

# The COI does not CYA

## But Corrigo Assure Protects You



Relying on a Certificate of Insurance has long been considered the best way to make sure your vendors have the right coverage. But COIs are not proof of insurance. They can be outdated, full of mistakes, inaccurate, or even fraudulent. COIs are the old way—the risky way.

Corrigo's innovative new offering, **Corrigo Assure**, solves this industry-wide problem to give you real proof of insurance and peace of mind.

*“Shouting ‘I can fly’ before jumping off a roof won’t prevent you from breaking a leg. Relying on a certificate of insurance could produce an equally hard landing.”*

*Stephen Marcus and John Shaffer  
Real Estate Attorneys, Marcus Errico Emmer Brooks*

### The Corrigo Platform

Technology and Intelligence · Products and Services · Community · Channels and Partners



#### Vendor Screening

W-9 upload,  
TIN match,  
OSHA violations,  
bankruptcies,  
terror watchlist

#### Vendor Insurance Compliance

Real-time tracking of vendor policies and endorsements – the gold standard of insurance compliance tracking

#### Per-Work-Order Gap Insurance

Coverage for vendors if their primary policy falls out of compliance with your requirements

#### Dashboards, Alerts, and Workflow

Simplify and automate your business

Corrigo Assure capabilities are seamlessly integrated within the Corrigo platform.

Corrigo Assure is here. And it's ready to transform your business.

Learn how at [corrigo.com/assure](https://corrigo.com/assure).

## The Problems with COIs

**“9 out of 10 COIs contained material misrepresentations about insurance coverage.”**

David Dybdahl, President  
American Risk Management Resources Network, LLC

**“The business community believes Certificates of Insurance are ironclad proof of insurance, but many lawyers, and a number of courts, don’t believe these certificates are worth the paper they’re printed on.”**

George Keith Martin, Partner  
McGuireWoods LLP

**“Summarizing an insurance policy that could be hundreds of pages long into a single check-off box necessarily leaves a lot of details on the insurance policies purchased undisclosed in the certificate of insurance.”**

David Dybdahl, President  
American Risk Management Resources Network, LLC

**“We have thousands and thousands of [COIs] that get mailed in. And they go into a file folder. And, no, we don’t know if they’re valid. It’s just smoke and mirrors.”**

M.B., Facilities Leader  
National Telecommunications Company

## The Solution



**“The Corrigo Assure strategy is sound from an insurance standpoint. The misconception that COIs provide coverage or proof of coverage is one that we are constantly battling with clients. Corrigo Assure’s solution is a correct one.”**

Greg E. O'Brien, Partner  
Cavitch, Familo, & Durkin

## Corrigo Assure Benefits



Peace of Mind



Simplicity



Less Risk



Distinction



Intelligence

If you are interested in learning more about how Corrigo Assure can reduce your risk, simplify your vendor compliance processes, and provide more intelligence about your operations, please email [assure@corrigo.com](mailto:assure@corrigo.com) or call 404-596-4469.