Consolidated Financial Statements

For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

To the Shareholders of Secure Energy Services Inc:

Management is responsible for the preparation, integrity and fair presentation of the consolidated financial statements. The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards and necessarily include amounts based on management's informed judgments and estimates. Financial information contained in management's discussion and analysis is consistent with the consolidated financial statements.

In discharging its responsibilities for the integrity and fairness of the consolidated financial statements, management designs and maintains the necessary accounting systems and related internal controls to provide reasonable assurance that transactions are authorized, assets are safeguarded and financial records are properly maintained to provide reliable information for the preparation of the consolidated financial statements.

The Board of Directors, through its Audit Committee, is responsible for ensuring that management fulfills its responsibilities for financial reporting and internal control systems. The Audit Committee is composed of independent directors who are not employees of the Corporation. The Audit Committee is responsible for reviewing the consolidated financial statements and recommending them to the Board of Directors for approval. To discharge its duties the Audit Committee meets regularly with management and Meyers Norris Penny LLP to discuss internal controls, accounting and financial reporting processes, audit plans and financial matters. The Audit Committee reports its findings to the Board of Directors for its consideration in approving the consolidated financial statements for issuance to the shareholders.

Meyers Norris Penny LLP, an independent firm of Chartered Accountants, is responsible for auditing the consolidated financial statements and expressing their opinion thereon and their report is presented separately. The external auditors have full and free access to, and meet regularly with, management and the Audit Committee.

March 5, 2012

"SIGNED"	"SIGNED"	
Rene Amirault  President & Chief Evecutive Officer	Nick Wieler	

To the Shareholders of Secure Energy Services Inc.:

We have audited the accompanying consolidated financial statements of Secure Energy Services Inc. and its subsidiaries (the "Company"), which comprise the consolidated statements of financial position as at December 31, 2011, December 31, 2010 and January 1, 2010 and the consolidated statements of comprehensive income, statements of changes in shareholders' equity and statements of cash flows for the years ended December 31, 2011 and December 31, 2010, and notes comprising a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes assessing the appropriateness of accounting principles used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Secure Energy Services Inc. and its subsidiaries as at December 31, 2011, December 31, 2010 and January 1, 2010 and their financial performance and cash flows for the years ended December 31, 2011 and December 31, 2010 in accordance with International Financial Reporting Standards.

#### Emphasis of Matter – Commitments & Contingencies

We draw your attention the disclosure made in note 23 of the financial statements concerning litigation involving the Company. This matter, as explained in note 23 of the financial statements, indicates the existence of a material contingency. No adjustment has been made to record this contingency. Our opinion is not qualified in respect of this matter.

March 5, 2012 Calgary, Alberta MNP LLP
Chartered Accountants



## **Consolidated Statements of Financial Position**

(Expressed in Canadian Dollars)

Notes	December 31, 2011	December 31, 2010	January 1, 2010
		(see Note 26)	(see Note 26)
	11,368	22,518	235
7	145,481	25,394	5,694
	-	-	38
	2,257	600	320
8	34,476	3,184	682
	193,582	51,696	6,969
22	-	482	459
19	-	-	982
9	37,796	30,818	7,345
10	221,524	112,237	82,810
11	72,361	3,231	272
12	77,820	-	-
	603,083	198,464	98,837
40	00.046	00 000	0.000
	·	29,802	3,326
_		-	-
_		-	
23			561 3,887
	97,512	31,100	3,007
14	119,070	-	4,788
15	14,585	9,570	4,239
23	2,229	1,670	556
19	20,650	770	-
	254,046	43,116	13,470
16	321 /08	152 083	89,992
_		•	1,376
17		2,999	1,370
		(634)	(6,001)
	,	, ,	
	349,037	100,348	85,367
	603,083	198,464	98,837
•	7 8 22 19 9 10 11 12 13 15 19 23	11,368 7 145,481 - 2,257 8 34,476 - 193,582 22 - 19 9 37,796 10 221,524 11 72,361 12 77,820 - 603,083 - 603,083 - 13 93,316 15 420 19 1,083 23 2,693 - 97,512 - 14 119,070 15 14,585 23 2,229 19 20,650 - 254,046 - 16 321,498 17 5,558 231 21,750 349,037	11,368

Commitments and Contingencies	23
Subsequent Events	25

A	p	pr	O,	ve	d	by	ı t	he	В	oar	d	of	$\mathbf{L}$	)ir	e	ct	01	rs	:
---	---	----	----	----	---	----	-----	----	---	-----	---	----	--------------	-----	---	----	----	----	---

"SIGNED"
Rene Amirault
"SIGNED"
Kevin Nugent

## **Consolidated Statements of Comprehensive Income**

(Expressed in Canadian Dollars)

For the years ended December 31,

		December 31,			
(\$000's except per share data)	Notes	2011	2010		
			(see Note 26)		
Revenue	24	551,199	72,993		
Operating expenses	10	489,878	54,094		
General and administrative	17	25,452	7,473		
Business development		2,014	2,297		
Interest, accretion and finance costs		1,939	706		
Total Expenses		519,283	64,570		
Profit for the period before income taxes		31,916	8,423		
Current income tax expense	19	4,491	-		
Deferred income tax expense	19	5,042	3,055		
		9,533	3,055		
Profit for the period		22,383	5,368		
Other comprehensive income					
Foreign currency translation adjustment		231	<u>-</u>		
Total Comprehensive Income for the period		22,614	5,368		
Earnings per share					
Basic, profit for the period per common share	18	0.28	0.09		
Diluted, profit for the period per common share	18	0.27	0.09		
·					

# **Consolidated Statements of Changes in Shareholders' Equity** (Expressed in Canadian Dollars)

				Accumulated		
				other	Retained	Total
				comprehensive	earnings	Shareholders'
(\$000's)	Notes	Issued capital	Reserves	income	(deficit)	Equity
						(see Note 26)
Balance at January 1, 2010		89,992	1,376	-	(6,001)	85,367
Profit for the period		-	-	-	5,368	5,368
Issue of share capital	16	66,169	-	-	-	66,169
Exercise of options	16	170	(17)	-	-	153
Share issue costs, net of tax	16	(3,348)	-	-	-	(3,348)
Share-based payments	17	-	1,640	-	-	1,640
Balance at December 31, 2010		152,983	2,999	-	(634)	155,348
Profit for the period		-	-	-	22,383	22,383
Foreign currency translation adjustment		-	-	231	-	231
Shares issued as consideration for business combination	6a	66,789	-	-	-	66,789
Shares issued as consideration for business combination	6b	16,974	-	-	-	16,974
Issue of share capital	16	86,250	-	-	-	86,250
Exercise of options and warrants	16	2,299	(470)	-	-	1,829
Share issue costs, net of tax	16	(3,797)	-	-	-	(3,797)
Share-based payments	17	-	3,029	-	-	3,029
Balance at December 31, 2011		321,498	5,558	231	21,750	349,037

## **Consolidated Statements of Cash Flows**

(Expressed in Canadian Dollars)

For the years ended December 31,

(\$000's)	Notes	2011	2010
Cash flows from operating activities			
Profit after income tax for the period		22,383	5,368
Adjustments for non-cash items:			
Depreciation, depletion and amortization	_	25,230	13,846
Accretion	15	327	215
Deferred income tax expense	19	5,042	3,055
Amortization of financing fees	14	150	112
Unrealized foreign exchange gain		(159)	-
Share-based payments	17	3,029	1,640
Write down of assets under construction		-	1,288
		56,002	25,524
Change in accounts receivable and accrued receivables, other receivables,		(70.740)	(00 50 4)
and prepaids and deposits		(79,713)	(30,504)
Change in inventories Change in accounts payable, accrued liabilities and current income tax		(11,333)	(2,502)
liability related to operating activities		42,805	26,476
Net cash flows from operating activities		7,761	18,994
not out in the mean operating doubties		1,101	
Cash flows used in investing activities			
Purchase of property, plant and equipment		(97,608)	(51,960)
Business combinations, net of cash acquired	6	(104,445)	(11,750)
Change in non-cash working capital		3,744	10,250
Net cash flows used in investing activities		(198,309)	(53,460)
Cook flows from financing activities			
Cash flows from financing activities		02.045	04.070
Shares issued (net of share issue costs)		83,015	61,672
Proceeds from repayments of notes receivable		505	- (4.000)
Draws (repayments) of bank indebtedness		95,902	(4,900)
Change in non-cash financing activities		(22)	(23)
Net cash flows from financing activities		179,400	56,749
Effect of exchange rate changes on cash		(2)	-
(Decrease)/increase in cash and short term deposits		(11,150)	22,283
Cash and short term deposits, beginning of year		22,518	235
Cash and short term deposits, end of year		11,368	22,518
Taxes paid		3,000	-
Interest paid		1,201	59

Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 1. CORPORATE INFORMATION

Secure Energy Services Inc. ("Secure") is incorporated under the Business Corporations Act of Alberta. Secure operates through a number of wholly-owned subsidiaries (together referred to as the "Corporation") which are managed through two reportable segments. The processing, recovery and disposal services division ("PRD") is primarily engaged in providing services relating to clean oil terminalling, custom treating of crude oil, crude oil marketing, produced and waste water disposal, oilfield waste processing, landfill disposal and oil purchase/resale service. The drilling services division ("DS") is primarily engaged in providing services relating to drilling fluid systems, solids control and environmental services (Note 6).

The following entities have been consolidated within Secure's consolidated financial statements for the year ended December 31, 2011:

			% Inte	rest
Subsidiary	Country	Segment	2011	2010
Secure Energy Services Inc. (parent company)	Canada	PRD		
Marquis Alliance Energy Group Inc.	Canada	DS	100%	0%
Marquis Alliance Energy Group USA Inc.	USA	DS	100%	0%
Alliance Energy Services International Ltd.	Canada	DS	100%	0%

In March 2010, Secure filed a long form prospectus (the "Prospectus") which constituted Secure's initial public offering ("IPO") of common shares. On March 23, 2010, Secure received approval to list its common shares on the Toronto Stock Exchange ("TSX") and commenced trading under the symbol "SES" on March 30, 2010.

These consolidated financial statements were authorized for issue by the Board of Directors on March 5, 2012. The address of the Corporation's registered office is Suite 4500, 855 - 2nd Street S.W. Calgary, Alberta, T2P 4K7.

#### **Seasonality of Operations**

In Canada, the level of activity in the oilfield services industry is influenced by seasonal weather patterns. As warm weather returns in the spring, the winter's frost comes out of the ground (commonly referred to as "spring break-up"), rendering many secondary roads incapable of supporting heavy loads and as a result road bans are implemented prohibiting heavy loads from being transported in certain areas. As a result, the movement of the heavy equipment required for drilling and well servicing activities may be restricted, and the level of activity of the Corporation's customers may be consequently reduced. In the areas in which the Corporation operates, the second quarter has generally been the slowest quarter as a result of spring break-up. Historically, the Corporation's first, third and fourth quarters represent higher activity levels and operations. These seasonal trends typically lead to quarterly fluctuations in operating results and working capital requirements, which should be considered in any quarter over quarter analysis of performance.

Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 2. BASIS OF PRESENTATION

These consolidated financial statements have been prepared by management in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") and the Interpretations of the International Financial Reporting Interpretations Committee ("IFRIC") and in effect at the closing date of December 31, 2011. These consolidated financial statements form the first IFRS annual financial statements. IFRS 1, "First-time Adoption of International Financial Reporting Standards", has been applied.

The consolidated financial statements of the Corporation are stated in and recorded in Canadian dollars (\$) which is the Corporation's presentation currency and have been prepared on a historical cost basis, except for financial instruments and share-based payment transactions that have been measured at fair value.

Note 26 provides explanations of how the transition to IFRS has affected the reported financial position and performance of the Corporation. This note includes reconciliations from Canadian Generally Accepted Accounting Principles ("GAAP") to IFRS.

Management is required to make estimates, judgments and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. Management reviews these judgments, estimates and assumptions on an ongoing basis, including those related to depreciation, depletion and amortization, asset retirement obligations, fair values of crude oil derivative contracts, recoverability of assets, and share-based payments. Actual results may differ from these estimates. See Note 4 for a description of significant estimates and judgments.

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of consolidation**

These consolidated financial statements include the accounts of Secure and its subsidiaries and the proportionate share of the assets, liabilities, revenues, expenses and cash flows of its joint venture as at December 31, 2011. All inter-company balances and transactions have been eliminated on consolidation.

In the consolidated statements of financial position, consolidated statements of comprehensive income, consolidated statements of changes in shareholders' equity and the consolidated statements of cash flows, certain items are combined for the sake of clarity. These are explained in the notes. Assets and liabilities are classified by maturity. They are regarded as current if they mature within one year or within the normal business cycle of the Corporation. Cash and short term deposits, accounts receivable and accrued receivables, accounts payable and accrued liabilities, current tax assets and liabilities and inventories are always presented as current items; deferred tax assets and liabilities, assets under construction, property, plant and equipment and intangible assets are presented as non-current items. Asset retirement obligations, prepaid expenses and deposits, borrowings, notes receivable and finance lease obligations may be shown as both current and non-current, in connection with their respective maturities.

The following accounting policies have been applied consistently to all periods presented in these consolidated financial statements and in preparing the opening IFRS statement of financial position as at January 1, 2010.

Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### a) Revenue recognition

Revenue is recognized in the period services are provided or performed and when collectability is reasonably assured, economic benefits will flow to the Corporation and revenue can be reliably measured. Processing and disposal revenues are recorded at the time of delivery. Revenue from the sale of crude oil and natural gas liquids is recorded when title passes to the customer and collection is reasonably assured. Revenue from drilling services is recognized when services are provided and when rental equipment is delivered and materials are utilized. Materials that are delivered and not utilized are shown as drilling fluids inventory. The following specific recognition criteria must also be met before revenue is recognized:

- The Corporation has transferred to the buyer the significant risks and rewards of ownership of the goods;
- The Corporation retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the products sold;
- The amount of revenue can be measured reliably;
- It is probable that the economic benefits associated with the transaction will flow to the Corporation; and,
- The costs incurred or to be incurred in respect of the transaction can be measured reliably.

#### b) Share-based payments

The Corporation has a share-based payment plan. The Corporation follows the fair-value method to record share-based payment expense with respect to stock options and warrants granted. The fair value of each option or warrant granted is estimated on the date of grant and that value is recorded as share-based payment expense over the vesting period of those grants, with a corresponding increase to reserves less an estimated forfeiture rate. The consideration received by the Corporation on the exercise of share options and warrants is recorded as an increase to issued capital together with corresponding amounts previously recognized in reserves. Forfeitures are estimated for each reporting period, and adjusted as required to reflect actual forfeitures that have occurred in the period.

In order to record share-based payment expense, the Corporation estimates the fair value of share options and warrants granted using assumptions related to interest rates, expected lives of the options, volatility of the underlying security, forfeiture rates and expected dividend yields.

## c) Financial instruments - initial recognition and subsequent measurement

#### i) Financial assets

#### Initial recognition and measurement

Financial assets within the scope of *IAS 39 Financial Instruments: Recognition and Measurement* are classified as financial assets at fair value through profit or loss ("FVTPL"), available for sale, loans and receivables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Corporation determines the classification of its financial assets at initial recognition. The Corporation currently does not classify any financial instruments as available for sale.

All financial assets are recognized initially at fair value. Investments not recognized at FVTPL are recognized at fair value plus directly attributable transaction costs.

## Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

The Corporation accounts for its physical delivery purchase and sale contracts as executory contracts as they were entered into and continue to be held for the purpose of receipt or delivery of products in accordance with its expected purchase, sale or usage requirements. As such, these contracts are not considered to be derivative financial instruments. Settlement on these physical contracts is recognized in profit over the term of the contracts as they occur.

The Corporation's financial assets include cash and short term deposits, accounts receivable and accrued receivables, other receivables and notes receivable.

#### Subsequent measurement

The subsequent measurement of financial assets depends on their classification as follows:

### Financial assets at fair value through profit or loss ("FVTPL")

FVTPL include financial assets held for trading and financial assets designated upon initial recognition at FVTPL. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. This category includes derivative financial instruments entered into by the Corporation that are not designated as hedging instruments in hedge relationships as defined by IAS 39, and cash and short term deposits. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. The Corporation does not designate any derivative financial instruments as hedging instruments. FVTPL are carried in the consolidated statements of financial position at fair value, with changes in fair value recognized in finance income or finance cost in the consolidated statements of comprehensive income.

Cash and short-term deposits in the consolidated statements of financial position comprise cash at banks and on hand and short-term deposits with an original maturity of three months or less.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such financial assets are subsequently measured at amortized cost using the effective interest rate method ("EIR"), less impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fee or costs that are an integral part of the EIR. The EIR amortization is included in finance income in the consolidated statements of comprehensive income. Any losses arising from impairment are recognized in the consolidated statements of comprehensive income in interest, accretion and finance costs. The Corporation has classified accounts receivable and accrued receivables, other receivables and notes receivable as loans and receivables.

#### Derecognition

A financial asset or, where applicable, a part of a financial asset or part of a group of similar financial assets is derecognized when:

- The rights to receive cash flows from the asset have expired; or,
- The Corporation has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Corporation has transferred substantially all the risks and rewards of the asset, or (b) the Corporation has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### ii) Impairment of financial assets

The Corporation assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that have occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default, or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with financial defaults.

#### Financial assets carried at amortized cost

For financial assets carried at amortized cost, the Corporation first assesses individually whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Corporation determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be recognized, are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss has occurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows, excluding future expected credit that has not yet been incurred. The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate.

The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in the consolidated statements of comprehensive income. Interest income continues to be accrued on the reduced carrying amount and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded as part of finance income in the consolidated statements of comprehensive income. Loans, together with the associated allowance, are written off when there is no realistic prospect of future recovery and all collateral has been realized or has been transferred to the Corporation. If, in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is increased or reduced by adjusting the allowance account. If a write-off is later recovered, the recovery is credited to interest, accretion and finance costs in the consolidated statements of comprehensive income.

The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate.

## **Notes to Consolidated Financial Statements**

For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### iii) Financial liabilities

#### Initial recognition and measurement

Financial liabilities within the scope of *IAS 39, Financial Instruments: Recognition and Measurement* are classified as financial liabilities at FVTPL, other financial liabilities, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Corporation determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognized initially at fair value. Other financial liabilities are recognized at fair value plus directly attributable transaction costs.

The Corporation's financial liabilities include crude oil derivative contracts, accounts payable and accrued liabilities and long term borrowings.

#### Subsequent measurement

The measurement of financial liabilities depends on their classification as follows:

#### **FVTPL**

Financial liabilities at FVTPL include financial liabilities held for trading and financial liabilities designated upon initial recognition as at FVTPL.

Financial liabilities are classified as held for trading if they are acquired for the purpose of selling in the near term. This category could include derivative financial instruments entered into by the Corporation that are not designated as hedging instruments in hedge relationships as defined by IAS 39. Separated embedded derivatives could also be classified as held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognized in the consolidated statements of comprehensive income.

#### Other financial liabilities

After initial recognition, interest-bearing other financial liabilities are subsequently measured at amortized cost using the effective interest rate method. Gains and losses are recognized in the consolidated statements of comprehensive income when the liabilities are derecognized as well as through the EIR amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included in finance costs on the consolidated statements of comprehensive income.

The Corporation has designated accounts payable and accrued liabilities, bank indebtedness and long term borrowings as other financial liabilities.

#### Derecognition

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the consolidated statements of comprehensive income.

## Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### iv) Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

#### v) Shareholders' equity

Common shares are presented in issued capital within shareholders' equity. Incremental costs directly attributable to the issue of common shares and share options are recognized as a deduction from issued capital, net of any tax effects.

#### vi) Fair value of financial instruments

The fair value of financial instruments that are traded in active markets at each reporting date is determined by reference to quoted market prices or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs. The Corporation does not hold any such instruments as at December 31, 2011 (December 31, 2010 – Nil; January 1, 2010 - Nil).

For financial instruments not traded in an active market, the fair value is determined using appropriate valuation techniques. Such techniques may include using recent arm's length market transactions; reference to the current fair value of another instrument that is substantially the same; discounted cash flow analysis; or other valuation models.

The Corporation has classified its financial instrument fair values based on the required three-level hierarchy:

- Level 1: Valuations based on quoted prices in active markets for identical assets or liabilities;
- Level 2: Valuations based on observable inputs other than quoted active market prices; and,
- Level 3: Valuations based on significant inputs that are not derived from observable market data, such as discounted cash flows methods.

Cash and short term deposits are recorded at fair value under level 1. The fair value hierarchy level at which a fair value measurement is categorized is determined on the basis of the lowest level input that is significant to the fair value measurement in its entirety.

#### vii) Transaction costs

Transaction costs for financial instruments other than held for trading are capitalized in the period they are incurred. Transaction costs for loan facilities that have durations longer than one year are capitalized and amortized using the EIR method over the period that corresponds with the term of the loan facilities.

#### d) Property, plant and equipment

Land is measured at cost. Property, plant and equipment are stated at cost, net of accumulated depreciation and/or accumulated impairment losses, if any. Such costs include geological and geophysical, drilling of wells, labour and materials, site investigation, equipment and facilities, contracted services and borrowing costs for long-term construction projects if the recognition criteria are met. When significant parts of plant and equipment are required to be replaced, the Corporation recognizes such parts as individual assets with specific useful lives and depreciation, respectively. All other repair and maintenance costs are recognized in the consolidated statements of comprehensive income as incurred. The present value of the expected cost for the asset retirement obligation of the asset after its use is included in the cost of the respective asset if the recognition criteria for a provision are met. Refer to Note 15 for further information about the recognition and measurement of the asset retirement obligation.

## **Notes to Consolidated Financial Statements**

For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Depreciation, except for units of capacity, is based on a straight line basis and is calculated over the estimated useful life of the asset as follows:

Buildings 10 to 15 years

Landfill cells Units of total capacity utilized in the period

Mobile equipment5 yearsPlant infrastructure and equipment2 to 15 yearsRental equipment2 to 15 yearsDisposal wells15 yearsFurniture and fixtures7.5 yearsLeasehold improvements10 yearsComputer equipment and software3 to 10 years

An item of property and equipment and any significant part initially recognized is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated statements of comprehensive income when the asset is derecognized.

The assets' residual values, useful lives and methods of depreciation are reviewed at each financial year end and adjusted prospectively, if appropriate.

#### e) Leases

Finance leases, which transfer to the Corporation substantially all the risks and benefits incidental to ownership of the leased item, are capitalized at the commencement of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognized in the consolidated statements of comprehensive income.

Leased assets are depreciated over the useful life of the asset. However, if there is no reasonable certainty that the Corporation will obtain ownership by the end of the lease term, the asset is depreciated over the shorter of the estimated useful life of the asset and the lease term.

Operating lease payments are recognized as an expense in the consolidated statements of comprehensive income.

#### f) Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset are capitalized as a part of the cost of the respective asset. All other borrowing costs are expensed in the period they occur. Borrowing costs consist of interest and other costs that the Corporation incurs in connection with the borrowing of funds.

### g) Business combinations

Business combinations are accounted for using the acquisition method. Determining whether an acquisition meets the definition of a business combination or represents an asset purchase requires judgment on a case by case basis. If the acquisition meets the definition of a business combination, the assets and liabilities are classified or designated based on the contractual terms, economic conditions, the Corporation's operating and accounting policies, and other factors that exist on the acquisition date. The acquired identifiable net assets are measured at their fair value at the date of acquisition. Any excess of the purchase price over the fair value of the net assets acquired is recognized as goodwill.

Transaction costs, other than those associated with the issue of debt or equity securities, that the Corporation incurs in connection with a business combination are expensed as incurred.

Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration, which is deemed to be an asset or liability, will be recognized in accordance with IAS 39 either in profit or loss or as change to other comprehensive income. If the contingent consideration is classified as equity, it shall not be remeasured until it is finally settled within equity.

#### h) Intangible assets

Intangible assets acquired outside business combinations are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and any accumulated impairment losses. Internally generated intangible assets are not capitalized and the expenditure is reflected in the consolidated statements of comprehensive income in the period in which the expenditure is incurred. Intangible assets resulting from a business combination are recorded at fair value. Fair value is estimated by management based on the expected discounted future cash flows associated with the intangible asset. Intangible assets with a finite life are amortized over the estimated useful life and intangible assets with an indefinite life are not subject to amortization and are tested for impairment annually. Any impairment is identified by comparing the fair value of the indefinite life intangible asset to its carrying value. Any excess of the carrying value of the intangible asset over the implied fair value is the impairment amount and will be charged to profit in the period of the impairment.

Amortization is based on a straight line basis and is calculated over the estimated useful life of the intangible asset as follows:

Non-competition agreements 5 years
Customer relationships 5 to 15 years
Licenses 10 years
Patents 12.5 years

#### i) Goodwill

The Corporation measures goodwill as the fair value of the consideration transferred less the net recognized amount (generally fair value) of the identifiable assets acquired and the liabilities assumed, all measured as of the acquisition date. Since goodwill results from the culmination of purchase accounting, it is inherently imprecise and requires judgement in the determination of the fair value of assets and liabilities.

Goodwill is allocated as of the date of the business combination to the Corporation's cash generating units. Goodwill is not amortized, but is tested for impairment at least annually. An impairment loss in respect of goodwill is not reversed. On the disposal or termination of a previously acquired business, any remaining balance of associated goodwill is included in the determination of the gain or loss on disposal.

Any goodwill balances in subsidiaries whose functional currency is not the Canadian dollar are translated at period end exchange rates.

#### j) Inventories

Inventories are comprised of crude oil, natural gas liquids, drilling fluids and spare parts and are measured at the lower of cost and net realizable value. Net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs necessary to make the sale. The volume of oil held in inventory and the value of the oil in inventory will fluctuate based on the normal capacity of the facility and the market price of crude oil and natural gas liquids in any given month. Drilling fluids inventories are measured at the lower of cost and net realizable value, cost being determined on a weighted-average basis. The cost of drilling fluids inventory comprises all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition. The amount of drilling fluids inventory held will fluctuate depending on activity levels during a given period. The reversal of previous net realizable value write-downs to inventories is permitted when there is a subsequent increase to the value of inventories.

Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### k) Impairment of non-financial assets

The Corporation assesses at each reporting date whether there is an indication that an asset or cash generating unit ("CGU") may be impaired. A CGU is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets. If any indication exists, or when annual impairment testing for an asset is required, the Corporation estimates the asset's recoverable amount. An asset's recoverable amount is the higher of its fair value less costs to sell and its value in use. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is used.

The non-financial assets of the Corporation are comprised of assets under construction, property, plant and equipment, goodwill and intangible assets as at December 31, 2011, December 31, 2010 and January 1, 2010. Impairment losses of continuing operations are recognized in the consolidated statements of comprehensive income in those expense categories consistent with the function and nature of the impaired asset.

Goodwill is reviewed for impairment annually or more frequently if there are indications that impairment may have occurred. Goodwill impairment is tested at either the individual or group CGU level and is determined based upon the amount of future discounted cash flows generated by the individual CGU or group of CGU's compared to the individual CGU or group of CGUs' respective carrying amount(s). The recoverable amount is the higher of fair value less costs to sell and the value in use. Value in use is generally determined using the discounted cash flow method. If the impairment loss exceeds the carrying amount of goodwill, the goodwill is written off completely. Any impairment loss left over is allocated to the remaining assets of the individual CGU or group of CGU's.

For non-financial assets, an assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the Corporation estimates the non-financial asset's or cash-generating unit's recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the assumptions used to determine the non-financial asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the non-financial asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the non-financial asset in prior years. Such reversal is recognized in the consolidated statements of comprehensive income. Any previously recognized impairment losses on goodwill are not reversed.

#### 1) Provisions

Provisions are recognized when the Corporation has a present obligation, legal or constructive, as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Corporation expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the consolidated statements of comprehensive income, net of any reimbursement. If the effect of the time value of money is material, provisions are discounted using a risk free rate. Where discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### m) Earnings per share

The Corporation uses the treasury method for outstanding options and warrants which assumes that the use of proceeds that could be obtained upon exercise of options and warrants in computing diluted earnings per share are used to purchase the Corporation's common shares at the average market price during the period. The calculation of basic earnings per share has been calculated by dividing net earnings by the weighted average number of common shares outstanding during the period. Diluted earnings per share reflects the potential dilution that would occur if in-the-money stock options and warrants were exercised. The calculation of diluted earnings per share has been calculated by dividing net profit available to common shareholders by the total of the weighted average number of common shares outstanding and all additional common shares that would have been outstanding, utilizing the treasury method, arising from the exercise of in-the-money share options and warrants.

#### n) Jointly controlled operations

A joint venture is a contractual arrangement whereby two or more parties (venturers) undertake an economic activity that is subject to joint control. A portion of the Corporation's operating activities are conducted jointly with others and therefore are consolidated into the operations of the Corporation. The consolidated financial statements reflect only the Corporation's proportionate interest in assets, liabilities, revenues, expenses and cash flows.

#### o) Asset retirement obligations

Asset retirement obligations associated with well sites and facilities are measured at the present value of the expenditures expected to be incurred. The Corporation uses a risk-free rate in the measurement of the present value of its asset retirement obligations. The associated asset retirement cost is capitalized as part of the related asset. Changes in the estimated obligation resulting from revisions to estimated timing, amount of cash flows or changes in the discount rate are recognized as a change in the asset retirement obligation and the related asset retirement cost. Accretion is expensed as incurred and recognized in the consolidated statements of comprehensive income as interest, accretion and finance costs. The estimated future costs of the Corporation's asset retirement obligations are reviewed at each reporting period and adjusted as appropriate.

## p) Foreign currency translation and transactions

For foreign entities whose functional currency is the Canadian dollar, the Corporation translates monetary assets and liabilities at period-end exchange rates and non-monetary items are translated at historical rates. Income and expense accounts are translated at the average rates in effect during the period. Gains or losses from changes in exchange rates are recognized in profit or loss in the period of occurrence.

For foreign entities whose functional currency is not the Canadian dollar, the Corporation translates assets and liabilities at period-end rates and income and expense accounts at average exchange rates. Adjustments resulting from these translations are reflected in the consolidated statements of comprehensive income as foreign currency translation adjustments.

Transactions of Canadian entities in foreign currencies are translated at rates in effect at the time of the transaction. Foreign currency monetary assets and liabilities are translated at current rates. Gains or losses from the changes in exchange rates are recognized in profit or loss in the period of occurrence. Foreign exchange gains or losses arising from a monetary item that is receivable from or payable to a foreign operation, the settlement of which is neither planned nor likely to occur in the foreseeable future and which in substance is considered to form part of the net investment in the foreign operation, are recognized in other comprehensive income in the cumulative amount of foreign currency translation differences.

## Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### q) Taxes

#### Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities in the various jurisdictions in which the Corporation operates. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, by the reporting date, in the various jurisdictions where the Corporation operates and generates taxable income.

Current income tax relating to items recognized directly in equity is recognized in equity and not in the consolidated statements of comprehensive income. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate in accordance with *IAS 37 Provisions, Contingent Liabilities, and Contingent Assets*.

#### Deferred income tax

The carrying amount of deferred tax assets are reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is expected to be realized or the liability is expected to be settled, based on tax rates and tax laws that have been enacted or substantively enacted at the reporting date.

Deferred tax items relating to items recognized outside of profit or loss are recognized in correlation to the underlying transaction either in other comprehensive income or directly in shareholders' equity.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to offset current tax assets against current income tax liabilities and the deferred tax relates to the same taxable entity and the same taxation authority.

## Goods and Services tax ("GST")

Revenues, expenses, liabilities and assets are recognized net of the amount of GST. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the consolidated statements of financial position.

#### r) Segment reporting

An operating segment is a component of the Corporation that engages in business activities from which it may earn revenues and incur expenses. All operating segments' operating results are reviewed regularly by the Corporation's CEO in order to make decisions regarding the allocation of resources to the segment.

Segment results include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

#### s) Comprehensive income

Comprehensive income consists of net earnings and other comprehensive income ("OCI"). OCI is comprised of the adjustments from the translation of foreign entities whose functional currency is other than the Canadian dollar. Amounts included in OCI are shown net of tax.

Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 4. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of the Corporation's consolidated financial statements requires management to make, at the end of the reporting period, judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets, liabilities and the disclosure of contingent liabilities. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

The key estimates and judgements concerning the future and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities are outlined below. Readers are cautioned that the following list is not exhaustive and other items may also be affected by estimates and judgements.

Amounts recorded for depreciation and amortization are based on estimates including economic life of the asset and residual values of the asset at the end of its economic life. Amounts recorded for depletion on the landfill cells are based on estimates of the total capacity utilized in the period.

The Corporation assesses impairment on its non-financial assets when it has determined that a potential indicator of impairment exists. Impairment exists when the carrying value of a non-financial asset or CGU exceeds its recoverable amount, which is the higher of its fair value less costs to sell and its value in use. The value in use calculation is based on a discounted cash flow model. The cash flows do not include restructuring activities, if any, that the Corporation is not yet committed to or significant future investments that will enhance the non-financial asset's performance of the CGU being tested. The recoverable amount is most sensitive to the discount rate used for the discounted cash flow model as well as the expected future cash-inflows and the growth rate used for extrapolation purposes.

The amounts recorded for asset retirement obligations and the related accretion expenses are based on estimates of the costs to abandon and reclaim the wells and facilities and the estimated time period in which these costs are expected to be incurred in the future. In determining the fair value of the asset retirement obligation, assumptions and estimates are made in relation to discount rates, the expected cost for the reclamation, the expected cost to recover the asset and the expected timing of those costs. The Corporation's operations are affected by federal, provincial and local laws and regulations concerning environmental protection. The Corporation's provisions for future site restoration and reclamation are based on known requirements. It is not currently possible to estimate the impact on operating results, if any, of future legislative or regulatory developments.

The Corporation uses estimates and judgements for determining the fair value of its financial instruments, including those acquired in business combinations. Where the fair value of financial assets and financial liabilities recorded in the consolidated statements of financial position cannot be derived from active markets, they are determined using valuation techniques including discounted cash flow models. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. The judgments include consideration of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

Amounts recorded for share-based payments are subject to the inputs used in the Black-Scholes option pricing model, including assumptions such as volatility, dividend yield, forfeiture rate and expected option life.

Uncertainties exist with respect to the interpretation of complex tax regulations and the amount and timing of future taxable income. The Corporation establishes provisions, based on reasonable estimates, for possible consequences of audits by the tax authorities. The amount of such provisions is based on various factors, such as experience of previous tax audits and differing interpretations of tax regulations by the taxable entity and the responsible tax authority. Deferred tax assets are recognized for all unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilized. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and the level of future taxable profits together with future tax planning strategies.

Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 5. STANDARDS ISSUED BUT NOT YET EFFECTIVE

At the date of authorization of these consolidated financial statements, certain new standards, amendments and interpretations to existing IFRS standards have been published but are not yet effective, and have not been adopted early by the Corporation. Management anticipates that all of the pronouncements will be adopted in the Corporation's accounting policies for the first period beginning after the effective date of the pronouncement. Information on new standards, amendments and interpretations that are expected to be relevant to the Corporation's consolidated financial statements is provided below. Certain other new standards and interpretations have been issued but are not expected to have a material impact on the Corporation's consolidated financial statements.

In 2010, the IASB issued a collection of amendments as part of its annual project "Improvements to IFRSs." The amendments address details of the recognition, measurement and disclosure of business transactions and serve to standardize terminology. They consist mainly of editorial changes to existing standards. Except as otherwise specified, the amendments, which have not yet been endorsed, are to be applied for annual periods beginning on or after January 1, 2012. They are not expected to have a material impact on the presentation of the Corporation's financial position or results of operations.

In 2010, the IASB issued IFRS 9 *Financial Instruments*, which addresses the classification and measurement of financial assets. The new standard defines two instead of four measurement categories for financial assets, with classification to be based partly on the Corporation's business model and partly on the characteristics of the contractual cash flows from the respective financial asset. An embedded derivative in a structured product will no longer have to be assessed for possible separate accounting treatment unless the host is a non-financial contract. A hybrid contract that includes a financial host must be classified and measured in its entirety. Application of IFRS 9 is mandatory for financial periods beginning on or after January 1, 2013. The new standard is not expected to have a material impact on the presentation of the Corporation's financial position and results of operations.

In May 2011, the IASB issued IFRS 10 Consolidated Financial Statements, which supercedes IAS 27 Consolidation and Separate Financial Statements and SIC-12 Consolidation – Special Purpose Entities. This standard provides a single model to be applied in control analysis for all investees, including special purpose entities. IFRS 10 is effective for annual periods beginning on or after January 1, 2013, with earlier application permitted. The Corporation is currently assessing the impact, if any, that the adoption of this standard will have on its Consolidated Financial Statements.

In May 2011, the IASB issued IFRS 11 *Joint Arrangements*, which will supersede existing IAS 31 *Joint Ventures* effective for annual periods beginning on or after January 1, 2013, with early application permitted. IFRS 11 provides for the accounting of joint arrangements by focusing on the rights and obligations of the arrangement, rather than its legal form (as is currently the case). The standard also eliminates the option to account for jointly controlled entities using the proportionate consolidation method. The Corporation is currently assessing the impact, if any, that the adoption of this standard will have on its Consolidated Financial Statements.

In May 2011, the IASB issued IFRS 12 *Disclosure of Interests in Other Entities*, which is a new and comprehensive standard on disclosure requirements for all forms of interests in other entities, including subsidiaries, joint arrangements, associates and unconsolidated structured entities. IFRS 12 is effective for annual periods beginning on or after January 1, 2013, with earlier application permitted. The Corporation is currently assessing the impact, if any, that the adoption of this standard will have on its Consolidated Financial Statements.

In May 2011, the IASB published IFRS 13 Fair Value Measurement, which is effective prospectively for annual periods beginning on or after January 1, 2013. IFRS 13 replaces fair value measurement guidance contained in individual IFRSs, providing a single source of fair value measurement guidance. The standard provides a framework for measuring fair value and establishes new disclosure requirements to enable readers to assess the methods and inputs used to develop fair value measurements and for recurring valuations that are subject to measurement uncertainty and the effect of those measurements on the financial statements. The Corporation is currently assessing the impact, if any, that the adoption of this standard will have on its Consolidated Financial Statements.

Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 5. STANDARDS ISSUED BUT NOT YET EFFECTIVE (continued)

In May 2011, the IASB published IAS 28 *Investments in Associates and Joint Ventures*, which are effective for annual periods beginning on or after January 1, 2013 with early adoption permitted. Amendments to IAS 28 provide additional guidance applicable to accounting for interests in joint ventures or associates when a portion of an interest is classified as held for sale or when the Corporation ceases to have joint control or significant influence over an associate or joint venture. When joint control or significant influence over an associate or joint venture ceases, the Corporation will no longer be required to remeasure the investment at that date. When a portion of an interest in a joint venture or associate is classified as held for sale, the portion not classified as held for sale shall be accounted for using the equity method of accounting until the sale is completed at which time the interest is reassessed for prospective accounting treatment. The amendments to the standard are not expected to have a material impact on the presentation of the Corporation's financial position and results of operations.

In June 2011, the IASB issued IAS 1 Presentation of Items of OCI: Amendments to IAS 1 Presentation of Financial Statements. The amendments stipulate the presentation of net earnings and OCI and also require the Corporation to group items within OCI based on whether the items may be subsequently reclassified to profit or loss. Amendments to IAS 1 are effective for the Corporation beginning on January 1, 2012 with retrospective application and early adoption permitted. The adoption of the amendments to this standard is not expected to have a material impact on the Corporation's financial statements.

#### 6. BUSINESS COMBINATIONS

a) On June 1, 2011, Secure, through a series of transactions, acquired all of the issued and outstanding shares of Marquis Alliance Energy Group Inc. ("Marquis Alliance") for a total cash and share consideration of \$131.4 million. The acquisition of Marquis Alliance allows Secure to provide an integrated drilling fluid service and expanded products and services to its customers. The Corporation paid \$64.6 million in cash which was funded by the bought deal financing as described in Note 16. The acquisition was also funded through the issuance of 10,015,291 common shares of the Corporation at a closing price per share of \$8.62 for consideration of \$86.3 million, which was adjusted to fair value consideration for accounting purposes to \$66.8 million. The fair value for accounting purposes was determined using a discounted cash flow analysis and was adjusted after considering such factors as the escrow period (shares to be released over a five year period) and liquidity of the Corporation's shares in the market place. Accordingly, the \$66.8 million used in the purchase price allocation below is the difference between the \$86.3 million at closing and the fair value adjustment of \$19.5 million.

The acquisition has been accounted for using the acquisition method of accounting with an effective date of June 1, 2011, whereby the assets acquired and the liabilities assumed are recorded at their fair values with any excess of the aggregate consideration over the fair value of the identifiable net assets allocated to goodwill.

## Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 6. BUSINESS COMBINATIONS (continued)

Common shares issued (10,015,291 shares)	66,789
Cash	64,638
Total consideration	131,427
Assets acquired (\$000's)	
Cash and short term deposits	1,516
Accounts receivable and accrued receivables	40,192
Inventories	15,214
Prepaid expenses and deposits	683
Assets under construction	451
Property, plant and equipment	17,649
Intangible assets	50,906
Goodwill	61,437
Total assets	188,048
Liabilities acquired (\$000's)	
Accounts payable and accrued liabilities	(18,049)
Bank indebtedness	(21,359)
Finance lease liabilities	(1,275)
Long term borrowings	(1,659)
Deferred income tax liability	(14,279)
Total liabilities	(56,621)
Net assets acquired	131,427

The fair value of the accounts receivable and accrued receivables acquired is \$40.2 million. The gross amount of accounts receivable and accrued receivables is \$40.3 million. A \$0.1 million allowance for uncollectable receivables has been included in the fair value of accounts receivable and accrued receivables.

The determinations of the consideration described above are subject to changes upon final adjustments. Pursuant to the Marquis Alliance acquisition agreement (the "Agreement"), \$7.0 million of the cash consideration is held under trust conditions to account for any potential material environmental liabilities, accounts receivable allowances and inventory obsolescence. \$3.0 million was held under trust conditions to account for any potential working capital adjustments. This amount was released from trust as at December 31, 2011 in conjunction with the settlement of the working capital deficiency. On closing, Marquis Alliance was required to have an adjusted working capital surplus of \$19.8 million, net of outstanding bank debt. Under the provisions of the Agreement, the working capital requirement was adjusted down by \$0.6 million to \$19.2 million, for deposits paid by Marquis Alliance on real property prior to the closing of the Agreement. Actual working capital received on closing was \$18.3 million. The \$0.9 million difference between the \$19.2 million working capital requirement in the Agreement and the \$18.3 million in actual working capital was settled in cash as at December 31, 2011, and was deducted from the \$3.0 million held in trust prior to being released. The \$0.9 million cash settlement resulted in a reduction of total consideration paid by \$0.9 million and a corresponding reduction to accounts receivable and accrued receivables.

## Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 6. BUSINESS COMBINATIONS (continued)

The goodwill arises as a result of the assembled workforce, the synergies existing within the acquired business and also the synergies expected to be achieved as a result of combining Marquis Alliance with the rest of the Corporation. None of the goodwill recognized is expected to be deductible for income tax purposes.

The Corporation incurred acquisition-related costs of \$0.5 million relating to due diligence costs and legal fees. These costs have been included in business development costs on the consolidated statements of comprehensive income.

b) On July 1, 2011, the Corporation purchased substantially all of the operating assets, including inventory but excluding all other working capital, of XL Fluid Systems Inc. ("XL Fluids") for total cash and share consideration of \$39.4 million. The acquisition of XL Fluids allows the Corporation to expand the geographical presence of its DS division into Saskatchewan, and continue to expand the Corporation's products and services to its customers. The Corporation paid \$22.5 million in cash and issued 2,297,885 common shares of the Corporation at a closing price per share of \$9.58 for consideration of \$22.0 million, which was adjusted to fair value consideration for accounting purposes of \$17.0 million. The fair value for accounting purposes was adjusted after considering such factors as the escrow period (shares to be released over a five year period) and liquidity of the Corporation's shares in the market place. Accordingly, the \$17.0 million used in the purchase price allocation below is the difference between the \$22.0 million at closing and the fair value adjustment of \$5.0 million.

The acquisition has been accounted for using the acquisition method of accounting with an effective date of July 1, 2011, whereby the assets acquired and the liabilities assumed are recorded at their fair values with any excess of the aggregate consideration over the fair value of the identifiable net assets allocated to goodwill.

(216)
(216 <u>)</u> (1,719)
(216) (1,719)
(216)
•
,
41,369
16,383
20,659
342
3,985
39,434
22,460
16,974

The goodwill arises as a result of the assembled workforce, the synergies existing within the acquired business and also the synergies expected to be achieved as a result of combining XL Fluids with the rest of the Corporation. None of the goodwill recognized is expected to be deductible for income tax purposes.

## Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 6. BUSINESS COMBINATIONS (continued)

The Corporation incurred acquisition-related costs of \$0.2 million relating to due diligence costs and legal fees. These costs have been included in business development costs on the consolidated statements of comprehensive income.

On July 1, 2011 Marquis Alliance and XL Fluids were combined to form the DS division. From the dates of acquisitions, Marquis Alliance and XL Fluids have together contributed \$147.7 million of revenue and \$12.8 million to the profit before tax of the Corporation for the year ended December 31, 2011. If the business combinations had been completed on January 1, 2011, the revenue and profit before income tax for the Corporation for the year ended December 31, 2011 would have been \$659.1 million and \$42.7 million, respectively based on the unaudited operating results of Marquis Alliance and XL Fluids. Management has presented combined revenue and profit for Marquis Alliance and XL Fluids as it was determined that it was not practical to present the amounts separately, as Marquis Alliance and XL Fluids have been integrated as of July 1, 2011.

c) On October 1, 2011, the Corporation closed an asset purchase agreement with Emerge Oil & Gas Inc. ("Emerge") to acquire Emerge's Silverdale (02-06-049-27 W3M) processing facility ("Silverdale") for an aggregate cash purchase price of \$18.0 million. The Silverdale processing facility currently provides oil terminalling, emulsion processing and produced water disposal services. The acquisition of Silverdale allows the Corporation to expand the geographical presence of its PRD division and continue to expand the Corporation's products and services to its customers.

The acquisition has been accounted for using the acquisition method of accounting with an effective date of October 1, 2011, whereby the assets acquired and the liabilities assumed are recorded at their fair values.

(\$000's)	
Cash	18,000
Total consideration	18,000
Assets acquired (\$000's)	
Inventories	760
Property, plant and equipment	16,417
Intangible assets	1,839
Total assets	19,016
Liabilities acquired (\$000's)	
Asset retirement obligation	(901)
Deferred income tax liability	(115)
Total liabilities	(1,016)
Net assets acquired	18,000

The amounts recorded on the Silverdale acquisition above are based upon preliminary information available to management as of the date of this report and the preparation of these consolidated financial statements. The above amounts are subject to change upon final adjustments.

The Corporation incurred acquisition-related costs of \$0.1 million relating to due diligence costs and legal fees. These costs have been included in business development costs on the consolidated statements of comprehensive income.

Silverdale was acquired and integrated with the Corporation's existing operations and therefore specific income information in respect of Silverdale is not included in these consolidated financial statements.

## Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 7. ACCOUNTS RECEIVABLE AND ACCRUED RECEIVABLES

	Dec 31, 2011	Dec 31, 2010	Jan 1, 2010
(s'000\$)			
Trade accounts receivable and accruals	145,855	25,467	5,736
Allowance for doubtful accounts	(374)	(73)	(42)
	145,481	25,394	5,694

During the year, the Corporation completed three business acquisitions (note 6) which has significantly increased accounts receivable and accruals for the year ended December 31, 2011. Trade accounts receivables are non-interest bearing and are generally on 30-90 day terms.

As at December 31, 2011, \$0.4 million (December 31, 2010 - \$0.1 million; January 1, 2010 - \$0.1 million) of trade receivables were considered impaired.

#### 8. INVENTORIES

	Dec 31, 2011	Dec 31, 2010	Jan 1, 2010
(\$000's)			
Crude oil and natural gas liquids	2,505	2,979	595
Drilling fluids	31,665	-	-
Spare parts and supplies	306	205	87
Total inventories	34,476	3,184	682

Inventories are shown at the lower of cost and net realizable value. Drilling fluids inventories recognized as operating expenses on the consolidated statements of comprehensive income for the year ended December 31, 2011 was \$83.3 million (year ended December 31, 2010 – Nil).

Inventories are included in the general security agreements held by the banks as security for the Corporation's credit facility (Note 14).

Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 9. ASSETS UNDER CONSTRUCTION

Assets under construction or refurbishment are not depreciated until they are complete and available for use. When this occurs, the asset is transferred to property, plant and equipment and classified by the nature of the asset.

	Projects under	Equipment (under	
(\$000's)	construction	refurbishment)	Total
At December 31, 2011	32,682	5,114	37,796
At December 31, 2010	29,655	1,163	30,818
At January 1, 2010	6,070	1,275	7,345

The amounts included in the categories above consist of assets associated with a variety of ongoing projects. \$0.8 million of capitalized salaries were added to assets under construction for the year ended December 31, 2011 (\$0.5 million for the year ended December 31, 2010).

## 10. PROPERTY, PLANT AND EQUIPMENT

Included in Operating expenses on the Consolidated Statements of Comprehensive Income for the year ended December 31, 2011 is \$25.2 million of depreciation, depletion and amortization expense (December 31, 2010 - \$13.8 million)

The amount of borrowing costs capitalized during the year ended December 31, 2011 was \$0.1 million (December 31, 2010 - Nil). During the year ended December 31, 2011, \$87.9 million was transferred from assets under construction to property, plant and equipment for completed projects (year ended December 31, 2010 - \$26.2 million).

Included in property, plant, and equipment is equipment under finance lease arrangements with a net book value of \$6.7 million (December, 31 2010 - \$3.7 million, January 1, 2010 - \$1.4 million). The finance lease commitments over the next five years are disclosed in Note 23.

## **Notes to Consolidated Financial Statements** For the years ended December 31, 2011 and 2010 (Expressed in Canadian Dollars)

## 10. PROPERTY, PLANT AND EQUIPMENT (Continued)

			Plant, Infrastructure, Equipment, and	Rental	Mobile	5	Furniture and	Computer Equipment and	
(\$000's)	Land	Buildings	Landfill Cells	Equipment	Equipment	Disposal Wells	Fixtures	Software	Total
Cost:									
At January 1, 2010	21	6,083	60,053	-	1,066	25,528	419	1,134	94,304
Additions	655	2,361	33,152	-	2,063	3,652	343	431	42,657
Change in asset retirement cost	-	-	156	-	-	265	-	-	421
Disposals	-	-	(110)	-	(75)	-	-	-	(185)
At December 31, 2010	676	8,444	93,252	-	3,054	29,445	762	1,565	137,198
Additions from business combinations (Note 6a)	2,113	3,244	4,064	6,919	158	-	748	403	17,649
Additions from business combinations (Note 6b)	-	-	301	-	-	-	11	30	342
Additions from business combinations (Note 6c)	-	1,442	13,097	-	15	1,863	-	-	16,417
Additions	332	8,496	67,349	8,137	292	9,123	153	975	94,857
Change in asset retirement cost	-	-	477	-	-	837	-	-	1,314
Disposals	-	-	(391)	-	-	-	-	(32)	(423)
Foreign exchange effect	(7)	(4)	(9)	17	-	-	(1)	-	(4)
At December 31, 2011	3,114	21,622	178,140	15,073	3,519	41,268	1,673	2,941	267,350
Accumulated depreciation and dep	letion:								
At January 1, 2010	-	(373)	(8,810)	-	(218)	(1,673)	(71)	(349)	(11,494)
Depreciation and depletion	-	(465)	(10,557)	-	(421)	(1,708)	(61)	(320)	(13,532)
Disposals	-	-	29	-	36	-	-	-	65
At December 31, 2010	-	(838)	(19,338)	-	(603)	(3,381)	(132)	(669)	(24,961)
Depreciation and depletion	-	(1,037)	(15,225)	(1,129)	(663)	(2,244)	(144)	(515)	(20,957)
Disposals	-	-	91	-	-	-	-	-	91
Foreign exchange effect	-	-	-	1	-	-	-	-	11
At December 31, 2011	•	(1,875)	(34,472)	(1,128)	(1,266)	(5,625)	(276)	(1,184)	(45,826)
Net book value:									
At December 31, 2011	3,114	19,747	143,668	13,945	2,253	35,643	1,397	1,757	221,524
At December 31, 2010	676	7,606	73,914		2,451	26,064	630	896	112,237
At January 1, 2010	21	5,710	51,243	-	848	23,855	348	785	82,810

Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

## 11. INTANGIBLE ASSETS

Amortization expenses relating to intangible assets are including in operating expenses on the consolidated statements of comprehensive income.

(#000I-)	Non-competition	Customer	Linamana	Detente	Total
(\$000's)	agreements	relationships	Licenses	Patents	Total
Cost:					
At January 1, 2010	93	254	-	-	347
Additions through business combination		-	3,245	-	3,245
At December 31, 2010	93	254	3,245	=	3,592
Additions through business combination (Note 6a)	9,840	36,271	-	4,795	50,906
Additions through business combination (Note 6b)	4,851	15,808	-	-	20,659
Additions through business combination (Note 6c)	_	1,839	-	-	1,839
At December 31, 2011	14,784	54,172	3,245	4,795	76,996
Accumulated amortization:					
At January 1, 2010	(20)	(55)			(75)
Amortization	(19)	(51)	(216)	-	` ,
At December 31, 2010	(39)	(106)	(216)	-	(286)
Amortization	` '	(2,074)	(325)	(224)	` '
	(1,651)				(4,274)
At December 31, 2011	(1,690)	(2,180)	(541)	(224)	(4,635)
Net book value:					
At December 31, 2011	13,094	51,992	2,704	4,571	72,361
At December 31, 2010	54	148	3,029	-	3,231
At January 1, 2010	73	199	-	-	272

## Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 12. GOODWILL

	Dec 31, 2011	Dec 31, 2010	Jan 1, 2010
(\$000's)			
Balance - beginning of period	-	-	-
Additions through business combination (Note 6a)	61,437	-	-
Additions through business combination (Note 6b)	16,383	-	
Balance - end of period	77,820	-	-

The Corporation tests goodwill annually for impairment or more frequently if there are indications that the asset may be impaired. At December 31, 2011, an impairment test was performed at the group CGU level and no impairment was recognized. The recoverable amounts of the group of CGU's were estimated as their value in use, determined by using the discounted cash flow method based on the net present value of the after-tax cash flows from the group of CGU's.

#### 13. ACCOUNTS PAYABLE AND ACCRUED LIABLITIES

	Dec 31, 2011	Dec 31, 2010	Jan 1, 2010
(\$000's)			
Accounts payable and accruals	93,212	29,743	3,326
Related party payable (Note 22)	104	59	-
	93,316	29,802	3,326

During the year, the Corporation completed three business acquisitions (note 6) which has significantly increased accounts payable and accruals for the year ended December 31, 2011. Terms and conditions of the above financial liabilities are as follows:

- Trade payables are non-interest bearing and are normally settled on 30-90 day terms.
- For terms and conditions relating to related parties, refer to Note 22.

#### 14. LONG TERM BORROWINGS

Prior to August 4, 2011, the Corporation had the following credit facilities in place:

As a result of the business combination described in Note 6a, the Corporation acquired Marquis Alliance's existing margin credit facility ("margin credit facility") available in the form of an overdraft. The margin credit facility was available to a maximum of \$21.0 million, and bore interest, payable monthly, at 1.25% above the Bank Prime rate. The margin credit facility was a revolving facility, due on demand with no repayment terms and was secured by a general security agreement over accounts receivable and an assignment of fire and liability insurance.

Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

### 14. LONG TERM BORROWINGS (continued)

The Corporation also acquired, through the acquisition of Marquis Alliance, a demand, non-revolving mortgage loan ("mortgage") for \$1.7 million with an amortization period of 20 years, bearing interest at 1.5% above the Bank Prime rate. The mortgage was for the financing of an industrial warehouse in the Nisku, Alberta area used in the Corporation's DS division. As security for the mortgage, a \$2.38 million first, fixed and specific mortgage and charge over the lands and premises was provided to the lender.

The Corporation also had a \$55.0 million secured credit facility ("credit facility") consisting of a committed revolving term facility, bearing interest at 1.5% to 2.5% above the Bank Prime rate, depending on certain minimum financial ratios to be maintained by the Corporation. The credit facility was a multi-use facility to provide capital project financing, working capital requirements and letters of guarantee in support of financial security requirements. As security for the credit facility, the Corporation granted lenders a security interest over all of its present and after acquired property. A \$200.0 million debenture provided a first fixed charge over the Corporation's real properties and a floating charge over all present and after acquired property not subject to the fixed charge.

On August 4, 2011, the Corporation repaid the credit facility, the margin credit facility and the mortgage and replaced these facilities with a new \$150 million committed three year revolving credit facility ("revolving credit facility").

The revolving credit facility consists of a \$140 million extendible revolving term credit facility and a \$10 million revolving operating facility provided to the Corporation and all its subsidiaries. The Corporation can borrow by way of Canadian dollar advances through Canadian Prime Rate Loans or Bankers Acceptances or United States dollar advances through US Base Rate Loans or Libor or letters of credit denominated in Canadian or U.S. dollars. The revolving credit facility provides that the Corporation may borrow, repay, draw on and convert between types of borrowings at any time. The revolving credit facility bears interest ranging from 1.0% to 2.0% above the prime rate or Bankers Acceptances ranging from 2.0% to 3.0% above the Bankers Acceptance rate depending on the Corporation's prevailing funded debt to EBITDA ratio, with any unused amounts subject to standby fees ranging from 0.5% to 0.75%. Funded debt includes all outstanding debt, including finance leases, and any outstanding letters of credit. The revolving credit facility is to be used for working capital, to refinance existing debt, for capital expenditures including permitted acquisitions, and for general corporate purposes. The revolving credit facility is due July 29, 2014 (the "maturity date"), and includes an option for the Corporation to extend the maturity date (once per annum) to a maximum of three years from the extension request date, subject to the approval of the Corporation's lenders. Repayment of any amounts drawn on the facility would therefore be repayable on the maturity date if the revolving credit facility was not extended. The revolving credit facility also includes an accordion feature, which grants the Corporation the right to increase the maximum amount on the revolving credit facility to \$200.0 million. As at December 31, 2011, the Corporation has drawn \$120.0 million on its revolving credit facility (December 31, 2010: Nil; January 1, 2010: \$4.9 million).

On January 16, 2012, the Corporation exercised the accordion feature in its revolving credit facility agreement, thereby increasing the maximum amount on the facility by \$50.0 million to \$200.0 million (Note 25).

## Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

### 14. LONG TERM BORROWINGS (continued)

	Dec 31, 2011	Dec 31, 2010	Jan 1, 2010
(\$000's)			
Amount drawn on revolving credit facility	120,000	-	4,900
Unamortized transaction costs	(930)	-	(112)
Total long term borrowings	119,070	-	4,788

In conjunction with obtaining the revolving credit facility, the Corporation incurred transaction costs in the amount of \$1.1 million, of which the unamortized amount has been offset against the outstanding principle balance of the debt. Amortization of the transaction costs recognized in interest, accretion and finance costs on the consolidated statements of comprehensive income for the year ended December 31, 2011 was \$0.2 million (year ended December 31, 2010 – \$0.1 million).

The following covenants apply to the revolving credit facility:

- The Funded Debt to EBITDA Ratio shall not exceed 3:00:1; where EBITDA is adjusted for acquisitions on a pro-forma trailing twelve month basis;
- The ratio of Senior Debt to Senior Debt plus Equity shall not exceed 40%; and
- The Fixed Charge Coverage Ratio shall not be less than 1:00:1.

As security for the revolving credit facility, the Corporation granted lenders a security interest over all of its present and after acquired property. A \$1.0 billion debenture provides a first fixed charge over the Corporation's real properties and a floating charge over all present and after acquired property not subject to the fixed charge.

	Dec 31, 2011
_(\$000's)	
Revolving credit facility	150,000
Amount drawn on revolving credit facility	(120,000)
Letters of credit issued	(6,316)
Available amount	23,684

The available revolving facility is reduced by any outstanding letters of credit. As at December 31, 2011, the Corporation has \$6.3 million in letters of credit issued by the Corporation's banker (December 31, 2010 - \$8.5 million; January 1, 2010 - \$8.4 million). The guarantees are issued to various government authorities for potential reclamation obligations in accordance with applicable regulations (Note 15).

## Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 15. ASSET RETIREMENT OBLIGATIONS

(\$000's)	4.000
At January 1, 2010	4,239
Arising during the year through development activities	2,233
Revisions during the year	(147)
Arising during the year through acquisitions	2,609
Accretion	215
Change in discount rate	421
At December 31, 2010	9,570
Arising during the year through development activities	2,893
Arising during the year through acquisitions (Note 6c)	901
Accretion	327
Change in discount rate	1,314
At December 31, 2011	15,005
Current December 31, 2011	420
Non-current December 31, 2011	14,585

The Corporation's asset retirement obligations were estimated by management based on the Corporation's estimated costs to remediate, reclaim and abandon the Corporation's facilities and estimated timing of the costs to be incurred in future periods. The Corporation has estimated the net present value of its asset retirement obligations at December 31, 2011 to be \$15.0 million (December 31, 2010 - \$9.6 million; January 1, 2010 - \$4.2 million) based on a total future liability of \$21.4 million as at December 31, 2011 (December 31, 2010 - \$14.3 million; January 1, 2010 - \$7.3 million). These costs are expected to be incurred over the next one to 24 years. The Corporation used its risk-free interest rates of 0.95% to 2.49% (December 31, 2010 - 1.87% to 3.52%; January 1, 2010 - 2.74% to 4.07%) and an inflation rate of 3.00% (December 31, 2010 - 3.00%; January 1, 2010 - 3.00%) to calculate the net present value of its asset retirement obligations at December 31, 2011.

The Corporation has letters of credit issued by the Corporation's banker in relation to the Corporation's asset retirement obligations (Note 14).

## Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

### 16. SHAREHOLDERS' EQUITY

#### Authorized

Unlimited number of common voting shares of no par value Unlimited number of preferred shares of no par value

		Amount
	Number of Shares	(\$000's)
Balance, January 1, 2010	41,631,991	89,992
Initial public offering (Note 16a)	19,166,667	57,500
Agent's exercise of over-allotment (Note 16a)	2,875,000	8,625
Employee share ownership plan	15,990	44
Options exercised	64,700	153
Transfer from reserves in equity	-	17
Share issue costs	-	(4,649)
Deferred tax effect of share issue costs	-	1,301
Balance, December 31, 2010	63,754,348	152,983
Options exercised	679,267	1,169
Warrants exercised	439,997	660
Transfer from reserves in equity	-	470
Bought-deal equity financing (Note 16b)	12,969,900	86,250
Shares issued as consideration for business combination (Notes 6a and 16c)	10,015,291	66,789
Shares issued as consideration for business combination (Notes 6b and 16d)	2,297,885	16,974
Share issue costs	-	(5,063)
Deferred tax effect of share issue costs	-	1,266
Balance, December 31, 2011	90,156,688	321,498

As at December 31, 2011, there were 12,249,269 (December 31, 2010 – nil) common shares of the Corporation held in escrow (see Note 16c and 16d below).

- a) On March 23, 2010, the Corporation completed an IPO of its common shares. A total of 19,166,667 common shares were issued through a prospectus at a price of \$3.00 per common share, resulting in gross proceeds of \$57.5 million. On April 16, 2010, the Agents exercised the over-allotment option to purchase an additional 2,875,000 common shares at a price of \$3.00 per common share for gross proceeds of approximately \$8.6 million. In connection with these offerings, the Corporation incurred approximately \$4.6 million in transaction costs which included \$3.7 million in agent fees. These costs, net of tax, were applied against the proceeds in share capital during the year ended December 31, 2010.
- b) On May 19, 2011, the Corporation completed an offering on a bought deal basis (the "Offering") with a syndicate of underwriters, pursuant to which the underwriters agreed to purchase for resale to the public 12,969,900 subscription receipts of the Corporation at a price of \$6.65 per subscription receipt for gross proceeds of approximately \$86.3 million. In connection with the offering, the Corporation incurred approximately \$4.8 million in transaction costs which included \$4.3 million in underwriter fees. These costs, net of tax, were applied against the proceeds in share capital during the year ended December 31, 2011.

Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

### 16. SHAREHOLDERS' EQUITY (continued)

- c) On June 1, 2011, the Corporation purchased all of the issued and outstanding shares of Marquis Alliance for total consideration of \$131.4 million. The purchase price consisted of \$64.6 million in cash consideration and \$66.8 million consideration by way of issuance of 10,015,291 common shares (see Note 6a). The Marquis Alliance Agreement provides that the 10,015,291 common shares issued by the Corporation will be held in escrow pursuant to which 8,401,673 of such shares will be released on a straight line basis annually over five years, 608,030 released on a straight line basis annually over four years, and the remaining 1,005,588 shares released on a straight line basis annually over two years. Accordingly, as at December 31, 2011, 10,015,291 common shares were held in escrow. In connection with the share issuance, the Corporation incurred approximately \$0.2 million in transaction costs. These costs, net of tax, were applied against the proceeds in share capital during the period ended December 31, 2011.
- d) On July 1, 2011, the Corporation purchased substantially all of the operating assets of XL Fluids for total consideration of \$39.4 million. The purchase price consisted of \$22.5 million in cash consideration and \$17.0 million consideration by way of issuance of 2,297,885 common shares (see Note 6b). The XL Fluids Agreement provides that 2,233,978 of the common shares issued by the Corporation will be held in escrow and will be released on a straight line basis annually over five years. As at December 31, 2011, all 2,233,978 common shares were held in escrow. In connection with the share issuance, the Corporation incurred approximately \$0.1 million in transaction costs. These costs, net of tax, were applied against the proceeds in share capital during the period ended December 31, 2011.

#### 17. SHARE-BASED PAYMENT PLAN

The Corporation has a share-based payment plan (the "Plan") under which the Corporation may grant share options to its employees, directors, and consultants for up to 10% of the issued and outstanding common shares of the Corporation calculated on a non-diluted basis at the time of grant. The exercise price of options granted under the Plan is calculated as the five-day weighted average trading price of the common shares for the five trading days immediately preceding the date the options are granted. Options issued under the Plan have a term of five years to expiry and vest over a three year period starting one year from the date of the grant. A summary of the status of the Corporation's share-based payment plan is as follows:

Balance - beginning of period
Granted
Exercised
Forfeited
Balance - end of period
Exercisable - end of period

	Dec 31, 2011	Dec 31, 20		
Outstanding options		_	Weighted average exercise price (\$)	
5,627,450	2.50	3,447,900	1.98	
2,095,975	8.49	2,317,800	3.28	
(679,267)	1.72	(64,700)	2.37	
(255,473)	7.09	(73,550)	2.98	
6,788,685	4.25	5,627,450	2.50	
3,045,255	2.26	2,325,466	1.71	

Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 17. SHARE-BASED PAYMENT PLAN (continued)

The following table summarizes information about share options outstanding as at December 31, 2011:

	Options outstanding			Options exercisable	
Exercise price (\$)	Outstanding options	Weighted average exercise price (\$)	Weighted average remaining term (years)	Outstanding	Weighted average exercise price (\$)
1.00 - 2.00	1,174,000	1.36	0.69	1,174,000	1.36
2.01 - 3.00	3,198,025	2.79	2.68	1,710,079	2.70
3.01 - 4.00	314,367	3.73	3.42	97,234	3.71
4.01 - 5.00	76,550	4.57	3.87	24,850	4.57
5.01 - 6.00	119,300	5.33	3.93	39,092	5.32
6.01 - 7.00	112,415	6.11	4.19	-	-
7.01 - 8.00	432,225	7.75	4.80	-	-
8.01 - 9.00	1,326,778	8.93	4.47	-	-
9.01 - 10.00	35,025	9.35	4.49	-	-
	6,788,685	4.25	2.92	3,045,255	2.26

The fair value of options granted to employees, directors and consultants was estimated at the date of grant using the Black-Scholes Option Pricing Model, including the following assumptions:

	Dec 31, 2011	Dec 31, 2010
Volatility factor of expected market price (%)	45.89	51.53
Weighted average risk-free interest rate (%)	1.82	2.25
Weighted average expected life in years	4.1	5.0
Weighted average expected annual dividends per share	Nil	Nil
Weighted average fair value per option (\$)	3.23	1.53
Weighted average forfeiture rate (%)	1.29	0.17

The Corporation's stock has less than two years of trading history, therefore the Corporation has used a weighted average volatility consisting of its own limited historical volatility and the historical volatilities of certain members of its peer group for input into the Black-Scholes Option Pricing Model. The Corporation determines a forfeiture rate by using actual historical forfeiture rates.

#### Performance warrants

The Corporation has a performance warrant plan, under which the Corporation may grant performance warrants to its employees, officers, directors and consultants to a one-time maximum amount of 1,075,994. The number of warrants issued is approved by the Board of Directors at the time of grant. There are currently no remaining performance warrants to be granted. Performance warrants issued under the plan have a term of five years to expiry from the date of the grant and vest 1/3, 1/3 based on predetermined threshold amounts of \$3.00, \$3.50 and \$4.25 per share, respectively. The threshold amounts are determined using the weighted average trading price of the common shares of the Corporation for a period of 45 consecutive days. As at December 31, 2011, all warrants have vested.

Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 17. SHARE-BASED PAYMENT PLAN (continued)

		Dec 31, 2011		Dec 31, 2010
	Outstanding warrants	Weighted average exercise price (\$)	_	Weighted average exercise price (\$)
Balance - beginning of period	1,068,494	1.50	1,075,994	1.50
Granted	-	-	-	-
Exercised	(439,997)	1.50	-	-
Forfeited	-	-	(7,500)	1.50
Balance - end of period	628,497	1.50	1,068,494	1.50
Exercisable - end of period	628,497	1.50	1,068,494	1.50

The following table summarizes information about performance warrants outstanding as at December 31, 2011:

Warrants outstanding			Warrants e	xercisable	
Exercise price (\$)	Warrants outstanding	Weighted average exercise price (\$)	Weighted average remaining contractual life (years)	Exercisable	Weighted average exercise price (\$)
1.50	628,497	1.50	0.49	628,497	1.50

For the year ended December 31, 2011, share-based payment expense of \$3.0 million (December 31, 2010 - \$1.6 million) has been recognized for stock options and warrants granted, and is included in general and administrative expenses on the Consolidated Statements of Comprehensive Income. These costs are recorded as share-based payment expense with the offsetting amount being credited to reserves as shown in the following table:

#### Reserves

	Dec 31, 2011	Dec 31, 2010
(\$000's)		
Balance - beginning of period	2,999	1,376
Share-based payments	3,029	1,640
Transfer to issued capital	(470)	(17)
Balance - end of period	5,558	2,999

#### Employee Share Ownership Plan

The Employee Share Ownership Plan ("ESOP") allows employees to purchase common shares of the Corporation. Employees may contribute up to 20% of their base salaries in the ESOP. For year ended December 31, 2011, employees contributed \$0.6 million into the plan (year ended December 31, 2010 - \$0.2 million). The Corporation will match contributions, subject to certain limitations, based on the employee's years of service with the Corporation. On July 1, 2011, the Corporation increased its matching portion to a maximum of 7.5% of an employee's base salary from 5%. Shares purchased for both the employee contributions and Corporation's matching contributions are purchased on the open market. The Corporation's matching expense for the year ended December 31, 2011 was \$0.2 million (year ended December 31, 2010 - \$0.1 million). The program was implemented in 2009.

Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 18. EARNINGS PER COMMON SHARE

Basic earnings per common share amounts are calculated by dividing net profit for the period attributable to common share holders of the Corporation by the weighted average number of shares outstanding during the period.

Diluted earnings per share amounts are calculated by dividing net profit for the period attributable to common shareholders of the Corporation by the weighted average number of shares outstanding during the period plus the weighted average number of shares, if any, that would be issued on conversion of all the potential dilutive instruments utilizing the treasury method.

The following reflects the income and share data used in the basic and diluted earnings per share computations:

	For the year ended		
	Dec 31, 2011 Dec 31, 201		
_(\$000's)			
Net profit attributable to common			
shareholders for basic and diluted earnings	22,383	5,368	

	For the year ended			
	Dec 31, 2011 Dec 31, 2			
Weighted average number of shares for basic earnings per share	78,540,224	58,560,338		
Effect of dilution:				
Options and warrants	4,404,751	1,904,003		
Weighted average number of shares for				
diluted earnings per share	82,944,975	60,464,341		

## Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 19. INCOME TAXES

	Dec 31, 2011	Dec 31, 2010
(\$000's)		
Current income tax expense	4,491	-
Deferred income tax expense	5,042	3,055
	9,533	3,055

The net income tax provision differs from that expected by applying the combined federal and provincial income tax rates of 26.50% (2010 - 28.00%) to profit before income taxes for the following reasons:

(\$000's)	Dec 31, 2011	Dec 31, 2010
Profit before income taxes	31,916	8,423
Combined federal and provincial income tax rate	26.50%	28.00%
Tax effect	8,458	2,358
Share-based payment	807	435
Non-deductible expenses	275	56
Changes to deferred income tax rates	363	206
Other	(370)	-
	9,533	3,055

The components of the net deferred income tax liability as at December 31, 2011 are as follows:

	Dec 31, 2011	Dec 31, 2010	Jan 1, 2010
(\$000's)			
Deferred income tax assets:			
Share issue costs	1,839	1,230	460
Asset retirement obligations	1,430	54	50
Non-capital losses carried forward	3,989	4,256	4,913
Other	1,240	735	1
	8,498	6,275	5,424
Deferred income tax liabilities:			
Intangibles	(13,786)	(38)	(73)
Property, plant and equipment	(15,362)	(7,007)	(4,369)
	(29,148)	(7,045)	(4,442)
Net deferred income tax (liabilty) asset	(20,650)	(770)	982

The Corporation's non-capital losses of \$13.9 million (December 31, 2010 - \$17.0 million) expire between 2025 and 2030.

Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 20. FINANCIAL INSTRUMENTS

#### a. Carrying values and fair values

The fair values of financial assets and liabilities, together with the carrying amounts included in the consolidated balance sheets, are as follows:

(\$000's)	December 3	31, 2011	December 31, 2010		January 1, 2010	
	Carrying amount	Fair value amount	Carrying amount	Fair value amount	, ,	Fair value amount
Financial Assets:						
Financial assets at fair value through profit or loss:						
Cash and short term deposits	11,368	11,368	22,518	22,518	235	235
Loans and receivables:						
Accounts receivable and accrued						
receivables	145,481	145,481	25,394	25,394	5,694	5,694
Other receivables	-	-	-	-	38	38
Notes receivable	-	-	482	482	459	459
Financial Liablilties:						
Other financial liabilities:						
Accounts payable and accrued liabilities	93,316	93,316	29,802	29,802	3,326	3,326
Long term borrowings	119,070	120,000	-	-	4,788	4,900

#### b. Risks

#### Commodity price risk - non-trading

The value of the Corporation's crude oil inventory, including oil inventory purchased as base stock for drilling fluids, is impacted by the commodity price of crude oil. Crude oil prices have historically fluctuated widely and are affected by numerous factors outside of the Corporation's control. Crude oil prices are primarily based on West Texas Intermediate ("WTI") plus or minus a differential to WTI based on the crude oil type and other contributing market conditions. As part of normal operating activities, the Corporation is required to hold a certain amount of inventory in any given month. In addition, changes in the prices of crude oil and natural gas can impact overall drilling activity and demand for the Corporation's products and services. The Corporation is therefore exposed to commodity price fluctuations. The Corporation has elected not to actively manage commodity price risk associated with crude oil inventory at this time as the exposure to these fluctuations is not considered significant.

Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 20. FINANCIAL INSTRUMENTS (continued)

#### Commodity price risk – trading

The Corporation is exposed to commodity price risk on its contracts. The physical trading activities related to the contracts exposes the Corporation to the risk of profit or loss depending on a variety of factors including: changes in the prices of commodities; foreign exchange rates; changes in value of different qualities of a commodity; changes in the relationships between commodity prices and the contracts; physical loss of product through operational activities; and disagreements over terms of deals and/or contracts. These risks are mitigated by the fact that the Corporation only trades physical volumes, the volumes are traded over a short period, and the Corporation does not currently participate in the long term storage of the commodities. The oil and gas producer forecasts or nominates crude oil volumes expected to be delivered to the Corporation's facilities in advance of the production month as part of normal oil and gas operations. As part of the Corporation's processing, and facility operations, Secure will use net buy and net sell crude oil contracts for marketing and trading of crude oil. In addition, the Corporation has developed detailed policies, procedures and controls over the trading activities, which include oversight by experienced management.

The Corporation defines an "open position" as the difference between physical deliveries of all net buy crude oil contracts offset against physical delivery of all net sell crude oil contracts. The open position is subject to commodity price risk. As a single shipper, the pipeline mandates that any open positions of crude oil remaining at the end of any production month greater than approximately 3,200 barrels of crude oil per facility would be subject to penalties. As at December 31, 2011, the Corporation is single shipper at two of its full service terminals. As a result, the Corporation's strategy is to reduce all open positions below this threshold for any given month. The Corporation does hold open positions however those positions are closed within a relatively short period (before the end of the production month) therefore the overall exposure to the Corporation is significantly reduced. If the Corporation holds at or below 6,400 barrels of crude oil in open positions into a subsequent period, the exposure to the Corporation on a 10% increase or decrease in the price of crude oil per barrel would be an increase or decrease in revenue of approximately \$0.1 million.

#### Credit risk

Credit risk is the risk of financial loss to the Corporation if a counterparty fails to meets its contractual obligations. The Corporation provides credit to its customers in the normal course of operations. This includes credit risk on trading activities as the Corporation is at risk for potential losses if the counterparties do not fulfill their contractual obligations. In order to mitigate collection risk, the Corporation assesses the credit worthiness of customers or counterparties by assessing the financial strength of the customers or counterparties through a formal credit process and by routinely monitoring credit risk exposures. In addition, the Corporation uses standard agreements that allow for the netting of exposures associated with a single counterparty. Where the Corporation has a legally enforceable right to offset, the amounts are recorded on a net basis.

## Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 20. FINANCIAL INSTRUMENTS (continued)

A substantial portion of the Corporation's accounts receivable are with customers or counterparties involved in the oil and natural gas industry, whose revenues may be affected by fluctuations in oil and natural gas prices. Collection of these receivables could be influenced by economic factors affecting this industry. The carrying value of trade accounts receivable reflects management's assessment of the associated risks.

The following is a schedule of the Corporation's trade accounts receivable:

	Dec 31, 2011	Dec 31, 2010	Jan 1, 2010
(\$000's)			
Under 30 days	81,365	11,096	1,959
31-60 days	11,716	910	583
61-90 days	1,999	309	476
Over 90 days	1,450	231	213
Total	96,530	12,546	3,231
Provision for doubtful accounts	374	73	42

The balance of \$81.4 million under 30 days includes crude oil contracts settled as part of the trading activities for December of 2011. Of the \$81.4 million, 23% of the receivable balance under 30 days is due from six counterparties. The entire amount due from the six counterparties relate to crude oil payments, which as part of industry practice, are settled within 30 days following the production month. These specific counterparties are approved by the Corporation's risk management committee in accordance with the Corporation's credit policy relating to crude oil payments. The Corporation's credit exposure to any crude oil contracts settled is limited to transactions occurring over a 60 day period.

The Corporation is also exposed to credit risk with respect to its cash and short term deposits. However, the risk is minimized as cash is held at major financial institutions.

Maximum credit risk is calculated as the total recorded value of accounts receivable and accrued receivables as at the balance sheet date.

#### Interest rate risk

Interest rate risk refers to the risk that the value of a financial instrument or cash flows associated with the financial instrument will fluctuate due to changes in market interest rates. The Corporation is exposed to interest rate risk as it has borrowed funds at variable interest rates on its revolving credit facility. A 1% increase or decrease is used when management assesses changes in interest rate risk internally. If interest rates had been 1% higher/lower, and all other variables were held constant, the Corporation's consolidated comprehensive profit before income taxes would be approximately \$1.2 million lower/higher for the year ended December 31, 2011.

The Corporation is also exposed to interest rate risk on its cash and short term deposits balance of \$11.4 million. A 1% increase or decrease in the interest rate received by the Corporation would potentially increase or decrease consolidated revenue by \$0.1 million for the year ended December 31, 2011.

The Corporation currently does not use interest rate hedges or fixed interest rate contracts to mitigate the Corporation's exposure to interest rate fluctuations.

Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 20. FINANCIAL INSTRUMENTS (continued)

#### Liquidity risk

Liquidity risk is the risk that the Corporation will not be able to meet financial obligations at the point at which they are due. The Corporation manages its liquidity risk through cash and debt management. Management's assessment of its liquidity reflects estimates, assumptions and judgments relating to current market conditions. As at December 31, 2011, the Corporation has \$11.4 million in cash and short term deposits and \$23.7 million of available room on its revolving credit facility (Note 14). Subsequent to December 31, 2011, the Corporation increased the maximum amount available on its revolving credit facility by \$50 million to \$200 million (Note 25b). The timing of cash outflows relating to financial liabilities are outlined in the table below:

	Less than 1 year	1 year to 3 years	4 years to 5 years	5 years and thereafter
(\$000's)				
Accounts payable and accrued liabilities	93,316	-	-	-
Financing and operating lease obligations	4,700	5,523	2,740	1,462
Long term borrowings	-	120,000	-	-
Total	98,016	125,523	2,740	1,462

#### Foreign currency risk

Foreign currency risk is the risk that the value of future cash flows will fluctuate as a result of changes in foreign currency exchange rates. The Corporation's foreign currency risk arises from its purchase and sale of crude oil, working capital balances denominated in foreign currencies and on the translation of its foreign operations. Foreign currency risk on the purchase and sale of crude oil is mitigated as the majority of the activities occur in the same period, therefore foreign currency risk exposure is limited to crude oil held in inventory. The Corporation also has foreign currency risk arising from the translation of amounts receivable from and payable to its foreign subsidiary. The amounts are considered to form part of the net investment and are therefore recognized in other comprehensive income. The Corporation manages and mitigates foreign currency risk by monitoring exchange rate trends and forecasted economic conditions. The Corporation does not maintain an active hedge program to mitigate the risks associated with its foreign operations as the exposure is limited and insignificant at this time given the revenue generated from foreign operations is less than 1% of total revenue. A 1% increase or decrease in foreign exchange rates would result in a less than \$0.01 million change in the Corporation's consolidated profit before income taxes for the year ended December 31, 2011.

## Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 21. CAPITAL MANAGEMENT

The Corporation's objective in capital management is to ensure adequate sources of capital are available to carry out its planned capital program, while maintaining operational growth and increased cash flow so as to sustain future development of the business and to maintain creditor and shareholder confidence. Management considers capital to be the Corporation's current assets less current liabilities, total debt facilities and shareholders' equity as the components of capital to be managed.

Management controls its capital structure through detailed forecasting and budgeting, as well as established policies and processes over monitoring planned capital and operating expenditures.

This includes the Board of Directors, reviewing the Corporation's results on a monthly basis, and capital costs to budget and approved authorizations for expenditures on a quarterly basis. The key measures management uses to monitor its capital structure are actual capital expenditures compared to authorized budgets, and earnings before interest, taxes, and depreciation ("EBITDA") on all of its operations. The Corporation is subject to certain financial covenants in its long term and short term borrowing agreements. The Corporation is in compliance with all financial covenants.

Management will manage its debt to maintain compliance with the various financial covenants contained within its long term borrowings (Note 14).

#### 22. RELATED PARTY DISCLOSURES

These consolidated financial statements include the Corporation's 50% share of its joint venture with Pembina Pipeline Corporation.

#### **Significant transactions**

The following table provides the total amount of transactions that have been entered into with related parties:

(\$000's)		Sales to related parties	Purchases from related parties	Amounts owed by related parties	Amounts owed to related parties
Related parties	December 31, 2011	5,235	1,101	1,364	104
	December 31, 2010	3	606	-	59

#### Terms and conditions of transactions with related parties

The sales to and purchases from related parties are made at terms equivalent to those that prevail in arm's length transactions, unless otherwise disclosed. Related parties include companies that have common directors, officers, employees and shareholders. The nature of the expenses relate to operating and general and administrative expenses for use in the Corporation's PRD and DS divisions. Amounts are unsecured, interest free and settlement occurs in cash. There have been no guarantees provided or received for any related party receivables or payables. For the year ended December 31, 2011, the Corporation has not recorded any impairment of receivables relating to amounts owed by related parties (December 31, 2010 - Nil; January 1, 2010 - Nil). This assessment is undertaken each financial reporting period through examining the financial position of the related party and the market in which the related party operates.

#### Entity with significant influence over the Corporation

The shares of the Corporation are widely held. No entity has significant influence over the Corporation.

## Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 22. RELATED PARTY DISCLOSURES (continued)

#### Transactions with key management personnel

Key management personnel are those persons that have the authority and responsibility for planning, directing and controlling the activities of the Corporation, directly or indirectly. Key management personnel of the Corporation include its executive officers and the board of directors. In addition to the salaries and short-term benefits and director fees paid to the executive officers and directors, respectively, the Corporation also provides compensation under the Corporation's ESOP (Note 17) to its executive officers. In addition, the Corporation provides compensation to both its executive officers and directors under its share-based payment plan (Note 17).

The compensation related to key management personnel is as follows:

	Dec 31, 2011	Dec 31, 2010
(\$000's)		
Salaries and short-term employee benefits	2,380	1,347
Share-based payments	478	1,017
	2,858	2,364

(\$000's)		Interest received	related parties
Notes receivable	December 31, 2011	105	-
	December 31, 2010	-	482
	January 1, 2010	-	459

In March 2007, the Corporation entered into an interest bearing promissory note and pledge agreement with three of its shareholders, who are also officers or employees of the Corporation. The principle amount was \$0.4 million and the notes bore interest at a rate of 5% per annum. The proceeds of the loan were used to purchase shares in the Corporation. As security for the loan, the shareholders pledged their shares of the Corporation. As at December 31, 2011, the three shareholders have repaid the full amount of promissory notes owing to the Corporation, including interest.

## Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

## 23. COMMITMENTS, CONTINGENCIES AND GUARANTEES

#### **Operating lease commitments**

The Corporation has entered into operating land lease agreements at the Corporation's facilities. In addition, the Corporation has entered into operating leases for office and warehouse spaces. The leases require future minimum lease payments as follows:

	Dec 31, 2011	Dec 31, 2010
(\$000's)		
Within one year	2,007	566
After one year but not more than five years	6,038	2,340
More than five years	1,458	703
	9,503	3,609

#### **Finance lease commitments**

The Corporation has entered into finance lease agreements for computer equipment, vehicles, and mobile equipment. The leases require future minimum lease payments as follows:

	Dec 31, 2011	Dec 31, 2010	Jan 1, 2010
(\$000's)			
Within one year	2,693	1,304	561
After one year but not more than five years	2,225	1,670	556
More than five years	4	-	-
	4,922	2,974	1,117

### **Inventory Purchase Commitment**

Corporation has commitments relating to inventory product purchases from suppliers for use in the Corporation's DS division.

	Dec 31, 2011	Dec 31, 2010	Jan 1, 2010
(\$000's)			
Within one year	10,928	-	-
After one year but not more than five years	14,884	-	-
More than five years	-	-	-
	25,812	-	-

#### **Capital Commitments**

As at December 31, 2011, the Corporation had committed \$8.0 million (December 31, 2010 – Nil, January 1, 2010 - Nil) relating to various capital purchases for use in the Corporation's current and future capital projects. All amounts are current and due within one year.

Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 23. COMMITMENTS, CONTINGENCIES AND GUARANTEES (continued)

#### Litigation

In December 2007, the Corporation was named as a co-defendant in a lawsuit on behalf of CCS Inc., seeking to recover damages in the aggregate of \$110 million allegedly sustained by them pertaining to actions by former employees who are now employees of the Corporation. During 2008, the Defendants filed their Statements of Defence and counter claim. The matters raised in the lawsuit are considered by the Corporation to be unfounded and unproven allegations that will be vigorously defended, although no assurances can be given with respect to the outcome of such proceedings. The Corporation believes it has valid defences to this claim and accordingly has not recorded any related liability.

The Corporation is a defendant and plaintiff in legal actions that arise in the normal course of business. The Corporation believes that any liabilities that might arise pertaining to such matters would not have a material effect on its consolidated financial position.

#### Guarantees

The Corporation indemnifies its directors and officers against claims reasonably incurred and resulting from the performance of their services to the Corporation, and maintains liability insurance for its directors and officers. The Corporation may also provide indemnifications in the normal course of business that are often standard contractual terms to counterparties in certain transactions.

#### **Letters of Credit**

As at December 31, 2011, the Corporation has approximately \$6.3 million in letters of credit issued by the Corporation's banker (December 31, 2010 - \$8.5 million; January 1, 2010 - \$8.4 million). All letters of credit are not cash secured and have been deducted from the Corporation's available long term borrowings (Note 14). The guarantees relate to security for the Corporation's facilities and are held with provincial regulatory bodies (Note 15).

#### 24. OPERATING SEGMENTS

For management purposes, the Corporation is organized into divisions based on their products and services provided. Management monitors the operating results of each division separately for the purpose of making decisions about resource allocation and performance assessment. The PRD division's general and administrative expenses include corporate costs relating to salaries, share based payments, office rent related to corporate employees, as well as public company costs. The Corporation intends to segregate this information in future periods when the Corporation has determined the appropriate amounts to include in a corporate category.

The Corporation has two reportable operating segments as follows:

- PRD division provides services relating to clean oil terminalling, custom treating of crude oil, crude oil
  marketing, produced and waste water disposal, oilfield waste processing, landfill disposal and oil
  purchase/resale service;
- DS division provides services relating to drilling fluid systems, solids control, equipment rental service, drilling waste management and environmental sciences.

# Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

## 24. OPERATING SEGMENTS (continued)

	PRD division	DS division	Total
(\$000's)	Yea	ar ended Dec 31, 2011	
Revenue	403,493	147,706	551,199
Operating expenses	374,182	115,696	489,878
General and administrative	13,136	12,316	25,452
Business development	1,590	424	2,014
Depreciation, depletion and amortization	19,453	5,777	25,230
Total profit before income taxes	19,136	12,780	31,916
	As	at December 31, 2011	
Current assets	54,920	138,662	193,582
Total assets	289,965	313,118	603,083
Goodwill	-	77,820	77,820
Intangibles	4,611	67,750	72,361
Property, plant and equipment and assets under construction	230,435	28,885	259,320
Current liabilities	50,908	46,604	97,512
Total liabilities	191,056	62,990	254,046

	PRD division	DS division	Total
(\$000's)	Ye	ar ended Dec 31, 2010	
Revenue	72,993	=	72,993
Operating expenses	54,094	-	54,094
General and administrative	7,473	-	7,473
Business development	2,297	-	2,297
Depreciation, depletion and amortization	13,846	-	13,846
Total profit before income taxes	8,423	-	8,423
	As	at December 31, 2010	
Current assets	51,696	-	51,696
Total assets	198,464	-	198,464
Intangibles	3,231	-	3,231
Property, plant and equipment and assets under construction	143,055	-	143,055
Current liabilities	31,106	-	31,106
Total liabilities	43,116	-	43,116

# **Geographical Financial Information**

	Can	ada	Intern	ational	То	tal
(\$000's)	2011	2010	2011	2010	2011	2010
Year ended Dec 31						
Revenue	541,881	72,993	9,318	-	551,199	72,993
As at Dec 31						
Total non-current assets	397,800	146,768	11,701	-	409,501	146,768

Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

#### 25. SUBSEQUENT EVENTS

- a) On January 25, 2012, Marquis Alliance closed an asset purchase agreement with New West Drilling Fluids Inc. ("NWDF"), a wholly owned subsidiary of New West Energy Services Inc. to acquire the operating assets of NWDF (excluding working capital) for an aggregate cash purchase price of \$3.4 million. NWDF specializes in providing drilling fluid systems and products for the oil sands segment, and is most well known for a patented Steam Assisted Gravity Drainage system ("SAGD") called "BITUDRIL", the first bitumen encapsulating polymer based system on the market. The acquisition of NWDF allows Marquis Alliance to expand its existing patented and propriety SAGD product line and to increase Marquis Alliance's ability to provide cost effective drilling fluid solutions in the SAGD market.
- b) On January 16, 2012, the Corporation closed an agreement with its lenders to exercise an accordion feature in the Corporation's existing revolving credit facility agreement, thereby increasing the maximum amount on its revolving credit facility by \$50.0 million to \$200.0 million (See Note 14).

#### 26. RECONCILIATION OF GAAP TO IFRS

For all periods up to and including the year ended December 31, 2010, the Corporation prepared its consolidated financial statements in accordance with GAAP.

Accordingly, the Corporation has prepared consolidated financial statements which comply with IFRS applicable for periods beginning on or after January 1, 2011 as described in the accounting policies. In preparing these consolidated financial statements, the Corporation's opening consolidated statement of financial position was prepared as at January 1, 2010, the Corporation's date of transition to IFRS. This note explains the principle adjustments made by the Corporation in restating its GAAP consolidated statements of financial position as at January 1, 2010 and December 31, 2010, and its GAAP consolidated statements of comprehensive income for the year ended December 31, 2010.

#### **Exemptions applied**

The guidance for the first time adoption of IFRS is set out in IFRS, 1 First-Time Adoption of International Financial Reporting Standards. IFRS 1 provides for certain mandatory exceptions and optional exemptions for first time adopters of IFRS. In preparing these consolidated financial statements, the Company has elected to apply the following exemption:

• **Business combinations -** the Corporation elected not to re-value business combinations performed prior to January 1, 2010.

# Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

# RECONCILIATION OF CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT JANUARY 1, 2010 (date of transition to IFRS)

	Notes	GAAP	Remeasurements	IFRS
Assets	•	(\$000's)	(\$000's)	(\$000's)
Current assets				
Cash and short term deposits		235	-	235
Accounts receivable and accrued receivables		5,694	-	5,694
Other receivables		38	-	38
Prepaid expenses and deposits		320	-	320
Inventories		682	-	682
		6,969	-	6,969
Notes receivable		459	-	459
Deferred income tax asset	26C	1,645	(663)	982
Assets under construction		7,345	-	7,345
Property, plant and equipment	26A	78,383	4,427	82,810
Intangible assets		272	-	272
Goodwill	26B	1,906	(1,906)	
Total Assets		96,979	1,858	98,837
Accounts payable and accrued liabilities		3,326	-	3,326
Current liabilities				
Finance lease liabilities	26E	3,320	214	561
i mance lease habilities	20L	3,673	214	3,887
		5,075	214	3,007
Long term borrowings		4,788	-	4,788
Asset retirement obligations	26D	3,145	1,094	4,239
Finance lease liabilities	26E	217	339	556
Total Liabilities		11,823	1,647	13,470
Shareholders' Equity				
Issued capital		89,992	-	89,992
Reserves	26F	694	682	1,376
Deficit		(5,530)	(471)	(6,001)
Total Shareholders' Equity	_	85,156	211	85,367
Total Liabilities and Shareholders' Equity		96,979	1,858	98,837
Total Elabilities and Shareholders Equity		30,373	1,000	30,037

# Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

# RECONCILIATION OF CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2010

	Notes	GAAP	Remeasurements	IFRS
Assets		(\$000's)	(\$000's)	(\$000's)
Current assets				
Cash and short term deposits		22,518	-	22,518
Accounts receivable and accrued receivables		25,394	-	25,394
Prepaid expenses and deposits		600	-	600
Inventories		3,184	-	3,184
		51,696	-	51,696
Notes receivable		482	-	482
Deferred income tax asset	26C	404	(404)	
Assets under construction		30,818	-	30,818
Property, plant and equipment	26A	104,439	7,798	112,237
Intangible assets		3,231	-	3,231
Goodwill	26B	1,906	(1,906)	
Total Assets		192,976	5,488	198,464
Accounts payable and accrued liabilities	265	29,802	- 407	29,802
Finance lease liabilities	26E	807	- 497	1,304
		30,609	497	31,106
Asset retirement obligations	26D	7,560	2,010	9,570
Finance lease liabilities	26E	1,035	635	1,670
Deferred income tax liability	26C	-	770	770
Total Liabilities		39,204	3,912	43,116
Shareholders' Equity				
Issued capital		152,983	-	152,983
Reserves	26F	1,846	1,153	2,999
Deficit		(1,057)	423	(634)
Total Shareholders' Equity		153,772	1,576	155,348
Total Liabilities and Shareholders' Equity		192,976	5,488	198,464

Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

# RECONCILIATION OF CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED DECEMBER 31, 2010

	Notes	GAAP	Remeasurements	IFRS
		(\$000's)	(\$000's)	(\$000's)
Revenue		72,993	-	72,993
Operating expenses	26A,26E	55,867	(1,773)	54,094
General and administrative	26F	7,003	470	7,473
Business development		2,297	-	2,297
Interest, accretion and finance costs	26D	808	(102)	706
Total Expenses		65,975	(1,405)	64,570
Profit for the period before income taxes		7,018	1,405	8,423
Deferred income tax expense	26C	2,544	511	3,055
Profit for the period		4,474	894	5,368
Other comprehensive income		-	-	-
Total Comprehensive Income for the period		4,474	894	5,368

Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

# RESTATEMENT OF CONSOLIDATED STATEMENT OF FINANCIAL POSITIONS AND CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FROM GAAP TO IFRS

#### Notes to the reconciliations

#### A. Property, plant and equipment

Under GAAP, the Corporation depreciated its property, plant and equipment using the declining balance method. IFRS requires the depreciation method to reflect the consumption pattern of the assets being depreciated. As a result, the Corporation has retroactively changed depreciation methods from the declining balance method to the straight-line method to reflect the consumption pattern of its property, plant and equipment. The net result is an increase to property, plant and equipment and a decrease to deficit.

IFRS requires a substance-over-form approach for determining whether a particular lease arrangement should be considered a finance lease. Under GAAP, the Corporation did not treat certain leases as finance leases as they did not meet the GAAP requirements to do so. As a result, upon transitioning to IFRS, the Corporation included certain leases as finance leases. The net result is an increase to property, plant and equipment and a decrease to deficit.

The Corporation is required under IFRS to revalue its asset retirement obligations ("ARO") at each reporting period. The IFRS 1 exemption to revalue asset retirement obligations only at the date of transition was not taken. As a result, the Corporation has revalued all of its asset retirement obligations since inception. The net result is adjustments to property, plant and equipment, ARO and a corresponding adjustment to deficit.

(\$000's)	December 31, 2010	January 1, 2010
Decrease in depreciation from the change to straight line method	5,165	2,702
Increase in PP&E from the reclassification of leases to financing (26E)	1,712	765
Increase in the ARO asset (26D)	2,182	1,163
Depreciation relating to the ARO asset	(1,261)	(203)
Net increase to property, plant and equipment	7,798	4,427

Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

# RESTATEMENT OF CONSOLIDATED STATEMENT OF FINANCIAL POSITIONS AND CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FROM GAAP TO IFRS (continued)

#### B. Goodwill

Under GAAP, the Corporation tested its goodwill annually for impairment, at the entity level. IFRS requires that goodwill be tested at the CGU level, at least annually, or more frequently if an impairment conditions exists. Under IAS 36, Goodwill acquired through a business combination is allocated to a CGU that is expected to benefit from the acquisition and which represents the lowest level within the Corporation at which the goodwill is monitored for internal management purposes. The recoverable amount of each CGU is compared to the carrying value of its net assets, with the recoverable amount of each CGU being its value in use ("VIU"). The VIU of each CGU is derived using the estimated discounted future cash flows. The impairment test for goodwill is now performed on a smaller portion of the Corporation's assets than under GAAP. The Corporation performed an impairment test under IAS 36 on January 1, 2010, which indicated that a CGU in the Corporation's PRD division was impaired, which resulted in a write-down of goodwill of \$1.9 million and a corresponding increase to deficit.

The discounted cash flow model employed by the Corporation reflects the specifics of each CGU and its business environment. The model calculates the present value of the estimated future earnings of each CGU. Estimating future earnings requires judgment, considering past and actual performance as well as expected developments in the respective markets and in the overall macro-economic environment. The calculation of the VIU was based on the following key assumptions:

- Cash flows were projected based on past experience, actual operating results and the one year business plan
  for the immediate year. Cash flows for future periods were extrapolated using a constant zero growth rate
  with adjustments reflecting an expectation of a recovery in the general economy, forecasted increases in
  drilling activity, and represents the Corporation's best estimate of the set of economic conditions that are
  expected to exist over the forecast period.
- Each CGU pre-tax discount rate reflects its individual size, risk profile and circumstance and is based on past experience and industry average weighted average cost of capital.

#### C. Deferred tax asset and liability

The various transitional adjustments lead to temporary differences. A reduction in deferred tax assets has been provided based on the Corporation changing depreciation methods from the declining balance methods to the straight line method. The net result is a decrease to deferred tax assets and an increase to deficit.

#### D. Asset retirement obligations

Under GAAP, ARO was measured as the estimated fair value of the retirement and decommissioning expenditures expected to be incurred, discounted to their net present value upon initial recognition using a credit-adjusted risk free rate. ARO's were not remeasured to reflect period end discount rates. Under IFRS, IAS 37 requires that the liability is measured as the best estimate of the expenditure to be incurred, discounted using a risk-free rate. Liabilities are required to be reassessed for the current risk-free rate at each reporting date.

## Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

# RESTATEMENT OF CONSOLIDATED STATEMENT OF FINANCIAL POSITIONS AND CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FROM GAAP TO IFRS (continued)

The IFRS 1 exemption to revalue its asset retirement obligations only at the date of transition was not taken. As a result, the Corporation has revalued all of its asset retirement obligations since inception for the changes in risk-free rates. The net result is an increase to property, plant and equipment, a decrease in asset retirement obligations and a decrease to accretion with a corresponding adjustment to deficit for the change in accretion.

(\$000's)	December 31, 2010	January 1, 2010
Increase in ARO liability due to a revaluation of the obligation <sup>(1)</sup> (26A)	2,182	1,163
Change in accretion expense due to the change in the obligation	(172)	(69)
Net increase in obligation	2,010	1,094

<sup>(1)</sup> The entire increase is a result of changing the interest rate used in valuing the obligation from a "credit adjusted risk free rate" to a "risk free rate".

#### E. Finance lease liabilities

IFRS requires a substance-over-form approach for determining whether a particular lease arrangement should be considered a finance lease. Under GAAP, the Corporation did not treat certain leases as finance leases as they did not meet the GAAP requirements to do so. As a result, upon transitioning to IFRS, the Corporation included certain leases as finance leases. The net result is an increase to finance lease liabilities (current and non-current) and a decrease to deficit.

(\$000's)	December 31, 2010	January 1, 2010
Increase in liability due to changes in finance lease criteria (26A)	1,712	765
Paydown of liability	(580)	(212)
Net Increase in finance lease liability	1,132	553
Increase in short term liability	497	214
Increase in long term liability	635	339
Net Increase in finance lease liability	1,132	553

Notes to Consolidated Financial Statements For the years ended December 31, 2011 and 2010

(Expressed in Canadian Dollars)

# RESTATEMENT OF CONSOLIDATED STATEMENT OF FINANCIAL POSITIONS AND CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FROM GAAP TO IFRS (continued)

#### F. Share-based payments

Under GAAP, the Corporation calculated the fair value of share-based awards with graded vesting as one grant, and the resulting fair value was recognized on a straight-line basis over the vesting period. Under IFRS, each tranche of an award with different vesting dates is considered a separate grant for the calculation of fair value, and the resulting fair value is amortized over the vesting period of the respective tranches. This resulted in an increase to reserves and deficit upon initial grant of the share-based awards, however would result in a net nil effect once all tranches of awards had vested.

Also under Canadian GAAP, forfeitures were recognized as they occurred. Under IFRS the forfeiture estimates are recognized on the grant date. The effect of this change resulted in a decrease to reserves and deficit. In addition, the Corporation used an assumption of nil volatility in the Black-Scholes option valuation model for options granted before the Corporation was publicly traded, an exception to applying an expected volatility under GAAP for entities whose equity securities are not traded in a public market. Under IFRS, the expected volatility is required to be included in the valuation of share-based awards granted to employees with no exceptions. The use of a volatility rate resulted in an increase to reserves and deficit. The net result of the adoption of IFRS 2, *Share-based Payments*, is an increase to reserves of \$1,153 as at December 31, 2010 (January 1, 2010 - \$682) and an increase to deficit.

#### G. Consolidated statement of cash flows

The transition from GAAP to IFRS has not had a material impact on the Corporation's consolidated statement of cash flows.

## **Corporate Information**

**DIRECTORS** 

Rene Amirault

George Wadsworth

Murray Cobbe (1)(2)

David Johnson (2) (3)

Kevin Nugent (1) (3)

Brad Munro (1) (2) (3)

**OFFICERS** 

Rene Amirault

President and Chief Executive Officer

George Wadsworth

President, Marquis Alliance Energy Group Inc.

Nick Wieler

Chief Financial Officer

Allen Gransch

Vice President, Finance

Gary Perras

Vice President, Operations

Daniel Steinke

Vice President Business Development

Karen Myrheim

Vice President, Sales and Marketing

## STOCK EXCHANGE

Toronto Stock Exchange

Symbol: SES

#### **AUDITORS**

MNP LLP

Calgary, Alberta

#### LEGAL COUNSEL

Bennett Jones LLP

Calgary, Alberta

#### **BANKERS**

Alberta Treasury Branches

#### TRANSFER AGENT AND REGISTRAR

Olympia Trust Company

Calgary, Alberta

<sup>&</sup>lt;sup>1</sup> Audit Committee

<sup>&</sup>lt;sup>2</sup> Compensation Committee

<sup>&</sup>lt;sup>3</sup> Corporate Governance Committee