



JONES LANG LASALLE

SNP AG not only brought the expertise of how to go through a data conversion, but also brought the tool that enabled us to avoid using our own time-consuming custom programming to execute the process. They have become a trusted partner of Jones Lang LaSalle. If I ever have any large data conversion projects, they're the first – and the only – people I call. [Kimberly Griffiths, Senior Vice President – Global Technology Programs, Jones Lang LaSalle](#)

SUCCESS STORY

Jones Lang LaSalle: Enabling Strategic Growth Through Acquisitions

About Jones Lang LaSalle

Jones Lang LaSalle (JLL) is a financial and professional services firm specializing in commercial real estate services and investment management. JLL has more than 48 000 employees working across 1000 locations in 70 countries to serve the global, regional and local real estate needs of corporations, investors and developers.

Over the past three years, JLL has made significant acquisitions that brought entirely new client portfolios into their business. However, these new portfolios came with large sets of financial data that needed to be converted onto their JD Edwards ERP system in a way that ensured all historical and master data was accessible and available for forecasting, compliance reporting and financial reporting integrity.

The Challenge

In 2010, JLL was presented with a unique opportunity to acquire a portfolio of clients from a competitor that was downsizing. Typically, when JLL gains a new client financial transactional data begins at the time of engagement, and historical financial data does not need to be converted. In this case, however, the new portfolio's historical data was necessary for JLL to provide uninterrupted service to the new clients and to complete transactions already in progress.

This massive historical data conversion needed to be completed almost immediately after the acquisition was finalized. With this large of an undertaking, JLL did not have the resource capacity to develop a custom software tool in-house that would transform the data to match their target accounting structure, and migrate the data into their current JD Edwards ERP system.

The Solution

When SNP AG was selected for this project, the company first worked with JLL to develop a plan for generating the business rules of the transformation and then the steps to implement it. SNP utilized its Transformation Backbone® to gather and store the transformation rules and then to migrate the data into JLL's JD Edwards ERP system. SNP was able to complete this project

in just three months with a high level of success that avoided data integrity issues and which increased visibility into the entire client portfolio within one cohesive system. The effectiveness of this project prompted JLL to license SNP Transformation Backbone to perform additional legacy data conversions onto the JD Edwards ERP system.

In 2013, JLL turned to SNP again to manage another major legacy data conversion for the acquisition of a construction management business line. For this project SNP Transformation Backbone was used to convert all financial and construction management data from Microsoft Dynamics SL (formerly Solomon), an ERP system designed for project-based small and medium-sized businesses, and integrate this data into JLL's existing JD Edwards ERP system. The construction management business line expanded JLL's business offerings, and the conversion was necessary for it to be fully operational within the company. With SNP Transformation Backbone, the business line was completely integrated into their ERP system within just six months, allowing JLL to process transactions immediately after the acquisition was finalized.

The Advantages

- Perform historical and master data ERP mergers in months rather than years with reduced risk and increased transparency
- All financial data for JLL and its acquired companies integrated into one ERP system
- Maintain accurate financial transaction history
- Utilize the SNP Transformation Backbone, a proven automated data transformation system and methodology used in more than 2000 data transformations

Further Information

About Jones Lang LaSalle please visit www.jll.com
About SNP please visit www.snp-ag.com

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