

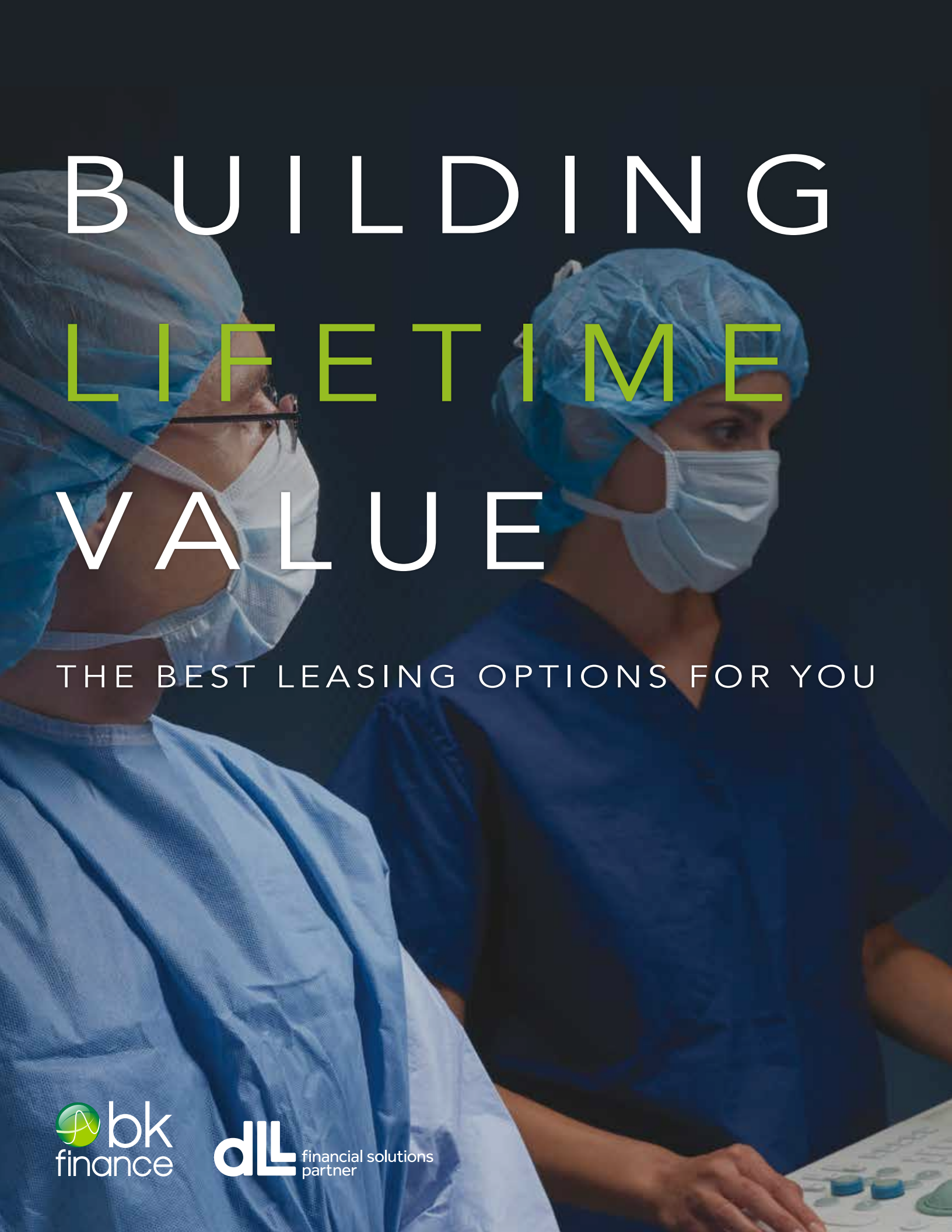
powered by analogic 

BK Ultrasound
8 Centennial Drive
Peabody
MA 01960
USA
T +1 978-326-1300
bkultrasound.com

**North America
Sales & Service**
BK Ultrasound
8 Centennial Drive
Peabody
MA 01960
USA
T +1 978-326-1300
F +1 978-326-1399
bkultrasound.com

**Europe and Rest of World
Sales, Service & Design Center**
BK Ultrasound
Mileparken 34
2730 Herlev
Denmark
T +45 4452 8100
F +45 4452 8199
bkultrasound.com

Oncura Partners
3709 Promontory Point
Austin
TX 77063
USA
T +1 866-233-9100
www.oncurapartners.com



BUILDING LIFETIME VALUE

THE BEST LEASING OPTIONS FOR YOU





BK FINANCE AND DLL

BK Ultrasound, powered by Analogic, has created BK Finance to provide flexible financing solutions for our customers.

BK Finance has partnered with DLL the #1 provider of vendor finance programs in the United States, with numerous hospital relationships and master lease agreements.

DLL has an extensive 40-year history and is a fully owned subsidiary of Rabobank Group, a leading global financial services provider serving more than 10 million customers worldwide.

AS THE LEADING GLOBAL PROVIDER OF HEALTHCARE VENDOR FINANCE WITH AN ESTABLISHED NETWORK OF OPERATIONS IN MORE THAN 35 COUNTRIES, DLL HAS:

- Over \$3 billion in healthcare assets
- Over 30,000+ healthcare customers
- Finances over \$1.3 billion per year in healthcare

Together, BK Finance and DLL help healthcare providers acquire the advanced medical equipment and technology to improve the health and wellness of their patients.



BENEFITS OF LEASING

There are plenty of great reasons for you to finance healthcare equipment. Here are some of the best:

CONSERVATION OF CAPITAL BUDGET

Since money is not tied up in equipment costs, it is free to be spent on other items, such as personnel and training.

100% FINANCING

The total investment can be financed, and “soft” costs, such as service, maintenance and insurance, can also be included in the monthly payments.

FLEXIBILITY

You can select a payment plan that best fits your budget.

KEEP UP WITH TECHNOLOGY

Add-ons and upgrades allow you to manage your technology and maintain state-of-the-art equipment. The equipment can be replaced with the latest model at any time during the contract term.

EASIER CASH FLOW FORECASTING

Transparent and fixed monthly payments help you to better budget for the term of the agreement.

FIXED PAYMENTS

By locking in payments now, you can avoid inflation risk in the future.

LONGER TERMS

Financing terms from 12 to 60 months are available.

PURCHASE OR RENEWAL OPTIONS

At the end of the term, you may choose to purchase the equipment, upgrade to newer technology, or continue to finance at substantial savings.





WHAT DO WE OFFER

BK Finance offers individualized financing programs that provide flexible monthly payment plans to fit within your budget parameters and business goals. Our programs come in three forms:

- Operational leases (also known as fair market value leases)
- Capital leases
- Bridge to budget

OPERATIONAL LEASES

- Generally provides the lowest monthly cost
- Pre-negotiated balance at the end of the lease term can be settled by:
 - Returning the equipment
 - Renewing the lease
 - Upgrading to new equipment
 - Completing a one-time buy-out

CAPITAL LEASES

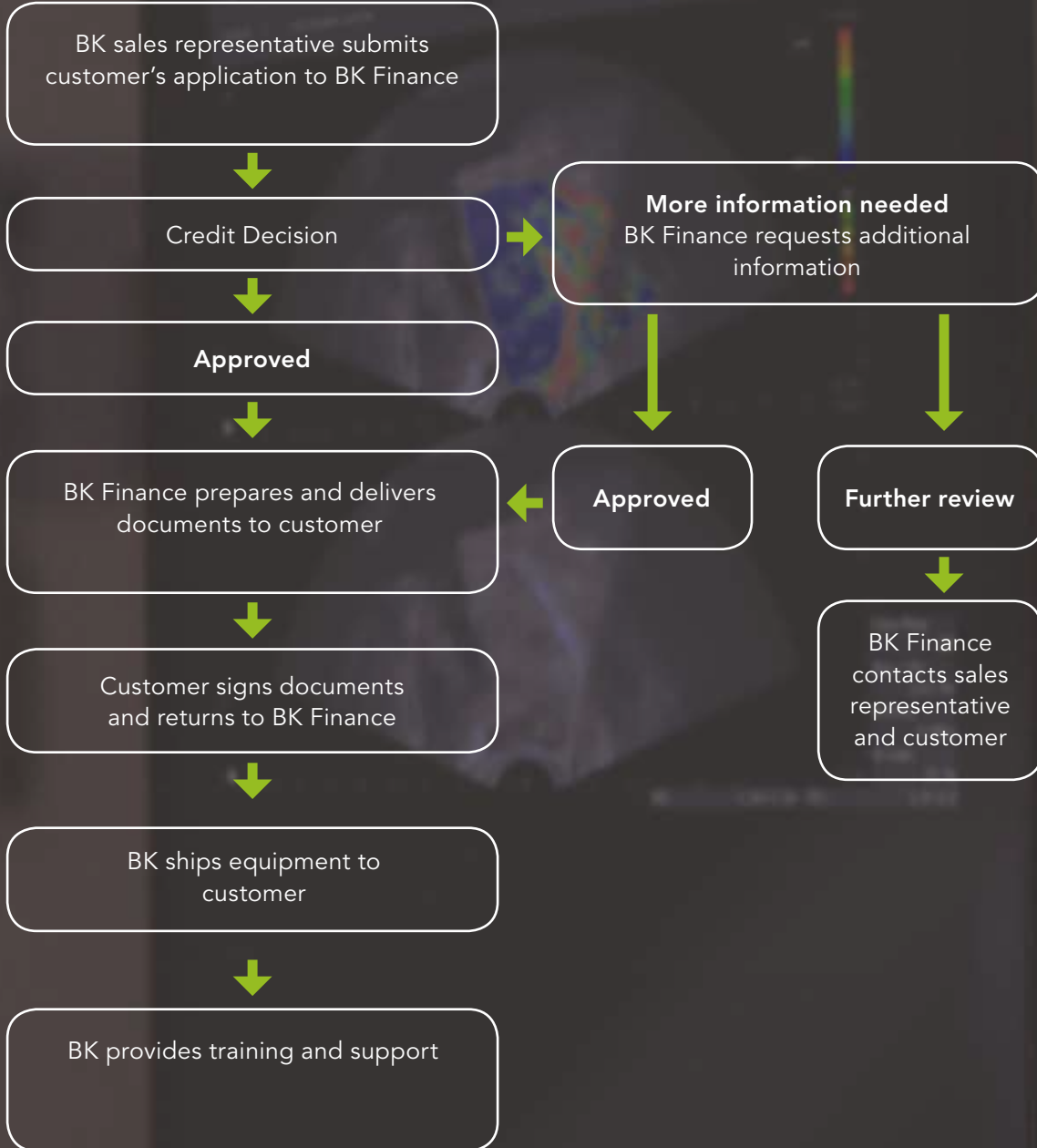
- Higher monthly payment than operational leases
- You own the equipment at the end of the lease term

BRIDGE TO BUDGET

- Allows you to obtain the equipment at any time during the lease
- Keeps equipment off your balance sheet and out of the capital budget

SIMPLE PROCESS

START





CHOOSE THE BEST LEASING OPTION



FINANCING OPTION	END-OF-LEASE OPTION	FEATURES
<p>OPERATIONAL LEASE/ FAIR MARKET VALUE (FMV)</p> <p>Lease in which BK Finance retains ownership of the equipment and the customer pays rent for use of the equipment.</p> <ul style="list-style-type: none"> • Excellent for “technology refresh” • Options appeal to customers who want to trade up to new equipment every 3-5 years 	<ul style="list-style-type: none"> • Purchase equipment • Renew lease • Upgrade to newer model • Return equipment 	<ul style="list-style-type: none"> • Lowest monthly payment among lease types • Payment may be fully tax deductible* • Trade-up or add equipment during the term of the lease
<p>CAPITAL LEASE/\$1.00 BUYOUT</p> <p>Lease that provides the benefit of ownership after end of lease.</p> <ul style="list-style-type: none"> • Similar to bank financing but preserves bank lines of credit 	<ul style="list-style-type: none"> • Purchase equipment 	<ul style="list-style-type: none"> • Highest monthly payment among all lease types • Customer takes depreciation and interest expense • Customer owns the equipment at end of lease term
<p>BRIDGE TO BUDGET</p>	<ul style="list-style-type: none"> • Continue with full-term lease • Customer can exercise early termination and pay off lease with no further obligation 	<ul style="list-style-type: none"> • Allows customers to acquire the clinical solution they need today • Defer payments for six months • Customer chooses whether to lease or buy after 6 months

*Always consult a qualified tax advisor. Nothing herein constitutes tax advice.