

# ACQUISITION UPDATE

## ANSEM NV

26<sup>th</sup> April 2018

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# AnSem: Company Overview

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Incorporation	1998
Locations	Leuven, Belgium and Enschede, Netherlands
Business Unit in Cyient	Semiconductor
Core capabilities	ASIC Design and Verification- Analog, RF and Mixed Signal
Financials	Revenue - ~\$10 Million; Operating margin: 20%+
Shareholding	Founding Owners + IMEC

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# Acquisition rationale for AnSem

## STRATEGIC FIT

- Sustainable long term business providing Solutions for custom analog mixed signal chips for OEM's and industrial customers
- Complementary customers and skillset to Cyient
- Differentiated skill set (RF CMOS, NFC, Low power design)

## ACCESS TO NEW MARKETS & CLIENTS

- Access to European customers
- Presence in IoT and tie into IoT & Analytics strategy
- Partnership with local R&D innovation hub for electronics
- Opportunity to expand in markets such as Japan and Canada

## SYNERGY BENEFITS

- With Cyient's sales capabilities and AnSem's technical competence , the combined entity has a strong position in the market
- Cross sell opportunities in all vertical business units especially Medical and Industrial

**AnSem enables Cyient to create a differentiated value proposition for our customers leveraging top notch talent for Cyient to deliver solutions.**

# Transaction Details

- 100% Share Purchase transaction, Founders and the management team to continue with Cyient for long term
- Deal to be financed by 1:1 Debt Equity ratio for cost arbitrage and leveraging.
- The Enterprise value shall be payable as follows
  - ~\$17 Million on a cash free and debt free basis
  - Deferred payment and earn out based on future performance
- Acquisition is EPS accretive and improves RoCE and RoE for Cyient

**THANK YOU**