelberg/Berlin, 3<sup>rd</sup> November 2015 – SNP AG, a leader in the software-based transformation of IT landscapes, has signed a strategic cooperation with HELIOS Kliniken GmbH. HELIOS is among Europe’s largest providers of inpatient and outpatient care. The focus of the agreement is for HELIOS to use the SNP Software Transformation Backbone for consolidating the IT landscape, which has become complex due to the growth strategy in recent years. At the same time, SNP’s software solution will allow HELIOS to make future changes to the system landscape in an automated, standardised manner. Thus, the SNP software will assist in consolidation efforts, minimise costs for maintaining and servicing the systems, and also make the IT system more agile.

For some time now, HELIOS has successfully relied on SNP for integrating or transforming clinics. Thanks to these joint projects, the IT employees of HELIOS have become very familiar with the methodology and logic of the software. “We see the changes to the SAP landscape as an ongoing IT project”, said Frank Kleemann, Head of Central Business Management Systems at HELIOS. “This is why we made the strategic decision to obtain this core competency for our IT organisation. It will allow us to make our IT systems more agile.”

Dr Andreas Schneider-Neureither, CEO of SNP AG, noted: “We see it as our job to create an IT landscape that promotes change and adds value, and to safeguard it in the long term. HELIOS uses the advantages of our software-based approach particularly with a view to low costs and minimum maintenance. IT must also help make acquisitions or mergers a success. This is right where we’re working together.”

## **About SNP**

Digital transformation and the ability to respond quickly to changes in the business environment are today crucial factors in competitions across all sectors. SNP AG helps companies to consolidate their IT landscapes and to adapt to new general conditions quickly and economically. SNP sees itself as a catalyst and accelerator of digital transformation. In SNP Transformation Backbone®, SNP provides the world's first standard software for the automated analysis and standardised implementation of changes in IT systems. It is based on the experience that SNP has gathered from more than 4,000 projects worldwide with its software-based services for Business Landscape Transformation.

SNP AG employs around 380 people in Europe and the United States, around 250 of whom in Germany. The company, which is headquartered in Heidelberg, generated revenue of € 30.5 million in 2014. Its customers are global corporations operating in industry, the finance sector, service sectors as well as the commercial and health sectors. SNP AG was founded in 1994 and has been listed since 2000. It was admitted to the Prime Standard of the Frankfurt Stock Exchange (ISIN DE0007203705) in August 2014.

You can find more information at: [www.snp-ag.com](http://www.snp-ag.com)

## **About HELIOS**

The HELIOS Kliniken Group owns 111 of its own acute and rehabilitation clinics, including seven maximum care clinics in Berlin-Buch, Duisburg, Erfurt, Krefeld, Schwerin, Wuppertal and Wiesbaden, 52 medical care centres, five rehab centres, 12 prevention centres and 15 nursing care facilities. This makes HELIOS one of the largest providers of inpatient and outpatient care in Germany. It offers quality medical care within the entire care spectrum. The company is headquartered in Berlin.

HELIOS cares for some 4.5 million patients annually, 1.2 million of whom are inpatients. The clinic Group has more than 34,000 beds in all and employs approximately 68,000 people. In 2014, HELIOS had revenues of approximately EUR 5.2 billion. The clinic group is part of the Fresenius healthcare group.

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