

## Digital Ad Specs . . . . .

size	location	static	animation	max. file size
728x90	Top and Bottom Banner	Y	15 sec.	40k
300x250 Banner Rectangle	Above the fold (ATF) or Below the fold (BTF)	Y	15 sec.	40k
300x600 Megaboard	Home Page	Y	15 sec	40k
300x250 & 600x500 Mobile	Full Screen	Y	na	40k
Mobile 320x50 & 640x100	Mobile (adhesion)	Y	na	10k
Wallpaper/Watermark (*1630 x 1275)	Surrounds web page	Y	na	150k
Sliding Billboard 950x30 pencil	Near top of web page	Y	15 sec.	40K
Sliding Billboard 950x250	Slides down from the pencil	Y	15 sec.	40k
Floating Ad home page 980x400	Floats across page once per unique user per 24 hrs	Y	15 sec.	40k
Floating Ad home page 300x250	Above the fold	Y	15 sec.	40k
eMail Blast 600 x 800 (optimal width depth is flexible-less than 1700 pixels ).....html with supporting jpg graphics.				
iPad APP Interstitial	1024x768 and 768x1024	Y	na	60k
iPad APP Banner	728x90 and 300x250	Y	na	40k
iPad APP Mobile	320x480 and 320x50	Y	na	40k

**NOTE: Due to the lack of support for Flash banners from all major browsers, the Express-News no longer accepts Flash files.**

\*Static, Gif & HTML5 (ad tags) are supported

## Production Specs . . . . .

### important details

**Border:** All ads must have a 1 pixel border if any of the background does not have discernible color.

**Animation:** Animation must stop at designated times (see above chart)

**Audio:** User initiated

**Frame Rate:** Frame rate may not exceed 24 fps (12 is recommended)

**Wallpaper:** \*A template is available to use for specific sizing and placement of elements.

**eMail Blast:** A spec sheet is available describing “best practices” required to design & produce HTML eMail files.

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## Keep It Simple

- Focus on promoting only one product or service per ad.
- Use stimulating copy such as “Free oil change” to garner consumer attention.
- Include rich media or video.



2

## Use Your Brand's Look & Feel

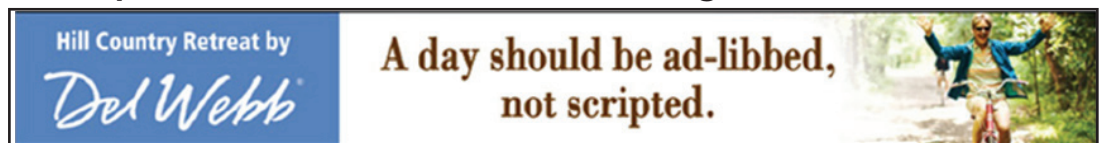
- If you have a recognizable brand, take advantage of your company's brand colors, logo, fonts and descriptions. These elements already resonate with your audience and they consciously or subconsciously associate them with your company.
- When incorporating your logo into a banner ad, the sweet spot for placement is the top center of the advertisement.



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## Understand & Emotionally Connect with your audience

- Convey a positive feeling such as smiling people, puppies or babies are very effective at increasing click-thrus on your banner advertisement.
- Promote any claims to fame or unique differentiators such as being the oldest or having the best customer service in your industry.



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## Clear Call To Action - Less is more!

- The call to action is usually made of text or a button with phrases like ‘Click Here,’ ‘Learn More,’ ‘Watch Now,’ or ‘Register Here.’ It should be a standout focal point of the ad prompting viewers to click on it.
- The value proposition showcases the service/product your brand provides and calls attention to itself with attractive products, special offers and prices, i.e. ‘High Quality,’ ‘50% off,’ ‘Limited time offer,’ or ‘Free!’ It should take up the most space in your ad and be the first thing that you viewers’ eyes are attracted to.



# 3 Tips

"effective web banners"

## 1. Align your creative with your Marketing goals

### Identify your campaign's purpose

- Lead generation?
- Sales conversion?
- Product awareness?
- Brand Building?

Product awareness?

Sales conversion?

Brand building?

Lead generation?

### Know your target audience: and tailor your creative for them

- Who are they?
- How old are they?
- Where are they?
- What do they do?

## 2. Create a simple design and a strong call to action

### You only have seconds to engage your audience!

- Get their attention with a **strong, clear message** with a **specific call to action** related to your goal
- Use a **simple, clean design** and capture the prospect's attention using **flash animation**

START YOUR TRIAL

CLICK HERE TO ORDER

Register  
HERE

## 3. Create a strong click-through experience

### Ad campaigns are more effective when supported by a strong landing page

- Your ad campaign will have more impact when some of the graphic elements of the banner tie into your landing page.

BANNER to WEBSITE  
consistency