

# Top 8 Areas

## TO CONSIDER WHEN SELECTING AN EHR FOR YOUR ORGANIZATION

Whether you're preparing to make the switch from paper to electronic records or you're contemplating an upgrade from your current Electronic Health Record (EHR) system, there are several factors to weigh in order to choose an EHR that meets your specific needs. The right EHR software carries the potential to improve consumer outcomes, enable smarter, data-driven decisions and impact the overall health of your organization. Take the decision making process seriously by considering both internal and external needs.

**We've done the legwork for you. Here are the top 8 areas to explore when selecting your next EHR platform and partner:**

### YOUR ORGANIZATION

**1 Business Model**  
Examine your current health records management and determine the EHR capabilities that would best support your business model. The right EHR will incorporate information preferences across departments and serve as the core foundation for management success.

**2 People & Culture**  
Align stakeholders around a common goal before purchase and create a business process for utilizing your EHR across sites, departments and care settings. Foster a data sharing culture by granting access to data that empowers users to improve organizational and consumer outcomes.

### YOUR NEW EHR

**3 Product vs. Platform**  
An EHR product, or out-of-the-box solution, can no longer satisfy modern EHR needs. Consider the benefits of an EHR platform, which contains robust capabilities that make it equipped to deliver 'big company' functionality and adapt to new changes in health IT and care delivery.

**4 System Architecture**  
Stable system architecture provides a more secure, flexible operating environment for your EHR and allows for improved usability, maintenance and scaling. Poorly structured EHRs may not immediately reveal their faults, but their impact is great; remember to ask about architecture.

**5 Customer Service**  
A responsive and helpful customer support team brings an EHR provider to the next level, making them a true partner in helping your organization achieve success. Customer service is key to building a healthy partnership that can overcome change and promote meaningful use.

**6 Meaningful Use & Training**  
Implementing a new EHR shouldn't mean starting from scratch. The right EHR platform will integrate with products you already use, provide workflow visibility and maximize user productivity. Look for training and meaningful use opportunities in prospective EHRs.

**7 Technology & Improvements**  
Modern EHRs may have intuitive user interfaces with customizable designs, but advanced platforms offer more configuration, mobile use and cloud capability. First-generation technology won't be able to meet the data, reporting and workflow needs of organizations big or small.

**8 Pricing & ROI**  
The benefits of a fully functioning EHR are many, but maintaining these benefits should come at a reasonable cost. Analyze costs in productivity, revenue, meaningful use, staffing and other areas to calculate the real ROI of your current EHR solution and aim for something better.

### STILL LOOKING FOR THE PERFECT EHR PLATFORM?

Ask us about Core Cx360, a user-centric EHR that maximizes flexibility, scalability and security using the latest Microsoft .NET technology.