

Dear David and Sherry,

From the minute we stepped inside your beautiful house in the hills of northwest Austin, we felt as if we had truly come home. Hailing from Dallas and San Antonio respectively, we have lived in and loved Austin for over 17 years and have always adored the Barrington Oaks and Great Hills neighborhoods. We love the trees, the hills and the friendly neighbors. When first walked through your home at last weekend's open house, we thought it was nearly too good to be true! It really does check all the boxes for us.

Your home embodies our perfect Austin aesthetic – from the Saltillo-style tile to the craft kitchen cabinets to the native landscaping in the front yard. Our dog and cat – Kino and Luna – will certainly love the big backyard and the dog/cat door into it! It is where we hope to make treasured memories.

When we walked upstairs to look at one of the guest rooms, we opened the built-in desk drawers and noticed a name scrawled on the bottom of one – Jack. We're not sure who Jack is or if this was even his room – but we love the touches that give this home history.

As you are surely aware, the Austin market has heated up to somewhere beyond a seller's market. We recognize that you have a choice as to who you sell your home to. And, we wanted to write you this letter to let you know that we hope to fully honor the love and care that you have clearly poured into your home.

If you choose to sell to us, we will live in and love your home with full hearts. We will take care of it and we will appreciate the work you put into it. We hope that you will choose us. Thank you for your consideration.

Sincerely,

Emily and Sam (and Kino and Luna)