

# THE POWER OF AN ASSESSMENT



The backbone of Concentric's business is our power assessment process. For nearly two decades, we've studied hundreds of applications, thousands of vehicles, and collected millions of data events. We consider it our job to understand how power impacts your operation.

## THE CONCENTRIC PROCESS



### 1. WE CONDUCT A COMPREHENSIVE ASSESSMENT

- Our quantitative evaluation includes fleet inventory, cost analysis, energy consumption, and fleet efficiencies
- Our qualitative evaluation includes time studies, safety analyses and interviews with operators and floor managers
- Entire assessment is conducted by Concentric's team of power experts



### 2. WE LEVERAGE OUR DATA AND EXPERIENCE

- RAAMS (Remote Automated Asset Management System) utilizes over 50 million records from chargers and batteries
- We draw on 350+ years of GuaranteedPOWER® contract experience
- Experience managing thousands of assets over dozens of applications



### 3. WE DELIVER A CUSTOMIZED POWER SOLUTION

- Summary of findings
- Properly-sized fleet
- Engineered power solution
- ROI cost justification

#### EVALUATE YOUR NEED FOR A CONCENTRIC POWER ASSESSMENT:

- ▶ Do you struggle with poor runtime?
- ▶ Do you operate two to three shifts per day?
- ▶ Do you currently have two or more batteries per lift truck?
- ▶ Do you incur expensive and frequent power repairs?

If you answered "yes" to any of these questions, then you can answer "yes" to learning more about the benefits of a CONCENTRIC Assessment.

# THE POWER OF A CONCENTRIC SOLUTION



Since our inception, Concentric has assessed, installed, and managed solutions for a myriad of applications from manufacturing, distribution, food processing, cold storage, high-heat environments, and many others. We manage power for automated guided vehicles, sit-down forklifts, stand-up forklifts, pallet jacks, clamp trucks, and virtually every type of battery-powered vehicle.

## A CONCENTRIC SOLUTION

To us, 30% is an important number. Why? Because with an engineered power system, combined with superior technology, you can potentially reduce your battery fleet by 30%, while increasing your battery life by the same percentage (yes, 30%). These statements may seem impossible, but our experience shows that fleet inefficiencies often increase operational and financial pain.



**POWER  
EQUIPMENT**

REDUCE  
**30%** ↓



**BATTERY  
LIFE**

INCREASE  
**30%** ↑