

March 23, 2020

Dear Valued Distribution Partner,

This letter is to inform you that Berk-Tek LLC ("Berk-Tek") will be re-commencing manufacturing operations at its New Holland, PA facility this week.

As you are aware, Berk-Tek temporarily suspended manufacturing operations at its New Holland facility in order to comply with the Governor of Pennsylvania's Executive Order dated March 19, 2020 issued in response to the COVID-19 crisis, requiring that all non "life-sustaining businesses", as defined in his Executive Order, close.

Berk-Tek immediately submitted a request to the Governor's office for an exemption from the applicability of the Executive Order and over the weekend, the Governor's office granted Berk-Tek's request for an exemption. The exemption was granted on the basis that Berk-Tek "plays a critical role in the manufacture and supply of goods and services necessary to sustain life". The exemption specifically allows Berk-Tek to continue to operate.

As part of its crisis management plan, Berk-Tek had been building additional inventory as a contingency. Therefore, Berk-Tek can support your demand seamlessly from stock while manufacturing begins to ramp up. Please place orders as you normally would; our customer service team is working normal business hours from home.

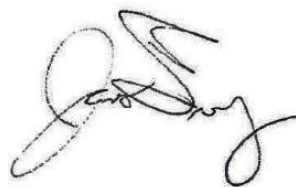
The Health and Safety of our employees is always our first priority, and Berk-Tek continues to do everything it can to protect them. In that respect, Berk-Tek will continue to apply the guidance of the CDC in its operations and other measures in an effort to protect them from the COVID-19 virus.

As you know, the COVID-19 crisis is very fluid, and change can come quickly. Please be assured that as your business partner, when we have new information to report, we will provide you with an immediate update. This is a very challenging time for all of us. Please stay safe and take all recommended precautions. We will get through this.

Sincerely,



Will Jensen
President
Berk-Tek, LLC
A Nexans Company



James Frey
Executive Director of Sales and Marketing
Berk-Tek, LLC
A Nexans Company