

MANUFACTURER OF HIGHLY CORROSIVE HOUSEHOLD CHEMICAL SOLVES LEAK PROBLEM WITH **RELIABLE, DURABLE** **VERSAMATIC AODD PUMPS**





Pumps are the backbone of a manufacturing facility, safely and efficiently keeping fluids flowing. When a pump fails, the effects can be catastrophic to both worker safety and the plant's bottom line.

A maker of a highly corrosive household chemical experienced leakage issues in its pumping system, causing disruption to its production process, ongoing maintenance issues and hazards to those working in the plant.

Versamatic's reliable and durable pumps provided solutions to the plant that:

-  Reduced downtime
-  Made the manufacturing process more efficient
-  Improved safety conditions

THE CHALLENGE

The chemical manufacturer relies on pumps to transfer corrosive chemicals to the production lines. The pumps in use were constructed with aluminum air sections which were damaged by the chemicals and routinely leaked, leading to work stoppage and safety concerns for employees.

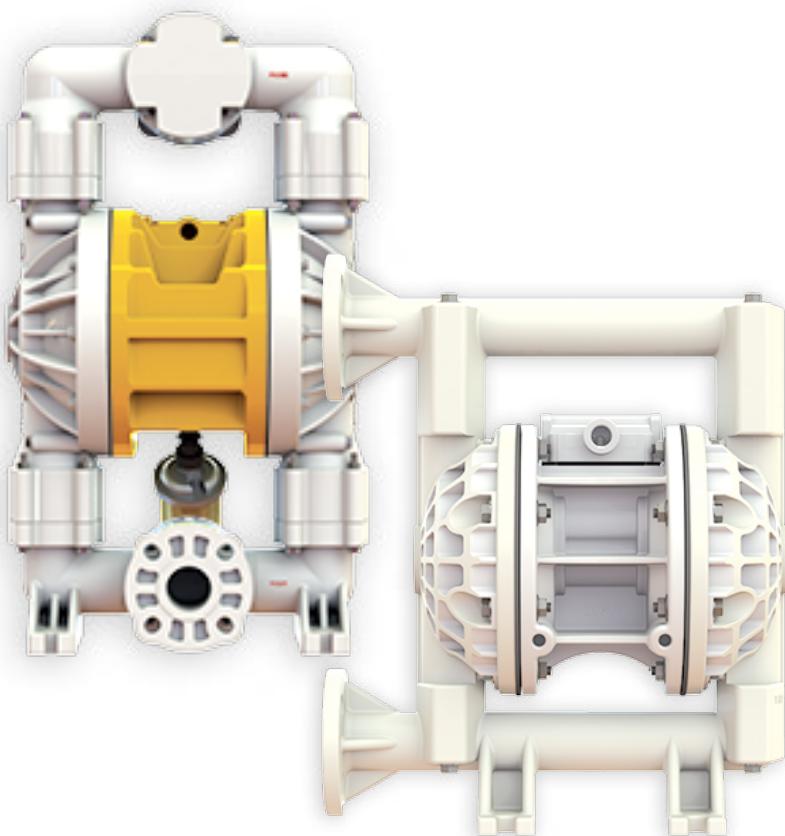
Because the pumps were relatively new, plant management attempted to extend their lives with repairs. But the repairs were a stop-gap fix, not a long-term solution.

Plant management turned to their longtime distributor, W.E. Marshall Company, for assistance. After analyzing the problem, it was determined pumps with chemically resistant centers were needed to stand up to the corrosive chemicals in the plant.

THE SOLUTION

When looking for a way to fix the plant's problem, W.E. Marshall Company relied on Versamatic's decades of experience providing quality engineered solutions to customers around the globe.

Versamatic's 1" (25mm) and 2" (51mm) bolted air-operated double-diaphragm (AODD) pumps with plastic centers were recommended based on their superior sealing capability, chemical-resistant materials, wear-reducing components and easy access to parts and accessories. Several of these Versamatic AODD pumps were installed with immediate results: problem-free production lines achieving maximum efficiency—and long-term cost savings and ROI.



To this day, plant management counts on Versamatic's:

 Post-sale support from a team of design and engineering experts with decades of pumping expertise

 Quick and convenient delivery

 Wide range of products that offer a variety of construction materials, flow rates and sizes

 Excellent customer service

 Trusted partnership

FI have personally been representing the Versamatic brand of diaphragm pumps for over 20 years, and have been extremely impressed by the consistent efforts of management and all employees to go above and beyond to service our needs. This creates a “can do” atmosphere where the ultimate winner is a well-satisfied customer that operates and relies on the Versamatic diaphragm pumps every day.

— Bill, Vice President, Sales & Marketing, W.E. Marshall Company

LOOKING FOR RELIABLE PUMPING SOLUTIONS?

Count on the consistency, reliability and trouble-free operation of Versamatic AODD pumps to reduce downtime and keep your processes running at maximum efficiency and profitability.

Versamatic products are sold through a network of independent, factory-authorized distributors. Find the Versamatic distributor closest to you.

FIND A DISTRIBUTOR

