

# GreySpark for Managed Security Services

*Differentiate with customer-specific measurement & communication of IT security Risk*

## Managed Services Provider Innovation

FourV's GreySpark™ for Managed Security Services provides business leaders and security practitioners an easily-communicated, objective, and consistent measure of your customers' cyber security risk. Technical reports of cyber security statistics and jargon are often more unsettling than informative, making it difficult to describe and quantify the value of managed security services. Managed Security Service Providers (MSSPs) become even more valuable when they help their customers optimize their security risk management strategy. GreySpark enables the communication and awareness needed to focus security efforts on the events that matter – **those driving risk in the enterprise.**



GreySpark™ is fast-to-deploy and delivers insight on both individual customer risk and aggregate managed security services performance. Coupled with a robust Application Programming Interface (API) and data source support, MSSPs can promptly and accurately assess and communicate customers' current and trending IT security risk posture.

## Winning Value Proposition for Service Providers

Managed Security Services Providers use GreySpark™ to raise awareness with customers and understand the processes and technologies that influence risk across customers, verticals and market segments. MSSP customers get automated reports and self-service functionality to understand the drivers of IT security risk in their organization while MSSPs gain consolidated monitoring and measures of customers' security program performance.

## GreySpark Platform Features

### **Management – Scalable features for growth**

- Combined risk and system status views for quick assessment and action
- API / Web-based user management interface with Role-based access controls
- Simple authentication and OpenAM support for SAML 2.0
- Web-based UI for scalable customer deployment
- Remote monitoring of data collection processes
- Customer-specific (brandable)

*GreySpark – built for Tomorrow's Service Delivery – is an agent-less Software-as-a-Service (SaaS) platform, uses security log data already available from security products managed by the MSSP, and has a browser-based UI that can be exposed to the customer for self-service.*

### **Interfaces and Reports – Communicate and Raise Awareness**

- Executive scorecards – consistent presentation of trends and performance
- Consistent risk metrics with drill-down to the underlying security events
- On-demand, narrative report exports (PDF, MS Word, PowerPoint, Excel)
- Extensive API and UI for search, Journal Entries and Alert configuration
- Light and dark UI themes for management and operational environs

### **Discovery and Analysis – Focus Security Operations on Optimal ROI**

- Common Information Model for analysis of IT security risk
- Point and click navigation – no need to write queries
- Metrics by customer and in aggregate, by line of business or event severity
- UI drill-down to key event or trend drivers
- Prioritized threat contributors based on event severity
- Configurable, Thresholds, Journal Entries, and Alerts to support collaboration
- Built-in Elastic Stack (former ELK Stack) data search and analysis

### **Deployment and Architecture – Fast, Reliable, Secure**

- Cloud-optimized SaaS with localized, agent-less data collection
- Modular data collection, services, and analytics components
- Dynamic provisioning for fast, efficient and scalable computation and display
- Fault tolerant, high availability (HA), and redundancy via Amazon Web Services

### **Data Inputs and Outputs**

- Inclusive Data Support Services for push/pull collection through standard protocols
- Comprehensive RESTful API for data input/output