

# VISIBILITY

## Optimize Your Customers' IT Environments and Develop New Revenue Streams with EcoStruxure IT Expert from Schneider Electric

### What is EcoStruxure™ IT Expert?

As data continues to proliferate, so does the need for greater availability and operational efficiency at the edge. Build customer trust by improving the performance of their IT infrastructure, reducing costs, and mitigating risk with EcoStruxure IT Expert.

Through a cloud- and IoT-enabled platform, EcoStruxure IT Expert delivers secure, vendor-neutral monitoring of multiple customer sites, allowing you to develop additional revenue streams.



### Visibility at the Edge

Using live data, smart alarming, and data-driven insights, EcoStruxure IT Expert:

- Synthesizes real-time performance and alarm data from its massive data lake to create actionable assessments
- Provides proactive recommendations for secure, wherever-you-go visibility and control
- Allows for 24/7 visibility into the health of their critical physical infrastructures and sends it directly to your smartphone or email



Contact your local Schneider Electric team to learn how to help your customers start their FREE 90-day trial of EcoStruxure IT Expert!

// EcoStruxure IT Expert provides the foundation to give partners visibility into multiple customer sites and develop additional potential revenue streams. //


— Jonathan Healey, Vice President & General Manager of Digital Services & Data Center Software/Schneider Electric

## Optimize Your Customers' IT Environments and Develop New Revenue Streams with EcoStruxure IT Expert from Schneider Electric


### How do EcoStruxure™ IT Expert assessments work?


EcoStruxure IT Expert uses analytics and machine learning gleaned from 300,000,000,000 IT records in its data lake to determine behavior patterns. It then provides assessments with clear, actionable information that tells you which of your customers' devices require attention, allowing you to focus on what's most important.

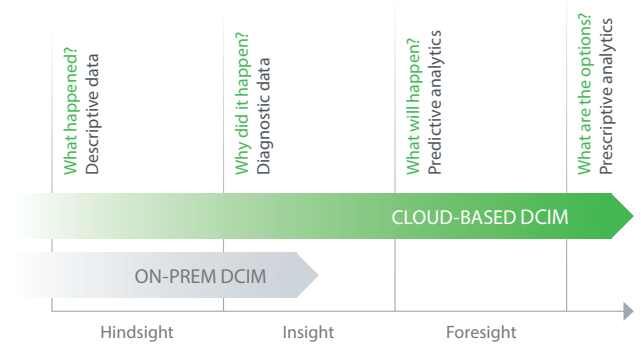
With this information, you can proactively provide customers with complete lifecycle management by quickly identifying refresh and resell opportunities, opportunities for tuning and optimizing equipment, and data that can be packaged into a PDF for delivery to customers. Some assessments include:

 **UPS Lifecycle Management** – Maximize customers' UPS investments with complete lifecycle management—battery replacements, UPS replacements, and service contract renewals.

 **PDU Inventory and Lifecycle** – Monitor inventory and ensure reliable power distribution to better control costs.

 **Cooling Equipment** – Optimize equipment efficiency by monitoring and controlling temperature, humidity, and other environmental conditions.

 **Server Inventory** – Locate serial numbers and monitor CPU health, operating temperatures, and critical environmental information.



#### Key Features:

Dashboards and inventories for insights into customers' environments

Alarm consolidation into incidents to avoid alarm storms

Centralized, vendor-neutral monitoring of all networked devices

Analytics with the ability to run benchmarks and assessments

Wherever-you-go visibility using the EcoStruxure IT mobile app

#### Key Benefits:

**New revenue** – Drive revenue by reselling cloud-based EcoStruxure IT Expert to customers, growing power and cooling services, performing personalized assessments, and more.

**Multi-tenant views** – Have global visibility into multiple customer environments and provide data-driven recommendations to improve performance and efficiency and reduce costs.

**Vendor-neutral platform** – Manage customer environments from one place—regardless of vendor.

**Sales efficiency** – Reduce the need for on-site visits with a global view of inventory, alarms and recommendations for resolution, as well as analytics and benchmarking.

**Fast deployment** – Quickly put EcoStruxure IT Expert to work—there's a convenient subscription model for any size environment.

Contact your local Schneider Electric team to learn how to help your customers start their FREE 90-day trial of EcoStruxure IT Expert!