# **Oracle ASCP Services**

## Expert Consulting Services for Oracle Demantra & Advanced Supply Chain Planning

Historically, supply chains have focused on reducing costs through methods like inventory reduction, enhanced planning, the lowering of transaction costs, and improved supplier management. Becoming "demand driven" shifts how you do business and can improve revenue and profitability. However, this also means a company must become more demand sensitive, placing additional effort on demand shaping and focus on profitable demand response.

Companies with improved demand visibility and the ability to use this insight to produce better forecasts have achieved reductions in inventory, stronger order fulfillments rates, shorter cash-to-cash cycles and near perfect order execution. These results can contribute to increases in revenue, profitability, shareholder value, and customer satisfaction.

## **Our Offering**

#### **Business Processes**

Effective and efficient business processes are central to operational excellence, and establish the foundation for any system implementation.

## **Application Configuration**

Applications institutionalize processes. Ensuring applications are optimally configured to the business processes consistently delivers the expected returns on investment.

#### **Technical Infrastructure & Integration**

Technical infrastructure is the foundation supporting applications and must be designed to meet application requirements to enable superior performance.

## **Organizational Alignment & Training**

Ensuring that organizational roles are aligned with business processes and employees are adequately prepared establishes the foundation for successful system implementation.

## **Regulatory Compliance**

Efficiently meeting regulatory requirements reduces costs, and enables management the ability to focus more on core business requirements.

## **Our ASCP services help organizations:**

- Sense and respond to demand with a plan that aligns your organization across departments and users
- Model new products based on the lifecycle of existing products
- Empower planners and managers with tools to enable best practices in adaptive, demand-driven planning
- Achieve the highest accuracy in volume forecasting, pre-event simulation, and post-event evaluation
- Manage all sales forecasting and account planning from a single screen



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