# THE BEST PARTNER EXPERIENCE IN THE INDUSTRY





# Contact Center + Unified Communications + API



Edify is changing the way companies interact with customers and employees interact with each other.

- Sell the most revolutionary platform in the industry
- Earn competitive commissions
- Enjoy access to our sales resource experts
- Leverage training, a one-stop partner portal & more

### THE PEOPLE

### We're customers, too.

- Co-founded by industry experts Cameron Weeks and Bracken Fields
- Their mission to finally fix CC + UC led them to build the business communications platform we wish all companies had
- Leadership team with deep and broad expertise in CX and software



# THE PROCESS

# Let's build business together.



- Apply to become an Edify partner today
- Upon acceptance you'll gain access to our Partner Portal, sales, demo, and training resources
- Earn commissions on initial + renewal contracts
- Be involved in the sales process or simply provide the introduction
- Build your business either way

### THE TECHNOLOGY

### Don't put your customers on anything else.

- Huddle omnichannel CC + UC + API solution
- For companies of all sizes
- Innately built in the cloud to deliver every interaction channel in a single pane of glass
- Offer the only 100% full-stack SLA and five free users forever









# **ALL OF THIS**

- A single view of customer activity across all channels
- Frictionless transfers between channels, bots, & agents
- Advanced ML-powered bot with NLU & sentiment analysis
- Coaching & training recommendations
- Automatic customer feedback
- · Custom drag-and-drop workflows with no code
- Easy-to-use APIs
- Easy integrations to popular CRMs
- Global availability in 12 data regions
- Real-time redundancy
- iOS and Android mobile app
- HIPAA, PCI, SOC2, and ISO 27001 certified
- 100% SLA

# FOR JUST THIS



Huddle ML (includes Huddle Basic)

Contact Center + Unified Communications + Machine Learning \$7/user/day



**Huddle Basic** 

Unified Communications for Business Users \$10/user/month

"Edify's competitive advantage derives from its natively built technology."

- Mila D'Antonio, Ovum

"We find Edify Labs' contact center solution to be a game-changer."

- Rich Tehrani, TMC Net

"The focus on the customer and the customer experience sets Edify apart from the rest..."

- Tim Albright, Futurum

"[Huddle] is a smart and secure investment for any company looking to deliver a best-in-class CX. And today, that's the only option."

- CloudWedge