

## Relentless Reduction of Expenses

### Consider

retirement fund match  
bonuses  
annual pay increases  
rent (renegotiate)

nonessential maintenance  
capital expenditures  
hiring freeze  
sublet opportunities  
professional service fees

loan payment terms  
relocation  
phone bills  
employee perks  
other?

### Brainstorm

Influence  
(Reduce, Renegotiate, Defer)

Control  
(Eliminate)

Can't Control  
(Keep)

