

ANTACIDS is a \$1.3 billion-dollar category with a diverse set of manufacturers, package and product formats, claims, and design approaches. Since competition is fierce, it's critical that brands focus on reinforcing key brand equities and increasing mental availability with distinctive, attention-grabbing designs.

# ANTACID **BRANDS TRACKED IN 2019**







# **STAND-OUT**

Who grabs and holds attention?

# **FINDABILITY**

Who's the easiest to locate?







# COMMUNICATION

Who owns the messages that drive purchase in the category?







# **MENTAL AVAILABILITY**

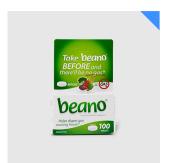
Who's the most recognizable at a distance, and why?

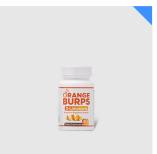


# **DISTINCTIVE ASSETS**

Who has visual elements that are well-known and truly unique?







# **RESONANCE**

Which specific elements are most liked and disliked by consumers, and why?



# **SNEAK PEEK**



TUMS is the most easily recognizable package when viewed from afar, with nearly twice the range of Alka-Seltzer.

pepcid complete's share of attention jumps 25% when it occupies multiple facings instead of a single facing, suggesting that it could have a greater advantage in brick and mortar retail environments than on e-commerce websites.





85 10



**BLOCKED** 



**ZANTAC'S** shield is a recognizable, distinctive brand asset—a building block for developing mental availability—but it elicits mixed reactions from consumers.



**LACTAID** ranks number one for "allows me to eat what I want"—one of the top purchase drivers in the category.

# THE TOTAL PACKAGE

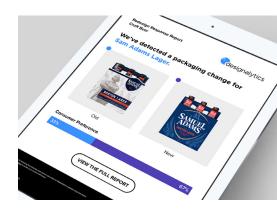
# ANNUAL CATEGORY REPORT



# MONTHLY CHANGE ALERTS & INDUSTRY NEWS



# REDESIGN RESPONSE ANALYSES



### **ANALYSIS**

- Annual deep-dive report of top 10 category leaders plus two "wildcard" challengers
- Full-spectrum design performance analysis
- New, innovative consumer exercises

# **TRACKING**

- Real-time online and offline design change detection
- Quick-turn consumer evaluation of old versus new designs

# **TRAINING**

- Extensive content covering design trends, macro-analyses, and case studies to elevate your organizational design competency
- Turn-key training for new managers, including online master classes in design management

# **LOW COST, BIG BENEFITS**

- Get better-than-custom research at a fraction of the cost
- Save hundreds of thousands of dollars for each misguided redesign attempt that is avoided
- Develop better, more strategic briefs that drive focused creative with greater sales impact
- Become a more design-savvy organization with ongoing insights and training

# **VIEW OTHER AVAILABLE CATEGORIES:**

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