**Lancom Best Practice & Great Idea Contest Entry**

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| **Name:** |  |
| **Opportunity/Problem:** |  |
| **Idea/Solution:**  |  |
| **Benefits/Value:**   |  |
| **Implementation Steps:**  |  |
| **Challenges/Hurdles:**  |  |
| **Cost/Resources Required:**   |  |
| **Additional Comments:**  |  |