



## Channel Partner Program

Dovetail is the next generation of environmentally friendly dental software solutions designed for the mobile tablet world. It provides dentists and their supporting staff with an intuitive platform necessary to improve and manage the way today's dentists operate. Dovetail provides dentists with a complete array of clinical, practice management and collaborative portal tools, all deployed through an affordable Software-as-a-Service (SaaS) web-based model.

### What is Dovetail's Channel Partner Program?

Dovetail's Channel Partner Program is an essential part of our solution and growth strategy. We view our partners as an extension of our team, since they play a key-role in the development of our product and the overall success of our company. Our goal is to recruit partners that are well aligned with our dental software solution and have considerable market expertise.

### Eligibility

Dovetail's Channel Partner Program is open to any company that is ready and willing to sell our innovative cloud-based dental software solution. Dovetail offers a number of basic benefits to help get you off to a highly successful start.

### Great Rewards

**Lead Reward:** Every time partners provide Dovetail a qualified lead, they automatically receive a cash reward.

**New Client Reward:** If a lead converts into a sale, our partner gets a commission which varies depending on the monthly membership plan chosen by the client.

**Second and Third Year Reward:** Dovetail also offers second and third year rewards if the client remains with Dovetail.

For additional information concerning our Rewards, please contact us.

### Ready to grow with Dovetail?

Register now to become Dovetail's Channel Partner. Contact us at [info@dovetaildds.com](mailto:info@dovetaildds.com) or complete an online form at <https://la956.infusionsoft.com/app/form/partner> (or scan the code).

### Benefits

Dovetail's Channel Partner Program is designed to give you the training, tools and support to help you:

- Differentiate your business from competitors
- Enjoy generous rewards through a guaranteed commission structure
- Offer value-added services to customers
- Launch new services without added overhead
- Maximize returns from your investments of time, effort, and money

Dovetail will provide its partners with the tools, resources and financial incentives they need to rapidly grow a profitable and sustainable business around our innovative product.



