



MyLife Bathrooms - ready to move up to K8!

MyLife Bathrooms will be using K8 software to power its bathroom distribution business, based in Newry, County Down. The basic accounting system the company was using was not providing the levels of functionality and reporting the team needed.



With the imminent opening of a new warehouse in Scotland to facilitate next day delivery for the company's Scottish retailer customers, it was time to move to a more sophisticated solution.

MyLife specialises in supplying around 120 bathroom retailers across Ireland and Scotland with premium brand sanitaryware, shower enclosures, bathroom furniture, brassware and associated products. The company was established in 2013 and employs 30 staff, including a field sales team. Director, Andrew O'Brien, said, "We supply high specification products at very reasonable prices and back this up with the highest levels of customer service."

Andrew said he chose K8 because it offered everything he needed in one integrated package. "We needed something that not only processed our sales and managed our stock but also gave us the reports we needed. With K8, our sales team will be able to monitor their performance, check margins and review customer history quickly and easily."

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Andrew said that the stock management and forecasting functionality within K8 will help his team keep fast moving lines in stock and manage the three month lead time offered by some of MyLife's suppliers. And the 'Kits' function will support special promotions when a basin is offered with, for example, a choice of taps. K8's integrated General Ledger means there is no need to run any other accountancy software. "We're ready to move from a manual system to something much more sophisticated," said Andrew, "and the sooner, the better!"



About Kerridge Commercial Systems (KCS)

We provide specialist software, services and support to deliver fully integrated trading and business management solutions to distributive trades customers, large and small – wherever they are in the world. Immersed in the distributive trades for over 40 years, our technical experts are thought leaders in trading and management technology, and our innovative and flexible approach ensures our customers partner with us for the long-term.

Our mission is simple: to design and deliver high performance, integrated ERP solutions that enable our distributive trade customers to source effectively, stock efficiently, sell profitably and service competitively.

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