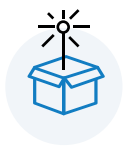# NetSuite - Salesforce
Integration App

Prebuilt integration to automate lead to cash processes and more between NetSuite and Salesforce

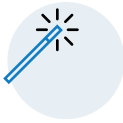**ORACLE NETSUITE**   **salesforce**

Comprehensive flows out-of-the-box
Automate lead-to-cash across sales, order management, finance, and much more

Self-service with low maintenance
Built for both IT & end-users, the Celigo standalone application lets sales teams stay in Salesforce, while finance stays in NetSuite
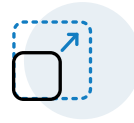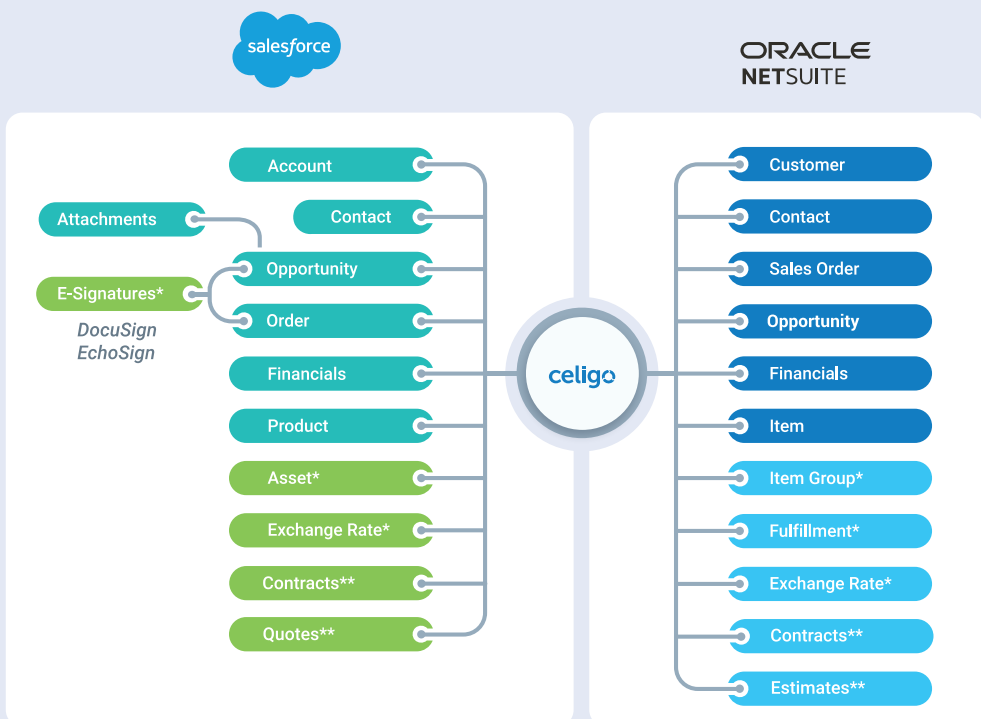
Intuitive setup without coding
Intuitive design that guides you through the process of setting up the integrations, without worrying about APIs or code

Customizable and expandable
Data integration flows can be customized and expanded with Celigo's iPaaS, without requiring technical resources

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salesforce

Salesforce
Account
Attachments
Contact
E-Signatures*
Opportunity
Order
Financials
Product
Asset*
Exchange Rate*
Contracts**
Quotes**

DocuSign
EchoSign

celigo

ORACLE NETSUITE

NetSuite
Customer
Contact
Sales Order
Opportunity
Financials
Item
Item Group*
Fulfillment*
Exchange Rate*
Contracts**
Estimates**

*Premium Edition   **Add-on (available for all editions)

What is an Integration App?

Many other vendors offer recipes and accelerators that help connect different applications. However, **only Celigo offers Integration Apps.**

Integration Apps are complete, standalone SaaS applications that connect two applications. They are built on an iPaaS, which allows for a level of robustness and customization not possible with direct connections.

"Celigo's Salesforce – Netsuite Integration App has been a great investment for us. It's eliminated the need for double data entry, while being robust and configurable so we can make changes as our needs change. It was also **way simpler to implement than a custom integration**.

CHRIS CHARLES, VP OPERATIONS AND CLIENT MANAGEMENT, ADINSTRUMENTS

celigo

Built for
ORACLE NETSUITE
Integrated SuiteApp

Advanced Capabilities

Opportunities and Sales Orders
Sync Salesforce Opportunities to NetSuite Sales Orders or Projects, with option to sync NetSuite Sales Orders to Salesforce Orders or Opportunities

Order Fulfillment
When a Sales Order is fulfilled in NetSuite, a custom Salesforce Fulfillment record is created and updated

Items and Products
Manage Items and Products in either NetSuite or Salesforce, with automatic updates to the other application

E-Signature
Sync Salesforce documents electronically signed with EchoSign or DocuSign in NetSuite based on document status

Accounts, Customers, Contacts
Update Salesforce Accounts, NetSuite Customers, and Contacts between both applications using conditional rules

Customer Financials
Let Salesforce users view Invoices, Payment, Deposits, Cash Sales, Refunds and other NetSuite transactions directly in Salesforce.

NetSuite Capabilities
Supports NetSuite OneWorld, Contract Renewals, Multi-Subsidiary, SuiteBilling*, Multi-Currency, and more

Faster Revenue Recognition
Real-time visibility into quotes and bookings

*requires Celigo's SuiteBilling add-on

Built on a Modern iPaaS Platform
Fast, Scalable, Flexible

Celigo Integration Apps are built on Integrator.io, the intuitive and powerful integration platform that allows you to quickly integrate NetSuite with most apps.

Includes	Standard	Premium
Prebuilt flows out of the box for standard requirements	√	√
Support for NetSuite OneWorld	√	√
Support for Syncing Multiple Salesforce Instances to NetSuite	√	√
Support for Item Groups		√
Support for Item Fulfillments		√
Support for Electronic Signatures (EchoSign and DocuSign)		√
Support for Exchange Rates		√
Support for Team Selling		√