

8 BENEFITS OF BUYING YOUR MICROSOFT LICENCES THROUGH CORE

As a Microsoft Cloud Solution Provider (CSP), Core sell licences for Microsoft cloud products that give you access to the applications and platforms you need and guarantee you great value for money.

Core is a Microsoft Gold Partner and certified Tier 1 Microsoft Cloud Solution Provider



CUSTOMER SUCCESS MANAGER

When you choose Core as your CSP, your licensing will be managed by your very own dedicated Customer Success Manager who can help you and your users transition smoothly. We offer a range of remote training sessions as standard to help drive engagement and adoption of Microsoft technology.

1

CORE'S CUSTOMER SUCCESS PROGRAMME

Unique to Core, our Customer Success Programme is included as standard when you purchase your Microsoft licences through us. We can help you create a user adoption plan to increase staff engagement, productivity and usage, ensuring you achieve a guaranteed ROI for your licensing costs. You'll also get access to Core's Customer Success Hub – an online portal full of tried and tested best practice templates and resources.

2



DITCH THE COMPLEXITY OF MULTIPLE VENDORS

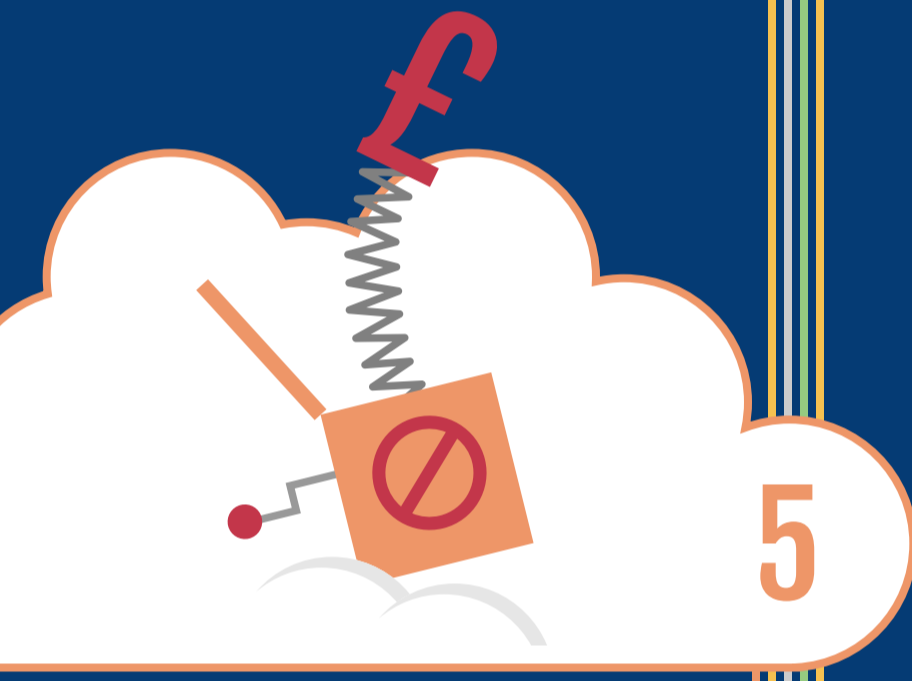
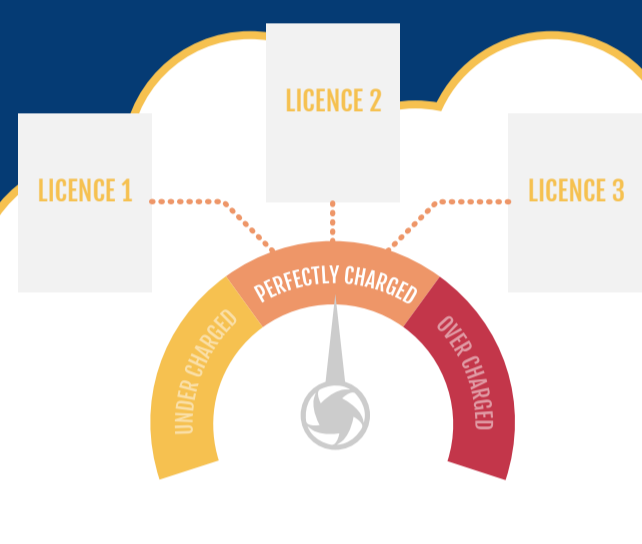
With Core (a Microsoft Gold Partner and certified Tier 1 Cloud Solution Provider) as your single partner, your business can leverage our consolidated expertise in a single billing transaction, avoiding the complexity of coordinating multi-vendor management and dealing with a lot of unknowns that lead to escalating costs down the line.

3

NEVER BE OVER-CHARGED FOR LICENSING

We suggest the most cost-effective options for licensing so you are never over-licensed, making sure you only ever buy the licences you need and use every licence you've bought.

4



PREDICTABLE USER COSTS – NO NASTY SURPRISES

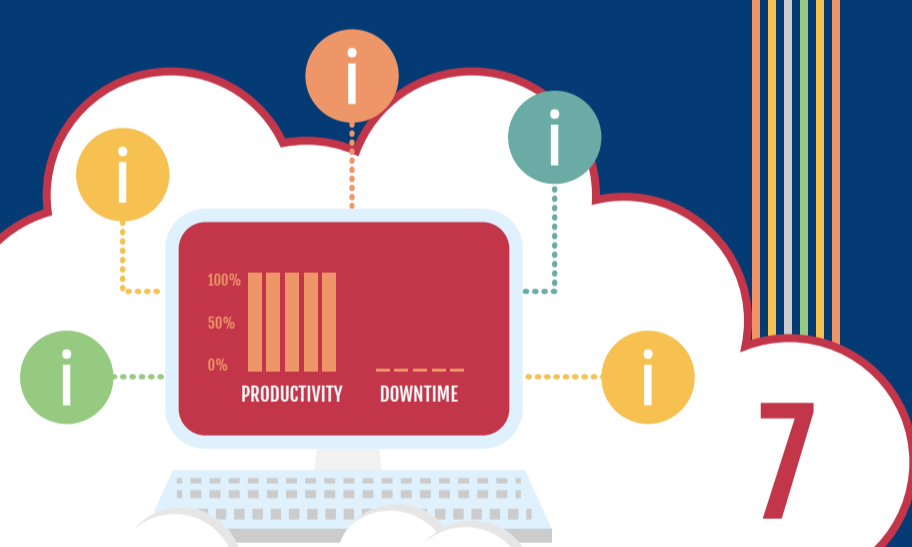
With Core you're in safe hands - our price lock promise guarantees the licence cost per user is locked in for 12 months, so you know how much each user licence will cost you.

5

FLEXIBILITY AND AGILITY TO MATCH YOUR BUSINESS

Core's flexible approach to licensing lets you change the number and type of licences you use month to month. And licences are charged on a per user per month basis, so you only ever pay for what you need.

6



REDUCE THE RISK OF DOWNTIME

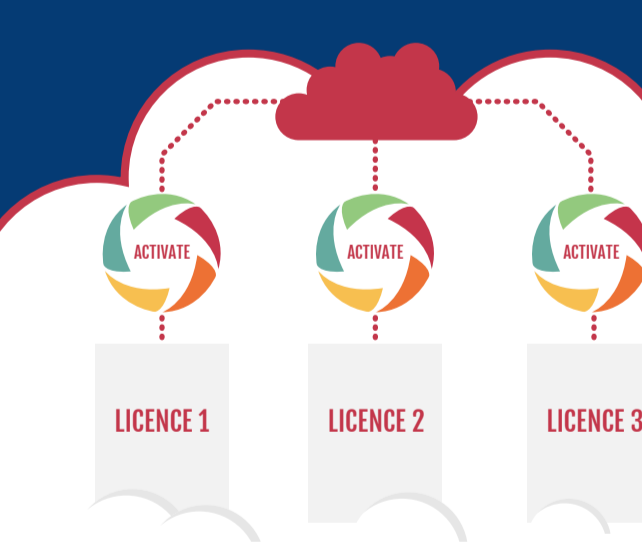
The Cloud makes it possible for you and your users to access information from anywhere at anytime - which significantly reduces the risk of user downtime – and Microsoft Azure has 99.9% availability.

7

NO COST, SEAMLESS TRANSITION

Benefit from a zero-cost transition to Core as your Cloud Solution Provider. It's quick and easy to move licences to Core, whether you are moving from an enterprise agreement (EA), another CSP or have bought directly from Microsoft. Core buy the licences you need, then automatically move data and users across to your new licences. You can carry on with your working day while we move you; you won't notice a thing!

8



Do you want to benefit from Core's Customer Success Programme? Take the hassle out of Microsoft licensing and talk to one of our Customer Success team today.

[I'm ready, take me there](#)

Gold
Microsoft
Partner



Microsoft
Partner



Application Development
Cloud Customer Relationship Management
Cloud Platform
Cloud Productivity
Collaboration and Content
Datacenter
Enterprise Mobility Management
Windows and Devices
Messaging
Small and Midmarket Cloud Solutions

As a Microsoft Gold Partner, Core work closely with Microsoft Support and interface on your behalf to ensure the best customer service for you and your users across your complete Microsoft Cloud experience.

core.co.uk

