



A Major US Insurance Firm

How Metasys provided talent for 50+ high end positions and became a preferred diversity talent partner

50+

high end positions

2017

diversity supplier of
the year

30K

high end
professionals

“Eye opening approach to talent management. It wasn’t just receiving candidates – Metasys was able to find us the right fit for the right project at the right time. 100% would recommend them to other organizations.”

-Senior Vice President,
Talent Acquisition

Providing top contingent talent is mission critical to business success

Contingent labor has become a strategic weapon for enterprises to leverage. This model enables organizations to build agile and intentional workforces empowered to tackle the future. Contingent workers insulate organizations from business fluctuations, can provide targeted expertise necessary for specific circumstances, and can quickly be scaled up and scaled down depending on an organization’s needs. It is therefore not surprising that by 2020 over 40% of the domestic workforce will be engaged on a contingent basis.

Since 2015, we have worked with one of the largest national insurance firms to provide top tier talent. The organization had a mature program for talent acquisition, however was challenged in dealing with its significant volume of high-end requirements. The organization needed a talent partner that was easy to work with, but also met the rigorous needs of its organization; specifically it needed a partner that had deep expertise working with financial institutions and understood the nuances of financial compliance and security standards.

Metasys partnered with the organization and has provided talent for 50+ high end positions

In order to provide best in class talent for the insurance firm, Metasys provided the insurance firm with four distinct points of value:

- 1 Knowledge Base:** Our extensive work across industries and roles enables us to offer perspective on market rates for talent, adjusted for geography, seniority and industry.
- 2 Proprietary Network:** We manage a private network of 30,000 high end talent professionals.
- 3 Experienced Recruiting Team:** We have a verticalized recruiting organization. Our recruiters that partnered with the insurance firm have deep expertise in the financial services sector; we can parse the technical differentiators and nuances between roles to ensure the right fit.
- 4 Rigorous Talent Acquisition Process:** Our knowledge base, proprietary network and experienced recruiting team drive a rigorous flywheel; we assure best in class speed, candidate quality and cost.

Metasys’ success has vaulted it to “preferred supplier” status; in 2017 we were recognized as Diversity Supplier of the Year

Over the last five years, Metasys has driven material impact; we have helped the insurance firm routinely secure top talent. The insurance firm has been so pleased with Metasys, that we were awarded 2017 Diversity Supplier of the Year. The insurance firm continually engages Metasys for challenging high end positions to fill and is finding opportunities for Metasys to further ingrain our talent capabilities throughout the organization.