

Nomis Price OptimizerTM for Deposits

Nomis Price Optimizer™ for Deposits is a decision-support solution for deposits executives who want to use next-generation price optimization technology to reach their balance and profitability goals. Price Optimizer is the only banking-specific optimization technology that leverages the world's most deployed price optimization technology along with streamlined processes for model creation and governance. Nomis has invested over \$100 million in this software solution to turn bank pricing from an art into a science. The solution creates a single pricing source of truth and delivers rapidly repeatable results.

Unique Capabilities

Nomis Price Optimizer for Deposits will help you build world-class pricing capability in your organization. Our solution covers the complete spectrum of your pricing needs from ingesting and normalizing your pricing, portfolio, and competitor data, to modeling your customer behavior, to defining optimal solutions, to re-pricing on a regular cadence.

Get smarter to drive optimal deposit portfolio decisions

Nomis Price Optimizer for Deposits empowers you to see the impact of what-if scenarios and balance movements as you develop and deploy rates that help you reach your goals.

Benefits

Nomis Price Optimizer for Deposits delivers three categories of benefits to help your organization drive pricing excellence.



We help your smart team get smarter with a big data meets pricing science solution to clearly identify you best pricing opportunities.



We help you execute faster by leveraging the freshest information and models from a single source of truth that we enable.



We also help you drive better results with a proven pricing approach that helps ensure success and delivers transparency to ensure you are pricing fairly and in compliance with banking regulations.

You'll be able to:

- Generate better results with high-definition pricing models using account and relationship-level price sensitivity analysis.
- Visualize growth and profitability tradeoffs with an Efficient Frontier derived from true constraint-based optimization.
- Project balance movement between product portfolios and measure resulting profitability impacts from pricing changes with full flow-of-funds modeling.

$$X_{t} = c + \sum_{i=1}^{p} \rho_{i} X_{t-i} + \mathcal{E}_{t}$$

$$\sum_{i=1}^{N} \frac{|Act_{i}-Pred_{i}|}{\frac{1}{N} \sum_{j=1}^{N} Act_{j}} = \frac{\sum_{i=1}^{N} |Act_{i}-Pred_{i}|}{\sum_{j=1}^{N} Act_{j}}$$

$$y_{i} \ln \mathcal{L}(\beta) = \sum_{i=1}^{n} \left(y_{i} \ln \Phi(x_{i}^{l}\beta) + (1-y_{i}) \ln (1-\Phi(x_{i}^{l}\beta)) \right)$$

$$\ln \mathcal{L}(\beta) = \sum_{i=1}^{N} \left(y_{i} \ln \Phi(x_{i}^{l}\beta) + (1-y_{i}) \ln (1-\Phi(x_{i}^{l}\beta)) \right)$$

Execute faster by utilizing fresh market information and customer insights

At Nomis we want you to have highest confidence in your decision-support system with powerful data feeds and frequent updates. To this end, we update your system frequently so you can see changes as they happen. You'll be able to:

- Evaluate the impact of market shifts with automated weekly updates of key pricing and portfolio inputs.
- Adapt to evolving customer behaviors using models tuned monthly to in-market

- results using Active Recalibration.
- Accelerate insights & decisions by leveraging Nomis to unify pricing and market data in a single price datamart.

Drive better results with a proven pricing approach

Our goal at Nomis is to make you successful. Nomis banking and modeling experts work with your team to ensure that your solution delivers the best possible results that are in compliance with regulatory requirements.

- Augment your pricing capabilities with a proven implementation methodology and proactive advisory services.
- Leverage in-house expertise by incorporating your deposit modeling approach within the Nomissolution.
- Comply with model governance requirements supported by Nomis model definitions and transparency.



More Information

Price Optimizer for Deposits is part of a comprehensive suite of advanced decision-support and frontline pricing solutions for retail bank deposits, mortgage, and lending.

If you are responsible for the deposits portfolio in a retail bank, and think that NPO for Deposits can help you and your bank reach your goals, please contact Nomis at (650) 588-9800 or request a demo at: info.
nomissolutions.com/get-a-demo



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About Nomis

Nomis is a fast-growing FinTech focused on ensuring on-going value creation for the world's smartest financial institutions through optimized, end-to-end, customer-centric pricing capabilities. Institutions of all sizes leverage Nomis' unparalleled domain expertise and their market-leading Nomis Platform™ to operationalize cutting-edge Big Data and Al to understand and anticipate customer demands, competitor actions, and market dynamics.

Nomis has a proven track record of increasing customer and stockholder value, returning nearly \$800 million to its partner banks every year.

Learn more

