



Mitsubishi Aircraft News No. 15

Mitsubishi Aircraft Signs Agreement with CAE On MRJ Training Program Development and Implementation

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Mitsubishi Aircraft Corporation has reached an agreement with CAE on training program development and implementation for the company's next-generation Mitsubishi Regional Jet (MRJ). The signing represents the culmination of discussions initiated back in January.

Under the agreement, Canadian-based CAE, acting as Mitsubishi Aircraft's partner, will take charge of all tasks related to training solutions required to operate the new aircraft: specifically, training program development, acquisition of formal program approval, and implementation of the training itself. The training programs cover pilots, cabin attendants, maintenance engineers and dispatchers. Alongside developing the respective training programs, CAE will also oversee development of full-flight simulators (FFS) and other equipment. Although the agreement applies to programs to be implemented worldwide, initial plans call for the establishment of a training center in Japan.

Mitsubishi Aircraft and CAE will launch customer training programs simultaneously with the acquisition of the MRJ's Type Certificate (TC) from the Japanese Civil Aviation Bureau, the Federal Aviation Administration and the European Aviation Safety Authority. CAE's responsibility is to ensure the smooth launch of flight operations after aircraft delivery. MRJ training auxiliary included in the MRJ sales contracts will be provided by CAE. CAE has also positioned itself to furnish respective airlines with all training-related services.

As in the past, Mitsubishi Aircraft will take full responsibility for customer support. While Mitsubishi Aircraft will continue to perform core and essential customer support services ? those relating to operational/technical support and AOG (aircraft on the ground) spare support ? support in the areas of manual preparation, training and MRO (maintenance, repair and overhaul) will now be provided in collaboration with its partners under a newly adopted strategy. In line with this strategy, Mitsubishi Aircraft concluded an agreement with Saab in December 2009 pertaining to the development and preparation of maintenance manuals. Furthermore, Mitsubishi Aircraft undertook a restructuring of its Customer Support Department in February of this year.

Mitsubishi Aircraft President Hideo Egawa is quoted as saying that from a strategic standpoint, the company requires fully experienced partners in order to conduct training and equipment development programs that go with development of a new aircraft. "We came to the conclusion that CAE, with its vast experience, human resources and proven capabilities, is our best partner for training." He adds, "We're fully confident that working in collaboration with CAE will allow us to provide our customers with the best training they could ask for."

"CAE is very pleased to work closely with Mitsubishi Aircraft to support the launch of an exciting new aircraft," said Jeff Roberts, CAE's Group President, Civil Simulation Products, Training and Services. "The comprehensive scope of the MRJ Exclusive Training Provider program showcases the unique breadth of CAE's capabilities to train the full complement of aviation professionals who will operate and service the aircraft."

About Mitsubishi Aircraft Corporation

Mitsubishi Aircraft Corporation commenced operation on April 1, 2008 to conduct the design, type certification, procurement, sales & marketing and customer support of the Mitsubishi Regional Jet (MRJ). It is currently capitalized at 100 billion yen, with financing furnished by, among others, Mitsubishi Heavy Industries, Ltd., Toyota Motor Corporation, Mitsubishi Corporation, Sumitomo Corporation and Mitsui & Co., Ltd.

About MRJ

The Mitsubishi Regional Jet (MRJ) is a family of 70- to 90-seat next-generation regional jets which will offer both top-class operational economy and outstanding cabin comfort based on a vision of applying advanced

mainline jet technology to create a new standard of next-generation regional jets.

The MRJ is under development by Mitsubishi Aircraft and will be based on cutting-edge technology cultivated by Mitsubishi Heavy Industries, Ltd. (MHI) during its many years engaged in the development and manufacture of both military and commercial aircraft.

By featuring state-of-the-art aerodynamic design, noise analysis technologies and a game-changing engine, the MRJ will significantly cut fuel consumption, noise and emissions, consequently improving airline competitiveness and profitability. The MRJ will have a four-abreast seat configuration, large overhead bins, and feature an innovative slim seat offering heightened passenger comfort.

About CAE

CAE is a world leader in providing simulation and modelling technologies and integrated training solutions for the civil aviation industry and defence forces around the globe. With annual revenues exceeding C\$1.5 billion, CAE employs more than 7,000 people at more than 100 sites and training locations in more than 20 countries. CAE has the largest installed base of civil and military full-flight simulators and training devices. Through their global network of 29 civil aviation and military training centers, they train more than 75,000 crewmembers yearly. They also offer modelling and simulation software to various market segments and, through CAE's professional services division, they assist customers with a wide range of simulation-based needs.

CAE was founded in 1947 and is headquartered in Canada. With clients in more than 100 countries, CAE has the broadest global reach of any simulation and training equipment and services company on the market.