

NEWS RELEASE

CMI Solutions, Inc. Launches New PB3[™] Food Service Solution

<u>Charlotte, N.C., September 23, 2019</u> – CMI Solutions, Inc, a founding member of CONEXXUS and leading provider of software applications and services for convenience store and wholesale fuel marketers, is pleased to announce the launch of PB3TM Food Service. To help clients optimize food service gross profit, CMI PB3TM Food Service delivers recipe management, ingredient inventory control, and true food costing.

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"NACS President and CEO, Hank Armour, PhD, reported during his 2019 Industry Update, that 2018 Jan-Oct food service gross profit was 26.3% of total per store gross profit, representing 5.1% growth over 2017. My 20years of food service experience have taught me that while there is great margin potential, there are also more money leakage points in food service than in dry stock." said Jerome Sedelmeyer, CMI Solutions' Director of Sales.

"Drawing on CMI's 27 years of back office experience, we've also worked closely with existing clients and industry experts to design PB3TM Food Service to easily manage the inventory and accounting of made-to-order scratch cookery and prepared food operations", continued Sedelmeyer.

PB3[™] Food Service delivers recipe management, ingredient inventory and accounting control that delivers true food cost and menu item gross profit margin reporting. PB3[™] Food Service delivers menu item pricing to the POS and captures sales data to decrement ingredient inventory. Hand held scanners can be used to take physical inventory. PB3 also provides reports on menu item sales and profit as well as inventory shrink, spoilage, and waste.

ABOUT CMI SOLUTIONS

CMI Solutions, a Microsoft Certified Developer and Reseller, has been providing convenience stores and wholesale fuel marketers with software applications and consulting services to keep pace in the everchanging marketplace since 1992. With a focus on providing personalized service, CMI Solutions, offers all the Accounting, C-store, PriceBook, Wholesale, and Business Intelligence applications petroleum marketers need to achieve their vision and transform their businesses. For more information on CMI Solutions, Inc. products and services, e-mail at <u>sales@cmisolutions.com</u>, call (800) 211-5980, or visit the new CMI Solutions website at <u>www.cmisolutions.com</u>.