

EVERYDAY CEREAL is a \$3.5 billion-dollar category dominated by a few well-established manufacturers and a wide variety of design aesthetics. Since competition is fierce, it's critical that brands focus on reinforcing key brand equities and increasing mental availability with distinctive, attention-grabbing designs.

EVERYDAY CEREAL BRANDS TRACKED IN 2019







STAND-OUT

Who grabs and holds attention?

FINDABILITY

Who's the easiest to locate?







COMMUNICATION

Who owns the messages that drive purchase in the category?





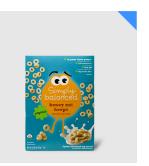


MENTAL AVAILABILITY

Who's the most recognizable at a distance, and why?







DISTINCTIVE ASSETS

Who has visual elements that are well-known and truly unique?

RESONANCE

Which specific elements are most liked and disliked by consumers, and why?

SNEAK PEEK



CHEERIOS is the most easily recognizable package when viewed from afar, with nearly twice the range of Frosted Mini Wheats.

HONEY BUNCHES OF OATS'

visibility is 56% greater when it occupies a single facing rather than multiple facings, suggesting that it could have a greater advantage on e-commerce websites than in brick-and-mortar stores.





RICE CHEX'S unique product format is a well-liked, distinctive brand asset—a building block for developing mental availability.



GREAT GRAINS ranks number one on "made with real ingredients," one of the top purchase drivers in the category.

THE TOTAL PACKAGE

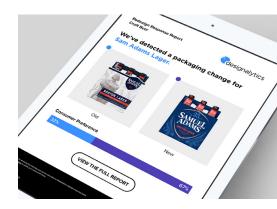
ANNUAL CATEGORY REPORT



MONTHLY CHANGE ALERTS & INDUSTRY NEWS



REDESIGN RESPONSE ANALYSES



ANALYSIS

- Annual deep-dive report of top 10 category leaders plus two "wildcard" challengers
- Full-spectrum design performance analysis
- New, innovative consumer exercises

TRACKING

- Real-time online and offline design change detection
- Quick-turn consumer evaluation of old versus new designs

TRAINING

- Extensive content covering design trends, macro-analyses, and case studies to elevate your organizational design competency
- Turn-key training for new managers, including online master classes in design management

LOW COST, BIG BENEFITS

- Get better-than-custom research at a fraction of the cost
- Save hundreds of thousands of dollars for each misguided redesign attempt that is avoided
- Develop better, more strategic briefs that drive focused creative with greater sales impact
- Become a more design-savvy organization with ongoing insights and training

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hello@designalytics.com