

Our Ref: JH/AM

17 February 2020

Mr M Shakespeare  
Alexandar Beard Wealth LLP  
14-16 Rossmore Business Village  
Inward Way  
Ellesmere Port  
CH65 3EY

Dear Mike,

**Testimonial**

I would like to thank you for the support that you have given our clients and my colleagues at Pursglove & Brown over the last twelve months.

In this time, you have given colleagues much appreciated reassurance - with two of our staff buying their first homes in this time.

You have also been able to help some of our clients with particularly difficult challenges and in some cases where other brokers had given up.

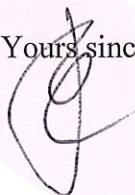
Mike's strength is that irrespective of whether the funding requirement is standard or difficult he approaches each case with equal enthusiasm and professionalism.

At Pursglove & Brown we aim to be more than "just every other accountant" and help our clients in "other areas" and Mike is an important partner for us in this respect.

Only last week I was at a client meeting in Birmingham – and one of the staff warmly hugged me saying thank you for giving me the confidence and impetus to buy his first home – I had forgotten that only three months previously I had connected him with Mike – who did the rest.

Thank you.

Yours sincerely,



**John Hunt**  
**Director**  
**[john.hunt@pursgloveandbrown.co.uk](mailto:john.hunt@pursgloveandbrown.co.uk)**