

SALES HUB STARTER

Portal Features

- Contact management
- Activity feed
- Companies
- Deals
- Tasks
- Company insights
- Inbox integration
- Relational import
- Team email
- Live chat
- Conversations inbox (1)
- Conversational bots
- Reporting (standard)

Seat Features

- Conversation routing
- Email scheduling
- Email tracking & notifications
- Email templates (1000)
- Sequences (1000)
- Canned snippets (1000)
- Documents (1000)
- Calling (500 minutes)
- Meetings (1000)

SALES HUB PROFESSIONAL

Portal Features

- Contact management
- Activity feed
- Companies
- Deals
- Tasks
- Company insights
- Inbox integration
- Relational import
- Team email
- Live chat
- + Conversations inbox (10)
- Conversational bots
- + Reporting (1 custom dashboard)
- + Sales workflows
- + Multiple deal pipelines (15)
- + Custom reports (20)
- + Multi-currency (30)
- + Cross-object reporting
- + Teams (10)
- + Required fields
- + Salesforce integration
- + Calculated properties (5) NEW

Seat Features

- Conversation routing
- Email scheduling
- Email tracking & notifications
- Email templates (1000)
- Sequences (1000)
- Canned snippets (1000)
- Documents (1000)
- + Calling (1000 minutes)
- Meetings (1000)
- + Products
- + Quotes (100 per deal)
- + eSignature (10) NEW
- + Buy-now links NEW
- + Recommendations
- + Sequence queues
- + HubSpot video

SALES HUB ENTERPRISE

Portal Features

- Contact management
- Activity feed
- Companies
- Deals
- Tasks
- Company insights
- Inbox integration
- Relational import
- Team email
- Live chat
- + Conversations inbox (10)
- Conversational bots
- + Sales workflows
- + Multiple deal pipelines (50)
- + Additional dashboards (25)
- + Custom reports (500)
- + Multi-currency (200)
- + Cross-object reporting
- + Teams (200)
- + Required fields
- + Salesforce integration
- + Predictive lead scoring
- + Custom bots
- + Custom events
- + Custom property search
- + Calculated properties (unlimited)
- + Recurring revenue
- + Slack integration
- + Heirarchical teams
- + Single sign-on

Seat Features

- Conversation routing
- Email scheduling
- Email tracking & notifications
- Email templates (1000)
- Sequences (1000)
- Canned snippets (1000)
- Documents (1000)
- + Calling (1500 minutes)
- Meetings (1000)
- + Products
- + Quotes (100 per deal)
- + eSignature (30)
- + Buy-now links
- + Recommendations
- + Sequence queues
- + HubSpot video
- + Quote approvals
- + Call transcription
- + Playbooks
- + Advanced goals

+ indicates additional functionality as you upgrade from Sales Hub Starter to Sales Hub Professional/Enterprise
 + indicates additional functionality as you upgrade from Sales Hub Professional to Sales Hub Enterprise