

The dilemma of matching the emerging threats with **simplicity**

Stefan Brodin, Clavister



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SWEDEN



John, CEO

Anna, IT Manager





British Airways faces record £183m fine for data breach

🕒 8 July 2019



TECHNOLOGY NEWS MARCH 26, 2019 / 4:20 PM / 5 MONTHS AGO

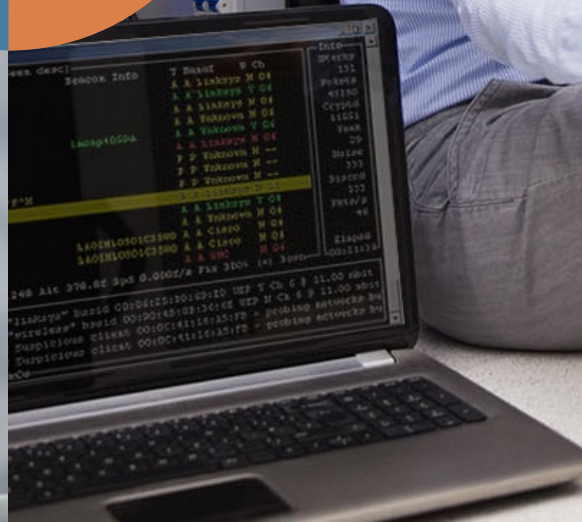
Norsk Hydro's initial loss from cyber attack may exceed \$40 million



Ransomware strikes again: Atlanta held hostage by hackers

Mar 28, 2018 - 3 min read



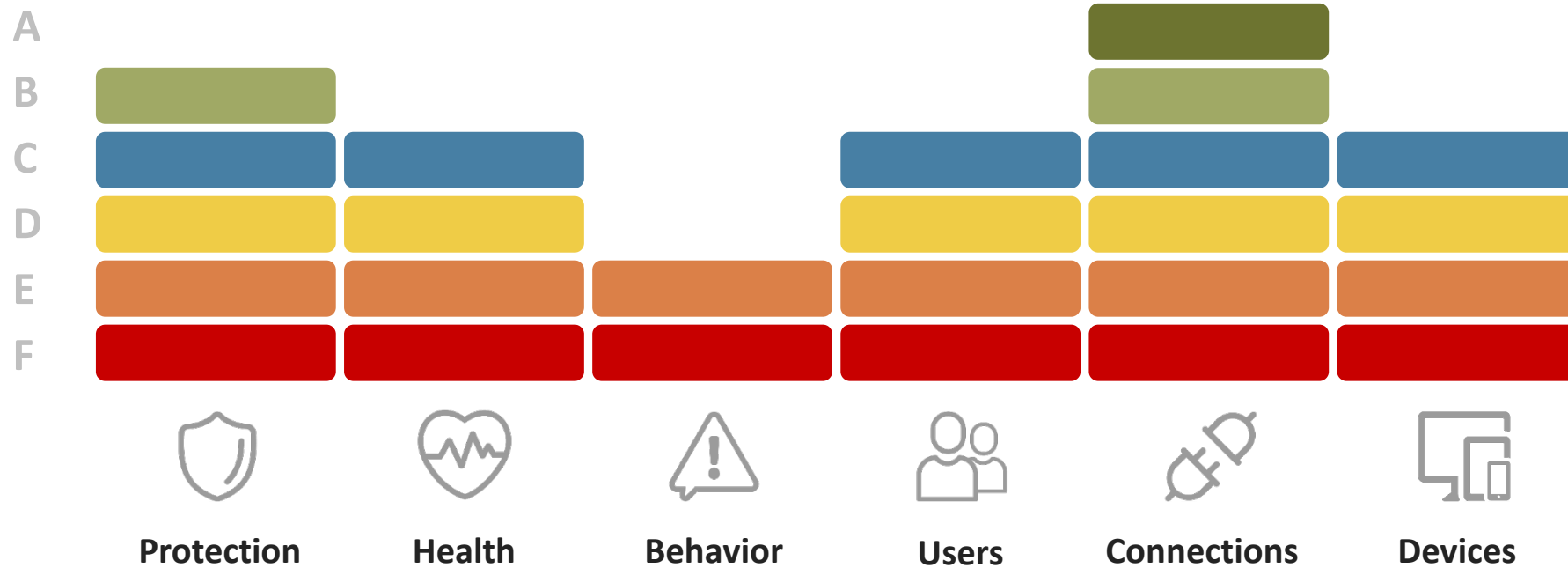






CyberSecurity™
Score Card

Categories



Categories



Protection

Detecting insecure network settings and patching cadence.

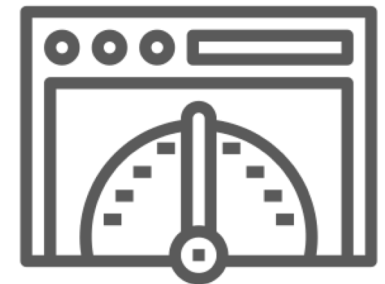
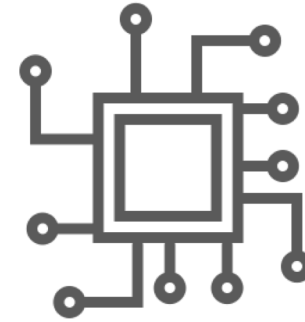


Categories



Health

Grading the performance level of the security infrastructure.



Categories



Behavior

Detecting internal network threats based on traffic patterns.



Categories



Users

Expose the traffic and authentication level of your users.



Categories



Connections

The status and quality of SD-WAN and VPN links.



Categories

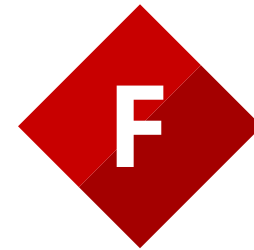
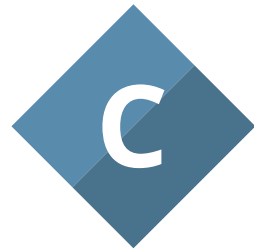


Devices

Understanding the traffic from IoT, mobile and corporate units.



Categories



Overall Score

Ranging from A to F very simply explaining the status of the solution.

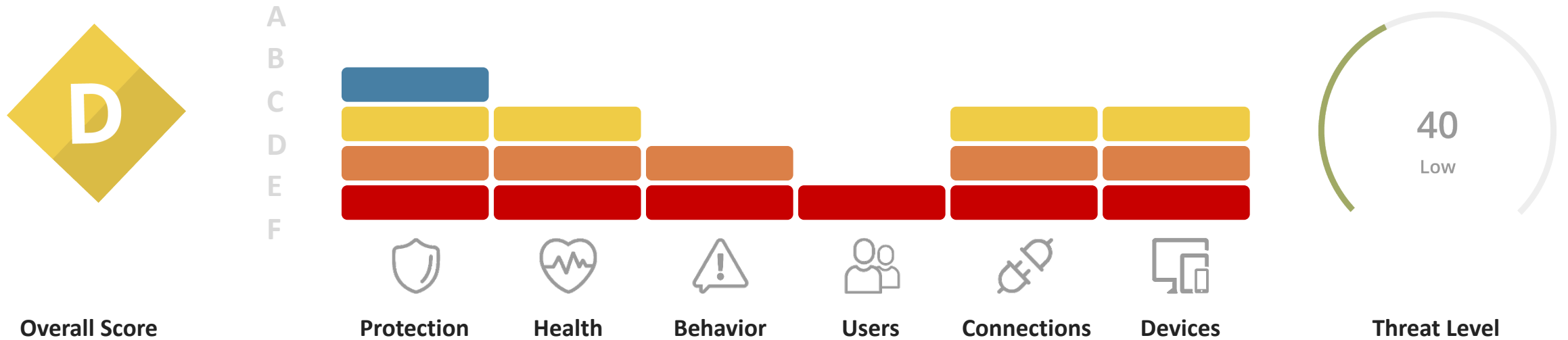
Categories



Threat Level

Together with the Threat Level, summarizing the malicious activity going on towards us.

CyberSecurity ScoreCard



Top 3 Suggested Improvements

Category	Suggested Improvement
Users	Enforce MFA for VPN connections.
Connections	Disable IPsec algorithms with key length < 256.
Behaviour	Users within your network is communicating with know botnets. Perform malware scan.





- Overview
- CyberSecurity ScoreCard (BETA)
 - Overview
 - Details
- Analyze
- Manage
- Alerting
- System
- Reporting

🏠 > CyberSecurity ScoreCard (BETA)

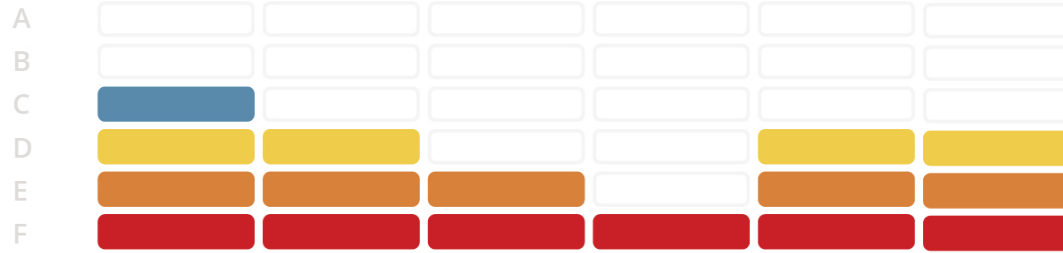
CyberSecurity ScoreCard

Filter

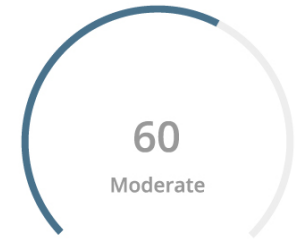
All



Overall Score



- Protection
- Health
- Behavior
- Users
- Connections
- Devices



Threat Level

Top 3 Suggested Improvements

Device	Category	Suggested Improvement
HQ FW	Users	Enforce MFA for VPN connections
Helsinki office FW	Connections	Disable IPsec algorithms with key length < 256
Munich office FW	Behavior	Users within your network is communicating with know botnets. Perform malware scan



Overall Score

Protection

Health

Behavior

Top 3 Suggested Improvements

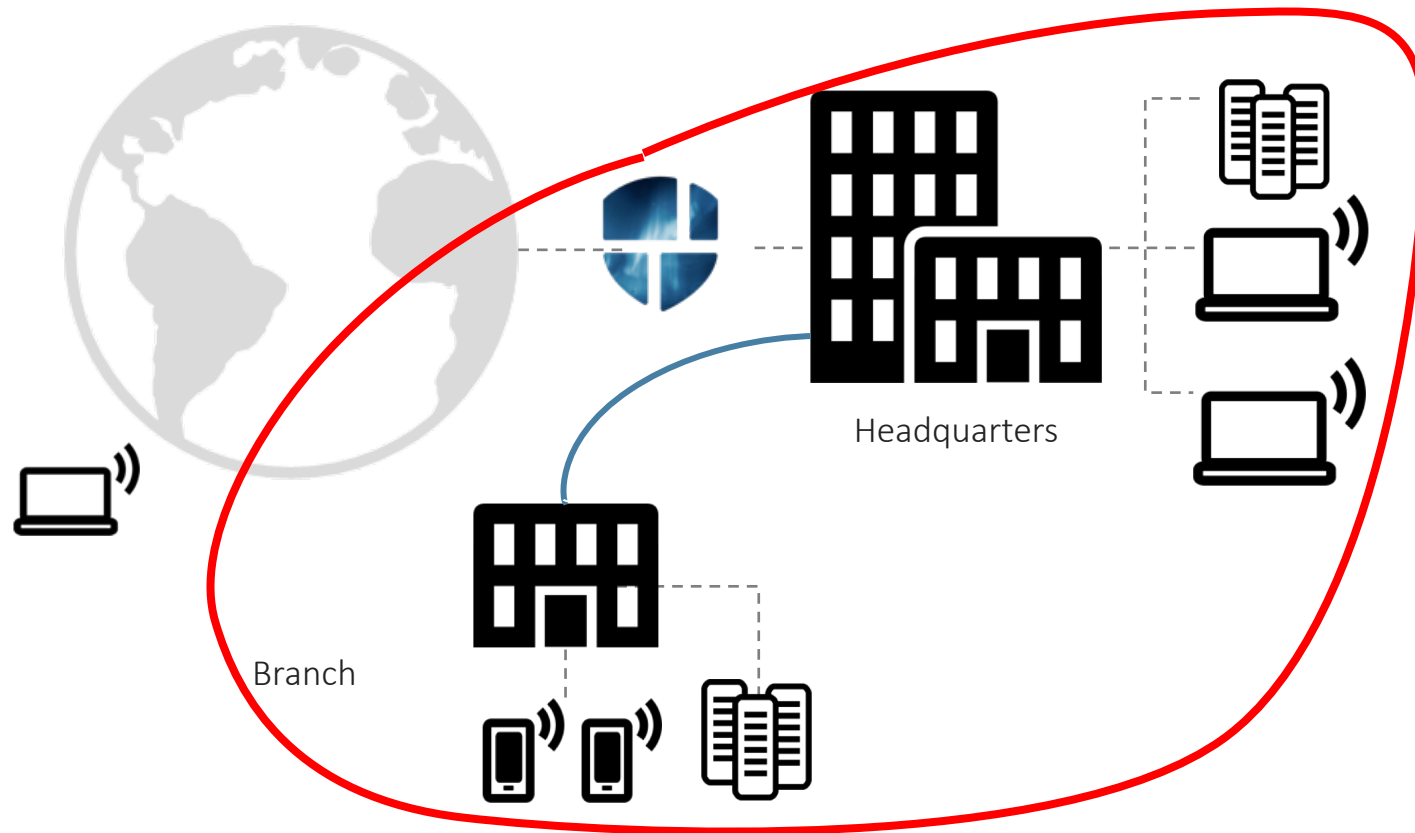
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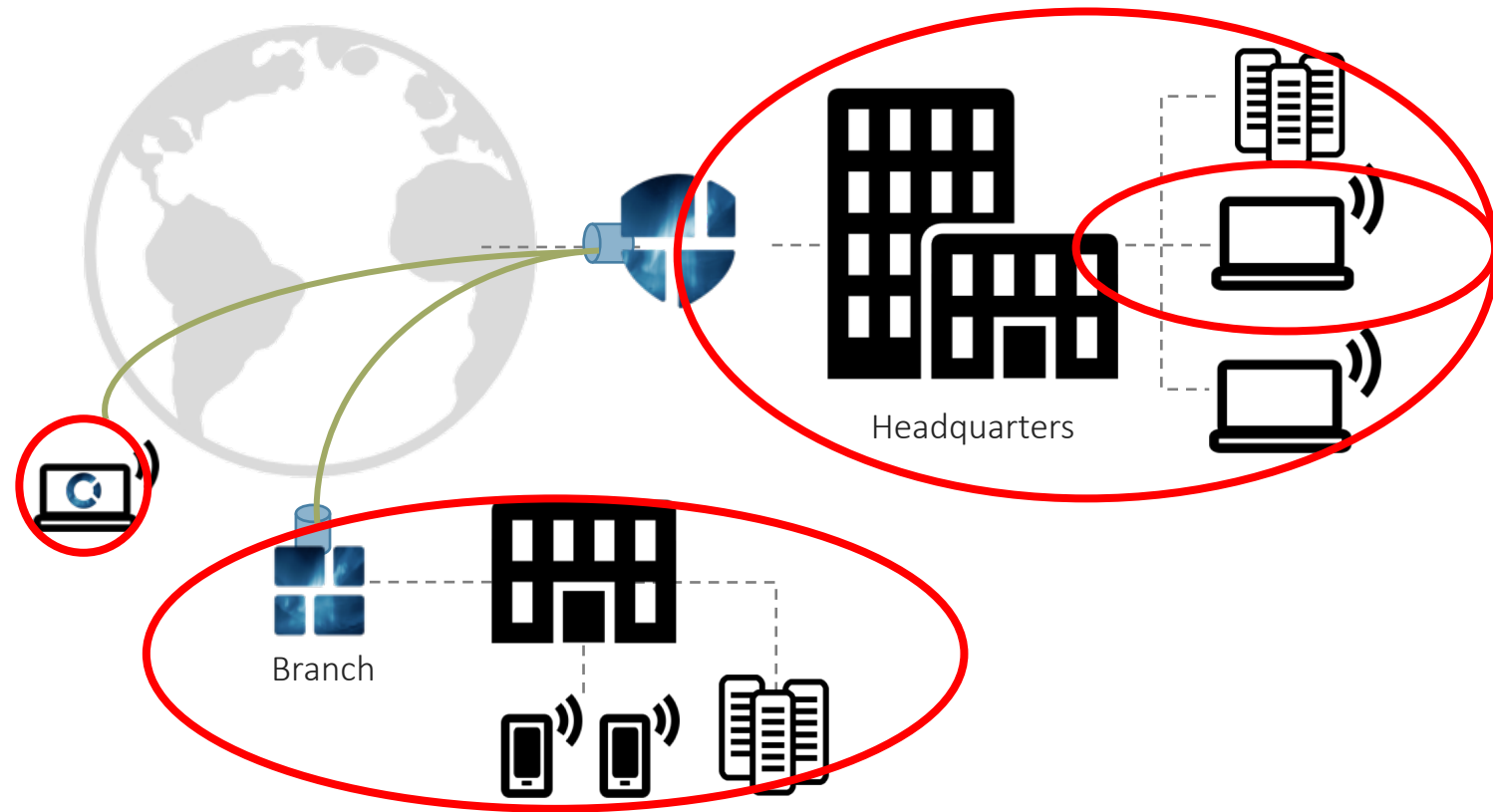
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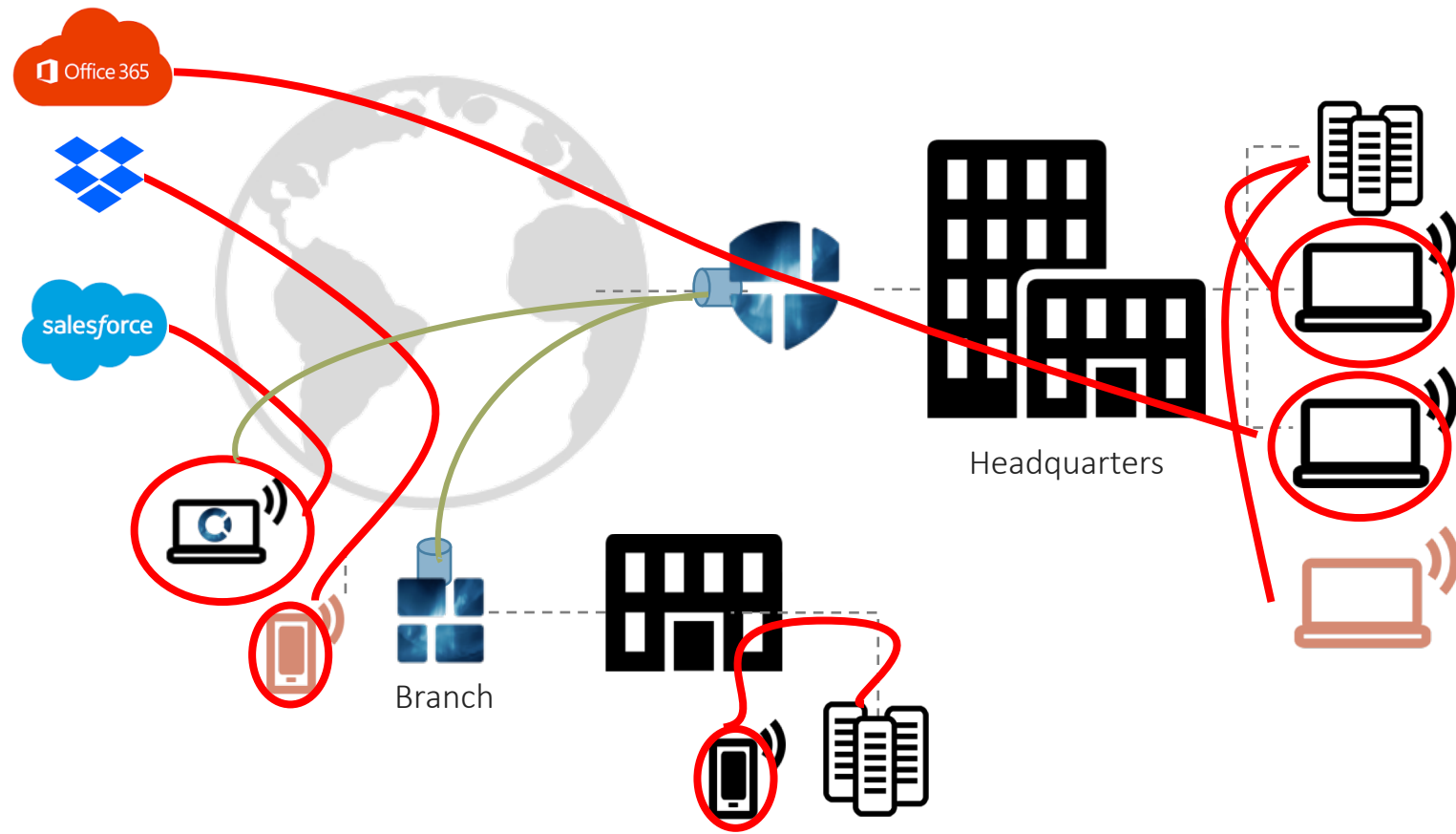
Traditional perimeter protection



Segmentation



The reality



In a “Cloud first” world
the **Identity** is the new perimeter



If the user / device is the perimeter— then the only security is their password...

**81% of company data breaches are due to
weak passwords**

(Verizon Data Breach Investigations Report)



Multi Factor Authentication



Something you
HAVE

Something you
ARE

Something you
KNOW

**BUT only 26% of companies have
activated MFA ...**



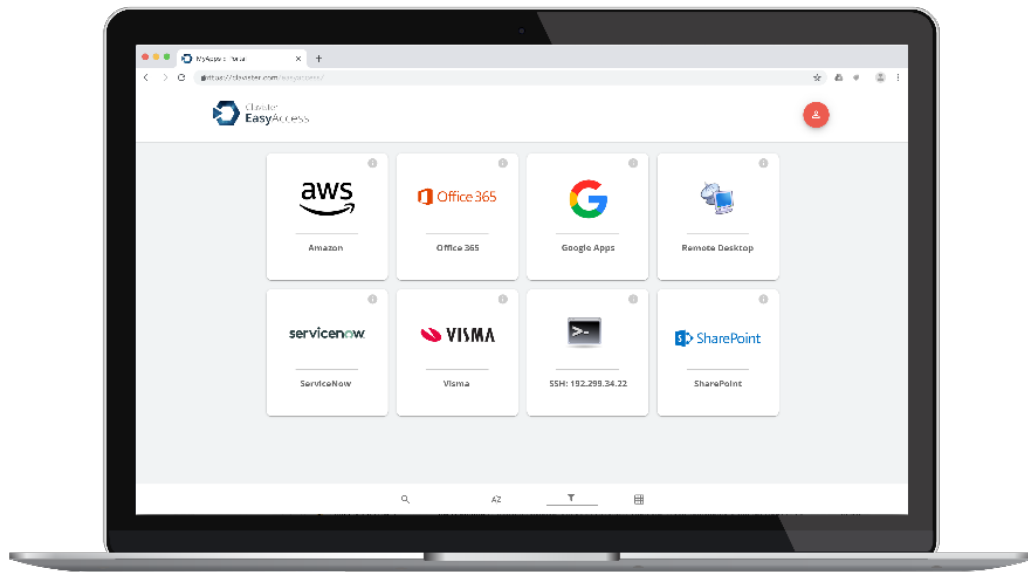
Security enemy #1:
Frustrated users!

Use the mobiles existing **biometrics!**

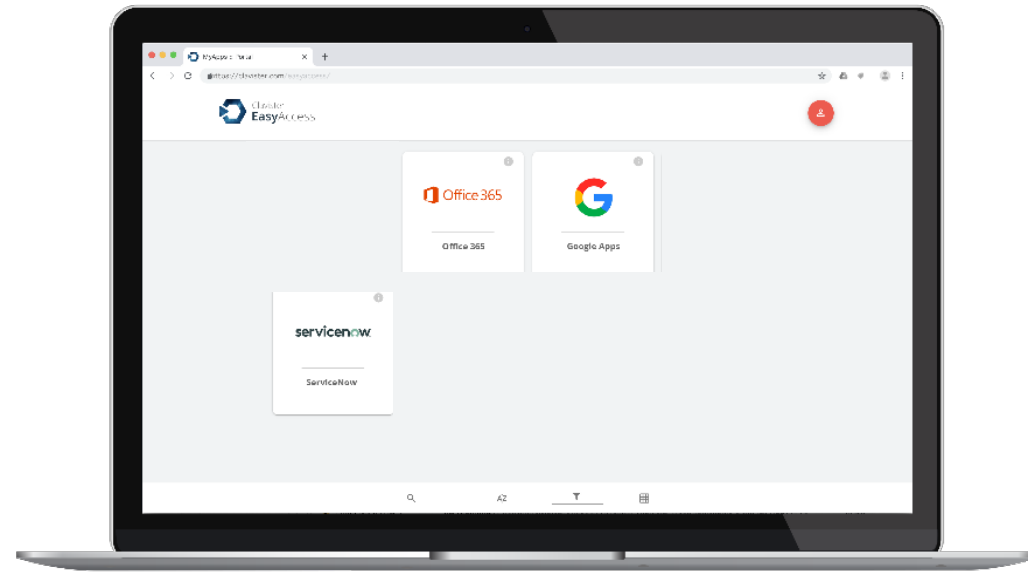
- Face-ID
- Touch-ID
- Face Unlock
- Fingerprint Authentication



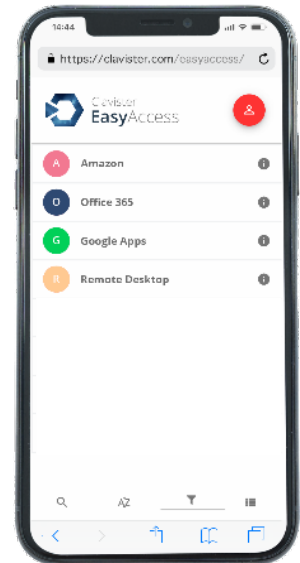
Singel Sign On with personalized access



Pelle



Kalle



Lisa

Make it simple! #NoPassword





A woman with reddish-brown hair, wearing a blue and white striped button-down shirt, is smiling and looking towards the camera. She is holding a white tablet computer with both hands. The background is a server room with rows of server racks filled with cables and equipment. The lighting is dim, with some blue and green lights from the servers.

CyberSecurity™ ScoreCard

Simplified Actionable Security Analytics

Helps IT Manager Anna:

- Reveal
- Prioritize
- Communicate

The status of IT Security

A man with short dark hair, a beard, and black-rimmed glasses is looking at a tablet. He is wearing a light blue button-down shirt. The background is blurred, showing what appears to be an office setting.

 CyberSecurity™
ScoreCard

Simplified Actionable Security Analytics

Helps CEO John:

- See status
- Understand need
- See impact

Feel at ease!



CyberSecurity™
Score Card

Simplified Actionable Security Analytics

Clavister delivers
business continuity
through **holistic**
cybersecurity
solutions, based on
Swedish innovation.

+22 years of cybersecurity innovation
>25 000 deployments in +150 countries

Focus markets: Nordics, Western Europe, SEA & Japan

Headquartered in Örnsköldsvik, Sweden

Listed on NASDAQ First North

30% re-invested in R&D



1997 Founded in Örnsköldsvik Sweden.

1998 First firewall software release.

2002 First Gigabit Firewall with line rate performance.

2008 Fully virtualised product, performing at 10 Gbps.

2014 Listed on NASDAQ First North.

2016 Acquisition of IAM specialist PhenixID.

2016 Launch of virtual security product for CSP market with Nokia.

2018 80-150% growth in core markets.

2019 Launch of cloud security services.

From firewalls to the user, to the cloud



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Clavister Portfolio: Products & Services.

















Clavister InControl
Central management with zero-touch

MANAGEMENT & ANALYTICS



Clavister InCenter
Security Operations Centre

IDENTITY & ACCESS MANAGEMENT	DEVICE SECURITY	NETWORK SECURITY	CLOUD SERVICES
<div style="border: 1px solid white; border-radius: 10px; padding: 5px; margin-bottom: 10px;">  <p>Clavister EasyAccess Authentication & Single Sign-on</p> </div> <div style="border: 1px solid white; border-radius: 10px; padding: 5px; margin-bottom: 10px;">  <p>Clavister EasyPassword Password self service</p> </div> <div style="border: 1px solid white; border-radius: 10px; padding: 5px;">  <p>Clavister EasySigning Signing of docs and transactions</p> </div>	<div style="border: 1px solid white; border-radius: 10px; padding: 5px; margin-bottom: 10px;">  <p>Clavister OneConnect Endpoint security client including VPN</p> </div> <div style="border: 1px solid white; border-radius: 10px; padding: 5px; margin-bottom: 10px;">  <p>Clavister OneTouch MFA Authenticator</p> </div> <div style="border: 1px solid white; border-radius: 10px; padding: 5px; margin-bottom: 10px;">  <p>Clavister OnePass Mobile one-time password generator</p> </div> <div style="border: 1px solid white; border-radius: 10px; padding: 5px;">  <p>Clavister Endpoint Client Protection & data leakage prevention</p> </div>	<div style="border: 1px solid white; border-radius: 10px; padding: 5px; margin-bottom: 10px;">  <p>Clavister NetWall Next-Generation Firewalls</p> </div> <div style="border: 1px solid white; border-radius: 10px; padding: 5px; margin-bottom: 10px;">  <p>Clavister NetShield Service-Based Firewalls</p> </div> <div style="border: 1px solid white; border-radius: 10px; padding: 5px;">  <p>Clavister NetEye Advanced Threat Protection</p> </div>	<div style="border: 1px solid white; border-radius: 10px; padding: 5px; margin-bottom: 10px;">  <p>Clavister InCenter Cloud Security Operations Centre - aaS</p> </div> <div style="border: 1px solid white; border-radius: 10px; padding: 5px; margin-bottom: 10px;">  <p>Clavister NetEye Cloud Advanced Threat Protection - aaS</p> </div> <div style="border: 1px solid white; border-radius: 10px; padding: 5px; margin-bottom: 10px;">  <p>Clavister SandBox Cloud Controlled Detonation - aaS</p> </div> <div style="border: 1px solid white; border-radius: 10px; padding: 5px;">  <p>Clavister EasyAccess Cloud Authentication & Single Sign-on</p> </div>

SERVICES

Clavister Training

Clavister Care

Clavister Consulting

Security By Sweden.

- **#NoBackDoors**
- World-class protection from the **independent alternative**
- **Quality & robustness** part of our **DNA**
- Focused on **customer satisfaction**



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Record Customer Satisfaction

Company	NPS*
CLAVISTER®	59
FireEye	54
Cisco	38
Sophos	34
Check Point	33
Symantec	-3
Fortinet	-8

*NPS = Net Promoter Score, scale from -100 to 100
December 2019

Verticals and selected reference customers.



Education & Public Sector



Retail & Distributed offices



Critical Infrastructure



Industrial IoT & Transportation



Communication Service Providers



Thank you!

Welcome to talk to PEDAB and Clavister.

www.clavister.com/cybersecurity-scorecard