

T H E

REALTRENDS

F I V E H U N D R E D

RANKING THE TOP



BROKERAGES IN THE U.S.

by:
Transaction Sides
Sales Volume
Affiliation
Top Movers
Core Services
The Billionaires' Club
Up-and-Comers



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-Kristoff A.



Real POWERHOUSE

5



CENTURY 21

CLIMB



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Sotheby's INTERNATIONAL REALTY

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TRG

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Congratulations to all the top brokerages that made this year's REAL Trends 500 list.



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T H E

REALTRENDS

F I V E H U N D R E D

Congratulations to the 2019 REAL Trends 500!

You are the elite-performing brokerages in the industry!

A record 1,757 firms qualified this year. The results—turned in by the firms on this year's REAL Trends 500—showed that the nation's leading realty firms outperformed the market, proving that size and leadership do matter.

The REAL Trends 500, now in its 32nd year, remains the undisputed leader in ranking the performance of residential real estate services firms. Due to the requirement of independent verification, the REAL Trends 500 is The Trusted Source for information about the performance of these firms.

REAL Trends is aware that there are significant numbers of brokerage firms that would qualify to be ranked in our survey but, for their own reasons, chose not to submit to the study. As such, any data that readers use to quantify market shares of a firm on this study or of national organizations should not be considered complete or authoritative.

Rankings are produced in several ways. We continue to rank firms first by closed transaction sides, then by sales volume. Firms ranked by sales volume may not appear in the rankings by transaction sides due to differences in the mean sales prices of homes across the country.

Recognizing that realty services firms do more than broker housing transactions, we continue to emphasize the addition of core services, such as mortgage, title insurance, escrow, property/casualty insurance and other types of products related to the real estate process.

Thank you to the leadership teams of the firms that took the time to submit their surveys. Special thanks to the leadership of the leading national real estate organizations who supported us in numerous ways by encouraging their affiliated member firms to share their results. Without this kind of support, this report would not be possible.

Our best wishes to our readers for continuing prosperity in 2019 and beyond.



A handwritten signature in black ink that reads "Stephen H. Meyer".



A handwritten signature in black ink that appears to read "Andrew".



#1

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As measured by residential transaction sides.

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REAL TRENDS 500

The 500 Largest Brokers in the U.S
(Ranked by closed transaction sides)

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REAL TRENDS 500

The 500 Largest Brokers in the U.S
(Ranked by closed sales volume)

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62 - Top Better Homes and Gardens Affiliates
63 - Top CENTURY 21 Affiliates
69 - Top Coldwell Banker Affiliates
75 - Top Engel & Völkers Affiliates
77 - Top ERA Affiliates
79 - Top EXIT Realty Affiliates
80 - Top HomeSmart Affiliates
81 - Top Keller Williams Affiliates
93 - Top Leading Real Estate Companies of the World Affiliates
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99 - Top Realty Executives Affiliates
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THE REAL TRENDS

FIVE HUNDRED

500 LARGEST BROKERAGES IN THE U.S.

Ranked by Closed Transaction Sides for 2018

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
1	HomeServices of America Minneapolis	MN	346,629	328,355	5.6%
2	NRT LLC Madison	NJ	337,235	346,942	-2.8%
3	Hanna Holdings Pittsburgh	PA	83,043	90,468	-8.2%
4	eXp Realty Bellingham	WA	73,458	24,655	197.9%
5	HomeSmart Scottsdale	AZ	36,064	33,601	7.3%
6	Compass New York	NY	34,644	10,543	228.6%
7	Keller Williams Realty, GO Management Offices Arlington	TX	33,134	34,077	-2.8%
8	Crye-Leike Real Estate Services Memphis	TN	26,257	28,699	-8.5%
9	RE/MAX Results Eden Prairie	MN	24,008	24,397	-1.6%
10	Real Estate One Southfield	MI	23,046	24,589	-6.3%
11	Douglas Elliman Real Estate New York	NY	22,984	22,272	3.2%
12	Keller Williams Realty Pinnacle Partners Group Duluth	GA	22,422	21,211	5.7%
13	William Raveis Real Estate, Mortgage, and Insurance Shelton	CT	21,841	20,871	4.6%
14	Allen Tate Companies Charlotte	NC	21,190	22,273	-4.9%
15	Coldwell Banker The Real Estate Group Shorewood	IL	20,451	17,534	16.6%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
16	CENTURY 21 Affiliated Madison	WI	20,254	20,039	1.1%
17	West USA Realty, Inc. Phoenix	AZ	19,070	20,762	-8.1%
18	@properties Chicago	IL	18,509	18,670	-0.9%
19	Baird & Warner Chicago	IL	17,829	17,450	2.2%



Stephen Baird, President and CEO

Baird & Warner
Chicago, Illinois

#19

CREATIVE THINKING: For me, the key to creative thinking is to be involved in groups outside of real estate. I encourage our agents and senior executives to do so. I'm involved in the Young Professionals Organization, and several of our leaders are members of Vistage Worldwide, an executive coaching organization.

GREATEST CHALLENGE: In general, I think the real estate industry has a hard time developing people. We spend a lot of time training and developing good people. If you do that, everything else follows from there.

20	RE/MAX Alliance / Equity Group Arvada	CO	16,097	17,695	-9.0%
21	Coldwell Banker Seacoast / Advantage Raleigh	NC	16,007	15,367	4.2%
22	Berkshire Hathaway HomeServices The Preferred Realty Wexford	PA	15,766	10,703	47.3%
23	Keller Williams Realty The Haggard Group Franklin	TN	15,558	14,388	8.1%
24	Latter & Blum Companies ERA Powered New Orleans	LA	15,553	15,892	-2.1%
25	Coldwell Banker Schmidt Family of Companies Traverse City	MI	15,406	15,164	1.6%
26	RE/MAX Gold / Olson & Associates Fair Oaks	CA	15,256	13,267	15.0%
27	John L. Scott Real Estate Bellevue	WA	15,056	16,743	-10.1%
28	Watson Realty Corp. Jacksonville	FL	14,904	15,934	-6.5%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
29	Keller Williams Realty - The Rawls Group Atlanta	GA	14,889	14,809	0.5%
30	The Keyes Company/Illustrated Properties Miami	FL	14,293	14,174	0.8%
31	Berkshire Hathaway HomeServices Homesale Realty Lancaster	PA	14,139	14,712	-3.9%
32	Berkshire Hathaway HomeServices PenFed Realty Alexandria	VA	13,963	14,314	-2.5%
33	Equity Real Estate Sandy	UT	13,684	13,585	0.7%
34	Berkshire Hathaway HomeServices MI, Northern IN, Tomie Raines Rockford	MI	13,609	14,191	-4.1%
35	HUNT Real Estate ERA Buffalo	NY	13,495	11,247	20.0%
36	Keller Williams Memorial Houston	TX	13,407	12,080	11.0%
37	Fathom Realty Cary	NC	13,022	10,487	24.2%
38	Berkshire Hathaway HomeServices AZ, CA & NV Properties Henderson	NV	12,558	13,309	-5.6%
39	Keller Williams Keystone Partners Group Blue Bell	PA	12,385	10,037	23.4%
40	HER LLC Gahanna	OH	12,206	12,681	-3.7%
41	Keller Williams Realty - Heart of Atlanta Group Atlanta	GA	11,946	11,359	5.2%
42	F.C. Tucker Company, Inc. Indianapolis	IN	11,380	11,336	0.4%
43	Shorewest Realtors Brookfield	WI	11,194	11,851	-5.5%
44	Keller Williams Realty - Tulsa Tulsa	OK	11,036	10,463	5.5%
45	Coldwell Banker BAIN Bellevue	WA	10,400	11,809	-11.9%
45	Tomlinson Real Estate Group Spokane	WA	10,400	10,420	-0.2%
47	Silvercreek Realty Group Meridian	ID	10,364	8,800	17.8%
48	Sibcy Cline Realtors Cincinnati	OH	10,060	11,441	-12.1%
49	Keller Williams Realty - Chadwick Group St. Petersburg	FL	9,847	9,503	3.6%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
50	JP and Associates REALTORS Frisco	TX	9,790	6,714	45.8%



JP Piccinini, CEO and Founder

JP & Associates Realtors®

Frisco, Texas

#50

CREATIVE THINKING: It all starts with making sure your management team understands your culture, goals, and visions as well as how to get there. We paint the vision, we give leaders goals, and then we get out of the way. We've surrounded ourselves with great people who understand our vision. They've bought into the culture, the goals, and the plans.

GREATEST CURRENT CHALLENGE: Communicating value. Being a brokerage now is no longer what it used to be in that agents perceive value in a brand differently than in the past. Agents must perceive value in your brokerage. That means you have to communicate what you are going to do for the agent. And, you have to innovate continually to offer more. There are a lot of brokerages out there that are coming up with different models and structures, and offerings.

51	Keller Williams Realty Fayetteville, AR Fayetteville	AR	9,502	5,617	69.2%
52	Atlanta Communities Real Estate Brokerage Marietta	GA	9,142	8,658	5.6%
53	Keller Williams Realty Austin	TX	9,080	8,859	2.5%
54	Keller Williams - Ben Kinney Companies Bellingham	WA	9,078	10,127	-10.4%
55	Virtual Properties Realty Duluth	GA	8,984		
56	Keller Williams Kansas City - Northland Gladstone	MO	8,408	7,534	11.6%
57	LIV/Sierra/Summit Sotheby's International Realty Denver	CO	8,340	7,867	6.0%
58	Better Homes and Gardens Real Estate Gary Greene Houston	TX	8,299	8,616	-3.7%
59	Keller Williams Realty Raleigh, Brier Creek Raleigh	NC	8,226	2,859	187.7%
60	Coldwell Banker Weir Manuel Family of Companies Bingham Farms	MI	8,075	8,791	-8.1%
61	Allison James Estates & Homes Carlsbad	CA	7,924	8,890	-10.9%
62	Realty Executives Associates Knoxville	TN	7,904	7,973	-0.9%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
63	Keller Williams Realty of Central Florida LLC Lakeland	FL	7,832	7,184	9.0%
64	Benchmark Realty LLC Franklin	TN	7,808	7,234	7.9%
65	Coldwell Banker Select Tulsa	OK	7,797	7,797	0.0%
66	Carolina One Real Estate Services North Charleston	SC	7,700	8,683	-11.3%
67	CENTURY 21 New Millennium Alexandria	VA	7,681	7,833	-1.9%
67	Keller Williams Realty Chattanooga	TN	7,681	6,919	11.0%
69	Coldwell Banker Apex, Realtors Richardson	TX	7,675	6,723	14.2%
70	Keller Williams Realty Lubbock	TX	7,611	6,565	15.9%
71	PalmerHouse Properties Atlanta	GA	7,555	6,567	15.0%
72	Better Homes and Gardens Real Estate Metro Brokers Atlanta	GA	7,449	8,255	-9.8%
73	Coldwell Banker Howard Perry and Walston Realty, Inc. Raleigh	NC	7,401	8,280	-10.6%
74	Better Homes and Gardens Real Estate The Masiello Group Bedford	NH	7,394	7,530	-1.8%
75	Tierra Antigua Realty Tucson	AZ	7,342		
76	First Team Real Estate Irvine	CA	7,307	8,427	-13.3%
77	Keller Williams Realty Alaska Group Anchorage	AK	7,283	6,722	8.3%
78	Carpenter Realtors Indianapolis	IN	7,249	7,751	-6.5%
79	Samson Properties Chantilly	VA	7,223		
80	CENTURY 21 Everest Real Estate Midvale	UT	7,221	7,798	-7.4%
80	Keller Williams Realty Boise Boise	ID	7,221	6,612	9.2%
82	Realty Executives Phoenix and Yuma Phoenix	AZ	7,137	8,086	-11.7%
83	RE/MAX Advantage Plus Savage	MN	7,114	6,760	5.2%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
84	PARKS Brentwood	TN	7,080	6,539	8.3%
85	Realty Austin Austin	TX	7,041	6,926	1.7%
86	Keller Williams Realty Austin	TX	6,975	5,136	35.8%
87	Keller Williams Realty - RM Realty Associates LLC Newark	DE	6,968	6,068	14.8%
88	Keller Williams Realty Hoover Birmingham	AL	6,936	5,840	18.8%
89	Bean Group The Maine Real Estate Network Portsmouth	NH	6,892	7,610	-9.4%
90	Alain Pinel Realtors Saratoga	CA	6,845	7,591	-9.8%
91	Five Star Real Estate Grand Rapids	MI	6,837	6,327	8.1%
92	Keller Williams: The Virginia Realty Alliance Group Reston	VA	6,820	6,940	-1.7%
93	Keller Williams Realty Emerald Coast Destin	FL	6,815	5,744	18.6%
94	Coldwell Banker Legacy Albuquerque	NM	6,776	5,190	30.6%
95	Coldwell Banker Heritage Dayton	OH	6,538	5,377	21.6%
96	Better Homes and Gardens Real Estate Rand Realty Nanuet	NY	6,414	6,280	2.1%
97	Keller Williams Realty Brevard Melbourne	FL	6,400	1,470	335.4%
98	Lyon Real Estate Sacramento	CA	6,398	7,308	-12.5%
99	CENTURY 21 Judge Fite Company Dallas	TX	6,331	6,682	-5.3%
100	Keller Williams Realty Integrity Northwest Elk River	MN	6,329	5,981	5.8%
101	Select Group Yuba City	CA	6,250	6,899	-9.4%
102	Berkshire Hathaway HomeServices Anderson Properties Houston	TX	6,240	6,413	-2.7%
103	Coldwell Banker Prime Properties Cohoes	NY	6,199	5,776	7.3%
104	Premier Sotheby's International Realty Naples	FL	6,185	5,865	5.5%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
105	Russ Lyon Sotheby's International Realty Scottsdale	AZ	6,150	5,781	6.4%
106	Keller Williams Realty Jupiter/PBG/Treasure Coast/PSL/Vero Beach Jupiter	FL	6,148	5,562	10.5%
107	Keller Williams Federal Way Federal Way	WA	5,996	4,891	22.6%
108	Cutler Real Estate Canton	OH	5,977	6,863	-12.9%
109	Keller Williams Salt Lake City Salt Lake City	UT	5,949	4,956	20.0%
110	CENTURY 21 Scheetz Carmel	IN	5,945	5,714	4.0%
111	Keller Williams Realty - Ubaldini Group Palm Harbor	FL	5,936	5,809	2.2%
112	William Pitt / Julia B. Fee Sotheby's International Realty Stamford	CT	5,921	6,032	-1.8%
113	Keller Williams Ballantyne Area Charlotte	NC	5,894	6,308	-6.6%
114	Comey & Shepherd Cincinnati	OH	5,832	5,896	-1.1%
115	Berkshire Hathaway HomeServices Professional Realty Mason	OH	5,796	5,502	5.3%
116	Revelation Real Estate Chandler	AZ	5,762	4,960	16.2%



Angela Fazio, Broker/Owner
Revelation Real Estate
Chandler, Arizona

#116

BUSINESS PHILOSOPHY: The world says, “You don’t need bricks and mortar. You don’t need to be face-to-face. You can do this virtually.” Now, we appreciate the importance of online and virtual, and it’s become an essential part of our business as well, but we firmly believe that we were created to be in community together, face-to-face. And we think that’s the best way to grow your business and sales, and it’s the best way to grow people.

RISKY BUSINESS: The concept we’re working on right now (www.TheAZForum.com) comprises Revelation Real Estate; the Chandler Real Estate Training Center; the Forum, which is a co-working space and event center; a bar/café; and the Forum Business School; and it’s all in a 21,000-square-foot building with a 7,000-square-foot resortlike patio. People said that we were crazy, but when you’re trendsetters, there’s no roadmap to follow.

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
117	Michael Saunders & Company Sarasota	FL	5,744	5,746	-0.0%
118	Murney Associates, Realtors Springfield	MO	5,741	5,442	5.5%
119	Keller Williams Realty - CH Realty Investments LLC Alpharetta	GA	5,645	4,561	23.8%
120	Keller Williams Realty The Woodlands	TX	5,625	5,321	5.7%
121	Keller Williams Realty Denton	TX	5,622	4,995	12.6%
122	Keller Williams Realty Haigh Group Maple Grove	MN	5,504	5,573	-1.2%
123	Wilkinson ERA Real Estate Charlotte	NC	5,473	5,699	-4.0%
124	Keller Williams E to P Management Naperville	IL	5,396	4,468	20.8%
125	RE/MAX Professionals Highlands Ranch	CO	5,388	5,723	-5.9%
126	Solid Source Real Estate Roswell	GA	5,375	5,200	3.4%
127	Keller Williams North Florida Tallahassee	FL	5,369	5,648	-4.9%
127	Keller Williams Realty Knoxville-West Knoxville	TN	5,369	5,538	-3.1%
129	RE/MAX Integrity Eugene	OR	5,340	5,689	-6.1%
130	Ruhl&Ruhl Realtors Davenport	IA	5,336	5,267	1.3%
131	RE/MAX Executive Charlotte	NC	5,306	5,541	-4.2%
132	Keller Williams Realty - St. Louis Kirkwood St. Louis	MO	5,296	2,556	107.2%
133	Rose & Womble Realty Virginia Beach	VA	5,268	5,084	3.6%
134	Rodeo Realty Beverly Hills	CA	5,235	5,648	-7.3%
135	Pacific Sotheby's International Realty San Diego	CA	5,158	3,883	32.8%
136	Berkshire Hathaway HomeServices Indiana Realty Indianapolis	IN	5,104	5,202	-1.9%
137	Keller Williams - Forward Management Beverly Hills	CA	5,097	6,359	-19.8%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
138	Greenridge Realty, Inc. Grand Rapids	MI	5,073	5,258	-3.5%
139	The Russell Realty Co Strongsville	OH	5,050	4,846	4.2%
140	CENTURY 21 M&M and Associates Oakdale	CA	5,049	5,773	-12.5%
141	Keller Williams Advisors/Advantage/Realty Associate Partners Cincinnati	OH	4,979	4,940	0.8%
142	Berkshire Hathaway HomeServices Towne Realty Virginia Beach	VA	4,949	4,388	12.8%
143	Berkshire Hathaway HomeServices Florida Properties Group Trinity	FL	4,858	5,050	-3.8%
144	Chinowth & Cohen Realtors Tulsa	OK	4,850	3,921	23.7%
145	RE/MAX Realty Group Gaithersburg	MD	4,843	5,581	-13.2%
146	Keller Williams Realty Charlotte	NC	4,842	977	395.6%
147	Keller Williams Realty Ridgewood Ridgewood	NJ	4,832	3,721	29.9%
148	RE/MAX Northwest Realtors Seattle	WA	4,831	2,785	73.5%
149	Bennion Deville Homes Rancho Mirage	CA	4,825	5,113	-5.6%
150	Keller Williams Chervenik Realty Stow	OH	4,799	4,889	-1.8%
151	Your Castle Real Estate Denver	CO	4,752	5,914	-19.6%



Lon Welsh, Chairman and Founder
Your Castle Real Estate
Denver, Colorado

#151

GREATEST CURRENT CHALLENGE: If there's any one thing that's an unusual challenge now it's that our culture encourages, in a dysfunctional way, this sense of hyper-busyness and taking on too many projects. The reality is that you've got to focus on a small number of critical things, do those very well, and say no to everything else.

LESSONS LEARNED: You have to learn to say no gracefully. The more successful you get, the more opportunities you have and the more diluted your talent will become. Also, be patient. Sometimes you have to communicate a message six or seven times before people hear it and internalize it.

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
152	Keller Williams Capital Properties Washington	DC	4,750	4,775	-0.5%
153	Realm Real Estate Professionals Houston	TX	4,710		
154	Keller Williams Realty West Monmouth Morganville	NJ	4,709	3,971	18.6%
155	Keller Williams Realty - Meggers Management Group Visalia	CA	4,708	4,286	9.8%
156	Keller Williams Realty Fort Mill Fort Mill	SC	4,700	4,444	5.8%
157	The K Company Realty / LoKation® Pompano Beach	FL	4,673		
158	Keller Williams Realty Professionals Portland	OR	4,659	2,904	60.4%
159	Cummings & Co. Realtors Baltimore	MD	4,651	3,648	27.5%



Dave Cummings, Broker & Founder
Cummings & Co. Realtors®
Baltimore, Maryland

#159

COMPANY CULTURE: I only take on experienced real estate agents. I don't have a new agent training program. The agents here have paid their dues, and they are often familiar with one another because they've all been in the business a while. They like the synergy and being surrounded by other top agents that help push each other. They are constantly trying to grow their business and figure out different, new ways to market or lead generate.

LEADERSHIP STRATEGY: I think the agents respect my work ethic and my ability to give them a better financial system than other brokerages. I am also able to keep their costs down and still manage their needs and be available to them when needed with help, with transaction questions, and continuing to come up with creative ideas to help grow their business.

160	Better Homes and Gardens Real Estate Kansas City Homes Overland Park	KS	4,637	4,710	-1.5%
161	McColly Real Estate Schererville	IN	4,617	4,655	-0.8%
162	Berkshire Hathaway HomeServices Drysdale Properties Danville	CA	4,610	4,538	1.6%
163	Keller Williams WinStar Realty Idaho Falls	ID	4,609	4,698	-1.9%
163	NP Dodge Real Estate Sales, Inc. Omaha	NE	4,609	5,227	-11.8%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
165	Keller Williams Realty Sunset Corridor/Eugene Beaverton	OR	4,605	4,851	-5.1%
166	Berkshire Hathaway HomeServices Select Properties St. Louis	MO	4,588	4,847	-5.3%
167	Reliant Realty ERA Powered Nashville	TN	4,575	4,295	6.5%
168	Keller Williams Realty Greater Springfield Springfield	MO	4,571	4,063	12.5%
169	Florida Homes Realty & Mortgage Jacksonville	FL	4,556		
170	Pinnacle Estate Properties, Inc. Malibu	CA	4,539		
171	Keller Williams Realty Partners Overland Park	KS	4,532	4,889	-7.3%
172	Keller Williams Realty - KW Professionals Plymouth	MI	4,517	3,934	14.8%
173	Keller Williams Big Rock Partners Orland Park	IL	4,502	3,795	18.6%
174	Berkshire Hathaway HomeServices Verani Realty Londonderry	NH	4,473	4,405	1.5%
175	Keller Williams Greater Des Moines/Ankeny/Ames/Siouxland West Des Moines	IA	4,468	4,407	1.4%
176	PMZ Real Estate Modesto	CA	4,455	5,096	-12.6%
177	Berkshire Hathaway HomeServices C. Dan Joyner, REALTORS Greenville	SC	4,432	4,473	-0.9%
178	Keller Williams Realty Platinum Oklahoma City	OK	4,419	4,065	8.7%
179	RE/MAX Select Realty Cranberry	PA	4,415	3,471	27.2%
180	Keller Williams Realty Royal Oak Royal Oak	MI	4,407	4,231	4.2%
181	Keller Williams Realty Bedford	NH	4,401	4,233	4.0%
182	The Danberry Co., Realtors Toledo	OH	4,384	4,025	8.9%
183	Berkshire Hathaway HomeServices Starck Real Estate Palatine	IL	4,378	4,108	6.6%
184	Realty Executives Tucson Elite Tucson	AZ	4,373	4,421	-1.1%
185	Patterson Schwartz Real Estate Hockessin	DE	4,361	4,410	-1.1%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
186	RE/MAX Concepts West Des Moines	IA	4,344	4,184	3.8%
187	Keller Williams Realty Fort Worth	TX	4,297	4,645	-7.5%
187	Keller Williams Realty Greater Portland Portland	ME	4,297	917	368.6%
189	Keller Williams Realty Asheville, NC, Columbia & Columbia NE, SC Asheville	NC	4,292	5,902	-27.3%
190	The Group, Inc. Real Estate Fort Collins	CO	4,265	4,740	-10.0%
191	Realty Connect USA Hauppauge	NY	4,221	3,851	9.6%
192	Keller Williams Raleigh Raleigh	NC	4,214	1,117	277.3%
193	Keller Williams Consultants Realty Dublin	OH	4,211	4,532	-7.1%
194	Atlanta Fine Homes Sotheby's International Realty Atlanta	GA	4,198	4,173	0.6%
195	Keller Williams Realty Greater Rochester Rochester	NY	4,186	2,898	44.4%
196	John R. Wood Properties Naples	FL	4,183	3,418	22.4%
197	Coldwell Banker Vanguard Realty Orange Park	FL	4,180	3,531	18.4%
198	Keller Williams Legacy Pikesville	MD	4,179	2,928	42.7%
199	Professional Realty Services International Spokane	WA	4,163	2,852	46.0%
200	Gardner Realtors Metairie	LA	4,130	4,550	-9.2%
201	Keller Williams Success Realty South Ogden	UT	4,119	3,767	9.3%
202	CENTURY 21 Bradley Realty, Inc. Fort Wayne	IN	4,118	3,958	4.0%
203	Keller Williams Realty - The Hilgenberg Group Rancho Mirage	CA	4,071	4,179	-2.6%
204	RE/MAX Results Fort Wayne	IN	4,043	4,440	-8.9%
205	Keller Williams Realty Coastal Area Partners Savannah	GA	4,042	3,834	5.4%
206	Beverly-Hanks & Associates Asheville	NC	4,034	4,200	-4.0%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
207	Keller Williams Realty - Tyrrell Enterprise, Inc. Oviedo	FL	4,021	4,311	-6.7%
208	Keller Williams Realty Lafayette	LA	4,005		
209	Keller Williams Realty Greater Hartford West Hartford	CT	3,992	3,996	-0.1%
210	Keller Williams Realty Spokane Spokane	WA	3,985	3,757	6.1%
211	Meybohm Real Estate Augusta	GA	3,938	4,125	-4.5%
212	CENTURY 21 Redwood Realty Ashburn	VA	3,921	3,893	0.7%
213	RE/MAX DFW Associates Coppell	TX	3,902	4,165	-6.3%
214	Keller Williams Coastal and Lakes & Mountains Realty Portsmouth	NH	3,874	3,327	16.4%
215	Keller Williams - Brian Smith Mgmt. Denver	CO	3,827	5,264	-27.3%
216	Keller Williams Realty Green Bay Green Bay	WI	3,816	3,243	17.7%
217	Keller Williams Signature Katy	TX	3,815	5,489	-30.5%
218	Coldwell Banker D'Ann Harper, Realtors San Antonio	TX	3,805	3,611	5.4%
219	RE/MAX Alliance Group Sarasota	FL	3,798	4,120	-7.8%
220	Keller Williams Realty Greater Cleveland Cleveland	OH	3,795	3,334	13.8%
221	Keller Williams Southern Arizona Tucson	AZ	3,787	4,128	-8.3%
222	Keller Williams Realty WINWIN Charlotte Partners Charlotte	NC	3,779	4,160	-9.2%
223	McGraw Realtors Tulsa	OK	3,772		
224	Kelly Right Real Estate Spokane	WA	3,706		
225	Keller Williams - Cunningham Group Santa Monica	CA	3,693	3,348	10.3%
226	RE/MAX Allegiance Alexandria	VA	3,690	4,237	-12.9%
227	RE/MAX Suburban Mount Prospect	IL	3,686	4,150	-11.2%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
228	ERA Wilder Realty Columbia	SC	3,681	3,521	4.5%
229	CENTURY 21 Award San Diego	CA	3,674	3,992	-8.0%
230	Berkshire Hathaway HomeServices New Jersey Properties Somerset	NJ	3,673	3,598	2.1%
231	Schuler Bauer Real Estate ERA Powered New Albany	IN	3,646	3,671	-0.7%
232	Briggs Freeman Sotheby's International Realty Dallas	TX	3,627	4,105	-11.6%
233	Berkshire Hathaway HomeServices Utah Properties Park City	UT	3,625	3,837	-5.5%
234	Keller Williams Realty Indy Metro Northeast Indianapolis	IN	3,609	3,180	13.5%
235	RE/MAX Classic Farmington Hills	MI	3,587	3,898	-8.0%



Carlina Boji
RE/MAX CLASSIC
Farmington Hills, Michigan

#235

CORE VALUES: We want a company that is good for our agents and financially strong. Our agents work hard and provide excellent service. We work hard and provide a service that sustains our agents. We were very early into technology, which I attribute to the RE/MAX franchise. We stay on top of technological innovations. We also believe very much in education. We've created and developed educational programs that are starting to bring in a younger generation of real estate professionals. We also have a full-service marketing department, which includes social media, to support our agents.

LESSONS LEARNED: From the financial downturn, I learned not to grow too fast; grow at a pace that you know you can handle staff-wise, financial-wise. In the down market, if you were top-heavy, it created tough times for you financially and for the people surrounding you.

236	RE/MAX Properties, Inc. Colorado Springs	CO	3,567	4,318	-17.4%
237	Daniel Gale Sotheby's International Realty Cold Spring Harbor	NY	3,554	3,462	2.7%
238	Hasson Company Clackamas	OR	3,547	3,594	-1.3%
239	Heritage Texas Properties Houston	TX	3,540	3,639	-2.7%
240	The Randall Family of Companies Charlestown	RI	3,534	3,205	10.3%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
241	RE/MAX of Reading Wyomissing	PA	3,529	3,698	-4.6%
242	Hegg, Realtors Inc. Sioux Falls	SD	3,514	3,419	2.8%
243	RE/MAX Town & Country Canton	GA	3,512	3,157	11.2%
244	RE/MAX Crossroads Properties Strongsville	OH	3,509	3,745	-6.3%
245	Keller Williams Realty Indy Metro South Greenwood	IN	3,474	3,384	2.7%
246	J.P. Weigand & Sons, Inc. Wichita	KS	3,444	3,544	-2.8%
247	CENTURY 21 North East Peabody	MA	3,409	3,058	11.5%
248	Keller Williams - Agnew Real Estate LLC Tempe	AZ	3,402	3,381	0.6%
248	RE/MAX Estate Properties Rolling Hills Estates	CA	3,402	4,341	-21.6%
250	Berkshire Hathaway HomeServices Alliance Real Estate St. Louis	MO	3,395	3,899	-12.9%
251	Keller Williams Realty Metairie Metairie	LA	3,382	2,576	31.3%
252	Keller Williams Plano Realty Plano	TX	3,377	2,893	16.7%
253	The AgentOwned Realty Co. Mt. Pleasant	SC	3,370	3,433	-1.8%
254	RE/MAX Boone Realty Columbia	MO	3,367	3,634	-7.3%
255	TTR Sotheby's International Realty Washington	DC	3,353	3,189	5.1%
256	Keller Williams Real Estate - Exton Exton	PA	3,346	3,258	2.7%
257	Keller Williams Legacy San Antonio	TX	3,307	2,822	17.2%
258	Keller Williams Classic/Homestead Realty Orlando	FL	3,303	3,359	-1.7%
259	F.C. Tucker Emge Realtors Evansville	IN	3,298	3,325	-0.8%
260	Berkshire Hathaway HomeServices California Properties Cerritos	CA	3,286	3,442	-4.5%
261	Kuper Sotheby's International Realty San Antonio	TX	3,282	2,976	10.3%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
262	HomeSmart Evergreen Realty Irvine	CA	3,271	2,500	30.8%
263	Coldwell Banker Wallace & Wallace, Realtors Knoxville	TN	3,251	3,244	0.2%
264	Keller Williams Woodbury	MN	3,250	3,966	-18.1%
265	Coldwell Banker C&C Properties Redding	CA	3,246	3,377	-3.9%
266	Better Homes and Gardens Real Estate Big Hill Dayton	OH	3,234	3,400	-4.9%
267	Realty ONE Group Mountain Desert Lake Havasu City	AZ	3,230		
268	Better Homes and Gardens Real Estate HomeCity San Antonio	TX	3,211	2,259	42.1%
269	Berkshire Hathaway HomeServices Hudson Valley Properties Lagrangeville	NY	3,186	2,886	10.4%
269	Keller Williams Realty Louisville East Louisville	KY	3,186	3,579	-11.0%
271	Keller Williams Realty Rafeh Corp. Palmdale	CA	3,170	2,296	38.1%
272	Keller Williams Realty Centre Columbia	MD	3,159	3,041	3.9%
273	Keller Williams - Temecula Valley Real Estate, Inc. Temecula	CA	3,138	3,456	-9.2%
274	Intracoastal Realty Corp Wilmington	NC	3,095	3,250	-4.8%
275	Keller Williams Realty Sioux Falls, SD Sioux Falls	SD	3,091	3,011	2.7%
276	RE/MAX ONE Beaumont	TX	3,089	2,965	4.2%
277	Keller Williams Realty Puyallup Puyallup	WA	3,083	2,921	5.5%
278	LAER Realty Partners Chelmsford	MA	3,078	2,661	15.7%
279	Keller Williams Realty Capital District Latham	NY	3,072	2,677	14.8%
280	Keller Williams Realty Professionals Coral Springs	FL	3,069	849	261.5%
281	RE/MAX Realty 100 Milwaukee	WI	3,068	3,265	-6.0%
282	CENTURY 21 Sweyer & Associates Wilmington	NC	3,053	2,775	10.0%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
283	Mel Foster Co. Davenport	IA	3,028	3,595	-15.8%
284	Keller Williams Realty DTC LLC - Masters Realty LLC Centennial	CO	3,020	3,413	-11.5%
285	Cressy & Everett, Inc. South Bend	IN	3,005	3,285	-8.5%



John De Souza, President
Cressy & Everett Real Estate
South Bend, Indiana

#285

INDUSTRY CHALLENGES: As an industry, we have not been very creative and perhaps that has opened opportunities for the other players to meet the needs of our customers differently. We need to be as innovative as possible, now more than ever. Running a brokerage is becoming more complicated and technologically more complex every year. The skill sets needed now are different. While I have a great understanding of the sales process -- and more than that I have huge respect for our sales people -- I think my tech skills are unique and very much applicable.

MEMORABLE MOMENT: Last year I was named the President of the Indiana Association of Realtors. Leading this group of 18,000 members from across the state after only having been in the industry for 11 years was very rewarding but also quite a challenge. It's a varied audience from big cities to small towns, from residential and commercial, from veterans to brand new REALTORS starting in the business. It was a wonderful opportunity to work with people from all over the state and at the same time get connected with peers throughout the country.

286	Keller Williams Capital Partners Realty Worthington	OH	3,002	2,889	3.9%
287	Keller Williams Realty Tempe-Scottsdale Tempe	AZ	2,991	2,882	3.8%
288	Locations Honolulu	HI	2,988	2,956	1.1%
289	Keller Williams Metro Center Alexandria	VA	2,969	2,823	5.2%
290	Downing-Frye Realty, Inc. Naples	FL	2,966	2,899	2.3%
291	Cascade Sotheby's International Realty Bend	OR	2,963	2,544	16.5%
292	Keller Williams Realty Branson	MO	2,962	2,517	17.7%
293	RE/MAX Ability Plus Carmel	IN	2,948	3,829	-23.0%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
294	Keller Williams Grand Rapids Grand Rapids	MI	2,936	4,034	-27.2%
295	Miramar International - Bakersfield Bakersfield	CA	2,935	2,647	10.9%
296	ARC Realty Birmingham	AL	2,928	2,504	16.9%
297	Keller Williams Realty Huntsville - Classic Realty, LLC Huntsville	AL	2,927	2,508	16.7%
298	Keller Williams Realty Rockwall - Lake Cities - Red River Rockwall	TX	2,908	812	258.1%
299	Jameson Sotheby's International Realty Chicago	IL	2,905	2,866	1.4%
299	Jim Maloof Realtor Peoria	IL	2,905	2,740	6.0%
301	Keller Williams Realty Premier Partners Vancouver	WA	2,889	2,683	7.7%
302	Coldwell Banker Caine Greenville	SC	2,886	2,848	1.3%
303	ERA First Advantage Realty, Inc. Newburgh	IN	2,878	3,062	-6.0%
304	Realty ONE Group Complete Rocklin	CA	2,875	2,268	26.8%
305	Keller Williams Philly Real Estate Philadelphia	PA	2,871	1,957	46.7%
306	Keller Williams Integrity Ellicott City	MD	2,868	2,780	3.2%
307	RE/MAX Plus Rochester	NY	2,865	2,877	-0.4%
308	Keller Williams Realty Buffalo Williamsville	NY	2,862	1,950	46.8%
309	Keller Williams Roers Realty Fargo	ND	2,855	1,729	65.1%
310	RE/MAX Platinum Brighton	MI	2,847	3,372	-15.6%
311	CENTURY 21 Beggins Enterprises Apollo Beach	FL	2,844	2,727	4.3%
311	Realty Executives Integrity Hartland	WI	2,844	3,191	-10.9%
313	London Properties Ltd. Fresno	CA	2,832	3,053	-7.2%
314	Coldwell Banker West Bonita	CA	2,808	3,069	-8.5%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
315	Keller Williams Sarasota Lakewood Ranch Lakewood Ranch	FL	2,807	2,140	31.2%
316	Coldwell Banker Harris McHaney & Faucette Fayetteville	AR	2,797	2,518	11.1%
316	RE/MAX First Clinton Township	MI	2,797	3,379	-17.2%
318	Realty Executives of Kansas City Leawood	KS	2,786	3,010	-7.4%
319	RE/MAX Fine Properties Scottsdale	AZ	2,781	2,576	8.0%
319	RE/MAX Results St. Louis	MO	2,781	2,978	-6.6%
321	The Signature Real Estate Companies Boca Raton	FL	2,780	2,592	7.3%
322	Keller Williams Realty - Lakeside Shelby Township	MI	2,778	2,151	29.1%
323	Coldwell Banker Schneidmiller Realty Coeur d'Alene	ID	2,765	2,581	7.1%
324	Keller Williams Realty El Dorado Hills	CA	2,761	2,495	10.7%
325	RE/MAX Elite Brentwood	TN	2,759	3,078	-10.4%
326	Keller Williams Realty Central 75 Richardson	TX	2,757	1,977	39.5%
327	RE/MAX Accord Danville	CA	2,736	2,769	-1.2%
328	RE/MAX Dynamic Properties Anchorage	AK	2,733	1,808	51.2%
329	RE/MAX Real Estate Group Colorado Springs	CO	2,732	3,076	-11.2%
330	McEneaney Associates, Inc. Alexandria	VA	2,731	2,694	1.4%
331	Keller Williams Realty Greater Cleveland SW Cleveland	OH	2,730	2,571	6.2%
332	Coldwell Banker Premier Realty Las Vegas	NV	2,727	3,127	-12.8%
333	ERA Brokers Consolidated St. George	UT	2,710	2,946	-8.0%
334	Keller Williams Realty Greater Northwest Houston	TX	2,701	754	258.2%
335	RE/MAX Preferred Associates Toledo	OH	2,692	2,483	8.4%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
336	Skogman Realty Cedar Rapids	IA	2,686	3,216	-16.5%
337	Keller Williams - Red Stick Partners, LLC Baton Rouge	LA	2,682	2,476	8.3%
338	Golden Gate Sotheby's International Realty Mill Valley	CA	2,681	2,345	14.3%
338	Real Living Kee Realty Clinton Township	MI	2,681	2,445	9.7%
340	Keller Williams Classic Realty Coon Rapids	MN	2,679	3,702	-27.6%
341	Prominent Properties Sotheby's International Realty Tenafly	NJ	2,678	2,510	6.7%
342	RE/MAX Premier Properties Arcadia	CA	2,670	2,692	-0.8%
343	RE/MAX Alliance Collinsville	IL	2,665	2,326	14.6%
344	Keller Williams Realty Kernersville	NC	2,653	2,217	19.7%
345	CENTURY 21 Signature Realty Saginaw	MI	2,647	1,969	34.4%
345	Coldwell Banker Hearthside, Realtors Newtown	PA	2,647	3,072	-13.8%
347	ERA Grizzard Real Estate Orlando	FL	2,646	2,729	-3.0%
348	RE/MAX Select Westfield	NJ	2,645	2,035	30.0%
349	Keller Williams Realty The Marketplace Henderson	NV	2,643	2,442	8.2%
350	Windermere Homes & Estates San Diego	CA	2,632	2,380	10.6%
351	Stark Company Realtors Madison	WI	2,616	2,739	-4.5%
352	Keller Williams Real Estate Langhorne	PA	2,614	2,710	-3.5%
353	RE/MAX Preferred Marlton	NJ	2,611	2,695	-3.1%
354	RE/MAX Professionals Glendale	AZ	2,609	3,114	-16.2%
355	Keller Williams Greater Cleveland West Westlake	OH	2,602	2,683	-3.0%
356	Dickson Realty Reno	NV	2,600	3,061	-15.1%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
357	Berkshire Hathaway HomeServices Montana Properties Bozeman	MT	2,590	2,550	1.6%
357	Intero Real Estate Services - So Cal Rancho Cucamonga	CA	2,590	2,545	1.8%
359	RE/MAX Advantage Realty Columbia	MD	2,579	2,803	-8.0%
360	RE/MAX Associates Layton	UT	2,577	2,501	3.0%
361	RE/MAX Insight / On The Move / Advantage Hampton Falls	NH	2,557	735	247.9%
361	Remerica Real Estate Plymouth	MI	2,557		
363	RE/MAX Realtec Group Palm Harbor	FL	2,554	2,467	3.5%
364	Coach Realtors Northport	NY	2,553	2,684	-4.9%
365	Sereno Group Los Gatos	CA	2,528	2,524	0.2%
366	Keller Williams - Lafayette Signature Partners Lafayette	IN	2,527	2,254	12.1%
367	RE/MAX 10 Oak Lawn	IL	2,520	2,573	-2.1%
368	ERA Sellers & Buyers Real Estate El Paso	TX	2,512	2,882	-12.8%
368	Keller Williams Portland Central Portland	OR	2,512	2,372	5.9%
370	Keller Williams Realty of Southwest Missouri Partners Joplin	MO	2,511	2,035	23.4%
371	Keller Williams Premier Realty Peoria	IL	2,505	2,126	17.8%
372	Smith & Associates Real Estate Tampa	FL	2,503	2,448	2.2%
373	CENTURY 21 American Homes East Meadow	NY	2,500	2,297	8.8%
374	Coldwell Banker Mid-America Group, Realtors West Des Moines	IA	2,478	2,518	-1.6%
375	Lakes, Sun Valley, Jackson Hole Sotheby's International Realty Edina	MN	2,471	2,256	9.5%
376	Keller Williams Realty - North Wilmington Wilmington	DE	2,451	3,503	-30.0%
377	Keller Williams Realty West Saint Charles	MO	2,443	2,387	2.3%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
378	RE/MAX Real Estate Professionals Lansing	MI	2,436	2,471	-1.4%
379	CENTURY 21 Legacy Greeneville	TN	2,435	1,773	37.3%
380	Keller Williams Realty Brazos Valley College Station	TX	2,427	2,316	4.8%
381	RE/MAX Realty Group Rochester	NY	2,426	2,657	-8.7%
382	Realty Executives Exceptional Realtors Fairfield	NJ	2,423	2,559	-5.3%
383	Keller Williams Realty Home Farmington Hills	MI	2,420	2,401	0.8%
384	Coldwell Banker RPM Group Little Rock	AR	2,411	2,443	-1.3%
385	Keller Williams Realty - Beverly Beverly	MA	2,404	2,410	-0.2%
385	Star One Realtors Fairfield	OH	2,404	2,460	-2.3%
387	RE/MAX Preferred Group Cincinnati	OH	2,403	2,019	19.0%
388	RE/MAX Connection Marlton	NJ	2,400	2,646	-9.3%
389	CENTURY 21 The Harrelson Group Myrtle Beach	SC	2,398	2,284	5.0%
390	RE/MAX Fine Properties Sugar Land	TX	2,389	2,318	3.1%
391	RE/MAX Southern Shores North Myrtle Beach	SC	2,388	2,150	11.1%
392	Keller Williams Arizona Realty Scottsdale	AZ	2,385	2,357	1.2%
393	CENTURY 21 Arizona Foothills Phoenix	AZ	2,382	2,255	5.6%
394	CENTURY 21 Curran & Oberski Dearborn	MI	2,373	2,494	-4.9%
395	Better Homes and Gardens Real Estate Reliance Partners Auburn	CA	2,370	2,735	-13.3%
396	RE/MAX Southern Homes Birmingham	AL	2,361	2,375	-0.6%
397	Keller Williams Realty Kennett Square	PA	2,357	1,937	21.7%
398	8z Real Estate Boulder	CO	2,350	2,345	0.2%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
398	Coldwell Banker Barnes Franklin	TN	2,350	2,693	-12.7%
400	Keller Williams Realty, The Real Estate Center of Illinois, LLC Champaign	IL	2,342	2,489	-5.9%
401	Keller Williams Premier Partners Denham Springs	LA	2,339	4,128	-43.3%
402	Keller Williams Wichita East Wichita	KS	2,336	2,084	12.1%
403	Keller Williams Realty Monroe Monroe	LA	2,334	1,380	69.1%
403	Vanguard Properties San Francisco	CA	2,334		
405	Keller Williams Realty Atlantic Shore Northfield	NJ	2,323	1,326	75.2%
406	Chase International Reno	NV	2,322	2,378	-2.4%
407	Ultima Real Estate Dallas	TX	2,320	2,284	1.6%
408	Coldwell Banker Premier Group St. Louis	MO	2,313	2,435	-5.0%
409	Coldwell Banker Distinctive Properties Grand Junction	CO	2,312	2,030	13.9%
410	Keller Williams Realty - Easton Market Center South Easton	MA	2,302	1,964	17.2%
411	Keller Williams Realty (Level 5 Leadership) Management Pembroke Pines	FL	2,297	2,024	13.5%
412	john greene Enterprises Naperville	IL	2,296	2,018	13.8%
412	Keller Williams Realty - Roseville Roseville	CA	2,296	5,152	-55.4%
414	Keller Williams Realty - KW Pinnacle Worcester	MA	2,293	1,723	33.1%
415	Keller Williams Arizona Living Realty Lake Havasu City	AZ	2,284	2,112	8.1%
416	RE/MAX Right Choice Real Estate Trumbull	CT	2,283	1,795	27.2%
416	RE/MAX United Cary	NC	2,283	2,454	-7.0%
418	CENTURY 21 Signature Real Estate Ames	IA	2,277	2,128	7.0%
419	Keller Williams Advantage Novi	MI	2,268	2,590	-12.4%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
420	Coldwell Banker Elite Stafford	VA	2,265	1,968	15.1%
421	RE/MAX 4000 Inc. Grand Junction	CO	2,261	2,111	7.1%
422	John L. Scott Medford and Ashland Medford	OR	2,255	2,289	-1.5%
423	Keller Williams Platinum Chesterfield	MI	2,246	2,367	-5.1%
424	Keller Williams Realty Portland Premiere Portland	OR	2,242	2,298	-2.4%
425	Old Colony, REALTORS Charleston	WV	2,238	2,174	2.9%
425	RE/MAX Preferred Monona	WI	2,238	2,330	-3.9%
427	Coco, Early & Associates Inc. Methuen	MA	2,237	2,126	5.2%
427	RE/MAX Victory Beavercreek	OH	2,237	2,463	-9.2%
429	Jack Conway & Company, Inc. Norwell	MA	2,232	2,576	-13.4%
430	Keller Williams Realty Modesto Modesto	CA	2,230	1,957	13.9%
430	RE/MAX Anchor Realty Punta Gorda	FL	2,230	2,345	-4.9%
432	Keller Williams Realty, Lansing Lansing	MI	2,229	2,114	5.4%
433	Keller Williams Honolulu Honolulu	HI	2,228	2,171	2.6%
434	Keller Williams Realty Central NC Burlington	NC	2,226	1,940	14.7%
435	Gibson Sotheby's International Realty Woburn	MA	2,218	1,781	24.5%
436	Keller Williams Integrity First Realty Mesa	AZ	2,215	2,194	1.0%
437	Charles Rutenberg Realty Fort Lauderdale	FL	2,201	2,338	-5.9%
438	Berkshire Hathaway HomeServices Commonwealth Real Estate Natick	MA	2,199	2,710	-18.9%
439	RE/MAX Traders Unlimited Peoria	IL	2,196	2,369	-7.3%
440	Four Seasons Sotheby's International Realty South Burlington	VT	2,188	2,332	-6.2%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
441	Keller Williams Indianapolis Metro North Carmel	IN	2,183	2,134	2.3%
442	RE/MAX Center Duluth	GA	2,180	3,158	-31.0%
443	Keller Williams Preferred Properties Upper Marlboro	MD	2,178	1,739	25.2%
444	CENTURY 21 Town & Country Utica	MI	2,167	2,634	-17.7%
445	RE/MAX of Grand Rapids Grand Rapids	MI	2,166	2,243	-3.4%
446	Keller Williams Realty Atlanta Hall County Gainesville	GA	2,165		
447	Brown Harris Stevens New York	NY	2,163		
448	EXIT Realty Estate Gallery Jacksonville	FL	2,156	2,316	-6.9%
449	iPro Realty Network St. George	UT	2,154	1,642	31.2%
450	Keller Williams Realty Mt. Pleasant	SC	2,152	2,342	-8.1%
451	RE/MAX Realty Affiliates Gardnerville	NV	2,144	2,547	-15.8%
452	Keller Williams Realty Greenville - Upstate Greenville	SC	2,142	1,990	7.6%
453	Keller Williams Realty - Hudson Valley Realty Group New City	NY	2,136	1,821	17.3%
454	Mike Thomas Associates Fort Wayne	IN	2,129	2,083	2.2%
455	Keller Williams Philadelphia Philadelphia	PA	2,128	1,610	32.2%
456	RE/MAX The Woodlands & Spring The Woodlands	TX	2,126	2,202	-3.5%
457	Keller Williams Greater Cleveland Northeast Mentor	OH	2,123	2,004	5.9%
458	RE/MAX Gold Coast Ventura	CA	2,121	2,168	-2.2%
459	RE/MAX Premier Realty Ocala	FL	2,110	1,846	14.3%
460	ERA King Real Estate Company, Inc. Anniston	AL	2,109	1,754	20.2%
461	RE/MAX Commonwealth Richmond	VA	2,100	2,432	-13.7%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
462	Coldwell Banker Danforth Federal Way	WA	2,094	2,190	-4.4%
462	ERA Real Solutions Realty Company, LLC Cincinnati	OH	2,094	1,975	6.0%
464	Coldwell Banker Legacy Real Estate Group Bowling Green	KY	2,091	1,941	7.7%
465	Coldwell Banker Brown Realtors Edwardsville	IL	2,089	2,474	-15.6%
466	RE/MAX Leading Edge Dearborn Heights	MI	2,088	1,919	8.8%
467	ONE Sotheby's International Realty Coral Gables	FL	2,086	1,561	33.6%
468	Keller Williams Realty Landmark Flushing	NY	2,085	2,197	-5.1%
469	Keller Williams Realty Community Partners Cumming	GA	2,083	1,799	15.8%
470	RE/MAX Excalibur Scottsdale	AZ	2,080	2,343	-11.2%
471	Keller Williams Success Realty Barrington	IL	2,079	1,968	5.6%
471	Keller Williams Western Upstate Anderson	SC	2,079	2,552	-18.5%
473	Brik Realty Birmingham	AL	2,077		
474	Keller Williams Realty Rio Grande Valley McAllen	TX	2,075	1,767	17.4%
474	RE/MAX Gateway Chantilly	VA	2,075	2,182	-4.9%
476	Keller Williams Realty Carmel Valley/Del Mar San Diego	CA	2,074	3,168	-34.5%
477	Keller Williams Realty - Diamond Partners Olathe	KS	2,073	2,017	2.8%
478	Washington Fine Properties Washington	DC	2,072	2,175	-4.7%
479	Keller Williams Realty Chesapeake/Greenbrier Chesapeake	VA	2,071	2,311	-10.4%
480	CENTURY 21 Mike Bowman, Inc. Grapevine	TX	2,068	1,985	4.2%
481	Coldwell Banker Alfonso Realty, Inc. Gulfport	MS	2,066	2,118	-2.5%
482	Berkshire Hathaway HomeServices Blake, REALTORS Albany	NY	2,063	1,891	9.1%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
483	Keller Williams Realty Services Mandeville	LA	2,058	1,903	8.1%
484	PorchLight Real Estate Group Denver	CO	2,046	2,007	1.9%
484	RE/MAX Experts Germantown	TN	2,046	1,668	22.7%
486	RE/MAX Whatcom County, Inc. Bellingham	WA	2,044	2,069	-1.2%
487	RE/MAX Professionals Springfield	IL	2,041	2,168	-5.9%
488	Keller Williams Realty Key Partners, LLC Prairie Village	KS	2,035	1,693	20.2%
489	Coldwell Banker Paradise Sebastian	FL	2,028	2,246	-9.7%
490	Realty Group, Inc. Minneapolis	MN	2,024	1,304	55.2%
491	Coldwell Banker Kennon, Parker, Duncan & Davis Columbus	GA	2,023	1,887	7.2%
492	Charter One Realty Hilton Head Island	SC	2,020	1,809	11.7%
492	RE/MAX 200 Realty Winter Park	FL	2,020	2,047	-1.3%
494	J. Rockcliff Realtors Danville	CA	2,015	2,594	-22.3%
495	Keller Williams Clarkston Clarkston	MI	2,012	1,654	21.6%
496	CENTURY 21 Allstars Pico Rivera	CA	2,007	1,879	6.8%
496	Keller Williams Realty Chesapeake/Western Branch Chesapeake	VA	2,007	2,867	-30.0%
496	RE/MAX 440 Perkasie	PA	2,007	2,255	-11.0%
499	Keller Williams Moorestown Moorestown	NJ	2,006	1,614	24.3%
500	Keller Williams Crofton/Ft. Meade Millersville	MD	1,992	2,016	-1.2%

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Ranked by Closed Sales Volume for 2018

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
1	NRT LLC (2)	\$176,431,375,000	\$178,153,264,000	-1.0%
2	HomeServices of America (1)	\$135,904,704,150	\$125,423,556,020	8.4%
3	Compass (6)	\$45,544,757,789	\$14,010,643,969	225.1%
4	Douglas Elliman Real Estate (11)	\$28,087,843,427	\$26,115,055,090	7.6%
5	eXp Realty (4)	\$19,523,826,266	\$5,896,993,794	231.1%
6	Hanna Holdings (3)	\$16,304,185,867	\$17,429,795,589	-6.5%
7	Alain Pinel Realtors (90)	\$12,085,950,408	\$12,223,891,988	-1.1%
8	HomeSmart (5)	\$12,058,264,216	\$10,369,070,559	16.3%
9	William Raveis Real Estate, Mortgage, and Insurance (13)	\$11,339,349,800	\$10,189,632,883	11.3%
10	Keller Williams Realty, GO Management Offices (7)	\$9,497,205,965	\$9,326,489,252	1.8%
11	@properties (18)	\$9,058,734,792	\$9,056,208,681	0.0%
12	John L. Scott Real Estate (27)	\$7,206,170,114	\$7,412,156,880	-2.8%
13	RE/MAX Gold / Olson & Associates (26)	\$7,094,026,504	\$5,329,811,410	33.1%
14	RE/MAX Alliance / Equity Group (20)	\$7,068,623,721	\$7,302,719,674	-3.2%
15	LIV/Sierra/Summit Sotheby's International Realty (57)	\$6,892,450,679	\$6,283,186,262	9.7%
16	RE/MAX Results (9)	\$6,629,067,028	\$6,487,583,060	2.2%
17	Coldwell Banker BAIN (45)	\$6,121,336,079	\$6,349,990,203	-3.6%
18	Pacific Sotheby's International Realty (135)	\$6,098,221,074	\$3,944,354,290	54.6%
19	Baird & Warner (19)	\$6,003,691,634	\$5,758,357,420	4.3%
20	Allen Tate Companies (14)	\$5,750,136,021	\$5,672,150,547	1.4%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
21	Crye-Leike Real Estate Services (8)	\$5,686,029,791	\$5,847,518,110	-2.8%



Harold Crye, President

Crye-Leike Inc.
Memphis, Tennessee

#21

LEADERSHIP ADVICE: If you treat people fairly, on their commission schedule and overall; if you make fair decisions when there's some conflict, your agents will respect and appreciate you. More importantly, they will stay with you. We have agents who have been with us for 30 to 35 years.

GREATEST CURRENT CHALLENGE: Competing with the many new business models is challenging. In the old days, we learned to compete with the new models as they came into being, whether it was RE/MAX or someone else. Now, it's all technology-based models, and there is money being thrown around. Staying competitive and relevant is a challenge.

22	Keller Williams Realty Pinnacle Partners Group (12)	\$5,663,663,533	\$5,120,894,657	10.6%
23	Real Estate One (10)	\$5,535,299,409	\$5,642,076,676	-1.9%
24	Keller Williams - Forward Management (137)	\$5,491,984,049	\$6,140,881,024	-10.6%
25	First Team Real Estate (76)	\$5,280,736,500	\$5,800,926,195	-9.0%
26	Berkshire Hathaway HomeServices AZ, CA & NV Properties (38)	\$5,216,808,996	\$5,185,916,280	0.6%
27	Rodeo Realty (134)	\$4,908,093,531	\$5,209,455,330	-5.8%
28	The Keyes Company/Illustrated Properties (30)	\$4,866,778,227	\$4,546,193,585	7.1%
29	Keller Williams Realty - The Rawls Group (29)	\$4,834,221,447	\$4,590,721,093	5.3%
30	Keller Williams - Cunningham Group (225)	\$4,552,842,303	\$3,853,840,651	18.1%
31	Brown Harris Stevens (447)	\$4,506,866,386		
32	Equity Real Estate (33)	\$4,490,940,971	\$4,071,040,445	10.3%
33	Berkshire Hathaway HomeServices PenFed Realty (32)	\$4,482,420,855	\$4,329,079,128	3.5%
34	Premier Sotheby's International Realty (104)	\$4,390,824,156	\$4,041,944,817	8.6%
35	Keller Williams - Ben Kinney Companies (54)	\$4,229,831,527	\$4,542,508,286	-6.9%
36	Keller Williams Realty The Haggard Group (23)	\$4,150,332,877	\$3,610,854,728	14.9%
37	William Pitt / Julia B. Fee Sotheby's International Realty (112)	\$4,029,544,449	\$4,163,231,909	-3.2%
38	CENTURY 21 Affiliated (16)	\$4,000,474,886	\$3,693,417,387	8.3%
39	Latter & Blum Companies ERA Powered (24)	\$3,902,870,851	\$3,743,075,870	4.3%
40	Coldwell Banker The Real Estate Group (15)	\$3,896,852,794	\$3,205,779,545	21.6%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
41	Golden Gate Sotheby's International Realty (338)	\$3,887,551,387	\$3,345,827,396	16.2%
42	Sereno Group (365)	\$3,858,064,523	\$3,457,000,000	11.6%
43	Russ Lyon I Sotheby's International Realty (105)	\$3,779,141,778	\$3,300,440,700	14.5%
44	West USA Realty, Inc. (17)	\$3,706,577,654	\$3,338,554,334	11.0%
45	Coldwell Banker Seacoast / Advantage (21)	\$3,683,370,913	\$3,401,607,965	8.3%
46	RE/MAX Estate Properties (248)	\$3,666,894,615	\$4,461,896,609	-17.8%
47	Keller Williams Memorial (36)	\$3,585,495,988	\$3,177,459,878	12.8%
48	Daniel Gale Sotheby's International Realty (237)	\$3,474,387,313	\$3,276,000,000	6.1%
49	Watson Realty Corp. (28)	\$3,447,870,647	\$3,445,980,681	0.1%
50	Keller Williams Realty (53)	\$3,422,993,966	\$3,140,158,384	9.0%
51	Keller Williams Realty - Heart of Atlanta Group (41)	\$3,397,904,740	\$3,057,720,337	11.1%
52	Samson Properties (79)	\$3,149,265,965		
53	TTR Sotheby's International Realty (255)	\$3,143,482,607	\$3,019,738,289	4.1%
54	Berkshire Hathaway HomeServices Homesale Realty (31)	\$3,101,506,276	\$3,134,977,088	-1.1%
55	Silvercreek Realty Group (47)	\$3,100,000,000	\$2,153,000,000	44.0%
56	Fathom Realty (37)	\$3,074,342,380	\$2,403,726,750	27.9%
57	Tomlinson Real Estate Group (45)	\$3,037,247,566	\$2,667,138,689	13.9%
58	CENTURY 21 New Millennium (67)	\$3,001,215,427	\$3,010,018,835	-0.3%



Todd Hetherington, CEO
CENTURY 21 New Millennium
Northern Virginia

#58

INDUSTRY CHALLENGES: I imagine everyone said technology and staying ahead of the curve. But, for me, it's attracting top talent. It's a challenge to get the right people on the bus. It's being able to spot the true leaders and move them into leadership positions where they can thrive.

SUCCESS STRATEGIES: I surround myself with people who are better than I am. They can do things that I can't do. The second thing that I do that guides my success is that I bring a passion into the business. I love what I do, and it shows. I also believe in brainstorming and mastermind groups. More than that, leaders must study, especially people. You can learn what to do and what not to do by examining other leaders. I learned what not to do as a leader from the broker from whom I bought the company. I changed the company name, location and fired 24 of the 28 agents who worked for him.

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
59	Vanguard Properties (403)	\$3,000,227,909		
60	Keller Williams Keystone Partners Group (39)	\$2,971,338,610	\$2,357,725,053	26.0%
61	Coldwell Banker Schmidt Family of Companies (25)	\$2,970,465,037	\$2,746,539,020	8.2%
62	CENTURY 21 Everest Real Estate (80)	\$2,954,665,560	\$3,051,750,087	-3.2%
63	Berkshire Hathaway HomeServices The Preferred Realty (22)	\$2,921,218,000	\$1,471,937,700	98.5%
64	F.C. Tucker Company, Inc. (42)	\$2,920,492,652	\$2,756,505,324	5.9%
65	Lyon Real Estate (98)	\$2,868,323,498	\$3,002,538,966	-4.5%
66	Keller Williams Realty Boise (80)	\$2,853,857,235	\$2,200,019,344	29.7%



Erica Hill, Operating Principal Keller Williams Realty Boise

Boise, Idaho

#66

KEY TO SUCCESS: Our culture is what I'm most proud of, and it's the key to our success. We took the lessons I learned early on and built our culture around defining with whom we were willing to be in a relationship. We look for those who have integrity, who are life-long learners, positive and givers; not takers.

INSPIRATION: I have two coaches who inspire me continually. I read a lot and am inspired by people who actively seek to create a positive impact and want to change lives. I was raised in a generation where parents were not monitoring every step we took. I was left to figure things out on my own, and that was a gift.

67	Keller Williams: The Virginia Realty Alliance Group (92)	\$2,849,192,011	\$2,833,072,734	0.6%
68	Realty Austin (85)	\$2,842,129,874	\$2,636,357,535	7.8%
69	Berkshire Hathaway HomeServices Drysdale Properties (162)	\$2,783,788,383	\$2,548,309,571	9.2%
70	Briggs Freeman Sotheby's International Realty (232)	\$2,769,948,138	\$3,048,578,194	-9.1%
71	HUNT Real Estate ERA (35)	\$2,756,434,552	\$1,843,619,198	49.5%
72	PARKS (84)	\$2,717,168,523	\$2,254,068,838	20.5%
73	Shorewest Realtors (43)	\$2,703,547,300	\$2,731,700,000	-1.0%
74	Michael Saunders & Company (117)	\$2,698,735,492	\$2,635,680,787	2.4%
75	Carolina One Real Estate Services (66)	\$2,692,341,946	\$2,788,696,129	-3.5%
76	Realty Executives Phoenix and Yuma (82)	\$2,659,689,720	\$2,577,885,118	3.2%
77	Pinnacle Estate Properties, Inc. (170)	\$2,656,642,171		
78	JP and Associates REALTORS (50)	\$2,652,000,000	\$1,789,591,767	48.2%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
79	Allison James Estates & Homes (61)	\$2,629,933,548	\$2,929,084,056	-10.2%
80	Keller Williams Realty - Chadwick Group (49)	\$2,625,328,490	\$2,369,240,092	10.8%
81	Atlanta Fine Homes Sotheby's International Realty (194)	\$2,588,883,120	\$2,342,171,595	10.5%
82	RE/MAX Professionals (125)	\$2,587,496,195	\$2,519,326,957	2.7%
83	Washington Fine Properties (478)	\$2,550,868,865	\$2,629,900,508	-3.0%
84	HER LLC (40)	\$2,534,938,640	\$2,498,286,063	1.5%
85	Better Homes and Gardens Real Estate Gary Greene (58)	\$2,520,965,519	\$2,518,018,416	0.1%



Mark Woodroof, Managing Partner
Better Homes and Gardens Real Estate Gary Greene
Houston, Texas

#85

EXCEEDING EXPECTATIONS: We have a survey that goes to buyers and sellers. It's a long survey, but excellent feedback. People talk about what they thought about the agent, the service, the experience, and the company. We're seeing high 90's from people that say they would use us again and recommend us to their friends.

INDUSTRY CHALLENGES: The toughest thing for leaders is realizing that the goalpost is continually moving consumer expectations in our business. Consumers want everything to be easier, quicker, faster, and even less expensive in some cases. The reason that we've had so many disruptors in the business is that there's a real need for that. There's a need to make the transaction and experience much better.

86	John R. Wood Properties (196)	\$2,516,745,307	\$2,232,080,811	12.8%
87	Berkshire Hathaway HomeServices MI, Northern IN, Tomie Raines (34)	\$2,490,657,537	\$2,435,978,915	2.2%
88	Keller Williams Realty Ridgewood (147)	\$2,477,789,692	\$2,001,747,038	23.8%
89	Select Group (101)	\$2,446,907,436	\$2,441,322,563	0.2%
90	Benchmark Realty LLC (64)	\$2,439,071,265	\$2,160,370,370	12.9%
91	Zephyr Real Estate	\$2,409,530,143	\$2,293,853,267	5.0%
92	Bennion Deville Homes (149)	\$2,383,569,629	\$2,408,612,578	-1.0%
93	Atlanta Communities Real Estate Brokerage (52)	\$2,377,232,663	\$2,160,153,822	10.0%
94	Sibcy Cline Realtors (48)	\$2,365,169,452	\$2,511,907,164	-5.8%
95	Keller Williams Realty Raleigh, Brier Creek (59)	\$2,350,027,303	\$752,662,838	212.2%
96	Coldwell Banker Howard Perry and Walston Realty, Inc. (73)	\$2,341,502,084	\$2,261,814,956	3.5%
97	Better Homes and Gardens Real Estate Rand Realty (96)	\$2,295,412,675	\$2,217,348,187	3.5%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
98	RE/MAX Northwest Realtors (148)	\$2,288,779,733	\$1,659,422,950	37.9%
99	Keller Williams Capital Properties (152)	\$2,275,503,250	\$2,223,217,224	2.4%
100	Gibson Sotheby's International Realty (435)	\$2,236,720,978	\$1,722,678,392	29.8%
101	Berkshire Hathaway HomeServices Utah Properties (233)	\$2,235,898,500	\$2,288,330,182	-2.3%
102	RE/MAX Accord (327)	\$2,217,863,160	\$2,028,056,604	9.4%
103	Keller Williams Realty (86)	\$2,215,736,014	\$1,416,907,643	56.4%
104	Lakes, Sun Valley, Jackson Hole Sotheby's International Realty (375)	\$2,209,592,504	\$1,794,039,479	23.2%
105	Keller Williams Realty Alaska Group (77)	\$2,197,002,905	\$2,004,648,827	9.6%
106	Keller Williams Realty - Tulsa (44)	\$2,146,199,960	\$1,954,440,500	9.8%
107	Keller Williams Salt Lake City (109)	\$2,146,020,678	\$1,564,647,144	37.2%
108	PalmerHouse Properties (71)	\$2,143,946,945	\$1,713,907,839	25.1%
109	Surterre Properties, Inc.	\$2,140,174,915	\$2,605,620,706	-17.9%
110	RE/MAX Advantage Plus (83)	\$2,123,219,339	\$1,821,538,438	16.6%
111	ONE Sotheby's International Realty (467)	\$2,119,308,686	\$1,509,106,297	40.4%
112	CENTURY 21 M&M and Associates (140)	\$2,113,097,562	\$2,238,196,728	-5.6%
113	Keller Williams Realty	\$2,097,561,318	\$1,900,818,495	10.4%
114	CENTURY 21 Award (229)	\$2,093,021,008	\$2,120,064,006	-1.3%
115	Keller Williams Realty Fayetteville, AR (51)	\$2,060,180,766	\$1,128,023,990	82.6%
116	Prominent Properties Sotheby's International Realty (341)	\$2,058,355,623	\$1,834,291,327	12.2%
117	Keller Williams Plano Realty (252)	\$2,043,183,259	\$969,193,576	110.8%
118	Coldwell Banker Apex, Realtors (69)	\$2,034,535,871	\$1,677,767,568	21.3%
119	HomeSmart Evergreen Realty (262)	\$2,023,852,517	\$1,540,537,337	31.4%
120	Keller Williams Federal Way (107)	\$2,004,224,109	\$1,483,947,075	35.1%
121	Keller Williams Realty (120)	\$1,990,355,693	\$1,825,446,146	9.0%
122	Hasson Company (238)	\$1,985,231,465	\$1,874,707,305	5.9%
123	J. Rockcliff Realtors (494)	\$1,951,413,893	\$2,425,853,034	-19.6%
124	Keller Williams Realty Integrity Northwest (100)	\$1,948,360,241	\$1,700,036,008	14.6%
125	Bean Group The Maine Real Estate Network (89)	\$1,947,031,342	\$2,007,837,075	-3.0%
126	Keller Williams Realty (324)	\$1,941,774,640	\$1,667,558,114	16.4%
127	Your Castle Real Estate (151)	\$1,928,291,979	\$2,306,099,741	-16.4%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
128	Virtual Properties Realty (55)	\$1,894,734,699		
129	Keller Williams Realty - CH Realty Investments LLC (119)	\$1,893,672,368	\$1,485,181,685	27.5%
130	Locations (288)	\$1,871,800,069	\$1,928,606,671	-2.9%
131	Kuper Sotheby's International Realty (261)	\$1,866,521,335	\$1,676,490,900	11.3%
132	Keller Williams Realty - Meggers Management Group (155)	\$1,859,387,478	\$1,459,232,020	27.4%
133	Coldwell Banker Weir Manuel Family of Companies (60)	\$1,848,156,931	\$1,950,103,556	-5.2%
134	Jameson Sotheby's International Realty (299)	\$1,844,530,404	\$1,570,283,012	17.5%
135	Realty Connect USA (191)	\$1,841,614,093	\$1,658,213,344	11.1%
136	Keller Williams Ballantyne Area (113)	\$1,841,121,161	\$1,945,585,233	-5.4%
137	McEneaney Associates, Inc. (330)	\$1,830,000,000	\$1,761,500,000	3.9%
138	Realty Executives Associates (62)	\$1,816,293,386	\$1,721,364,067	5.5%
139	The Group, Inc. Real Estate (190)	\$1,795,705,170	\$1,878,751,329	-4.4%
140	Keller Williams Kansas City - Northland (56)	\$1,769,565,809	\$1,430,647,311	23.7%
141	Legacy Real Estate & Associates ERA Powered	\$1,758,730,869	\$1,635,813,122	7.5%
142	Keller Williams Realty of Central Florida LLC (63)	\$1,754,071,960	\$1,512,024,137	16.0%
143	Keller Williams Realty Professionals (158)	\$1,745,641,772	\$1,239,940,290	40.8%
144	Hawaii Life Real Estate Services LLC	\$1,738,987,029	\$1,122,770,794	54.9%
145	Keller Williams Realty Brevard (97)	\$1,730,639,974	\$340,898,214	407.7%
146	Keller Williams Realty Jupiter/PBG/Treasure Coast/PSL/Vero Beach (106)	\$1,719,195,769	\$1,557,173,885	10.4%
147	Revelation Real Estate (116)	\$1,711,721,712	\$1,369,230,137	25.0%
148	RE/MAX Premier Properties (342)	\$1,709,202,980	\$1,970,749,354	-13.3%
149	RE/MAX Allegiance (226)	\$1,695,350,049	\$1,900,267,452	-10.8%
150	Keller Williams Realty West Monmouth (154)	\$1,690,716,971	\$1,386,086,827	22.0%
151	Keller Williams Realty Carmel Valley/Del Mar (476)	\$1,683,532,135	\$2,132,450,090	-21.1%
152	CENTURY 21 Redwood Realty (212)	\$1,678,498,754	\$1,662,352,841	1.0%
153	Better Homes and Gardens Real Estate Metro Brokers (72)	\$1,674,766,212	\$1,712,816,715	-2.2%
154	Keller Williams Realty - Silicon Valley	\$1,673,648,420	\$1,383,169,194	21.0%
155	Berkshire Hathaway HomeServices New Jersey Properties (230)	\$1,665,197,605	\$1,563,196,558	6.5%
156	Keller Williams Realty (67)	\$1,664,941,630	\$1,454,732,369	14.5%
157	Keller Williams Realty (70)	\$1,640,759,281	\$1,257,018,289	30.5%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
158	Better Homes and Gardens Real Estate The Masiello Group (74)	\$1,640,751,753	\$1,620,331,352	1.3%
159	Rose & Womble Realty (133)	\$1,617,371,061	\$1,365,182,423	18.5%
160	Keller Williams Realty Emerald Coast (93)	\$1,611,771,461	\$1,358,421,230	18.7%
161	Keller Williams - Brian Smith Mgmt. (215)	\$1,593,277,076	\$2,023,558,413	-21.3%
162	CENTURY 21 Judge Fite Company (99)	\$1,586,341,134	\$1,543,820,647	2.8%
163	Windermere Homes & Estates (350)	\$1,581,498,005	\$1,389,253,480	13.8%
164	The Randall Family of Companies (240)	\$1,573,821,243	\$1,351,650,000	16.4%



Mike Schlott, President
Kinlin Grover, Page Taft & Randall Realtors®
Charlestown, Rhode Island

#164

MANAGEMENT PERSPECTIVE: We still see ourselves as a boutique company. We are very flat in that we don't believe in layers of management. We believe in empowering the people who work in our organization. We're fortunate to have a group of highly talented people. What I've found is that if you give talented people the freedom to execute on a goal, more often than not, you get something better than you ever expected.

RISKY BUSINESS: We acquired Kinlin Grover on Cape Cod in 2009. We were a 150-agent company acquiring a 300-agent company. It was also quite a geographic leap from Rhode Island to Cape Cod; it was a completely different market, and we had to be sure that we'd be able to execute and guide that company forward. Today that company is the largest part of our organization. It's turned out to have been an excellent decision for us.

165	Coldwell Banker Legacy (94)	\$1,569,508,495	\$1,201,083,964	30.7%
166	Keller Williams E to P Management (124)	\$1,566,694,839	\$1,312,167,004	19.4%
167	Tierra Antigua Realty (75)	\$1,562,959,071		
168	RE/MAX Integrity (129)	\$1,554,169,973	\$1,487,648,103	4.5%
169	Keller Williams Metro Center (289)	\$1,544,352,710	\$1,505,042,441	2.6%
170	Berkshire Hathaway HomeServices Commonwealth Real Estate (438)	\$1,543,527,394	\$1,536,113,134	0.5%
171	CENTURY 21 Scheetz (110)	\$1,540,648,760	\$1,410,068,016	9.3%
172	Cascade Sotheby's International Realty (291)	\$1,536,651,725	\$1,230,015,828	24.9%
173	RE/MAX Executive (131)	\$1,535,219,300	\$1,512,022,952	1.5%
174	Keller Williams Realty Haigh Group (122)	\$1,529,940,175	\$1,464,727,360	4.5%
175	Keller Williams Realty Sunset Corridor/Eugene (165)	\$1,526,700,070	\$1,541,655,673	-1.0%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
176	Professional Realty Services International (199)	\$1,525,646,330	\$1,039,209,410	46.8%
177	Berkshire Hathaway HomeServices California Properties (260)	\$1,523,913,332	\$1,537,004,694	-0.9%
178	Downing-Frye Realty, Inc. (290)	\$1,519,768,067	\$1,414,261,159	7.5%
179	Intero Real Estate Services - East Bay	\$1,517,265,000	\$1,244,227,876	21.9%
180	PMZ Real Estate (176)	\$1,513,101,857	\$1,579,746,000	-4.2%
181	Slifer Smith & Frampton Real Estate	\$1,512,046,968	\$1,847,000,000	-18.1%
182	RE/MAX Realty Group (145)	\$1,510,332,681	\$1,769,577,103	-14.7%
183	Aspen Snowmass Sotheby's International Realty	\$1,502,239,734	\$1,371,220,862	9.6%
184	Comey & Shepherd (114)	\$1,500,000,000	\$1,400,000,000	7.1%
185	Keller Williams Realty - Ubaldini Group (111)	\$1,493,886,355	\$1,400,284,050	6.7%
186	Realogics Sotheby's International Realty	\$1,482,969,956	\$1,523,840,301	-2.7%
187	Berkshire Hathaway HomeServices Towne Realty (142)	\$1,482,951,444	\$1,344,825,955	10.3%
188	Coldwell Banker West (314)	\$1,482,021,049	\$1,498,590,567	-1.1%
189	Berkshire Hathaway HomeServices Anderson Properties (102)	\$1,474,312,038	\$1,367,033,965	7.8%
190	Dilbeck Real Estate	\$1,468,860,309	\$1,522,816,715	-3.5%
191	Greenwood King Properties	\$1,467,567,984	\$1,399,879,931	4.8%
192	Vista Sotheby's International Realty	\$1,465,304,282	\$1,596,098,349	-8.2%
193	Engel & Völkers SFRE	\$1,459,510,774		
194	Keller Williams Honolulu (433)	\$1,458,028,048	\$1,325,904,901	10.0%
195	Better Homes and Gardens Real Estate Kansas City Homes (160)	\$1,447,962,267	\$1,379,827,181	4.9%
196	Keller Williams Realty - The Hilgenberg Group (203)	\$1,447,021,655	\$1,452,919,382	-0.4%
197	Wilkinson ERA Real Estate (123)	\$1,442,401,422	\$1,439,903,325	0.2%
198	Keller Williams Realty - RM Realty Associates LLC (87)	\$1,441,871,820	\$1,268,035,589	13.7%
199	Keller Williams Realty Rafeh Corp. (271)	\$1,434,589,079	\$631,156,468	127.3%
200	Solid Source Real Estate (126)	\$1,426,853,500	\$1,288,348,000	10.8%
201	Better Homes and Gardens Real Estate Reliance Partners (395)	\$1,414,482,781	\$1,428,434,985	-1.0%
202	Elite Pacific Properties, LLC	\$1,394,326,130	\$1,176,978,104	18.5%
203	Coldwell Banker Select (65)	\$1,389,612,327	\$1,389,612,000	0.0%
204	Keller Williams Realty (181)	\$1,382,460,581	\$1,268,407,489	9.0%
205	Keller Williams Realty Hoover (88)	\$1,382,168,518	\$1,088,515,351	27.0%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
206	Chase International (406)	\$1,375,017,757	\$1,183,549,604	16.2%
207	Berkshire Hathaway HomeServices Verani Realty (174)	\$1,374,222,761	\$1,254,760,457	9.5%
208	Coach Realtors (364)	\$1,358,783,103	\$1,413,792,901	-3.9%
209	Keller Williams Realty (121)	\$1,357,519,639	\$1,180,419,711	15.0%
210	Cummings & Co. Realtors (159)	\$1,353,205,405	\$994,026,360	36.1%
211	Keller Williams - Agnew Real Estate LLC (248)	\$1,350,774,911	\$1,235,090,266	9.4%
212	RE/MAX DFW Associates (213)	\$1,344,022,532	\$1,434,481,945	-6.3%
213	Keller Williams Realty, Boston-Metro	\$1,321,871,948	\$1,246,016,936	6.1%
214	Keller Williams Realty Landmark (468)	\$1,313,317,485	\$1,303,626,173	0.7%
215	Keller Williams Realty (146)	\$1,308,384,028	\$205,002,267	538.2%
216	Keller Williams Realty Pacific Estates	\$1,303,209,367	\$1,005,293,363	29.6%
217	Beverly-Hanks & Associates (206)	\$1,294,735,186	\$1,284,459,906	0.8%
218	Dickson Realty (356)	\$1,291,356,895	\$1,315,884,834	-1.9%
219	Carpenter Realtors (78)	\$1,277,725,730	\$1,266,760,126	0.9%
220	Keller Williams Realty DTC LLC - Masters Realty LLC (284)	\$1,276,641,564	\$1,394,768,389	-8.5%
221	Smith & Associates Real Estate (372)	\$1,267,729,714	\$1,177,272,722	7.7%
222	RE/MAX Gold Coast (458)	\$1,252,349,199	\$1,195,575,313	4.7%
223	Five Star Real Estate (91)	\$1,249,364,265	\$1,084,281,770	15.2%
224	Realm Real Estate Professionals (153)	\$1,248,635,000		
225	Keller Williams Realty Greater Portland (187)	\$1,223,245,586	\$240,003,684	409.7%
226	Coldwell Banker Prime Properties (103)	\$1,220,386,651	\$1,093,426,651	11.6%
227	Keller Williams Realty Partners (171)	\$1,212,408,114	\$1,269,346,169	-4.5%
228	CENTURY 21 American Homes (373)	\$1,212,407,346	\$1,048,550,901	15.6%
229	RE/MAX Properties, Inc. (236)	\$1,211,526,283	\$1,342,982,508	-9.8%
230	Patterson Schwartz Real Estate (185)	\$1,202,898,663	\$1,151,897,629	4.4%
231	Keller Williams Realty - St. Louis Kirkwood (132)	\$1,189,162,428	\$610,882,771	94.7%
232	RE/MAX of Boulder Inc.	\$1,186,737,599	\$1,214,156,873	-2.3%
233	CENTURY 21 North East (247)	\$1,181,939,218	\$1,049,001,117	12.7%
234	Keller Williams Coastal and Lakes & Mountains Realty (214)	\$1,180,145,223	\$995,342,263	18.6%
235	Realty ONE Group Complete (304)	\$1,178,750,000	\$704,543,875	67.3%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
236	Reliant Realty ERA Powered (167)	\$1,177,335,226	\$1,022,914,987	15.1%
237	Keller Williams Pasadena/Arcadia	\$1,162,131,657	\$988,260,031	17.6%
238	Keller Williams Realty Knoxville-West (127)	\$1,156,294,689	\$1,139,387,375	1.5%
239	Heritage Texas Properties (239)	\$1,153,398,520	\$1,104,574,736	4.4%
240	Keller Williams Realty Royal Oak (180)	\$1,152,758,650	\$1,035,175,036	11.4%
241	JohnHart Real Estate	\$1,151,780,000		
242	Keller Williams Success Realty (201)	\$1,149,780,072	\$996,994,512	15.3%
243	Keller Williams City Life Realty	\$1,144,929,640	\$931,733,178	22.9%
244	RE/MAX Fine Properties (319)	\$1,132,171,674	\$1,004,628,442	12.7%
245	Keller Williams Realty Fort Mill (156)	\$1,122,354,587	\$1,030,696,131	8.9%
246	RE/MAX Alliance Group (219)	\$1,119,682,510	\$1,264,217,874	-11.4%
247	Coldwell Banker Brokers of the Valley	\$1,116,976,844	\$932,207,650	19.8%
248	John Daugherty, Realtors	\$1,115,155,510	\$1,108,200,204	0.6%
249	Coldwell Banker Danforth (462)	\$1,114,477,199	\$1,125,650,931	-1.0%
250	Coldwell Banker C&C Properties (265)	\$1,112,365,819	\$1,086,790,697	2.4%
251	McGuire Real Estate	\$1,110,744,670	\$1,142,104,410	-2.7%
252	Keller Williams Real Estate - Exton (256)	\$1,108,677,469	\$1,043,270,373	6.3%
253	Leading Edge Real Estate	\$1,105,126,684	\$1,501,197,461	-26.4%
254	Keller Williams Realty - Beverly (385)	\$1,098,323,606	\$1,028,977,343	6.7%
255	Coldwell Banker Vanguard Realty (197)	\$1,097,645,109	\$930,604,946	17.9%
256	Keller Williams North Florida (127)	\$1,096,499,295	\$1,150,265,512	-4.7%
257	Cutler Real Estate (108)	\$1,090,099,852	\$1,166,801,551	-6.6%
258	Keller Williams - Temecula Valley Real Estate, Inc. (273)	\$1,086,650,891	\$1,116,429,551	-2.7%
259	Keller Williams Integrity (306)	\$1,084,663,599	\$1,048,634,465	3.4%
260	Coldwell Banker Heritage (95)	\$1,082,695,155	\$908,818,095	19.1%
261	Willis Allen Real Estate	\$1,081,869,562	\$1,177,330,802	-8.1%
262	Intero Real Estate Services - So Cal (357)	\$1,079,126,890	\$981,967,186	9.9%
263	Berkshire Hathaway HomeServices Florida Properties Group (143)	\$1,072,918,936	\$1,034,048,712	3.8%
264	8z Real Estate (398)	\$1,072,705,658	\$972,794,771	10.3%
265	Today Sotheby's International Realty	\$1,072,676,533	\$1,095,730,544	-2.1%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
266	RE/MAX Suburban (227)	\$1,070,988,802	\$1,164,014,481	-8.0%
267	Keller Williams Consultants Realty (193)	\$1,069,615,751	\$1,077,997,737	-0.8%
268	Keller Williams Advisors/Advantage/Realty Associate Partners (141)	\$1,069,094,974	\$990,762,907	7.9%
269	Berkshire Hathaway HomeServices C. Dan Joyner, REALTORS (177)	\$1,066,012,426	\$1,011,836,582	5.4%
270	Keller Williams Realty - Tyrrell Enterprise, Inc. (207)	\$1,064,502,736	\$1,056,210,005	0.8%
271	Keller Williams Signature (217)	\$1,059,113,107	\$1,467,320,989	-27.8%
272	Keller Williams Realty WINWIN Charlotte Partners (222)	\$1,058,745,954	\$1,135,474,267	-6.8%
273	PorchLight Real Estate Group (484)	\$1,054,011,776	\$897,015,386	17.5%
274	Keller Williams Realty Asheville, NC, Columbia & Columbia NE, SC (189)	\$1,052,809,231	\$1,306,894,359	-19.4%
275	Intracoastal Realty Corp (274)	\$1,050,383,427	\$1,085,957,856	-3.3%
276	Keller Williams Portland Central (368)	\$1,049,819,169	\$969,328,894	8.3%
277	Keller Williams SoCal	\$1,048,186,821	\$339,584,502	208.7%
278	Berkshire Hathaway HomeServices Select Properties (166)	\$1,046,766,626	\$1,065,246,213	-1.7%
279	Keller Williams Realty Professionals (280)	\$1,045,498,879	\$238,065,919	339.2%
280	Berkshire Hathaway HomeServices Professional Realty (115)	\$1,043,513,045	\$935,434,144	11.6%



David Mussari, Managing Partner
Berkshire Hathaway HomeServices Professional Realty
Mason, Ohio

#280

SECRETS TO SUCCESS: When recruiting professionals, we look for agents who have that collaborative mindset, who will participate for the larger good, not only within our brokerage but with other brokerages, to bring transactions to a close smoothly. On a tactical level, automation in our industry is key to an efficient operation. All of our online reputation management is automated. A lot of our marketing, social media and otherwise, is automated. We automate things for the client level. We have buyer services for buyer clients.

MEMORABLE MOMENTS: We just cleared the billion-dollar mark in sales. It was a proud moment, to know that we had built a strong company where 600 agents and 40 employees can make a good living. The billion-dollar threshold had been on our radar since we started in 2010—to build enough scale to be a competitive company. No matter what comes our way, we're going to be a stronger brokerage in the future.

281	Murney Associates, Realtors (118)	\$1,036,880,286	\$936,213,463	10.8%
282	Berkshire Hathaway HomeServices Indiana Realty (136)	\$1,030,489,392	\$970,170,266	6.2%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
283	Chinowth & Cohen Realtors (144)	\$1,028,151,716	\$1,002,978,213	2.5%



Sheryl Chinowth, CEO and Co-founder
Chinowth & Cohen Realtors
Tulsa, Oklahoma

#283

LESSON LEARNED: In growing our company, it changed very quickly. Every few months, the company grew and changed; it wasn't the same company. We had to stay ahead of the growth and supply tools and education to our agents while hiring managers and keeping up with support systems. The ability to adapt to each company iteration was key to our success as we grew.

BIGGEST CHALLENGE: Finding productive sales associates who fit our culture is always a challenge. We have a culture of helping each other. We're family owned, and that's important to us. We've had to ask even top-producing agents to leave if they didn't fit our culture. Doing that is painful. You have to be mindful of the balance between hiring new people and staying true to your standards and culture.

284	Keller Williams Realty Platinum (178)	\$1,027,823,668	\$929,695,071	10.6%
285	Keller Williams Realty Puyallup (277)	\$1,027,315,540	\$916,205,069	12.1%
286	Gardner Realtors (200)	\$1,027,000,000	\$1,085,000,000	-5.3%
287	Keller Williams Premier Properties	\$1,022,333,463	\$1,053,292,621	-2.9%
288	Keller Williams Realty Centre (272)	\$1,022,015,695	\$971,037,128	5.2%
289	Keller Williams Realty - Easton Market Center (410)	\$1,020,096,618	\$802,186,582	27.2%
290	Keller Williams Realty Portland Premiere (424)	\$1,017,809,836	\$1,004,817,343	1.3%
291	McGraw Realtors (223)	\$1,009,411,841		
292	HomeSmart Realty West	\$1,007,180,488	\$1,017,108,176	-1.0%
293	The K Company Realty / LoKation® (157)	\$1,006,500,000		
294	Greenridge Realty, Inc. (138)	\$1,005,255,233	\$950,779,199	5.7%
295	NP Dodge Real Estate Sales, Inc. (163)	\$1,004,000,000	\$1,030,000,000	-2.5%
296	Keller Williams Arizona Realty (392)	\$1,002,654,214	\$800,126,665	25.3%
297	Coldwell Banker D'Ann Harper, Realtors (218)	\$1,000,175,106	\$913,711,554	9.5%
298	Keller Williams Realty - Roseville (412)	\$994,855,248	\$1,999,910,894	-50.3%
299	LAER Realty Partners (278)	\$990,000,000	\$823,647,796	20.2%
300	Keller Williams Legacy (198)	\$988,132,044	\$653,728,262	51.2%
301	Berkshire Hathaway HomeServices Starck Real Estate (183)	\$987,708,774	\$879,877,165	12.3%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
302	Keller Williams Realty Premier Partners (301)	\$985,613,850	\$848,158,073	16.2%
303	Keller Williams Realty (187)	\$985,008,181	\$993,895,311	-0.9%
304	Keller Williams Realty Coastal Area Partners (205)	\$979,116,022	\$873,611,218	12.1%
305	RE/MAX of Santa Clarita	\$970,647,734	\$1,122,719,639	-13.5%
306	Keller Williams WinStar Realty (163)	\$969,758,989	\$945,414,353	2.6%
307	Nourmand & Associates	\$961,949,433	\$864,503,500	11.3%
308	Berkshire Hathaway HomeServices Alliance Real Estate (250)	\$959,129,299	\$1,066,661,643	-10.1%
309	RE/MAX Concepts (186)	\$955,679,920	\$867,816,266	10.1%
310	Florida Homes Realty & Mortgage (169)	\$950,695,754		
311	Keller Williams Big Rock Partners (173)	\$949,937,724	\$822,958,935	15.4%
312	Keller Williams Realty	\$946,849,763	\$387,285,057	144.5%
313	Realty Executives Tucson Elite (184)	\$946,568,578	\$893,275,546	6.0%
314	RE/MAX Eastside Brokers Inc.	\$946,078,376	\$1,069,069,876	-11.5%
315	RE/MAX Masters Millennium	\$931,467,851	\$864,472,660	7.7%
316	Meybohm Real Estate (211)	\$927,261,914	\$899,047,176	3.1%
317	Coldwell Banker Schneidmiller Realty (323)	\$925,964,157	\$749,699,894	23.5%
318	Charter One Realty (492)	\$923,583,039	\$806,372,459	14.5%
319	Keller Williams Realty La Jolla	\$921,085,650	\$376,305,616	144.8%
320	Keller Williams Realty Spokane (210)	\$916,431,488	\$789,222,695	16.1%
321	CENTURY 21 Masters	\$913,706,547	\$1,141,291,740	-19.9%
322	RE/MAX Champions	\$912,606,226	\$661,236,421	38.0%
323	London Properties Ltd. (313)	\$910,484,838	\$1,034,055,424	-12.0%
324	Jack Conway & Company, Inc. (429)	\$905,799,797	\$1,031,805,335	-12.2%
325	Keller Williams Realty Bellevue	\$905,148,816	\$682,699,684	32.6%
326	Berkshire Hathaway HomeServices Montana Properties (357)	\$901,847,520	\$810,059,479	11.3%
327	Keller Williams Greater Des Moines/Ankeny/Ames/Siouxland (175)	\$901,023,970	\$833,388,502	8.1%
328	Keller Williams Raleigh (192)	\$900,534,603	\$275,771,566	226.6%
329	Keller Williams Realty Larchmont	\$895,238,521	\$810,366,296	10.5%
330	Coldwell Banker Premier Realty (332)	\$891,722,012	\$880,212,946	1.3%
331	Ruhl&Ruhl Realtors (130)	\$890,487,624	\$868,994,834	2.5%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
332	Keller Williams Realty Greater Seattle	\$886,675,824	\$829,428,844	6.9%
333	Better Homes and Gardens Real Estate JFF	\$882,536,029	\$939,487,000	-6.1%
334	Keller Williams Realty Greater Hartford (209)	\$882,520,228	\$870,323,790	1.4%
335	McColly Real Estate (161)	\$878,615,107	\$803,308,545	9.4%
336	Keller Williams (264)	\$874,090,446	\$995,468,498	-12.2%
337	Realty ONE Group Mountain Desert (267)	\$870,721,983		
338	RE/MAX Real Estate Group (329)	\$868,946,827	\$853,028,071	1.9%
339	RE/MAX Elite (325)	\$867,623,330	\$971,651,053	-10.7%
340	Ascent Real Estate, Inc.	\$864,606,085		
341	RE/MAX Realty Affiliates (451)	\$863,397,922	\$907,686,603	-4.9%
342	RE/MAX Advantage Realty (359)	\$863,126,209	\$827,076,408	4.4%
343	Residential Properties Ltd.	\$858,982,295	\$794,854,526	8.1%
344	RE/MAX Classic (235)	\$858,293,977	\$863,447,978	-0.6%
345	Keller Williams Realty Central 75 (326)	\$856,746,152	\$567,848,158	50.9%
346	Keller Williams Realty McLean	\$856,491,486	\$937,075,357	-8.6%
347	Keller Williams Realty Metairie (251)	\$853,022,711	\$571,735,112	49.2%
348	Keller Williams Classic/Homestead Realty (258)	\$847,984,273	\$832,758,851	1.8%
349	RE/MAX Town & Country (243)	\$843,248,060	\$684,630,531	23.2%
350	Keller Williams Realty Tempe-Scottsdale (287)	\$841,697,850	\$755,270,141	11.4%
351	RE/MAX Select Realty (179)	\$841,683,465	\$706,303,346	19.2%
352	RE/MAX Insight / On The Move / Advantage (361)	\$840,959,552	\$305,319,076	175.4%
353	The AgentOwned Realty Co. (253)	\$840,823,247	\$776,904,282	8.2%
354	Keller Williams Legacy (257)	\$838,864,374	\$703,656,245	19.2%
355	Red Oak Realty	\$837,389,620	\$792,429,722	5.7%
356	Keller Williams NYC	\$831,847,122	\$959,880,163	-13.3%
357	CENTURY 21 Allstars (496)	\$828,069,676	\$734,366,511	12.8%
358	Keller Williams Southern Arizona (221)	\$827,996,119	\$852,572,215	-2.9%
359	Four Seasons Sotheby's International Realty (440)	\$826,684,533	\$831,929,288	-0.6%
360	RE/MAX Associates (360)	\$826,161,465	\$762,734,611	8.3%
361	John L. Scott Medford and Ashland (422)	\$817,675,722	\$753,372,431	8.5%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
362	Coldwell Banker Hearthside, Realtors (345)	\$812,498,903	\$866,566,673	-6.2%
363	ARC Realty (296)	\$810,435,780	\$619,269,231	30.9%
364	Better Homes and Gardens Real Estate HomeCity (268)	\$809,343,951	\$528,682,237	53.1%
365	Coldwell Banker Island Properties	\$806,330,276	\$531,029,852	51.8%
366	Madison & Company Properties	\$803,779,938	\$713,791,840	12.6%
367	McWilliams I Ballard	\$801,101,390	\$667,292,393	20.1%
368	Berkshire Hathaway HomeServices Hudson Valley Properties (269)	\$798,534,503	\$651,256,573	22.6%
369	David Lyng Real Estate	\$798,101,736	\$855,043,380	-6.7%
370	Hegg, Realtors Inc. (242)	\$796,339,549	\$745,327,830	6.8%
371	Keller Williams Realty Indy Metro Northeast (234)	\$793,757,739	\$663,037,315	19.7%
372	RE/MAX Dynamic Properties (328)	\$793,699,272	\$603,923,820	31.4%
373	Keller Williams Capital Partners Realty (286)	\$789,453,264	\$707,307,316	11.6%
374	Keller Williams Realty Modesto (430)	\$786,709,146	\$635,025,682	23.9%
375	ERA Brokers Consolidated (333)	\$783,526,348	\$732,561,808	7.0%
376	Miramar International - Bakersfield (295)	\$780,387,268	\$662,459,305	17.8%
377	RE/MAX Select (348)	\$778,130,268	\$665,818,384	16.9%
378	Keller Williams Realty Golden Ticket Real Estate	\$777,445,256	\$515,090,385	50.9%
379	RLAH Real Estate	\$777,445,058	\$647,746,300	20.0%
380	RE/MAX Fine Properties (390)	\$777,252,578	\$756,179,618	2.8%
381	RE/MAX The Woodlands & Spring (456)	\$776,629,010	\$811,760,872	-4.3%
382	Keller Williams Realty Mission Viejo	\$776,502,304	\$816,356,983	-4.9%
383	Keller Williams Realty Greater Springfield (168)	\$774,477,875	\$676,875,215	14.4%
384	Keller Williams Philly Real Estate (305)	\$773,002,453	\$600,194,621	28.8%
385	Keller Williams Chervenik Realty (150)	\$768,771,176	\$746,100,932	3.0%
386	RE/MAX Excalibur (470)	\$766,625,665	\$808,782,538	-5.2%
387	Diane Turton, Realtors	\$765,058,197	\$858,354,215	-10.9%
388	RE/MAX of Cherry Creek Inc.	\$764,839,108	\$728,500,348	5.0%
389	Keller Williams Realty Rockwall - Lake Cities - Red River (298)	\$764,721,321	\$182,578,307	318.8%
390	Keller Williams Realty Morristown	\$762,466,932	\$756,524,698	0.8%
391	Coco, Early & Associates Inc. (427)	\$757,623,850	\$656,751,944	15.4%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
392	Keller Williams Realty (Level 5 Leadership) Management (411)	\$756,907,372	\$662,597,804	14.2%
393	Coldwell Banker Caine (302)	\$753,984,220	\$689,684,747	9.3%
394	RE/MAX United (416)	\$751,258,993	\$784,287,420	-4.2%
395	Kelly Right Real Estate (224)	\$744,096,039		
396	Berkshire Hathaway HomeServices California Realty	\$743,671,361	\$766,349,121	-3.0%
397	Keller Williams Realty (450)	\$741,095,919	\$751,959,215	-1.4%
398	Keller Williams Realty Capital District (279)	\$740,068,953	\$601,192,399	23.1%
399	Keller Williams Realty - KW Professionals (172)	\$739,640,895	\$643,526,831	14.9%
400	CENTURY 21 Beggins Enterprises (311)	\$739,095,113	\$688,986,402	7.3%
401	Coldwell Banker Distinctive Properties (409)	\$737,331,553	\$580,261,974	27.1%
402	Keller Williams Silicon Beach	\$736,661,911	\$688,272,089	7.0%
403	The Danberry Co., Realtors (182)	\$736,502,794	\$659,281,399	11.7%



Lynn Fruth, CEO and Co-owner
The Danberry Co. Realtors
Toledo, Ohio

#403

LIVING OUR VALUES: We take alignment with our values seriously when recruiting agents. If we determine that we're not aligned with a candidate, we won't hire them. It starts with knowing what your values are. Ours are plastered throughout the company, on our website and in our marketing collateral—We work hard and have fun. We encourage giving back to the community. Last year, our agents collectively volunteered 5,600 hours in the community. We held a summer celebration in recognition of their community service.

FUTURE PLANS: I have an eight-year plan for transition and ownership of the brokerage. Three managers in my company are in the process of being groomed to take over by 2025. I'm having so much fun with these young leaders. I get to mentor them; they're sponges, and bright people. I wish I had been as far along at their age as they are.

404	Stark Company Realtors (351)	\$730,385,979	\$730,787,411	-0.1%
405	CENTURY 21 Bradley Realty, Inc. (202)	\$726,954,678	\$638,568,985	13.8%
406	ERA Wilder Realty (228)	\$726,735,890	\$653,408,936	11.2%
407	RE/MAX Gateway (474)	\$726,597,127	\$790,990,531	-8.1%
408	Keller Williams Realty Green Bay (216)	\$725,064,272	\$567,803,492	27.7%
409	Charles Rutenberg Realty (437)	\$724,752,729	\$790,006,187	-8.3%
410	J.P. Weigand & Sons, Inc. (246)	\$724,525,310	\$698,602,476	3.7%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
411	Nationwide Real Estate Executives	\$724,389,065	\$641,374,623	12.9%
412	Keller Williams Realty The Marketplace (349)	\$722,301,763	\$629,267,473	14.8%
413	Keller Williams Realty - KW Pinnacle (414)	\$718,331,158	\$526,377,098	36.5%
414	Realty Executives Integrity (311)	\$718,234,587	\$786,075,664	-8.6%
415	RE/MAX Realty 100 (281)	\$717,989,702	\$703,768,683	2.0%
416	Keller Williams Grand Rapids (294)	\$717,637,447	\$817,044,025	-12.2%
417	Scenic Sotheby's International Realty	\$714,261,453	\$658,375,866	8.5%
418	Zeitlin Sotheby's International Realty	\$712,806,617	\$591,981,286	20.4%
419	Coldwell Banker Coastal Alliance	\$711,801,037	\$509,302,499	39.8%
420	The Russell Realty Co (139)	\$710,404,366	\$634,824,667	11.9%
421	Keller Williams Realty Encino-Sherman Oaks	\$709,807,104		
422	Keller Williams Classic Realty (340)	\$706,054,108	\$884,517,368	-20.2%
423	Keller Williams Montclair, NJ	\$704,145,171	\$686,599,381	2.6%
424	Realty Executives Santa Clarita	\$703,327,302	\$931,861,159	-24.5%
425	Keller Williams Real Estate (352)	\$701,400,500	\$697,796,134	0.5%
426	Keller Williams Tri-Valley Realty	\$696,556,297	\$598,897,467	16.3%
427	Schuler Bauer Real Estate ERA Powered (231)	\$695,189,724	\$666,261,906	4.3%
428	Keller Williams Integrity First Realty (436)	\$694,221,436	\$587,128,453	18.2%
429	Keller Williams Realty Sioux Falls, SD (275)	\$693,817,961	\$655,238,235	5.9%
430	Keller Williams Realty	\$691,206,362	\$767,857,255	-10.0%
431	Coldwell Banker Wallace & Wallace, Realtors (263)	\$691,146,201	\$674,475,831	2.5%
432	Keller Williams Realty (208)	\$688,874,900		
433	Coldwell Banker Mason Morse Real Estate	\$686,906,358	\$683,588,264	0.5%
434	RE/MAX Peak to Peak	\$685,543,284	\$583,571,642	17.5%
435	RE/MAX Metro	\$683,785,690	\$676,365,671	1.1%
436	d'aprile properties	\$683,514,030		
437	Dale Sorensen Real Estate, Inc.	\$683,295,751	\$643,072,922	6.3%
438	RE/MAX Realtec Group (363)	\$677,948,223	\$596,570,067	13.6%
439	RE/MAX Southern Homes (396)	\$677,650,816	\$661,060,405	2.5%
440	Keller Williams Realty (397)	\$676,852,952	\$530,784,217	27.5%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
441	CENTURY 21 Arizona Foothills (393)	\$676,106,325	\$600,316,213	12.6%
442	Coldwell Banker Kappel Gateway Realty	\$675,966,146	\$687,717,271	-1.7%
443	RE/MAX Whatcom County, Inc. (486)	\$675,596,834	\$627,501,030	7.7%
444	RE/MAX Results (204)	\$675,224,696	\$703,316,282	-4.0%
445	PureWest Christie's International Real Estate	\$674,642,635	\$653,684,612	3.2%
446	Keller Williams Realty Greater Cleveland (220)	\$674,444,794	\$589,088,429	14.5%
447	CENTURY 21 Real Estate Alliance	\$671,236,393	\$618,425,794	8.5%
448	Keller Williams Realty Greater Northwest (334)	\$668,613,105	\$187,690,093	256.2%
449	Keller Williams Philadelphia (455)	\$666,910,785	\$462,751,579	44.1%
450	Keller Williams Realty Louisville East (269)	\$665,277,785	\$727,196,588	-8.5%
451	Keller Williams Realty - Hudson Valley Realty Group (453)	\$663,294,074	\$546,146,914	21.4%
452	Keller Williams Realty Huntsville - Classic Realty, LLC (297)	\$663,188,728	\$533,153,607	24.4%
453	RE/MAX Boone Realty (254)	\$661,343,554	\$671,049,866	-1.4%
454	RE/MAX Platinum (310)	\$659,558,562	\$742,812,752	-11.2%
455	Keller Williams Realty Greater Rochester (195)	\$658,071,354	\$428,744,013	53.5%
456	Steamboat Sotheby's International Realty	\$657,692,062	\$556,215,504	18.2%
457	john greene Enterprises (412)	\$657,448,520	\$559,629,662	17.5%
458	RE/MAX of Reading (241)	\$652,135,222	\$652,703,060	-0.1%
459	Keller Williams Preferred Properties (443)	\$652,035,806	\$505,891,003	28.9%
460	Coldwell Banker Harris McHaney & Faucette (316)	\$650,822,337	\$584,914,767	11.3%
461	Ansley Atlanta Real Estate	\$650,760,309		
462	Keller Williams Preferred Realty	\$648,839,550	\$675,940,115	-4.0%
463	Better Homes and Gardens Real Estate Advantage Realty	\$646,527,830	\$732,816,589	-11.8%
464	RE/MAX Center (442)	\$643,643,769	\$803,460,556	-19.9%
465	RE/MAX 4000 Inc. (421)	\$642,579,479	\$551,603,497	16.5%
466	Keller Williams Realty Indy Metro South (245)	\$641,986,347	\$555,895,528	15.5%
467	Keller Williams Roers Realty (309)	\$640,813,045	\$389,162,836	64.7%
468	Keller Williams Realty Community Partners (469)	\$640,234,812	\$509,372,029	25.7%
469	RE/MAX Integrity	\$640,201,096	\$669,370,723	-4.4%
470	Coldwell Banker Barnes (398)	\$639,685,505	\$673,581,376	-5.0%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
471	Keller Williams Corona	\$639,467,645	\$576,725,084	10.9%
472	RE/MAX All-Pro	\$639,337,751	\$316,878,206	101.8%
473	Heritage House Sotheby's International Realty	\$639,250,751	\$701,149,827	-8.8%
474	Coldwell Banker Elite (420)	\$635,522,328	\$606,361,976	4.8%
475	Laffey Real Estate	\$632,363,975	\$757,778,196	-16.6%
476	Keller Williams Realty Boston NW	\$632,335,536	\$496,859,320	27.3%
477	Keller Williams Realty Greater Nassau	\$631,844,741	\$415,291,205	52.1%
478	RE/MAX Masters Realty	\$631,487,856	\$630,264,559	0.2%
479	Robert Paul Properties	\$630,815,000	\$605,600,189	4.2%
480	Berkshire Hathaway HomeServices Beach Properties of Florida	\$628,660,355	\$588,442,706	6.8%
481	Keller Williams Realty Showcase Properties	\$626,318,012	\$599,140,376	4.5%
482	Keller Williams Crofton/Ft. Meade (500)	\$625,734,884	\$603,445,520	3.7%
483	Callaway Henderson Sotheby's International Realty	\$624,106,255	\$673,015,518	-7.3%
484	Coldwell Banker Schmitt Real Estate Co.	\$621,503,106	\$573,821,425	8.3%
485	RE/MAX Ability Plus (293)	\$619,902,337	\$751,863,106	-17.6%
486	RE/MAX College Park Realty	\$617,721,650	\$681,836,132	-9.4%
487	Dickens Mitchener & Associates	\$613,234,085	\$576,507,616	6.4%
488	Keller Williams Realty Bakersfield	\$613,229,597	\$697,206,100	-12.0%
489	Keller Williams Sarasota Lakewood Ranch (315)	\$611,722,177	\$583,418,959	4.9%
490	RE/MAX Professionals (354)	\$610,209,033	\$745,392,225	-18.1%
491	Keller Williams Client's Choice Realty	\$608,721,536	\$565,209,580	7.7%
492	HomeSmart Realty Group	\$607,174,959	\$518,071,982	17.2%
493	RE/MAX Premier Realty	\$606,981,180	\$627,903,487	-3.3%
494	RE/MAX Preferred (425)	\$603,739,325	\$598,950,787	0.8%
495	RE/MAX At Barnegat Bay	\$601,272,515	\$576,107,585	4.4%
496	KW Utah Realtors Keller Williams	\$600,279,577	\$462,541,829	29.8%
497	RE/MAX Commonwealth (461)	\$599,767,966	\$658,738,009	-9.0%
498	Keller Williams Realty Southern New Hampshire	\$598,765,629	\$565,781,877	5.8%
499	Keller Williams Realty Allen	\$597,920,923	\$1,085,066,681	-44.9%
500	Coldwell Banker Premier Real Estate	\$597,806,559	\$457,329,233	30.7%

T H E REALTRENDS F I V E H U N D R E D

AFFILIATED FIRMS

As in previous editions, we have added rankings for firms that are affiliated with one of the recognized global brand names. The national brands we identified were Berkshire Hathaway HomeServices, Better Homes and Gardens, CENTURY 21, Coldwell Banker, Engel & Völkers, ERA, EXIT Realty, HomeSmart, Keller Williams, Leading Real Estate Companies of the World, NextHome, Real Living, Realty Executives, RE/MAX and Sotheby's International Realty.

TOP BERKSHIRE HATHAWAY HOMESERVICES AFFILIATES



BERKSHIRE
HATHAWAY
HomeServices

RANK	COMPANY	OFFICES	2018 SIDES
1	Berkshire Hathaway HomeServices The Preferred Realty Wexford, PA	53	15,766
2	Berkshire Hathaway HomeServices Homesale Realty Lancaster, PA	28	14,139
3	Berkshire Hathaway HomeServices PenFed Realty Alexandria, VA	53	13,963
4	Berkshire Hathaway HomeServices MI, Northern IN, Tomie Raines Rockford, MI	49	13,609
5	Berkshire Hathaway HomeServices AZ, CA & NV Properties Henderson, NV	24	12,558
6	Berkshire Hathaway HomeServices Anderson Properties Houston, TX	41	6,240
7	Berkshire Hathaway HomeServices Professional Realty Mason, OH	29	5,796
8	Berkshire Hathaway HomeServices Indiana Realty Indianapolis, IN	15	5,104
9	Berkshire Hathaway HomeServices Towne Realty Virginia Beach, VA	7	4,949
10	Berkshire Hathaway HomeServices Florida Properties Group Trinity, FL	20	4,858
11	Berkshire Hathaway HomeServices Drysdale Properties Danville, CA	48	4,610
12	Berkshire Hathaway HomeServices Select Properties St. Louis, MO	8	4,588
13	Berkshire Hathaway HomeServices Verani Realty Londonderry, NH	13	4,473



Tom Hosack, President and CEO
Berkshire Hathaway HomeServices The Preferred Realty
Pittsburgh, Pennsylvania

MEMORABLE MOMENT: I attended a wedding for one of my branch managers who I had hired and coached. He had been rookie of the year and developed into a fine manager. At the wedding, I looked around and realized that he made more money than most anyone in his family. That impacted me as he was a cement finisher when he came to real estate. I realized that this industry has the power to transform lives. You don't have to have an MBA from Harvard. If you're just willing to work hard, you can be incredibly successful and control your destiny.

RISKY BUSINESS: On June 8, 2018, I bought Berkshire Hathaway The Preferred Realty. We immediately doubled in size and kept their name. It was the most exciting thing I've ever done in my life.

RANK	COMPANY	OFFICES	2018 SIDES
14	Berkshire Hathaway HomeServices C. Dan Joyner, REALTORS Greenville, SC	10	4,432
15	Berkshire Hathaway HomeServices Starck Real Estate Palatine, IL	18	4,378
16	Berkshire Hathaway HomeServices New Jersey Properties Somerset, NJ	19	3,673
17	Berkshire Hathaway HomeServices Utah Properties Park City, UT	29	3,625
18	Berkshire Hathaway HomeServices Alliance Real Estate St. Louis, MO	8	3,395
19	Berkshire Hathaway HomeServices California Properties Cerritos, CA	22	3,286
20	Berkshire Hathaway HomeServices Hudson Valley Properties Lagrangeville, NY	12	3,186
21	Berkshire Hathaway HomeServices Montana Properties Bozeman, MT	15	2,590
22	Berkshire Hathaway HomeServices Commonwealth Real Estate Natick, MA	22	2,199
23	Berkshire Hathaway HomeServices Blake, REALTORS Albany, NY	10	2,063
24	Berkshire Hathaway HomeServices Executive Realty Schererville, IN	2	1,674
25	Berkshire Hathaway HomeServices New Mexico Properties Albuquerque, NM	5	1,648
26	Berkshire Hathaway HomeServices Realty Center Chattanooga, TN	5	1,578
27	Berkshire Hathaway HomeServices CNY Realty Syracuse, NY	10	1,338
28	Berkshire Hathaway HomeServices Innovative Real Estate Denver, CO	4	1,289
29	Berkshire Hathaway HomeServices Cooper & Co. Inc., REALTORS Mobile, AL	7	1,284
30	Berkshire Hathaway Homeservices Elite Real Estate Orem, UT	5	1,229
31	Berkshire Hathaway HomeServices Select Realty Fredericksburg, VA	3	1,175
32	Berkshire Hathaway HomeServices Snyder Real Estate Bloomington, IL	2	1,173

RANK	COMPANY	OFFICES	2018 SIDES
33	Berkshire Hathaway HomeServices Beach Properties of Florida Santa Rosa Beach, FL	12	1,155
34	Berkshire Hathaway HomeServices Parks & Weisberg, Realtors Louisville, KY	10	1,107
35	Berkshire Hathaway HomeServices Central Washington Real Estate Yakima, WA	2	1,079
36	Berkshire Hathaway HomeServices HWWB, REALTORS Birmingham, MI	2	1,047
37	Berkshire Hathaway HomeServices Rocky Mountain, REALTORS Boulder, CO	9	1,038
38	Berkshire Hathaway HomeServices Don Johnson, REALTORS San Antonio, TX	4	1,006
38	Berkshire Hathaway HomeServices Texas Realty Austin, TX	6	1,006
40	Berkshire Hathaway HomeServices Northeast Real Estate Bangor, ME	8	983
41	Berkshire Hathaway HomeServices California Realty Thousand Oaks, CA	4	966
42	Berkshire Hathaway HomeServices Troth, REALTORS Lancaster, CA	1	952
43	Berkshire Hathaway HomeServices Results Realty Kissimmee, FL	3	916
44	Berkshire Hathaway HomeServices Woodmont Realty Brentwood, TN	2	911
45	Berkshire Hathaway HomeServices Gallo Realty Lewes, DE	4	856
45	Berkshire Hathaway HomeServices Preferred Real Estate Auburn, AL	1	856
47	Berkshire Hathaway HomeServices Taliesyn Realty Cordova, TN	1	842
48	Berkshire Hathaway HomeServices First, REALTORS Topeka, KS	1	841
49	Berkshire Hathaway HomeServices Enchanted Lands, REALTORS Roswell, NM	3	829
50	Berkshire Hathaway HomeServices Hodnett Cooper Real Estate St. Simons Island, GA	4	823
51	Berkshire Hathaway HomeServices Metro Realty Wauwatosa, WI	2	822

RANK	COMPANY	OFFICES	2018 SIDES
52	Berkshire Hathaway HomeServices Real Estate Center Parkersburg, WV	4	786
53	Berkshire Hathaway HomeServices Floberg Real Estate Billings, MT	3	767
54	Berkshire Hathaway HomeServices Premier Properties Fargo, ND	1	719
55	Berkshire Hathaway HomeServices Beazley, REALTORS Evans, GA	11	678
56	Berkshire Hathaway Homeservices United Properties Baton Rouge, LA	3	676
57	Berkshire Hathaway HomeServices Dawson Ford Garbee & Co. Lynchburg, VA	3	673
58	Berkshire Hathaway HomeServices Stein & Summers Real Estate St. Joseph, MO	2	654
59	Berkshire Hathaway HomeServices Myrtle Beach Real Estate Myrtle Beach, SC	2	652
60	Berkshire Hathaway HomeServices Premier Properties Houston, TX	8	630
61	Berkshire Hathaway HomeServices American Heritage Real Estate Elk Grove Village, IL	1	623
61	Berkshire Hathaway HomeServices California Properties Torrance, CA	3	623
61	Berkshire Hathaway HomeServices Hodrick Realty Williamsport, PA	4	623
64	Berkshire Hathaway HomeServices Prime Properties Greenville, NC	1	621
65	Berkshire Hathaway HomeServices Zack Shore, REALTORS Manahawkin, NJ	6	612
66	Berkshire Hathaway Homeservices Silverhawk Realty Caldwell, ID	5	606
67	Berkshire Hathaway HomeServices Benchmark Realty Shawnee, OK	2	605
68	Berkshire Hathaway Homeservices All American Homes Fayetteville, NC	2	590
69	Berkshire Hathaway Homeservices Elite Real Estate Sacramento, CA	1	588
70	Berkshire Hathaway HomeServices Chaplin Williams Realty Fernandina Beach, FL	2	585

RANK	COMPANY	OFFICES	2018 SIDES
71	Berkshire Hathaway HomeServices de Movellan Properties Lexington, KY	1	579
72	Berkshire Hathaway HomeServices Worldwide, REALTORS Keller, TX	3	563
73	Berkshire Hathaway HomeServices Colorado Properties Vail, CO	8	562
74	Berkshire Hathaway HomeServices Elite Properties Edwardsville, IL	2	527
74	Berkshire Hathaway HomeServices Page Realty Medfield, MA	3	527
76	Berkshire Hathaway Homeservices Biros Real Estate Evergreen Park, IL	1	510



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OF THE**

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T H E REALTRENDS F I V E H U N D R E D AFFILIATED FIRMS

TOP BETTER HOMES AND GARDENS REAL ESTATE AFFILIATES



RANK	COMPANY	OFFICES	2018 SIDES
1	Better Homes and Gardens Real Estate Gary Greene Houston, TX	20	8,299
2	Better Homes and Gardens Real Estate Metro Brokers Atlanta, GA	25	7,449
3	Better Homes and Gardens Real Estate The Masiello Group Bedford, NH	36	7,394
4	Better Homes and Gardens Real Estate Rand Realty Nanuet, NY	27	6,414
5	Better Homes and Gardens Real Estate Kansas City Homes Overland Park, KS	8	4,637
6	Better Homes and Gardens Real Estate Big Hill Dayton, OH	12	3,234
7	Better Homes and Gardens Real Estate HomeCity San Antonio, TX	10	3,211
8	Better Homes and Gardens Real Estate Reliance Partners Auburn, CA	9	2,370
9	Better Homes and Gardens Real Estate The Good Life Group Omaha, NE	4	1,986
10	Better Homes and Gardens Real Estate Main Street Properties Pensacola, FL	6	1,682
11	Better Homes and Gardens Real Estate Paracle / Go Realty Fort Mill, SC	5	1,592
12	Better Homes and Gardens Real Estate Winans Dallas, TX	6	1,591
13	Better Homes and Gardens Real Estate Florida 1st Fort Lauderdale, FL	4	1,037

RANK	COMPANY	OFFICES	2018 SIDES
14	Better Homes and Gardens Real Estate 43° North Meridian, ID	1	1,033
15	Better Homes and Gardens Real Estate Executive Partners Augusta, GA	2	1,002
16	Better Homes and Gardens Real Estate Advantage Realty Honolulu, HI	7	931
17	Better Homes and Gardens Real Estate JFF San Mateo, CA	7	838
18	Better Homes and Gardens Real Estate Alliance Wichita, KS	2	808
19	Better Homes and Gardens Real Estate Realty Partners Clackamas, OR	5	795
20	Better Homes and Gardens Real Estate Lifestyles Realty Jacksonville Beach, FL	3	781
21	Better Homes and Gardens Real Estate Native American Group Virginia Beach, VA	4	745
22	Better Homes and Gardens Real Estate Franklin Group Kaysville, UT	3	632
23	Better Homes and Gardens Real Estate Wilkins & Associates Stroudsburg, PA	4	631
24	Better Homes and Gardens Real Estate All Seasons Chanhassen, MN	7	595
25	Better Homes and Gardens Real Estate Young & Company Spartanburg, SC	1	566
26	Better Homes and Gardens Real Estate Star Homes Grayslake, IL	2	506

T H E

REAL TRENDS

F I V E H U N D R E D

AFFILIATED FIRMS

TOP CENTURY 21 AFFILIATES

CENTURY 21

RANK	COMPANY	OFFICES	2018 SIDES
1	CENTURY 21 Affiliated Madison, WI	132	20,254
2	CENTURY 21 New Millennium Alexandria, VA	20	7,681
3	CENTURY 21 Everest Real Estate Midvale, UT	15	7,221
4	CENTURY 21 Judge Fite Company Dallas, TX	28	6,331
5	CENTURY 21 Scheetz Carmel, IN	8	5,945
6	CENTURY 21 M&M and Associates Oakdale, CA	31	5,049
7	CENTURY 21 Bradley Realty, Inc. Fort Wayne, IN	4	4,118
8	CENTURY 21 Redwood Realty Ashburn, VA	14	3,921
9	CENTURY 21 Award San Diego, CA	15	3,674
10	CENTURY 21 North East Peabody, MA	45	3,409
11	CENTURY 21 Select Real Estate, Inc. Yuba City, CA	21	3,133
12	CENTURY 21 Sweyer & Associates Wilmington, NC	8	3,053
13	CENTURY 21 Beggins Enterprises Apollo Beach, FL	12	2,844
14	CENTURY 21 Signature Realty Saginaw, MI	9	2,647



Dan Kruse, CEO and President
CENTURY 21 Affiliated
Madison, Wisconsin

CREATIVE THINKING: The culture of our company is that we don't have a micromanaged culture. We put the onus on our managers, so a branch office in Grand Rapids, Michigan has a different culture than one in Chicago, Illinois. We encourage them to run the office like they would run a company that they own while offering guidance along the way.

LESSON LEARNED: It's important to push yourself out of your comfort zone. If you're not taking a risk, you're not growing as a person, and you're not growing professionally. Taking risks was vital for me early in my career.

RANK	COMPANY	OFFICES	2018 SIDES
15	CENTURY 21 American Homes East Meadow, NY	13	2,500
16	CENTURY 21 Legacy Greeneville, TN	7	2,435
17	CENTURY 21 The Harrelson Group Myrtle Beach, SC	3	2,398
18	CENTURY 21 Arizona Foothills Phoenix, AZ	10	2,382
19	CENTURY 21 Curran & Oberski Dearborn, MI	3	2,373
20	CENTURY 21 Beutler & Associates Coeur d'Alene, ID	3	2,282
21	CENTURY 21 Signature Real Estate Ames, IA	8	2,277
22	CENTURY 21 Town & Country Utica, MI	3	2,167
23	CENTURY 21 Mike Bowman, Inc. Grapevine, TX	2	2,068
24	CENTURY 21 Allstars Pico Rivera, CA	1	2,007
25	CENTURY 21 AllPoints Realty Southington, CT	8	1,979
26	CENTURY 21 Ace Realty Appleton, WI	1	1,946
27	CENTURY 21 HomeStar Solon, OH	1	1,916
28	CENTURY 21 Blackwell & Co. Realty, Inc. Boiling Springs, SC	3	1,771
29	CENTURY 21 Masters Walnut, CA	10	1,766
30	CENTURY 21 Elite Shreveport, LA	1	1,762
31	CENTURY 21 Sunbelt Realty Cape Coral, FL	9	1,755
32	CENTURY 21 Northland Traverse City, MI	13	1,721
33	CENTURY 21 Jordan-Link Visalia, CA	4	1,720
34	CENTURY 21 Maselle and Associates Jackson, MS	9	1,656
35	CENTURY 21 Advantage Gold Southampton, PA	11	1,617

RANK	COMPANY	OFFICES	2018 SIDES
36	CENTURY 21 Action Plus Realty Freehold, NJ	9	1,587
37	CENTURY 21 Alliance Mount Laurel, NJ	10	1,575
38	CENTURY 21 Nachman Realty Newport News, VA	7	1,560
39	CENTURY 21 Goodyear Green Edmond, OK	6	1,507
40	CENTURY 21 Advantage Realty, A Robinson Company London, KY	5	1,506
41	CENTURY 21 Tenace Realty Coral Springs, FL	3	1,439
42	CENTURY 21 Results Realty Services Cumming, GA	1	1,333
43	CENTURY 21 Americana Las Vegas, NV	3	1,325
44	CENTURY 21 Vanguard Columbia, SC	5	1,235
45	CENTURY 21 Action Realty Houma, LA	2	1,226
46	CENTURY 21 United El Dorado, AR	7	1,182
47	CENTURY 21 North Homes Realty, Inc. Lynnwood, WA	8	1,165
48	CENTURY 21 First Group Sulphur Springs, TX	7	1,136
49	CENTURY 21 Frontier Realty McMurray, PA	5	1,078
50	CENTURY 21 Lois Lauer Realty Redlands, CA	2	1,075
51	CENTURY 21 NorthBay Alliance Santa Rosa, CA	12	1,044
52	CENTURY 21 Clinkenbeard Agency Fort Gibson, OK	7	1,030
53	CENTURY 21 Beal College Station, TX	1	973
54	CENTURY 21 The Real Estate Centre Pasadena, MD	6	957
55	CENTURY 21 Lakeside Realty Youngstown, OH	1	953
56	CENTURY 21 All-Service Bedford, VA	5	944

RANK	COMPANY	OFFICES	2018 SIDES
57	CENTURY 21 J W Morton Real Estate, Inc. Inverness, FL	1	943
58	CENTURY 21 Premier Real Estate Columbus, GA	1	934
58	CENTURY 21 Realty Masters Montebello, CA	3	934
60	CENTURY 21 Select Group Blakeslee, PA	7	933
61	CENTURY 21 Beachside, Realtors Upland, CA	6	922
62	CENTURY 21 Pro-Link Realty Sioux City, IA	2	913
63	CENTURY 21 Aztec & Associates Charlotte Harbor, FL	1	906
64	CENTURY 21 AAA North Sterling Heights, MI	4	902
65	CENTURY 21 Wright Real Estate Tahlequah, OK	3	897
66	CENTURY 21 Hometown Realty Arroyo Grande, CA	11	896
67	CENTURY 21 Olympian Houston, TX	5	886
68	CENTURY 21 Realty Solutions Anchorage, AK	6	875
69	CENTURY 21 Morrison Realty Bismarck, ND	1	858
70	CENTURY 21 Rauh & Johns Sewell, NJ	1	848
71	CENTURY 21 Smith Hourigan Group Shavertown, PA	3	818
72	CENTURY 21 Northwest Realty Kirkland, WA	2	817
73	CENTURY 21 Blue Marlin Pelican Destin, FL	10	815
74	CENTURY 21 The Edge El Paso, TX	4	806
75	CENTURY 21 Peak Woodland Hills, CA	5	790
76	CENTURY 21 Gavish Real Estate Las Vegas, NV	3	788
77	CENTURY 21 Gold Wyomissing, PA	1	778

RANK	COMPANY	OFFICES	2018 SIDES
78	CENTURY 21 Triangle Group Raleigh, NC	5	767
79	CENTURY 21 Carioti Orlando, FL	3	766
80	CENTURY 21 Real Estate Alliance San Francisco, CA	8	759
81	CENTURY 21 Breeden Realtors Columbus, IN	1	748
82	CENTURY 21 Asa Cox Homes Painesville, OH	3	747
83	CENTURY 21 Action Group Yuma, AZ	4	746
84	CENTURY 21 Atwood Mankato, MN	6	744
85	CENTURY 21 Properties Plus Mount Pleasant, SC	3	742
86	CENTURY 21 Excellence Realty Reynoldsburg, OH	3	741
86	CENTURY 21 Randall Morris & Associates San Marcos, TX	4	741
88	CENTURY 21 RiverStone Sandpoint, ID	3	738
89	CENTURY 21 All-Pro Kansas City, MO	3	719
90	CENTURY 21 Wildwood Properties, Inc. Twain Harte, CA	5	718
91	CENTURY 21 Tri-Cities Richland, WA	1	708
92	CENTURY 21 Commander Realty, Inc. Panama City, FL	1	705
93	CENTURY 21 Realty Partners Magnolia, TX	5	697
94	CENTURY 21 Bessette Realty, Inc. Lake Charles, LA	1	687
95	CENTURY 21 Price Right Lewiston, ID	2	685
96	CENTURY 21 King Rancho Cucamonga, CA	2	678
96	CENTURY 21 Wright-Pace Real Estate Jonesboro, AR	2	678
98	CENTURY 21 Service Realty Paducah, KY	2	674

RANK	COMPANY	OFFICES	2018 SIDES
99	CENTURY 21 Arizona West Wickenburg, AZ	5	666
100	CENTURY 21 Platinum Properties Clarksville, TN	2	664
101	CENTURY 21 Homefinders of Hawaii Waipahu, HI	3	663
101	CENTURY 21 Pride Realty New Lenox, IL	2	663
103	CENTURY 21 Row Livonia, MI		658
104	CENTURY 21 AA Realty Seaford, NY	2	657
105	CENTURY 21 High Desert Idaho Falls, ID	4	656
106	CENTURY 21 New Heritage Hampshire, IL	4	654
107	CENTURY 21 C. Watson Fresno, CA	1	650
108	CENTURY 21 Sbarra & Wells Johnson City, NY	3	649
109	CENTURY 21 Yarrow & Associates Realtors Lancaster, CA	1	643
110	CENTURY 21 Connect Realty Roswell, GA	1	639
110	CENTURY 21 Northwest Realty Glendale, AZ	3	639
112	CENTURY 21 Lund, Realtors Chehalis, WA	2	638
113	CENTURY 21 Premiere Realty Sikeston, MO	3	622
114	CENTURY 21 Selling Paradise Cape Coral, FL	2	619
115	CENTURY 21 Larry Miller Realty, Inc. Evans, GA	2	614
116	CENTURY 21 Real Estate Champions Madeira Beach, FL	1	610
117	CENTURY 21 Bill Nye Realty, Inc. Zephyrhills, FL	1	609
118	CENTURY 21 Jack Associates South Burlington, VT	10	605
119	CENTURY 21 Real Estate Center Lynnwood, WA	1	603

RANK	COMPANY	OFFICES	2018 SIDES
120	CENTURY 21 Sonoma Realty Winnemucca, NV	2	602
121	CENTURY 21 Thomas Realty, Inc. North Myrtle Beach, SC	2	601
122	CENTURY 21 The Neil Company Real Estate Roseburg, OR	2	599
123	CENTURY 21 House of Realty, Inc. Marion, IL	5	591
124	CENTURY 21 Smith Branch & Pope Tifton, GA	3	585
125	CENTURY 21 Alliance Realty Spring Hill, FL	3	580
126	CENTURY 21 Hometown Brokers Billings, MT	1	576
127	CENTURY 21 A-1 Nolan Realty, LLC West Springfield, MA	5	573
127	CENTURY 21 Premiere Properties Pepper Pike, OH	1	573
129	CENTURY 21 Fairway Realty Apple Valley, CA	1	568
130	CENTURY 21 Coast to Coast Tierra Verde, FL	4	567
131	CENTURY 21 Gemini LLC Wayne, NJ	2	566
132	CENTURY 21 Charles Smith Agency, Inc. Edison, NJ	2	565
133	CENTURY 21 American Heritage Realty Lower Burrell, PA	3	562
134	CENTURY 21 Northside San Antonio, TX	1	554
135	CENTURY 21 Boling & Associates, Inc. Myrtle Beach, SC	1	543
136	CENTURY 21 Birchwood Realty Cape Coral, FL	1	542
137	CENTURY 21 Alicia Trevino Realtors Mesquite, TX	1	539
137	CENTURY 21 LeMac Realty Mountain Home, AR	3	539
139	CENTURY 21 Surette Real Estate Waterville, ME	1	537
140	CENTURY 21 Advantage Monroe, WI	1	533

RANK	COMPANY	OFFICES	2018 SIDES
141	CENTURY 21 First Realty, Inc. Waite Park, MN	2	531
142	CENTURY 21 Mike D. Bono & Co.'s Lake Charles, LA	1	528
143	CENTURY 21 BW Preferred, Inc. Mason City, IA	3	525
144	CENTURY 21 S.G.R. Chicago, IL	2	521
145	CENTURY 21 Elm, Realtors Park Ridge, IL	1	520
146	CENTURY 21 Veterans Levittown, PA	3	518
147	CENTURY 21 Advanced All Service Realty, Inc. Sebring, FL	1	515
148	CENTURY 21 Hardee-Team Realty Tomball, TX	5	511
149	CENTURY 21 John Walton Realtors Lubbock, TX	1	510
150	CENTURY 21 DePiero & Associates, Inc. Parma, OH	1	503
151	CENTURY 21 Four Seasons Realty Gatlinburg, TN	2	500

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F I V E H U N D R E D

AFFILIATED FIRMS

TOP COLDWELL BANKER AFFILIATES



RANK	COMPANY	OFFICES	2018 SIDES
1	Coldwell Banker The Real Estate Group Shorewood, IL	58	20,451
2	Coldwell Banker Seacoast / Advantage Raleigh, NC	42	16,007
3	Coldwell Banker Schmidt Family of Companies Traverse City, MI	68	15,406
4	Coldwell Banker BAIN Bellevue, WA	32	10,400
5	Coldwell Banker Weir Manuel Family of Companies Bingham Farms, MI	18	8,075
6	Coldwell Banker Select Tulsa, OK	15	7,797
7	Coldwell Banker Apex, Realtors Richardson, TX	16	7,675
8	Coldwell Banker Howard Perry and Walston Realty, Inc. Raleigh, NC	14	7,401
9	Coldwell Banker Tomlinson Spokane, WA	14	7,165
10	Coldwell Banker Legacy Albuquerque, NM	11	6,776
11	Coldwell Banker Heritage Dayton, OH	11	6,538
12	Coldwell Banker Prime Properties Cohoes, NY	23	6,199
13	Coldwell Banker Vanguard Realty Orange Park, FL	7	4,180
14	Coldwell Banker D'Ann Harper, Realtors San Antonio, TX	9	3,805



Bob Tomlinson
Coldwell Banker Tomlinson
Spokane, Washington

LESSON LEARNED: We live in a cyclical business, so you have to be conservative with your money. Being conservative allows for carefully balanced growth and enables you to take advantage of opportunities as they come.

IMPACTFUL JOB: When I was ten years old, I got a paper route. In those days, a paper route was a small business. You're an independent contractor. So, you buy the newspapers, and you sell them to your customers. If you have five extra papers, you either sell them or pay for it out of your proceeds. So, there's inventory control, collections and more. I learned all kinds of small business lessons running that route.

RANK	COMPANY	OFFICES	2018 SIDES
15	Coldwell Banker Wallace & Wallace, Realtors Knoxville, TN	7	3,251
16	Coldwell Banker C&C Properties Redding, CA	15	3,246
17	Coldwell Banker Select Real Estate Reno, NV	13	3,117
18	Coldwell Banker Caine Greenville, SC	3	2,886
19	Coldwell Banker West Bonita, CA	8	2,808
20	Coldwell Banker Harris McHaney & Faucette Fayetteville, AR	4	2,797
21	Coldwell Banker Schneidmiller Realty Coeur d'Alene, ID	3	2,765
22	Coldwell Banker Premier Realty Las Vegas, NV	3	2,727
23	Coldwell Banker Hearthside, Realtors Newtown, PA	11	2,647
24	Coldwell Banker Mid-America Group, Realtors West Des Moines, IA	5	2,478
25	Coldwell Banker RPM Group Little Rock, AR	8	2,411
26	Coldwell Banker Barnes Franklin, TN	8	2,350
27	Coldwell Banker Premier Group St. Louis, MO	4	2,313
28	Coldwell Banker Distinctive Properties Grand Junction, CO	7	2,312
29	Coldwell Banker Elite Stafford, VA	9	2,265
30	Coldwell Banker Danforth Federal Way, WA	3	2,094
31	Coldwell Banker Legacy Real Estate Group Bowling Green, KY	3	2,091
32	Coldwell Banker Brown Realtors Edwardsville, IL	8	2,089
33	Coldwell Banker Alfonso Realty, Inc. Gulfport, MS	6	2,066
34	Coldwell Banker Paradise Sebastian, FL	11	2,028
35	Coldwell Banker Kennon, Parker, Duncan & Davis Columbus, GA	2	2,023

RANK	COMPANY	OFFICES	2018 SIDES
36	Coldwell Banker SSK, Realtors Macon, GA	4	1,965
37	Coldwell Banker Professionals Lapeer, MI	11	1,926
38	Coldwell Banker Premier Real Estate San Luis Obispo, CA	15	1,864
39	Coldwell Banker Hedges Realty Cedar Rapids, IA	4	1,853
40	Coldwell Banker Platinum Partners Savannah, GA	8	1,812
41	Coldwell Banker McMahan Co. Crestwood, KY	9	1,811
42	Coldwell Banker Triad, Realtors Winston-Salem, NC	5	1,735
43	Coldwell Banker Associated Brokers Realty Canyon Lake, CA	3	1,697
44	Coldwell Banker Gosslee Shreveport, LA	2	1,639
45	Coldwell Banker Premier Properties Saint Augustine, FL	11	1,635
46	Coldwell Banker Collins-Maury Collierville, TN	4	1,559
47	Coldwell Banker Action Schofield, WI	2	1,527
48	Coldwell Banker Kappel Gateway Realty Vacaville, CA	6	1,492
49	Coldwell Banker River Valley, Realtors La Crosse, WI	7	1,424
50	Coldwell Banker Southern Homes Beaumont, TX	4	1,422
51	Coldwell Banker Plaza Real Estate Wichita, KS	2	1,417
52	Coldwell Banker Preferred, Realtors Plymouth, MI	1	1,411
53	Coldwell Banker Preferred, Realtors Bakersfield, CA	2	1,407
54	Coldwell Banker Upchurch Realty Athens, GA	2	1,385
55	Coldwell Banker Pacesetter Steel Realtors Corpus Christi, TX	4	1,364
56	Coldwell Banker Mountain West Real Estate, Inc. Salem, OR	1	1,306

RANK	COMPANY	OFFICES	2018 SIDES
57	Coldwell Banker Hartung and Noblin, Inc. Tallahassee, FL	1	1,273
58	Coldwell Banker Brenizer, Realtors Eau Claire, WI	5	1,237
59	Coldwell Banker Ellison Realty Ocala, FL	3	1,230
60	Coldwell Banker Shook Lafayette, IN	1	1,205
61	Coldwell Banker Vanguard, Realtors Springfield, MO	1	1,193
62	Coldwell Banker M.M. Parrish Realtors Gainesville, FL	2	1,184
63	Coldwell Banker Conroy, Marable & Holleman Real Estate, Inc. Clarksville, TN	3	1,166
64	Coldwell Banker Kinard Realty Dalton, GA	5	1,159
65	Coldwell Banker Schmitt Real Estate Co. Marathon, FL	5	1,154
66	Coldwell Banker Sudderth Nelson, Inc. Alamogordo, NM	3	1,130
67	Coldwell Banker Hickok & Boardman Realty Burlington, VT	2	1,124
68	Coldwell Banker Island Properties Wailea, HI	11	1,113
69	Coldwell Banker Brokers of the Valley Napa, CA	4	1,103
69	Coldwell Banker Group One Realty West Monroe, LA	2	1,103
71	Coldwell Banker Griffith & Blair Topeka, KS	2	1,090
72	Coldwell Banker Select Erie, PA	4	1,087
73	Coldwell Banker Evergreen Olympic Realty, Inc. Olympia, WA	1	1,075
74	Coldwell Banker The Property Exchange, Inc. Cheyenne, WY	1	1,066
75	Coldwell Banker Rick Canup, Realtors Lubbock, TX	1	1,052
76	Coldwell Banker Boyd & Hassell, Inc., Realtors Hickory, NC	1	1,044
77	Coldwell Banker East-West Realty Duluth, MN	7	1,042

RANK	COMPANY	OFFICES	2018 SIDES
78	Coldwell Banker Faith Properties Utica, NY	3	1,001
79	Coldwell Banker TEC Realtors Mandeville, LA	7	985
80	Coldwell Banker Lifestyles New London, NH	5	965
81	Coldwell Banker Coastal Alliance Long Beach, CA	5	962
81	Coldwell Banker Morris Real Estate Bend, OR	1	962
83	Coldwell Banker Townside Realtors Roanoke, VA	2	940
84	Coldwell Banker Lenhart Properties, Inc. Longview, TX	5	932
85	Coldwell Banker Town & Country Properties Clarks Summit, PA	6	928
86	Coldwell Banker George Realty Alhambra, CA	3	921
87	Coldwell Banker Premier Winchester, VA	5	909
88	Coldwell Banker Village Green Realty Woodstock, NY	6	900
89	Coldwell Banker Bullard Realty Company Jonesboro, GA	6	892
90	Coldwell Banker Heritage Real Estate Allentown, PA	4	891
91	Coldwell Banker Whitney & Associates Pendleton, OR	1	890
92	Coldwell Banker Professional, Realtors Virginia Beach, VA	7	882
93	Coldwell Banker Sky Ridge Realty Blue Jay, CA	2	866
94	Coldwell Banker First Equity, Realtors Amarillo, TX	1	847
95	Coldwell Banker Segerstrom Sonora, CA	4	846
96	Coldwell Banker Resort Realty Rehoboth Beach, DE	4	841
97	Coldwell Banker Of the Valley Huntsville, AL	1	836
98	Coldwell Banker Best Realty Ridgecrest, CA	4	834

RANK	COMPANY	OFFICES	2018 SIDES
99	Coldwell Banker Lunsford Real Estate Muncie, IN	1	828
100	Coldwell Banker Mountain Properties Winter Park, CO	8	826
101	Coldwell Banker Haynes Real Estate, Inc. Monroe, MI	3	823
102	Coldwell Banker Kivett-Teeters Associates Yucaipa, CA	4	813
103	Coldwell Banker High Country Realty Blue Ridge, GA	5	804
104	Coldwell Banker Home Source Victorville, CA	4	803
105	Coldwell Banker Pryor Realty, Inc. Chattanooga, TN	3	801
106	Coldwell Banker Troy Helman, Realtors Terre Haute, IN	1	788
107	Coldwell Banker Southern Real Estate Saltillo, MS	2	777
108	Coldwell Banker Algeria/Q-Team Realty Elko, NV	2	776
109	Coldwell Banker One Baton Rouge, LA	2	758
110	Coldwell Banker Homesale Realty Wauwatosa, WI	3	746
111	Coldwell Banker Preferred Properties Inc. Lehigh Acres, FL	1	728
112	Coldwell Banker Town & Country Real Estate Brighton, MI	5	719
113	Coldwell Banker Village Communities Jonesboro, AR	1	712
114	Coldwell Banker Ingle Safari Realty Lake Charles, LA	5	711
115	Coldwell Banker The Ron Brown Company Victoria, TX	6	704
116	Coldwell Banker Hallmark Realty Glendale, CA	3	703
117	Coldwell Banker Panian & Mash Realtors Abilene, TX	1	699
118	Coldwell Banker Innovations Hagerstown, MD	3	678
119	Coldwell Banker Intercoastal Realty Rincon, GA	1	676

RANK	COMPANY	OFFICES	2018 SIDES
120	Coldwell Banker Alfred Saliba Realty Dothan, AL	1	674
121	Coldwell Banker Blackstone Realty Rancho Cucamonga, CA	3	667
122	Coldwell Banker Valley Brokers Corvallis, OR	2	657
123	Coldwell Banker Mulleady Inc., Realtors Minocqua, WI	4	653
124	Coldwell Banker Reehl Properties, Inc. Fairhope, AL	2	640
125	Coldwell Banker King Asheville, NC	6	630
126	Coldwell Banker Premier Real Estate Valdosta, GA	1	625
127	Coldwell Banker A Hartwig Company Lancaster, CA	1	621
128	Coldwell Banker Town & Country Moreno Valley, CA	4	616
129	Coldwell Banker Robbins & Free Realty Warner Robins, GA	2	611
130	Coldwell Banker Mason Morse Real Estate Aspen, CO	7	609
131	Coldwell Banker Seaside Realty Kitty Hawk, NC	3	603
132	Coldwell Banker Holman Premier Realty Klamath Falls, OR	1	600
133	Coldwell Banker Reilly & Sons Leavenworth, KS	1	598
134	Coldwell Banker Lake Oconee Realty / Lake Country Greensboro, GA	4	595
135	Coldwell Banker Real Estate Professionals Iowa City, IA	1	592
136	Coldwell Banker Heritage House Realtors Durango, CO	1	589
137	Coldwell Banker Harbour Realty, Inc. Accomac, VA	4	586
138	Coldwell Banker Lewis-Kirkeby-Hall Rapid City, SD	1	585
139	Coldwell Banker Carroll Realty, Inc. Panama City, FL	3	583
140	Coldwell Banker F.I. Grey & Son Residential, Inc. New Port Richey, FL	2	580

RANK	COMPANY	OFFICES	2018 SIDES
141	Coldwell Banker DuFour Realty Chico, CA	1	573
142	Coldwell Banker Coastal Rivers Realty Washington, NC	2	571
143	Coldwell Banker REA Omaha, NE	1	570
144	Coldwell Banker First, Realtors Walla Walla, WA	1	562
145	Coldwell Banker Antrim-Piper, Wenger, Realtors Salina, KS	1	559
146	Coldwell Banker Hulseley Real Estate Farmington, MO	1	555
147	Coldwell Banker Riviera Realty, Inc. Brick, NJ	8	548
148	Coldwell Banker Plourde Real Estate Waterville, ME	1	543
149	Coldwell Banker Canyonside Realty Twin Falls, ID	3	536
150	Coldwell Banker Beachside Realtors Huntington Beach, CA	4	532
150	Coldwell Banker Willis-Smith Company New Bern, NC	1	532
152	Coldwell Banker Solano Pacific Benicia, CA	1	529
153	Coldwell Banker Today's Realtors, LLC Peru, IL	1	527
154	Coldwell Banker McMillan and Associates Florence, SC	1	506
155	Coldwell Banker The Legacy Group Casper, WY	2	503
156	Coldwell Banker Graben Real Estate, Inc. Albertville, AL	3	501
157	Coldwell Banker M&D Good Life Moriches, NY	4	500



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496,919
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F I V E H U N D R E D
AFFILIATED FIRMS

TOP ENGEL & VÖLKERS AFFILIATES



RANK	COMPANY	OFFICES	2018 SIDES
1	Engel & Völkers SFRE Park City, UT	15	1,564
2	Engel & Völkers Buckhead Atlanta / Atlanta North Fulton Atlanta, GA	2	1,020
3	Engel & Völkers Minneapolis Minneapolis, MN	3	886



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AFFILIATED FIRMS

TOP ERA REAL ESTATE AFFILIATES



RANK	COMPANY	OFFICES	2018 SIDES
1	Latter & Blum Companies ERA Powered New Orleans, LA	29	15,553
2	HUNT Real Estate ERA Buffalo, NY	56	13,495
3	Wilkinson ERA Real Estate Charlotte, NC	10	5,473
4	Reliant Realty ERA Powered Nashville, TN	5	4,575
5	ERA Wilder Realty Columbia, SC	10	3,681
6	Schuler Bauer Real Estate ERA Powered New Albany, IN	7	3,646
7	ERA First Advantage Realty, Inc. Newburgh, IN	9	2,878
8	ERA Brokers Consolidated St. George, UT	9	2,710
9	ERA Grizzard Real Estate Orlando, FL	8	2,646
10	ERA Sellers & Buyers Real Estate El Paso, TX	4	2,512
11	ERA King Real Estate Company, Inc. Anniston, AL	7	2,109
12	ERA Real Solutions Realty Company, LLC Cincinnati, OH	6	2,094
13	ERA Colonial Real Estate Harker Heights, TX	5	1,991
14	Legacy Real Estate & Associates ERA Powered Fremont, CA	5	1,759
15	American Real Estate ERA Powered Lufkin, TX	4	1,687

RANK	COMPANY	OFFICES	2018 SIDES
16	ERA Shields Real Estate Colorado Springs, CO	2	1,569
17	ERA American Real Estate Shalimar, FL	5	1,536
18	ERA Matt Fischer Realtor Yuma, AZ	1	1,453
19	ERA Strother Real Estate Fayetteville, NC	2	1,438
20	Napier Realtors ERA Midlothian, VA	4	1,380
21	ERA American Realty & Investments Inverness, FL	3	1,326
22	ERA Reardon Jackson, MI	8	1,308
23	Watson Realty ERA Bakersfield, CA	1	1,263
24	ERA Team VP Real Estate Chautauqua, NY	7	1,227
25	ERA Martin & Associates Chillicothe, OH	6	1,223
26	ERA Sunrise Realty Canton, GA	6	1,194
27	ERA Central Realty Group Cream Ridge, NJ	6	1,182
28	ERA Courtyard Real Estate Amarillo, TX	4	1,143
29	ERA Great American Realty Wichita, KS	2	1,117
30	ERA Woody Hogg & Assoc. Mechanicsville, VA	1	928



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REALTRENDS
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61,372
TRANSACTION
SIDES

RANK	COMPANY	OFFICES	2018 SIDES
31	ERA Lambros Real Estate Missoula, MT	6	915
32	ERA Geyer Noakes Realty Group Findlay, OH	3	893
33	ERA Realty Center Cedar City, UT	2	877
34	ERA Martin Associates Salisbury, MD	1	859
35	ERA OakCrest Realty, Inc. Winchester, VA	1	836
36	ERA Landmark Real Estate Bozeman, MT	4	805
36	ERA Southeast Coastal Real Estate Savannah, GA	6	805
38	ERA Dawson-Bradford Co., Realtors Bangor, ME	2	753
39	ERA Newlin & Company San Angelo, TX	2	742
40	ERA Real Estate Links Carmel, IN	1	714
41	ERA Ben Porter Real Estate Huntsville, AL	4	689
42	ERA Neubauer Real Estate, Inc. Panama City, FL	3	660
43	ERA Team Real Estate Conway, AR	1	641
44	ERA All In One Realty Albany, GA	1	637
45	ERA Davis & Linn Jacksonville, FL	2	633
46	ERA Young Realty & Investment Payson, AZ	3	606
47	ERA Real Estate Professionals Virginia Beach, VA	3	600
48	ERA Doty Real Estate Jonesboro, AR	1	599
49	ERA Liberty Realty Charles Town, WV	2	595
50	ERA Evergreen Real Estate Company Hilton Head Island, SC	4	562

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REALTRENDS

F I V E H U N D R E D

AFFILIATED FIRMS

TOP EXIT REALTY AFFILIATES



RANK	COMPANY	OFFICES	2018 SIDES
1	EXIT Realty Estate Gallery Jacksonville, FL	7	2,156
2	EXIT King Realty Venice, FL	3	1,347
3	EXIT Realty Horizons Las Cruces, NM	1	1,135
4	EXIT Rocky Top Realty Crossville, TN	8	1,128
5	EXIT Lakes Realty Premier Baxter, MN	2	1,046
6	EXIT Realty of Lubbock Lubbock, TX	1	976
7	EXIT Realty Homeward Bound Vestal, NY	2	941
8	EXIT Strategy Realty Chicago, IL	3	915
9	EXIT Realty Bob Lamb & Associates Murfreesboro, TN	1	905
10	EXIT Realty Cherry Creek, DTC, Pikes Peak Englewood, CO	3	885
11	EXIT Landmark Realty White Plains, MD	3	832
12	EXIT Real Estate Consultants Lexington, SC	1	773
13	EXIT Results Realty Elkridge, MD	1	729

RANK	COMPANY	OFFICES	2018 SIDES
14	EXIT Preferred Realty Bel Air, MD	5	718
15	EXIT Realty NFI Pensacola, FL	4	697
16	EXIT Realty Central Norfolk, VA	1	692
17	EXIT Real Estate Solutions Hendersonville, TN	1	660
18	EXIT Realty Consultants Turlock, CA	7	621
19	EXIT Realty Crutcher Lawrenceburg, KY	3	615
20	EXIT Kingdom Realty/EXIT Realty Landmark Forest Hills, NY	3	595
21	EXIT Realty Midwest Spirit Lake, IA	4	589
22	EXIT Realty Dubque Dubuque, IA	2	567
23	EXIT Realty Garden Gate Team Portland, TN	3	539
24	EXIT Real Estate Property Solutions New Smyrna Beach, FL	4	523

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REALTRENDS

F I V E H U N D R E D

AFFILIATED FIRMS

TOP HOMESMART AFFILIATES



RANK	COMPANY	OFFICES	2018 SIDES
1	HomeSmart Scottsdale, AZ	44	36,064
2	HomeSmart Evergreen Realty Irvine, CA	12	3,271
3	HomeSmart Realty Group Salem, OR	4	1,969
4	HomeSmart Connect Arlington Heights, IL	6	1,802
5	HomeSmart Realty West Carlsbad, CA	3	1,671
6	HomeSmart Professionals Real Estate Warwick, RI	3	1,607
7	HomeSmart Advantage Group Tucson, AZ	3	1,478
8	HomeSmart PV & Associates Modesto, CA	3	1,356
9	HomeSmart ICARE Realty Sacramento, CA	4	1,349
10	HomeSmart Realty Group Orland Park, IL	4	1,148
11	HomeSmart Preferred Realty Pueblo, CO	2	675
12	HomeSmart Lifestyles Queen Creek, AZ	2	642
13	HomeSmart First Advantage Realty Voorhees, NJ	3	623

RANK	COMPANY	OFFICES	2018 SIDES
14	HomeSmart Professionals Lakeside, AZ	3	607
15	HomeSmart Real Estate Associates Seattle, WA	3	585
16	HomeSmart Success Maricopa, AZ	2	580

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REALTRENDS

F I V E H U N D R E D

AFFILIATED FIRMS

TOP KELLER WILLIAMS AFFILIATES



RANK	COMPANY	OFFICES	2018 SIDES
1	Keller Williams Realty, GO Management Offices Arlington, TX	14	33,134
2	Keller Williams Realty Pinnacle Partners Group Duluth, GA	14	22,422
3	Keller Williams Realty The Haggard Group Franklin, TN	7	15,558
4	Keller Williams Realty - The Rawls Group Atlanta, GA	6	14,889
5	Keller Williams Memorial Houston, TX	3	13,407
6	Keller Williams Keystone Partners Group Blue Bell, PA	10	12,385
7	Keller Williams Realty - Heart of Atlanta Group Atlanta, GA	6	11,946
8	Keller Williams Realty - Tulsa Tulsa, OK	4	11,036
9	Keller Williams Realty - Chadwick Group St. Petersburg, FL	6	9,847
10	Keller Williams Realty Fayetteville, AR Fayetteville, AR	4	9,502
11	Keller Williams Realty Austin, TX	2	9,080
12	Keller Williams - Ben Kinney Companies Bellingham, WA	6	9,078
13	Keller Williams Kansas City - Northland Gladstone, MO	3	8,408
14	Keller Williams Realty Raleigh, Brier Creek Raleigh, NC	6	8,226
15	Keller Williams Realty of Central Florida LLC Lakeland, FL	4	7,832

RANK	COMPANY	OFFICES	2018 SIDES
16	Keller Williams Realty Chattanooga, TN	2	7,681
17	Keller Williams Realty Lubbock, TX	4	7,611
18	Keller Williams Realty Alaska Group Anchorage, AK	3	7,283
19	Keller Williams Realty Boise Boise, ID	4	7,221
20	Keller Williams Realty Austin, TX	2	6,975
21	Keller Williams Realty - RM Realty Associates LLC Newark, DE	5	6,968
22	Keller Williams Realty Hoover Birmingham, AL	5	6,936
23	Keller Williams: The Virginia Realty Alliance Group Reston, VA	6	6,820
24	Keller Williams Realty Emerald Coast Destin, FL	3	6,815
25	Keller Williams Realty Brevard Melbourne, FL	5	6,400
26	Keller Williams Realty Integrity Northwest Elk River, MN	4	6,329
27	Keller Williams Realty Jupiter/PBG/Treasure Coast/PSL/ Vero Beach Jupiter, FL	5	6,148
28	Keller Williams Federal Way Federal Way, WA	3	5,996
29	Keller Williams Salt Lake City Salt Lake City, UT	3	5,949

RANK	COMPANY	OFFICES	2018 SIDES
30	Keller Williams Realty - Ubaldini Group Palm Harbor, FL	3	5,936
31	Keller Williams Ballantyne Area Charlotte, NC	4	5,894
32	Keller Williams Realty - CH Realty Investments LLC Alpharetta, GA	3	5,645
33	Keller Williams Realty The Woodlands, TX	2	5,625
34	Keller Williams Realty Denton, TX	3	5,622
35	Keller Williams Realty Haigh Group Maple Grove, MN	4	5,504
36	Keller Williams E to P Management Naperville, IL	4	5,396
37	Keller Williams North Florida Tallahassee, FL	4	5,369
37	Keller Williams Realty Knoxville-West Knoxville, TN	3	5,369
39	Keller Williams Realty - St. Louis Kirkwood St. Louis, MO	2	5,296
40	Keller Williams - Forward Management Beverly Hills, CA	7	5,097
41	Keller Williams Advisors/Advantage/Realty Associate Partners Cincinnati, OH	3	4,979
42	Keller Williams Realty Charlotte, NC	3	4,842
43	Keller Williams Realty Ridgewood Ridgewood, NJ	5	4,832
44	Keller Williams Chervenik Realty Stow, OH	1	4,799
45	Keller Williams Capital Properties Washington, DC	8	4,750
46	Keller Williams Realty West Monmouth Morganville, NJ	4	4,709
47	Keller Williams Realty - Meggers Management Group Visalia, CA	5	4,708
48	Keller Williams Realty Fort Mill Fort Mill, SC	2	4,700
49	Keller Williams Realty Professionals Portland, OR	2	4,659
50	Keller Williams WinStar Realty Idaho Falls, ID	1	4,609

RANK	COMPANY	OFFICES	2018 SIDES
51	Keller Williams Realty Sunset Corridor/Eugene Beaverton, OR	3	4,605
52	Keller Williams Realty Greater Springfield Springfield, MO	1	4,571
53	Keller Williams Realty Partners Overland Park, KS	1	4,532
54	Keller Williams Realty - KW Professionals Plymouth, MI	3	4,517
55	Keller Williams Big Rock Partners Orland Park, IL	4	4,502
56	Keller Williams Greater Des Moines/Ankeny/Ames/Siouxland West Des Moines, IA	3	4,468
57	Keller Williams Realty Platinum Oklahoma City, OK	2	4,419
58	Keller Williams Realty Royal Oak Royal Oak, MI	2	4,407
59	Keller Williams Realty Bedford, NH	2	4,401
60	Keller Williams Realty Fort Worth, TX	3	4,297
60	Keller Williams Realty Greater Portland Portland, ME	1	4,297
62	Keller Williams Realty Asheville, NC, Columbia & Columbia NE, SC Asheville, NC	3	4,292
63	Keller Williams Raleigh Raleigh, NC	3	4,214
64	Keller Williams Consultants Realty Dublin, OH	3	4,211
65	Keller Williams Realty Greater Rochester Rochester, NY	3	4,186
66	Keller Williams Legacy Pikesville, MD	3	4,179
67	Keller Williams Success Realty South Ogden, UT	3	4,119
68	Keller Williams Realty - The Hilgenberg Group Rancho Mirage, CA	4	4,071
69	Keller Williams Realty Coastal Area Partners Savannah, GA	1	4,042
70	Keller Williams Realty - Tyrrell Enterprise, Inc. Oviedo, FL	3	4,021
71	Keller Williams Realty Lafayette, LA	3	4,005

RANK	COMPANY	OFFICES	2018 SIDES
72	Keller Williams Realty Greater Hartford West Hartford, CT	1	3,992
73	Keller Williams Realty Spokane Spokane, WA	1	3,985
74	Keller Williams Coastal and Lakes & Mountains Realty Portsmouth, NH	1	3,874
75	Keller Williams - Brian Smith Mgmt. Denver, CO	4	3,827
76	Keller Williams Realty Green Bay Green Bay, WI	2	3,816
77	Keller Williams Signature Katy, TX	2	3,815
78	Keller Williams Realty Greater Cleveland Cleveland, OH	1	3,795
79	Keller Williams Southern Arizona Tucson, AZ	2	3,787
80	Keller Williams Realty WINWIN Charlotte Partners Charlotte, NC	2	3,779
81	Keller Williams - Cunningham Group Santa Monica, CA	6	3,693
82	Keller Williams Realty Indy Metro Northeast Indianapolis, IN	1	3,609
83	Keller Williams Realty Indy Metro South Greenwood, IN	2	3,474
84	Keller Williams - Agnew Real Estate LLC Tempe, AZ	2	3,402
85	Keller Williams Realty Metairie Metairie, LA	2	3,382
86	Keller Williams Plano Realty Plano, TX	2	3,377
87	Keller Williams Real Estate - Exton Exton, PA	3	3,346
88	Keller Williams Legacy San Antonio, TX	1	3,307
89	Keller Williams Classic/Homestead Realty Orlando, FL	3	3,303
90	Keller Williams Woodbury, MN	2	3,250
91	Keller Williams Realty Louisville East Louisville, KY	1	3,186
92	Keller Williams Realty Rafeh Corp. Palmdale, CA	3	3,170

RANK	COMPANY	OFFICES	2018 SIDES
93	Keller Williams Realty Centre Columbia, MD	2	3,159
94	Keller Williams - Temecula Valley Real Estate, Inc. Temecula, CA	4	3,138
95	Keller Williams Realty Sioux Falls, SD Sioux Falls, SD	1	3,091
96	Keller Williams Realty Puyallup Puyallup, WA	1	3,083
97	Keller Williams Realty Capital District Latham, NY	1	3,072
98	Keller Williams Realty Professionals Coral Springs, FL	3	3,069
99	Keller Williams Realty DTC LLC - Masters Realty LLC Centennial, CO	1	3,020
100	Keller Williams Capital Partners Realty Worthington, OH	1	3,002
101	Keller Williams Realty Tempe-Scottsdale Tempe, AZ	2	2,991
102	Keller Williams Metro Center Alexandria, VA	3	2,969
103	Keller Williams Realty Branson, MO	2	2,962
104	Keller Williams Grand Rapids Grand Rapids, MI	1	2,936
105	Keller Williams Realty Huntsville - Classic Realty, LLC Huntsville, AL	2	2,927
106	Keller Williams Realty Rockwall - Lake Cities - Red River Rockwall, TX	3	2,908
107	Keller Williams Realty Premier Partners Vancouver, WA	1	2,889
108	Keller Williams Philly Real Estate Philadelphia, PA	1	2,871
109	Keller Williams Integrity Ellicott City, MD	1	2,868
110	Keller Williams Realty Buffalo Williamsville, NY	2	2,862
111	Keller Williams Roers Realty Fargo, ND	2	2,855
112	Keller Williams Sarasota Lakewood Ranch Lakewood Ranch, FL	2	2,807
113	Keller Williams Realty - Lakeside Shelby Township, MI	1	2,778

RANK	COMPANY	OFFICES	2018 SIDES
114	Keller Williams Realty El Dorado Hills, CA	3	2,761
115	Keller Williams Realty Central 75 Richardson, TX	2	2,757
116	Keller Williams Realty Greater Cleveland SW Cleveland, OH	1	2,730
117	Keller Williams Realty Greater Northwest Houston, TX	1	2,701
118	Keller Williams - Red Stick Partners, LLC Baton Rouge, LA	2	2,682
119	Keller Williams Classic Realty Coon Rapids, MN	1	2,679
120	Keller Williams Realty Kernersville, NC	1	2,653
121	Keller Williams Realty The Marketplace Henderson, NV	2	2,643
122	Keller Williams Real Estate Langhorne, PA	2	2,614
123	Keller Williams Greater Cleveland West Westlake, OH	1	2,602
124	Keller Williams - Lafayette Signature Partners Lafayette, IN	1	2,527
125	Keller Williams Portland Central Portland, OR	1	2,512
126	Keller Williams Realty of Southwest Missouri Partners Joplin, MO	1	2,511
127	Keller Williams Premier Realty Peoria, IL	1	2,505
128	Keller Williams Realty - North Wilmington Wilmington, DE	1	2,451
129	Keller Williams Realty West Saint Charles, MO	2	2,443
130	Keller Williams Realty Brazos Valley College Station, TX	2	2,427
131	Keller Williams Realty Home Farmington Hills, MI	2	2,420
132	Keller Williams Realty - Beverly Beverly, MA	3	2,404
133	Keller Williams Arizona Realty Scottsdale, AZ	1	2,385
134	Keller Williams Realty Kennett Square, PA	2	2,357

RANK	COMPANY	OFFICES	2018 SIDES
135	Keller Williams Realty, The Real Estate Center of Illinois, LLC Champaign, IL	1	2,342
136	Keller Williams Premier Partners Denham Springs, LA	3	2,339
137	Keller Williams Wichita East Wichita, KS	1	2,336
138	Keller Williams Realty Monroe Monroe, LA	2	2,334
139	Keller Williams Realty Atlantic Shore Northfield, NJ	2	2,323
140	Keller Williams Realty - Easton Market Center South Easton, MA	2	2,302
141	Keller Williams Realty (Level 5 Leadership) Management Pembroke Pines, FL	3	2,297
142	Keller Williams Realty - Roseville Roseville, CA	1	2,296
143	Keller Williams Realty - KW Pinnacle Worcester, MA	2	2,293
144	Keller Williams Arizona Living Realty Lake Havasu City, AZ	1	2,284
145	Keller Williams Advantage Novi, MI	1	2,268
146	Keller Williams Platinum Chesterfield, MI	1	2,246
147	Keller Williams Realty Portland Premiere Portland, OR	1	2,242
148	Keller Williams Realty Modesto Modesto, CA	2	2,230
149	Keller Williams Realty, Lansing Lansing, MI	1	2,229
150	Keller Williams Honolulu Honolulu, HI	2	2,228
151	Keller Williams Realty Central NC Burlington, NC	1	2,226
152	Keller Williams Integrity First Realty Mesa, AZ	1	2,215
153	Keller Williams Indianapolis Metro North Carmel, IN	1	2,183
154	Keller Williams Preferred Properties Upper Marlboro, MD	2	2,178
155	Keller Williams Realty Atlanta Hall County Gainesville, GA	1	2,165

RANK	COMPANY	OFFICES	2018 SIDES
156	Keller Williams Realty Mt. Pleasant, SC	1	2,152
157	Keller Williams Realty Greenville - Upstate Greenville, SC	1	2,142
158	Keller Williams Realty - Hudson Valley Realty Group New City, NY	2	2,136
159	Keller Williams Philadelphia Philadelphia, PA	1	2,128
160	Keller Williams Greater Cleveland Northeast Mentor, OH	1	2,123
161	Keller Williams Realty Landmark Flushing, NY	4	2,085
162	Keller Williams Realty Community Partners Cumming, GA	1	2,083
163	Keller Williams Success Realty Barrington, IL	1	2,079
163	Keller Williams Western Upstate Anderson, SC	1	2,079
165	Keller Williams Realty Rio Grande Valley McAllen, TX	2	2,075
166	Keller Williams Realty Carmel Valley/Del Mar San Diego, CA	2	2,074
167	Keller Williams Realty - Diamond Partners Olathe, KS	1	2,073
168	Keller Williams Realty Chesapeake/Greenbrier Chesapeake, VA	2	2,071
169	Keller Williams Realty Services Mandeville, LA	1	2,058
170	Keller Williams Realty Key Partners, LLC Prairie Village, KS	1	2,035
171	Keller Williams Clarkston Clarkston, MI	2	2,012
172	Keller Williams Realty Chesapeake/Western Branch Chesapeake, VA	2	2,007
173	Keller Williams Moorestown Moorestown, NJ	1	2,006
174	Keller Williams Crofton/Ft. Meade Millersville, MD	1	1,992
175	Keller Williams Realty Consultants Jeffersonville, IN	1	1,985
176	Keller Williams Premier Realty Katy, TX	1	1,976

RANK	COMPANY	OFFICES	2018 SIDES
177	Keller Williams Realty Oklahoma City, OK	1	1,973
178	Keller Williams Client's Choice Realty Colorado Springs, CO	1	1,972
179	Keller Williams Realty Southern New Hampshire Nashua, NH	1	1,966
180	Keller Williams Realty Houston Northeast Kingwood, TX	1	1,962
181	Keller Williams Realty Wilmington, NC	1	1,920
182	Keller Williams Realty, Boston-Metro Boston, MA	2	1,893
183	Keller Williams Realty Professional Partners Glendale, AZ	2	1,854
184	KW Utah Realtors Keller Williams Midvale, UT	1	1,847
185	Keller Williams Realty Elite Winston-Salem, NC	1	1,845
185	Keller Williams Realty New Bern New Bern, NC	1	1,845
187	Keller Williams Realty Jackson Flowood, MS	1	1,838
188	Keller Williams Realty Spring Hill Spring Hill, FL	1	1,827
189	Keller Williams Realty Los Gatos, CA	3	1,821
190	Keller Williams Legacy Group Realty, LLC Canton, OH	1	1,813
191	Keller Williams Realty Morristown Morristown, NJ	1	1,810
192	Keller Williams Realty Signature Rockford, IL	1	1,799
193	Keller Williams Realty Johnson City, TN	1	1,795
194	Keller Williams Realty of Greensboro Greensboro, NC	1	1,790
195	Keller Williams on the Water West Bradenton, FL	2	1,785
196	Keller Williams Realty Spartanburg Spartanburg, SC	1	1,783
197	Keller Williams Greater Columbus & Ohio Realty New Albany, OH	1	1,782

RANK	COMPANY	OFFICES	2018 SIDES
198	Keller Williams City Life Realty Hoboken, NJ	2	1,777
199	Keller Williams Realty, Pioneer Valley Longmeadow, MA	1	1,759
200	Keller Williams Realty-Madison Madison, WI	2	1,756
201	Keller Williams Premier Realty North Suburban Vadnais Heights, MN	1	1,754
202	Keller Williams Realty Greenville, SC	1	1,747
203	Keller Williams Realty - Milwaukee North Shore Whitefish Bay, WI	2	1,734
203	Keller Williams Realty Little Rock Little Rock, AR	1	1,734
205	Keller Williams American Premier Realty Bel Air, MD	1	1,714
206	Keller Williams Realty Allen Allen, TX	1	1,702
207	Keller Williams Partners Realty Colorado Springs, CO	2	1,701
208	Keller Williams Realty Green Mountain Properties Colchester, VT	1	1,700
209	Keller Williams Realty DFW Metro SW Weatherford, TX	1	1,698
210	Keller Williams Realty Sonoran Living Phoenix, AZ	2	1,697
211	Keller Williams Topeka Overland Park, KS	1	1,696
212	Keller Williams Realty Las Vegas Las Vegas, NV	1	1,695
213	Keller Williams Realty Leading Edge Cumberland, RI	1	1,693
214	Keller Williams, Peace River Partners Realty Punta Gorda, FL	1	1,658
215	Keller Williams SoCal Rancho Cucamonga, CA	2	1,653
216	Keller Williams Realty River Cities Columbus, GA	1	1,637
217	Keller Williams Realty Ft. Myers/Islands/Naples Ft. Myers, FL	2	1,635
218	Keller Williams Realty - Silicon Valley Campbell, CA	3	1,622

RANK	COMPANY	OFFICES	2018 SIDES
219	Keller Williams Preferred Realty Broomfield, CO	1	1,594
219	Keller Williams Realty First Choice Prairieville, LA	1	1,594
221	Keller Williams Realty Anniston Anniston, AL	1	1,593
222	Keller Williams Realty Pacific Estates Long Beach, CA	1	1,592
223	Keller Williams Realty Abilene Abilene, TX	1	1,586
224	Keller Williams Realty Boca Raton Boynton Beach, FL	2	1,580
225	Keller Williams Paint Creek and Somerset Rochester, MI	1	1,567
225	Keller Williams Realty Cary, NC	1	1,567
225	Keller Williams Realty Georgetown, TX	1	1,567
228	Keller Williams Realty Fayetteville Profit Sharers Fayetteville, NC	1	1,558
229	Keller Williams Keystone Realty York, PA	1	1,541
230	Keller Williams Realty Nashville-Spring Hill Spring Hill, TN	1	1,518
231	Keller Williams Westland Realty Fresno, CA	1	1,504
232	Keller Williams Realty Showcase Properties Braintree, MA	2	1,503
233	Keller Williams Realty Cambridge, MA	1	1,464
234	Keller Williams Realty La Jolla La Jolla, CA	2	1,459
235	Keller Williams Capital Realty Evansville, IN	1	1,452
236	Keller Williams Realty North Grand Rapids, MI	1	1,447
237	Keller Williams Realty Greater Seattle Seattle, WA	1	1,443
238	Keller Williams Shore Properties Toms River, NJ	1	1,442
239	Keller Williams Main Line Realty Bryn Mawr, PA	1	1,438

RANK	COMPANY	OFFICES	2018 SIDES
240	Keller Williams Pearland Pearland, TX	1	1,434
241	Keller Williams Realty Bakersfield Bakersfield, CA	2	1,418
242	Keller Williams Corona Corona, CA	1	1,413
243	Keller Williams Montclair, NJ Montclair, NJ	1	1,404
244	Keller Williams Performance Realty Pueblo, CO	1	1,403
245	Keller Williams Realty Bethel Park, PA	1	1,401
246	Keller Williams Realty Bloomington Bloomington, IL	2	1,387
247	Keller Williams Realty Bellevue Bellevue, WA	1	1,383
248	Keller Williams Clear Lake/Nasa Houston, TX	1	1,375
249	Keller Williams Realty Syracuse Fayetteville, NY	1	1,373
250	Keller Williams Realty Middle Georgia Warner Robins, GA	1	1,362
251	Keller Williams Realty Larchmont Los Angeles, CA	2	1,348
252	Keller Williams Eagle Realty Miami, FL	2	1,345
253	Keller Williams Realty Mulinix Norman, OK	1	1,340
254	Keller Williams McKinney McKinney, TX	1	1,336
255	Keller Williams Realty Grand Junction Grand Junction, CO	1	1,331
256	Keller Williams Realty Group - Limerick Limerick, PA	1	1,326
257	Keller Williams Realty Chicago - Lincoln Park Chicago, IL	1	1,318
258	Keller Williams Southern Nevada Henderson, NV	1	1,300
259	Keller Williams Realty Legacy Group Cedar Rapids, IA	1	1,282
260	Keller Williams Prestige Properties Stamford, CT	1	1,273

RANK	COMPANY	OFFICES	2018 SIDES
261	Keller Williams Pasadena/Arcadia Pasadena, CA	3	1,267
261	Keller Williams Realty Round Rock Round Rock, TX	1	1,267
263	Keller Williams Realty McLean McLean, VA	1	1,265
264	Keller Williams Realty Black Hills Rapid City, SD	1	1,256
265	Keller Williams Premier Properties Summit, NJ	1	1,253
266	Keller Williams Realty Rivertown Grandville, MI	1	1,239
267	Keller Williams Realty Greater Nassau Garden City, NY	2	1,238
268	Keller Williams Realty Greater Cleveland Southeast Solon, OH	1	1,233
269	Keller Williams Hilton Head Hilton Head Island, SC	1	1,232
270	Keller Williams Realty Central Oregon Bend, OR	1	1,230
271	Keller Williams Realty Wellington Wellington, FL	1	1,225
272	Keller Williams Realty Central RI Cranston, RI	1	1,221
273	Keller Williams QCA Progressive Partners Davenport, IA	1	1,212
274	Keller Williams Realty Advantage Realty Conroe, TX	1	1,206
275	Keller Williams Realty Brighton Brighton, MI	1	1,200
276	Keller Williams Realty Central Sterling Heights, MI	1	1,199
277	Keller Williams Milwaukee South New Berlin, WI	1	1,191
278	Keller Williams Realty Sacramento Sacramento, CA	1	1,189
279	Keller Williams Realty Gulfport, MS	1	1,187
280	Keller Williams Realty Golden Ticket Real Estate Yorba Linda, CA	3	1,180
281	Keller Williams Realty Wichita, KS	1	1,160

RANK	COMPANY	OFFICES	2018 SIDES
282	Keller Williams Realty Sun Valley and Southern Idaho Twin Falls, ID	1	1,155
283	Keller Williams Realty Services Boca Raton, FL	2	1,148
284	Keller Williams Chicago-O'Hare Chicago, IL	2	1,145
285	Keller Williams Realty North Central Leominster, MA	1	1,134
286	Keller Williams Realty Southwest Colorado Durango, CO	2	1,132
287	Keller Williams Realty Southwest Las Vegas, NV	1	1,128
288	Keller Williams Realty Falls Church Falls Church, VA	1	1,121
289	Keller Williams Realty Bartlesville Bartlesville, OK	1	1,116
290	Keller Williams Gateway Baltimore, MD	1	1,115
290	Keller Williams Realty Houston Professionals Spring, TX	1	1,115
292	Keller Williams Princeton Realty Princeton, NJ	1	1,112
293	Keller Williams Cornerstone Realty Ocala, FL	1	1,107
294	Keller Williams Real Estate Doylestown, PA	1	1,105
294	Keller Williams Realty-Bothell Bothell, WA	1	1,105
296	Keller Williams Realty West Sound Gig Harbor, WA	1	1,104
297	Keller Williams Executives Realty Highlands Ranch, CO	2	1,103
298	Keller Williams Realty Mid Town Direct Realty Maplewood, NJ	1	1,083
298	Keller Williams Realty Nashville - Mt. Juliet Mt. Juliet, TN	1	1,083
300	Keller Williams Realty Cleveland Cleveland, TN	1	1,080
300	Keller Williams Realty Merrimack Valley Westford, MA	1	1,080
302	Keller Williams Elite Realty Bonita Springs, FL	1	1,077

RANK	COMPANY	OFFICES	2018 SIDES
303	Keller Williams Realty - Lee Beaver & Associates Manassas, VA	1	1,068
304	Keller Williams Realty Andover, MA	1	1,066
305	Keller Williams Realty Greenville Drive Greenville, SC	1	1,061
305	Keller Williams Realty Middlesex Metuchen, NJ	1	1,061
307	Keller Williams Realty of Southeast Texas Beaumont, TX	1	1,058
308	Keller Williams - Cook and Company Flowery Branch, GA	1	1,054
309	Keller Williams Realty Boston NW Concord, MA	1	1,045
310	Keller Williams Great Smokies Waynesville, NC	1	1,042
311	Keller Williams Denver Central Denver, CO	1	1,040
312	Keller Williams Marysville Marysville, WA	1	1,035
313	Keller Williams Realty WINM Holdings LLC Hudson, WI	1	1,027
314	Keller Williams Realty Chico Area Chico, CA	1	1,020
315	Keller Williams Marquee Edwardsville, IL	1	1,009
315	Keller Williams Realty Jersey Shore Ocean City, NJ	1	1,009
317	Keller Williams Real Estate Philadelphia, PA	1	1,008
318	Keller Williams Realty Mission Viejo Mission Viejo, CA	1	1,007
319	Keller Williams Realty El Cajon El Cajon, CA	1	1,006
320	Keller Williams Foxboro / North Attleboro Plainville, MA	1	1,005
320	Keller Williams Realty Sacramento Metro Sacramento, CA	1	1,005
322	Keller Williams Realty Elk Grove Elk Grove, CA	1	1,001
323	Keller Williams Realty Palm Beach Central West Palm Beach, FL	1	998

RANK	COMPANY	OFFICES	2018 SIDES
324	Keller Williams First Choice Realty Bowling Green, KY	1	997
325	Keller Williams Concord Kannapolis Realty Kannapolis, NC	1	996
326	Keller Williams Partners Realty Plantation, FL	1	994
326	Keller Williams Realty Group Scarsdale, NY	2	994
328	Keller Williams Yuma Realty Yuma, AZ	1	985
329	Keller Williams Realty Olympia Olympia, WA	1	982
330	Keller Williams Santa Rosa Wine Country Santa Rosa, CA	1	957
331	Keller Williams Realty Atlanta - Metro East Conyers, GA	1	953
332	Keller Williams Realty Lynchburg Metro Forest, VA	1	951
333	Keller Williams Realty Valencia, CA	1	947
334	Keller Williams Pinehurst Southern Pines, NC	1	939
335	Keller Williams Realty-New Orleans New Orleans, LA	1	936
336	Keller Williams North County Celina, TX	1	934
337	Keller Williams Realty Apple Valley, MN	2	931
338	Keller Williams Realty Folsom Folsom, CA	1	930
339	Keller Williams Realty Premier Properties Miami, FL	2	928
340	Keller Williams Montana Realty Bozemon, MT	1	924
341	Keller Williams Realty Birmingham-Metro North Gardendale, AL	1	922
342	Keller Williams Realty Southland Partners Raymore, MO	1	919
343	Keller Williams Realty Cape Cod and the Islands Centerville, MA	2	913
343	Keller Williams Seven Hills Realty Cincinnati, OH	1	913

RANK	COMPANY	OFFICES	2018 SIDES
345	Keller Williams Home Town Realty Dayton, OH	1	900
346	Keller Williams Realty Gold Coast Manhasset, NY	1	898
347	Keller Williams Legacy One Realty Chandler, AZ	1	883
348	Keller Williams Excellence Timonium, MD	1	876
349	Keller Williams Cedar Park Leander Cedar Park, TX	1	873
350	Keller Williams Realty Encino-Sherman Oaks Encino, CA	1	872
351	Keller Williams Realty Town Center Virginia Beach, VA	1	868
352	Keller Williams NYC New York, NY	2	865
353	Keller Williams Crystal Coast Morehead City, NC	1	860
354	Keller Williams Realty Coral Gables-Coconut Grove Coral Gables, FL	1	858
354	Keller Williams Realty of Newport Middletown, RI	1	858
356	Keller Williams Premier Realty Colorado Springs, CO	1	850
357	Keller Williams NY Realty White Plains, NY	1	848
358	Keller Williams Realty Harrisburg - East Harrisburg, PA	1	841
359	Keller Williams Myrtle Beach South Myrtle Beach, SC	1	820
359	Keller Williams Realty Central Delaware Dover, DE	1	820
361	Keller Williams Realty Southern Tier & Finger Lakes Horseheads, NY	1	816
361	Keller Williams Realty United Chapel Hill, NC	1	816
363	Keller Williams Realty Cenla Partners Alexandria, LA	1	795
364	Keller Williams Realty Biltmore Partners Phoenix, AZ	1	794
365	Keller Williams Realty Newport Beach, CA	2	785

RANK	COMPANY	OFFICES	2018 SIDES
366	Keller Williams Realty Gainesville Gainesville, FL	1	780
367	Keller Williams Realty Cumberland County Vineland, NJ	1	779
368	Keller Williams Relaty Cincinnati Metro Northeast Mason, OH	1	773
369	Keller Williams Realty - Hendersonville Hendersonville, TN	1	768
369	Keller Williams Realty Western Montana Missoula, MT	1	768
371	Keller Williams Tri-Valley Realty Pleasanton, CA	1	767
372	Keller Williams Realty Tri-County Properties Medina, OH	1	761
373	Keller Williams Realty South Pittsburgh, PA	1	757
374	Keller Williams Upstate NY Properties Oneonta, NY	1	750
375	Keller Williams Capital Realty Helena, MT	1	745
376	Keller Williams Realty Legacy Group Richmond, KY	1	740
377	Keller Williams Realty Partners Yorktown Heights, NY	1	735
378	Keller Williams Realty Charlottesville Charlottesville, VA	1	722
379	Keller Williams Lancaster Lancaster, PA	1	712
380	Keller Williams Silicon Beach Marina Del Ray, CA	1	695
381	Keller Williams Experience Realty Murray, KY	1	694
382	Keller Williams of Central PA Enola, PA	1	693
383	Keller Williams Realty Partners, LLC Loveland, CO	2	690
384	Keller Williams Realty Platinum - Garner/Clayton Garner, NC	1	689
385	Keller Williams Premier Properties Wrentham, MA	1	686
386	Keller Williams 1st Realty and Associates Longmont, CO	1	685

RANK	COMPANY	OFFICES	2018 SIDES
387	Keller Williams Realty San Diego Metro San Diego, CA	1	684
388	Keller Williams Realty of Manatee Bradenton, FL	1	681
389	Keller Williams North Shore West Libertyville, IL	1	648
390	Keller Williams Realty Southern Oregon Medford, OR	1	640
391	Keller Williams Umpqua Valley Roseburg, OR	1	634
392	Keller Williams Points East Greenville, NC	1	618
393	Keller Williams Realty-LS Los Alamitos, CA	1	617
394	Keller Williams Realty Burbank Burbank, CA	1	616
395	Keller Williams Fort Wayne Fort Wayne, IN	1	615
396	Keller Williams Integrity Lawrence, KS	1	612
397	Keller Williams Select Realtors Annapolis, MD	1	607
398	Keller Williams Signature Realty Diamond Bar, CA	1	598
399	Keller Williams Realty Northwest Montana Kalispell, MT	1	596
400	Keller Williams Realty South Pasadena/San Gabriel Valley Alhambra, CA	1	582
401	Keller Williams Realty Central Valley Chester, NY	1	581
402	Keller Williams Realty Partners Park Ridge, IL	1	572
403	Keller Williams Elite Realty Owensboro, KY	1	561
404	Keller Williams Greater Binghamton Binghamton, NY	1	553
405	Keller Williams Realty Baltimore, MD	1	552
406	Keller Williams Realty Lake Ridge Woodbridge, VA	1	542
407	Keller Williams Realty Yuba Sutter Yuba City, CA	1	535

RANK	COMPANY	OFFICES	2018 SIDES
408	Keller Williams Realty Glendale Glendale, CA	1	524
409	Keller Williams Team Realty Clifton, NJ	1	523
410	Keller Williams Realty Carlsbad Carlsbad, CA	1	520
411	Keller Williams Realty Chino Hills Chino Hills, CA	1	512
412	Keller Williams Hometown Realty Swedesboro, NJ	1	508
413	Keller Williams Realty Whittier, CA	1	506
414	Keller Williams Realty Northeast Realty Phoenix, AZ	1	504
415	Keller Williams Realty Exclusive Properties Simi Valley, CA	1	502
415	Keller Williams Realty Roanoke Roanoke, VA	1	502



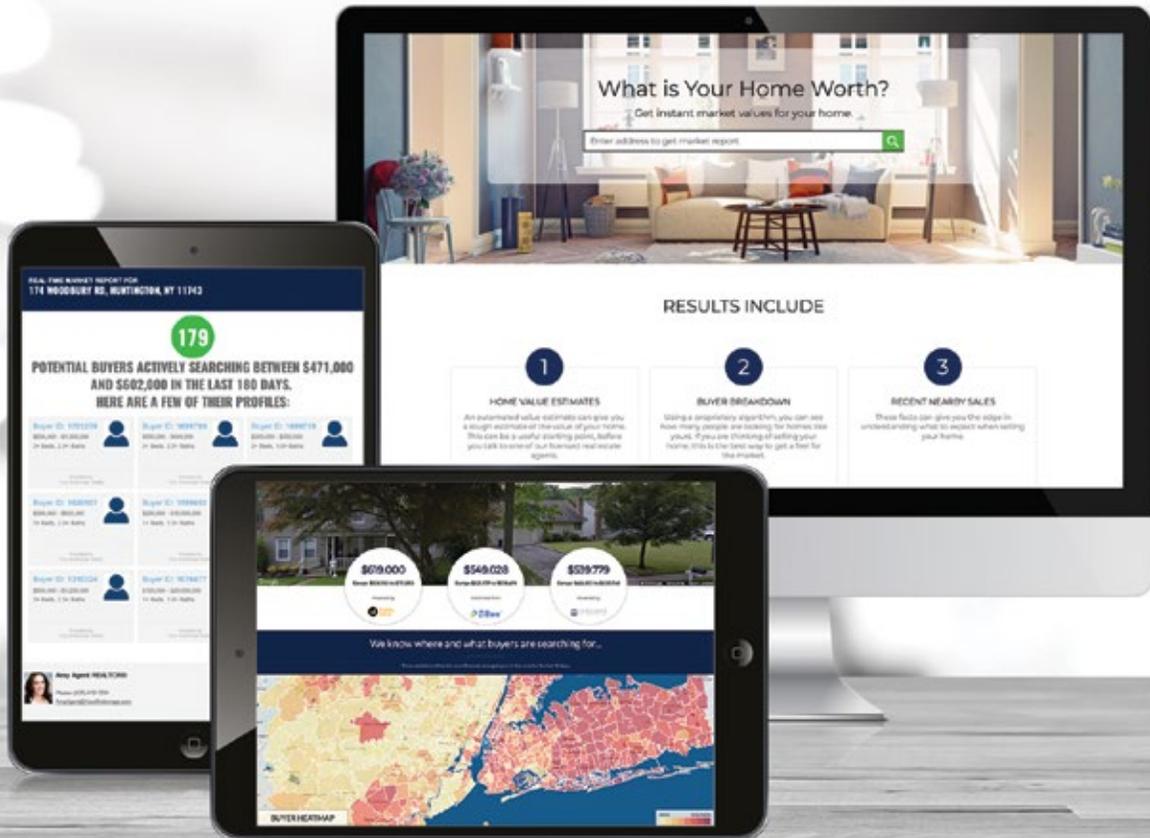
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 AFFILIATED FIRMS

TOP LEADINGRE AFFILIATES



RANK	COMPANY	OFFICES	2018 SIDES
1	HomeServices of America Minneapolis, MN	919	346,629
2	Hanna Holdings Pittsburgh, PA	227	83,043
3	Crye-Leike Real Estate Services Memphis, TN	91	26,257
4	Real Estate One Southfield, MI	47	23,046
5	William Raveis Real Estate, Mortgage, and Insurance Shelton, CT	132	21,841
6	Allen Tate Companies Charlotte, NC	46	21,190
7	@properties Chicago, IL	26	18,509
8	Baird & Warner Chicago, IL	29	17,829
9	John L. Scott Real Estate Bellevue, WA	34	15,056
10	Watson Realty Corp. Jacksonville, FL	50	14,904
11	The Keyes Company/Illustrated Properties Miami, FL	50	14,293
12	F.C. Tucker Company, Inc. Indianapolis, IN	14	11,380
13	Shorewest Realtors Brookfield, WI	23	11,194
14	Sibcy Cline Realtors Cincinnati, OH	22	10,060
15	Carolina One Real Estate Services North Charleston, SC	13	7,700

RANK	COMPANY	OFFICES	2018 SIDES
16	First Team Real Estate Irvine, CA	33	7,307
17	Carpenter Realtors Indianapolis, IN	33	7,249
18	PARKS Brentwood, TN	14	7,080
19	Realty Austin Austin, TX	5	7,041
20	Bean Group The Maine Real Estate Network Portsmouth, NH	36	6,892
21	Alain Pinel Realtors Saratoga, CA	33	6,845
22	Lyon Real Estate Sacramento, CA	17	6,398
23	Cutler Real Estate Canton, OH	26	5,977
24	Comey & Shepherd Cincinnati, OH	5	5,832
25	Michael Saunders & Company Sarasota, FL	20	5,744
26	Murney Associates, Realtors Springfield, MO	5	5,741
27	Rose & Womble Realty Virginia Beach, VA	12	5,268
28	Greenridge Realty, Inc. Grand Rapids, MI	21	5,073
29	The Russell Realty Co Strongsville, OH	10	5,050
30	Bennion Deville Homes Rancho Mirage, CA	23	4,825

RANK	COMPANY	OFFICES	2018 SIDES
31	McColly Real Estate Schererville, IN	22	4,617
32	NP Dodge Real Estate Sales, Inc. Omaha, NE	9	4,609
33	Pinnacle Estate Properties, Inc. Malibu, CA	9	4,539
34	PMZ Real Estate Modesto, CA	15	4,455
35	Patterson Schwartz Real Estate Hockessin, DE	9	4,361
36	The Group, Inc. Real Estate Fort Collins, CO	5	4,265
37	John R. Wood Properties Naples, FL	13	4,183
38	Gardner Realtors Metairie, LA	24	4,130
39	Beverly-Hanks & Associates Asheville, NC	8	4,034
40	Meybohm Real Estate Augusta, GA	7	3,938
41	McGraw Realtors Tulsa, OK	5	3,772
42	Hasson Company Clackamas, OR	6	3,547
43	Heritage Texas Properties Houston, TX	12	3,540
44	The Randall Family of Companies Charlestown, RI	35	3,534
45	Hegg, Realtors Inc. Sioux Falls, SD	1	3,514
46	J.P. Weigand & Sons, Inc. Wichita, KS	7	3,444
47	F.C. Tucker Emge Realtors Evansville, IN	8	3,298
48	Intracoastal Realty Corp Wilmington, NC	10	3,095
49	Mel Foster Co. Davenport, IA	8	3,028
50	Cressy & Everett, Inc. South Bend, IN	11	3,005
51	Locations Honolulu, HI	7	2,988

RANK	COMPANY	OFFICES	2018 SIDES
52	ARC Realty Birmingham, AL	7	2,928
53	Jim Maloof Realtor Peoria, IL	12	2,905
54	London Properties Ltd. Fresno, CA	9	2,832
55	McEneaney Associates, Inc. Alexandria, VA	8	2,731
56	Skogman Realty Cedar Rapids, IA	5	2,686
57	Stark Company Realtors Madison, WI	6	2,616
58	Dickson Realty Reno, NV	9	2,600
59	Coach Realtors Northport, NY	19	2,553
60	Smith & Associates Real Estate Tampa, FL	6	2,503
61	Chase International Reno, NV	9	2,322
62	john greene Enterprises Naperville, IL	3	2,296
63	John L. Scott Medford and Ashland Medford, OR	2	2,255
64	Old Colony, REALTORS Charleston, WV	8	2,238
65	Coco, Early & Associates Inc. Methuen, MA	13	2,237
66	Jack Conway & Company, Inc. Norwell, MA	28	2,232
67	Brown Harris Stevens New York, NY	25	2,163
68	Mike Thomas Associates Fort Wayne, IN	4	2,129
69	Washington Fine Properties Washington, DC	10	2,072
70	PorchLight Real Estate Group Denver, CO	4	2,046
71	Blanchard & Calhoun Real Estate Co. Augusta, GA	4	1,914
72	Adams, Cameron & Co. Daytona Beach, FL	9	1,888

RANK	COMPANY	OFFICES	2018 SIDES
73	Residential Properties Ltd. Providence, RI	6	1,881
74	Zephyr Real Estate San Francisco, CA	6	1,856
75	Realty of Maine Bangor, ME	6	1,733
76	Dale Sorensen Real Estate, Inc. Vero Beach, FL	7	1,720
77	Realty Concepts, Ltd. Fresno, CA	3	1,699
78	Dilbeck Real Estate La Canada, CA	14	1,685
79	The Norton Agency Gainesville, GA	5	1,678
80	Hawaii Life Real Estate Services LLC Princeville, HI	17	1,651
81	Greenwood King Properties Houston, TX	3	1,630
82	Bellator Real Estate & Development Spanish Fort, AL	6	1,622
83	Slifer Smith & Frampton Real Estate Avon, CO	24	1,594
84	The Platinum Group, LLC Colorado Springs, CO	1	1,552
85	Crossroads Realty Inc. Toms River, NJ	9	1,511
86	Diane Turton, Realtors Point Pleasant Beach, NJ	18	1,507
87	Keefe Real Estate, Inc. Lake Geneva, WI	8	1,481
88	Florida Executive Realty Tampa, FL	6	1,436
89	John Daugherty, Realtors Houston, TX	2	1,419
90	Lewith & Freeman Kingston, PA	6	1,305
91	Wagner Realty Bradenton, FL	8	1,295
92	PureWest Christie's International Real Estate Kalispell, MT	17	1,277
93	Jack White Real Estate Anchorage, AK	5	1,245

RANK	COMPANY	OFFICES	2018 SIDES
94	Wardley Real Estate Las Vegas, NV	4	1,233
95	Bray Real Estate Grand Junction, CO	1	1,187
96	Ascent Real Estate, Inc. San Diego, CA	9	1,178
97	Lamacchia Realty, Inc. Waltham, MA	5	1,155
98	Leonard Ryden Burr Real Estate Winston Salem, NC	1	1,139
99	Classic Properties Clarks Summit, PA	4	1,114
100	The Hardie Group Real Estate Company Kokomo, IN	1	1,106
101	AveryHess, Realtors Dunn Loring, VA	7	1,058
102	Sears Real Estate Greeley, CO	1	1,036
103	Park Co Realtors Fargo, ND	1	1,033
104	Dickens Mitchener & Associates Charlotte, NC	2	999
105	Terrie O'Connor Realtors Ramsey, NJ	8	994
106	United Real Estate Solutions Sioux City, IA	3	969
107	Hall & Hunter Realtors Birmingham, MI	1	965
108	WK Real Estate Boulder, CO	2	963
109	Cottingham Chalk Charlotte, NC	1	954
110	Milestone Realty Consultants Lexington, KY	2	923
111	Laffey Real Estate Greenvale, NY	13	914
112	Amherst Madison Boise, ID	1	880
113	Lake Norman Realty Cornelius, NC	6	872
114	Portside Real Estate Group Falmouth, ME	4	866

Leading

REAL ESTATE
COMPANIES
OF THE WORLD

MAKES UP
22.3%
OF THE

THE
REAL TRENDS
FIVE HUNDRED



733,500
TRANSACTION
SIDES

RANK	COMPANY	OFFICES	2018 SIDES
115	Willis Allen Real Estate La Jolla, CA	6	817
116	Robert Paul Properties Osterville, MA	8	745
117	Santa Fe Propertires Santa Fe, NM	2	698
118	McGuire Real Estate San Francisco, CA	5	682
119	Arizona Best Real Estate Scottsdale, AZ	4	648
120	Marx-Bensdorf Realtors Memphis, TN	1	644
121	Colorado Group Realty Steamboat Springs, CO	3	643
122	Nourmand & Associates Beverly Hills, CA	3	592
123	Bailey Properties Inc. Aptos, CA	4	581
124	Hunziker & Associates, REALTORS Ames, IA	3	570
125	Colorado Landmark, Realtors Boulder, CO	2	566
126	Janet McAfee Inc. St. Louis, MO	1	541
127	Jones Group Realtors Amherst, MA	3	532

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AFFILIATED FIRMS

TOP NEXTHOME AFFILIATES



RANK	COMPANY	OFFICES	2018 SIDES
1	NextHome Experience Worthington, OH	2	837
2	NextHome Realty Center Cypress, TX	3	634
3	NextHome Experience Bangor, ME	1	508

T H E

REALTRENDS

F I V E H U N D R E D

AFFILIATED FIRMS

TOP REAL LIVING



RANK	COMPANY	OFFICES	2018 SIDES
1	Real Living Kee Realty Clinton Township, MI	6	2,681
2	Real Living Realty Professionals Wilbraham, MA	4	1,680
3	RLAH Real Estate Chevy Chase, MD	4	1,394
4	Sine & Monaghan, REALTORS Real Living Grosse Pointe Farms, MI	4	1,135
5	Real Living First Service Realty Miami, FL	9	1,036
6	Real Living Messina & Associates Duluth, MN	2	988
7	Real Living The Real Estate Group Camas, WA	5	985
8	Real Living Brokers Realty Group Warren, OH	2	984
9	Real Living Speckman Realty, Inc. Bourbonnais, IL	2	778
10	Real Living Casa Fina Realty Tampa, FL	1	550
11	Real Living Realty Advisors Valdosta, GA	1	547

T H E

REALTRENDS

F I V E H U N D R E D

AFFILIATED FIRMS

TOP REALTY EXECUTIVES



RANK	COMPANY	OFFICES	2018 SIDES
1	Realty Executives Associates Knoxville, TN	9	7,904
2	Realty Executives Phoenix and Yuma Phoenix, AZ	37	7,137
3	Realty Executives Tucson Elite Tucson, AZ	12	4,373
4	Realty Executives Integrity Hartland, WI	6	2,844
5	Realty Executives of Kansas City Leawood, KS	5	2,786
6	Realty Executives Exceptional Realtors Fairfield, NJ	13	2,423
7	Realty Executives Northern Arizona Prescott , AZ	7	1,291
8	Realty Executives Santa Clarita Santa Clarita, CA	5	1,272
9	Realty Executives of Cape County Cape Girardeau, MO	6	1,262
10	Realty Executives Premier Valparaiso, IN	1	1,010
11	Realty Executives Boston West Framingham, MA	5	950
12	Realty Executives Premiere Wheaton, IL	2	543

THE REAL TRENDS

FIVE HUNDRED

AFFILIATED FIRMS

TOP RE/MAX AFFILIATES



RANK	COMPANY	OFFICES	2018 SIDES
1	RE/MAX Results Eden Prairie, MN	39	24,008
2	RE/MAX Alliance / Equity Group Arvada, CO	35	16,097
3	RE/MAX Gold / Olson & Associates Fair Oaks, CA	68	15,256
4	RE/MAX Advantage Plus Savage, MN	19	7,114
5	RE/MAX Professionals Highlands Ranch, CO	9	5,388
6	RE/MAX Integrity Eugene, OR	7	5,340
7	RE/MAX Executive Charlotte, NC	11	5,306
8	RE/MAX Realty Group Gaithersburg, MD	8	4,843
9	RE/MAX Northwest Realtors Seattle, WA	10	4,831
10	RE/MAX Select Realty Cranberry, PA	7	4,415
11	RE/MAX Concepts West Des Moines, IA	12	4,344
12	RE/MAX Results Fort Wayne, IN	8	4,043
13	RE/MAX DFW Associates Coppell, TX	7	3,902
14	RE/MAX Alliance Group Sarasota, FL	8	3,798
15	RE/MAX Allegiance Alexandria, VA	15	3,690

RANK	COMPANY	OFFICES	2018 SIDES
16	RE/MAX Suburban Mount Prospect, IL	8	3,686
17	RE/MAX Classic Farmington Hills, MI	7	3,587
18	RE/MAX Properties, Inc. Colorado Springs, CO	5	3,567
19	RE/MAX of Reading Wyomissing, PA	1	3,529
20	RE/MAX Town & Country Canton, GA	13	3,512

Molly McGrory,
Broker/Owner
RE/MAX Town & Country
Canton, Georgia



CORPORATE CULTURE: I have an open door at all times. We have weekly classes with the agents where they share what they've learned. Change is exciting, and I compel our staff to embrace it. To grow, you must reach outside of your comfort zone at times. Training is also important from a leadership perspective. I keep up with the latest and greatest so I can share with the team. I'm a big believer in earning your designations and always putting the client first. This is why I started a real estate school two years ago, which offers free education and CE credits for all of my agents.

MEMORABLE MOMENT: About 10 years ago, I received a phone call from six incredible North Georgia Mountain agents asking if I would be their broker. This is what brought REMAX Town & Country to the North Georgia area.

RANK	COMPANY	OFFICES	2018 SIDES
21	RE/MAX Crossroads Properties Strongsville, OH	7	3,509
22	RE/MAX Estate Properties Rolling Hills Estates, CA	14	3,402
23	RE/MAX Boone Realty Columbia, MO	2	3,367
24	RE/MAX ONE Beaumont, TX	4	3,089
25	RE/MAX Realty 100 Milwaukee, WI	4	3,068
26	RE/MAX Ability Plus Carmel, IN	9	2,948
27	RE/MAX Plus Rochester, NY	2	2,865
28	RE/MAX Platinum Brighton, MI	4	2,847
29	RE/MAX First Clinton Township, MI	6	2,797
30	RE/MAX Fine Properties Scottsdale, AZ	5	2,781
30	RE/MAX Results St. Louis, MO	6	2,781
32	RE/MAX Elite Brentwood, TN	5	2,759
33	RE/MAX Accord Danville, CA	10	2,736
34	RE/MAX Dynamic Properties Anchorage, AK	3	2,733
35	RE/MAX Real Estate Group Colorado Springs, CO	2	2,732
36	RE/MAX Preferred Associates Toledo, OH	4	2,692
37	RE/MAX Premier Properties Arcadia, CA	7	2,670
38	RE/MAX Alliance Collinsville, IL	5	2,665
39	RE/MAX Select Westfield, NJ	9	2,645
40	RE/MAX Preferred Marlton, NJ	5	2,611
41	RE/MAX Professionals Glendale, AZ	7	2,609

RANK	COMPANY	OFFICES	2018 SIDES
42	RE/MAX Advantage Realty Columbia, MD	6	2,579
43	RE/MAX Associates Layton, UT	6	2,577
44	RE/MAX Insight / On The Move / Advantage Hampton Falls, NH	14	2,557
45	RE/MAX Realtec Group Palm Harbor, FL	3	2,554
46	RE/MAX 10 Oak Lawn, IL	5	2,520
47	RE/MAX Real Estate Professionals Lansing, MI	5	2,436
48	RE/MAX Realty Group Rochester, NY	2	2,426
49	RE/MAX Preferred Group Cincinnati, OH	10	2,403
50	RE/MAX Connection Marlton, NJ	6	2,400
51	RE/MAX Fine Properties Sugar Land, TX	2	2,389
52	RE/MAX Southern Shores North Myrtle Beach, SC	4	2,388
53	RE/MAX Southern Homes Birmingham, AL	2	2,361
54	RE/MAX Right Choice Real Estate Trumbull, CT	8	2,283
54	RE/MAX United Cary, NC	4	2,283
56	RE/MAX 4000 Inc. Grand Junction, CO	1	2,261
57	RE/MAX Preferred Monona, WI	13	2,238
58	RE/MAX Victory Beavercreek, OH	7	2,237
59	RE/MAX Anchor Realty Punta Gorda, FL	5	2,230
60	RE/MAX Traders Unlimited Peoria, IL	5	2,196
61	RE/MAX Center Duluth, GA	3	2,180
62	RE/MAX of Grand Rapids Grand Rapids, MI	3	2,166

RANK	COMPANY	OFFICES	2018 SIDES
63	RE/MAX Realty Affiliates Gardnerville, NV	3	2,144
64	RE/MAX The Woodlands & Spring The Woodlands, TX	3	2,126
65	RE/MAX Gold Coast Ventura, CA	10	2,121
66	RE/MAX Premier Realty Ocala, FL	8	2,110
67	RE/MAX Commonwealth Richmond, VA	4	2,100
68	RE/MAX Leading Edge Dearborn Heights, MI	3	2,088
69	RE/MAX Excalibur Scottsdale, AZ	4	2,080
70	RE/MAX Gateway Chantilly, VA	5	2,075
71	RE/MAX Experts Germantown, TN	3	2,046
72	RE/MAX Whatcom County, Inc. Bellingham, WA	4	2,044
73	RE/MAX Professionals Springfield, IL	1	2,041
74	RE/MAX 200 Realty Winter Park, FL	2	2,020
75	RE/MAX 440 Perkasie, PA	10	2,007
76	RE/MAX Properties East Louisville, KY	1	1,991
77	RE/MAX Realty Team Cape Coral, FL	2	1,984
78	RE/MAX Space Center-Clear Lake Houston, TX	4	1,982
79	RE/MAX Masters Millennium Greenwood Village, CO	1	1,973
80	RE/MAX Metro St. Petersburg, FL	4	1,968
81	RE/MAX At Barnegat Bay Forked River, NJ	4	1,967
82	RE/MAX Palm Realty Port Charlotte, FL	3	1,963
83	RE/MAX Newport Elite Racine, WI	3	1,962

RANK	COMPANY	OFFICES	2018 SIDES
84	RE/MAX Affiliates Florence, KY	4	1,941
85	RE/MAX Aerospace Realty Rockledge, FL	7	1,918
86	RE/MAX Lake of the Ozarks Osage Beach, MO	1	1,878
87	RE/MAX Edge Realty Canton, OH	4	1,821
88	RE/MAX of Boulder Inc. Boulder, CO	2	1,805
89	RE/MAX Precision Ankeny, IA	5	1,795
90	RE/MAX Dallas Suburbs Plano, TX	2	1,794
91	RE/MAX One Prince Frederick, MD	6	1,784
92	RE/MAX Elite Melbourne, FL	5	1,780
93	RE/MAX Results Frederick, MD	2	1,756
94	RE/MAX Eastside Brokers Inc. Bellevue, WA	2	1,744
95	RE/MAX Realty Associates Champaign, IL	3	1,742
96	RE/MAX All-Pro Lancaster, CA	5	1,724
97	RE/MAX of Santa Clarita Santa Clarita, CA	5	1,711
98	RE/MAX Top Realty Houston, TX	4	1,709
99	RE/MAX Direct Wellington, FL	3	1,697
99	RE/MAX Synergy Flossmoor, IL	4	1,697
101	RE/MAX Creative Realty Lexington, KY	4	1,675
102	RE/MAX Champions Upland, CA	5	1,671
103	RE/MAX Professional Group Cypress, TX	2	1,661
104	RE/MAX Preferred North Providence, RI	4	1,646

RANK	COMPANY	OFFICES	2018 SIDES
105	RE/MAX Associates San Antonio, TX	1	1,599
106	RE/MAX Trinity Fort Worth, TX	4	1,589
107	RE/MAX Advantage Central Birmingham, AL	3	1,578
108	RE/MAX Marketing Specialists Spring Hill, FL	3	1,575
109	RE/MAX Professionals Lawton, OK	1	1,574
110	RE/MAX Beyond 2000 Middleburg Heights, OH	3	1,571
111	RE/MAX Real Estate Group Des Moines, IA	2	1,568
112	RE/MAX Innovations Kansas City, MO	1	1,567
113	RE/MAX Advantage Colorado Springs, CO	1	1,564
114	RE/MAX Leading Edge Annapolis, MD	3	1,542
115	RE/MAX Unlimited Northwest Palatine, IL	6	1,523
116	RE/MAX Signature Daytona Beach Shores, FL	4	1,517
117	RE/MAX 100 Mishawaka, IN	2	1,516
118	RE/MAX Unlimited Real Estate Whitehall, PA	2	1,488
119	RE/MAX All Pro Bloomington, IL	3	1,473
120	RE/MAX 1st Advantage Colonia, NJ	3	1,472
121	RE/MAX Traditions Chagrin Falls, OH	6	1,470
122	RE/MAX One Realty Raleigh, NC	2	1,466
123	RE/MAX Real Estate Allentown, PA	2	1,455
124	RE/MAX Specialists Jacksonville, FL	3	1,452
125	RE/MAX Executive Group Inc. Elizabethtown, KY	5	1,450

RANK	COMPANY	OFFICES	2018 SIDES
126	RE/MAX Premier Realty Irvine, CA	4	1,418
127	RE/MAX Executive Modesto, CA	3	1,411
128	RE/MAX Elite Little Rock, AR	4	1,409
128	RE/MAX Executive Realty Franklin, MA	6	1,409
130	RE/MAX Preferred O'Fallon, IL	2	1,404
131	RE/MAX 1st Advantage Mechanicsburg, PA	1	1,400
132	RE/MAX Showcase Gurnee, IL	3	1,395
133	RE/MAX Checkmate Inc. Realtors Johnson City, TN	1	1,394
134	RE/MAX of Cherry Creek Inc. Denver, CO	1	1,390
135	RE/MAX Essential Wilmington, NC	3	1,388
136	RE/MAX Lakeshore Holland, MI	4	1,387
137	RE/MAX Unlimited Madison, AL	2	1,386
138	RE/MAX of Pueblo Inc. Pueblo, CO	2	1,380
139	RE/MAX Heritage Blue Springs, MO	2	1,378
140	RE/MAX Best Choice Farmington, MO	4	1,374
140	RE/MAX Integrity Spring, TX	2	1,374
142	RE/MAX Infinity Realty Chandler, AZ	1	1,358
143	RE/MAX Around Atlanta Realty Atlanta, GA	3	1,339
144	RE/MAX Choice Properties Hendersonville, TN	5	1,322
145	RE/MAX River Cities Bettendorf, IA	1	1,315
146	RE/MAX Realty One Inverness, FL	4	1,311

RANK	COMPANY	OFFICES	2018 SIDES
147	RE/MAX Real Estate Results Bentonville, AR	2	1,303
148	RE/MAX Eastern Inc. Philadelphia, PA	2	1,295
149	RE/MAX Advance Realty South Miami, FL	2	1,294
150	RE/MAX of Naperville Naperville, IL	2	1,290
151	RE/MAX Northwest, Realtors Spring, TX	2	1,289
152	RE/MAX Associates Pueblo, CO	1	1,282
153	RE/MAX Gold St. Louis, MO	6	1,280
154	RE/MAX Achievers Hagerstown, MD	2	1,278
155	RE/MAX of Orange Beach Orange Beach, AL	2	1,269
156	RE/MAX Associates Newark, DE	4	1,262
157	RE/MAX Metro Atlanta Decatur, GA	2	1,257
158	RE/MAX Big Bear Big Bear Lake, CA	4	1,240
159	RE/MAX Champions Trinity, FL	2	1,234
159	RE/MAX Executives Fairfax, VA	5	1,234
161	RE/MAX Alliance Dayton, OH	4	1,230
162	RE/MAX Centre Realty State College, PA	1	1,222
163	RE/MAX Top Producers Diamond Bar, CA	4	1,220
164	RE/MAX Sails Baltimore, MD	1	1,219
165	RE/MAX Advantage Plus Boca Raton, FL	7	1,217
165	RE/MAX Centerstone Plainfield, IN	5	1,217
167	RE/MAX Bayshore Traverse City, MI	5	1,214

RANK	COMPANY	OFFICES	2018 SIDES
168	RE/MAX Suburban Sterling Heights, MI	1	1,207
169	RE/MAX Integrity Issaquah, WA	4	1,204
170	RE/MAX Concepts Lincoln, NE	2	1,203
171	RE/MAX Grand Katy, TX	2	1,202
172	RE/MAX Ultimate Professionals Shorewood, IL	3	1,186
173	RE/MAX Crown Realty Vero Beach, FL	3	1,182
174	RE/MAX Central Manalapan, NJ	1	1,169
175	RE/MAX Advantage Nashville, TN	1	1,156
176	RE/MAX Town Center Germantown, MD	3	1,155
177	RE/MAX North - San Antonio V San Antonio, TX	2	1,152
178	RE/MAX Associates Northeast Kingwood, TX	1	1,144
179	RE/MAX First Jeffersonville, IN	2	1,142
180	RE/MAX First Realty East Brunswick, NJ	2	1,141
181	RE/MAX Abilene Abilene, TX	2	1,137
182	RE/MAX Acclaimed Properties Bloomington, IN	1	1,125
182	RE/MAX Properties Ltd Newtown, PA	1	1,125
182	RE/MAX Realty Consultants Greensboro, NC	2	1,125
185	RE/MAX Masters Realty Covina, CA	5	1,122
185	RE/MAX Realty Specialists Charlottesville, VA	5	1,122
187	RE/MAX Solutions Merritt Island, FL	3	1,113
188	RE/MAX Patriots York, PA	2	1,111

RANK	COMPANY	OFFICES	2018 SIDES
189	RE/MAX Unlimited Kennesaw, GA	2	1,103
190	RE/MAX Heritage Keller, TX	3	1,099
190	RE/MAX Realty Centre Olney, MD	2	1,099
192	RE/MAX Realty Services Bethesda, MD	5	1,093
193	RE/MAX Pinnacle Lancaster, PA	5	1,089
194	RE/MAX Associates Louisville, KY	1	1,087
195	RE/MAX Executive Millersville, MD	3	1,085
196	RE/MAX Legends Group Indianapolis, IN	1	1,084
197	RE/MAX Affiliates Philadelphia, PA	3	1,080
198	RE/MAX Tyler Tyler, TX	4	1,078
199	RE/MAX Advanced Realty Indianapolis, IN	4	1,077
200	RE/MAX Professionals Select Naperville, IL	1	1,072
201	RE/MAX Signature Houston, TX	4	1,069
202	RE/MAX Associates of Arlington Arlington, TX	2	1,065
203	RE/MAX Action Lisle, IL	1	1,062
204	RE/MAX Professionals Reno, NV	2	1,061
205	RE/MAX Peninsula Newport News, VA	3	1,059
206	RE/MAX Choice Bloomington, IL	2	1,053
206	RE/MAX Preferred Properties, Inc. Knoxville, TN	6	1,053
208	RE/MAX Defined Rochester, MI	4	1,048
209	RE/MAX First Baton Rouge, LA	1	1,046

RANK	COMPANY	OFFICES	2018 SIDES
209	RE/MAX Realty Professionals Greenville, SC	3	1,046
211	RE/MAX House of Brokers Springfield, MO	2	1,045
212	RE/MAX Real Estate Center Foxboro, MA	4	1,040
213	RE/MAX Elite Mission, TX	2	1,039
214	RE/MAX Premier Choice Worthington, OH	3	1,036
215	RE/MAX Action Realty Maple Glen, PA	1	1,034
216	RE/MAX Professionals Gainesville, FL	2	1,032
217	RE/MAX First Choice Onalaska, WI	3	1,030
218	RE/MAX 1 Cedar Park, TX	1	1,027
219	RE/MAX Masterpiece Realty Port St. Lucie, FL	1	1,026
220	RE/MAX Real Estate Professionals Columbus, IN	1	1,016
221	RE/MAX College Park Realty Los Alamitos, CA	6	1,015
222	RE/MAX Professionals East Greenwich, RI	1	1,014
223	RE/MAX Unlimited Ponte Vedra Beach, FL	3	1,012
224	RE/MAX Land & Homes Victoria, TX	4	1,011
225	RE/MAX Experience Wilton Manors, FL	2	1,010
226	RE/MAX Lubbock Lubbock, TX	1	1,007
227	RE/MAX of Stuart Stuart, FL	3	1,004
228	RE/MAX Centre Realtors Jamison, PA	1	993
229	RE/MAX Realty Group Fort Myers, FL	3	991
230	RE/MAX Real Estate Services Shreveport, LA	2	990

RANK	COMPANY	OFFICES	2018 SIDES
231	RE/MAX Team 2000 Dearborn, MI	1	987
232	RE/MAX Pinnacle Group Arlington, TX	3	986
233	RE/MAX Vintage Houston, TX	1	981
234	RE/MAX Perrett Associates Battle Creek, MI	2	975
235	RE/MAX of Paradise Paradise, CA	2	969
236	RE/MAX Legends Buford, GA	3	966
237	RE/MAX Real Estate Partners Hattiesburg, MS	1	964
238	RE/MAX Action First Clearwater, FL	3	953
238	RE/MAX Vision Chesterfield, MO	1	953
240	RE/MAX Elite Realty Lexington, KY	4	952
240	RE/MAX Main Line Paoli, PA	4	952
242	RE/MAX Northwest Inc. Westminster, CO	1	951
243	RE/MAX Prestige Properties Kingman, AZ	1	940
244	RE/MAX Realty One Kokomo, IN	1	935
245	RE/MAX Connection Gahanna, OH	2	932
246	RE/MAX Momentum Brighton, CO	4	931
247	RE/MAX Realty Associates Camp Hill, PA	1	930
248	RE/MAX Accent Richmond Hill, GA	2	929
248	RE/MAX ACR Elite Group Tampa, FL	2	929
250	RE/MAX Southland Realty II Garner, NC	1	928
251	RE/MAX Advantage Redlands, CA	4	927

RANK	COMPANY	OFFICES	2018 SIDES
252	RE/MAX Bakken Realty Williston, ND	3	926
252	RE/MAX Renaissance Peoria, AZ	6	926
254	RE/MAX Affiliates Westerville, OH	2	922
255	RE/MAX Plaza Mchenry, IL	4	920
256	RE/MAX Time Rancho Cucamonga, CA	1	915
257	RE/MAX Preferred, Realtors San Antonio, TX	3	914
257	RE/MAX Realty Plus Sebring, FL	1	914
259	RE/MAX Real Pros Corona, CA	3	912
259	RE/MAX Tri County Hamilton Square, NJ	1	912
261	RE/MAX Excel Schofield, WI	1	906
261	RE/MAX Real Estate Ten Inc. Morristown, TN	3	906
263	RE/MAX Paradise Orange Beach, AL	1	901
264	RE/MAX Horizons Inc. Dover, DE	1	894
265	RE/MAX Properties Chattanooga, TN	1	883
266	RE/MAX Classic Realty Las Cruces, NM	1	882
267	RE/MAX Legends Spring, TX	1	881
268	RE/MAX Central Roselle, IL	1	879
268	RE/MAX Excels Geneva, IL	1	879
270	RE/MAX 1st Realty Marquette, MI	1	878
271	RE/MAX City Chicago, IL	1	876
271	RE/MAX River Cities New Braunfels, TX	2	876

RANK	COMPANY	OFFICES	2018 SIDES
273	RE/MAX Elite Realty Group Jacksonville, NC	1	872
273	RE/MAX Rising Bloomington, IL	1	872
275	RE/MAX One Pickerington, OH	1	871
276	RE/MAX Metro Realty Charlotte, NC	2	867
277	RE/MAX Professionals Florence, SC	1	865
278	RE/MAX of Greensboro Greensboro, NC	2	861
279	RE/MAX Pure Marietta, GA	1	859
280	RE/MAX United Greenville, MI	3	857
281	RE/MAX Lakeside Milwaukee, WI	2	852
282	RE/MAX Platinum Decatur, AL	2	848
282	RE/MAX Property Pros Eagle River, WI	4	848
282	RE/MAX Real Estate Group Erie, PA	3	848
282	RE/MAX Realty Unlimited Brandon, FL	3	848
286	RE/MAX Real Estate Connections Manassas, VA	6	847
287	RE/MAX Access Philadelphia, PA	1	845
288	RE/MAX Elite Everett, WA	5	840
289	RE/MAX Quality Service Inc. Hanover, PA	1	839
290	RE/MAX Components Timonium, MD	4	837
291	RE/MAX True Advantage Martinez, GA	1	836
292	RE/MAX Professional Associates Sturbridge, MA	6	831
293	RE/MAX Alliance Virginia Beach, VA	2	829

RANK	COMPANY	OFFICES	2018 SIDES
294	RE/MAX Haven Realty Cleveland, OH	4	825
295	RE/MAX Achievers Lewis Center, OH	2	823
295	RE/MAX Dynamic - The Duncan Duo Team Tampa, FL	1	823
295	RE/MAX Innovative Properties Nashua, NH	5	823
298	RE/MAX State Line Leawood, KS	1	818
299	RE/MAX of Gulf Shores Gulf Shores, AL	2	817
300	RE/MAX Bay to Bay Tampa, FL	5	816
300	RE/MAX Real Estate Ltd Brick, NJ	3	816
302	RE/MAX Advantage Searcy, AR	1	812
303	RE/MAX Preferred Properties Kernersville, NC	2	811
304	RE/MAX Premier Dallas, TX	3	810
305	RE/MAX Trinity Brecksville, OH	2	808
306	RE/MAX Benchmark Realty Group New Windsor, NY	3	807
306	RE/MAX Mid-Michigan Jackson, MI	2	807
308	RE/MAX Results Kansas City, MO	1	797
309	RE/MAX First Fort Lauderdale, FL	3	796
310	RE/MAX New Image Saginaw, MI	1	793
311	RE/MAX Destiny Elk Grove Village, IL	1	792
312	RE/MAX Real Estate Partners Metairie, LA	2	788
313	RE/MAX Select One Huntington Beach, CA	5	787
314	RE/MAX Elite Albuquerque, NM	1	785

RANK	COMPANY	OFFICES	2018 SIDES
315	RE/MAX Country Real Estate Pocatello, ID	1	779
315	RE/MAX Premier Fairfax, VA	6	779
317	RE/MAX Real Estate Groups Muncie, IN	1	775
318	RE/MAX Realty Suburban Shawnee Mission, KS	1	773
319	RE/MAX Real Estate Center Ames, IA	3	771
320	RE/MAX Town & Country Allen, TX	1	770
321	RE/MAX Shoreline Portland, ME	3	769
322	RE/MAX Legacy Realty Fargo, ND	1	768
323	RE/MAX Select Flint, MI	1	766
324	RE/MAX Home Group Waterloo, IA	3	761
325	RE/MAX Lakes Area Realty Nisswa, MN	5	756
326	RE/MAX Realty Agency Chambersburg, PA	2	755
327	RE/MAX Elite, Realtors Lees Summit, MO	1	751
327	RE/MAX First Realty St. George, UT	1	751
329	RE/MAX Metropolitan Shelby Township, MI	1	749
330	RE/MAX 8 Blacksburg, VA	4	748
331	RE/MAX Center Grayslake, IL	1	747
331	RE/MAX Synergy Forest Lake, MN	6	747
333	RE/MAX Property Source / Hub City / Professional Advantage Rockford, IL	4	746
334	RE/MAX Consultants Palm Desert, CA	4	745
335	RE/MAX Fine Homes Brentwood, TN	2	743

RANK	COMPANY	OFFICES	2018 SIDES
336	RE/MAX Harbor Realty Punta Gorda, FL	1	742
337	RE/MAX Town & Country Redding, CA	1	740
338	RE/MAX Encore Clarkston, MI	2	736
338	RE/MAX Southwest Sugar Land, TX	1	736
340	RE/MAX Destiny Real Estate Manhattan, KS	2	735
340	RE/MAX Town Center Columbus, OH	1	735
342	RE/MAX Four Corners McKinney, TX	2	733
343	RE/MAX Realty One York, ME	6	730
344	RE/MAX Advantage Henderson, NV	2	727
345	RE/MAX Properties Prattville, AL	2	724
346	RE/MAX Horizon Elgin, IL	1	723
347	RE/MAX At the Shore Ocean City, NJ	5	721
348	RE/MAX Mountain Properties Murphy, NC	1	719
349	RE/MAX Elite Group Sturgis, MI	2	718
350	RE/MAX Bell Park Realty Killingly, CT	2	717
351	RE/MAX Alliance Brandon, MS	2	711
352	RE/MAX Properties SW Inc. Orlando, FL	1	710
352	RE/MAX Results Bay City, MI	1	710
352	RE/MAX Services Boca Raton, FL	1	710
355	RE/MAX All Stars Daleville, VA	1	704
355	RE/MAX Purpose Driven Lexington, SC	1	704

RANK	COMPANY	OFFICES	2018 SIDES
357	RE/MAX Achievers Collegeville, PA	2	702
357	RE/MAX Parkcreek Coconut Creek, FL	1	702
359	RE/MAX Infinity Pace, FL	1	701
359	RE/MAX Spectrum Plymouth, MA	5	701
361	RE/MAX Results Rapid City, SD	1	700
362	RE/MAX New Trend Farmington Hills, MI	1	696
362	RE/MAX Real Estate Associates Terre Haute, IN	1	696
364	RE/MAX Affiliates Eau Claire, WI	3	695
364	RE/MAX Reinvented Evans, GA	1	695
366	RE/MAX Complete Goldsboro, NC	1	694
366	RE/MAX Oak Crest Realty Plymouth, IN	4	694
368	RE/MAX Properties Western Springs, IL	1	692
369	RE/MAX Partners Andover, MA	6	691
370	RE/MAX 1st Source Pasadena, TX	1	689
370	RE/MAX Valley Real Estate Youngstown, OH	2	689
372	RE/MAX Prestige Realty Royal Palm Beach, FL	6	688
372	RE/MAX Savannah Savannah, GA	2	688
374	RE/MAX United Real Estate Upper Marlboro, MD	1	686
375	RE/MAX Professional Realty Roseburg, OR	1	685
376	RE/MAX Diamond, Realtors Kendall Park, NJ	2	681
377	RE/MAX Destination Vernon, CT	3	680

RANK	COMPANY	OFFICES	2018 SIDES
377	RE/MAX Solutions Gilbert, AZ	1	680
377	RE/MAX West Muskegon, MI	2	680
380	RE/MAX Advantage Realty Dubuque, IA	1	678
380	RE/MAX Sauk Valley Sterling, IL	1	678
382	RE/MAX Mi Casa Chicago, IL	1	677
382	RE/MAX Parkside Real Estate Paso Robles, CA	1	677
384	RE/MAX Alliance Slidell, LA	2	674
384	RE/MAX Preferred Baltimore, MD	1	674
386	RE/MAX Legacy Realty Oxford, MS	1	672
387	RE/MAX Advisors Coral Springs, FL	1	671
387	RE/MAX Hometown Choice Lakeville, NY	5	671
389	RE/MAX Competitive Edge Bernardsville, NJ	2	670
389	RE/MAX Results Sciota, PA	1	670
391	RE/MAX Town & Country West Chester, PA	1	669
392	RE/MAX Preferred Realtors Newtown Square, PA	2	664
393	RE/MAX Select Albuquerque, NM	3	662
394	RE/MAX Assured Maitland, FL	1	661
395	RE/MAX Preferred Texarkana, TX	1	658
396	RE/MAX Advantage Realty Antioch, IL	1	657
397	RE/MAX Professional Baton Rouge, LA	1	656
398	RE/MAX Advantage Raleigh, NC	1	654

RANK	COMPANY	OFFICES	2018 SIDES
398	RE/MAX Cinco Ranch Katy, TX	1	654
400	RE/MAX 5 Star Realty Pasadena, TX	1	652
400	RE/MAX Alliance Group Gilbert, AZ	1	652
402	RE/MAX N.O. Properties New Orleans, LA	1	645
403	RE/MAX Metro Houston, TX	1	644
404	RE/MAX Realty Associates Munster, IN	1	643
405	RE/MAX Partners Berwyn, IL	1	641
406	RE/MAX Revealty Columbus, OH	3	639
407	RE/MAX Distinctive Real Estate McLean, VA	2	638
407	RE/MAX Grande Grand Blanc, MI	1	638
409	RE/MAX Golden Empire Bakersfield, CA	1	637
410	RE/MAX Ocean Properties Juno Beach, FL	4	636
410	RE/MAX of Spokane Spokane Valley, WA	1	636
410	RE/MAX Premier Properties Louisville, KY	1	636
410	RE/MAX Real Estate Leaders Middletown, NJ	2	636
414	RE/MAX Realty Source Jackson, TN	1	634
415	RE/MAX Platinum Properties Margate City, NJ	5	633
415	RE/MAX Premier Chicago, IL	1	633
417	RE/MAX Central Realty Lake Mary, FL	2	632
417	RE/MAX Full Spectrum Healdsburg, CA	3	632
417	RE/MAX Mountain Properties Prescott, AZ	2	632

RANK	COMPANY	OFFICES	2018 SIDES
417	RE/MAX Realty Group Greenfield, IN	2	632
421	RE/MAX Dynamic Agents Mankato, MN	2	628
422	RE/MAX Stars Mount Vernon, OH	1	626
423	RE/MAX Advantage Rapid City, SD	1	625
423	RE/MAX Premier Realty Prairie Village, KS	1	625
425	RE/MAX On the River Newburyport, MA	3	623
426	RE/MAX Real Estate Group Martinsburg, WV	3	622
427	RE/MAX 1st Service Orland Park, IL	1	620
427	RE/MAX Results Concord Township, OH	1	620
429	RE/MAX Properties of The Summit Frisco, CO	2	619
430	RE/MAX Signature Properties Mascoutah, IL	2	618
431	RE/MAX Results Realty Group Altoona, PA	2	617
432	RE/MAX Central Realty Asheboro, NC	1	616
433	RE/MAX Realty Professionals Mobile, AL	1	614
434	RE/MAX Trend Cape Coral, FL	1	611
435	RE/MAX 2000 Philadelphia, PA	1	609
435	RE/MAX Edge Weldon Spring, MO	2	609
435	RE/MAX Real Estate Associates Houston, TX	2	609
438	RE/MAX Town Centre Orlando, FL	4	607
439	RE/MAX Consultant Group New Albany, OH	3	606
439	RE/MAX of Midland Midland, MI	1	606

RANK	COMPANY	OFFICES	2018 SIDES
441	RE/MAX Revolution Gladstone, MO	1	605
442	RE/MAX Platinum Realty Sarasota, FL	5	604
442	RE/MAX Premier Wichita, KS	1	604
444	RE/MAX Edge Davison, MI	2	603
444	RE/MAX Island Realty Hilton Head Island, SC	3	603
446	RE/MAX Dream Properties Northville, MI	3	602
446	RE/MAX Elite Homes Moline, IL	1	602
446	RE/MAX The Group Casper, WY	1	602
449	RE/MAX Central Las Vegas, NV	1	601
449	RE/MAX New Beginnings Realty Toms River, NJ	1	601
451	RE/MAX Unlimited Harrison, AR	2	599
452	RE/MAX Masters Clay, NY	3	597
453	RE/MAX Real Estate Executives Bowling Green, KY	2	596
454	RE/MAX Realty Professionals Bloomington, IN	1	595
455	RE/MAX Moves Simpsonville, SC	3	594
456	RE/MAX Professional Realty Group Owensboro, KY	2	593
457	RE/MAX Alliance Branford, CT	2	592
457	RE/MAX Paramount Properties Lakeland, FL	1	592
459	RE/MAX Real Estate Solutions Anderson, IN	1	591
460	RE/MAX Roots Berryville, VA	2	590
461	RE/MAX Advantage Portage, MI	1	589

RANK	COMPANY	OFFICES	2018 SIDES
461	RE/MAX Heritage Green Bay, WI	3	589
463	RE/MAX Results Owasso, OK	1	586
464	RE/MAX 1st Choice Cranston, RI	1	585
464	RE/MAX 5 Star Realty Hollywood, FL	3	585
464	RE/MAX Elite Realty Franklin, NC	1	585
464	RE/MAX Quality Realty Sandusky, OH	2	585
468	RE/MAX Excellence Realty Silver Spring, MD	1	584
469	RE/MAX Riverside Topsham, ME	2	582
469	RE/MAX Westside, Realtors Houston, TX	1	582
471	RE/MAX Northern Edge Realty Berlin, NH	4	580
472	RE/MAX Advantage Lewisville, TX	4	579
472	RE/MAX Professionals Bolingbrook, IL	2	579
474	RE/MAX Elite Huntingdon Valley, PA	1	578
474	RE/MAX Professionals Cottage Grove, MN	4	578
476	RE/MAX House Values Mount Arlington, NJ	3	577
476	RE/MAX Innovation Orlando, FL	2	577
478	RE/MAX First Choice Baltimore, MD	2	576
479	RE/MAX Realty/Findlay Findlay, OH	1	573
480	RE/MAX Central Coventry, RI	1	572
481	RE/MAX Titanium Rosemead, CA	1	571
482	RE/MAX Acadiana Lafayette, LA	2	568

RANK	COMPANY	OFFICES	2018 SIDES
482	RE/MAX of Gettysburg Gettysburg, PA	1	568
484	RE/MAX Premier Group Longview, WA	1	566
484	RE/MAX River's Edge East Providence, RI	3	566
484	RE/MAX Sunset Realty Bayonet Point, FL	2	566
487	RE/MAX Preferred Realty Greenville, NC	1	565
488	RE/MAX Professionals Inc. Sioux Falls, SD	1	560
489	RE/MAX of Hot Springs Village Hot Springs Village, AR	1	556
490	RE/MAX Desert Showcase Peoria, AZ	2	555
490	RE/MAX Premiere Group Tuscaloosa, AL	1	555
492	RE/MAX Elite Brooklyn, NY	2	554
493	RE/MAX Results South Jordan, UT	1	552
494	RE/MAX Champions Louisville, KY	4	551
494	RE/MAX Compass Houston, TX	1	551
496	RE/MAX Capital City Cedar Park, TX	2	550
496	RE/MAX Flagship Narragansett, RI	1	550
498	RE/MAX In Motion Inc. Coral Springs, FL	2	548
499	RE/MAX Capitol Properties Cheyenne, WY	1	547
499	RE/MAX Realty Professionals Inc. Harrisburg, PA	1	547
501	RE/MAX Leaders Centennial, CO	1	546
502	RE/MAX Excellence Las Vegas, NV	1	545
503	RE/MAX Capital Realty Tampa, FL	2	544

RANK	COMPANY	OFFICES	2018 SIDES
504	RE/MAX 100 Inc. Lakewood, CO	1	543
504	RE/MAX Executives Eagle, ID	2	543
506	RE/MAX Five Star Realty Laughlin, NV	4	542
507	RE/MAX Distinguished Homes & Properties Tuckahoe, NY	1	540
507	RE/MAX Metro Plus Columbus, OH	1	540
509	RE/MAX Real Estate Unlimited Charleston, WV	3	536
510	RE/MAX Homeland Realtors Freehold, NJ	2	534
511	RE/MAX Peak to Peak Winter Park, CO	2	533
511	RE/MAX Preferred Professionals Kingman, AZ	1	533
511	RE/MAX Professional Realty Exton, PA	1	533
514	RE/MAX First Russellville, AR	1	532
515	RE/MAX Destiny Cambridge, MA	2	531
515	RE/MAX Results Orem, UT	1	531
517	RE/MAX Realty Centre Yorba Linda, CA	2	530
517	RE/MAX Universal Realty Sheboygan Falls, WI	1	530
519	RE/MAX First Los Alamos, NM	1	528
519	RE/MAX Reliance Souderton, PA	1	528
519	RE/MAX Results Lagrange Lagrange, GA	1	528
522	RE/MAX Villa North Bergen, NJ	3	527
523	RE/MAX Bryan College Station College Station, TX	1	526
524	RE/MAX Landmark Terrell, TX	3	525

RANK	COMPANY	OFFICES	2018 SIDES
524	RE/MAX Results Omaha, NE	1	525
526	RE/MAX of Barrington Barrington, IL	2	524
526	RE/MAX Preferred Oklahoma City, OK	1	524
526	RE/MAX Synergy Bedford, NH	1	524
529	RE/MAX Centex, Realtors Waco, TX	2	522
529	RE/MAX North Amherst, NY	2	522
529	RE/MAX Partners Evans, GA	1	522
532	RE/MAX 2000 Crete, IL	1	521
532	RE/MAX Action Associates Exton, PA	1	521
532	RE/MAX Millennium Huntingdon Valley, PA	2	521
535	RE/MAX Heritage Properties Flanders, NJ	2	520
535	RE/MAX United Port Washington, WI	3	520
537	RE/MAX Tri-Star Montgomery, AL	1	519
538	RE/MAX Advantage Realty Trinity, FL	1	518
538	RE/MAX Central Group Toledo, OH	1	518
540	RE/MAX Elite Homes QC Davenport, IA	1	516
541	RE/MAX 1st Olympic Lynchburg, VA	2	514
541	RE/MAX Visalia Visalia, CA	2	514
543	RE/MAX Hometown Moorestown, NJ	1	513
543	RE/MAX Revolution Princeton, IN	3	513
545	RE/MAX Alliance Huntsville, AL	1	511

RANK	COMPANY	OFFICES	2018 SIDES
546	RE/MAX 24/7 Real Estate Appleton, WI	2	510
547	RE/MAX Key Properties Bend, OR	2	509
547	RE/MAX Leading Edge Concord, NC	1	509
547	RE/MAX Top Performers Lake Bluff, IL	1	509
550	RE/MAX Premier Warren, NJ	1	508
551	RE/MAX Real Team Realty Ashland, KY	1	507
552	RE/MAX Specialists Upper Marlboro, MD	1	506
553	RE/MAX Atlantic Northfield, NJ	2	505
553	RE/MAX Home Team Waterford, CT	1	505
555	RE/MAX Leading Edge Galveston, TX	1	503
555	RE/MAX Masters Perrysburg, OH	2	503
557	RE/MAX Advanced Temple City, CA	1	502
557	RE/MAX Ultimate Realty Jensen Beach, FL	2	502
559	RE/MAX Central Cadillac, MI	2	500

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TOP SOTHEBY'S AFFILIATES

Sotheby's
INTERNATIONAL REALTY

RANK	COMPANY	OFFICES	2018 SIDES
1	LIV/Sierra/Summit Sotheby's International Realty Denver, CO	35	8,340
2	Premier Sotheby's International Realty Naples, FL	40	6,185
3	Russ Lyon Sotheby's International Realty Scottsdale, AZ	12	6,150
4	William Pitt / Julia B. Fee Sotheby's International Realty Stamford, CT	28	5,921
5	Pacific Sotheby's International Realty San Diego, CA	23	5,158
6	Atlanta Fine Homes Sotheby's International Realty Atlanta, GA	4	4,198
7	Briggs Freeman Sotheby's International Realty Dallas, TX	8	3,627
8	Daniel Gale Sotheby's International Realty Cold Spring Harbor, NY	26	3,554
9	TTR Sotheby's International Realty Washington, DC	8	3,353
10	Kuper Sotheby's International Realty San Antonio, TX	10	3,282
11	Cascade Sotheby's International Realty Bend, OR	12	2,963
12	Jameson Sotheby's International Realty Chicago, IL	6	2,905
13	Golden Gate Sotheby's International Realty Mill Valley, CA	22	2,681
14	Prominent Properties Sotheby's International Realty Tenafly, NJ	13	2,678
15	Lakes, Sun Valley, Jackson Hole Sotheby's International Realty Edina, MN	8	2,471
16	Gibson Sotheby's International Realty Woburn, MA	19	2,218
17	Four Seasons Sotheby's International Realty South Burlington, VT	18	2,188
18	ONE Sotheby's International Realty Coral Gables, FL	19	2,086
19	Realogics Sotheby's International Realty Seattle, WA	9	1,568
20	Retter & Company Sotheby's International Realty Kennewick, WA	1	1,354
21	Zeitlin Sotheby's International Realty Nashville, TN	3	1,314
22	Group One Sotheby's International Realty Boise, ID	2	1,264
23	Signature Sotheby's International Realty Birmingham, MI	4	1,262
24	Heritage House Sotheby's International Realty Holmdel, NJ	5	1,180
25	Vista Sotheby's International Realty Manhattan Beach, CA	8	972
26	Callaway Henderson Sotheby's International Realty Princeton, NJ	4	966

RANK	COMPANY	OFFICES	2018 SIDES
27	Tomlinson Sotheby's International Realty Coeur d'Alene, ID	2	953
28	Steamboat Sotheby's International Realty Steamboat Springs, CO	3	952
29	Aspen Snowmass Sotheby's International Realty Aspen, CO	11	897
30	Treasure Coast Sotheby's International Realty Vero Beach, FL	2	863
31	Scenic Sotheby's International Realty Santa Rosa Beach, FL	3	827
32	Legacy Properties Sotheby's International Realty Portland, ME	5	818
33	Mott & Chace Sotheby's International Realty Charlestown, RI	6	817
34	Dielmann Sotheby's International Realty St. Louis, MO	1	787
35	Bluegrass Sotheby's International Realty Lexington, KY	1	685
36	Ocean Atlantic Sotheby's International Realty Rehoboth Beach, DE	3	666
37	Today Sotheby's International Realty San Carlos, CA	3	634
38	Atlantic Sotheby's International Realty Virginia Beach, VA	3	632
39	Barrett Sotheby's International Realty Concord, MA	7	605
40	Hodge & Kittrell Sotheby's International Realty Raleigh, NC	2	583
41	Encore Sotheby's International Realty Carmel, IN	5	555
42	Glacier Sotheby's International Realty Whitefish, MT	5	546
43	Lenihan Sotheby's International Realty Louisville, KY	1	527
44	Unlimited Sotheby's International Realty Brookline, MA	4	524

Sotheby's

INTERNATIONAL REALTY

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LARGEST INDEPENDENTS

Ranked by Closed Transaction Sides for 2018

RANK	COMPANY	OFFICES	2018 SIDES
1	Hanna Holdings Pittsburgh, PA	227	83,043
2	eXp Realty Bellingham, WA	50	73,458
3	Compass New York, NY	238	34,644
4	Crye-Leike Real Estate Services Memphis, TN	91	26,257
5	Real Estate One Southfield, MI	47	23,046
6	Douglas Elliman Real Estate New York, NY	115	22,984
7	William Raveis Real Estate, Mortgage, and Insurance Shelton, CT	132	21,841
8	Allen Tate Companies Charlotte, NC	46	21,190
9	West USA Realty, Inc. Phoenix, AZ	20	19,070
10	@properties Chicago, IL	26	18,509
11	Baird & Warner Chicago, IL	29	17,829
12	John L. Scott Real Estate Bellevue, WA	34	15,056
13	Watson Realty Corp. Jacksonville, FL	50	14,904
14	The Keyes Company/Illustrated Properties Miami, FL	50	14,293
15	Equity Real Estate Sandy, UT	58	13,684



Howard W. "Hoddy" Hanna, III, Chairman Hanna Holdings

Pittsburgh, Pennsylvania

MEMORABLE MOMENTS: There were a few moments that were transitional for our business. The first was when I visited Forrest Olson Real Estate while I was earning my Certified Residential Brokerage designation. I learned about branch office locations, which triggered our whole concept back in the '70s. Next, was the recession between 1981 and 1984. We had high-interest rates combined with the savings and loan crisis. We were working with a little savings and loan that went bankrupt. We had 13 loans that couldn't close, which triggered another 10 or so deals to fall through. My dad came up with the idea to make a \$150,000 deposit into a pledge account at the bank to close those loans. That triggered us to say we've got to have a mortgage arm because there's no future in selling houses if you can only find cash buyers.

SUCCESS MAKERS. To stay successful, you have to be out in the field talking to agents. For the last 50 years, I remain very close to the offices, managers and sales associates. I spend a lot of time out in the field.

RANK	COMPANY	OFFICES	2018 SIDES
16	Fathom Realty Cary, NC	65	13,022
17	HER LLC Gahanna, OH	82	12,206
18	F.C. Tucker Company, Inc. Indianapolis, IN	14	11,380
19	Shorewest Realtors Brookfield, WI	23	11,194
20	Silvercreek Realty Group Meridian, ID	1	10,364
21	Sibcy Cline Realtors Cincinnati, OH	22	10,060
22	JP and Associates REALTORS Frisco, TX	21	9,790
23	Atlanta Communities Real Estate Brokerage Marietta, GA	6	9,142
24	Virtual Properties Realty Duluth, GA	17	8,984
25	Allison James Estates & Homes Carlsbad, CA	1	7,924
26	Benchmark Realty LLC Franklin, TN	7	7,808
27	Carolina One Real Estate Services North Charleston, SC	13	7,700
28	PalmerHouse Properties Atlanta, GA	18	7,555
29	Tierra Antigua Realty Tucson, AZ	11	7,342
30	First Team Real Estate Irvine, CA	33	7,307
31	Carpenter Realtors Indianapolis, IN	33	7,249
32	Samson Properties Chantilly, VA	17	7,223
33	PARKS Brentwood, TN	14	7,080
34	Realty Austin Austin, TX	5	7,041
35	Bean Group The Maine Real Estate Network Portsmouth, NH	36	6,892
36	Alain Pinel Realtors Saratoga, CA	33	6,845

RANK	COMPANY	OFFICES	2018 SIDES
37	Five Star Real Estate Grand Rapids, MI	12	6,837
38	Lyon Real Estate Sacramento, CA	17	6,398
39	Cutler Real Estate Canton, OH	26	5,977
40	Comey & Shepherd Cincinnati, OH	5	5,832
41	Revelation Real Estate Chandler, AZ	1	5,762
42	Michael Saunders & Company Sarasota, FL	20	5,744
43	Murney Associates, Realtors Springfield, MO	5	5,741
44	Solid Source Real Estate Roswell, GA	6	5,375
45	Ruhl&Ruhl Realtors Davenport, IA	12	5,336
46	Rose & Womble Realty Virginia Beach, VA	12	5,268
47	Rodeo Realty Beverly Hills, CA	11	5,235
48	Greenridge Realty, Inc. Grand Rapids, MI	21	5,073
49	The Russell Realty Co Strongsville, OH	10	5,050
50	Chinowth & Cohen Realtors Tulsa, OK	12	4,850
51	Bennion Deville Homes Rancho Mirage, CA	23	4,825
52	Your Castle Real Estate Denver, CO	8	4,752
53	Realm Real Estate Professionals Houston, TX	5	4,710
54	The K Company Realty / LoKation® Pompano Beach, FL	5	4,673
55	Cummings & Co. Realtors Baltimore, MD	9	4,651
56	McColly Real Estate Scherville, IN	22	4,617
57	NP Dodge Real Estate Sales, Inc. Omaha, NE	9	4,609

RANK	COMPANY	OFFICES	2018 SIDES
58	Florida Homes Realty & Mortgage Jacksonville, FL	12	4,556
59	Pinnacle Estate Properties, Inc. Malibu, CA	9	4,539
60	PMZ Real Estate Modesto, CA	15	4,455
61	The Danberry Co., Realtors Toledo, OH	7	4,384
62	Patterson Schwartz Real Estate Hockessin, DE	9	4,361
63	The Group, Inc. Real Estate Fort Collins, CO	5	4,265
64	Realty Connect USA Hauppauge, NY	15	4,221
65	John R. Wood Properties Naples, FL	13	4,183
66	Professional Realty Services International Spokane, WA	46	4,163
67	Gardner Realtors Metairie, LA	24	4,130
68	Beverly-Hanks & Associates Asheville, NC	8	4,034
69	Meybohm Real Estate Augusta, GA	7	3,938
70	McGraw Realtors Tulsa, OK	5	3,772
71	Kelly Right Real Estate Spokane, WA	9	3,706
72	Hasson Company Clackamas, OR	6	3,547
73	Heritage Texas Properties Houston, TX	12	3,540
74	The Randall Family of Companies Charlestown, RI	35	3,534
75	Hegg, Realtors Inc. Sioux Falls, SD	1	3,514
76	J.P. Weigand & Sons, Inc. Wichita, KS	7	3,444
77	The AgentOwned Realty Co. Mt. Pleasant, SC	11	3,370
78	F.C. Tucker Emge Realtors Evansville, IN	8	3,298

RANK	COMPANY	OFFICES	2018 SIDES
79	Realty ONE Group Mountain Desert Lake Havasu City, AZ	7	3,230
80	Intracoastal Realty Corp Wilmington, NC	10	3,095
81	LAER Realty Partners Chelmsford, MA	25	3,078
82	Mel Foster Co. Davenport, IA	8	3,028
83	Cressy & Everett, Inc. South Bend, IN	11	3,005
84	Locations Honolulu, HI	7	2,988
85	Downing-Frye Realty, Inc. Naples, FL	4	2,966
86	Miramar International - Bakersfield Bakersfield, CA	8	2,935
87	ARC Realty Birmingham, AL	7	2,928
88	Jim Maloof Realtor Peoria, IL	12	2,905
89	Realty ONE Group Complete Rocklin, CA	3	2,875
90	London Properties Ltd. Fresno, CA	9	2,832
91	The Signature Real Estate Companies Boca Raton, FL	21	2,780
92	McEneaney Associates, Inc. Alexandria, VA	8	2,731
93	Skogman Realty Cedar Rapids, IA	5	2,686
94	Stark Company Realtors Madison, WI	6	2,616
95	Dickson Realty Reno, NV	9	2,600
96	Intero Real Estate Services - So Cal Rancho Cucamonga, CA	6	2,590
97	Remerica Real Estate Plymouth, MI	12	2,557
98	Coach Realtors Northport, NY	19	2,553
99	Sereno Group Los Gatos, CA	9	2,528

RANK	COMPANY	OFFICES	2018 SIDES
100	Smith & Associates Real Estate Tampa, FL	6	2,503
101	Star One Realtors Fairfield, OH	9	2,404
102	8z Real Estate Boulder, CO	18	2,350
103	Vanguard Properties San Francisco, CA	14	2,334
104	Chase International Reno, NV	9	2,322
105	Ultima Real Estate Dallas, TX	2	2,320
106	john greene Enterprises Naperville, IL	3	2,296
107	John L. Scott Medford and Ashland Medford, OR	2	2,255
108	Old Colony, REALTORS Charleston, WV	8	2,238
109	Coco, Early & Associates Inc. Methuen, MA	13	2,237
110	Jack Conway & Company, Inc. Norwell, MA	28	2,232
111	Charles Rutenberg Realty Fort Lauderdale, FL	1	2,201
112	Brown Harris Stevens New York, NY	25	2,163
113	iPro Realty Network St. George, UT	5	2,154
114	Mike Thomas Associates Fort Wayne, IN	4	2,129
115	Brik Realty Birmingham, AL	3	2,077
116	Washington Fine Properties Washington, DC	10	2,072
117	PorchLight Real Estate Group Denver, CO	4	2,046
118	Realty Group, Inc. Minneapolis, MN	3	2,024
119	Charter One Realty Hilton Head Island, SC	10	2,020
120	J. Rockcliff Realtors Danville, CA	6	2,015

RANK	COMPANY	OFFICES	2018 SIDES
121	Dickerson & Nieman Realtors Rockford, IL	5	1,983
122	Blanchard & Calhoun Real Estate Co. Augusta, GA	4	1,914
123	Adams, Cameron & Co. Daytona Beach, FL	9	1,888
124	Residential Properties Ltd. Providence, RI	6	1,881
125	Zephyr Real Estate San Francisco, CA	6	1,856
126	d'aprile properties Chicago, IL	13	1,783
126	Elite Pacific Properties, LLC Honolulu, HI	11	1,783
128	Madison & Company Properties Greenwood Village, CO	6	1,763
129	Realty of Maine Bangor, ME	6	1,733
130	JohnHart Real Estate Glendale, CA	9	1,732
131	Dale Sorensen Real Estate, Inc. Vero Beach, FL	7	1,720
132	Intero Real Estate Services - East Bay Fremont, CA	5	1,704
133	Realty Concepts, Ltd. Fresno, CA	3	1,699
134	Dilbeck Real Estate La Canada, CA	14	1,685
135	The Norton Agency Gainesville, GA	5	1,678
136	Leading Edge Real Estate Winchester, MA	9	1,652
137	Hawaii Life Real Estate Services LLC Princeville, HI	17	1,651
138	Greenwood King Properties Houston, TX	3	1,630
139	Bellator Real Estate & Development Spanish Fort, AL	6	1,622
140	North Eastern Group Realty Fort Wayne, IN	1	1,604
141	Slifer Smith & Frampton Real Estate Avon, CO	24	1,594

RANK	COMPANY	OFFICES	2018 SIDES
142	The Platinum Group, LLC Colorado Springs, CO	1	1,552
143	Crossroads Realty Inc. Toms River, NJ	9	1,511
144	Diane Turton, Realtors Point Pleasant Beach, NJ	18	1,507
145	Red Rock Real Estate St. George, UT	1	1,487
146	Keefe Real Estate, Inc. Lake Geneva, WI	8	1,481
147	Bellabay Realty LLC Caledonia, MI	6	1,472
148	M. J. Peterson Real Estate, Inc. Amherst, NY	6	1,471
149	Florida Executive Realty Tampa, FL	6	1,436
150	John Daugherty, Realtors Houston, TX	2	1,419
151	Counselor Realty Inc. Coon Rapids, MN	6	1,372
151	North&Co. Phoenix, AZ	2	1,372
153	Elfant Wissahickon Realtors Philadelphia, PA	3	1,337
154	C3 Real Estate Solutions Fort Collins, CO	4	1,326
155	Lewith & Freeman Kingston, PA	6	1,305
156	Wagner Realty Bradenton, FL	8	1,295
157	PureWest Christie's International Real Estate Kalispell, MT	17	1,277
158	Key Realty, Inc. Rockford, IL	6	1,273
159	Nationwide Real Estate Executives Buena Park, CA	7	1,266
160	Jack White Real Estate Anchorage, AK	5	1,245
161	Wardley Real Estate Las Vegas, NV	4	1,233
162	DLP Realty Bethlehem, PA	1	1,225

RANK	COMPANY	OFFICES	2018 SIDES
163	Surterre Properties, Inc. Newport Beach, CA	5	1,217
164	Platinum Living Realty Scottsdale, AZ	4	1,212
165	Bray Real Estate Grand Junction, CO	1	1,187
166	Ansley Atlanta Real Estate Atlanta, GA	2	1,184
167	Ascent Real Estate, Inc. San Diego, CA	9	1,178
168	Lamacchia Realty, Inc. Waltham, MA	5	1,155
169	Fine Properties Sarasota, FL	2	1,142
170	Leonard Ryden Burr Real Estate Winston Salem, NC	1	1,139
171	McWilliams I Ballard Alexandria, VA	3	1,133
172	Classic Properties Clarks Summit, PA	4	1,114
173	The Hardie Group Real Estate Company Kokomo, IN	1	1,106
174	Capstone Realty Huntsville, AL	1	1,073
175	AveryHess, Realtors Dunn Loring, VA	7	1,058
176	Sears Real Estate Greeley, CO	1	1,036
177	Park Co Realtors Fargo, ND	1	1,033
178	Oakridge Realtors Cedar Falls, IA	1	1,008
179	Dickens Mitchener & Associates Charlotte, NC	2	999
180	Terrie O'Connor Realtors Ramsey, NJ	8	994
181	United Real Estate Solutions Sioux City, IA	3	969
182	Hall & Hunter Realtors Birmingham, MI	1	965
183	WK Real Estate Boulder, CO	2	963

RANK	COMPANY	OFFICES	2018 SIDES
184	Cottingham Chalk Charlotte, NC	1	954
185	Milestone Realty Consultants Lexington, KY	2	923
186	Laffey Real Estate Greenvale, NY	13	914
187	Red Oak Realty Oakland, CA	2	910
188	David Lyng Real Estate Santa Cruz, CA	9	905
189	Amherst Madison Boise, ID	1	880
190	1st Class Real Estate Virginia Beach, VA	4	877
191	Lake Norman Realty Cornelius, NC	6	872
192	Portside Real Estate Group Falmouth, ME	4	866
193	Willis Allen Real Estate La Jolla, CA	6	817
194	Springer Realty Group Exton, PA	4	809
195	Robert Paul Properties Osterville, MA	8	745
196	Fred Real Estate Group Bend, OR	1	727
197	Santa Fe Propertires Santa Fe, NM	2	698
198	McGuire Real Estate San Francisco, CA	5	682
199	Arizona Best Real Estate Scottsdale, AZ	4	648
200	Fresyes Realty Fresno, CA	1	646
201	Marx-Bensdorf Realtors Memphis, TN	1	644
202	Colorado Group Realty Steamboat Springs, CO	3	643
203	Nourmand & Associates Beverly Hills, CA	3	592
204	Bailey Properties Inc. Aptos, CA	4	581
205	Hunziker & Associates, REALTORS Ames, IA	3	570

RANK	COMPANY	OFFICES	2018 SIDES
206	Colorado Landmark, Realtors Boulder, CO	2	566
207	Janet McAfee Inc. St. Louis, MO	1	541
208	Jones Group Realtors Amherst, MA	3	532
209	Beyond Realty, Inc. Fargo, ND	1	517

INDEPENANT BROKERAGES

MAKE UP
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OF THE

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904,083
TRANSACTION
SIDES

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Congratulations to the top brokerages in the United States for being ranked within the REAL Trends 500. We appreciate all you do for your communities and for fueling the American Dream of homeownership.

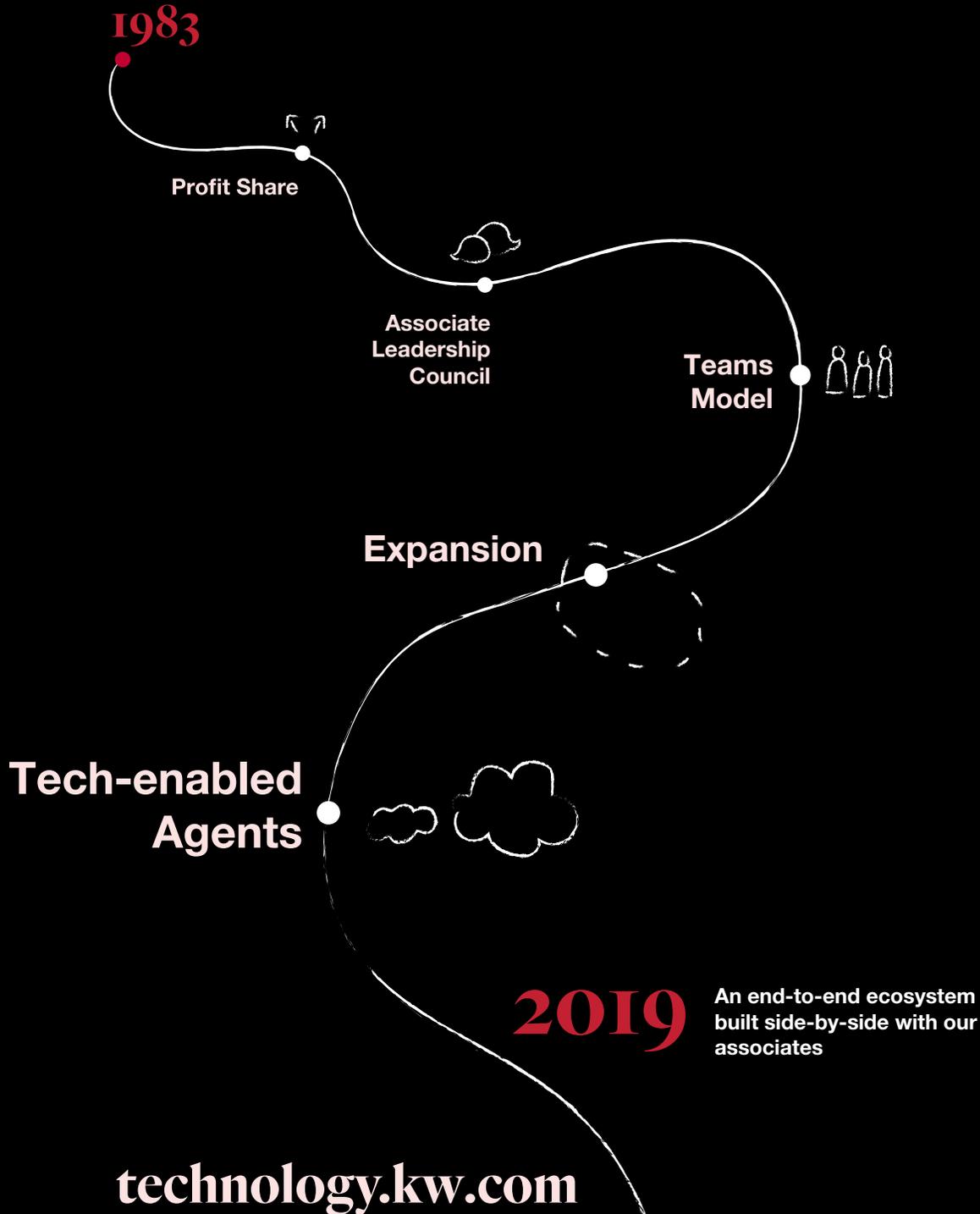


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THE REAL TRENDS FIVE HUNDRED

ANALYSIS OF THE 2019 REAL TRENDS 500

Franchise/Independent Breakdown of the REAL Trends 500

COMPANY*	# OF SIDES	% OF SIDES	\$ VOLUME	% OF VOLUME
Keller Williams	768,734	23.3%	\$221,914,734,759	18.7%
LeadingRE	733,500	22.3%	\$253,903,639,267	21.4%
Coldwell Banker	496,919	15.1%	\$191,532,955,546	16.1%
Independent	398,323	12.1%	\$182,389,064,507	15.3%
RE/MAX	269,316	8.2%	\$83,303,395,703	7.0%
Berkshire Hathaway HomeServices	256,265	7.8%	\$89,284,924,155	7.5%
CENTURY 21	102,169	3.1%	\$29,964,672,097	2.5%
Sotheby's International Realty	81,892	2.5%	\$71,785,228,103	6.0%
ERA	61,372	1.9%	\$13,835,366,277	1.2%
Better Homes and Gardens Real Estate	43,008	1.3%	\$12,243,501,109	1.0%
HomeSmart	39,335	1.2%	\$14,082,116,733	1.2%
Realty Executives	27,467	0.8%	\$7,236,764,158	0.6%
The Corcoran Group	8,276	0.3%	\$15,182,824,000	1.3%
Real Living	2,681	0.1%	\$544,172,350	0.0%
EXIT Realty	2,156	0.1%	\$471,912,825	0.0%
Climb Real Estate	1,125	0.0%	\$1,177,824,000	0.1%
ZipRealty	573	0.0%	\$222,516,000	0.0%

*NRT and HomeServices have been broken into their component brands or networks

THE REAL TRENDS FIVE HUNDRED

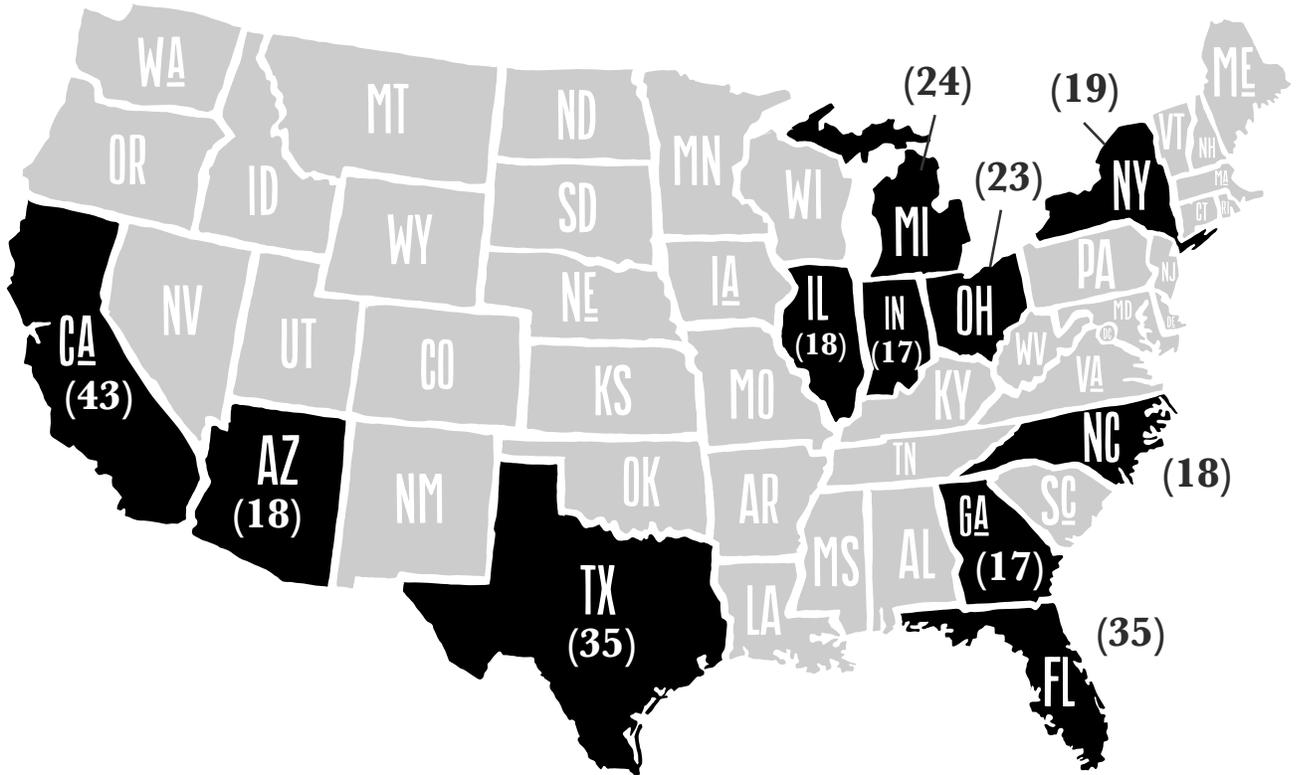
ANALYSIS OF THE 2019 REAL TRENDS 500

Diversification of the REAL Trends 500

TYPE OF BUSINESS	% OF TOP 500	# OF FIRMS INVOLVED
Mortgage Banker/Brokerage	11%	55
Commercial Brokerage	22%	109
Title Insurance Policies	17%	84
Limited Function Referral Office	13%	64
Home Warranty Policies	9%	45
Property Management	18%	92
Real Estate Licensing School	11%	54
New Homes Division	8%	42
Homeowners Insurance Policies	10%	49
Residential Construction	3%	15

ANALYSIS OF THE 2019 REAL TRENDS 500

Top states represented in the REAL Trends 500



Cumulative Changes 2018 vs. 2017 for the REAL Trends 500

Changes in Sides by Top 500



↗ 2.7%

Changes in Volume by Top 500



↗ 8.3%

Changes in Average Home Price



↗ 5.5%

REAL TRENDS

FIVE HUNDRED

TOP MOVERS - TRANSACTIONS

Ranking of the 50 firms in the REAL Trends 500 by sides that had the largest increase in closed sides from 2017 to 2018.

RANK	COMPANY	2018 SIDES	2017 SIDES	SIDES INCREASE OVER 2017
1	eXp Realty Bellingham, WA	73,458	24,655	48,803
2	Compass New York, NY	34,644	10,543	24,101
3	HomeServices of America Minneapolis, MN	346,629	328,355	18,274
4	Keller Williams Realty Raleigh, Brier Creek Raleigh, NC	8,226	2,859	5,367
5	Berkshire Hathaway HomeServices The Preferred Realty Wexford, PA	15,766	10,703	5,063
6	Keller Williams Realty Brevard Melbourne, FL	6,400	1,470	4,930
7	Keller Williams Realty Fayetteville, AR Fayetteville, AR	9,502	5,617	3,885
8	Keller Williams Realty Charlotte, NC	4,842	977	3,865
9	Keller Williams Realty Greater Portland Portland, ME	4,297	917	3,380
10	Keller Williams Raleigh Raleigh, NC	4,214	1,117	3,097
11	JP and Associates REALTORS Frisco, TX	9,790	6,714	3,076
12	Coldwell Banker The Real Estate Group Shorewood, IL	20,451	17,534	2,917
13	Keller Williams Realty - St. Louis Kirkwood St. Louis, MO	5,296	2,556	2,740
14	Fathom Realty Cary, NC	13,022	10,487	2,535
15	HomeSmart Scottsdale, AZ	36,064	33,601	2,463

RANK	COMPANY	2018 SIDES	2017 SIDES	SIDES INCREASE OVER 2017
16	Keller Williams Keystone Partners Group Blue Bell, PA	12,385	10,037	2,348
17	HUNT Real Estate ERA Buffalo, NY	13,495	11,247	2,248
18	Keller Williams Realty Professionals Coral Springs, FL	3,069	849	2,220
19	Keller Williams Realty Rockwall - Lake Cities - Red River Rockwall, TX	2,908	812	2,096
20	RE/MAX Northwest Realtors Seattle, WA	4,831	2,785	2,046
21	RE/MAX Gold / Olson & Associates Fair Oaks, CA	15,256	13,267	1,989
22	Keller Williams Realty Greater Northwest Houston, TX	2,701	754	1,947
23	Keller Williams Realty Austin, TX	6,975	5,136	1,839
24	RE/MAX Insight / On The Move / Advantage Hampton Falls, NH	2,557	735	1,822
25	Keller Williams Realty Professionals Portland, OR	4,659	2,904	1,755
26	Coldwell Banker Legacy Albuquerque, NM	6,776	5,190	1,586
27	Silvercreek Realty Group Meridian, ID	10,364	8,800	1,564
28	Keller Williams Memorial Houston, TX	13,407	12,080	1,327
29	Professional Realty Services International Spokane, WA	4,163	2,852	1,311
30	Keller Williams Realty Greater Rochester Rochester, NY	4,186	2,898	1,288
31	Pacific Sotheby's International Realty San Diego, CA	5,158	3,883	1,275
32	Keller Williams Legacy Pikesville, MD	4,179	2,928	1,251
33	Keller Williams Realty Pinnacle Partners Group Duluth, GA	22,422	21,211	1,211
34	Keller Williams Realty The Haggard Group Franklin, TN	15,558	14,388	1,170
35	Coldwell Banker Heritage Dayton, OH	6,538	5,377	1,161
36	Keller Williams Roers Realty Fargo, ND	2,855	1,729	1,126

RANK	COMPANY	2018 SIDES	2017 SIDES	SIDES INCREASE OVER 2017
37	Keller Williams Realty Ridgewood Ridgewood, NJ	4,832	3,721	1,111
38	Keller Williams Federal Way Federal Way, WA	5,996	4,891	1,105
39	Keller Williams Realty Hoover Birmingham, AL	6,936	5,840	1,096
40	Keller Williams Realty - CH Realty Investments LLC Alpharetta, GA	5,645	4,561	1,084
41	Keller Williams Realty Emerald Coast Destin, FL	6,815	5,744	1,071
42	Keller Williams Realty Lubbock, TX	7,611	6,565	1,046
43	Cummings & Co. Realtors Baltimore, MD	4,651	3,648	1,003
44	Keller Williams Realty Atlantic Shore Northfield, NJ	2,323	1,326	997
45	Keller Williams Salt Lake City Salt Lake City, UT	5,949	4,956	993
46	PalmerHouse Properties Atlanta, GA	7,555	6,567	988
47	William Raveis Real Estate, Mortgage, and Insurance Shelton, CT	21,841	20,871	970
48	Keller Williams Realty Monroe Monroe, LA	2,334	1,380	954
49	Coldwell Banker Apex, Realtors Richardson, TX	7,675	6,723	952
49	Better Homes and Gardens Real Estate HomeCity San Antonio, TX	3,211	2,259	952

T H E REAL TRENDS F I V E H U N D R E D

TOP MOVERS - TRANSACTION %

Ranking of the 50 firms in the REAL Trends 500 by sides that had the largest percent increase in closed sides from 2017 to 2018.

RANK	COMPANY	2018 SIDES	2017 SIDES	% SIDES INCREASE OVER 2017
1	Keller Williams Realty Charlotte, NC	4,842	977	396%
2	Keller Williams Realty Greater Portland Portland, ME	4,297	917	369%
3	Keller Williams Realty Brevard Melbourne, FL	6,400	1,470	335%
4	Keller Williams Raleigh Raleigh, NC	4,214	1,117	277%
5	Keller Williams Realty Professionals Coral Springs, FL	3,069	849	261%
6	Keller Williams Realty Greater Northwest Houston, TX	2,701	754	258%
7	Keller Williams Realty Rockwall - Lake Cities - Red River Rockwall, TX	2,908	812	258%
8	RE/MAX Insight / On The Move / Advantage Hampton Falls, NH	2,557	735	248%
9	Compass New York, NY	34,644	10,543	229%
10	eXp Realty Bellingham, WA	73,458	24,655	198%
11	Keller Williams Realty Raleigh, Brier Creek Raleigh, NC	8,226	2,859	188%
12	Keller Williams Realty - St. Louis Kirkwood St. Louis, MO	5,296	2,556	107%
13	Keller Williams Realty Atlantic Shore Northfield, NJ	2,323	1,326	75%
14	RE/MAX Northwest Realtors Seattle, WA	4,831	2,785	73%
15	Keller Williams Realty Fayetteville, AR Fayetteville, AR	9,502	5,617	69%

RANK	COMPANY	2018 SIDES	2017 SIDES	% SIDES INCREASE OVER 2017
16	Keller Williams Realty Monroe Monroe, LA	2,334	1,380	69%
17	Keller Williams Roers Realty Fargo, ND	2,855	1,729	65%
18	Keller Williams Realty Professionals Portland, OR	4,659	2,904	60%
19	Realty Group, Inc. Minneapolis, MN	2,024	1,304	55%
20	RE/MAX Dynamic Properties Anchorage, AK	2,733	1,808	51%
21	Berkshire Hathaway HomeServices The Preferred Realty Wexford, PA	15,766	10,703	47%
22	Keller Williams Realty Buffalo Williamsville, NY	2,862	1,950	47%
23	Keller Williams Philly Real Estate Philadelphia, PA	2,871	1,957	47%
24	Professional Realty Services International Spokane, WA	4,163	2,852	46%
25	JP and Associates REALTORS Frisco, TX	9,790	6,714	46%
26	Keller Williams Realty Greater Rochester Rochester, NY	4,186	2,898	44%
27	Keller Williams Legacy Pikesville, MD	4,179	2,928	43%
28	Better Homes and Gardens Real Estate HomeCity San Antonio, TX	3,211	2,259	42%
29	Keller Williams Realty Central 75 Richardson, TX	2,757	1,977	39%
30	Keller Williams Realty Rafeh Corp. Palmdale, CA	3,170	2,296	38%
31	CENTURY 21 Legacy Greeneville, TN	2,435	1,773	37%
32	Keller Williams Realty Austin, TX	6,975	5,136	36%
33	CENTURY 21 Signature Realty Saginaw, MI	2,647	1,969	34%
34	ONE Sotheby's International Realty Coral Gables, FL	2,086	1,561	34%
35	Keller Williams Realty - KW Pinnacle Worcester, MA	2,293	1,723	33%
36	Pacific Sotheby's International Realty San Diego, CA	5,158	3,883	33%

RANK	COMPANY	2018 SIDES	2017 SIDES	% SIDES INCREASE OVER 2017
37	Keller Williams Philadelphia Philadelphia, PA	2,128	1,610	32%
38	Keller Williams Realty Metairie Metairie, LA	3,382	2,576	31%
39	iPro Realty Network St. George, UT	2,154	1,642	31%
40	Keller Williams Sarasota Lakewood Ranch Lakewood Ranch, FL	2,807	2,140	31%
41	HomeSmart Evergreen Realty Irvine, CA	3,271	2,500	31%
42	Coldwell Banker Legacy Albuquerque, NM	6,776	5,190	31%
43	RE/MAX Select Westfield, NJ	2,645	2,035	30%
44	Keller Williams Realty Ridgewood Ridgewood, NJ	4,832	3,721	30%
45	Keller Williams Realty - Lakeside Shelby Township, MI	2,778	2,151	29%
46	Cummings & Co. Realtors Baltimore, MD	4,651	3,648	27%
47	RE/MAX Select Realty Cranberry, PA	4,415	3,471	27%
48	RE/MAX Right Choice Real Estate Trumbull, CT	2,283	1,795	27%
49	Realty ONE Group Complete Rocklin, CA	2,875	2,268	27%
50	Keller Williams Preferred Properties Upper Marlboro, MD	2,178	1,739	25%

THE REAL TRENDS FIVE HUNDRED

TOP MOVERS - VOLUME

Ranking of the 50 firms in the REAL Trends 500 by sides that had the largest increase in closed sales volume from 2017 to 2018.

RANK	COMPANY	2018 VOLUME	2017 VOLUME	VOLUME INCREASE OVER 2017
1	Compass New York, NY	\$45,544,757,789	\$14,010,643,969	\$31,534,113,820
2	eXp Realty Bellingham, WA	\$19,523,826,266	\$5,896,993,794	\$13,626,832,472
3	HomeServices of America Minneapolis, MN	\$135,904,704,150	\$125,423,556,020	\$10,481,148,130
4	Pacific Sotheby's International Realty San Diego, CA	\$6,098,221,074	\$3,944,354,290	\$2,153,866,784
5	Douglas Elliman Real Estate New York, NY	\$28,087,843,427	\$26,115,055,090	\$1,972,788,337
6	RE/MAX Gold / Olson & Associates Fair Oaks, CA	\$7,094,026,504	\$5,329,811,410	\$1,764,215,094
7	HomeSmart Scottsdale, AZ	\$12,058,264,216	\$10,369,070,559	\$1,689,193,657
8	Keller Williams Realty Raleigh, Brier Creek Raleigh, NC	\$2,350,027,303	\$752,662,838	\$1,597,364,465
9	Berkshire Hathaway HomeServices The Preferred Realty Wexford, PA	\$2,921,218,000	\$1,471,937,700	\$1,449,280,300
10	Keller Williams Realty Brevard Melbourne, FL	\$1,730,639,974	\$340,898,214	\$1,389,741,760
11	William Raveis Real Estate, Mortgage, and Insurance Shelton, CT	\$11,339,349,800	\$10,189,632,883	\$1,149,716,917
12	Keller Williams Realty Charlotte, NC	\$1,308,384,028	\$205,002,267	\$1,103,381,761
13	Keller Williams Plano Realty Plano, TX	\$2,043,183,259	\$969,193,576	\$1,073,989,683
14	Keller Williams Realty Greater Portland Portland, ME	\$1,223,245,586	\$240,003,684	\$983,241,902
15	Silvercreek Realty Group Meridian, ID	\$3,100,000,000	\$2,153,000,000	\$947,000,000

RANK	COMPANY	2018 VOLUME	2017 VOLUME	VOLUME INCREASE OVER 2017
16	Keller Williams Realty Fayetteville, AR Fayetteville, AR	\$2,060,180,766	\$1,128,023,990	\$932,156,776
17	HUNT Real Estate ERA Buffalo, NY	\$2,756,434,552	\$1,843,619,198	\$912,815,354
18	JP and Associates REALTORS Frisco, TX	\$2,652,000,000	\$1,789,591,767	\$862,408,233
19	Keller Williams Realty Professionals Coral Springs, FL	\$1,045,498,879	\$238,065,919	\$807,432,960
20	Keller Williams Realty Rafeh Corp. Palmdale, CA	\$1,434,589,079	\$631,156,468	\$803,432,611
21	Keller Williams Realty Austin, TX	\$2,215,736,014	\$1,416,907,643	\$798,828,371
22	Keller Williams - Cunningham Group Santa Monica, CA	\$4,552,842,303	\$3,853,840,651	\$699,001,652
23	Coldwell Banker The Real Estate Group Shorewood, IL	\$3,896,852,794	\$3,205,779,545	\$691,073,249
24	Fathom Realty Cary, NC	\$3,074,342,380	\$2,403,726,750	\$670,615,630
25	Keller Williams Realty Boise Boise, ID	\$2,853,857,235	\$2,200,019,344	\$653,837,891
26	RE/MAX Northwest Realtors Seattle, WA	\$2,288,779,733	\$1,659,422,950	\$629,356,783
27	Keller Williams Raleigh Raleigh, NC	\$900,534,603	\$275,771,566	\$624,763,037
28	Keller Williams Keystone Partners Group Blue Bell, PA	\$2,971,338,610	\$2,357,725,053	\$613,613,557
29	ONE Sotheby's International Realty Coral Gables, FL	\$2,119,308,686	\$1,509,106,297	\$610,202,389
30	LIV/Sierra/Summit Sotheby's International Realty Denver, CO	\$6,892,450,679	\$6,283,186,262	\$609,264,417
31	Keller Williams Realty Rockwall - Lake Cities - Red River Rockwall, TX	\$764,721,321	\$182,578,307	\$582,143,014
32	Keller Williams Salt Lake City Salt Lake City, UT	\$2,146,020,678	\$1,564,647,144	\$581,373,534
33	Keller Williams Realty - St. Louis Kirkwood St. Louis, MO	\$1,189,162,428	\$610,882,771	\$578,279,657
34	Keller Williams Realty Pinnacle Partners Group Duluth, GA	\$5,663,663,533	\$5,120,894,657	\$542,768,876
35	Golden Gate Sotheby's International Realty Mill Valley, CA	\$3,887,551,387	\$3,345,827,396	\$541,723,991
36	Keller Williams Realty The Haggard Group Franklin, TN	\$4,150,332,877	\$3,610,854,728	\$539,478,149

RANK	COMPANY	2018 VOLUME	2017 VOLUME	VOLUME INCREASE OVER 2017
37	RE/MAX Insight / On The Move / Advantage Hampton Falls, NH	\$840,959,552	\$305,319,076	\$535,640,476
38	Keller Williams Federal Way Federal Way, WA	\$2,004,224,109	\$1,483,947,075	\$520,277,034
39	Gibson Sotheby's International Realty Woburn, MA	\$2,236,720,978	\$1,722,678,392	\$514,042,586
40	Keller Williams Realty Professionals Portland, OR	\$1,745,641,772	\$1,239,940,290	\$505,701,482
41	Professional Realty Services International Spokane, WA	\$1,525,646,330	\$1,039,209,410	\$486,436,920
42	HomeSmart Evergreen Realty Irvine, CA	\$2,023,852,517	\$1,540,537,337	\$483,315,180
43	Keller Williams Realty Greater Northwest Houston, TX	\$668,613,105	\$187,690,093	\$480,923,012
44	Russ Lyon Sotheby's International Realty Scottsdale, AZ	\$3,779,141,778	\$3,300,440,700	\$478,701,078
45	Keller Williams Realty Ridgewood Ridgewood, NJ	\$2,477,789,692	\$2,001,747,038	\$476,042,654
46	Realty ONE Group Complete Rocklin, CA	\$1,178,750,000	\$704,543,875	\$474,206,125
47	PARKS Brentwood, TN	\$2,717,168,523	\$2,254,068,838	\$463,099,685
48	PalmerHouse Properties Atlanta, GA	\$2,143,946,945	\$1,713,907,839	\$430,039,106
49	Equity Real Estate Sandy, UT	\$4,490,940,971	\$4,071,040,445	\$419,900,526
50	Lakes, Sun Valley, Jackson Hole Sotheby's International Realty Edina, MN	\$2,209,592,504	\$1,794,039,479	\$415,553,025

REAL TRENDS

FIVE HUNDRED

TOP MOVERS - VOLUME %

Ranking of the 50 firms in the REAL Trends 500 by sides that had the largest percent increase in closed sales volume from 2017 to 2018.

RANK	COMPANY	2018 VOLUME	2017 VOLUME	VOLUME INCREASE OVER 2017
1	Keller Williams Realty Charlotte, NC	\$1,308,384,028	\$205,002,267	538%
2	Keller Williams Realty Greater Portland Portland, ME	\$1,223,245,586	\$240,003,684	410%
3	Keller Williams Realty Brevard Melbourne, FL	\$1,730,639,974	\$340,898,214	408%
4	Keller Williams Realty Professionals Coral Springs, FL	\$1,045,498,879	\$238,065,919	339%
5	Keller Williams Realty Rockwall - Lake Cities - Red River Rockwall, TX	\$764,721,321	\$182,578,307	319%
6	Keller Williams Realty Greater Northwest Houston, TX	\$668,613,105	\$187,690,093	256%
7	eXp Realty Bellingham, WA	\$19,523,826,266	\$5,896,993,794	231%
8	Keller Williams Raleigh Raleigh, NC	\$900,534,603	\$275,771,566	227%
9	Compass New York, NY	\$45,544,757,789	\$14,010,643,969	225%
10	Keller Williams Realty Raleigh, Brier Creek Raleigh, NC	\$2,350,027,303	\$752,662,838	212%
11	RE/MAX Insight / On The Move / Advantage Hampton Falls, NH	\$840,959,552	\$305,319,076	175%
12	Keller Williams Realty Atlantic Shore Northfield, NJ	\$478,158,544	\$195,451,046	145%
13	Keller Williams Realty Rafeh Corp. Palmdale, CA	\$1,434,589,079	\$631,156,468	127%
14	Keller Williams Plano Realty Plano, TX	\$2,043,183,259	\$969,193,576	111%
15	Berkshire Hathaway HomeServices The Preferred Realty Wexford, PA	\$2,921,218,000	\$1,471,937,700	98%

RANK	COMPANY	2018 VOLUME	2017 VOLUME	VOLUME INCREASE OVER 2017
16	Keller Williams Realty - St. Louis Kirkwood St. Louis, MO	\$1,189,162,428	\$610,882,771	95%
17	Keller Williams Realty Fayetteville, AR Fayetteville, AR	\$2,060,180,766	\$1,128,023,990	83%
18	Keller Williams Realty Monroe Monroe, LA	\$435,323,199	\$241,478,765	80%
19	Realty ONE Group Complete Rocklin, CA	\$1,178,750,000	\$704,543,875	67%
20	Realty Group, Inc. Minneapolis, MN	\$502,048,547	\$303,370,380	65%
21	Keller Williams Roers Realty Fargo, ND	\$640,813,045	\$389,162,836	65%
22	Keller Williams Realty Austin, TX	\$2,215,736,014	\$1,416,907,643	56%
23	Pacific Sotheby's International Realty San Diego, CA	\$6,098,221,074	\$3,944,354,290	55%
24	Keller Williams Realty Greater Rochester Rochester, NY	\$658,071,354	\$428,744,013	53%
25	Better Homes and Gardens Real Estate HomeCity San Antonio, TX	\$809,343,951	\$528,682,237	53%
26	CENTURY 21 Legacy Greeneville, TN	\$430,176,341	\$282,749,581	52%
27	Keller Williams Legacy Pikesville, MD	\$988,132,044	\$653,728,262	51%
28	Keller Williams Realty Central 75 Richardson, TX	\$856,746,152	\$567,848,158	51%
29	HUNT Real Estate ERA Buffalo, NY	\$2,756,434,552	\$1,843,619,198	50%
30	Keller Williams Realty Metairie Metairie, LA	\$853,022,711	\$571,735,112	49%
31	Keller Williams Realty Buffalo Williamsville, NY	\$440,428,150	\$297,021,733	48%
32	JP and Associates REALTORS Frisco, TX	\$2,652,000,000	\$1,789,591,767	48%
33	Professional Realty Services International Spokane, WA	\$1,525,646,330	\$1,039,209,410	47%
34	Keller Williams Philadelphia Philadelphia, PA	\$666,910,785	\$462,751,579	44%
35	Silvercreek Realty Group Meridian, ID	\$3,100,000,000	\$2,153,000,000	44%
36	Keller Williams Realty Professionals Portland, OR	\$1,745,641,772	\$1,239,940,290	41%

RANK	COMPANY	2018 VOLUME	2017 VOLUME	VOLUME INCREASE OVER 2017
37	ONE Sotheby's International Realty Coral Gables, FL	\$2,119,308,686	\$1,509,106,297	40%
38	RE/MAX Northwest Realtors Seattle, WA	\$2,288,779,733	\$1,659,422,950	38%
39	Keller Williams Salt Lake City Salt Lake City, UT	\$2,146,020,678	\$1,564,647,144	37%
40	Keller Williams Realty - KW Pinnacle Worcester, MA	\$718,331,158	\$526,377,098	36%
41	Cummings & Co. Realtors Baltimore, MD	\$1,353,205,405	\$994,026,360	36%
42	Keller Williams Federal Way Federal Way, WA	\$2,004,224,109	\$1,483,947,075	35%
43	Keller Williams Realty of Southwest Missouri Partners Joplin, MO	\$371,456,016	\$275,714,972	35%
44	Keller Williams Realty - Lakeside Shelby Township, MI	\$551,795,544	\$413,880,899	33%
45	RE/MAX Gold / Olson & Associates Fair Oaks, CA	\$7,094,026,504	\$5,329,811,410	33%
46	CENTURY 21 Signature Realty Saginaw, MI	\$359,355,072	\$271,396,306	32%
47	RE/MAX Experts Germantown, TN	\$406,732,033	\$308,703,573	32%
48	RE/MAX Dynamic Properties Anchorage, AK	\$793,699,272	\$603,923,820	31%
49	HomeSmart Evergreen Realty Irvine, CA	\$2,023,852,517	\$1,540,537,337	31%
50	RE/MAX Right Choice Real Estate Trumbull, CT	\$489,671,584	\$373,844,940	31%

THE REAL TRENDS FIVE HUNDRED

TOP 50 FIRMS - AVERAGE PRICE

Ranking of the 50 firms in the REAL Trends 500 by sides with the highest average sales price.

RANK	COMPANY	2018 SIDES	2018 VOLUME	AVERAGE SALES PRICE
1	Brown Harris Stevens New York, NY	2,163	\$4,506,866,386	\$2,083,618
2	Alain Pinel Realtors Saratoga, CA	6,845	\$12,085,950,408	\$1,765,661
3	Sereno Group Los Gatos, CA	2,528	\$3,858,064,523	\$1,526,133
4	Golden Gate Sotheby's International Realty Mill Valley, CA	2,681	\$3,887,551,387	\$1,450,038
5	Compass New York, NY	34,644	\$45,544,757,789	\$1,314,651
6	Vanguard Properties San Francisco, CA	2,334	\$3,000,227,909	\$1,285,445
7	Keller Williams - Cunningham Group Santa Monica, CA	3,693	\$4,552,842,303	\$1,232,830
8	Washington Fine Properties Washington, DC	2,072	\$2,550,868,865	\$1,231,114
9	Douglas Elliman Real Estate New York, NY	22,984	\$28,087,843,427	\$1,222,061
10	Pacific Sotheby's International Realty San Diego, CA	5,158	\$6,098,221,074	\$1,182,284
11	RE/MAX Estate Properties Rolling Hills Estates, CA	3,402	\$3,666,894,615	\$1,077,864
12	Keller Williams - Forward Management Beverly Hills, CA	5,097	\$5,491,984,049	\$1,077,493
13	ONE Sotheby's International Realty Coral Gables, FL	2,086	\$2,119,308,686	\$1,015,968
14	Gibson Sotheby's International Realty Woburn, MA	2,218	\$2,236,720,978	\$1,008,440

RANK	COMPANY	2018 SIDES	2018 VOLUME	AVERAGE SALES PRICE
15	Daniel Gale Sotheby's International Realty Cold Spring Harbor, NY	3,554	\$3,474,387,313	\$977,599
16	J. Rockcliff Realtors Danville, CA	2,015	\$1,951,413,893	\$968,444
17	Rodeo Realty Beverly Hills, CA	5,235	\$4,908,093,531	\$937,554
18	TTR Sotheby's International Realty Washington, DC	3,353	\$3,143,482,607	\$937,513
19	Lakes, Sun Valley, Jackson Hole Sotheby's International Realty Edina, MN	2,471	\$2,209,592,504	\$894,210
20	LIV/Sierra/Summit Sotheby's International Realty Denver, CO	8,340	\$6,892,450,679	\$826,433
21	Keller Williams Realty Carmel Valley/Del Mar San Diego, CA	2,074	\$1,683,532,135	\$811,732
22	RE/MAX Accord Danville, CA	2,736	\$2,217,863,160	\$810,623
23	Prominent Properties Sotheby's International Realty Tenafly, NJ	2,678	\$2,058,355,623	\$768,617
24	Briggs Freeman Sotheby's International Realty Dallas, TX	3,627	\$2,769,948,138	\$763,702
25	First Team Real Estate Irvine, CA	7,307	\$5,280,736,500	\$722,696
26	Premier Sotheby's International Realty Naples, FL	6,185	\$4,390,824,156	\$709,915
27	Keller Williams Realty El Dorado Hills, CA	2,761	\$1,941,774,640	\$703,287
28	Berkshire Hathaway HomeServices Commonwealth Real Estate Natick, MA	2,199	\$1,543,527,394	\$701,922
29	William Pitt / Julia B. Fee Sotheby's International Realty Stamford, CT	5,921	\$4,029,544,449	\$680,551
30	McEneaney Associates, Inc. Alexandria, VA	2,731	\$1,830,000,000	\$670,084
31	Keller Williams Honolulu Honolulu, HI	2,228	\$1,458,028,048	\$654,411
32	RE/MAX Premier Properties Arcadia, CA	2,670	\$1,709,202,980	\$640,151
33	Jameson Sotheby's International Realty Chicago, IL	2,905	\$1,844,530,404	\$634,950
34	Keller Williams Realty Landmark Flushing, NY	2,085	\$1,313,317,485	\$629,888
35	Locations Honolulu, HI	2,988	\$1,871,800,069	\$626,439

RANK	COMPANY	2018 SIDES	2018 VOLUME	AVERAGE SALES PRICE
36	HomeSmart Evergreen Realty Irvine, CA	3,271	\$2,023,852,517	\$618,726
37	Berkshire Hathaway HomeServices Utah Properties Park City, UT	3,625	\$2,235,898,500	\$616,800
38	Atlanta Fine Homes Sotheby's International Realty Atlanta, GA	4,198	\$2,588,883,120	\$616,694
39	Russ Lyon Sotheby's International Realty Scottsdale, AZ	6,150	\$3,779,141,778	\$614,495
40	Keller Williams Plano Realty Plano, TX	3,377	\$2,043,183,259	\$605,029
41	Berkshire Hathaway HomeServices Drysdale Properties Danville, CA	4,610	\$2,783,788,383	\$603,859
42	John R. Wood Properties Naples, FL	4,183	\$2,516,745,307	\$601,660
43	Windermere Homes & Estates San Diego, CA	2,632	\$1,581,498,005	\$600,873
44	Better Homes and Gardens Real Estate Reliance Partners Auburn, CA	2,370	\$1,414,482,781	\$596,828
45	Chase International Reno, NV	2,322	\$1,375,017,757	\$592,170
46	RE/MAX Gold Coast Ventura, CA	2,121	\$1,252,349,199	\$590,452
47	Coldwell Banker BAIN Bellevue, WA	10,400	\$6,121,336,079	\$588,590
48	Pinnacle Estate Properties, Inc. Malibu, CA	4,539	\$2,656,642,171	\$585,292
49	CENTURY 21 Award San Diego, CA	3,674	\$2,093,021,008	\$569,685
50	Kuper Sotheby's International Realty San Antonio, TX	3,282	\$1,866,521,335	\$568,715

THE REAL TRENDS FIVE HUNDRED

TOP 5 YEAR MOVERS - TRANSACTIONS

Ranking of the 50 firms in the REAL Trends 500 by sides that had the largest increase in closed transaction sides between 2014 – 2018.

RANK	COMPANY	2018 SIDES	2014 SIDES	SIDES INCREASE 2014-2018
1	HomeServices of America Minneapolis, MN	346,629	199,634	146,995
2	Hanna Holdings Pittsburgh, PA	83,043	47,753	35,290
3	NRT LLC Madison, NJ	337,235	316,970	20,265
4	HomeSmart Scottsdale, AZ	36,064	19,385	16,679
5	Keller Williams Memorial Houston, TX	13,407	2,063	11,344
6	Coldwell Banker The Real Estate Group Shorewood, IL	20,451	9,711	10,740
7	Keller Williams Realty Pinnacle Partners Group Duluth, GA	22,422	12,551	9,871
8	CENTURY 21 Affiliated Madison, WI	20,254	11,663	8,591
9	Keller Williams Realty, GO Management Offices Arlington, TX	33,134	25,156	7,978
10	Berkshire Hathaway HomeServices The Preferred Realty Wexford, PA	15,766	8,049	7,717
11	Keller Williams Realty The Haggard Group Franklin, TN	15,558	8,469	7,089
12	Keller Williams Kansas City - Northland Gladstone, MO	8,408	1,632	6,776
13	Douglas Elliman Real Estate New York, NY	22,984	16,702	6,282
14	@properties Chicago, IL	18,509	12,230	6,279
15	Keller Williams Keystone Partners Group Blue Bell, PA	12,385	6,250	6,135

RANK	COMPANY	2018 SIDES	2014 SIDES	SIDES INCREASE 2014-2018
16	Keller Williams Realty Raleigh, Brier Creek Raleigh, NC	8,226	2,123	6,103
17	RE/MAX Results Eden Prairie, MN	24,008	18,140	5,868
18	RE/MAX Gold / Olson & Associates Fair Oaks, CA	15,256	9,487	5,769
19	Keller Williams Realty Fayetteville, AR Fayetteville, AR	9,502	3,835	5,667
20	Keller Williams Realty Brevard Melbourne, FL	6,400	819	5,581
21	Keller Williams Realty - Tulsa Tulsa, OK	11,036	5,802	5,234
22	Berkshire Hathaway HomeServices MI, Northern IN, Tomie Raines Rockford, MI	13,609	8,536	5,073
23	Coldwell Banker Seacoast / Advantage Raleigh, NC	16,007	11,077	4,930
24	Baird & Warner Chicago, IL	17,829	13,048	4,781
25	Bean Group The Maine Real Estate Network Portsmouth, NH	6,892	2,135	4,757
26	Keller Williams E to P Management Naperville, IL	5,396	676	4,720
27	Keller Williams Realty Emerald Coast Destin, FL	6,815	2,118	4,697
28	Latter & Blum Companies ERA Powered New Orleans, LA	15,553	10,954	4,599
29	Keller Williams Federal Way Federal Way, WA	5,996	1,543	4,453
30	Coldwell Banker Schmidt Family of Companies Traverse City, MI	15,406	10,958	4,448
31	William Raveis Real Estate, Mortgage, and Insurance Shelton, CT	21,841	17,400	4,441
32	Keller Williams Realty - RM Realty Associates LLC Newark, DE	6,968	2,683	4,285
33	HUNT Real Estate ERA Buffalo, NY	13,495	9,290	4,205
34	Keller Williams Realty - Chadwick Group St. Petersburg, FL	9,847	5,670	4,177
35	Atlanta Communities Real Estate Brokerage Marietta, GA	9,142	5,021	4,121
36	RE/MAX Alliance / Equity Group Arvada, CO	16,097	11,977	4,120

RANK	COMPANY	2018 SIDES	2014 SIDES	SIDES INCREASE 2014-2018
37	Keller Williams Realty - Heart of Atlanta Group Atlanta, GA	11,946	7,884	4,062
38	Keller Williams Realty - The Rawls Group Atlanta, GA	14,889	10,839	4,050
39	Keller Williams Realty Chattanooga, TN	7,681	3,657	4,024
40	The Keyes Company/Illustrated Properties Miami, FL	14,293	10,394	3,899
41	Keller Williams Realty Platinum Oklahoma City, OK	4,419	535	3,884
42	Keller Williams Realty Charlotte, NC	4,842	966	3,876
43	Berkshire Hathaway HomeServices PenFed Realty Alexandria, VA	13,963	10,193	3,770
44	Keller Williams - Ben Kinney Companies Bellingham, WA	9,078	5,322	3,756
45	RE/MAX Realty Group Gaithersburg, MD	4,843	1,089	3,754
46	Keller Williams Realty - St. Louis Kirkwood St. Louis, MO	5,296	1,569	3,727
47	Keller Williams Realty Ridgewood Ridgewood, NJ	4,832	1,319	3,513
48	Keller Williams Realty Denton, TX	5,622	2,137	3,485
49	Keller Williams Realty Royal Oak Royal Oak, MI	4,407	982	3,425
50	Keller Williams Realty Integrity Northwest Elk River, MN	6,329	3,041	3,288

REAL TRENDS

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TOP 5 YEAR MOVERS - TRANSACTION %

Ranking of the 50 firms in the REAL Trends 500 by sides with the largest percentage increase in closed transaction sides between 2014 – 2018.

RANK	COMPANY	2018 SIDES	2014 SIDES	% SIDES INCREASE 2014-2018
1	Keller Williams Realty Platinum Oklahoma City, OK	4,419	535	726%
2	Keller Williams E to P Management Naperville, IL	5,396	676	698%
3	Keller Williams Realty Brevard Melbourne, FL	6,400	819	681%
4	Keller Williams Memorial Houston, TX	13,407	2,063	550%
5	Keller Williams Kansas City - Northland Gladstone, MO	8,408	1,632	415%
6	Keller Williams Realty Charlotte, NC	4,842	966	401%
7	Keller Williams Realty Royal Oak Royal Oak, MI	4,407	982	349%
8	RE/MAX Select Westfield, NJ	2,645	592	347%
9	RE/MAX Realty Group Gaithersburg, MD	4,843	1,089	345%
10	Keller Williams Realty Buffalo Williamsville, NY	2,862	651	340%
11	RE/MAX Real Estate Group Colorado Springs, CO	2,732	698	291%
12	Keller Williams Federal Way Federal Way, WA	5,996	1,543	289%
13	Keller Williams Realty Raleigh, Brier Creek Raleigh, NC	8,226	2,123	287%
14	Better Homes and Gardens Real Estate Reliance Partners Auburn, CA	2,370	625	279%
15	Keller Williams Realty Ridgewood Ridgewood, NJ	4,832	1,319	266%

RANK	COMPANY	2018 SIDES	2014 SIDES	% SIDES INCREASE 2014-2018
16	Keller Williams Realty - Hudson Valley Realty Group New City, NY	2,136	610	250%
17	Keller Williams Realty - St. Louis Kirkwood St. Louis, MO	5,296	1,569	238%
18	RE/MAX ONE Beaumont, TX	3,089	930	232%
19	Keller Williams Big Rock Partners Orland Park, IL	4,502	1,369	229%
20	Keller Williams Honolulu Honolulu, HI	2,228	678	229%
21	Bean Group The Maine Real Estate Network Portsmouth, NH	6,892	2,135	223%
22	Keller Williams Realty Emerald Coast Destin, FL	6,815	2,118	222%
23	Keller Williams Realty Greater Northwest Houston, TX	2,701	847	219%
24	Keller Williams Realty Greater Rochester Rochester, NY	4,186	1,355	209%
25	Coldwell Banker Distinctive Properties Grand Junction, CO	2,312	753	207%
26	Golden Gate Sotheby's International Realty Mill Valley, CA	2,681	925	190%
27	Keller Williams Realty Capital District Latham, NY	3,072	1,078	185%
28	RE/MAX Insight / On The Move / Advantage Hampton Falls, NH	2,557	914	180%
29	CENTURY 21 North East Peabody, MA	3,409	1,220	179%
30	RE/MAX Alliance Collinsville, IL	2,665	979	172%
31	Keller Williams Realty Denton, TX	5,622	2,137	163%
32	Keller Williams Realty Fort Mill Fort Mill, SC	4,700	1,800	161%
33	Keller Williams Realty - RM Realty Associates LLC Newark, DE	6,968	2,683	160%
34	Keller Williams Realty Tempe-Scottsdale Tempe, AZ	2,991	1,169	156%
35	Keller Williams Realty West Monmouth Morganville, NJ	4,709	1,842	156%
36	Keller Williams Realty Greater Springfield Springfield, MO	4,571	1,822	151%

RANK	COMPANY	2018 SIDES	2014 SIDES	% SIDES INCREASE 2014-2018
37	Keller Williams Preferred Properties Upper Marlboro, MD	2,178	870	150%
38	ERA Brokers Consolidated St. George, UT	2,710	1,093	148%
39	Keller Williams Realty Fayetteville, AR Fayetteville, AR	9,502	3,835	148%
40	Keller Williams Greater Des Moines/Ankeny/Ames/Siouxland West Des Moines, IA	4,468	1,818	146%
41	Keller Williams Realty - KW Professionals Plymouth, MI	4,517	1,838	146%
42	Keller Williams Success Realty South Ogden, UT	4,119	1,677	146%
43	Lakes, Sun Valley, Jackson Hole Sotheby's International Realty Edina, MN	2,471	1,037	138%
44	Keller Williams Coastal and Lakes & Mountains Realty Portsmouth, NH	3,874	1,634	137%
45	Keller Williams Wichita East Wichita, KS	2,336	986	137%
46	Keller Williams Realty Knoxville-West Knoxville, TN	5,369	2,284	135%
47	RE/MAX Northwest Realtors Seattle, WA	4,831	2,058	135%
48	Keller Williams Roers Realty Fargo, ND	2,855	1,227	133%
49	RE/MAX Preferred Marlton, NJ	2,611	1,130	131%
50	RE/MAX Premier Realty Ocala, FL	2,110	919	130%

THE REAL TRENDS FIVE HUNDRED

TOP 5 YEAR MOVERS - SALES VOLUME

Ranking of the 50 firms in the REAL Trends 500 by sides that had the largest increase in closed sales volume between 2014–2018.

RANK	COMPANY	2018 VOLUME	2014 VOLUME	VOLUME INCREASE 2014-2018
1	HomeServices of America Minneapolis, MN	\$135,904,704,150	\$68,276,176,516	\$67,628,527,634
2	NRT LLC Madison, NJ	\$176,431,375,000	\$156,653,610,000	\$19,777,765,000
3	Douglas Elliman Real Estate New York, NY	\$28,087,843,427	\$18,226,432,016	\$9,861,411,411
4	Hanna Holdings Pittsburgh, PA	\$16,304,185,867	\$9,256,858,332	\$7,047,327,535
5	HomeSmart Scottsdale, AZ	\$12,058,264,216	\$5,088,901,281	\$6,969,362,935
6	RE/MAX Gold / Olson & Associates Fair Oaks, CA	\$7,094,026,504	\$3,075,515,550	\$4,018,510,954
7	Pacific Sotheby's International Realty San Diego, CA	\$6,098,221,074	\$2,164,794,064	\$3,933,427,010
8	Keller Williams Realty, GO Management Offices Arlington, TX	\$9,497,205,965	\$5,765,686,350	\$3,731,519,615
9	LIV/Sierra/Summit Sotheby's International Realty Denver, CO	\$6,892,450,679	\$3,420,208,574	\$3,472,242,105
10	RE/MAX Alliance / Equity Group Arvada, CO	\$7,068,623,721	\$3,742,818,282	\$3,325,805,439
11	@properties Chicago, IL	\$9,058,734,792	\$5,770,045,188	\$3,288,689,604
12	William Raveis Real Estate, Mortgage, and Insurance Shelton, CT	\$11,339,349,800	\$8,106,900,000	\$3,232,449,800
13	Keller Williams Realty Pinnacle Partners Group Duluth, GA	\$5,663,663,533	\$2,535,778,917	\$3,127,884,616
14	Keller Williams Memorial Houston, TX	\$3,585,495,988	\$642,983,478	\$2,942,512,510
15	Keller Williams - Ben Kinney Companies Bellingham, WA	\$4,229,831,527	\$1,666,630,516	\$2,563,201,011

RANK	COMPANY	2018 VOLUME	2014 VOLUME	VOLUME INCREASE 2014-2018
16	Berkshire Hathaway HomeServices AZ, CA & NV Properties Henderson, NV	\$5,216,808,996	\$2,749,694,526	\$2,467,114,470
17	Golden Gate Sotheby's International Realty Mill Valley, CA	\$3,887,551,387	\$1,435,324,600	\$2,452,226,787
18	RE/MAX Results Eden Prairie, MN	\$6,629,067,028	\$4,213,356,415	\$2,415,710,613
19	The Keyes Company/Illustrated Properties Miami, FL	\$4,866,778,227	\$2,547,271,963	\$2,319,506,264
20	Keller Williams Realty The Haggard Group Franklin, TN	\$4,150,332,877	\$1,881,772,311	\$2,268,560,566
21	Coldwell Banker The Real Estate Group Shorewood, IL	\$3,896,852,794	\$1,632,577,068	\$2,264,275,726
22	Keller Williams - Cunningham Group Santa Monica, CA	\$4,552,842,303	\$2,303,774,650	\$2,249,067,653
23	CENTURY 21 Affiliated Madison, WI	\$4,000,474,886	\$1,828,711,697	\$2,171,763,189
24	John L. Scott Real Estate Bellevue, WA	\$7,206,170,114	\$5,148,486,692	\$2,057,683,422
25	Keller Williams Realty Raleigh, Brier Creek Raleigh, NC	\$2,350,027,303	\$491,310,959	\$1,858,716,344
26	Berkshire Hathaway HomeServices PenFed Realty Alexandria, VA	\$4,482,420,855	\$2,663,815,304	\$1,818,605,551
27	Baird & Warner Chicago, IL	\$6,003,691,634	\$4,191,875,524	\$1,811,816,110
28	Berkshire Hathaway HomeServices The Preferred Realty Wexford, PA	\$2,921,218,000	\$1,129,574,853	\$1,791,643,147
29	Keller Williams Realty - The Rawls Group Atlanta, GA	\$4,834,221,447	\$3,044,524,693	\$1,789,696,754
30	Keller Williams Realty Boise Boise, ID	\$2,853,857,235	\$1,079,142,681	\$1,774,714,554
31	Keller Williams Realty Ridgewood Ridgewood, NJ	\$2,477,789,692	\$744,649,130	\$1,733,140,562
32	Lakes, Sun Valley, Jackson Hole Sotheby's International Realty Edina, MN	\$2,209,592,504	\$489,791,637	\$1,719,800,867
33	Keller Williams Realty - Heart of Atlanta Group Atlanta, GA	\$3,397,904,740	\$1,714,121,495	\$1,683,783,245
34	Keller Williams Federal Way Federal Way, WA	\$2,004,224,109	\$394,043,282	\$1,610,180,827
35	Keller Williams Realty Brevard Melbourne, FL	\$1,730,639,974	\$156,524,949	\$1,574,115,025
36	Keller Williams Keystone Partners Group Blue Bell, PA	\$2,971,338,610	\$1,455,344,559	\$1,515,994,051

RANK	COMPANY	2018 VOLUME	2014 VOLUME	VOLUME INCREASE 2014-2018
37	Coldwell Banker Seacoast / Advantage Raleigh, NC	\$3,683,370,913	\$2,174,873,340	\$1,508,497,573
38	Keller Williams Kansas City - Northland Gladstone, MO	\$1,769,565,809	\$273,283,619	\$1,496,282,190
39	Sereno Group Los Gatos, CA	\$3,858,064,523	\$2,362,000,000	\$1,496,064,523
40	Latter & Blum Companies ERA Powered New Orleans, LA	\$3,902,870,851	\$2,414,954,223	\$1,487,916,628
41	Keller Williams Realty Fayetteville, AR Fayetteville, AR	\$2,060,180,766	\$622,397,752	\$1,437,783,014
42	RE/MAX Northwest Realtors Seattle, WA	\$2,288,779,733	\$871,531,496	\$1,417,248,237
43	Keller Williams Realty - Chadwick Group St. Petersburg, FL	\$2,625,328,490	\$1,241,476,987	\$1,383,851,503
44	Keller Williams E to P Management Naperville, IL	\$1,566,694,839	\$186,453,500	\$1,380,241,339
45	Bean Group The Maine Real Estate Network Portsmouth, NH	\$1,947,031,342	\$579,148,618	\$1,367,882,724
46	Atlanta Communities Real Estate Brokerage Marietta, GA	\$2,377,232,663	\$1,030,348,947	\$1,346,883,716
47	Keller Williams Salt Lake City Salt Lake City, UT	\$2,146,020,678	\$855,542,378	\$1,290,478,300
48	Coldwell Banker Schmidt Family of Companies Traverse City, MI	\$2,970,465,037	\$1,697,348,371	\$1,273,116,666
49	Gibson Sotheby's International Realty Woburn, MA	\$2,236,720,978	\$965,007,355	\$1,271,713,623
50	Keller Williams Plano Realty Plano, TX	\$2,043,183,259	\$771,653,569	\$1,271,529,690

THE REAL TRENDS FIVE HUNDRED

TOP 5 YEAR MOVERS - SALES VOLUME %

Ranking of the 50 firms in the REAL Trends 500 by sides that had the largest percentage increase in closed sales volume between 2014 – 2018.

RANK	COMPANY	2018 VOLUME	2014 VOLUME	VOLUME % INCREASE 2014-2018
1	Keller Williams Realty Brevard Melbourne, FL	\$1,730,639,974	\$156,524,949	1006%
2	Keller Williams Realty Platinum Oklahoma City, OK	\$1,027,823,668	\$103,028,911	898%
3	Keller Williams E to P Management Naperville, IL	\$1,566,694,839	\$186,453,500	740%
4	Keller Williams Realty Charlotte, NC	\$1,308,384,028	\$160,487,172	715%
5	Better Homes and Gardens Real Estate Reliance Partners Auburn, CA	\$1,414,482,781	\$205,454,607	588%
6	Keller Williams Realty Royal Oak Royal Oak, MI	\$1,152,758,650	\$175,227,970	558%
7	Keller Williams Kansas City - Northland Gladstone, MO	\$1,769,565,809	\$273,283,619	548%
8	Keller Williams Realty Buffalo Williamsville, NY	\$440,428,150	\$78,671,959	460%
9	Keller Williams Memorial Houston, TX	\$3,585,495,988	\$642,983,478	458%
10	Keller Williams Federal Way Federal Way, WA	\$2,004,224,109	\$394,043,282	409%
11	RE/MAX Real Estate Group Colorado Springs, CO	\$868,946,827	\$171,576,912	406%
12	Keller Williams Realty Raleigh, Brier Creek Raleigh, NC	\$2,350,027,303	\$491,310,959	378%
13	Lakes, Sun Valley, Jackson Hole Sotheby's International Realty Edina, MN	\$2,209,592,504	\$489,791,637	351%
14	Keller Williams Honolulu Honolulu, HI	\$1,458,028,048	\$367,738,304	296%
15	ERA Brokers Consolidated St. George, UT	\$783,526,348	\$201,816,619	288%

RANK	COMPANY	2018 VOLUME	2014 VOLUME	VOLUME % INCREASE 2014-2018
16	RE/MAX Select Westfield, NJ	\$778,130,268	\$202,107,862	285%
17	Keller Williams Realty - Hudson Valley Realty Group New City, NY	\$663,294,074	\$172,827,775	284%
18	Keller Williams Realty Greater Northwest Houston, TX	\$668,613,105	\$177,389,556	277%
19	Keller Williams Realty Rafeh Corp. Palmdale, CA	\$1,434,589,079	\$387,032,186	271%
20	RE/MAX Realty Group Gaithersburg, MD	\$1,510,332,681	\$408,096,689	270%
21	Keller Williams Realty Emerald Coast Destin, FL	\$1,611,771,461	\$461,706,303	249%
22	Keller Williams Big Rock Partners Orland Park, IL	\$949,937,724	\$276,355,826	244%
23	Keller Williams Realty Capital District Latham, NY	\$740,068,953	\$218,748,697	238%
24	Keller Williams Realty - St. Louis Kirkwood St. Louis, MO	\$1,189,162,428	\$352,328,021	238%
25	Bean Group The Maine Real Estate Network Portsmouth, NH	\$1,947,031,342	\$579,148,618	236%
26	Keller Williams Realty Ridgewood Ridgewood, NJ	\$2,477,789,692	\$744,649,130	233%
27	Keller Williams Realty Puyallup Puyallup, WA	\$1,027,315,540	\$310,213,372	231%
28	Keller Williams Realty Tempe-Scottsdale Tempe, AZ	\$841,697,850	\$254,225,622	231%
29	Keller Williams Realty Fayetteville, AR Fayetteville, AR	\$2,060,180,766	\$622,397,752	231%
30	CENTURY 21 North East Peabody, MA	\$1,181,939,218	\$359,561,639	229%
31	RE/MAX ONE Beaumont, TX	\$533,867,206	\$162,570,785	228%
32	Keller Williams Success Realty South Ogden, UT	\$1,149,780,072	\$352,756,915	226%
33	Keller Williams Realty Greater Rochester Rochester, NY	\$658,071,354	\$202,071,750	226%
34	Keller Williams Realty Fort Mill Fort Mill, SC	\$1,122,354,587	\$344,949,464	225%
35	RE/MAX Premier Realty Ocala, FL	\$423,277,573	\$134,231,783	215%
36	Coldwell Banker C&C Properties Redding, CA	\$1,112,365,819	\$353,607,004	215%

RANK	COMPANY	2018 VOLUME	2014 VOLUME	VOLUME % INCREASE 2014-2018
37	Keller Williams Realty Spokane Spokane, WA	\$916,431,488	\$293,110,365	213%
38	Keller Williams Realty Denton, TX	\$1,357,519,639	\$445,182,723	205%
39	Keller Williams Preferred Properties Upper Marlboro, MD	\$652,035,806	\$217,611,985	200%
40	Keller Williams Coastal and Lakes & Mountains Realty Portsmouth, NH	\$1,180,145,223	\$395,375,905	198%
41	RE/MAX Alliance Collinsville, IL	\$449,457,912	\$155,005,351	190%
42	Keller Williams Realty Modesto Modesto, CA	\$786,709,146	\$273,878,777	187%
43	Keller Williams Realty West Monmouth Morganville, NJ	\$1,690,716,971	\$596,643,800	183%
44	Keller Williams Platinum Chesterfield, MI	\$383,102,676	\$135,320,604	183%
45	CENTURY 21 Legacy Greeneville, TN	\$430,176,341	\$152,342,053	182%
46	Pacific Sotheby's International Realty San Diego, CA	\$6,098,221,074	\$2,164,794,064	182%
47	Cascade Sotheby's International Realty Bend, OR	\$1,536,651,725	\$552,108,525	178%
48	Keller Williams Greater Des Moines/Ankeny/Ames/Siouxland West Des Moines, IA	\$901,023,970	\$327,975,088	175%
49	Coldwell Banker Distinctive Properties Grand Junction, CO	\$737,331,553	\$268,840,171	174%
50	Keller Williams Realty Kernersville, NC	\$448,668,867	\$164,543,650	173%



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T H E

REALTRENDS

FIVE HUNDRED

THE BILLIONAIRES' CLUB

The firm's name, president or CEO, headquarters and sales volume of the 297 firms that closed at least one billion dollars worth of residential real estate in 2018 are listed below.

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
1	NRT LLC Madison, NJ	M. Ryan Gorman	\$176,431,375,000
2	HomeServices of America Minneapolis, MN	Ron Peltier	\$135,904,704,150
3	Compass New York, NY	Robert Reffkin	\$45,544,757,789
4	Douglas Elliman Real Estate New York, NY	Dorothy Herman	\$28,087,843,427
5	eXp Realty Bellingham, WA	Glenn Sanford	\$19,523,826,266



Glenn Sanford, CEO & Founder
eXp Realty
Bellingham, Washington

#5

MEMORABLE MOMENT: In September 2009, just before we launched eXp Realty, we worked out of a physical office. I told the team, "Take your computers home. You're going to work from home, and it's either going to work, and we're going to build a real estate brokerage that isn't dependent on bricks and mortar, or we're going to do something else outside of real estate." It was a burn the boat kind of moment.

GREATEST INDUSTRY CHALLENGE: We gravitated toward some of the technological changes in our industry such as the cloud versus local servers. But, adapting quickly to technological advances continues to be a huge challenge today. Artificial intelligence is going to be a big impactor. And, what happens when everyone has the same technology?

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
6	Hanna Holdings Pittsburgh, PA	Howard Hanna III	\$16,304,185,867
7	Alain Pinel Realtors Saratoga, CA	Paul L. Hulme	\$12,085,950,408
8	HomeSmart Scottsdale, AZ	Matt Widdows	\$12,058,264,216
9	William Raveis Real Estate, Mortgage, and Insurance Shelton, CT	William M. Raveis, Jr.	\$11,339,349,800
10	Keller Williams Realty, GO Management Offices Arlington, TX	Smokey Garrett	\$9,497,205,965
11	@properties Chicago, IL	Michael Golden	\$9,058,734,792
12	John L. Scott Real Estate Bellevue, WA	J. Lennox Scott	\$7,206,170,114
13	RE/MAX Gold / Olson & Associates Fair Oaks, CA	James O'Bryon	\$7,094,026,504
14	RE/MAX Alliance / Equity Group Arvada, CO	Chad A. Ochsner	\$7,068,623,721
15	LIV/Sierra/Summit Sotheby's International Realty Denver, CO	R. Scott Webber	\$6,892,450,679
16	RE/MAX Results Eden Prairie, MN	John Collopy	\$6,629,067,028
17	Coldwell Banker BAIN Bellevue, WA	William J. Riss	\$6,121,336,079
18	Pacific Sotheby's International Realty San Diego, CA	Nyda Jones-Church	\$6,098,221,074
19	Baird & Warner Chicago, IL	Stephen Baird	\$6,003,691,634
20	Allen Tate Companies Charlotte, NC	Pat Riley	\$5,750,136,021
21	Crye-Leike Real Estate Services Memphis, TN	Harold E. Crye	\$5,686,029,791
22	Keller Williams Realty Pinnacle Partners Group Duluth, GA	Bryan Fair	\$5,663,663,533
23	Real Estate One Southfield, MI	Dan Elsea	\$5,535,299,409
24	Keller Williams - Forward Management Beverly Hills, CA	Paul Morris	\$5,491,984,049
25	First Team Real Estate Irvine, CA	Cameron Merage	\$5,280,736,500
26	Berkshire Hathaway HomeServices AZ, CA & NV Properties Henderson, NV	Mark Stark	\$5,216,808,996

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
27	Rodeo Realty Beverly Hills, CA	Syd Leibovitch	\$4,908,093,531
28	The Keyes Company/Illustrated Properties Miami, FL	Michael Pappas	\$4,866,778,227
29	Keller Williams Realty - The Rawls Group Atlanta, GA	Jean Rawls	\$4,834,221,447
30	Keller Williams - Cunningham Group Santa Monica, CA	Rick Cunningham	\$4,552,842,303
31	Brown Harris Stevens New York, NY	Bess Freedman	\$4,506,866,386
32	Equity Real Estate Sandy, UT	Erik Cooley	\$4,490,940,971
33	Berkshire Hathaway HomeServices PenFed Realty Alexandria, VA	Shashi Vohra	\$4,482,420,855
34	Premier Sotheby's International Realty Naples, FL	Judith Green	\$4,390,824,156
35	Keller Williams - Ben Kinney Companies Bellingham, WA	Ben Kinney	\$4,229,831,527
36	Keller Williams Realty The Haggard Group Franklin, TN	Bill Haggard	\$4,150,332,877
37	William Pitt / Julia B. Fee Sotheby's International Realty Stamford, CT	Paul Breunich	\$4,029,544,449
38	CENTURY 21 Affiliated Madison, WI	Daniel Kruse	\$4,000,474,886
39	Latter & Blum Companies ERA Powered New Orleans, LA	Robert W. Merrick	\$3,902,870,851
40	Coldwell Banker The Real Estate Group Shorewood, IL	Edward Prodehl	\$3,896,852,794
41	Golden Gate Sotheby's International Realty Mill Valley, CA	William Bullock	\$3,887,551,387
42	Sereno Group Los Gatos, CA	Chris Trapani	\$3,858,064,523
43	Russ Lyon Sotheby's International Realty Scottsdale, AZ	James Lyon	\$3,779,141,778
44	West USA Realty, Inc. Phoenix, AZ	Clay Fouts	\$3,706,577,654
45	Coldwell Banker Seacoast / Advantage Raleigh, NC	Tim Milam	\$3,683,370,913
46	RE/MAX Estate Properties Rolling Hills Estates, CA	James Sanders	\$3,666,894,615
47	Keller Williams Memorial Houston, TX	Craig Owen	\$3,585,495,988

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
48	Daniel Gale Sotheby's International Realty Cold Spring Harbor, NY	Patricia Petersen	\$3,474,387,313
49	Watson Realty Corp. Jacksonville, FL	William A. Watson, Jr.	\$3,447,870,647
50	Keller Williams Realty Austin, TX	Mary Tennant	\$3,422,993,966
51	Keller Williams Realty - Heart of Atlanta Group Atlanta, GA	Rick Hale	\$3,397,904,740
52	Samson Properties Chantilly, VA	Danny Samson	\$3,149,265,965
53	TTR Sotheby's International Realty Washington, DC	Mark Lowham	\$3,143,482,607
54	Berkshire Hathaway HomeServices Homesale Realty Lancaster, PA	Paul H. Slauch, Jr.	\$3,101,506,276
55	Silvercreek Realty Group Meridian, ID	Krista Deacon	\$3,100,000,000
56	Fathom Realty Cary, NC	Josh Harley	\$3,074,342,380
57	Tomlinson Real Estate Group Spokane, WA	Robert Tomlinson	\$3,037,247,566
58	CENTURY 21 New Millennium Alexandria, VA	Todd Hetherington	\$3,001,215,427
59	Vanguard Properties San Francisco, CA	James Nunemacher	\$3,000,227,909
60	Keller Williams Keystone Partners Group Blue Bell, PA	Michael Campo	\$2,971,338,610
61	Coldwell Banker Schmidt Family of Companies Traverse City, MI	Ken Schmidt	\$2,970,465,037
62	CENTURY 21 Everest Real Estate Midvale, UT	George Morris	\$2,954,665,560
63	Berkshire Hathaway HomeServices The Preferred Realty Wexford, PA	Tom Hosack	\$2,921,218,000
64	F.C. Tucker Company, Inc. Indianapolis, IN	H. James Litten	\$2,920,492,652
65	Lyon Real Estate Sacramento, CA	Pat Shea	\$2,868,323,498
66	Keller Williams Realty Boise Boise, ID	Erica L. Hill	\$2,853,857,235
67	Keller Williams: The Virginia Realty Alliance Group Reston, VA	Tipper Williams	\$2,849,192,011
68	Realty Austin Austin, TX	Jonathan Boatwright	\$2,842,129,874

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
69	Berkshire Hathaway HomeServices Drysdale Properties Danville, CA	Gretchen Pearson	\$2,783,788,383
70	Briggs Freeman Sotheby's International Realty Dallas, TX	Robert Briggs	\$2,769,948,138
71	HUNT Real Estate ERA Buffalo, NY	Peter Hunt	\$2,756,434,552
72	PARKS Brentwood, TN	Bob Parks	\$2,717,168,523
73	Shorewest Realtors Brookfield, WI	Joe Horning	\$2,703,547,300
74	Michael Saunders & Company Sarasota, FL	Michael Saunders	\$2,698,735,492
75	Carolina One Real Estate Services North Charleston, SC	Patty Scarafile	\$2,692,341,946
76	Realty Executives Phoenix and Yuma Phoenix, AZ	Joel Moyes	\$2,659,689,720
77	Pinnacle Estate Properties, Inc. Malibu, CA	Dana Potter	\$2,656,642,171
78	JP and Associates REALTORS Frisco, TX	JP Piccinini	\$2,652,000,000
79	Allison James Estates & Homes Carlsbad, CA	Matthew R. Crumbaugh	\$2,629,933,548
80	Keller Williams Realty - Chadwick Group St. Petersburg, FL	Kevin Chadwick	\$2,625,328,490
81	Atlanta Fine Homes Sotheby's International Realty Atlanta, GA	Jenny Pruitt	\$2,588,883,120
82	RE/MAX Professionals Highlands Ranch, CO	Alan J. Smith	\$2,587,496,195
83	Washington Fine Properties Washington, DC	Thomas B. Anderson	\$2,550,868,865
84	HER LLC Gahanna, OH	Shawn Adams	\$2,534,938,640
85	Better Homes and Gardens Real Estate Gary Greene Houston, TX	Mark Woodroof	\$2,520,965,519
86	John R. Wood Properties Naples, FL	Phil Wood	\$2,516,745,307
87	Berkshire Hathaway HomeServices MI, Northern IN, Tomie Raines Rockford, MI	Steve Fase	\$2,490,657,537
88	Keller Williams Realty Ridgewood Ridgewood, NJ	Aloysius Donohue	\$2,477,789,692
89	Select Group Yuba City, CA	Daniel Jacuzzi	\$2,446,907,436

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
90	Benchmark Realty LLC Franklin, TN	Phillip Cantrell	\$2,439,071,265
91	Zephyr Real Estate San Francisco, CA	Randall Kostick	\$2,409,530,143
92	Bennion Deville Homes Rancho Mirage, CA	Bob Deville	\$2,383,569,629
93	Atlanta Communities Real Estate Brokerage Marietta, GA	Judson Adamson	\$2,377,232,663
94	Sibcy Cline Realtors Cincinnati, OH	Robert N. Sibcy	\$2,365,169,452
95	Keller Williams Realty Raleigh, Brier Creek Raleigh, NC	Jay Crow	\$2,350,027,303
96	Coldwell Banker Howard Perry and Walston Realty, Inc. Raleigh, NC	Donald Walston	\$2,341,502,084
97	Better Homes and Gardens Real Estate Rand Realty Nanuet, NY	Matthew Rand	\$2,295,412,675
98	RE/MAX Northwest Realtors Seattle, WA	Matthew R. van Winkle	\$2,288,779,733
99	Keller Williams Capital Properties Washington, DC	Bo Menkiti	\$2,275,503,250
100	Gibson Sotheby's International Realty Woburn, MA	Larry Rideout	\$2,236,720,978
101	Berkshire Hathaway HomeServices Utah Properties Park City, UT	Stephen C. Roney	\$2,235,898,500
102	RE/MAX Accord Danville, CA	Jerry Stadtler	\$2,217,863,160
103	Keller Williams Realty Austin, TX	Wendi Harrelson	\$2,215,736,014
104	Lakes, Sun Valley, Jackson Hole Sotheby's International Realty Edina, MN	Jeffrey Hornig	\$2,209,592,504
105	Keller Williams Realty Alaska Group Anchorage, AK	Matt Dimmick	\$2,197,002,905
106	Keller Williams Realty - Tulsa Tulsa, OK	Sherry Lewis	\$2,146,199,960
107	Keller Williams Salt Lake City Salt Lake City, UT	Boyd Brown	\$2,146,020,678
108	PalmerHouse Properties Atlanta, GA	Kevin L. Palmer	\$2,143,946,945
109	Surterre Properties, Inc. Newport Beach, CA	Gary Legrand	\$2,140,174,915
110	RE/MAX Advantage Plus Savage, MN	Eric P. Malmberg	\$2,123,219,339

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
111	ONE Sotheby's International Realty Coral Gables, FL	Mayi de la Vega	\$2,119,308,686
112	CENTURY 21 M&M and Associates Oakdale, CA	John Melo	\$2,113,097,562
113	Keller Williams Realty Los Gatos, CA	Mark Von Kaenel	\$2,097,561,318
114	CENTURY 21 Award San Diego, CA	David Romero	\$2,093,021,008
115	Keller Williams Realty Fayetteville, AR Fayetteville, AR	Marc King	\$2,060,180,766
116	Prominent Properties Sotheby's International Realty Tenafly, NJ	Charles Oppler	\$2,058,355,623
117	Keller Williams Plano Realty Plano, TX	Mike Brodie	\$2,043,183,259
118	Coldwell Banker Apex, Realtors Richardson, TX	Lori Arnold	\$2,034,535,871
119	HomeSmart Evergreen Realty Irvine, CA	Randy Rector	\$2,023,852,517
120	Keller Williams Federal Way Federal Way, WA	Dennis Ranch	\$2,004,224,109
121	Keller Williams Realty The Woodlands, TX	Bruce Kink	\$1,990,355,693
122	Hasson Company Clackamas, OR	Mike Hasson	\$1,985,231,465
123	J. Rockcliff Realtors Danville, CA	Jeffrey Sposito	\$1,951,413,893
124	Keller Williams Realty Integrity Northwest Elk River, MN	John Butler	\$1,948,360,241
125	Bean Group The Maine Real Estate Network Portsmouth, NH	Michael Bean	\$1,947,031,342
126	Keller Williams Realty El Dorado Hills, CA	Beverly Steiner	\$1,941,774,640
127	Your Castle Real Estate Denver, CO	Lon Welsh	\$1,928,291,979
128	Virtual Properties Realty Duluth, GA	Steve Wagner	\$1,894,734,699
129	Keller Williams Realty - CH Realty Investments LLC Alpharetta, GA	Harry Hammond	\$1,893,672,368
130	Locations Honolulu, HI	Scott Higashi	\$1,871,800,069
131	Kuper Sotheby's International Realty San Antonio, TX	J Kuper	\$1,866,521,335

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
132	Keller Williams Realty - Meggers Management Group Visalia, CA	Albert Meggers	\$1,859,387,478
133	Coldwell Banker Weir Manuel Family of Companies Bingham Farms, MI	John North	\$1,848,156,931
134	Jameson Sotheby's International Realty Chicago, IL	Chris Feurer	\$1,844,530,404
135	Realty Connect USA Hauppauge, NY	John Fitzgerald	\$1,841,614,093
136	Keller Williams Ballantyne Area Charlotte, NC	Brenda Benson	\$1,841,121,161
137	McEneaney Associates, Inc. Alexandria, VA	Maureen McEneaney Dunn	\$1,830,000,000
138	Realty Executives Associates Knoxville, TN	Greg Cates	\$1,816,293,386
139	The Group, Inc. Real Estate Fort Collins, CO	Brandon Wells	\$1,795,705,170
140	Keller Williams Kansas City - Northland Gladstone, MO	Lucas Sherraden	\$1,769,565,809
141	Legacy Real Estate & Associates ERA Powered Fremont, CA	Bill Aboumrad	\$1,758,730,869
142	Keller Williams Realty of Central Florida LLC Lakeland, FL	Chris McLaughlin	\$1,754,071,960
143	Keller Williams Realty Professionals Portland, OR	Chris Suarez	\$1,745,641,772
144	Hawaii Life Real Estate Services LLC Princeville, HI	Matthew Beall	\$1,738,987,029
145	Keller Williams Realty Brevard Melbourne, FL	Steve Tufts	\$1,730,639,974
146	Keller Williams Realty Jupiter/PBG/Treasure Coast/PSL/Vero Beach Jupiter, FL	Charles F. Possess	\$1,719,195,769
147	Revelation Real Estate Chandler, AZ	Chuck Fazio	\$1,711,721,712
148	RE/MAX Premier Properties Arcadia, CA	Kuan Sung	\$1,709,202,980
149	RE/MAX Allegiance Alexandria, VA	Charlie Bengel, Jr.	\$1,695,350,049
150	Keller Williams Realty West Monmouth Morganville, NJ	Adele DeMoro	\$1,690,716,971
151	Keller Williams Realty Carmel Valley/Del Mar San Diego, CA	Chris Heller	\$1,683,532,135
152	CENTURY 21 Redwood Realty Ashburn, VA	Edward Berenbaum	\$1,678,498,754

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
153	Better Homes and Gardens Real Estate Metro Brokers Atlanta, GA	Kevin Levent	\$1,674,766,212
154	Keller Williams Realty - Silicon Valley Campbell, CA	Michael Sibia	\$1,673,648,420
155	Berkshire Hathaway HomeServices New Jersey Properties Somerset, NJ	William O. Keleher, Jr.	\$1,665,197,605
156	Keller Williams Realty Chattanooga, TN	Jennie Brockman	\$1,664,941,630
157	Keller Williams Realty Lubbock, TX	Tim Minnix	\$1,640,759,281
158	Better Homes and Gardens Real Estate The Masiello Group Bedford, NH	Christopher Masiello	\$1,640,751,753
159	Rose & Womble Realty Virginia Beach, VA	Arthur J. Zachary	\$1,617,371,061
160	Keller Williams Realty Emerald Coast Destin, FL	Robert Tufts	\$1,611,771,461
161	Keller Williams - Brian Smith Mgmt. Denver, CO	Brian Smith	\$1,593,277,076
162	CENTURY 21 Judge Fite Company Dallas, TX	Jim Fite	\$1,586,341,134
163	Windermere Homes & Estates San Diego, CA	Rich Johnson	\$1,581,498,005
164	The Randall Family of Companies Charlestown, RI	Michael Schlott	\$1,573,821,243
165	Coldwell Banker Legacy Albuquerque, NM	Joe E. Gilmore	\$1,569,508,495
166	Keller Williams E to P Management Naperville, IL	Pete Economos	\$1,566,694,839
167	Tierra Antigua Realty Tucson, AZ	Kim Clifton	\$1,562,959,071
168	RE/MAX Integrity Eugene, OR	Kevin J. Simrin	\$1,554,169,973
169	Keller Williams Metro Center Alexandria, VA	Shane S. McCullar	\$1,544,352,710
170	Berkshire Hathaway HomeServices Commonwealth Real Estate Natick, MA	George Patsio	\$1,543,527,394
171	CENTURY 21 Scheetz Carmel, IN	Mick Scheetz	\$1,540,648,760
172	Cascade Sotheby's International Realty Bend, OR	Deb Tebbs	\$1,536,651,725
173	RE/MAX Executive Charlotte, NC	Hadi Atri	\$1,535,219,300

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
174	Keller Williams Realty Haigh Group Maple Grove, MN	Todd Haigh	\$1,529,940,175
175	Keller Williams Realty Sunset Corridor/Eugene Beaverton, OR	Craig Reger	\$1,526,700,070
176	Professional Realty Services International Spokane, WA	JW Webb	\$1,525,646,330
177	Berkshire Hathaway HomeServices California Properties Cerritos, CA	Dennis Rosas	\$1,523,913,332
178	Downing-Frye Realty, Inc. Naples, FL	David Frye	\$1,519,768,067
179	Intero Real Estate Services - East Bay Fremont, CA	Rishi Bakshi	\$1,517,265,000
180	PMZ Real Estate Modesto, CA	Michael P. Zagaris	\$1,513,101,857
181	Slifer Smith & Frampton Real Estate Avon, CO	John Pfeiffer	\$1,512,046,968
182	RE/MAX Realty Group Gaithersburg, MD	Kenneth R. Crowley	\$1,510,332,681
183	Aspen Snowmass Sotheby's International Realty Aspen, CO	Craig Morris	\$1,502,239,734
184	Comey & Shepherd Cincinnati, OH	Scott Nelson	\$1,500,000,000
185	Keller Williams Realty - Ubaldini Group Palm Harbor, FL	Nikki Ubaldini	\$1,493,886,355
186	Realogics Sotheby's International Realty Seattle, WA	Dean Jones	\$1,482,969,956
187	Berkshire Hathaway HomeServices Towne Realty Virginia Beach, VA	Barbara M. Wolcott	\$1,482,951,444
188	Coldwell Banker West Bonita, CA	Peter Mendiola	\$1,482,021,049
189	Berkshire Hathaway HomeServices Anderson Properties Houston, TX	Mike Huff	\$1,474,312,038
190	Dilbeck Real Estate La Canada, CA	Mark Dilbeck	\$1,468,860,309
191	Greenwood King Properties Houston, TX	Julie E. Greenwood	\$1,467,567,984
192	Vista Sotheby's International Realty Manhattan Beach, CA	Darin DeRenzis	\$1,465,304,282
193	Engel & Völkers SFRE Park City, UT	Paul Benson	\$1,459,510,774
194	Keller Williams Honolulu Honolulu, HI	Colette Ching	\$1,458,028,048

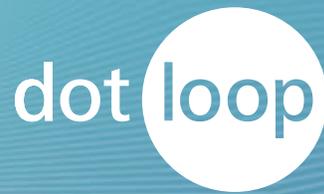
RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
195	Better Homes and Gardens Real Estate Kansas City Homes Overland Park, KS	David Cooper	\$1,447,962,267
196	Keller Williams Realty - The Hilgenberg Group Rancho Mirage, CA	Michael Hilgenberg	\$1,447,021,655
197	Wilkinson ERA Real Estate Charlotte, NC	Eb Moore	\$1,442,401,422
198	Keller Williams Realty - RM Realty Associates LLC Newark, DE	Michael McGavisk	\$1,441,871,820
199	Keller Williams Realty Rafeh Corp. Palmdale, CA	Sam Rafeh	\$1,434,589,079
200	Solid Source Real Estate Roswell, GA	Michele Velcheck	\$1,426,853,500
201	Better Homes and Gardens Real Estate Reliance Partners Auburn, CA	Daryl Rogers	\$1,414,482,781
202	Elite Pacific Properties, LLC Honolulu, HI	Paul Mayer	\$1,394,326,130
203	Coldwell Banker Select Tulsa, OK	Sam Rader	\$1,389,612,327
204	Keller Williams Realty Bedford, NH	Alan Rice	\$1,382,460,581
205	Keller Williams Realty Hoover Birmingham, AL	Kathy Wheeler	\$1,382,168,518
206	Chase International Reno, NV	Sharon Chase	\$1,375,017,757
207	Berkshire Hathaway HomeServices Verani Realty Londonderry, NH	Giovanni Verani	\$1,374,222,761
208	Coach Realtors Northport, NY	Lawrence P. Finn, Jr.	\$1,358,783,103
209	Keller Williams Realty Denton, TX	Myra Oliver	\$1,357,519,639
210	Cummings & Co. Realtors Baltimore, MD	Dave Cummings	\$1,353,205,405
211	Keller Williams - Agnew Real Estate LLC Tempe, AZ	Scott Agnew	\$1,350,774,911
212	RE/MAX DFW Associates Coppell, TX	Mark Wolfe	\$1,344,022,532
213	Keller Williams Realty, Boston-Metro Boston, MA	David McCarthy	\$1,321,871,948
214	Keller Williams Realty Landmark Flushing, NY	Louis Cardenas	\$1,313,317,485
215	Keller Williams Realty Charlotte, NC	Kent Temple	\$1,308,384,028

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
216	Keller Williams Realty Pacific Estates Long Beach, CA	David Culen	\$1,303,209,367
217	Beverly-Hanks & Associates Asheville, NC	W. Neal Hanks, Jr.	\$1,294,735,186
218	Dickson Realty Reno, NV	Nancy Fennell	\$1,291,356,895
219	Carpenter Realtors Indianapolis, IN	David Caveness	\$1,277,725,730
220	Keller Williams Realty DTC LLC - Masters Realty LLC Centennial, CO	Pam Kiker	\$1,276,641,564
221	Smith & Associates Real Estate Tampa, FL	Robert Glaser	\$1,267,729,714
222	RE/MAX Gold Coast Ventura, CA	Michael G. Sipes	\$1,252,349,199
223	Five Star Real Estate Grand Rapids, MI	Gregory Carlson	\$1,249,364,265
224	Realm Real Estate Professionals Houston, TX	Christopher Sears	\$1,248,635,000
225	Keller Williams Realty Greater Portland Portland, ME	Dottie Bowe	\$1,223,245,586
226	Coldwell Banker Prime Properties Cohoes, NY	R.J. Long	\$1,220,386,651
227	Keller Williams Realty Partners Overland Park, KS	Steve Johns	\$1,212,408,114
228	CENTURY 21 American Homes East Meadow, NY	Michael Litzner	\$1,212,407,346
229	RE/MAX Properties, Inc. Colorado Springs, CO	Joe Clement	\$1,211,526,283
230	Patterson Schwartz Real Estate Hockessin, DE	Joseph Pluscht Jr.	\$1,202,898,663
231	Keller Williams Realty - St. Louis Kirkwood St. Louis, MO	David Brosseau	\$1,189,162,428
232	RE/MAX of Boulder Inc. Boulder, CO	Jay Kalinski	\$1,186,737,599
233	CENTURY 21 North East Peabody, MA	James D'Amico, III	\$1,181,939,218
234	Keller Williams Coastal and Lakes & Mountains Realty Portsmouth, NH	Nathan Dickey	\$1,180,145,223
235	Realty ONE Group Complete Rocklin, CA	Greg McClure	\$1,178,750,000
236	Reliant Realty ERA Powered Nashville, TN	Casey Brown	\$1,177,335,226

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
237	Keller Williams Pasadena/Arcadia Pasadena, CA	Ken Parsons	\$1,162,131,657
238	Keller Williams Realty Knoxville-West Knoxville, TN	Sharon Laing	\$1,156,294,689
239	Heritage Texas Properties Houston, TX	Robin Mueck	\$1,153,398,520
240	Keller Williams Realty Royal Oak Royal Oak, MI	Natalie Reed	\$1,152,758,650
241	JohnHart Real Estate Glendale, CA	Harout Keuroghlian	\$1,151,780,000
242	Keller Williams Success Realty South Ogden, UT	Matt Green	\$1,149,780,072
243	Keller Williams City Life Realty Hoboken, NJ	Renee Condon	\$1,144,929,640
244	RE/MAX Fine Properties Scottsdale, AZ	Delbert M. Rounds	\$1,132,171,674
245	Keller Williams Realty Fort Mill Fort Mill, SC	Janeece Swainey	\$1,122,354,587
246	RE/MAX Alliance Group Sarasota, FL	Ron Travis	\$1,119,682,510
247	Coldwell Banker Brokers of the Valley Napa, CA	Logan C. Songer	\$1,116,976,844
248	John Daugherty, Realtors Houston, TX	John A. Daugherty, Jr.	\$1,115,155,510
249	Coldwell Banker Danforth Federal Way, WA	David Danforth	\$1,114,477,199
250	Coldwell Banker C&C Properties Redding, CA	Steve Craft	\$1,112,365,819
251	McGuire Real Estate San Francisco, CA	Charles E. Moore	\$1,110,744,670
252	Keller Williams Real Estate - Exton Exton, PA	Cindy Dickerman	\$1,108,677,469
253	Leading Edge Real Estate Winchester, MA	Paul Mydelski	\$1,105,126,684
254	Keller Williams Realty - Beverly Beverly, MA	Jason Parisella	\$1,098,323,606
255	Coldwell Banker Vanguard Realty Orange Park, FL	Peter Dalton	\$1,097,645,109
256	Keller Williams North Florida Tallahassee, FL	Rebekah Rivers	\$1,096,499,295
257	Cutler Real Estate Canton, OH	Andy Camp	\$1,090,099,852

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
258	Keller Williams - Temecula Valley Real Estate, Inc. Temecula, CA	H. David Benton	\$1,086,650,891
259	Keller Williams Integrity Ellicott City, MD	Rachel Resch	\$1,084,663,599
260	Coldwell Banker Heritage Dayton, OH	Ron Sweeney	\$1,082,695,155
261	Willis Allen Real Estate La Jolla, CA	Andrew E. Nelson	\$1,081,869,562
262	Intero Real Estate Services - So Cal Rancho Cucamonga, CA	Danny Morel	\$1,079,126,890
263	Berkshire Hathaway HomeServices Florida Properties Group Trinity, FL	D. Dewey Mitchell	\$1,072,918,936
264	8z Real Estate Boulder, CO	Lane Hornung	\$1,072,705,658
265	Today Sotheby's International Realty San Carlos, CA	James L. Meader	\$1,072,676,533
266	RE/MAX Suburban Mount Prospect, IL	Chad M. Gilbert	\$1,070,988,802
267	Keller Williams Consultants Realty Dublin, OH	Sue Parrish	\$1,069,615,751
268	Keller Williams Advisors/Advantage/Realty Associate Partners Cincinnati, OH	Sarah Close	\$1,069,094,974
269	Berkshire Hathaway HomeServices C. Dan Joyner, REALTORS Greenville, SC	Danny Joyner	\$1,066,012,426
270	Keller Williams Realty - Tyrrell Enterprise, Inc. Oviedo, FL	Lori Tyrrell	\$1,064,502,736
271	Keller Williams Signature Katy, TX	Joe Rothchild	\$1,059,113,107
272	Keller Williams Realty WINWIN Charlotte Partners Charlotte, NC	Ed Arrington	\$1,058,745,954
273	PorchLight Real Estate Group Denver, CO	Amy Bayer	\$1,054,011,776
274	Keller Williams Realty Asheville, NC, Columbia & Columbia NE, SC Asheville, NC	Sherrie Puffer	\$1,052,809,231
275	Intracoastal Realty Corp Wilmington, NC	James E. Wallace, Jr.	\$1,050,383,427
276	Keller Williams Portland Central Portland, OR	Cody Gibson	\$1,049,819,169
277	Keller Williams SoCal Rancho Cucamonga, CA	Terri Arias	\$1,048,186,821
278	Berkshire Hathaway HomeServices Select Properties St. Louis, MO	Maryann Vitale Alles	\$1,046,766,626

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
279	Keller Williams Realty Professionals Coral Springs, FL	Alan Waxman	\$1,045,498,879
280	Berkshire Hathaway HomeServices Professional Realty Mason, OH	David Mussari	\$1,043,513,045
281	Murney Associates, Realtors Springfield, MO	Twila Hillme	\$1,036,880,286
282	Berkshire Hathaway HomeServices Indiana Realty Indianapolis, IN	Kevin Kirkpatrick	\$1,030,489,392
283	Chinowth & Cohen Realtors Tulsa, OK	Sheryl Chinowth	\$1,028,151,716
284	Keller Williams Realty Platinum Oklahoma City, OK	Susan Miller	\$1,027,823,668
285	Keller Williams Realty Puyallup Puyallup, WA	Colleen Dutmers	\$1,027,315,540
286	Gardner Realtors Metairie, LA	Glenn M. Gardner	\$1,027,000,000
287	Keller Williams Premier Properties Summit, NJ	Cara Moxley	\$1,022,333,463
288	Keller Williams Realty Centre Columbia, MD	Michael Zwarick	\$1,022,015,695
289	Keller Williams Realty - Easton Market Center South Easton, MA	Iris Papagno	\$1,020,096,618
290	Keller Williams Realty Portland Premiere Portland, OR	Dwight Schwab	\$1,017,809,836
291	McGraw Realtors Tulsa, OK	William McCollough	\$1,009,411,841
292	HomeSmart Realty West Carlsbad, CA	Roger Lee	\$1,007,180,488
293	The K Company Realty / LoKation® Pompano Beach, FL	Nathan Klutznick	\$1,006,500,000
294	Greenridge Realty, Inc. Grand Rapids, MI	Thomas Paarlberg	\$1,005,255,233
295	NP Dodge Real Estate Sales, Inc. Omaha, NE	Nate Dodge	\$1,004,000,000
296	Keller Williams Arizona Realty Scottsdale, AZ	Kristan Cole	\$1,002,654,214
297	Coldwell Banker D'Ann Harper, Realtors San Antonio, TX	Leesa Harper Rispoli	\$1,000,175,106



CONGRATULATIONS

TO REALTRENDS
FIVE HUNDRED

500

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—**Mike Prodehl**, President, CEO
Coldwell Banker The Real Estate Group

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THE REALTRENDS FIVE HUNDRED THE LARGEST REGIONAL BRANDS

For many years now, leading brokerage firms have been opening offices that they do not own but rather are offices where they have licensed, partnered, franchised or through means other than outright ownership grown their retail networks. We refer to these firms as “Regional Brands” due to the numerous ways they build their networks. This report ranks brokerages which are also local or regional franchisors/licensors. Owned business includes all business in which the principal has at least a 50 percent interest. Rankings are based on combined sales volume of owned and franchised business. Please note that the total numbers for the affiliated business for these firms are not verified by outside sources.

RANK	COMPANY	HEADQUARTERS		
1	HomeServices of America	Minneapolis, MN		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 919	Offices: 140	Offices:	1,059
	Agents: 44,363	Agents: 2,868	Agents:	47,231
	Sales Volume: \$135,904,704,150	Sales Volume: \$7,517,776,048	Sales Volume:	\$143,422,480,198
2	Windermere Real Estate	Seattle, WA		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: -	Offices: 320	Offices:	320
	Agents: -	Agents: 6,598	Agents:	6,598
	Sales Volume: -	Sales Volume: \$36,667,048,077	Sales Volume:	\$36,667,048,077
3	Hanna Holdings	Pittsburgh, PA		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 227	Offices: 53	Offices:	280
	Agents: 7,147	Agents: 577	Agents:	7,724
	Sales Volume: \$16,304,185,867	Sales Volume: \$1,025,695,868	Sales Volume:	\$17,329,881,735
4	John L. Scott Real Estate	Bellevue, WA		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 34	Offices: 75	Offices:	109
	Agents: 1,312	Agents: 1,501	Agents:	2,813
	Sales Volume: \$7,206,170,114	Sales Volume: \$7,037,453,729	Sales Volume:	\$14,243,623,843

RANK	COMPANY	HEADQUARTERS		
5	Crye-Leike Real Estate Services	Memphis, TN		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 91	Offices: 26	Offices:	117
	Agents: 2,899	Agents: 344	Agents:	3,243
	Sales Volume: \$5,686,029,791	Sales Volume: \$774,214,457	Sales Volume:	\$6,460,244,248
6	Real Estate One	Southfield , MI		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 47	Offices: 22	Offices:	69
	Agents: 2,065	Agents: 212	Agents:	2,277
	Sales Volume: \$5,535,299,409	Sales Volume: \$270,710,618	Sales Volume:	\$5,806,010,027
7	F.C. Tucker Company, Inc.	Indianapolis, IN		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 14	Offices: 38	Offices:	52
	Agents: 666	Agents: 192	Agents:	1,158
	Sales Volume: \$2,920,492,652	Sales Volume: \$1,195,266,059	Sales Volume:	\$4,115,758,711
8	Latter & Blum Companies ERA Powered	New Orleans , LA		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 29	Offices: 5	Offices:	34
	Agents: 3,298	Agents: 90	Agents:	3,388
	Sales Volume: \$3,902,870,851	Sales Volume: \$169,204,611	Sales Volume:	\$4,072,075,462
9	West USA Realty, Inc.	Phoenix, AZ		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 20	Offices: 7	Offices:	27
	Agents: 2,648	Agents: 122	Agents:	2,770
	Sales Volume: \$3,706,577,654	Sales Volume: \$199,523,098	Sales Volume:	\$3,906,100,752
10	Shorewest Realtors	Brookfield, WI		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 23	Offices: 1	Offices:	24
	Agents: 920	Agents: 60	Agents:	980
	Sales Volume: \$2,703,547,300	Sales Volume: \$173,273,200	Sales Volume:	\$2,876,820,500
11	Comey & Shepherd	Cincinnati, OH		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 5	Offices: 6	Offices:	11
	Agents: 275	Agents: 200	Agents:	475
	Sales Volume: \$1,500,000,000	Sales Volume: \$900,000,000	Sales Volume:	\$2,400,000,000

RANK	COMPANY	HEADQUARTERS		
12	Realty Executives of Kansas City	Leawood, KS		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 5	Offices: 22	Offices:	27
	Agents: 200	Agents: 411	Agents:	611
	Sales Volume: \$597,562,521	Sales Volume: \$1,068,782,074	Sales Volume:	\$1,666,344,595
13	Better Homes and Gardens Real Estate The Masiello Group	Bedford, NH		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 36	Offices: 1	Offices:	37
	Agents: 674	Agents: 11	Agents:	385
	Sales Volume: \$1,640,751,753	Sales Volume: \$17,912,310	Sales Volume:	\$1,658,664,063
14	Berkshire Hathaway HomeServices Verani Realty	Londonderry, NH		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 13	Offices: 1	Offices:	14
	Agents: 571	Agents: 14	Agents:	585
	Sales Volume: \$1,374,222,761	Sales Volume: \$1,200,000	Sales Volume:	\$1,375,422,761
15	Heritage Texas Properties	Houston, TX		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 12	Offices: 4	Offices:	16
	Agents: 297	Agents: 20	Agents:	317
	Sales Volume: \$1,153,398,520	Sales Volume: \$45,241,666	Sales Volume:	\$1,198,640,186
16	Counselor Realty Inc.	Coon Rapids, MN		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 6	Offices: 7	Offices:	13
	Agents: 163	Agents: 110	Agents:	273
	Sales Volume: \$362,488,844	Sales Volume: \$104,558,759	Sales Volume:	\$467,047,603
17	Mike Thomas Associates	Fort Wayne, IN		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 4	Offices: 1	Offices:	5
	Agents: 127	Agents: 7	Agents:	134
	Sales Volume: \$388,136,671	Sales Volume: \$62,470,570	Sales Volume:	\$450,607,241

T H E REAL TRENDS F I V E H U N D R E D

UP-AND-COMERS

Listed below are those firms which did not make the REAL Trends 500 yet closed 500 transaction sides or more in 2018.

COMPANY	OFFICES	2018 SIDES
ERA Colonial Real Estate Harker Heights, TX	5	1,991
RE/MAX Properties East Louisville, KY	1	1,991
Better Homes and Gardens Real Estate The Good Life Group Omaha, NE	4	1,986
Keller Williams Realty Consultants Jeffersonville, IN	1	1,985
RE/MAX Realty Team Cape Coral, FL	2	1,984
Dickerson & Nieman Realtors Rockford, IL	5	1,983
RE/MAX Space Center-Clear Lake Houston, TX	4	1,982
CENTURY 21 AllPoints Realty Southington, CT	8	1,979
Keller Williams Premier Realty Katy, TX	1	1,976
Keller Williams Realty Oklahoma City, OK	1	1,973
RE/MAX Masters Millennium Greenwood Village, CO	1	1,973
Keller Williams Client's Choice Realty Colorado Springs, CO	1	1,972
HomeSmart Realty Group Salem, OR	4	1,969
RE/MAX Metro St. Petersburg, FL	4	1,968
RE/MAX At Barnegat Bay Forked River, NJ	4	1,967

COMPANY	OFFICES	2018 SIDES
Keller Williams Realty Southern New Hampshire Nashua, NH	1	1,966
Coldwell Banker SSK, Realtors Macon, GA	4	1,965
RE/MAX Palm Realty Port Charlotte, FL	3	1,963
Keller Williams Realty Houston Northeast Kingwood, TX	1	1,962
RE/MAX Newport Elite Racine, WI	3	1,962
CENTURY 21 Ace Realty Appleton, WI	1	1,946
RE/MAX Affiliates Florence, KY	4	1,941
Coldwell Banker Professionals Lapeer, MI	11	1,926
Keller Williams Realty Wilmington, NC	1	1,920
RE/MAX Aerospace Realty Rockledge, FL	7	1,918
CENTURY 21 HomeStar Solon, OH	1	1,916
Blanchard & Calhoun Real Estate Co. Augusta, GA	4	1,914
Keller Williams Realty, Boston-Metro Boston, MA	2	1,893
Adams, Cameron & Co. Daytona Beach, FL	9	1,888
Residential Properties Ltd Providence, RI	6	1,881

COMPANY	OFFICES	2018 SIDES
RE/MAX Lake of the Ozarks Osage Beach, MO	1	1,878
Coldwell Banker Premier Real Estate San Luis Obispo, CA	15	1,864
Zephyr Real Estate San Francisco, CA	6	1,856
Keller Williams Realty Professional Partners Glendale, AZ	2	1,854
Coldwell Banker Hedges Realty Cedar Rapids, IA	4	1,853
KW Utah Realtors Keller Williams Midvale, UT	1	1,847
Keller Williams Realty Elite Winston-Salem, NC	1	1,845
Keller Williams Realty New Bern New Bern, NC	1	1,845
Keller Williams Realty Jackson Flowood, MS	1	1,838
Keller Williams Realty Spring Hill Spring Hill, FL	1	1,827
Keller Williams Realty Los Gatos, CA	3	1,821
RE/MAX Edge Realty Canton, OH	4	1,821
Keller Williams Legacy Group Realty, LLC Canton, OH	1	1,813
Coldwell Banker Platinum Partners Savannah, GA	8	1,812
Coldwell Banker McMahan Co. Crestwood, KY	9	1,811
Keller Williams Realty Morristown Morristown, NJ	1	1,810
RE/MAX of Boulder Inc. Boulder, CO	2	1,805
HomeSmart Connect Arlington Heights, IL	6	1,802
Keller Williams Realty Signature Rockford, IL	1	1,799
Keller Williams Realty Johnson City, TN	1	1,795
RE/MAX Precision Ankeny, IA	5	1,795

COMPANY	OFFICES	2018 SIDES
RE/MAX Dallas Suburbs Plano, TX	2	1,794
Keller Williams Realty of Greensboro Greensboro, NC	1	1,790
Keller Williams on the Water West Bradenton, FL	2	1,785
RE/MAX One Prince Frederick, MD	6	1,784
d'aprile properties Chicago, IL	13	1,783
Elite Pacific Properties, LLC Honolulu, HI	11	1,783
Keller Williams Realty Spartanburg Spartanburg, SC	1	1,783
Keller Williams Greater Columbus & Ohio Realty New Albany, OH	1	1,782
RE/MAX Elite Melbourne, FL	5	1,780
Keller Williams City Life Realty Hoboken, NJ	2	1,777
CENTURY 21 Blackwell & Co. Realty, Inc. Boiling Springs, SC	3	1,771
CENTURY 21 Masters Walnut, CA	10	1,766
Madison & Company Properties Greenwood Village, CO	6	1,763
CENTURY 21 Elite Shreveport, LA	1	1,762
Keller Williams Realty, Pioneer Valley Longmeadow, MA	1	1,759
Legacy Real Estate & Associates ERA Powered Fremont, CA	5	1,759
Keller Williams Realty-Madison Madison, WI	2	1,756
RE/MAX Results Frederick, MD	2	1,756
CENTURY 21 Sunbelt Realty Cape Coral, FL	9	1,755
Keller Williams Premier Realty North Suburban Vadnais Heights, MN	1	1,754
Keller Williams Realty Greenville, SC	1	1,747

COMPANY	OFFICES	2018 SIDES
RE/MAX Eastside Brokers Inc. Bellevue, WA	2	1,744
RE/MAX Realty Associates Champaign, IL	3	1,742
Coldwell Banker Triad, Realtors Winston-Salem, NC	5	1,735
Keller Williams Realty - Milwaukee North Shore Whitefish Bay, WI	2	1,734
Keller Williams Realty Little Rock Little Rock, AR	1	1,734
Realty of Maine Bangor, ME	6	1,733
JohnHart Real Estate Glendale, CA	9	1,732
RE/MAX All-Pro Lancaster, CA	5	1,724
CENTURY 21 Northland Traverse City, MI	13	1,721
CENTURY 21 Jordan-Link Visalia, CA	4	1,720
Dale Sorensen Real Estate, Inc. Vero Beach, FL	7	1,720
Keller Williams American Premier Realty Bel Air, MD	1	1,714
RE/MAX of Santa Clarita Santa Clarita, CA	5	1,711
RE/MAX Top Realty Houston, TX	4	1,709
Intero Real Estate Services - East Bay Fremont, CA	5	1,704
Keller Williams Realty Allen Allen, TX	1	1,702
Keller Williams Partners Realty Colorado Springs, CO	2	1,701
Keller Williams Realty Green Mountain Properties Colchester, VT	1	1,700
Realty Concepts, Ltd. Fresno, CA	3	1,699
Keller Williams Realty DFW Metro SW Weatherford, TX	1	1,698
Coldwell Banker Associated Brokers Realty Canyon Lake, CA	3	1,697

COMPANY	OFFICES	2018 SIDES
Keller Williams Realty Sonoran Living Phoenix, AZ	2	1,697
RE/MAX Direct Wellington, FL	3	1,697
RE/MAX Synergy Flossmoor, IL	4	1,697
Keller Williams Topeka Overland Park, KS	1	1,696
Keller Williams Realty Las Vegas Las Vegas, NV	1	1,695
Keller Williams Realty Leading Edge Cumberland, RI	1	1,693
American Real Estate ERA Powered Lufkin, TX	4	1,687
Dilbeck Real Estate La Canada, CA	14	1,685
Better Homes and Gardens Real Estate Main Street Properties Pensacola, FL	6	1,682
Real Living Realty Professionals Wilbraham, MA	4	1,680
The Norton Agency Gainesville, GA	5	1,678
RE/MAX Creative Realty Lexington, KY	4	1,675
Berkshire Hathaway HomeServices Executive Realty Schererville, IN	2	1,674
HomeSmart Realty West Carlsbad, CA	3	1,671
RE/MAX Champions Upland, CA	5	1,671
RE/MAX Professional Group Cypress, TX	2	1,661
Keller Williams, Peace River Partners Realty Punta Gorda, FL	1	1,658
CENTURY 21 Maselle and Associates Jackson, MS	9	1,656
Keller Williams SoCal Rancho Cucamonga, CA	2	1,653
Leading Edge Real Estate Winchester, MA	9	1,652
Hawaii Life Real Estate Services LLC Princeville, HI	17	1,651

COMPANY	OFFICES	2018 SIDES
Berkshire Hathaway HomeServices New Mexico Properties Albuquerque, NM	5	1,648
RE/MAX Preferred North Providence, RI	4	1,646
Coldwell Banker Gosslee Shreveport, LA	2	1,639
Keller Williams Realty River Cities Columbus, GA	1	1,637
Coldwell Banker Premier Properties Saint Augustine, FL	11	1,635
Keller Williams Realty Ft. Myers/Islands/Naples Ft. Myers, FL	2	1,635
Greenwood King Properties Houston, TX	3	1,630
Bellator Real Estate & Development Spanish Fort, AL	6	1,622
Keller Williams Realty - Silicon Valley Campbell, CA	3	1,622
CENTURY 21 Advantage Gold Southampton, PA	11	1,617
HomeSmart Professionals Real Estate Warwick, RI	3	1,607
North Eastern Group Realty Fort Wayne, IN	1	1,604
RE/MAX Associates San Antonio, TX	1	1,599
Keller Williams Preferred Realty Broomfield, CO	1	1,594
Keller Williams Realty First Choice Prairieville, LA	1	1,594
Slifer Smith & Frampton Real Estate Avon, CO	24	1,594
Keller Williams Realty Anniston Anniston, AL	1	1,593
Better Homes and Gardens Real Estate Paracle / Go Realty Fort Mill, SC	5	1,592
Keller Williams Realty Pacific Estates Long Beach, CA	1	1,592
Better Homes and Gardens Real Estate Winans Dallas, TX	6	1,591
RE/MAX Trinity Fort Worth, TX	4	1,589

COMPANY	OFFICES	2018 SIDES
CENTURY 21 Action Plus Realty Freehold, NJ	9	1,587
Keller Williams Realty Abilene Abilene, TX	1	1,586
Keller Williams Realty Boca Raton Boynton Beach, FL	2	1,580
Berkshire Hathaway HomeServices Realty Center Chattanooga, TN	5	1,578
RE/MAX Advantage Central Birmingham, AL	3	1,578
CENTURY 21 Alliance Mount Laurel, NJ	10	1,575
RE/MAX Marketing Specialists Spring Hill, FL	3	1,575
RE/MAX Professionals Lawton, OK	1	1,574
RE/MAX Beyond 2000 Middleburg Heights, OH	3	1,571
ERA Shields Real Estate Colorado Springs, CO	2	1,569
RE/MAX Real Estate Group Des Moines, IA	2	1,568
Realogics Sotheby's International Realty Seattle, WA	9	1,568
Keller Williams Paint Creek and Somerset Rochester, MI	1	1,567
Keller Williams Realty Cary, NC	1	1,567
Keller Williams Realty Georgetown, TX	1	1,567
RE/MAX Innovations Kansas City, MO	1	1,567
Engel & Völkers SFRE Park City, UT	15	1,564
RE/MAX Advantage Colorado Springs, CO	1	1,564
CENTURY 21 Nachman Realty Newport News, VA	7	1,560
Coldwell Banker Collins-Maury Collierville, TN	4	1,559
Keller Williams Realty Fayetteville Profit Sharers Fayetteville, NC	1	1,558

COMPANY	OFFICES	2018 SIDES
The Platinum Group, LLC Colorado Springs, CO	1	1,552
RE/MAX Leading Edge Annapolis, MD	3	1,542
Keller Williams Keystone Realty York, PA	1	1,541
ERA American Real Estate Shalimar, FL	5	1,536
Hardy Real Estate Holdings Birmingham, MI	5	1,528
Coldwell Banker Action Schofield, WI	2	1,527
RE/MAX Unlimited Northwest Palatine, IL	6	1,523
Keller Williams Realty Nashville-Spring Hill Spring Hill, TN	1	1,518
RE/MAX Signature Daytona Beach Shores, FL	4	1,517
RE/MAX 100 Mishawaka, IN	2	1,516
Crossroads Realty Inc. Toms River, NJ	9	1,511
CENTURY 21 Goodyear Green Edmond, OK	6	1,507
Diane Turton, Realtors Point Pleasant Beach, NJ	18	1,507
CENTURY 21 Advantage Realty, A Robinson Company London, KY	5	1,506
Keller Williams Westland Realty Fresno, CA	1	1,504
Keller Williams Realty Showcase Properties Braintree, MA	2	1,503
Coldwell Banker Kappel Gateway Realty Vacaville, CA	6	1,492
RE/MAX Unlimited Real Estate Whitehall, PA	2	1,488
Red Rock Real Estate St. George, UT	1	1,487
Keefe Real Estate, Inc. Lake Geneva, WI	8	1,481
HomeSmart Advantage Group Tucson, AZ	3	1,478

COMPANY	OFFICES	2018 SIDES
RE/MAX All Pro Bloomington, IL	3	1,473
Bellabay Realty LLC Caledonia, MI	6	1,472
RE/MAX 1st Advantage Colonia, NJ	3	1,472
M. J. Peterson Real Estate, Inc. Amherst, NY	6	1,471
RE/MAX Traditions Chagrin Falls, OH	6	1,470
RE/MAX One Realty Raleigh, NC	2	1,466
Keller Williams Realty Cambridge, MA	1	1,464
Keller Williams Realty La Jolla La Jolla, CA	2	1,459
RE/MAX Real Estate Allentown, PA	2	1,455
ERA Matt Fischer Realtor Yuma, AZ	1	1,453
Keller Williams Capital Realty Evansville, IN	1	1,452
RE/MAX Specialists Jacksonville, FL	3	1,452
RE/MAX Executive Group Inc. Elizabethtown, KY	5	1,450
Keller Williams Realty North Grand Rapids, MI	1	1,447
Keller Williams Realty Greater Seattle Seattle, WA	1	1,443
Keller Williams Shore Properties Toms River, NJ	1	1,442
CENTURY 21 Tenace Realty Coral Springs, FL	3	1,439
ERA Strother Real Estate Fayetteville, NC	2	1,438
Keller Williams Main Line Realty Bryn Mawr, PA	1	1,438
Florida Executive Realty Tampa, FL	6	1,436
Keller Williams Pearland Pearland, TX	1	1,434

COMPANY	OFFICES	2018 SIDES
Coldwell Banker River Valley, Realtors La Crosse, WI	7	1,424
Coldwell Banker Southern Homes Beaumont, TX	4	1,422
John Daugherty, Realtors Houston, TX	2	1,419
Keller Williams Realty Bakersfield Bakersfield, CA	2	1,418
RE/MAX Premier Realty Irvine, CA	4	1,418
Coldwell Banker Plaza Real Estate Wichita, KS	2	1,417
Keller Williams Corona Corona, CA	1	1,413
Coldwell Banker Preferred, Realtors Plymouth, MI	1	1,411
RE/MAX Executive Modesto, CA	3	1,411
RE/MAX Elite Little Rock, AR	4	1,409
RE/MAX Executive Realty Franklin, MA	6	1,409
Coldwell Banker Preferred, Realtors Bakersfield, CA	2	1,407
Keller Williams Montclair, NJ Montclair, NJ	1	1,404
RE/MAX Preferred O'Fallon, IL	2	1,404
Keller Williams Performance Realty Pueblo, CO	1	1,403
Keller Williams Realty Bethel Park, PA	1	1,401
RE/MAX 1st Advantage Mechanicsburg, PA	1	1,400
RE/MAX Showcase Gurnee, IL	3	1,395
RE/MAX Checkmate Inc. Realtors Johnson City, TN	1	1,394
RLAH Real Estate Chevy Chase, MD	4	1,394
RE/MAX of Cherry Creek Inc. Denver, CO	1	1,390

COMPANY	OFFICES	2018 SIDES
RE/MAX Essential Wilmington, NC	3	1,388
Keller Williams Realty Bloomington Bloomington, IL	2	1,387
RE/MAX Lakeshore Holland, MI	4	1,387
RE/MAX Unlimited Madison, AL	2	1,386
Coldwell Banker Upchurch Realty Athens, GA	2	1,385
Keller Williams Realty Bellevue Bellevue, WA	1	1,383
Napier Realtors ERA Midlothian, VA	4	1,380
RE/MAX of Pueblo Inc. Pueblo, CO	2	1,380
RE/MAX Heritage Blue Springs, MO	2	1,378
Keller Williams Clear Lake/Nasa Houston, TX	1	1,375
RE/MAX Best Choice Farmington, MO	4	1,374
RE/MAX Integrity Spring, TX	2	1,374
Keller Williams Realty Syracuse Fayetteville, NY	1	1,373
Counselor Realty Inc. Coon Rapids, MN	6	1,372
North&Co. Phoenix, AZ	2	1,372
Coldwell Banker Pacesetter Steel Realtors Corpus Christi, TX	4	1,364
Keller Williams Realty Middle Georgia Warner Robins, GA	1	1,362
RE/MAX Infinity Realty Chandler, AZ	1	1,358
HomeSmart PV & Associates Modesto, CA	3	1,356
Retter & Company Sotheby's International Realty Kennewick, WA	1	1,354
HomeSmart ICARE Realty Sacramento, CA	4	1,349

COMPANY	OFFICES	2018 SIDES
Keller Williams Realty Larchmont Los Angeles, CA	2	1,348
EXIT King Realty Venice, FL	3	1,347
Keller Williams Eagle Realty Miami, FL	2	1,345
Keller Williams Realty Mulinix Norman, OK	1	1,340
RE/MAX Around Atlanta Realty Atlanta, GA	3	1,339
Berkshire Hathaway HomeServices CNY Realty Syracuse, NY	10	1,338
Elfant Wissahickon Realtors Philadelphia, PA	3	1,337
Keller Williams McKinney McKinney, TX	1	1,336
CENTURY 21 Results Realty Services Cumming, GA	1	1,333
Keller Williams Realty Grand Junction Grand Junction, CO	1	1,331
C3 Real Estate Solutions Fort Collins, CO	4	1,326
ERA American Realty & Investments Inverness, FL	3	1,326
Keller Williams Realty Group - Limerick Limerick, PA	1	1,326
CENTURY 21 Americana Las Vegas, NV	3	1,325
RE/MAX Choice Properties Hendersonville, TN	5	1,322
Keller Williams Realty Chicago - Lincoln Park Chicago, IL	1	1,318
RE/MAX River Cities Bettendorf, IA	1	1,315
Zeitlin Sotheby's International Realty Nashville, TN	3	1,314
RE/MAX Realty One Inverness, FL	4	1,311
ERA Reardon Jackson, MI	8	1,308
Coldwell Banker Mountain West Real Estate, Inc. Salem, OR	1	1,306

COMPANY	OFFICES	2018 SIDES
Lewith & Freeman Kingston, PA	6	1,305
RE/MAX Real Estate Results Bentonville, AR	2	1,303
Keller Williams Southern Nevada Henderson, NV	1	1,300
RE/MAX Eastern Inc. Philadelphia, PA	2	1,295
Wagner Realty Bradenton, FL	8	1,295
RE/MAX Advance Realty South Miami, FL	2	1,294
Realty Executives Northern Arizona Prescott, AZ	7	1,291
RE/MAX of Naperville Naperville, IL	2	1,290
Berkshire Hathaway HomeServices Innovative Real Estate Denver, CO	4	1,289
RE/MAX Northwest, Realtors Spring, TX	2	1,289
Berkshire Hathaway HomeServices Cooper & Co. Inc., REALTORS Mobile, AL	7	1,284
Keller Williams Realty Legacy Group Cedar Rapids, IA	1	1,282
RE/MAX Associates Pueblo, CO	1	1,282
RE/MAX Gold St. Louis, MO	6	1,280
RE/MAX Achievers Hagerstown, MD	2	1,278
PureWest Christie's International Real Estate Kalispell, MT	17	1,277
Coldwell Banker Hartung and Noblin, Inc. Tallahassee, FL	1	1,273
Keller Williams Prestige Properties Stamford, CT	1	1,273
Key Realty, Inc. Rockford, IL	6	1,273
Realty Executives Santa Clarita Santa Clarita, CA	5	1,272
RE/MAX of Orange Beach Orange Beach, AL	2	1,269

COMPANY	OFFICES	2018 SIDES
Keller Williams Pasadena/Arcadia Pasadena, CA	3	1,267
Keller Williams Realty Round Rock Round Rock, TX	1	1,267
Nationwide Real Estate Executives Buena Park, CA	7	1,266
Keller Williams Realty McLean McLean, VA	1	1,265
Group One Sotheby's International Realty Boise, ID	2	1,264
Watson Realty ERA Bakersfield, CA	1	1,263
RE/MAX Associates Newark, DE	4	1,262
Realty Executives of Cape County Cape Girardeau, MO	6	1,262
RE/MAX Metro Atlanta Decatur, GA	2	1,257
Keller Williams Realty Black Hills Rapid City, SD	1	1,256
Keller Williams Premier Properties Summit, NJ	1	1,253
Jack White Real Estate Anchorage, AK	5	1,245
RE/MAX Big Bear Big Bear Lake, CA	4	1,240
Keller Williams Realty Rivertown Grandville, MI	1	1,239
Keller Williams Realty Greater Nassau Garden City, NY	2	1,238
Coldwell Banker Brenizer, Realtors Eau Claire, WI	5	1,237
CENTURY 21 Vanguard Columbia, SC	5	1,235
RE/MAX Champions Trinity, FL	2	1,234
RE/MAX Executives Fairfax, VA	5	1,234
Keller Williams Realty Greater Cleveland Southeast Solon, OH	1	1,233
Wardley Real Estate Las Vegas, NV	4	1,233

COMPANY	OFFICES	2018 SIDES
Keller Williams Hilton Head Hilton Head Island, SC	1	1,232
Coldwell Banker Ellison Realty Ocala, FL	3	1,230
Keller Williams Realty Central Oregon Bend, OR	1	1,230
RE/MAX Alliance Dayton, OH	4	1,230
Berkshire Hathaway Homeservices Elite Real Estate Orem, UT	5	1,229
ERA Team VP Real Estate Chautauqua, NY	7	1,227
CENTURY 21 Action Realty Houma, LA	2	1,226
DLP Realty Bethlehem, PA	1	1,225
Keller Williams Realty Wellington Wellington, FL	1	1,225
ERA Martin & Associates Chillicothe, OH	6	1,223
RE/MAX Centre Realty State College, PA	1	1,222
Keller Williams Realty Central RI Cranston, RI	1	1,221
RE/MAX Top Producers Diamond Bar, CA	4	1,220
RE/MAX Sails Baltimore, MD	1	1,219
RE/MAX Advantage Plus Boca Raton, FL	7	1,217
RE/MAX Centerstone Plainfield, IN	5	1,217
Surterre Properties, Inc. Newport Beach, CA	5	1,217
RE/MAX Bayshore Traverse City, MI	5	1,214
Keller Williams QCA Progressive Partners Davenport, IA	1	1,212
Platinum Living Realty Scottsdale, AZ	4	1,212
RE/MAX Suburban Sterling Heights, MI	1	1,207

COMPANY	OFFICES	2018 SIDES
Keller Williams Realty Advantage Realty Conroe, TX	1	1,206
Coldwell Banker Shook Lafayette, IN	1	1,205
RE/MAX Integrity Issaquah, WA	4	1,204
RE/MAX Concepts Lincoln, NE	2	1,203
RE/MAX Grand Katy, TX	2	1,202
Keller Williams Realty Brighton Brighton, MI	1	1,200
Keller Williams Realty Central Sterling Heights, MI	1	1,199
ERA Sunrise Realty Canton, GA	6	1,194
Coldwell Banker Vanguard, Realtors Springfield, MO	1	1,193
Keller Williams Milwaukee South New Berlin, WI	1	1,191
Keller Williams Realty Sacramento Sacramento, CA	1	1,189
Bray Real Estate Grand Junction, CO	1	1,187
Keller Williams Realty Gulfport, MS	1	1,187
RE/MAX Ultimate Professionals Shorewood, IL	3	1,186
Ansley Atlanta Real Estate Atlanta, GA	2	1,184
Coldwell Banker M.M. Parrish Realtors Gainesville, FL	2	1,184
CENTURY 21 United El Dorado, AR	7	1,182
ERA Central Realty Group Cream Ridge, NJ	6	1,182
RE/MAX Crown Realty Vero Beach, FL	3	1,182
Heritage House Sotheby's International Realty Holmdel, NJ	5	1,180
Keller Williams Realty Golden Ticket Real Estate Yorba Linda, CA	3	1,180

COMPANY	OFFICES	2018 SIDES
Ascent Real Estate, Inc. San Diego, CA	9	1,178
Berkshire Hathaway HomeServices Select Realty Fredericksburg, VA	3	1,175
Berkshire Hathaway HomeServices Snyder Real Estate Bloomington, IL	2	1,173
RE/MAX Central Manalapan, NJ	1	1,169
Coldwell Banker Conroy, Marable & Holleman Real Estate, Inc. Clarksville, TN	3	1,166
CENTURY 21 North Homes Realty, Inc. Lynnwood, WA	8	1,165
Keller Williams Realty Wichita, KS	1	1,160
Coldwell Banker Kinard Realty Dalton, GA	5	1,159
RE/MAX Advantage Nashville, TN	1	1,156
Berkshire Hathaway HomeServices Beach Properties of Florida Santa Rosa Beach, FL	12	1,155
Keller Williams Realty Sun Valley and Southern Idaho Twin Falls, ID	1	1,155
Lamacchia Realty, Inc. Waltham, MA	5	1,155
RE/MAX Town Center Germantown, MD	3	1,155
Coldwell Banker Schmitt Real Estate Co. Marathon, FL	5	1,154
RE/MAX North - San Antonio V San Antonio, TX	2	1,152
HomeSmart Realty Group Orland Park, IL	4	1,148
Keller Williams Realty Services Boca Raton, FL	2	1,148
Keller Williams Chicago-O'Hare Chicago, IL	2	1,145
RE/MAX Associates Northeast Kingwood, TX	1	1,144
ERA Courtyard Real Estate Amarillo, TX	4	1,143
Fine Properties Sarasota, FL	2	1,142

COMPANY	OFFICES	2018 SIDES
RE/MAX First Jeffersonville, IN	2	1,142
RE/MAX First Realty East Brunswick, NJ	2	1,141
Leonard Ryden Burr Real Estate Winston Salem, NC	1	1,139
RE/MAX Abilene Abilene, TX	2	1,137
CENTURY 21 First Group Sulphur Springs, TX	7	1,136
EXIT Realty Horizons Las Cruces, NM	1	1,135
Sine & Monaghan, REALTORS Real Living Grosse Pointe Farms, MI	4	1,135
Keller Williams Realty North Central Leominster, MA	1	1,134
McWilliams I Ballard Alexandria, VA	3	1,133
Keller Williams Realty Southwest Colorado Durango, CO	2	1,132
Coldwell Banker Sudderth Nelson, Inc. Alamogordo, NM	3	1,130
EXIT Rocky Top Realty Crossville, TN	8	1,128
Keller Williams Realty Southwest Las Vegas, NV	1	1,128
RE/MAX Acclaimed Properties Bloomington, IN	1	1,125
RE/MAX Properties Ltd Newtown, PA	1	1,125
RE/MAX Realty Consultants Greensboro, NC	2	1,125
Coldwell Banker Hickok & Boardman Realty Burlington, VT	2	1,124
RE/MAX Masters Realty Covina, CA	5	1,122
RE/MAX Realty Specialists Charlottesville, VA	5	1,122
Keller Williams Realty Falls Church Falls Church, VA	1	1,121
ERA Great American Realty Wichita, KS	2	1,117

COMPANY	OFFICES	2018 SIDES
Keller Williams Realty Bartlesville Bartlesville, OK	1	1,116
Keller Williams Gateway Baltimore, MD	1	1,115
Keller Williams Realty Houston Professionals Spring, TX	1	1,115
Classic Properties Clarks Summit, PA	4	1,114
Coldwell Banker Island Properties Wailea, HI	11	1,113
RE/MAX Solutions Merritt Island, FL	3	1,113
Keller Williams Princeton Realty Princeton, NJ	1	1,112
RE/MAX Patriots York, PA	2	1,111
Berkshire Hathaway HomeServices Parks & Weisberg, Realtors Louisville, KY	10	1,107
Keller Williams Cornerstone Realty Ocala, FL	1	1,107
The Hardie Group Real Estate Company Kokomo, IN	1	1,106
Keller Williams Real Estate Doylestown, PA	1	1,105
Keller Williams Realty-Bothell Bothell, WA	1	1,105
Keller Williams Realty West Sound Gig Harbor, WA	1	1,104
Coldwell Banker Brokers of the Valley Napa, CA	4	1,103
Coldwell Banker Group One Realty West Monroe, LA	2	1,103
Keller Williams Executives Realty Highlands Ranch, CO	2	1,103
RE/MAX Unlimited Kennesaw, GA	2	1,103
RE/MAX Heritage Keller, TX	3	1,099
RE/MAX Realty Centre Olney, MD	2	1,099
RE/MAX Realty Services Bethesda, MD	5	1,093

COMPANY	OFFICES	2018 SIDES
Coldwell Banker Griffith & Blair Topeka, KS	2	1,090
RE/MAX Pinnacle Lancaster, PA	5	1,089
Coldwell Banker Select Erie, PA	4	1,087
RE/MAX Associates Louisville, KY	1	1,087
RE/MAX Executive Millersville, MD	3	1,085
RE/MAX Legends Group Indianapolis, IN	1	1,084
Keller Williams Realty Mid Town Direct Realty Maplewood, NJ	1	1,083
Keller Williams Realty Nashville - Mt. Juliet Mt. Juliet, TN	1	1,083
Keller Williams Realty Cleveland Cleveland, TN	1	1,080
Keller Williams Realty Merrimack Valley Westford, MA	1	1,080
RE/MAX Affiliates Philadelphia, PA	3	1,080
Berkshire Hathaway HomeServices Central Washington Real Estate Yakima, WA	2	1,079
CENTURY 21 Frontier Realty McMurray, PA	5	1,078
RE/MAX Tyler Tyler, TX	4	1,078
Keller Williams Elite Realty Bonita Springs, FL	1	1,077
RE/MAX Advanced Realty Indianapolis, IN	4	1,077
CENTURY 21 Lois Lauer Realty Redlands, CA	2	1,075
Coldwell Banker Evergreen Olympic Realty, Inc. Olympia, WA	1	1,075
Capstone Realty Huntsville, AL	1	1,073
RE/MAX Professionals Select Naperville, IL	1	1,072
RE/MAX Signature Houston, TX	4	1,069

COMPANY	OFFICES	2018 SIDES
Keller Williams Realty - Lee Beaver & Associates Manassas, VA	1	1,068
Coldwell Banker The Property Exchange, Inc. Cheyenne, WY	1	1,066
Keller Williams Realty Andover, MA	1	1,066
RE/MAX Associates of Arlington Arlington, TX	2	1,065
RE/MAX Action Lisle, IL	1	1,062
Keller Williams Realty Greenville Drive Greenville, SC	1	1,061
Keller Williams Realty Middlesex Metuchen, NJ	1	1,061
RE/MAX Professionals Reno, NV	2	1,061
RE/MAX Peninsula Newport News, VA	3	1,059
AveryHess, Realtors Dunn Loring, VA	7	1,058
Keller Williams Realty of Southeast Texas Beaumont, TX	1	1,058
Keller Williams - Cook and Company Flowery Branch, GA	1	1,054
RE/MAX Choice Bloomington, IL	2	1,053
RE/MAX Preferred Properties, Inc. Knoxville, TN	6	1,053
Coldwell Banker Rick Canup, Realtors Lubbock, TX	1	1,052
RE/MAX Defined Rochester, MI	4	1,048
Berkshire Hathaway HomeServices HWWB, REALTORS Birmingham, MI	2	1,047
EXIT Lakes Realty Premier Baxter, MN	2	1,046
RE/MAX First Baton Rouge, LA	1	1,046
RE/MAX Realty Professionals Greenville, SC	3	1,046
Keller Williams Realty Boston NW Concord, MA	1	1,045

COMPANY	OFFICES	2018 SIDES
RE/MAX House of Brokers Springfield, MO	2	1,045
CENTURY 21 NorthBay Alliance Santa Rosa, CA	12	1,044
Coldwell Banker Boyd & Hassell, Inc., Realtors Hickory, NC	1	1,044
Coldwell Banker East-West Realty Duluth, MN	7	1,042
Keller Williams Great Smokies Waynesville, NC	1	1,042
Keller Williams Denver Central Denver, CO	1	1,040
RE/MAX Real Estate Center Foxboro, MA	4	1,040
RE/MAX Elite Mission, TX	2	1,039
Berkshire Hathaway HomeServices Rocky Mountain, REALTORS Boulder, CO	9	1,038
Better Homes and Gardens Real Estate Florida 1st Fort Lauderdale, FL	4	1,037
RE/MAX Premier Choice Worthington, OH	3	1,036
Real Living First Service Realty Miami, FL	9	1,036
Sears Real Estate Greeley, CO	1	1,036
Keller Williams Marysville Marysville, WA	1	1,035
RE/MAX Action Realty Maple Glen, PA	1	1,034
Better Homes and Gardens Real Estate 43° North Meridian, ID	1	1,033
Park Co Realtors Fargo, ND	1	1,033
RE/MAX Professionals Gainesville, FL	2	1,032
CENTURY 21 Clinkenbeard Agency Fort Gibson, OK	7	1,030
RE/MAX First Choice Onalaska, WI	3	1,030
Keller Williams Realty WINM Holdings LLC Hudson, WI	1	1,027

COMPANY	OFFICES	2018 SIDES
RE/MAX 1 Cedar Park, TX	1	1,027
RE/MAX Masterpiece Realty Port St. Lucie, FL	1	1,026
Engel & Völkers Buckhead Atlanta / Atlanta North Fulton Atlanta, GA	2	1,020
Keller Williams Realty Chico Area Chico, CA	1	1,020
RE/MAX Real Estate Professionals Columbus, IN	1	1,016
RE/MAX College Park Realty Los Alamitos, CA	6	1,015
RE/MAX Professionals East Greenwich, RI	1	1,014
RE/MAX Unlimited Ponte Vedra Beach, FL	3	1,012
RE/MAX Land & Homes Victoria, TX	4	1,011
RE/MAX Experience Wilton Manors, FL	2	1,010
Realty Executives Premier Valparaiso, IN	1	1,010
Keller Williams Marquee Edwardsville, IL	1	1,009
Keller Williams Realty Jersey Shore Ocean City, NJ	1	1,009
Keller Williams Real Estate Philadelphia, PA	1	1,008
Oakridge Realtors Cedar Falls, IA	1	1,008
Keller Williams Realty Mission Viejo Mission Viejo, CA	1	1,007
RE/MAX Lubbock Lubbock, TX	1	1,007
Berkshire Hathaway HomeServices Don Johnson, REALTORS San Antonio, TX	4	1,006
Berkshire Hathaway HomeServices Texas Realty Austin, TX	6	1,006
Keller Williams Realty El Cajon El Cajon, CA	1	1,006
Keller Williams Foxboro / North Attleboro Plainville, MA	1	1,005

COMPANY	OFFICES	2018 SIDES
Keller Williams Realty Sacramento Metro Sacramento, CA	1	1,005
RE/MAX of Stuart Stuart, FL	3	1,004
Better Homes and Gardens Real Estate Executive Partners Augusta, GA	2	1,002
Coldwell Banker Faith Properties Utica, NY	3	1,001
Keller Williams Realty Elk Grove Elk Grove, CA	1	1,001
Dickens Mitchener & Associates Charlotte, NC	2	999
Keller Williams Realty Palm Beach Central West Palm Beach, FL	1	998
Keller Williams First Choice Realty Bowling Green, KY	1	997
Keller Williams Concord Kannapolis Realty Kannapolis, NC	1	996
Keller Williams Partners Realty Plantation, FL	1	994
Keller Williams Realty Group Scarsdale, NY	2	994
Terrie O'Connor Realtors Ramsey, NJ	8	994
RE/MAX Centre Realtors Jamison, PA	1	993
RE/MAX Realty Group Fort Myers, FL	3	991
RE/MAX Real Estate Services Shreveport, LA	2	990
Real Living Messina & Associates Duluth, MN	2	988
RE/MAX Team 2000 Dearborn, MI	1	987
RE/MAX Pinnacle Group Arlington, TX	3	986
Coldwell Banker TEC Realtors Mandeville, LA	7	985
Keller Williams Yuma Realty Yuma, AZ	1	985
Real Living The Real Estate Group Camas, WA	5	985

COMPANY	OFFICES	2018 SIDES
Real Living Brokers Realty Group Warren, OH	2	984
Berkshire Hathaway HomeServices Northeast Real Estate Bangor, ME	8	983
Keller Williams Realty Olympia Olympia, WA	1	982
RE/MAX Vintage Houston, TX	1	981
EXIT Realty of Lubbock Lubbock, TX	1	976
RE/MAX Perrett Associates Battle Creek, MI	2	975
CENTURY 21 Beal College Station, TX	1	973
Vista Sotheby's International Realty Manhattan Beach, CA	8	972
RE/MAX of Paradise Paradise, CA	2	969
United Real Estate Solutions Sioux City, IA	3	969
Berkshire Hathaway HomeServices California Realty Thousand Oaks, CA	4	966
Callaway Henderson Sotheby's International Realty Princeton, NJ	4	966
RE/MAX Legends Buford, GA	3	966
Coldwell Banker Lifestyles New London, NH	5	965
Hall & Hunter Realtors Birmingham, MI	1	965
RE/MAX Real Estate Partners Hattiesburg, MS	1	964
WK Real Estate Boulder, CO	2	963
Coldwell Banker Coastal Alliance Long Beach, CA	5	962
Coldwell Banker Morris Real Estate Bend, OR	1	962
CENTURY 21 The Real Estate Centre Pasadena, MD	6	957
Keller Williams Santa Rosa Wine Country Santa Rosa, CA	1	957

COMPANY	OFFICES	2018 SIDES
Cottingham Chalk Charlotte, NC	1	954
CENTURY 21 Lakeside Realty Youngstown, OH	1	953
Keller Williams Realty Atlanta - Metro East Conyers, GA	1	953
RE/MAX Action First Clearwater, FL	3	953
RE/MAX Vision Chesterfield, MO	1	953
Berkshire Hathaway HomeServices Troth, REALTORS Lancaster, CA	1	952
RE/MAX Elite Realty Lexington, KY	4	952
RE/MAX Main Line Paoli, PA	4	952
Steamboat Sotheby's International Realty Steamboat Springs, CO	3	952
Keller Williams Realty Lynchburg Metro Forest, VA	1	951
RE/MAX Northwest Inc. Westminster, CO	1	951
Realty Executives Boston West Framingham, MA	5	950
Keller Williams Realty Valencia, CA	1	947
CENTURY 21 All-Service Bedford, VA	5	944
CENTURY 21 J W Morton Real Estate, Inc. Inverness, FL	1	943
EXIT Realty Homeward Bound Vestal, NY	2	941
Coldwell Banker Townside Realtors Roanoke, VA	2	940
RE/MAX Prestige Properties Kingman, AZ	1	940
Keller Williams Pinehurst Southern Pines, NC	1	939
Keller Williams Realty-New Orleans New Orleans, LA	1	936
RE/MAX Realty One Kokomo, IN	1	935

COMPANY	OFFICES	2018 SIDES
CENTURY 21 Premier Real Estate Columbus, GA	1	934
CENTURY 21 Realty Masters Montebello, CA	3	934
Keller Williams North County Celina, TX	1	934
CENTURY 21 Select Group Blakeslee, PA	7	933
Coldwell Banker Lenhart Properties, Inc. Longview, TX	5	932
RE/MAX Connection Gahanna, OH	2	932
Better Homes and Gardens Real Estate Advantage Realty Honolulu, HI	7	931
Keller Williams Realty Apple Valley, MN	2	931
RE/MAX Momentum Brighton, CO	4	931
Keller Williams Realty Folsom Folsom, CA	1	930
RE/MAX Realty Associates Camp Hill, PA	1	930
RE/MAX Accent Richmond Hill, GA	2	929
RE/MAX ACR Elite Group Tampa, FL	2	929
Coldwell Banker Town & Country Properties Clarks Summit, PA	6	928
ERA Woody Hogg & Assoc. Mechanicsville, VA	1	928
Keller Williams Realty Premier Properties Miami, FL	2	928
RE/MAX Southland Realty II Garner, NC	1	928
RE/MAX Advantage Redlands, CA	4	927
RE/MAX Bakken Realty Williston, ND	3	926
RE/MAX Renaissance Peoria, AZ	6	926
Keller Williams Montana Realty Bozemon, MT	1	924

COMPANY	OFFICES	2018 SIDES
Milestone Realty Consultants Lexington, KY	2	923
CENTURY 21 Beachside, Realtors Upland, CA	6	922
Keller Williams Realty Birmingham-Metro North Gardendale, AL	1	922
RE/MAX Affiliates Westerville, OH	2	922
Coldwell Banker George Realty Alhambra, CA	3	921
RE/MAX Plaza Mchenry, IL	4	920
Keller Williams Realty Southland Partners Raymore, MO	1	919
Berkshire Hathaway HomeServices Results Realty Kissimmee, FL	3	916
ERA Lambros Real Estate Missoula, MT	6	915
EXIT Strategy Realty Chicago, IL	3	915
RE/MAX Time Rancho Cucamonga, CA	1	915
Laffey Real Estate Greenvale, NY	13	914
RE/MAX Preferred, Realtors San Antonio, TX	3	914
RE/MAX Realty Plus Sebring, FL	1	914
CENTURY 21 Pro-Link Realty Sioux City, IA	2	913
Keller Williams Realty Cape Cod and the Islands Centerville, MA	2	913
Keller Williams Seven Hills Realty Cincinnati, OH	1	913
RE/MAX Real Pros Corona, CA	3	912
RE/MAX Tri County Hamilton Square, NJ	1	912
Berkshire Hathaway HomeServices Woodmont Realty Brentwood, TN	2	911
Red Oak Realty Oakland, CA	2	910

COMPANY	OFFICES	2018 SIDES
Coldwell Banker Premier Winchester, VA	5	909
CENTURY 21 Aztec & Associates Charlotte Harbor, FL	1	906
RE/MAX Excel Schofield, WI	1	906
RE/MAX Real Estate Ten Inc. Morristown, TN	3	906
David Lyng Real Estate Santa Cruz, CA	9	905
EXIT Realty Bob Lamb & Associates Murfreesboro, TN	1	905
CENTURY 21 AAA North Sterling Heights, MI	4	902
RE/MAX Paradise Orange Beach, AL	1	901
Coldwell Banker Village Green Realty Woodstock, NY	6	900
Keller Williams Home Town Realty Dayton, OH	1	900
Keller Williams Realty Gold Coast Manhasset, NY	1	898
Aspen Snowmass Sotheby's International Realty Aspen, CO	11	897
CENTURY 21 Wright Real Estate Tahlequah, OK	3	897
CENTURY 21 Hometown Realty Arroyo Grande, CA	11	896
RE/MAX Horizons Inc. Dover, DE	1	894
ERA Geyer Noakes Realty Group Findlay, OH	3	893
Coldwell Banker Bullard Realty Company Jonesboro, GA	6	892
Coldwell Banker Heritage Real Estate Allentown, PA	4	891
Coldwell Banker Whitney & Associates Pendleton, OR	1	890
CENTURY 21 Olympian Houston, TX	5	886
Engel & Völkers Minneapolis Minneapolis, MN	3	886

COMPANY	OFFICES	2018 SIDES
EXIT Realty Cherry Creek, DTC, Pikes Peak Englewood, CO	3	885
Keller Williams Legacy One Realty Chandler, AZ	1	883
RE/MAX Properties Chattanooga, TN	1	883
Coldwell Banker Professional, Realtors Virginia Beach, VA	7	882
RE/MAX Classic Realty Las Cruces, NM	1	882
RE/MAX Legends Spring, TX	1	881
Amherst Madison Boise, ID	1	880
RE/MAX Central Roselle, IL	1	879
RE/MAX Excels Geneva, IL	1	879
RE/MAX 1st Realty Marquette, MI	1	878
1st Class Real Estate Virginia Beach, VA	4	877
ERA Realty Center Cedar City, UT	2	877
Keller Williams Excellence Timonium, MD	1	876
RE/MAX City Chicago, IL	1	876
RE/MAX River Cities New Braunfels, TX	2	876
CENTURY 21 Realty Solutions Anchorage, AK	6	875
Keller Williams Cedar Park Leander Cedar Park, TX	1	873
Keller Williams Realty Encino-Sherman Oaks Encino, CA	1	872
Lake Norman Realty Cornelius, NC	6	872
RE/MAX Elite Realty Group Jacksonville, NC	1	872
RE/MAX Rising Bloomington, IL	1	872

COMPANY	OFFICES	2018 SIDES
RE/MAX One Pickerington, OH	1	871
Keller Williams Realty Town Center Virginia Beach, VA	1	868
RE/MAX Metro Realty Charlotte, NC	2	867
Coldwell Banker Sky Ridge Realty Blue Jay, CA	2	866
Portside Real Estate Group Falmouth, ME	4	866
Keller Williams NYC New York, NY	2	865
RE/MAX Professionals Florence, SC	1	865
Treasure Coast Sotheby's International Realty Vero Beach, FL	2	863
RE/MAX of Greensboro Greensboro, NC	2	861
Keller Williams Crystal Coast Morehead City, NC	1	860
ERA Martin Associates Salisbury, MD	1	859
RE/MAX Pure Marietta, GA	1	859
CENTURY 21 Morrison Realty Bismarck, ND	1	858
Keller Williams Realty Coral Gables-Coconut Grove Coral Gables, FL	1	858
Keller Williams Realty of Newport Middletown, RI	1	858
RE/MAX United Greenville, MI	3	857
Berkshire Hathaway HomeServices Gallo Realty Lewes, DE	4	856
Berkshire Hathaway HomeServices Preferred Real Estate Auburn, AL	1	856
RE/MAX Lakeside Milwaukee, WI	2	852
Keller Williams Premier Realty Colorado Springs, CO	1	850
CENTURY 21 Rauh & Johns Sewell, NJ	1	848

COMPANY	OFFICES	2018 SIDES
Keller Williams NY Realty White Plains, NY	1	848
RE/MAX Platinum Decatur, AL	2	848
RE/MAX Property Pros Eagle River, WI	4	848
RE/MAX Real Estate Group Erie, PA	3	848
RE/MAX Realty Unlimited Brandon, FL	3	848
Coldwell Banker First Equity, Realtors Amarillo, TX	1	847
RE/MAX Real Estate Connections Manassas, VA	6	847
Coldwell Banker Segerstrom Sonora, CA	4	846
RE/MAX Access Philadelphia, PA	1	845
Berkshire Hathaway HomeServices Taliesyn Realty Cordova, TN	1	842
Berkshire Hathaway HomeServices First, REALTORS Topeka, KS	1	841
Coldwell Banker Resort Realty Rehoboth Beach, DE	4	841
Keller Williams Realty Harrisburg - East Harrisburg, PA	1	841
RE/MAX Elite Everett, WA	5	840
RE/MAX Quality Service Inc. Hanover, PA	1	839
Better Homes and Gardens Real Estate JFF San Mateo, CA	7	838
NextHome Experience Worthington, OH	2	837
RE/MAX Components Timonium, MD	4	837
Coldwell Banker Of the Valley Huntsville, AL	1	836
ERA OakCrest Realty, Inc. Winchester, VA	1	836
RE/MAX True Advantage Martinez, GA	1	836

COMPANY	OFFICES	2018 SIDES
Coldwell Banker Best Realty Ridgecrest, CA	4	834
EXIT Landmark Realty White Plains, MD	3	832
RE/MAX Professional Associates Sturbridge, MA	6	831
Berkshire Hathaway HomeServices Enchanted Lands, REALTORS Roswell, NM	3	829
RE/MAX Alliance Virginia Beach, VA	2	829
Coldwell Banker Lunsford Real Estate Muncie, IN	1	828
Scenic Sotheby's International Realty Santa Rosa Beach, FL	3	827
Coldwell Banker Mountain Properties Winter Park, CO	8	826
RE/MAX Haven Realty Cleveland, OH	4	825
Berkshire Hathaway HomeServices Hodnett Cooper Real Estate St. Simons Island, GA	4	823
Coldwell Banker Haynes Real Estate, Inc. Monroe, MI	3	823
RE/MAX Achievers Lewis Center, OH	2	823
RE/MAX Dynamic - The Duncan Duo Team Tampa, FL	1	823
RE/MAX Innovative Properties Nashua, NH	5	823
Berkshire Hathaway HomeServices Metro Realty Wauwatosa, WI	2	822
Keller Williams Myrtle Beach South Myrtle Beach, SC	1	820
Keller Williams Realty Central Delaware Dover, DE	1	820
CENTURY 21 Smith Hourigan Group Shavertown, PA	3	818
Legacy Properties Sotheby's International Realty Portland, ME	5	818
RE/MAX State Line Leawood, KS	1	818
CENTURY 21 Northwest Realty Kirkland, WA	2	817

COMPANY	OFFICES	2018 SIDES
Mott & Chace Sotheby's International Realty Charlestown, RI	6	817
RE/MAX of Gulf Shores Gulf Shores, AL	2	817
Willis Allen Real Estate La Jolla, CA	6	817
Keller Williams Realty Southern Tier & Finger Lakes Horseheads, NY	1	816
Keller Williams Realty United Chapel Hill, NC	1	816
RE/MAX Bay to Bay Tampa, FL	5	816
RE/MAX Real Estate Ltd Brick, NJ	3	816
CENTURY 21 Blue Marlin Pelican Destin, FL	10	815
Coldwell Banker Kivett-Teeters Associates Yucaipa, CA	4	813
RE/MAX Advantage Searcy, AR	1	812
RE/MAX Preferred Properties Kernersville, NC	2	811
RE/MAX Premier Dallas, TX	3	810
Springer Realty Group Exton, PA	4	809
Better Homes and Gardens Real Estate Alliance Wichita, KS	2	808
RE/MAX Trinity Brecksville, OH	2	808
RE/MAX Benchmark Realty Group New Windsor, NY	3	807
RE/MAX Mid-Michigan Jackson, MI	2	807
CENTURY 21 The Edge El Paso, TX	4	806
ERA Landmark Real Estate Bozeman, MT	4	805
ERA Southeast Coastal Real Estate Savannah, GA	6	805
Coldwell Banker High Country Realty Blue Ridge, GA	5	804

COMPANY	OFFICES	2018 SIDES
Coldwell Banker Home Source Victorville, CA	4	803
Coldwell Banker Pryor Realty, Inc. Chattanooga, TN	3	801
RE/MAX Results Kansas City, MO	1	797
RE/MAX First Fort Lauderdale, FL	3	796
Better Homes and Gardens Real Estate Realty Partners Clackamas, OR	5	795
Keller Williams Realty Cenla Partners Alexandria, LA	1	795
Keller Williams Realty Biltmore Partners Phoenix, AZ	1	794
RE/MAX New Image Saginaw, MI	1	793
RE/MAX Destiny Elk Grove Village, IL	1	792
CENTURY 21 Peak Woodland Hills, CA	5	790
CENTURY 21 Gavish Real Estate Las Vegas, NV	3	788
Coldwell Banker Troy Helman, Realtors Terre Haute, IN	1	788
RE/MAX Real Estate Partners Metairie, LA	2	788
Dielmann Sotheby's International Realty St. Louis, MO	1	787
RE/MAX Select One Huntington Beach, CA	5	787
Berkshire Hathaway HomeServices Real Estate Center Parkersburg, WV	4	786
Keller Williams Realty Newport Beach, CA	2	785
RE/MAX Elite Albuquerque, NM	1	785
Better Homes and Gardens Real Estate Lifestyles Realty Jacksonville Beach, FL	3	781
Keller Williams Realty Gainesville Gainesville, FL	1	780
Keller Williams Realty Cumberland County Vineland, NJ	1	779

COMPANY	OFFICES	2018 SIDES
RE/MAX Country Real Estate Pocatello, ID	1	779
RE/MAX Premier Fairfax, VA	6	779
CENTURY 21 Gold Wyomissing, PA	1	778
Real Living Speckman Realty, Inc. Bourbonnais, IL	2	778
Coldwell Banker Southern Real Estate Saltillo, MS	2	777
Coldwell Banker Algerio/Q-Team Realty Elko, NV	2	776
RE/MAX Real Estate Groups Muncie, IN	1	775
EXIT Real Estate Consultants Lexington, SC	1	773
Keller Williams Realty Cincinnati Metro Northeast Mason, OH	1	773
RE/MAX Realty Suburban Shawnee Mission, KS	1	773
RE/MAX Real Estate Center Ames, IA	3	771
RE/MAX Town & Country Allen, TX	1	770
RE/MAX Shoreline Portland, ME	3	769
Keller Williams Realty - Hendersonville Hendersonville, TN	1	768
Keller Williams Realty Western Montana Missoula, MT	1	768
RE/MAX Legacy Realty Fargo, ND	1	768
Berkshire Hathaway HomeServices Floberg Real Estate Billings, MT	3	767
CENTURY 21 Triangle Group Raleigh, NC	5	767
Keller Williams Tri-Valley Realty Pleasanton, CA	1	767
CENTURY 21 Carioti Orlando, FL	3	766
RE/MAX Select Flint, MI	1	766

COMPANY	OFFICES	2018 SIDES
Keller Williams Realty Tri-County Properties Medina, OH	1	761
RE/MAX Home Group Waterloo, IA	3	761
CENTURY 21 Real Estate Alliance San Francisco, CA	8	759
Coldwell Banker One Baton Rouge, LA	2	758
Keller Williams Realty South Pittsburgh, PA	1	757
RE/MAX Lakes Area Realty Nisswa, MN	5	756
RE/MAX Realty Agency Chambersburg, PA	2	755
ERA Dawson-Bradford Co., Realtors Bangor, ME	2	753
RE/MAX Elite, Realtors Lees Summit, MO	1	751
RE/MAX First Realty St. George, UT	1	751
Keller Williams Upstate NY Properties Oneonta, NY	1	750
RE/MAX Metropolitan Shelby Township, MI	1	749
CENTURY 21 Breeden Realtors Columbus, IN	1	748
RE/MAX 8 Blacksburg, VA	4	748
CENTURY 21 Asa Cox Homes Painesville, OH	3	747
RE/MAX Center Grayslake, IL	1	747
RE/MAX Synergy Forest Lake, MN	6	747
CENTURY 21 Action Group Yuma, AZ	4	746
Coldwell Banker Homesale Realty Wauwatosa, WI	3	746
RE/MAX Property Source / Hub City / Professional Advantage Rockford, IL	4	746
Better Homes and Gardens Real Estate Native American Group Virginia Beach, VA	4	745

COMPANY	OFFICES	2018 SIDES
Keller Williams Capital Realty Helena, MT	1	745
RE/MAX Consultants Palm Desert, CA	4	745
Robert Paul Properties Osterville, MA	8	745
CENTURY 21 Atwood Mankato, MN	6	744
RE/MAX Fine Homes Brentwood, TN	2	743
CENTURY 21 Properties Plus Mount Pleasant, SC	3	742
ERA Newlin & Company San Angelo, TX	2	742
RE/MAX Harbor Realty Punta Gorda, FL	1	742
CENTURY 21 Excellence Realty Reynoldsburg, OH	3	741
CENTURY 21 Randall Morris & Associates San Marcos, TX	4	741
Keller Williams Realty Legacy Group Richmond, KY	1	740
RE/MAX Town & Country Redding, CA	1	740
CENTURY 21 RiverStone Sandpoint, ID	3	738
RE/MAX Encore Clarkston, MI	2	736
RE/MAX Southwest Sugar Land, TX	1	736
Keller Williams Realty Partners Yorktown Heights, NY	1	735
RE/MAX Destiny Real Estate Manhattan, KS	2	735
RE/MAX Town Center Columbus, OH	1	735
RE/MAX Four Corners McKinney, TX	2	733
RE/MAX Realty One York, ME	6	730
EXIT Results Realty Elkridge, MD	1	729

COMPANY	OFFICES	2018 SIDES
Coldwell Banker Preferred Properties Inc. Lehigh Acres, FL	1	728
Fred Real Estate Group Bend, OR	1	727
RE/MAX Advantage Henderson, NV	2	727
RE/MAX Properties Prattville, AL	2	724
RE/MAX Horizon Elgin, IL	1	723
Keller Williams Realty Charlottesville Charlottesville, VA	1	722
RE/MAX At the Shore Ocean City, NJ	5	721
Berkshire Hathaway HomeServices Premier Properties Fargo, ND	1	719
CENTURY 21 All-Pro Kansas City, MO	3	719
Coldwell Banker Town & Country Real Estate Brighton, MI	5	719
RE/MAX Mountain Properties Murphy, NC	1	719
CENTURY 21 Wildwood Properties, Inc. Twain Harte, CA	5	718
EXIT Preferred Realty Bel Air, MD	5	718
RE/MAX Elite Group Sturgis, MI	2	718
RE/MAX Bell Park Realty Killingly, CT	2	717
ERA Real Estate Links Carmel, IN	1	714
Coldwell Banker Village Communities Jonesboro, AR	1	712
Keller Williams Lancaster Lancaster, PA	1	712
Coldwell Banker Ingle Safari Realty Lake Charles, LA	5	711
RE/MAX Alliance Brandon, MS	2	711
RE/MAX Properties SW Inc. Orlando, FL	1	710

COMPANY	OFFICES	2018 SIDES
RE/MAX Results Bay City, MI	1	710
RE/MAX Services Boca Raton, FL	1	710
CENTURY 21 Tri-Cities Richland, WA	1	708
CENTURY 21 Commander Realty, Inc. Panama City, FL	1	705
Coldwell Banker The Ron Brown Company Victoria, TX	6	704
RE/MAX All Stars Daleville, VA	1	704
RE/MAX Purpose Driven Lexington, SC	1	704
Coldwell Banker Hallmark Realty Glendale, CA	3	703
RE/MAX Achievers Collegeville, PA	2	702
RE/MAX Parkcreek Coconut Creek, FL	1	702
RE/MAX Infinity Pace, FL	1	701
RE/MAX Spectrum Plymouth, MA	5	701
RE/MAX Results Rapid City, SD	1	700
Coldwell Banker Panian & Mash Realtors Abilene, TX	1	699
Santa Fe Propertires Santa Fe, NM	2	698
CENTURY 21 Realty Partners Magnolia, TX	5	697
EXIT Realty NFI Pensacola, FL	4	697
RE/MAX New Trend Farmington Hills, MI	1	696
RE/MAX Real Estate Associates Terre Haute, IN	1	696
Keller Williams Silicon Beach Marina Del Ray, CA	1	695
RE/MAX Affiliates Eau Claire, WI	3	695

COMPANY	OFFICES	2018 SIDES
RE/MAX Reinvented Evans, GA	1	695
Keller Williams Experience Realty Murray, KY	1	694
RE/MAX Complete Goldsboro, NC	1	694
RE/MAX Oak Crest Realty Plymouth, IN	4	694
Keller Williams of Central PA Enola, PA	1	693
EXIT Realty Central Norfolk, VA	1	692
RE/MAX Properties Western Springs, IL	1	692
RE/MAX Partners Andover, MA	6	691
Keller Williams Realty Partners, LLC Loveland, CO	2	690
ERA Ben Porter Real Estate Huntsville, AL	4	689
Keller Williams Realty Platinum - Garner/Clayton Garner, NC	1	689
RE/MAX 1st Source Pasadena, TX	1	689
RE/MAX Valley Real Estate Youngstown, OH	2	689
RE/MAX Prestige Realty Royal Palm Beach, FL	6	688
RE/MAX Savannah Savannah, GA	2	688
CENTURY 21 Bessette Realty, Inc. Lake Charles, LA	1	687
Keller Williams Premier Properties Wrentham, MA	1	686
RE/MAX United Real Estate Upper Marlboro, MD	1	686
Bluegrass Sotheby's International Realty Lexington, KY	1	685
CENTURY 21 Price Right Lewiston, ID	2	685
Keller Williams 1st Realty and Associates Longmont, CO	1	685

COMPANY	OFFICES	2018 SIDES
RE/MAX Professional Realty Roseburg, OR	1	685
Keller Williams Realty San Diego Metro San Diego, CA	1	684
McGuire Real Estate San Francisco, CA	5	682
Keller Williams Realty of Manatee Bradenton, FL	1	681
RE/MAX Diamond, Realtors Kendall Park, NJ	2	681
RE/MAX Destination Vernon, CT	3	680
RE/MAX Solutions Gilbert, AZ	1	680
RE/MAX West Muskegon, MI	2	680
Berkshire Hathaway HomeServices Beazley, REALTORS Evans, GA	11	678
CENTURY 21 King Rancho Cucamonga, CA	2	678
CENTURY 21 Wright-Pace Real Estate Jonesboro, AR	2	678
Coldwell Banker Innovations Hagerstown, MD	3	678
RE/MAX Advantage Realty Dubuque, IA	1	678
RE/MAX Sauk Valley Sterling, IL	1	678
RE/MAX Mi Casa Chicago, IL	1	677
RE/MAX Parkside Real Estate Paso Robles, CA	1	677
Berkshire Hathaway Homeservices United Properties Baton Rouge, LA	3	676
Coldwell Banker Intercoastal Realty Rincon, GA	1	676
HomeSmart Preferred Realty Pueblo, CO	2	675
CENTURY 21 Service Realty Paducah, KY	2	674
Coldwell Banker Alfred Saliba Realty Dothan, AL	1	674

COMPANY	OFFICES	2018 SIDES
RE/MAX Alliance Slidell, LA	2	674
RE/MAX Preferred Baltimore, MD	1	674
Berkshire Hathaway HomeServices Dawson Ford Garbee & Co. Lynchburg, VA	3	673
RE/MAX Legacy Realty Oxford, MS	1	672
RE/MAX Advisors Coral Springs, FL	1	671
RE/MAX Hometown Choice Lakeville, NY	5	671
RE/MAX Competitive Edge Bernardsville, NJ	2	670
RE/MAX Results Sciota, PA	1	670
RE/MAX Town & Country West Chester, PA	1	669
Coldwell Banker Blackstone Realty Rancho Cucamonga, CA	3	667
CENTURY 21 Arizona West Wickenburg, AZ	5	666
Ocean Atlantic Sotheby's International Realty Rehoboth Beach, DE	3	666
CENTURY 21 Platinum Properties Clarksville, TN	2	664
RE/MAX Preferred Realtors Newtown Square, PA	2	664
CENTURY 21 Homefinders of Hawaii Waipahu, HI	3	663
CENTURY 21 Pride Realty New Lenox, IL	2	663
RE/MAX Select Albuquerque, NM	3	662
RE/MAX Assured Maitland, FL	1	661
ERA Neubauer Real Estate, Inc. Panama City, FL	3	660
EXIT Real Estate Solutions Hendersonville, TN	1	660
CENTURY 21 Row Livonia, MI		658

COMPANY	OFFICES	2018 SIDES
RE/MAX Preferred Texarkana, TX	1	658
CENTURY 21 AA Realty Seaford, NY	2	657
Coldwell Banker Valley Brokers Corvallis, OR	2	657
RE/MAX Advantage Realty Antioch, IL	1	657
CENTURY 21 High Desert Idaho Falls, ID	4	656
RE/MAX Professional Baton Rouge, LA	1	656
Berkshire Hathaway HomeServices Stein & Summers Real Estate St. Joseph, MO	2	654
CENTURY 21 New Heritage Hampshire, IL	4	654
RE/MAX Advantage Raleigh, NC	1	654
RE/MAX Cinco Ranch Katy, TX	1	654
Coldwell Banker Mulleady Inc., Realtors Minocqua, WI	4	653
Berkshire Hathaway HomeServices Myrtle Beach Real Estate Myrtle Beach, SC	2	652
RE/MAX 5 Star Realty Pasadena, TX	1	652
RE/MAX Alliance Group Gilbert, AZ	1	652
CENTURY 21 C. Watson Fresno, CA	1	650
CENTURY 21 Sbarra & Wells Johnson City, NY	3	649
Arizona Best Real Estate Scottsdale, AZ	4	648
Keller Williams North Shore West Libertyville, IL	1	648
Fresyes Realty Fresno, CA	1	646
RE/MAX N.O. Properties New Orleans, LA	1	645
Marx-Bensdorf Realtors Memphis, TN	1	644

COMPANY	OFFICES	2018 SIDES
RE/MAX Metro Houston, TX	1	644
CENTURY 21 Yarrow & Associates Realtors Lancaster, CA	1	643
Colorado Group Realty Steamboat Springs, CO	3	643
RE/MAX Realty Associates Munster, IN	1	643
HomeSmart Lifestyles Queen Creek, AZ	2	642
ERA Team Real Estate Conway, AR	1	641
RE/MAX Partners Berwyn, IL	1	641
Coldwell Banker Reehl Properties, Inc. Fairhope, AL	2	640
Keller Williams Realty Southern Oregon Medford, OR	1	640
CENTURY 21 Connect Realty Roswell, GA	1	639
CENTURY 21 Northwest Realty Glendale, AZ	3	639
RE/MAX Revealty Columbus, OH	3	639
CENTURY 21 Lund, Realtors Chehalis, WA	2	638
RE/MAX Distinctive Real Estate McLean, VA	2	638
RE/MAX Grande Grand Blanc, MI	1	638
ERA All In One Realty Albany, GA	1	637
RE/MAX Golden Empire Bakersfield, CA	1	637
RE/MAX Ocean Properties Juno Beach, FL	4	636
RE/MAX of Spokane Spokane Valley, WA	1	636
RE/MAX Premier Properties Louisville, KY	1	636
RE/MAX Real Estate Leaders Middletown, NJ	2	636

COMPANY	OFFICES	2018 SIDES
Keller Williams Umpqua Valley Roseburg, OR	1	634
NextHome Realty Center Cypress, TX	3	634
RE/MAX Realty Source Jackson, TN	1	634
Today Sotheby's International Realty San Carlos, CA	3	634
ERA Davis & Linn Jacksonville, FL	2	633
RE/MAX Platinum Properties Margate City, NJ	5	633
RE/MAX Premier Chicago, IL	1	633
Atlantic Sotheby's International Realty Virginia Beach, VA	3	632
Better Homes and Gardens Real Estate Franklin Group Kaysville, UT	3	632
RE/MAX Central Realty Lake Mary, FL	2	632
RE/MAX Full Spectrum Healdsburg, CA	3	632
RE/MAX Mountain Properties Prescott, AZ	2	632
RE/MAX Realty Group Greenfield, IN	2	632
Better Homes and Gardens Real Estate Wilkins & Associates Stroudsburg, PA	4	631
Berkshire Hathaway HomeServices Premier Properties Houston, TX	8	630
Coldwell Banker King Asheville, NC	6	630
RE/MAX Dynamic Agents Mankato, MN	2	628
RE/MAX Stars Mount Vernon, OH	1	626
Coldwell Banker Premier Real Estate Valdosta, GA	1	625
RE/MAX Advantage Rapid City, SD	1	625
RE/MAX Premier Realty Prairie Village, KS	1	625

COMPANY	OFFICES	2018 SIDES
Berkshire Hathaway HomeServices American Heritage Real Estate Elk Grove Village, IL	1	623
Berkshire Hathaway HomeServices California Properties Torrance, CA	3	623
Berkshire Hathaway HomeServices Hodrick Realty Williamsport, PA	4	623
HomeSmart First Advantage Realty Voorhees, NJ	3	623
RE/MAX On the River Newburyport, MA	3	623
CENTURY 21 Premiere Realty Sikeston, MO	3	622
RE/MAX Real Estate Group Martinsburg, WV	3	622
Berkshire Hathaway HomeServices Prime Properties Greenville, NC	1	621
Coldwell Banker A Hartwig Company Lancaster, CA	1	621
EXIT Realty Consultants Turlock, CA	7	621
RE/MAX 1st Service Orland Park, IL	1	620
RE/MAX Results Concord Township, OH	1	620
CENTURY 21 Selling Paradise Cape Coral, FL	2	619
RE/MAX Properties of the Summit Frisco, CO	2	619
Keller Williams Points East Greenville, NC	1	618
RE/MAX Signature Properties Mascoutah, IL	2	618
Keller Williams Realty-LS Los Alamitos, CA	1	617
RE/MAX Results Realty Group Altoona, PA	2	617
Coldwell Banker Town & Country Moreno Valley, CA	4	616
Keller Williams Realty Burbank Burbank, CA	1	616
RE/MAX Central Realty Asheboro, NC	1	616

COMPANY	OFFICES	2018 SIDES
EXIT Realty Crutcher Lawrenceburg, KY	3	615
Keller Williams Fort Wayne Fort Wayne, IN	1	615
CENTURY 21 Larry Miller Realty, Inc. Evans, GA	2	614
RE/MAX Realty Professionals Mobile, AL	1	614
Berkshire Hathaway HomeServices Zack Shore, REALTORS Manahawkin, NJ	6	612
Keller Williams Integrity Lawrence, KS	1	612
Coldwell Banker Robbins & Free Realty Warner Robins, GA	2	611
RE/MAX Trend Cape Coral, FL	1	611
CENTURY 21 Real Estate Champions Madeira Beach, FL	1	610
CENTURY 21 Bill Nye Realty, Inc. Zephyrhills, FL	1	609
Coldwell Banker Mason Morse Real Estate Aspen, CO	7	609
RE/MAX 2000 Philadelphia, PA	1	609
RE/MAX Edge Weldon Spring, MO	2	609
RE/MAX Real Estate Associates Houston, TX	2	609
HomeSmart Professionals Lakeside, AZ	3	607
Keller Williams Select Realtors Annapolis, MD	1	607
RE/MAX Town Centre Orlando, FL	4	607
Berkshire Hathaway Homeservices Silverhawk Realty Caldwell, ID	5	606
ERA Young Realty & Investment Payson, AZ	3	606
RE/MAX Consultant Group New Albany, OH	3	606
RE/MAX of Midland Midland, MI	1	606

COMPANY	OFFICES	2018 SIDES
Barrett Sotheby's International Realty Concord, MA	7	605
Berkshire Hathaway HomeServices Benchmark Realty Shawnee, OK	2	605
CENTURY 21 Jack Associates South Burlington, VT	10	605
RE/MAX Revolution Gladstone, MO	1	605
RE/MAX Platinum Realty Sarasota, FL	5	604
RE/MAX Premier Wichita, KS	1	604
CENTURY 21 Real Estate Center Lynnwood, WA	1	603
Coldwell Banker Seaside Realty Kitty Hawk, NC	3	603
RE/MAX Edge Davison, MI	2	603
RE/MAX Island Realty Hilton Head Island, SC	3	603
CENTURY 21 Sonoma Realty Winnemucca, NV	2	602
RE/MAX Dream Properties Northville, MI	3	602
RE/MAX Elite Homes Moline, IL	1	602
RE/MAX The Group Casper, WY	1	602
CENTURY 21 Thomas Realty, Inc. North Myrtle Beach, SC	2	601
RE/MAX Central Las Vegas, NV	1	601
RE/MAX New Beginnings Realty Toms River, NJ	1	601
Coldwell Banker Holman Premier Realty Klamath Falls, OR	1	600
ERA Real Estate Professionals Virginia Beach, VA	3	600
CENTURY 21 The Neil Company Real Estate Roseburg, OR	2	599
ERA Doty Real Estate Jonesboro, AR	1	599

COMPANY	OFFICES	2018 SIDES
RE/MAX Unlimited Harrison, AR	2	599
Coldwell Banker Reilly & Sons Leavenworth, KS	1	598
Keller Williams Signature Realty Diamond Bar, CA	1	598
RE/MAX Masters Clay, NY	3	597
Keller Williams Realty Northwest Montana Kalispell, MT	1	596
RE/MAX Real Estate Executives Bowling Green, KY	2	596
Better Homes and Gardens Real Estate All Seasons Chanhasen, MN	7	595
Coldwell Banker Lake Oconee Realty / Lake Country Greensboro, GA	4	595
ERA Liberty Realty Charles Town, WV	2	595
EXIT Kingdom Realty/EXIT Realty Landmark Forest Hills, NY	3	595
RE/MAX Realty Professionals Bloomington, IN	1	595
RE/MAX Moves Simpsonville, SC	3	594
RE/MAX Professional Realty Group Owensboro, KY	2	593
Coldwell Banker Real Estate Professionals Iowa City, IA	1	592
Nourmand & Associates Beverly Hills, CA	3	592
RE/MAX Alliance Branford, CT	2	592
RE/MAX Paramount Properties Lakeland, FL	1	592
CENTURY 21 House of Realty, Inc. Marion, IL	5	591
RE/MAX Real Estate Solutions Anderson, IN	1	591
Berkshire Hathaway Homeservices All American Homes Fayetteville, NC	2	590
RE/MAX Roots Berryville, VA	2	590

COMPANY	OFFICES	2018 SIDES
Coldwell Banker Heritage House Realtors Durango, CO	1	589
EXIT Realty Midwest Spirit Lake, IA	4	589
RE/MAX Advantage Portage, MI	1	589
RE/MAX Heritage Green Bay, WI	3	589
Berkshire Hathaway Homeservices Elite Real Estate Sacramento, CA	1	588
Coldwell Banker Harbour Realty, Inc. Accomac, VA	4	586
RE/MAX Results Owasso, OK	1	586
Berkshire Hathaway HomeServices Chaplin Williams Realty Fernandina Beach, FL	2	585
CENTURY 21 Smith Branch & Pope Tifton, GA	3	585
Coldwell Banker Lewis-Kirkeby-Hall Rapid City, SD	1	585
HomeSmart Real Estate Associates Seattle, WA	3	585
RE/MAX 1st Choice Cranston, RI	1	585
RE/MAX 5 Star Realty Hollywood, FL	3	585
RE/MAX Elite Realty Franklin, NC	1	585
RE/MAX Quality Realty Sandusky, OH	2	585
RE/MAX Excellence Realty Silver Spring, MD	1	584
Coldwell Banker Carroll Realty, Inc. Panama City, FL	3	583
Hodge & Kittrell Sotheby's International Realty Raleigh, NC	2	583
Keller Williams Realty South Pasadena/San Gabriel Valley Alhambra, CA	1	582
RE/MAX Riverside Topsham, ME	2	582
RE/MAX Westside, Realtors Houston, TX	1	582

COMPANY	OFFICES	2018 SIDES
Bailey Properties Inc. Aptos, CA	4	581
Keller Williams Realty Central Valley Chester, NY	1	581
CENTURY 21 Alliance Realty Spring Hill, FL	3	580
Coldwell Banker F.I. Grey & Son Residential, Inc. New Port Richey, FL	2	580
HomeSmart Success Maricopa, AZ	2	580
RE/MAX Northern Edge Realty Berlin, NH	4	580
Berkshire Hathaway HomeServices de Movellan Properties Lexington, KY	1	579
RE/MAX Advantage Lewisville, TX	4	579
RE/MAX Professionals Bolingbrook, IL	2	579
RE/MAX Elite Huntingdon Valley, PA	1	578
RE/MAX Professionals Cottage Grove, MN	4	578
RE/MAX House Values Mount Arlington, NJ	3	577
RE/MAX Innovation Orlando, FL	2	577
CENTURY 21 Hometown Brokers Billings, MT	1	576
RE/MAX First Choice Baltimore, MD	2	576
CENTURY 21 A-1 Nolan Realty, LLC West Springfield, MA	5	573
CENTURY 21 Premiere Properties Pepper Pike, OH	1	573
Coldwell Banker DuFour Realty Chico, CA	1	573
RE/MAX Realty/Findlay Findlay, OH	1	573
Keller Williams Realty Partners Park Ridge, IL	1	572
RE/MAX Central Coventry, RI	1	572

COMPANY	OFFICES	2018 SIDES
Coldwell Banker Coastal Rivers Realty Washington, NC	2	571
RE/MAX Titanium Rosemead, CA	1	571
Coldwell Banker REA Omaha, NE	1	570
Hunziker & Associates, REALTORS Ames, IA	3	570
CENTURY 21 Fairway Realty Apple Valley, CA	1	568
RE/MAX Acadiana Lafayette, LA	2	568
RE/MAX of Gettysburg Gettysburg, PA	1	568
CENTURY 21 Coast to Coast Tierra Verde, FL	4	567
EXIT Realty Dubque Dubuque, IA	2	567
Better Homes and Gardens Real Estate Young & Company Spartanburg, SC	1	566
CENTURY 21 Gemini LLC Wayne, NJ	2	566
Colorado Landmark, Realtors Boulder, CO	2	566
RE/MAX Premier Group Longview, WA	1	566
RE/MAX River's Edge East Providence, RI	3	566
RE/MAX Sunset Realty Bayonet Point, FL	2	566
CENTURY 21 Charles Smith Agency, Inc. Edison, NJ	2	565
RE/MAX Preferred Realty Greenville, NC	1	565
Berkshire Hathaway HomeServices Worldwide, REALTORS Keller, TX	3	563
Berkshire Hathaway HomeServices Colorado Properties Vail, CO	8	562
CENTURY 21 American Heritage Realty Lower Burrell, PA	3	562
Coldwell Banker First, Realtors Walla Walla, WA	1	562

COMPANY	OFFICES	2018 SIDES
ERA Evergreen Real Estate Company Hilton Head Island, SC	4	562
Keller Williams Elite Realty Owensboro, KY	1	561
RE/MAX Professionals Inc. Sioux Falls, SD	1	560
Coldwell Banker Antrim-Piper, Wenger, Realtors Salina, KS	1	559
RE/MAX of Hot Springs Village Hot Springs Village, AR	1	556
Coldwell Banker Hulse Real Estate Farmington, MO	1	555
Encore Sotheby's International Realty Carmel, IN	5	555
RE/MAX Desert Showcase Peoria, AZ	2	555
RE/MAX Premiere Group Tuscaloosa, AL	1	555
CENTURY 21 Northside San Antonio, TX	1	554
RE/MAX Elite Brooklyn, NY	2	554
Keller Williams Greater Binghamton Binghamton, NY	1	553
Keller Williams Realty Baltimore, MD	1	552
RE/MAX Results South Jordan, UT	1	552
RE/MAX Champions Louisville, KY	4	551
RE/MAX Compass Houston, TX	1	551
RE/MAX Capital City Cedar Park, TX	2	550
RE/MAX Flagship Narragansett, RI	1	550
Real Living Casa Fina Realty Tampa, FL	1	550
Coldwell Banker Riviera Realty, Inc. Brick, NJ	8	548
RE/MAX In Motion Inc. Coral Springs, FL	2	548

COMPANY	OFFICES	2018 SIDES
RE/MAX Capitol Properties Cheyenne, WY	1	547
RE/MAX Realty Professionals Inc. Harrisburg, PA	1	547
Real Living Realty Advisors Valdosta, GA	1	547
Glacier Sotheby's International Realty Whitefish, MT	5	546
RE/MAX Leaders Centennial, CO	1	546
RE/MAX Excellence Las Vegas, NV	1	545
RE/MAX Capital Realty Tampa, FL	2	544
CENTURY 21 Boling & Associates, Inc. Myrtle Beach, SC	1	543
Coldwell Banker Plourde Real Estate Waterville, ME	1	543
RE/MAX 100 Inc. Lakewood, CO	1	543
RE/MAX Executives Eagle, ID	2	543
Realty Executives Premiere Wheaton, IL	2	543
CENTURY 21 Birchwood Realty Cape Coral, FL	1	542
Keller Williams Realty Lake Ridge Woodbridge, VA	1	542
RE/MAX Five Star Realty Laughlin, NV	4	542
Janet McAfee Inc. St. Louis, MO	1	541
RE/MAX Distinguished Homes & Properties Tuckahoe, NY	1	540
RE/MAX Metro Plus Columbus, OH	1	540
CENTURY 21 Alicia Trevino Realtors Mesquite, TX	1	539
CENTURY 21 LeMac Realty Mountain Home, AR	3	539
EXIT Realty Garden Gate Team Portland, TN	3	539

COMPANY	OFFICES	2018 SIDES
CENTURY 21 Surette Real Estate Waterville, ME	1	537
Coldwell Banker Canyonside Realty Twin Falls, ID	3	536
RE/MAX Real Estate Unlimited Charleston, WV	3	536
Keller Williams Realty Yuba Sutter Yuba City, CA	1	535
RE/MAX Homeland Realtors Freehold, NJ	2	534
CENTURY 21 Advantage Monroe, WI	1	533
RE/MAX Peak to Peak Winter Park, CO	2	533
RE/MAX Preferred Professionals Kingman, AZ	1	533
RE/MAX Professional Realty Exton, PA	1	533
Coldwell Banker Beachside Realtors Huntington Beach, CA	4	532
Coldwell Banker Willis-Smith Company New Bern, NC	1	532
Jones Group Realtors Amherst, MA	3	532
RE/MAX First Russellville, AR	1	532
CENTURY 21 First Realty, Inc. Waite Park, MN	2	531
RE/MAX Destiny Cambridge, MA	2	531
RE/MAX Results Orem, UT	1	531
RE/MAX Realty Centre Yorba Linda, CA	2	530
RE/MAX Universal Realty Sheboygan Falls, WI	1	530
Coldwell Banker Solano Pacific Benicia, CA	1	529
CENTURY 21 Mike D. Bono & Co.'s Lake Charles, LA	1	528
RE/MAX First Los Alamos, NM	1	528

COMPANY	OFFICES	2018 SIDES
RE/MAX Reliance Souderton, PA	1	528
RE/MAX Results Lagrange Lagrange, GA	1	528
Berkshire Hathaway HomeServices Elite Properties Edwardsville, IL	2	527
Berkshire Hathaway HomeServices Page Realty Medfield, MA	3	527
Coldwell Banker Today's Realtors, LLC Peru, IL	1	527
Lenihan Sotheby's International Realty Louisville, KY	1	527
RE/MAX Villa North Bergen, NJ	3	527
RE/MAX Bryan College Station College Station, TX	1	526
CENTURY 21 BW Preferred, Inc. Mason City, IA	3	525
RE/MAX Landmark Terrell, TX	3	525
RE/MAX Results Omaha, NE	1	525
Keller Williams Realty Glendale Glendale, CA	1	524
RE/MAX of Barrington Barrington, IL	2	524
RE/MAX Preferred Oklahoma City, OK	1	524
RE/MAX Synergy Bedford, NH	1	524
Unlimited Sotheby's International Realty Brookline, MA	4	524
EXIT Real Estate Property Solutions New Smyrna Beach, FL	4	523
Keller Williams Team Realty Clifton, NJ	1	523
RE/MAX Centex, Realtors Waco, TX	2	522
RE/MAX North Amherst, NY	2	522
RE/MAX Partners Evans, GA	1	522

COMPANY	OFFICES	2018 SIDES
CENTURY 21 S.G.R. Chicago, IL	2	521
RE/MAX 2000 Crete, IL	1	521
RE/MAX Action Associates Exton, PA	1	521
RE/MAX Millennium Huntingdon Valley, PA	2	521
CENTURY 21 Elm, Realtors Park Ridge, IL	1	520
Keller Williams Realty Carlsbad Carlsbad, CA	1	520
RE/MAX Heritage Properties Flanders, NJ	2	520
RE/MAX United Port Washington, WI	3	520
RE/MAX Tri-Star Montgomery, AL	1	519
CENTURY 21 Veterans Levittown, PA	3	518
RE/MAX Advantage Realty Trinity, FL	1	518
RE/MAX Central Group Toledo, OH	1	518
Beyond Realty, Inc. Fargo, ND	1	517
RE/MAX Elite Homes QC Davenport, IA	1	516
CENTURY 21 Advanced All Service Realty, Inc. Sebring, FL	1	515
RE/MAX 1st Olympic Lynchburg, VA	2	514
RE/MAX Visalia Visalia, CA	2	514
RE/MAX Hometown Moorestown, NJ	1	513
RE/MAX Revolution Princeton, IN	3	513
Keller Williams Realty Chino Hills Chino Hills, CA	1	512
CENTURY 21 Hardee-Team Realty Tomball, TX	5	511

COMPANY	OFFICES	2018 SIDES
RE/MAX Alliance Huntsville, AL	1	511
Berkshire Hathaway Homeservices Biros Real Estate Evergreen Park, IL	1	510
CENTURY 21 John Walton Realtors Lubbock, TX	1	510
RE/MAX 24/7 Real Estate Appleton, WI	2	510
RE/MAX Key Properties Bend, OR	2	509
RE/MAX Leading Edge Concord, NC	1	509
RE/MAX Top Performers Lake Bluff, IL	1	509
Keller Williams Hometown Realty Swedesboro, NJ	1	508
NextHome Experience Bangor, ME	1	508
RE/MAX Premier Warren, NJ	1	508
RE/MAX Real Team Realty Ashland, KY	1	507
Better Homes and Gardens Real Estate Star Homes Grayslake, IL	2	506
Coldwell Banker McMillan and Associates Florence, SC	1	506
Keller Williams Realty Whittier, CA	1	506
RE/MAX Specialists Upper Marlboro, MD	1	506
RE/MAX Atlantic Northfield, NJ	2	505
RE/MAX Home Team Waterford, CT	1	505
Keller Williams Realty Northeast Realty Phoenix, AZ	1	504
CENTURY 21 DePiero & Associates, Inc. Parma, OH	1	503
Coldwell Banker The Legacy Group Casper, WY	2	503
RE/MAX Leading Edge Galveston, TX	1	503

COMPANY	OFFICES	2018 SIDES
RE/MAX Masters Perrysburg, OH	2	503
Keller Williams Realty Exclusive Properties Simi Valley, CA	1	502
Keller Williams Realty Roanoke Roanoke, VA	1	502
RE/MAX Advanced Temple City, CA	1	502
RE/MAX Ultimate Realty Jensen Beach, FL	2	502
Coldwell Banker Graben Real Estate, Inc. Albertville, AL	3	501
CENTURY 21 Four Seasons Realty Gatlinburg, TN	2	500
Coldwell Banker M&D Good Life Moriches, NY	4	500
RE/MAX Central Cadillac, MI	2	500

THE REAL TRENDS

FIVE HUNDRED

TOP CORE SERVICES PROVIDERS

Ranking of the 50 firms in the REAL Trends 500 by total core services transactions.

RANK	COMPANY	MORTGAGE TRANS.	TITLE TRANS.	HOME WARRANTY TRANS.	PROPERTY CASUALTY TRANS.	ESCROW TRANS.	TOTAL CORE SERVICES TRANS.
1	HomeServices of America Minneapolis, MN	28,473	115,388	48,836	17,136	30,675	240,508
2	NRT LLC Madison, NJ	15,535	175,723	44,412	2,465	-	238,135
3	Hanna Holdings Pittsburgh, PA	9,697	10,427	15,168	13,342	-	48,634
4	Crye-Leike Real Estate Services Memphis, TN	1,641	12,731	3,310	1,750	-	19,432
5	First Team Real Estate Irvine, CA	-	11,284	-	-	4,999	16,283
6	Allen Tate Companies Charlotte, NC	1,438	5,847	3,266	3,025	-	13,576
7	Shorewest Realtors Brookfield, WI	884	7,988	3,470	132	-	12,474
8	Real Estate One Southfield, MI	1,683	8,487	-	-	-	10,170
9	Berkshire Hathaway HomeServices Homesale Realty Lancaster, PA	810	5,327	1,692	1,998	-	9,827
10	Coldwell Banker Seacoast / Advantage Raleigh, NC	-	6,229	3,032	-	-	9,261
11	Berkshire Hathaway HomeServices MI, Northern IN, Tomie Raines Rockford, MI	-	7,446	715	409	-	8,570
12	Sibcy Cline Realtors Cincinnati, OH	597	1,988	4,489	805	-	7,879
13	Coldwell Banker Legacy Albuquerque, NM	1,111	6,023	-	-	-	7,134
14	Pinnacle Estate Properties, Inc. Malibu, CA	-	5,419	-	-	1,669	7,088

RANK	COMPANY	MORTGAGE TRANS.	TITLE TRANS.	HOME WARRANTY TRANS.	PROPERTY CASUALTY TRANS.	ESCROW TRANS.	TOTAL CORE SERVICES TRANS.
15	Baird & Warner Chicago, IL	1,952	4,910	-	-	-	6,862
16	Realty Executives Tucson Elite Tucson, AZ	-	2,500	1,020	300	2,500	6,320
17	F.C. Tucker Company, Inc. Indianapolis, IN	543	5,611	-	-	-	6,154
18	Coldwell Banker Howard Perry and Walston Realty, Inc. Raleigh, NC	597	3,568	1,085	201	-	5,451
19	The Keyes Company/Illustrated Properties Miami, FL	840	2,344	-	2,095	-	5,279
20	NP Dodge Real Estate Sales, Inc. Omaha, NE	-	4,137	603	250	-	4,990
21	HUNT Real Estate ERA Buffalo, NY	1,710	1,967	-	1,158	-	4,835
22	Carolina One Real Estate Services North Charleston, SC	738	1,485	1,613	847	-	4,683
23	William Raveis Real Estate, Mortgage, and Insurance Shelton, CT	2,211	441	-	1,641	-	4,293
24	Better Homes and Gardens Real Estate Gary Greene Houston, TX	776	1,610	-	1,658	-	4,044
25	McColly Real Estate Schererville, IN	-	3,349	666	-	-	4,015
26	Watson Realty Corp. Jacksonville, FL	499	3,417	-	-	-	3,916
27	Coldwell Banker Heritage Dayton, OH	425	1,950	1,250	250	-	3,875
28	Berkshire Hathaway HomeServices The Preferred Realty Wexford, PA	1,163	2,638	-	-	-	3,801
29	@properties Chicago, IL	-	3,689	-	-	-	3,689
30	Cutler Real Estate Canton, OH	-	3,091	428	50	-	3,569
31	Berkshire Hathaway HomeServices Select Properties St. Louis, MO	-	3,168	-	-	-	3,168
32	Better Homes and Gardens Real Estate Rand Realty Nanuet, NY	718	1,828	-	604	-	3,150
33	CENTURY 21 New Millennium Alexandria, VA	516	2,609	-	-	-	3,125
34	Lyon Real Estate Sacramento, CA	367	-	2,543	183	-	3,093

RANK	COMPANY	MORTGAGE TRANS.	TITLE TRANS.	HOME WARRANTY TRANS.	PROPERTY CASUALTY TRANS.	ESCROW TRANS.	TOTAL CORE SERVICES TRANS.
35	Better Homes and Gardens Real Estate The Masiello Group Bedford, NH	503	1,781	399	382	-	3,065
36	The Group, Inc. Real Estate Fort Collins, CO	609	2,293	-	-	-	2,902
37	Real Living Kee Realty Clinton Township, MI	-	2,092	736	-	-	2,828
38	Five Star Real Estate Grand Rapids, MI	-	2,730	-	-	-	2,730
39	Rose & Womble Realty Virginia Beach, VA	511	1,196	-	-	870	2,577
40	Berkshire Hathaway HomeServices Towne Realty Virginia Beach, VA	746	1,742	-	-	-	2,488
41	RE/MAX of Reading Wyomissing, PA	69	1,574	423	364	-	2,430
42	Ruhl&Ruhl Realtors Davenport, IA	727	-	1,397	248	-	2,372
43	Michael Saunders & Company Sarasota, FL	301	1,328	294	440	-	2,363
44	Stark Company Realtors Madison, WI	76	998	768	-	-	1,842
45	Berkshire Hathaway HomeServices Florida Properties Group Trinity, FL	-	1,750	-	-	-	1,750
46	Chinowth & Cohen Realtors Tulsa, OK	-	1,730	-	-	-	1,730
47	RE/MAX First Clinton Township, MI	80	1,271	356	-	-	1,707
48	Keller Williams Capital Properties Washington, DC	-	1,474	-	-	-	1,474
49	RE/MAX Select Realty Cranberry, PA	-	1,409	-	-	-	1,409
50	Latter & Blum Companies ERA Powered New Orleans, LA	427	215	200	503	-	1,345

REAL TRENDS

FIVE HUNDRED

CORE SERVICES

As leading firms have diversified, so too, have we decided to follow this development by tracking the sales of mortgage, title insurance, home warranty policies and homeowners insurance policies, the products that are sold most frequently by leading residential real estate firms. We have produced rankings of the sales of primary services by units sold only. Please note that these figures have not been verified.

REAL Trends 500 firms which close 500 units or more

COMPANY	# CLOSED MORTGAGE UNITS
HomeServices of America	28,473
NRT LLC	15,535
Hanna Holdings	9,697
William Raveis Real Estate, Mortgage, and Insurance	2,211
Baird & Warner	1,952
HUNT Real Estate ERA	1,710
Real Estate One	1,683
Crye-Leike Real Estate Services	1,641
Allen Tate Companies	1,438
Berkshire Hathaway HomeServices The Preferred Realty	1,163
Coldwell Banker Legacy	1,111
Shorewest Realtors	884
The Keyes Company/Illustrated Properties	840
Berkshire Hathaway HomeServices Homesale Realty	810
Better Homes and Gardens Real Estate Gary Greene	776

COMPANY	# CLOSED MORTGAGE UNITS
Berkshire Hathaway HomeServices Towne Realty	746
Carolina One Real Estate Services	738
Ruhl&Ruhl Realtors	727
Better Homes and Gardens Real Estate Rand Realty	718
PARKS	690
The Group, Inc. Real Estate	609
Sibcy Cline Realtors	597
Coldwell Banker Howard Perry and Walston Realty, Inc.	597
Select Group	575
F.C. Tucker Company, Inc.	543
CENTURY 21 New Millennium	516
Rose & Womble Realty	511
Better Homes and Gardens Real Estate The Masiello Group	503

THE REAL TRENDS

FIVE HUNDRED

CORE SERVICES

Top Firms Ranked by Home Warranty Policies

REAL Trends 500 firms which close 500 units or more

COMPANY	# HOME WARRANTY POLICIES SOLD
HomeServices of America	48,836
NRT LLC	44,412
Hanna Holdings	15,168
Sibcy Cline Realtors	4,489
Shorewest Realtors	3,470
Crye-Leike Real Estate Services	3,310
Allen Tate Companies	3,266
Coldwell Banker Seacoast / Advantage	3,032
Lyon Real Estate	2,543
Berkshire Hathaway HomeServices Homesale Realty	1,692
Carolina One Real Estate Services	1,613
Ruhl&Ruhl Realtors	1,397
Coldwell Banker Heritage	1,250
Coldwell Banker Howard Perry and Walston Realty, Inc.	1,085
Realty Executives Tucson Elite	1,020

COMPANY	# HOME WARRANTY POLICIES SOLD
Stark Company Realtors	768
Real Living Kee Realty	736
Berkshire Hathaway HomeServices MI, Northern IN, Tomie Raines	715
F.C. Tucker Emge Realtors	709
McColly Real Estate	666
Coldwell Banker Harris McHaney & Faucette	619
NP Dodge Real Estate Sales, Inc.	603
RE/MAX Preferred Group	563
CENTURY 21 Arizona Foothills	520

THE REAL TRENDS FIVE HUNDRED CORE SERVICES

Top Firms Ranked by Homeowners Insurance Policies

REAL Trends 500 firms which close 500 units or more

COMPANY	# CLOSED HOMEOWNERS INSURANCE POLICIES	COMPANY	# CLOSED HOMEOWNERS INSURANCE POLICIES
HomeServices of America	17,136	William Raveis Real Estate, Mortgage, and Insurance	1,641
Hanna Holdings	13,342	HUNT Real Estate ERA	1,158
Allen Tate Companies	3,025	Carolina One Real Estate Services	847
NRT LLC	2,465	Sibcy Cline Realtors	805
The Keyes Company/Illustrated Properties	2,095	Better Homes and Gardens Real Estate Rand Realty	604
Berkshire Hathaway HomeServices Homesale Realty	1,998	Latter & Blum Companies ERA Powered	503
Crye-Leike Real Estate Services	1,750		
Better Homes and Gardens Real Estate Gary Greene	1,658		

THE REAL TRENDS

FIVE HUNDRED

CORE SERVICES

Top Firms Ranked by Title Closings

REAL Trends 500 firms which close 500 units or more

COMPANY	# CLOSED TITLE UNITS
NRT LLC	175,723
HomeServices of America	115,388
Crye-Leike Real Estate Services	12,731
First Team Real Estate	11,284
Hanna Holdings	10,427
Real Estate One	8,487
Shorewest Realtors	7,988
Berkshire Hathaway HomeServices MI, Northern IN, Tomie Raines	7,446
Coldwell Banker Seacoast / Advantage	6,229
Coldwell Banker Legacy	6,023
Allen Tate Companies	5,847
F.C. Tucker Company, Inc.	5,611
Pinnacle Estate Properties, Inc.	5,419
Berkshire Hathaway HomeServices Homesale Realty	5,327
Baird & Warner	4,910

COMPANY	# CLOSED TITLE UNITS
NP Dodge Real Estate Sales, Inc.	4,137
@properties	3,689
Coldwell Banker Howard Perry and Walston Realty, Inc.	3,568
Watson Realty Corp.	3,417
McColly Real Estate	3,349
Berkshire Hathaway HomeServices Select Properties	3,168
Cutler Real Estate	3,091
Five Star Real Estate	2,730
Berkshire Hathaway HomeServices The Preferred Realty	2,638
CENTURY 21 New Millennium	2,609
Realty Executives Tucson Elite	2,500
The Keyes Company/Illustrated Properties	2,344
The Group, Inc. Real Estate	2,293
Real Living Kee Realty	2,092
Sibcy Cline Realtors	1,988
HUNT Real Estate ERA	1,967

COMPANY	# CLOSED TITLE UNITS
Coldwell Banker Heritage	1,950
Better Homes and Gardens Real Estate Rand Realty	1,828
Better Homes and Gardens Real Estate The Masiello Group	1,781
Berkshire Hathaway HomeServices Florida Properties Group	1,750
Berkshire Hathaway HomeServices Towne Realty	1,742
Chinowth & Cohen Realtors	1,730
Better Homes and Gardens Real Estate Gary Greene	1,610
RE/MAX of Reading	1,574
Carolina One Real Estate Services	1,485
Keller Williams Capital Properties	1,474
RE/MAX Select Realty	1,409
The Russell Realty Co	1,342
Michael Saunders & Company	1,328
RE/MAX First	1,271
Rose & Womble Realty	1,196

COMPANY	# CLOSED TITLE UNITS
Stark Company Realtors	998
8z Real Estate	998
The Signature Real Estate Companies	923
The AgentOwned Realty Co.	857
PalmerHouse Properties	816
The Danberry Co., Realtors	799
Berkshire Hathaway HomeServices New Jersey Properties	700
Douglas Elliman Real Estate	640



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