

Sales Hub Enterprise

*Our complete sales software package with a more robust set of features.
Built for sophisticated sales teams who want to increase efficiency, not complexity.*

Key Features

Predictive Lead Scoring

- Automatically score and rank leads based on their likelihood to close. HubSpot's proprietary algorithm factors in hundreds of different engagement signals and demographic insights.

Playbooks

- Arm your sales team with call scripts, competitive battlecards, and more. Build a library of sales enablement resources and easily surface the most important content to your sales team, right inside of HubSpot. Includes 1000 Playbooks.

Call Transcription

- Get access to automatic call transcription. Seamlessly make and record calls directly from HubSpot. Call transcripts will automatically be generated for each recording. Transcription limited to English only.

Calculated Properties

- Create custom fields that perform calculations and roll up data from other fields, like sales commissions and splits.

eSignature

- Collect digital signatures for quotes and other documents. 30 signatures per user per month

Recurring Revenue Tracking & Additional Dashboards

- Build up to 500 detailed reports on recurring revenue, renewals, and custom data points with the ability to share on up to 25 Dashboards.

1:1 Video Creation

- Create videos using your laptop camera or the screensharing tool inside your HubSpot account. Share personalized videos with prospects directly from the HubSpot CRM, and track their performance with a built-in analytics dashboard.

Quotes & Approvals

- Create and share professional-looking proposals in just a few clicks while giving your sales management team the ability to approve.

Goals

- Set revenue and productivity goals that allow your team to track their progress.

For a complete list of features, visit [HubSpot's product catalog](#).

Pricing

Starting at \$1,200 USD a month

10 users included

Comparing Sales Enterprise to Professional?

Sales Hub Enterprise solves for global, specialized teams, offering flexibility, security, and sophistication which allow you to fully support your advanced sales organization. With the Enterprise features you get everything available in Professional as well as an elevated ability to manage and coach your reps, calculate data automatically, and report on revenue.

For additional information:

Visit the
Product Page