



#### TO GET A NEW SHOE LINE IN FRONT OF A YOUNGER AUDIENCE, WE CREATED BLENDED CONTENT STRATEGIES THAT BOOSTED SOCIAL ENGAGEMENT FOR TEVA.

### SUMMARY

To reach new audiences for Teva's new closed-toe shoe line, we shifted our approach to social media, and in turn increased awareness and gained a new audience.

### SERVICES



PLANNING



SOCIAL



USER EXPERIENCE & CONTENT STRATEGY



DATA & ANALYTICS

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WEBSITE DEVELOPMENT

## RESULTS

**40%** FACEBOOK FAN GROWTH IN >3 MONTHS **227%** FACEBOOK GROWTH AMONG TEENS **200%** INCREASE IN ENGAGEMENT IN THE FIRST 10 WEEKS **100%** INCREASE IN ENGAGEMENT RATE IN THE FIRST 10 WEEKS

# UTERE LT OUTDOORS

### TEVA CAMPAIGN

When it comes to sport sandals, Teva practically created the category. As global leaders in the realm of sport sandals, they had a loyal but aging fan base. So when the decision was made to develop a line of closed-toe shoes for a younger set of outdoor enthusiasts, they needed help reaching the new generation.

We developed a blended content strategy that defied convention. While most brands were posting a single piece of content on Facebook each day, we published multiple messages, each targeted at a specific audience type. We also shifted focus away from push messaging about the product to invite fans to share in a conversation about how their lifestyle and Teva's brand promises was a match.