

Matthew Kahn, Esq. CIC, AIC Joins RCM&D as New Commercial Division Director

(BALTIMORE, MD) - RCM&D, a leading independent risk management, insurance and employee benefits firm, has announced that Matthew Kahn, Esq., CIC, AIC has rejoined the firm as the new Commercial Division Director. Matt will be working alongside current Commercial Division Director, Bill Kable, to lead the firm's largest operating division, representing thousands of clients throughout the mid-Atlantic, scores of professional staff in all 5 regional offices, and more than 50 percent of its annual revenue.



Together, Bill and Matt will build the strategic growth plan and enhance the operating processes for the division. Matt will work closely with the client service team leaders and the firm's regional local market leaders to build and enhance strategies for client retention, staff development, revenue growth and overall financial operating performance for the Commercial Insurance Division. "Matt is an exemplary professional who will undoubtedly provide strong mentorship and leadership to our teams while looking for strategic ways to enhance our client service routine for the benefit of those we serve," said Bill Kable.

"Challenges and opportunities confront all businesses every day. Challenges including but also going beyond the large-scale economic and public health crisis we are watching unfold today," said Bob Cawley, President and Chief Executive Officer of RCM&D. "Adding Matt's expertise to our team at this critical time uniquely positions RCM&D to seize the opportunities before us for the ultimate success of our clients."

From 2006 to 2017, Matt served as a Senior Client Executive and Associate General Counsel at RCM&D where he provided advice and services to larger clients, including many real estate developers, managers and lenders in the mid-Atlantic area. Matt's legal background coupled with his insurance knowledge, provide him with the experience and understanding to help complex clients in a variety of areas, including contractual risk transfer, captive solutions and claims advocacy. After his time at RCM&D, Matt worked at a large national broker as a Senior Vice President and mid-Atlantic Real Estate Practice Leader.

"RCM&D has a reputation, one that I've experienced firsthand, for its fierce independence and its superior commitment to client service," said Kahn. "That's why I am so excited to join my old colleagues once again, to help provide growth and direction as we continue to fine-tune and elevate the service routine to meet the emerging challenges of our clients in today's dynamic landscape."

Matt graduated from Ohio University in 2002 with a Bachelor's degree in business administration, completing a double major in finance and marketing. While working at RCM&D, Matt finished his law degree at Catholic University of America's Columbus School of Law, graduating with honors.

About RCM&D

RCM&D, headquartered in Towson, MD, is ranked among the top independent insurance advisory firms in the United States. Our specialized teams provide strategic solutions and consulting for risk management, insurance and employee benefits. Leveraging more than 130 years of experience and strong local, national and global reach, we partner with organizations to meet all of their business objectives.

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