# HubSpot

## SALES HUB STARTER

### Portal Features
Contact management
Activity feed
Companies
Deals
Deal pipelines (2)
Simple automation
Tasks
Company insights
Inbox integration
Relational import
Team email
Live chat
Conversations inbox (1)
Conversational bots
Reporting (standard)
Multi-currency (5)
Custom properties (1000)
Available on iOS/Android

### Seat Features
Task queues
Conversation routing
Email scheduling
Email tracking & notifications
Email templates (1000)
Canned snippets (1000)
Documents (1000)
Quotes (100 per deal)
Calling (500 minutes)
Meetings (1000)

## SALES HUB PROFESSIONAL

### Portal Features
Contact management
Activity feed
Companies
Deals
+ Deal pipelines (15)
+ Sales workflows
Tasks
Company insights
Inbox integration
Relational import
Team email
Live chat
+ Conversations inbox (100)
Conversational bots
+ Reporting (1 custom dashboard)
+ Multi-currency (30)
Custom properties (1000)
Available on iOS/Android
+ Custom reports (20)
+ Cross-object reporting
+ Teams (10)
+ Required fields
+ Calculated properties (5)

### Seat Features
Task queues
Conversation routing
Email scheduling
Email tracking & notifications
Email templates (1000)
Canned snippets (1000)
Documents (1000)
Quotes (100 per deal)
+ Calling (1000 minutes)
Meetings (1000)
+ Products
+ eSignature (10)
+ Buy-now links
+ Recommendations
+ Sequences
+ HubSpot video

## SALES HUB ENTERPRISE

### Portal Features
Contact management
Activity feed
Companies
Deals
+ Deal pipelines (50)
+ Sales workflows
Tasks
Company insights
Inbox integration
Relational import
Team email
Live chat
+ Conversations inbox (100)
Conversational bots
+ Additional dashboards (25)
+ Multi-currency (200)
Custom properties (1000)
Available on iOS/Android
+ Custom reports (500)
+ Cross-object reporting
+ Teams (200)
+ Required fields
+ Calculated properties (unlimited)
+ Predictive lead scoring
+ Custom bots
+ Custom events
+ Custom property search
+ Recurring revenue
+ Slack integration
+ Heirarchical teams
+ Single sign-on

### Seat Features
Task queues
Conversation routing
Email scheduling
Email tracking & notifications
Email templates (1000)
Canned snippets (1000)
Documents (1000)
Quotes
+ Calling (1500 minutes)
Meetings (1000)
+ Products
+ eSignature (30)
+ Buy-now links
+ Recommendations
+ Sequences
+ HubSpot video
+ Quote approvals
+ Call transcription
+ Playbooks
+ Advanced goals

+ indicates additional functionality as you upgrade from Sales Hub Starter to Sales Hub Professional/Enterprise
+ indicates additional functionality as you upgrade from Sales Hub Professional to Sales Hub Enterprise