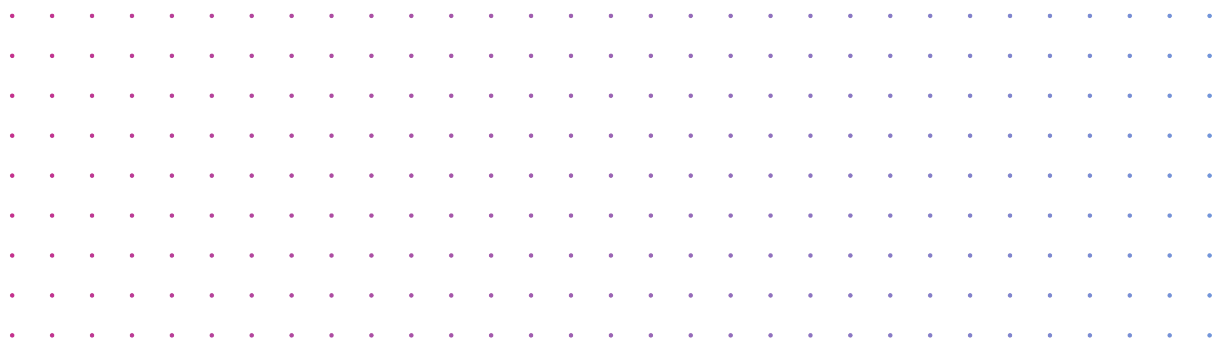




Referral Scheme

Terms and Conditions

1. The SpiderChampion Referral Scheme is open to contacts and connections, and all existing and former clients of SpiderGroup. If a Referrer participates in any referral networking groups with SpiderGroup, a referral can be allocated to this scheme or to the network, but not both.
2. To make a valid referral, you must complete the web form at <https://www.spidergroup.com/spiderchampions>
3. SpiderGroup reserve the right to not pursue any referral for any reason
4. The referral contact information must include name, organisation, and phone number
5. Referrals will only be eligible if the referred company is not already in conversation with SpiderGroup via any other channel
6. There is only one reward for each Referred company/organisation referred. SpiderGroup will notify the Referrer if the Referred company/organisation has previously been referred
7. If a Referred company is sent by multiple Referrers, whichever Referrer submitted the referral first will be deemed as the Referrer
8. Referrals will be deemed ineligible if an existing client refers their own company or a franchisee
9. The award for each referral will depend on the service the Referred company signs up for – these values are displayed on <https://www.spidergroup.com/spiderchampions>
10. Each referral is subject to a minimum contract value in order to qualify for an award
 - 10.1. Microsoft Office 365 – minimum 7 users
 - 10.2. HubSpot – Professional or Enterprise (excludes HubSpot Starter)
 - 10.3. Web Development – minimum project value £5,000
 - 10.4. IT Support – excludes Azure and Hosting
 - 10.5. PPC – minimum 6-month contract
 - 10.6. Technology Consultancy – minimum of 3 days
11. The award will be paid by digital gift vouchers sent to the Referrer's email address included in the Referral form. Referrers can choose between John Lewis and Amazon vouchers.
12. To constitute a successful referral, the referred business must sign up for one of the eligible services and remain a client of SpiderGroup for a period of at least 3 months for subscription-based services



13. There is no limit to the number of businesses a Referrer can refer
14. The Referrer may be named in communication between SpiderGroup and the company or organisation you Referred
15. The award will be issued within 30 days of the third month being paid for by the Referred company or on payment of the completion of the project
16. There is no cash alternative
17. SpiderGroup reserve the right to withdraw or alter the SpiderChampion referral scheme, change the value of the awards or replace the award with an alternative
18. In the event of any disputes regarding any Referred company/organisation, the decision of SpiderGroup is final
19. Any awards from this scheme should be declared in your annual tax return or declared as a benefit in kind
20. In the event of a Referrer not receiving a referral fee, a claim must be raised for consideration to accounts@spidergroup.co.uk within 6 months of the referral form submission. Any claims made after this time will not be eligible for a Referral fee
21. If you require any further information in regard to the referral scheme, please email info@spidergroup.co.uk
22. Referral leads must close within 6 months of the submission date. Referrals that do not become clients within this date will not be eligible for a referral fee
23. To qualify for the social media award, a connection that is not shared between the Referrer and SpiderGroup must sign up to a SpiderGroup service following the Referrer sharing a social media post from the SpiderGroup Twitter or LinkedIn account
24. Referrers must inform the person they are referring to us prior to completing the Referral form and seek their consent to share their information with us