

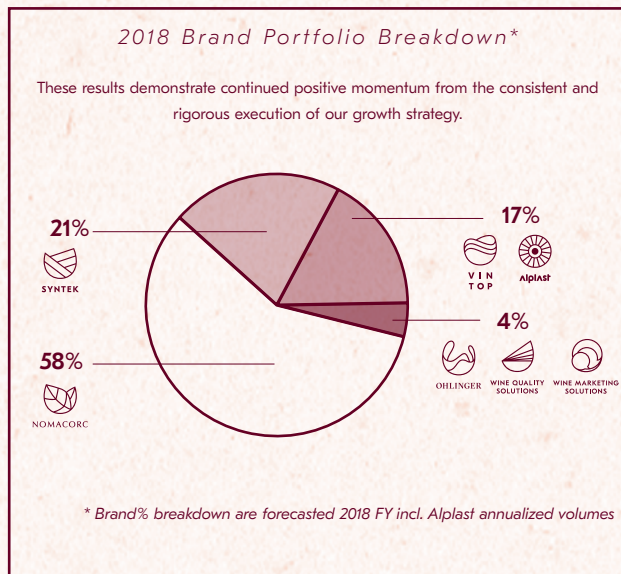
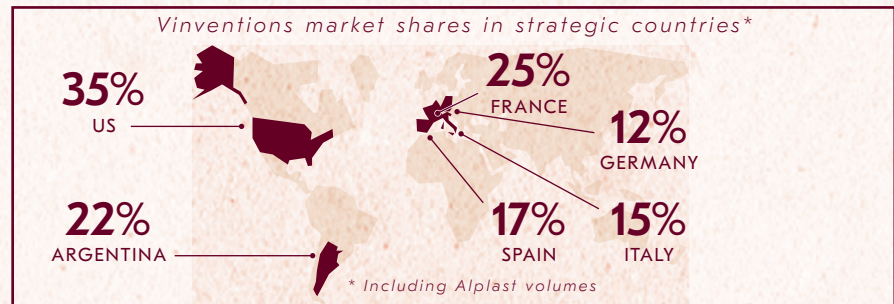
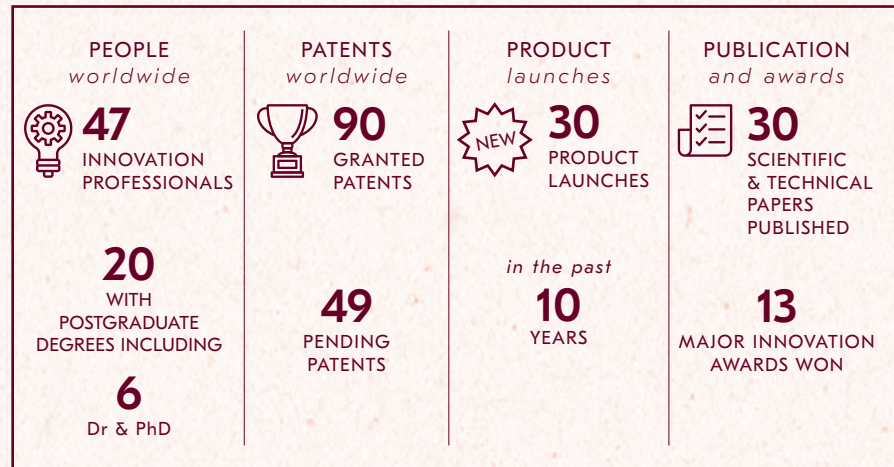


VINVENTIONS

Complete
Closure Solutions



VINVENTIONS - FACTS & FIGURES



VINVENTIONS: HOUSE OF 7 BRANDS



Vision

*Be the most innovative
and most trusted
global supplier of
complete wine closure
solutions to the still and
sparkling wine industry.*

Mission

*We help wineries and retailers
ensure their wines present
as intended,
delight the consumer
and succeed in
the marketplace.*

As the most comprehensive provider of closure solutions worldwide, Vinventions' "House of 7 Brands" includes a portfolio of seven product and services brands designed to support the diverse requirements of still and sparkling wine producers across six continents.

Vinventions strives to provide closure solutions that maximize performance, design and sustainability, thanks to its uniquely innovative brands that span every major closure category including **Nomacorc** PlantCorcs™, **Ohlinger** natural corks, **Vintop** and **Alplast** screwcaps and **Syntek** synthetic closures.

The performance of Vinventions' product brands are further enhanced by **Wine Quality Solutions** which include enological devices, equipment and services that improve the quality and consistency of wine through real-time quality control.

Vinventions' **Wine Marketing Solutions** bring a scientific approach to the art of wine marketing with services including neuromarketing, brand promotion programs, packaging design support and consumer research.



VINVENTIONS

Solution categories



NOMACORC
PlantCorcs™



Unique Selling Proposition

Wine preservation up to 25 years
Renewable plant-based materials
Lowest carbon footprint
Recyclable

Key products

Reserva
Select Green
Classic Green
Smart Green



SYNTEK
Synthetics



Value for money
Consistency

Excellia
ECO



OHLINGER
Natural Corks



Consistency
TCA-taint-free
Glue-free
Off-note-free
Biodegradability

Selektion
SÜBR M5
SÜBR F7



Alplast

Screwcaps



Value for money
Convenience
Sensory neutrality

Offset- and litho-printed
screwcaps



VIN
TOP

Screwcaps



Customized design
Convenience
Sensory neutrality

Vintop Premium
Customized design
Stock colors
Standard colors
Hotfoil-printed
Embossed
Offset-printed

Vinventions Services



WINE QUALITY
SOLUTIONS

Oxygen
management
leader

Analyzers
Equipment
Services



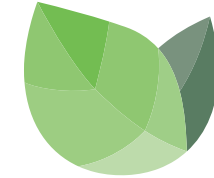
WINE MARKETING
SOLUTIONS

Consumer insights

Branding concepts
and services
Consumer research
Scientific marketing

NOMACORC: PLANTCORCS

Born of a desire to eliminate TCA in wine, Nomacorc captured the hearts of winemakers with consistent performance. The largest wineries in the world trust Nomacorc and they keep coming back for more. Now icon wineries are adopting the most sophisticated product line on the market today. Nomacorc breathes life and innovation into the closure industry.



NOMACORC



Reserva

Best-in-class closure for luxury wines with extensive aging times up to 25 years

★★★



Select Green

The world's 1st zero carbon footprint closure for premium wines with aging requirements up to 15 years

★★★



Classic Green

The premium generation successor to our industry-leading "Classic+" product for popular and best-selling premium wines

★★



Smart Green

The successor to our "Smart+" product for entry-level, cost-sensitive wines

★



PERFORMANCE

Wine preservation up to 25 years • TCA-free, glue-free and fault-free • Consistent & controlled O₂ ingress • Reliable bottling performance • Easy opening and reinsertion



DESIGN

Natural woodgrain markings
Soft-skin feel
Premium end treatment



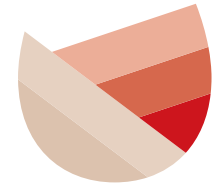
SUSTAINABILITY

Renewable plant-based materials
Lowest carbon footprint
Recyclable • Using renewable energy • Minimum waste

SYNTEK: SYNTHETIC CLOSURES

A line of synthetic closures created using patented co-extruded technology to provide an alternative for winemakers that is cost-effective and consistent in quality and performance.

We'd like to introduce you to the best value in wine closures: Syntek.



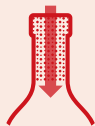
SYNTEK



Excellia
Co-extruded synthetic closure



Eco
Co-extruded synthetic closure



PERFORMANCE

Consistent OTR • Competitive price per unit
TCA-free, glue-free and fault-free wine protection
for faster turning wines



DESIGN

Traditional synthetic closure look and feel



SUSTAINABILITY

ISO 22000 certification • Low carbon footprint • Recyclable





OHLINGER: CONSISTENT NATURAL CORKS

Resulting from a natural cork legacy of three family generations since 1953, with a breadth of experience to support a wide variety of requirements. We'd love to introduce you to the world of Ohlinger, a leading brand in the high-end, premium-quality natural cork sector.



OHLINGER



Ohlinger Selektion

Premium quality checked and guaranteed by our human "sniffing" process for TCA and other off-flavors detection



Ohlinger SÜBR M5

The world's most sustainable, glue-free and TCA taint-free micro-agglomerated cork



Ohlinger SÜBR F7

The world's most sustainable, glue-free and TCA taint-free micro-natural cork



SÜBR is also offered with high-end decoration options to look like a high-quality natural 1-piece cork



PERFORMANCE

Guaranteed TCA taint-free • Long-term wine preservation
Off-flavor-free • Easy opening and reinsertion



DESIGN

High-quality optics • Custom side & end printing

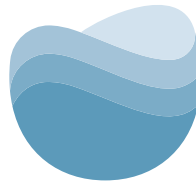


SUSTAINABILITY

Fully recyclable • Long-term biodegradable • Glue-free composition • Sustainable forestry

VINTOP: INNOVATIVE HIGHLY DECORATED SCREWCAPS

Vinventions' Vintop line of high-performance screwcap closures is perfect for wines which require a contemporary look and cater to consumers who appreciate the convenience of a screwcap.



**V I N
T O P**

ALPLAST: HIGH-QUALITY COST-EFFICIENT SCREWCAPS

High-quality, cost-efficient screwcaps customized with offset-printing or simply litho-printing in up to five colors.



Alplast



Vintop Premium

Customized screwcaps with inner thread, smoother surface and multiple design options



Vintop Screwcaps

Customized screwcaps with 80 standard colors and multiple design options



Alplast Offset

High-quality, cost-efficient screwcaps with customized offset-printing in up to five colors



Alplast Litho

High-quality, cost-efficient screwcaps plain or up to five colors litho-printed



PERFORMANCE

Low and consistent OTR • Sensory neutrality
High dimensional precision • Pressure resistance <2.5 bars
Easy opening and reclosing • Reliable lead times



DESIGN

Extensive palette of colors • Printing & gloss levels
Custom design including top embossing
Hot-foil printing & offset printing



SUSTAINABILITY

Recyclable • Chlorine (PVC/PVDC)-free
liner available

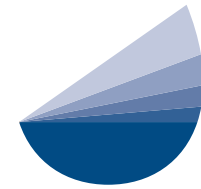
WINE QUALITY SOLUTIONS (WQS)

In 2006 Vinventions started a research journey to understand how oxygen ingress through the closure influences wine development across a variety of functions: grape varietal and type, winemaking techniques, oxygen management practices, bottling line performance and other parameters.

These researches, conducted in collaboration with 14 academic institutions around the world, enabled Vinventions to acquire a solid expertise in gas management during the winemaking process, bottling, and post-bottling storage as well as on other key parameters of wine quality such as color, polyphenols and carbon dioxide.

The result is the creation of the Wine Quality Solutions offering, a line of uniquely innovative analyzers, equipments and services designed to provide real-time wine quality control.

The Wine Quality Solutions decision-support tools and customized services are made available to Vinventions customers and wineries seeking ways to optimize winemaking, bottling and shelf-life.



WINE QUALITY SOLUTIONS



OXYGEN

NomaSense O₂ P300 & P6000



CARBON DIOXIDE

NomaSense CO₂ P2000



WINE COLOR

NomaSense Color P100



POLYPHENOLS

NomaSense PolyScan P200

ANALYZERS

Accurate • Real time • At line

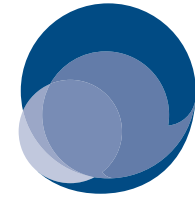
EQUIPMENT

Inerting systems

SERVICES

Best-in-class bottling processes • Wine chemical analyses
Closure analyses

WINE MARKETING SOLUTIONS (WMS)

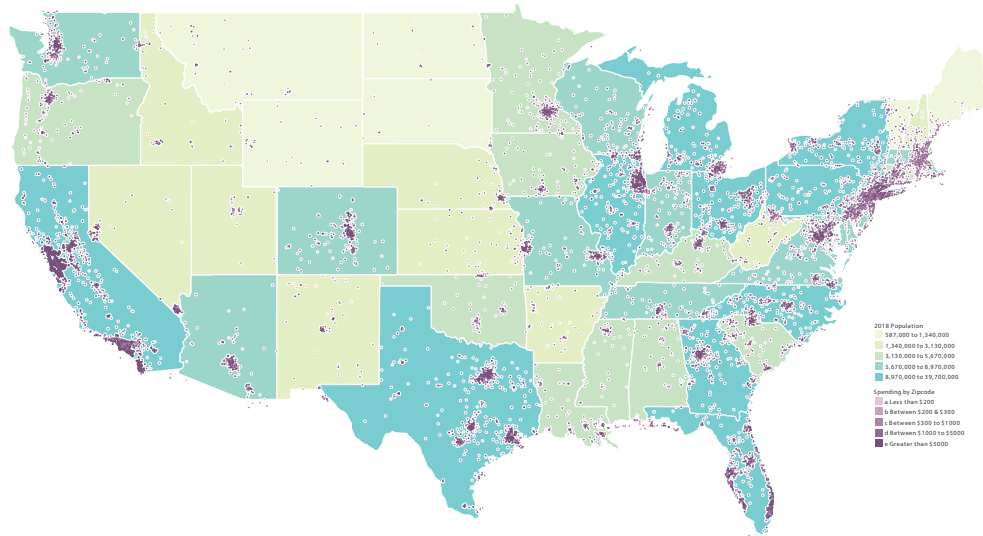


WINE MARKETING SOLUTIONS

Wine Marketing Solutions offers specialized marketing services to Vinventions' customers to help them better market and sell their wines. From packaging analysis to consumer insights and B2B solutions, we design tailored research and analysis to help our customers sell their wines more effectively and profitably.

WMS programs include scientific marketing services, consumer insight initiatives, pricing analysis, brand development and positioning services, as well as personalized importer-to-market and winery-to retailer facilitation programs.

Our scientific marketing program studies the effect wine-related stimuli such as labels, packaging, awards or sustainability claims have on consumer perception and behavior. Several global companies already rely on these innovative methods to better understand and influence target consumers.



Detailed US Wine Consumer Spending by Location — Based on results of consortium consumer study (Vinventions, Sonoma State University and Rob McMillan, Silicon Valley Bank)

CONSULTANCY

Strategic marketing assistance to help wine brands increase sales or enter new markets

ONLINE STUDY

Unique online scientific software and methodology to evaluate the performance of wine packaging with consumers

CONSUMER INSIGHTS

Sophisticated and unbiased consumer analysis focused on improving sales & marketing effectiveness

VINVENTIONS GUIDING PRINCIPLES

We live by six Guiding Principles that define who we are and how we behave:

CUSTOMER PROXIMITY	<ul style="list-style-type: none">• We all serve our customers with passion for detail — both external and internal customers.• We listen carefully and truly understand our customers' needs.• We delight our customers beyond their expectations.
INNOVATION	<ul style="list-style-type: none">• We innovate in all aspects of our business — people, products and processes.• We create viable differentiation. Therefore, Vinventions should do what only Vinventions can do!
LOCAL ENTREPRENEURSHIP	<ul style="list-style-type: none">• We make decisions as close as possible to the action.• We give entrepreneurial freedom to “do what’s right” — hand-in-hand with transparency, accountability and superior performance.• We unfold the full potential of our associates and empower them along the way.
OPEN TEAMWORK	<ul style="list-style-type: none">• We mutually respect, trust and support each other, including our customers, suppliers and partners.• We cherish diversity of thoughts, beliefs, gender, race, etc.• We communicate openly, do what’s right and enjoy our Vinventions Journey together.
SUSTAINABILITY	<ul style="list-style-type: none">• We minimize the environmental impact of all our products and practices.• We minimize waste in all functions and strive for excellence at all times.• We continuously improve the quality, customer delight and cost-effectiveness of our products and practices.• We believe that serving the planet, serving people and generating long-term profits go hand-in-hand (3-P-concept)
LONG-TERM RESPONSIBILITY	<ul style="list-style-type: none">• We lead by example, hold each other accountable and achieve our objectives.• We fundamentally do what’s right long-term for our stakeholders¹.• We ensure a safe workplace for our associates.• We are always and everywhere fully compliant with the law and with these Guiding Principles.

¹ Including customers, employees, shareholders, suppliers/partners, communities

SUSTAINABILITY: OUR TRIPLE BOTTOM-LINE

Since its inception, Sustainability has been an important part of Vinventions' core beliefs: It is one of our **Guiding Principles** that defines our culture and influences our key decisions as a business.

Our purpose has always been to **protect wine — protect it from faults, inconsistencies and outside influences** that cause unwanted defects (like cork taint, oxidation and reduction). To achieve this purpose long-term, we understand the importance of **preserving nature**, the vineyards and the people who share the wine passion.

Sustainability is therefore **a strategic priority** for us towards an objective of becoming **the wine industry's most sustainable closure company**. Vinventions' commitment to our own sustainability and reducing our impact on the environment is evident in our corporate vision to ultimately **achieve carbon neutrality** on a company-wide basis. Our ongoing dedication to this goal can be seen with new innovations across our product ranges. For example, Nomacorc Green Line's patented formulation includes sugarcane plant-based polymers, a 100% renewable raw material source, which absorbs CO₂ from the atmosphere thereby reducing carbon emissions, while helping to combat climate change. Another important milestone for sustainability is Ohlinger SÜBR, which utilizes natural cork in combination with safe, clean and biodegradable binder materials derived from plants as alternatives to polyurethane glue.

Beyond environmental conscientiousness, our dedication to creating a sustainable world is visible each day in our offices and facilities through our people and programs designed to reduce carbon footprint, minimize waste, and maximize recyclability while guarding the well-being of our associates and encouraging and supporting their philanthropist activities.

Sustainability at Vinventions considers the triple bottom line: **Planet, People, Profit**.

By investing in Sustainability, our goal is to not only to improve our environmental impact, but also to support people — our customers, our associates and our communities — in their development and to generate long-term prosperity through the implementation of sustainable processes.

For Vinventions, sustainability is a long-term journey we take to continuously improve and to create simultaneously positive impacts for all stakeholders.





VINVENTIONS

Europe

Germany

Vinventions Deutschland GmbH

Industriestraße 5-7
D-67136 Fußgönheim
+49 6237 40000
info-de@vinventions.com

Belgium

Vinventions SA

ZI Les Plénesses | Chemin de Xhénorie, 7
4890 Thimister-Clermont
+32 87 63 88 20
info-be@vinventions.com

Italy

Vinventions SA Sede Secondaria Italia

via Luigi Dalla Via 3/b
Centro Direzionale Summano
Torre A
36015 Schio (VI)
+39 0445 16 56 134
info-it@vinventions.com

Spain

Vinventions France SAS

+33 4 68 08 52 62
info-es@vinventions.com

France

Vinventions France SAS

ZI Mas de la Garrigue Sud | Rue Pierre Magnol
66600 Rivesaltes
+33 4 68 08 52 62
info-fr@vinventions.com

Vinventions France SAS

Nîmes
Center of Certification
Avenue Yves Cazeaux, 7
30230 Rodilhan
nimescenter@vinventions.com

Syntek Bouchage SAS

ZI Mas de la Garrigue Sud | Rue Pierre Magnol
66600 Rivesaltes
+33 4 68 84 89 80
info-fr@vinventions.com

Eastern Europe

Eastern Europe Office

+36 70 430 7116
info-hu@vinventions.com

North America

USA

Vinventions USA, LLC

400 Vintage Park Drive
Zebulon, NC 27597
+1 919 460 2200
info-us@vinventions.com

South America

Argentina

Vinventions Argentina SRL

Production Site
Av. Gral. Mosconi 2986
Rawson, San Juan, CP 5425
+54 264 4282329

Commercial offices

NovaMarket, office 8
Rondeau and Adolfo Calle
Guaymallén, Mendoza, CP 5521
+54 261 4232861
info-ar@vinventions.com

Africa

South Africa

Vinventions South Africa (PTY) Ltd

Meent Street – Industrial Park,
Wellington 7655
+27 21 873 0091
info-za@vinventions.com

Asia

China

Vinventions China Co., Ltd.

17 Wuhan Road, Yantai
Development Zone
Shandong 264006
+86 535 216 9866
info-cn@vinventions.com



WWW.VINVENTIONS.COM

