

Solution Brief

Enterprise Cloud Services



The Business Problem:

The cloud is changing everything. It offers flexibility, scalability, and affordability, with easy access to new hardware and software advances—without huge expenditures. It's no wonder businesses everywhere are taking advantage of what the cloud offers, but are still faced with the dilemma of how to expertly manage the intricacies of an ERP solution in the cloud.

With the added layer of complexities that are needed to be taken into consideration such as distribution and connectivity of systems across the country or world, security, networking, and ongoing management of enterprise applications, many companies are leveraging expert enterprise cloud solution partners such as Symmetry.

Symmetry's Value Prop:

Symmetry's cloud services were purpose built to support your most mission critical enterprise and third-party applications. Supported by an expert staff of certified IT engineers, Symmetry's cloud solution delivers enterprise services such as monitoring, back-ups, escalations, and overall customer success. Our solution architecture team configures and tunes your most complex business applications hosted in a cloud environment, all while being engineered to deliver performance and security for complex enterprises with a compliant-ready foundation for a variety of security control points (PCI, HIPAA, ITAR, etc.)

In addition, Symmetry's cloud has the built in flexibility to meet your current business needs and grow with you. Only paying for the resources you need now, with the agility to instantly scale when your business demands require it.

Solution Overview:

Symmetry's cloud services go beyond the basics, by providing enterprise cloud solutions through comprehensive services that include:

- Dedicated Private Cloud
- Multi-Tenant Private Cloud
- Hybrid Cloud
- Cloud Disaster Recovery
- SAP HANA® Cloud

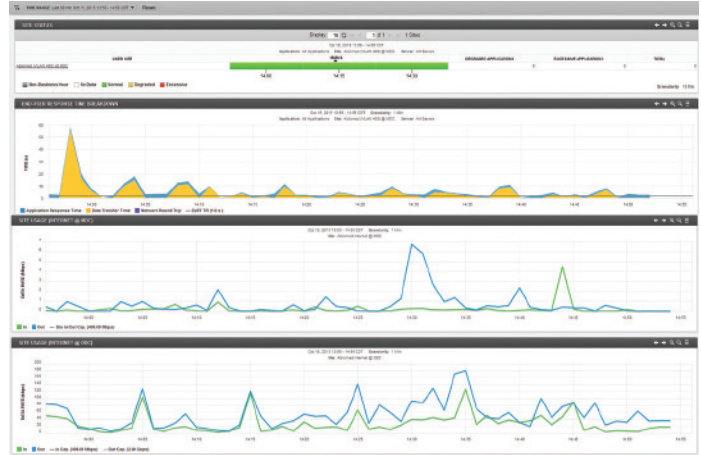
Tailored to your business needs

Not sure what solution is right for your business? Leverage Symmetry's years of experience and deep technical insight to help architect your optimized cloud solution. By following the best practice of delivering honest, strategic guidance, Symmetry's expert team, works side by side with you to assess your business requirements to ensure your tailored cloud solution is meeting all your business goals. Symmetry then devises a comprehensive cloud infrastructure plan and ongoing cloud strategy that includes hosting of all of your mission-critical and third-party applications. As a true extension of your team, we take the confusion out of the cloud equation - Symmetry handles all of the complexities of the cloud; networking, security, redundancy, daily management, system optimization and performance.



Symmetry OpsView

Symmetry streamlines the complexities of the cloud into a single point of view for our customers. Whether you are using Symmetry's cloud services or have an on premise solution managed by Symmetry; Symmetry's OpsView provides a dashboard of your entire IT landscape including all enterprise and third-party applications. The OpsView dashboard can be accessed and easily understood by all levels of personnel within your organization. Symmetry takes the confusion and worry out of the cloud services.



Symmetry's Self-Provisioning Toolset – Control | Flexibility | Visibility

Symmetry's self-provisioning tools provide you with the flexibility to self-manage your own VMware environment, the visibility to see real-time consumption levels and resource availability in your virtual data center to control your IT resources.

How does it work?

Symmetry will create and manage a virtual data center for you complete with memory, CPU, disk space, and internal/external IP address space for you to completely configure, manage and control how you best utilize the resources to fulfill your business need. From there, you can increase or decrease the number and amount of resources used. You'll have the flexibility to do it yourself within the virtual private cloud set up through Symmetry.

Symmetry's Key Differentiators:

No matter the hardware or complex nature of your IT landscape Symmetry can accommodate and has the expertise to handle it all. The three crucial components that makes Symmetry's cloud services and solutions industry leading is; networking, overall system performance and world-class security.

Symmetry is not just providing you with cloud technology, but with a comprehensive fully managed IT solution. Symmetry will not only move your critical ERP applications into the cloud, but also take on the function of being an extension of your internal IT organization, and facilitate the process of linking your ERP in our cloud with all of your

other applications. Symmetry can be the overarching service provider partner for your internal infrastructure, Symmetry cloud apps, and all others.

Symmetry's skilled approach to architect a tailored solution to your business needs ensures that all of your networking and system connectivity is taken into consideration and that every security measure is in place, while providing the highest level of performance for you and your end users. You do what you do best; run your business, and we do what we do best; provide enterprise class cloud services and full managed IT solutions.



Client Stamp of Approval: **ATS** Advanced Technology Services, Inc.

Our customers vouch for our best-in-class service and high-performing cloud solutions. Client ATS – Advanced Technologies Service Inc. noted their experience working with Symmetry to take their cloud based solution to the next level; by turning to Symmetry, ATS found a responsive team of experts who could meet all of its expectations and keep operations running smoothly, without taking internal resources from their real responsibilities.

Real-time Results

Through a 45-day implementation project, Symmetry's team of experts was able to eliminate excessive expenditures and create an enhanced environment to best serve ATS's high-demand client base. **"We experienced a 66 percent savings in direct cost, while gaining a 15 percent increase in performance,"** affirms Chris Crofoot, Director of IT, for ATS. "Those are hard figures, not estimates. Symmetry has been the absolute best decision that we've made."



For more information, please contact our Business Development Department at:

www.SymmetryCorp.com
salesinfo@sym-corp.com
888-SYM-CORP (796-2677)