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To Whom It May Concern:

Thank you for your inquiry regarding any issues we may have during this time regarding CoronaVirus. It is extremely important for us to maintain our level of service for our business and our customers like yourself. We typically source over 6 months of inventory of components for product being forecasted by our sales regions around the world. The North America business is approximately 40% of our global business so we have product being shipped and aired in multiple time every week. In addition, we only sell through our distributor channels and they presently and normally have over 40M in product in the channel, not counting what we have in our main Chicago logistic center.

As far as the statement regarding South Korea travel, there is no effect on us regarding manufacturing and shipping of our product as almost 75% of our product is manufactured in our new facility in Vietnam, 15% is being made with partners in the USA, and only about 10% comes from our manufacturing facility in South Korea.

We are fully confident that we will continue to be able to support our customers and business growth in the near future. I would add that any detail forecast of your requirements ahead of time will always help us to ensure we can properly supply the products required in a timely matter.

Please work with our team to help us meet your requirements and forecast.

Let me know if you have any other questions that I can support and help answer.

Thank you for your continued support and business partnership.

A handwritten signature in black ink that reads "Tom Cook".

Thomas R. Cook  
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