

| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
|---|--|---|---|---|--|---|
| | | | | | 1 | 2 |
| 3 | 4 20% of shoppers - and 37% of Gen Zers - say Instagram will be their #1 source of holiday shopping inspiration | 5 | 6 SYL Performance Live: 11 AM | 7 | 8 SYL Holiday Giveaway Begins! | 9 |
| 10 | 11 | 12 Post your fall entertainment faves! | 13 | 14 Online holiday shopping reached \$126 billion in 2018. | 15 Black Friday is coming! Pick a few themes to focus on (ex: winter outfits, living room decor) | 16 |
| 17 | 18 Poll your audience to see what they're interested in shopping this holiday season. | 19 | 20 We'll start sending out Black Friday preview emails - keep an eye out! | 21 | 22 | 23 Days between Thanksgiving - Cyber Monday account for 19.2% of total online retail revenue during the holidays |
| 24 Remember to prep your Black Friday posts BEFORE you get caught up with cooking or entertaining! | 25 | 26 December content prep: start adding links on the SYL platform | 27 Tuesday and Wednesday of this week are huge shopping days - shoppers aren't waiting for Black Friday! | 28 Thanksgiving | 29 Black Friday | 30 Small Business Saturday |







| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
|--|--|----------------------|--|---|---|---|
| 1 Make sure Cyber Monday posts are prepped! | 2 Cyber Monday Average discount on Cyber Monday is 29% | 3 | 4 | 52% of digital orders will come from a mobile device. | 6 | 7 |
| 8 | 9 Green Monday - one of the biggest shop- ping days in December | 10 | 11 Post your holiday entertaining links - there's still time for shoppers to get them shipped. | 12 | 13 Last Day to Ship UPS Ground packages for some destina- tions | 14 Don't stop posting! Many shoppers will buy online and pickup in store through the next week. |
| 15 The lowest day for online sales is December 24, so organize your final holiday posts for this week! | 16 SYL Holiday Giveaway Winner Announced! | 17 | 18 | 19 Stores offering in store pickup will see 28% higher revenue share during the last 5 days of the season. | 20 | 21 This is a huge shopping day - people can order online and pickup in store before the holiday. |
| 22 Hanukkah Starts | 23 Last Day to Ship UPS Next Day Air | 24 Christmas Eve | 25 Christmas Day | 26 | 27 Prep for NYE content - last minute festive outfits and accessories! | 28 |
| 29 Retail sales are expected to top \$1.1 trillion this season. | 30 Hanukkah Ends | 31 New Year's Eve | | | | |



= Stats & Data

anuary

| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
|--------|---|---------|----------------------------|--|--|----------|
| | | | 1 New Year's Day | 2 Post your fave fitness finds for your followers with New Year's Resolutions. | 3 | 4 |
| 5 | 6 Get organized! Try posting organiza- tion and house- keeping links for followers doing a January cleanout. | 7 | 8 | 9 | 10 | 11 |
| 12 | 13 | 14 | 15 | 16 | 17 Keep an eye out for MLK Day sales and prep your links this weekend. | 18 |
| 19 | 20 MLK Day | 21 | 22 | 23 | 24 | 25 |
| 26 | 27 | 28 | 29 | 30 | 31 | |



