

Press Release

Focus Technology Recognized as Amazon Web Services Standard Consulting Partner

BURLINGTON, M.A., February 4, 2019



Focus Technology announced today that they have achieved Amazon Web Services (AWS) Partner Network (APN) Standard Consulting Partner. Focus Technology's partner status is a result of the company's proficiency, significant investment in technical resource development, successful customer reference base and potential future growth delivering migration to the cloud.

"Focus Technology has been implementing AWS solutions for several years through our Managed IT Services. Achieving the AWS Standard Consulting Partner tier validates our ability to effectively architect and deploy secure applications on AWS. We are incredibly proud to have multiple AWS Solutions Architects in house – this achievement brings a great deal of value and

credibility to our customers." – Bill Smeltzer, Chief Technology Officer, Focus Technology Solutions

To qualify for the AWS Standard Consulting Partner tier, organizations must meet the requirements that demonstrate the scale of their AWS expertise, capabilities and engagement in the AWS ecosystem helping and adding value to end customers. As an APN Standard Consulting Partner, Focus Technology assists customers of all sizes with design, architecture development, migration and management of their workloads and applications on AWS.

Focus Technology holds multiple AWS Solution Architect Certifications, AWS Technical Professional Accreditations and AWS Business Professional Accreditations. Additional AWS training certificates held by Focus engineers include AWS Cloud Practitioner Essentials, AWS Solutions Training Foundations, AWS TCO and Cloud Economics.

The Standard Tier will be renamed to Select Tier on April 1, 2019. [Reference.](#)

About Focus Technology Solutions

Founded in 1997, Focus Technology is New England's premier IT Solutions and Managed Services Provider. Our team of experienced industry-certified solutions architects provide customized solutions specifically designed to address each client's unique business requirements and strategic vision. Focus' solutions and services are closely align with our core competencies – Data Center Infrastructure, Converged Infrastructure, Advanced Microsoft Solutions, Cloud and Automation, Networking and Cyber Security. Learn more at www.focustsi.com