## CYIENT

# NEW PRODUCT INTRODUCTION MANAGEMENT

With a dedicated new product introduction (NPI) cell, we make sure that the initial development, manufacturing and validation of each product is carried out in accordance with specific client requirements. Our dedicated NPI process ensures projects are executed on fast track basis without impacting our regular manufacturing facilities.

With a phased approach, including project initiation, planning and design, construction, monitoring and controlling, we work closely with our clients to ensure seamless project completion.

#### Customer



#### **Contract Review**

- Contract/statement of work review
- Technical feasibility
- Purchase order (PO) review (including price, quantity and timelines)
- PO confirmation
- Delivery date update
- Project kick-off with Cross Functional Team



#### **Production Readiness Review**

- Customer expectations (quality, process, testing, etc.)
- Risk register and mitigation plans
- Enterprise resource planning set-up
- Flow-down of supplier tools and fixtures
- Consumables review
- Resource planning



#### **Material Readiness Review**

- Bill of materials matrix set-up
- Sales Order/demand set-up
- MRP run review
- PO review

- Shortage tracker review
- Kits/parts simulation
- Weekly review for customer proof-of-concept (PoC)



#### Execution

- · Kitting timeline review against plan
- · Work order creation, kitting review
- Source inspection plan

- Monthly and quarterly plans
- · Customer update



#### **Shipments**

- Invoice review
- Shipment tracker applied to customer PoC
- Logistics tracker applied to customer PoC
- · Portal update
- NRE/E&O Invoicing
- Payments tracking

### **Cyient DLM**

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