

HubSpot SALES HUB

	HubSpot CRM Free \$0	HubSpot Sales Starter \$50/user/mo.	HubSpot Sales Professional \$400/mo. (with 5 users included)
Contacts	1,000,000 contacts	1,000,000 contacts	1,000,000 contacts
Companies	Unlimited	Unlimited	Unlimited
Deals	Unlimited	Unlimited	Unlimited
Tasks	Unlimited	Unlimited	Unlimited
Templates	5/portal	1000/user/mo.	1000/user/mo.
Snippets	5/portal	1000/user/mo.	1000/user/mo.
Documents	5/portal	1000/user/mo.	1000/user/mo.
Meetings	1 booking link/user	Unlimited	Unlimited
Calling	15 minutes/user/mo.	500 minutes/user/mo.	2,000 minutes/user/mo.
Notifications	Stream of 200 recent opens	Unlimited	Unlimited
Send Later	Included	Included	Included
Multiple Deal Pipelines*	1 deal pipeline	1 deal pipeline	Option to create unlimited deal pipelines
Teams*	1 team	1 team	Option to create unlimited teams
Reporting*	Canned reports on 1 dashboard	Additional reports on 1 dashboard	Custom reports and 1 additional dashboard
Sequences		1000/user/mo.	1000/user/mo.
Live Chat		Included	Included
Workflows*			Use workflows to create deals and rotate leads
Predictive Lead Scoring*			Included
Required Fields*			Included
Products			Included
Smart Send Times			Included
Smart Notifications			Included
SFDC Connector*			Included

*This feature is a per portal feature. That means free users may see this feature if they have access to a portal with one or more Sales Professional Users.

[Learn more at HubSpot.com/products/sales](https://www.hubspot.com/products/sales)