



SWS GROUP

WORKWEAR | LINEN | HYGIENE | CLEANING | PEST CONTROL



Integrated Workplace Hygiene Solutions at Coogee Chemicals



CoogeeChemicals

- Client:** Coogee Chemicals
- Services:** Uniform rental, washroom and commercial cleaning services
- Date services Commenced:** 2012
- Service Features:**
- Managed uniform rental for 150+ staff.
 - Commercial cleaning services of 20,000m² office, control and change rooms.
 - Managed hygiene services across the site.

Client Bio:

Since being established in 1971, Coogee Chemicals has created a significant place for itself in Australia's chemical industry.

Coogee is a privately owned company and proudly Western Australian. They produce a wide-range of industrial, agricultural and mineral processing chemicals for supply to both the Australian and International markets.

Coogee also operate Bulk Liquid Terminal Facilities for import, export and storage of chemicals and fuels. At our Tank Terminals in Kwinana, Western Australia, we are hosting the major players in the fuel market, and the Sulphuric Acid Terminal is the largest acid storage facility in the Southern hemisphere.

“It is very difficult to attribute a value to the relationship with the SWS Group - such is the extent of the benefit that it brings to Coogee Chemicals. Most people value supplier relationships on price and forget the added-value that a relationship such as this has on the business.”

Chris Rowe,
Operational HSEQ Officer.

The Scope

Coogee Chemicals is a large business requiring services in many different areas. Back in 2012, The SWS Group was initially engaged to provide hygiene services for their 150+ factory-based staff through the Cleanpro brand which includes servicing sanitary bins, air fresheners and soap dispensers.

Soon after the initial engagement, Coogee Chemicals asked Cleanpro to provide commercial cleaning services for the administration offices, control room and change rooms which is approximately 20,000m² in size.

In 2013 Cleantex, which is part of the SWS Group, began the supply and laundering of workwear for the employees of Coogee Chemicals.

‘A VAST ARRAY OF WORKPLACE HYGIENE SOLUTIONS UNDER ONE ROOF WHICH MINIMISES MANAGEMENT TIME, IMPROVES RELATIONS WITH OUR SUPPLIERS AND REDUCES OUR COSTS.’



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The value-add

The value-based services for Coogee Chemicals means that SWS Group work closely with them in a collaborative relationship to ensure the service is directly in line with the changing needs of Coogee Chemicals.

Damian Pelliccia (SWS Group Sales and Services Manager) said *“It is not a case of just responding quickly and effectively to challenges, SWS Group take a pro-active approach and review our own business processes to drive improvements through innovation which, in turn, enhance efficiencies at Coogee.”* He went on to clarify that, *“Our relationship with Coogee is a true partnership where honesty and integrity is the hallmark of the relationship. It is a very fair way of operating and something that we strive for with every client.”*

Through a single point of contact for Coogee Chemicals, SWS Group are consistently looking to save time and resources for Coogee at every opportunity across all facets of the business. Chris Rowe (Coogee Operational HSEQ Officer) said *“A key value-add for us is the staff well-being gained from a well-looked-after facility. It’s great to know one group of companies can manage a vast array of workplace hygiene solutions under one roof. This in turn minimises management time, increases relations with our suppliers and reduces costs.”*

The Result

Chris (Coogee) confirmed that *‘There was an immediate noticeable improvement in*



the overall cleanliness of the administration block and workwear when SWS Group took on the services. Their work is always at a good standard.’

He went on to say that *‘Having worked with SWS Group for over 6 years, we have peace-of-mind that they will consistently maintain a high standard in delivery’.* He went on to clarify that *‘Damian and Adam are easy to deal and the few issues that were identified early on were dealt with quickly, positively and were not repeated.’*

The managed uniform, washroom and cleaning services SWS Group provide means Coogee Chemicals can concentrate on running their business in the knowledge that SWS Group will consistently deliver to a high standard across these integrated support services.



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