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# THE THOUSAND

AS ADVERTISED IN THE WALL STREET JOURNAL.

## RANKING THE TOP REAL ESTATE PROFESSIONALS & TEAMS

by:  
Transactions Sides  
Sales Volume

THE

2019



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In composing REAL Trends + Tom Ferry The Thousand, as advertised in *The Wall Street Journal* and REAL Trends + Tom Ferry America's Best Real Estate Professionals rankings, we request applications from virtually every leading brokerage organization, Realtor® Association, and MLS, as well as a variety of other sources. We recognize that not every eligible sales professional knows of these ranking reports and there are some who prefer not to share their data with us. There are some that are missed. Each submission is verified through a third-party source.

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# PRODUCING TOP AGENTS SINCE 1911



We proudly congratulate our truly exceptional agents who have made REAL TRENDS & TOM FERRY THE THOUSAND LIST OF 2019

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THE ALTMAN BROTHERS TEAM

ANDERS/AUSTAD TEAM

LINDSAY BARTON BARRETT

BELMONTE & SANCHEZ

THE NOBLE BLACK TEAM

CARMENATE / DUCHON

THE CARROLL TEAM

ERNIE CARSWELL & ASSOCIATES

JANICE CHANG TEAM

ANN CUTBILL LENANE

ERICA GROSSMAN

DIANA HERMANOWSKI

MADELINE HULT ELGHANAYAN

LEAVITT & MCINTOSH

JUDITH LEDERER

THE MARONI TEAM

LAUREN MUSS

THE HOLLY PARKER TEAM

THE RANDY & NICK TEAM

JANNA RASKOPF

THE RUBIN TEAM

RUNDHAUG & NEUHAUSER TEAM

SABRINA SALTIEL TEAM

SHARI SCHARFER ROLLINS

THE SHEMESH TEAM

NEAL SROKA

RICHARD STEINBERG TEAM

THE SUKENIK-GLAZER TEAM

TIROSH & TEAM



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# CONGRATULATIONS

to the individual real estate professionals and teams that qualified to be part of this year's REAL Trends & Tom Ferry The Thousand, as advertised in *The Wall Street Journal*. In an industry that has nearly 1.4 million people involved in residential real estate sales, the fact that these sales associates have achieved the level of sales it takes to be in this esteemed group is outstanding. This is the thirteenth year REAL Trends published the ranking of the top sales professionals in the United States. These superb professionals closed 194,715 sides and more than \$90 billion in sales volume in 2018—a new record for sales volume for this group and a 9 percent increase from The Thousand last year. It is incredible to consider that 1,000 sales professionals and teams could accomplish so much. We could not have assembled this ranking of the nation's finest and most productive real estate sales professionals without the assistance of the real estate industry's leaders. We thank the leaders of the nation's largest real estate brands and networks, local and state associations of Realtors® and many multiple listing systems (MLSs) for their efforts to support the compilation and verification of the data that applicants submitted to REAL Trends.

Please note that while we reached out to more than 2,000 separate U.S. realty organizations in an attempt to reach every sales professional who might qualify to be ranked on this list, it is highly likely that there are some fine real estate sales professionals who are not listed here. Some may not be here because they did not want to apply and others because the word of this ranking did not reach them. Thus, this version of REAL Trends The Thousand, as advertised in *The Wall Street Journal*, may not be a complete list.

## METHODOLOGY

The application process begins in January when we send applications to those who qualified in past years. Then, we contact national real estate brands so that they may encourage sales associates and teams to apply. We also work directly with all brokerage firms ranked on the REAL Trends 500 and Up-and-Comers and virtually every local and state Association of Realtors®. We invite each of these parties to either submit qualified candidates to us or to let us know who may qualify, and then we reach out to them directly. All production listed is based on the prior calendar year's closed residential sales. We do not include leases or commercial sales. These numbers may include off-market listings. While we list the city and state of the main office where the sales professional or team is located, the sales included in the numbers may come from various other markets if the sales professional does business across multiple MLSs, cities and/or states. We require independent, third-party verification for every sales professional and team. These take many forms, but the source for the verification must be independent of the sales professional or team that submits an application. We make no exceptions to this rule.



A handwritten signature in black ink that reads "Steve Murray".

**STEVE MURRAY**  
President  
REAL Trends, Inc.



A handwritten signature in black ink that reads "Tom Ferry".

**TOM FERRY**  
Founder & CEO  
Tom Ferry

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# Top 250 Individual Real Estate Professionals by TRANSACTION SIDES



	NAME	COMPANY	SIDES
1.	<b>Ben Caballero</b>	HomesUSA.com Addison, TX	5801.00
2.	<b>Ryan Gehris</b>	USREALTY.com, LLP Womelsdorf, PA	1569.00
3.	<b>Ralph Harvey, III</b>	ListWithFreedom.com Boynton Beach, FL	1215.00
4.	<b>Qizhan Yao</b>	Realmart Realty Millburn , NJ	602.00
5.	<b>Jason Sapphire</b>	www.EntryOnly.com Boston, MA	591.00
6.	<b>Ashley Nicholson</b>	Keller Williams Realty San Antonio, TX	587.00
7.	<b>Derek Morgan</b>	USREALTY.com, LLP Womelsdof, PA	533.00
8.	<b>Christopher Carr</b>	Simple Choice Realty Lafayette Hill, PA	507.00
9.	<b>Ryan Tollefsen</b>	Keller Williams Realty Anchorage, AK	505.00
10.	<b>Kyle Seyboth</b>	Keller Williams Realty Providence, RI	482.00
11.	<b>Sherri Saad</b>	RE/MAX Leading Edge Detroit, MI	357.00
12.	<b>Gwen Mills-Owen</b>	CENTURY 21 Beggins Enterprises Tampa, FL	344.77
13.	<b>Kathleen Forrest</b>	Metro Brokers of Oklahoma Edmond, OK	338.00
14.	<b>Gregory White</b>	Imagine Home Realty Warren, MI	323.50
15.	<b>Robbie Ingle</b>	Coldwell Banker Ingle Safari Realty Lake Charles, LA	312.00

	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
16.	<b>Blair Myers</b>	Better Homes and Gardens Real Estate Success Warner Robins, GA	306.75
17.	<b>Gina Gargeu</b>	CENTURY 21 Downtown Baltimore, MD	304.00
18.	<b>Larry Magguilli</b>	HUNT Real Estate ERA Rochester, NY	300.00
19.	<b>Kimberly Taylor</b>	NextHome First Class Freeport, IL	293.00
20.	<b>Bob Moncavage</b>	Moncavage Pittsburgh, PA	279.00
21.	<b>Brian Hicks</b>	Brian Hicks Real Estate Group Bakersfield, CA	271.00
21.	<b>Randy Waller</b>	W Real Estate Santa Rosa, CA	271.00
23.	<b>Shirley Gary</b>	Engel & Volkers Buckhead Atlanta Atlanta, GA	266.15
24.	<b>Greg Lawrence</b>	Home Avenue Plymouth, MN	263.00
25.	<b>Geraldine Andolina</b>	CENTURY 21 Winklhofer Grand Island, NY	262.00
26.	<b>Jonathan Melvin</b>	Benham Real Estate LLC Norfolk, VA	257.50
27.	<b>Amanda Bell</b>	At Home Realty ASHLAND CITY, TN	255.00
27.	<b>Carlos Alvarez</b>	RE/MAX Total Baton Rouge, LA	255.00
29.	<b>Chris Montalvo</b>	Mirabal Montalvo & Associates Corpus Christi, TX	254.00
30.	<b>Phil Rotondo</b>	Coldwell Banker Residential Real Estate Florida Melbourne, FL	251.00
31.	<b>Scott Friestad</b>	Friestad Realty Shreveport, LA	247.00
31.	<b>Bruno Arapovic</b>	HomeSmart Phoenix, AZ	247.00
33.	<b>Judi Reimer</b>	CENTURY 21 Allstars Pico Rivera, CA	246.00



	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
33.	<b>Kevin Mills</b>	CENTURY 21 The Harrelson Group North Myrtle Beach, SC	246.00
35.	<b>Michael Carroll</b>	RE/MAX Best West Babylon, NY	237.00
35.	<b>Michael Zimmerman</b>	RE/MAX Ultra Chesapeake, VA	237.00
35.	<b>Ryan Kramer</b>	RE/MAX Associates St George, UT	237.00
38.	<b>Michael Kenduck</b>	CENTURY 21 American Homes Syosset, NY	236.00
39.	<b>Ryan Smith</b>	RE/MAX Properties Western Springs, IL	235.00
40.	<b>Cindy Cahill</b>	Realty Executives Select Taylor Mill, KY	234.00
40.	<b>Raymond Megie</b>	Realty Executives Main Street, LLC Lapeer, MI	234.00
42.	<b>Vladimir Oulianov</b>	Woods Bros. Realty Lincoln, NE	233.00
43.	<b>Ronnie Glomb</b>	Your Town Realty Morristown, NJ	227.00
44.	<b>Ryan White</b>	RE/MAX Alliance Fort Collins, CO	224.00
45.	<b>Sandra DuFrane</b>	CENTURY 21 Ace Realty Appleton, WI	223.00
46.	<b>Nina Lampley</b>	Compass Nashville, TN	222.00
47.	<b>Mary Wallace</b>	Coldwell Banker Residential Brokerage Chicago Oak Lawn, IL	221.00
47.	<b>Tammy Heckart</b>	Iowa Realty Ankeny, IA	221.00
49.	<b>Lance I. Miyasato RS 20477</b>	CENTURY 21 Homefinders of Hawaii Hilo, HI	220.00
50.	<b>Ginger Weeks</b>	RE/MAX Proadvantage McKinney, TX	219.00
50.	<b>Shawnee Fortes</b>	Berkshire Hathaway HomeServices Towne Realty Chesapeake, VA	219.00

	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
50.	<b>Zar Zanganeh</b>	Luxe Estates & Lifestyles Las Vegas, NV	219.00
53.	<b>Tanya Kulaga</b>	Realty Executives Hedges Real Estate Lawrence, KS	218.00
54.	<b>Michael Samborn</b>	ALL STAR REAL ESTATE Bay City, MI	216.00
55.	<b>Joe Maez</b>	Keller Williams Realty Albuquerque, NM	214.00
56.	<b>Edna Kimble</b>	CENTURY 21 Wright Real Estate Tahlequah, OK	208.00
56.	<b>Libby Sosinski-Souilliard</b>	Keller Williams Realty Pittsburgh, PA	208.00
58.	<b>Courtney Wilson</b>	RE/MAX Masters Millennium Greenwood Village, CO	207.00
58.	<b>Daniel Reedy</b>	United Real Estate Kansas City Kansas City, MO	207.00
60.	<b>Artemisa Boston</b>	Realty Group West Saint Paul, MN	206.00
61.	<b>Danielle Moy</b>	Coldwell Banker Residential Brokerage Chicago Orland Park, IL	205.80
62.	<b>Melissa Zecher</b>	RE/MAX Professionals Lake City, FL	202.00
62.	<b>Nancy Montoya</b>	CENTURY 21 Champions, Inc. Los Lunas, NM	202.00
64.	<b>Edward Lukasik</b>	RE/MAX Professionals Bolingbrook, IL	200.00
65.	<b>Darlene Streit</b>	Sotheby's International Realty Santa Fe, NM	198.75
66.	<b>Michelle Benes</b>	RE/MAX Concepts Lincoln, NE	195.00
67.	<b>Paul Saperstein</b>	eXp Realty Delray Beach, FL	193.00
68.	<b>Tyler Minges</b>	Huff Realty Cincinnati, OH	192.00
69.	<b>David Quinones</b>	Coldwell Banker Garden State Fair Lawn, NJ	191.00



	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
69.	<b>Julie King</b>	Keller Williams Realty West Palm Beach, FL	191.00
71.	<b>Justin Ippoliti</b>	Shorewest Realtors Greenfield, WI	190.40
72.	<b>Alfred Schoellermann</b>	Coldwell Banker Preferred Properties Inc. Lehigh Acres, FL	189.50
73.	<b>Matt Shealy</b>	Coldwell Banker Residential Brokerage Carolinas Columbia, SC	188.90
74.	<b>Brian Wilson</b>	Keller Williams Realty Alexandria, VA	188.00
75.	<b>Michael Hall</b>	ERA Matt Fischer Realtor Yuma, AZ	187.50
76.	<b>Maria Elena Quattrone</b>	RE/MAX @ Home Philadelphia, PA	187.00
77.	<b>Lisa Thompson</b>	Coldwell Banker Residential Brokerage Chicago Highland, IN	186.60
78.	<b>Gerald Hayes</b>	RE/MAX Anchor Realty Punta Gorda, FL	186.00
78.	<b>Kendall Butler</b>	F.L.I. Properties LaGrange, GA	186.00
80.	<b>Christopher Grant</b>	RE/MAX Anchor Realty Punta Gorda, FL	185.00
80.	<b>Jason Cavender</b>	RE/MAX Real Estate Unlimited Charleston, WV	185.00
82.	<b>Dave Beach</b>	RE/MAX Connection Turnersville, NJ	184.00
83.	<b>Kim Wirtz</b>	CENTURY 21 Affiliated Lockport, IL	183.00
84.	<b>Angela Morales</b>	RE/MAX Right Choice Real Estate Bridgeport, CT	182.00
85.	<b>Thomas Ullrich</b>	RE/MAX Masters Millennium Greenwood Village, CO	180.00
86.	<b>Amy Leicht</b>	Coldwell Banker Tomlinson Associated Brokers Kennewick, WA	179.00
86.	<b>Becky Mato</b>	Coldwell Banker Residential Real Estate Florida Naples, FL	179.00

	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
86.	<b>Patricia Meadows</b>	Graceland Real Estate, Inc. Lorena, TX	179.00
86.	<b>Ragan McKinney</b>	Huff Realty Cincinnati, OH	179.00
90.	<b>Stephannie Wilson</b>	Schuler Bauer Real Estate ERA Powered New Albany, IN	177.37
91.	<b>Melissa Tucci</b>	Coldwell Banker West San Diego, CA	177.00
91.	<b>Stacey Hennessey</b>	CENTURY 21 Ace Realty Appleton, WI	177.00
93.	<b>Adam Dugan</b>	Coldwell Banker Prestige Realty Johnstown, PA	176.00
93.	<b>Alan Davis</b>	Detroit Investment Company Livonia, MI	176.00
93.	<b>David Retter</b>	Retter & Company Sotheby's International Realty Kennewick, WA	176.00
96.	<b>Ron Ziolkowski</b>	RE/MAX Prime Properties Winter Garden, FL	175.50
97.	<b>Bradley Minasian</b>	Coldwell Banker Tomlinson Group Boise, ID	174.18
98.	<b>David Ralic</b>	RE/MAX Connection Haddonfield, NJ	174.00
99.	<b>Kelly Kelley</b>	RE/MAX Leading Edge Galveston, TX	173.00
100.	<b>Ashlee McGhee</b>	Keller Williams Realty Dallas, TX	172.00
100.	<b>Jennifer Davis</b>	ERA Realty Center Cedar City, UT	172.00
100.	<b>Laurie Lundeen</b>	Coldwell Banker Residential Brokerage Arizona Green Valley, AZ	172.00
103.	<b>Kimberly Jarrard</b>	RE/MAX Freedom Oak Hills, CA	171.00
104.	<b>Deirdre Hyland</b>	Keller Williams Realty Lancaster, PA	170.00
104.	<b>Katie Pilkinton</b>	MarMac Real Estate Florence, AL	170.00



	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
104.	<b>Mike Boylan</b>	Cutler Real Estate North Canton, OH	170.00
107.	<b>Brendon Payne</b>	CENTURY 21 The Harrelson Group Myrtle Beach, SC	169.50
107.	<b>Gina Guarino</b>	Coldwell Banker Residential Brokerage Chicago Schererville, IN	169.50
109.	<b>Gwen Dowland</b>	RE/MAX Choice Properties Gallatin, TN	169.00
110.	<b>Nancy Kennedy</b>	Houlihan Lawrence Croton-on-Hudson, NY	168.00
110.	<b>Yoshiko Fujimori</b>	RE/MAX New Trend Farmington Hills, MI	168.00
112.	<b>Keith Krepline</b>	Coldwell Banker The Real Estate Group Brillion, WI	167.00
113.	<b>Mark Petracci</b>	RE/MAX Connection Turnersville, NJ	166.00
114.	<b>Brian Ziegenfuss</b>	RE/MAX Connection Mantua, NJ	165.00
114.	<b>Marc Leeth</b>	ERA Martin & Associates Chillicothe, OH	165.00
116.	<b>Travis Moulton</b>	RE/MAX Precision Clive, IA	164.50
117.	<b>Sally Love</b>	Realty Executives in The Villages The Villages, FL	164.00
118.	<b>Stephanie Vitacco</b>	Keller Williams Realty Encino, CA	163.25
119.	<b>Audrey Benassi</b>	Keller Williams Realty Coral Springs, FL	163.00
119.	<b>Dexter Hubbard</b>	RE/MAX Mountain Properties Murphy, NC	163.00
119.	<b>Johnny Rojas</b>	CENTURY 21 JR Gold Team Realty Garfield, NJ	163.00
119.	<b>Mary-Ellen Veraldi</b>	RE/MAX Five Star Realty Laughlin, NV	163.00
123.	<b>Adam Kaufman</b>	Howard Hanna Real Estate Services Pepper Pike, OH	162.50

	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
124.	<b>Colleen Lawler</b>	Coldwell Banker Gundaker Chesterfield, MO	162.00
125.	<b>Kristi Idol</b>	RE/MAX Preferred Properties Kernersville, NC	161.40
126.	<b>James Brooks</b>	eXp Realty Henderson, NV	161.00
126.	<b>Joe Schroder</b>	RE/MAX Realty One Kokomo, IN	161.00
126.	<b>Paige Bird</b>	RE/MAX Southern Shores Myrtle Beach, SC	161.00
129.	<b>Mary Gilbank Peterson</b>	Shorewest Realtors Janesville, WI	160.80
130.	<b>Chasity Debarber</b>	RE/MAX Elite Realty Group Jacksonville, NC	159.00
131.	<b>Jay Crockett</b>	RE/MAX Checkmate Inc Realtors Johnson City, TN	158.50
132.	<b>Darin Elliott</b>	Greenridge Realty, Inc. Ionia, MI	158.00
132.	<b>John H. Smith</b>	John Smith Real Estate Group Elizabethtown, PA	158.00
132.	<b>Rachel Huls</b>	RE/MAX Results Hutchinson, MN	158.00
132.	<b>Susan Fisher</b>	Coldwell Banker Residential Brokerage Chicago Bradley, IL	158.00
136.	<b>Chris Smith</b>	GARDNER REALTORS New Orleans, LA	157.90
137.	<b>Sonny Mandouh</b>	RE/MAX Leading Edge Detroit, MI	157.00
138.	<b>Logan Strain</b>	Coldwell Banker Gundaker St Charles, MO	156.90
139.	<b>Richard Bassford</b>	RE/MAX Elite Homes Moline, IL	156.50
140.	<b>Nancy Robinson</b>	CENTURY 21 Town & Country Royal Oak, MI	156.20
141.	<b>Cathy Griffin</b>	CENTURY 21 Towne & Country Salisbury, NC	156.00



	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
141.	<b>Christine McConnaughay</b>	Realty Executives McConnaughay Yuma, AZ	156.00
143.	<b>Erika Carrasco</b>	Intero Real Estate Services San Jose , CA	155.00
144.	<b>Ryan Carter</b>	Realty Executives Strayer Group Akron, OH	154.00
145.	<b>Danny Davis, Jr.</b>	Berkshire Hathaway HomeServices All American Homes Fayetteville, NC	153.00
145.	<b>Ralph Marasco</b>	Berkshire Hathaway HomeServices Ambassador Real Estate Omaha, NE	153.00
147.	<b>Jose Bautista</b>	RE/MAX Excellence Realty Silver Spring, MD	152.03
148.	<b>Craig Wittenberg</b>	Berkshire Hathaway HomeServices Michigan Real Estate Centreville, MI	152.00
148.	<b>Daniel Boddy</b>	CENTURY 21 Frick Realtors Galloway, NJ	152.00
148.	<b>Todd Su</b>	Realty World - Todd Su & Company Inc. San Jose, CA	152.00
148.	<b>Trish Nash</b>	Signature Gallery of Homes Henderson, NV	152.00
152.	<b>Steve Kahn</b>	CENTURY 21 Mike Bowman, Inc. Grapevine, TX	151.50
153.	<b>Alan Shafran</b>	Shafran Realty Group Carlsbad, CA	151.00
153.	<b>Daniel Axtmann</b>	Berkshire Hathaway HomeServices Hudson Valley Properties Lagrangeville, NY	151.00
153.	<b>Greg Harrelson</b>	CENTURY 21 The Harrelson Group Myrtle Beach, SC	151.00
156.	<b>John Farrell</b>	EXIT REALTY HOMEWARD BOUND Vestal, NY	149.50
157.	<b>Eric Aronson</b>	RE/MAX Action Realty Maple Glen, PA	149.00
157.	<b>Kathy Beck</b>	The Group, Inc. Real Estate Fort Collins, CO	149.00
157.	<b>Ryan Kramer</b>	Coldwell Banker Lunsford Real Estate Muncie, IN	149.00

	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
160.	<b>Jennifer Hupke</b>	Coldwell Banker Residential Brokerage Chicago Brookfield, WI	148.80
161.	<b>Jason Ester</b>	RE/MAX Anchor Realty North Port, FL	148.50
162.	<b>Patrick O'Connor</b>	Coldwell Banker Residential Brokerage Carolinas Lexington, SC	148.10
163.	<b>Bubba Hunt</b>	RE/MAX Eagle Creek Realty Statesboro, GA	148.00
163.	<b>Serena Riedel</b>	Howard Hanna - PA Lancaster, PA	148.00
165.	<b>Benjamin Beaver</b>	Coldwell Banker Legacy San Angelo, TX	147.00
165.	<b>Johanna Rhoads</b>	RE/MAX Concepts Lincoln, NE	147.00
165.	<b>Tracy Lane</b>	CENTURY 21 Towne & Country Mesa, AZ	147.00
168.	<b>Jessica Church</b>	CENTURY 21 Advantage Gold Cherry Hill, NJ	146.75
169.	<b>Michael Calabro</b>	Coldwell Banker Calabro & Associates Rocky Hill, CT	146.40
170.	<b>Matthew Hockley</b>	RE/MAX 1st Advantage mechanicsburg , PA	146.00
170.	<b>Quincy Smith</b>	ERA Matt Fischer Realtor Yuma, AZ	146.00
172.	<b>Dan Harstine</b>	Integrity Real Estate Syracuse, IN	145.00
172.	<b>Matt Bauscher</b>	Amherst Madison Real Estate Advisors BOISE, ID	145.00
174.	<b>Rod Drendel</b>	RE/MAX Heritage Fond Du Lac, WI	144.50
175.	<b>Cathy Hoppough</b>	Coldwell Banker Weir Manuel Ionia, MI	144.24
176.	<b>Dino Cates</b>	EXIT ROCKY TOP REALTY LIVINGSTON Livingston, TN	144.20
177.	<b>Staci Skinner</b>	Coldwell Banker Terry and Associates Madisonville, KY	144.00

	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
177.	<b>Virginia Cleven, PC</b>	ERA Four Feathers Realty, L.C. Sierra Vista, AZ	144.00
179.	<b>Ryan Clendenin</b>	Huff Realty Florence, KY	143.75
180.	<b>Nate Byram</b>	Coldwell Banker The Real Estate Group Danville, IL	142.75
181.	<b>Clayton Reese</b>	Realty Exchange Des Peres, MO	142.00
181.	<b>Susie O. Johnson</b>	Coldwell Banker Gundaker Chesterfield, MO	142.00
183.	<b>Gregg Ahnemann</b>	Realty Executives of Kansas City Leawood, KS	141.00
183.	<b>Rhonda Chambal</b>	Berkshire Hathaway HomeServices Professional Realty Beavercreek, OH	141.00
185.	<b>Lisa Avina-Lopez</b>	ERA Matt Fischer Realtor Yuma, AZ	140.50
186.	<b>Dodie Wilkins</b>	CENTURY 21 BW Preferred, Inc. Mason City, IA	140.00
186.	<b>Kelly Spayd</b>	Keller Williams Realty wyomissing, pa	140.00
186.	<b>Lisa McKinney</b>	CENTURY 21 All Pro Real Estate Mount Vernon, IL	140.00
186.	<b>Mark Abdel</b>	RE/MAX Advantage Plus Savage , MN	140.00
186.	<b>Melissa Greer</b>	Berkshire Hathaway HomeServices Carolinas Realty Winston-Salem, NC	140.00
186.	<b>Richard Leasure</b>	Howard Hanna Rochester, Inc. Pittsford, NY	140.00
186.	<b>Christine Dosen</b>	Coldwell Banker Best Realty Ridgecrest, CA	140.00
193.	<b>Victoria Blair</b>	Coldwell Banker Algerio/Q-Team Realty Elko, NV	139.51
194.	<b>Alison Elder</b>	Engel & Volkers Truckee Donner Truckee, CA	139.50
195.	<b>David Morgan</b>	HomeSmart Success Maricopa, AZ	139.00



	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
195.	<b>Janna Raskopf</b>	Douglas Elliman New York, NY	139.00
195.	<b>Joseph D'Alonzo</b>	RE/MAX Action Realty Maple Glen, PA	139.00
195.	<b>Melinda Baisa</b>	Berkshire Hathaway HomeServices New Mexico Properties Albuquerque, NM	139.00
195.	<b>Richard Prokup</b>	The Danberry Company, Realtors Perrysburg, OH	139.00
200.	<b>Darin Greear</b>	Long & Foster Real Estate, Inc Blacksburg, VA	138.75
201.	<b>Shaun Urwin</b>	Better Homes and Gardens Real Estate 43° North Meridian, ID	138.50
202.	<b>James DeRentis</b>	Residential Properties LTD Providence, RI	138.00
202.	<b>Justin Rarick</b>	Berkshire Hathaway HomeServices Michigan Real Estate Centreville, MI	138.00
202.	<b>Ray Petkevis</b>	Keller Williams Realty Wilmington, DE	138.00
205.	<b>Anne Lusk</b>	Lusk & Associates Sotheby's International Realty Lancaster, PA	137.70
206.	<b>Debbie Melvin</b>	RE/MAX Exceptional Properties Mount Juliet, TN	137.00
206.	<b>Nikki Fanizzi</b>	RE/MAX Trends Realty Uniontown, OH	137.00
208.	<b>Charity P. Cox</b>	Long & Foster Real Estate, Inc Staunton, VA	136.65
209.	<b>Diane Reddington</b>	Coldwell Banker Preferred Blue Bell, PA	136.60
210.	<b>Ranae Stewart</b>	EXIT REALTY N.F.I. Pensacola, FL	136.03
211.	<b>Allison Sheffield</b>	Chinowth & Cohen Realtors Tulsa, OK	136.00
211.	<b>PollyAnna Snyder</b>	Engel & Volkers Bozeman Bozeman, MT	136.00
213.	<b>Pete Torsiello</b>	NextHome Community Real Estate Las Vegas, NV	135.50

	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
214.	<b>Antonio Rodriguez</b>	CENTURY 21 Birchwood Realty Cape Coral, FL	135.00
214.	<b>Omar Ghazzawi</b>	RE/MAX Leading Edge Dearborn Heights, MI	135.00
216.	<b>Tonya Jones</b>	Berkshire Hathaway HomeServices Georgia Properties Fayetteville, GA	134.55
217.	<b>Patty Farr</b>	RE/MAX House of Dreams Platte City, MO	134.00
218.	<b>Lauren Freedman</b>	Coldwell Banker Residential Brokerage Connecticut Branford, CT	133.50
219.	<b>Tim O'Bryant</b>	Sibcy Cline Realtors Centerville, OH	133.25
220.	<b>Joe McNally</b>	RE/MAX Together Big Rapids, MI	133.00
220.	<b>Laurie Mccarty</b>	Coldwell Banker Preferred Realtors Bakersfield, CA	133.00
220.	<b>Victor Englert</b>	Crye-Leike Realtors Huntsville, AL	133.00
223.	<b>Jason Alge</b>	ERA Geyer Noakes Realty Group Findlay, OH	132.15
224.	<b>Don Goethals</b>	RE/MAX Extra Inc Lake Tapps, WA	132.00
224.	<b>Joel Elgee</b>	Coldwell Banker Schneidmiller Realty Coeur d'Alene, ID	132.00
224.	<b>Karin Head</b>	Karin Head Team   eXp Realty Winston Salem, NC	132.00
224.	<b>Traci Miles</b>	CENTURY 21 Boling & Associates, Inc. Myrtle Beach, SC	132.00
228.	<b>Brenda Bruyette</b>	Coldwell Banker Residential Brokerage Chicago West Bend, WI	131.80
229.	<b>Nancy Faulhaber</b>	Coldwell Banker Preferred Group, P.C. North Platte, NE	131.50
230.	<b>Amy Ji</b>	RE/MAX 2000 City of Industry, CA	131.00
230.	<b>Amy Hudson</b>	RE/MAX 8 Blacksburg, VA	131.00

	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
230.	<b>Laura Sanders</b>	RE/Max In Motion Parkland, FL	131.00
233.	<b>Meghan O. Oliver</b>	Long & Foster Real Estate, Inc Chincoteague Island, VA	130.99
234.	<b>Calla Ricciardi</b>	CENTURY 21 Affiliated Kenosha, WI	130.75
234.	<b>Laura Sanders</b>	Sibcy Cline Realtors Florence, KY	130.75
236.	<b>Donnita Hill</b>	EXIT ROCKY TOP REALTY COOKEVILLE Cookeville, TN	130.30
237.	<b>Brent Jackson</b>	TTR Sotheby's International Realty Washington, DC	130.20
238.	<b>B.J. Pederson</b>	RE/MAX Results Rochester, MN	130.00
238.	<b>Jeff Mathias</b>	Howard Hanna Real Estate Services New Philadelphia, OH	130.00
240.	<b>Jason Carter</b>	RE/MAX Pride Inc Oskaloosa, IA	129.00
240.	<b>Joseph Evangelisti</b>	RE/MAX Connection Haddonfield, NJ	129.00
240.	<b>Karri Gray</b>	CENTURY 21 Master Key Realty Celina, OH	129.00
240.	<b>Rebecca Graves</b>	RE/MAX Real Estate Group Albertville, AL	129.00
240.	<b>Scott Morrison</b>	CENTURY 21 Sweyer & Associates Jacksonville, NC	129.00
240.	<b>Valarie Kubacki</b>	Lifestyl Real Estate Valparaiso, IN	129.00
246.	<b>Deborah Hughes</b>	American Real Estate ERA Powered Orange, TX	128.49
247.	<b>Renata Greeley</b>	Shorewest Realtors Burlington, WI	128.30
248.	<b>David Thoenig</b>	Realty Executives Exceptional Realtors® Sparta, NJ	128.00
249.	<b>Eric Delgado</b>	Keller Williams Realty Encino, CA	127.20



	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
250.	<b>Diana Hermanowski</b>	Douglas Elliman Brooklyn, NY	127.00
250.	<b>Kyle Tom</b>	Coldwell Banker Heritage Richmond, IN	127.00
250.	<b>Kyle T. Hause, Jr.</b>	Long & Foster Real Estate, Inc Newport News, VA	127.00
250.	<b>Michelle Volkmar</b>	RE/MAX Newport Elite Kenosha, WI	127.00



# Ben Caballero

**No. 1** Ranked Agent In U.S. By  
Since 2015 REALTRENDS For Transaction  
Sides And Sales Volume



"Most annual home sale transactions through MLS by an individual sell-side real estate agent"



[www.HomesUSA.com](http://www.HomesUSA.com)



[@bcaballero](https://twitter.com/bcaballero)



[ben@homesusa.com](mailto:ben@homesusa.com)

## Top 250 Individual Real Estate Professionals by

# SALES VOLUME

	NAME	COMPANY	VOLUME
1.	<b>Ben Caballero</b>	HomesUSA.com Addison, TX	\$2,270,911,643
2.	<b>Christian Angle</b>	Christian Angle Real Estate Palm Beach, FL	\$571,785,163
3.	<b>Chris Cortazzo</b>	Coldwell Banker Residential Brokerage Southern California Malibu, CA	\$554,096,413
4.	<b>Tracy Champion</b>	Champion and Company Fine Homes Real Estate Boston, MA	\$407,180,642
5.	<b>Ralph Harvey, III</b>	ListWithFreedom.com Boynton Beach, FL	\$366,986,597
6.	<b>Jade Mills</b>	Coldwell Banker Residential Brokerage Southern California Beverly Hills, CA	\$343,153,180
7.	<b>Santiago Arana</b>	The Agency Los Angeles, CA	\$340,224,828
8.	<b>Ryan Gehris</b>	USREALTY.com, LLP Womelsdorf, PA	\$327,815,628
9.	<b>Neal Norman</b>	Hawaii Life Princeville, HI	\$321,889,667
10.	<b>Stanley Lo</b>	Green Banker Burlingame, CA	\$304,552,183
11.	<b>David Offer</b>	Berkshire Hathaway HomeServices California Properties Brentwood, CA	\$302,751,779
12.	<b>Serena Boardman</b>	Sotheby's International Realty New York, NY	\$258,900,000
13.	<b>Nancy Tassone</b>	Jameson Sotheby's International Realty Chicago, IL	\$248,170,354
14.	<b>Paulette Koch</b>	The Corcoran Group Palm Beach, FL	\$241,355,209
15.	<b>Joshua Flagg</b>	Rodeo Realty Beverly Hills, CA	\$236,571,998



	<b>NAME</b>	<b>COMPANY</b>	<b>VOLUME</b>
16.	<b>Craig Morris</b>	Aspen Snowmass Sotheby's International Realty Aspen, CO	\$229,916,732
17.	<b>Keri Nicholas</b>	Parc Agency Corporation Menlo Park, CA	\$227,009,500
18.	<b>Deborah Rieders</b>	The Corcoran Group Brooklyn, NY	\$226,137,840
19.	<b>Brian Lewis</b>	Compass New York, NY	\$224,646,342
20.	<b>Jason Sapphire</b>	www.EntryOnly.com Boston, MA	\$222,600,000
21.	<b>Tim Allen</b>	Coldwell Banker Residential Brokerage Northern California Carmel-by-the-Sea, CA	\$222,318,110
22.	<b>Jason Oppenheim</b>	The Oppenheim Group West Hollywood, CA	\$219,575,328
23.	<b>Dana Green</b>	Compass Lafayette, CA	\$219,371,839
24.	<b>Andrew Ernemann</b>	Aspen Snowmass Sotheby's International Realty Aspen, CO	\$219,321,442
25.	<b>Robby Browne</b>	The Corcoran Group New York, NY	\$218,444,923
26.	<b>Judy Citron</b>	Compass Menlo Park, CA	\$207,678,000
27.	<b>Deborah Grubman</b>	The Corcoran Group New York, NY	\$206,779,000
28.	<b>Rob Giem</b>	Compass Newport Beach, CA	\$202,281,000
29.	<b>Jay Margulies</b>	Sierra Sotheby's International Realty Incline Village, NV	\$199,976,680
30.	<b>Ron Wynn</b>	Compass Santa Monica, CA	\$197,661,615
31.	<b>Paul Daftarian</b>	Daftarian Group   Luxe Real Estate Newport Beach, CA	\$196,739,750
32.	<b>Nancy Taylor Bubes</b>	Washington Fine Properties, LLC Washington, DC	\$194,787,900
33.	<b>Randy Waller</b>	W Real Estate Santa Rosa, CA	\$194,618,146

	<b>NAME</b>	<b>COMPANY</b>	<b>VOLUME</b>
34.	<b>Dora Puig</b>	Luxe Living Realty Miami Beach, FL	\$189,434,500
35.	<b>Susan Breitenbach</b>	The Corcoran Group Bridgehampton, NY	\$184,544,000
36.	<b>Suzanne Frisbie</b>	Premier Estate Properties Palm Beach, FL	\$182,931,050
37.	<b>Michael Lawler</b>	Premier Sotheby's International Realty Naples, FL	\$181,634,375
38.	<b>Neal Sroka</b>	Douglas Elliman New York, NY	\$177,432,459
39.	<b>Cathy Franklin</b>	The Corcoran Group New York, NY	\$176,862,864
40.	<b>Debi Benoit</b>	Benoit Mizner Simon & Co. Wellesley, MA	\$176,137,667
41.	<b>Eric Iantorno</b>	Pacific Sotheby's International Realty Del Mar, CA	\$174,723,440
42.	<b>David Roberts</b>	Royal Palm Properties Boca Raton, FL	\$173,474,000
43.	<b>Cyd Greer</b>	Coldwell Banker Brokers of the Valley Saint Helena, CA	\$172,539,500
44.	<b>Jordan Cohen</b>	RE/MAX Olson & Associates Westlake Village, CA	\$171,384,160
45.	<b>Jordana Leigh</b>	Rodeo Realty Beverly Hills, CA	\$169,235,690
46.	<b>Phil Chen</b>	Compass Hillsborough, CA	\$168,672,425
47.	<b>Coco Tan</b>	Keller Williams Realty Campbell, CA	\$168,229,503
48.	<b>Lindsay Barton Barrett</b>	Douglas Elliman New York, NY	\$165,373,299
49.	<b>Marc Fleisher</b>	TTR Sotheby's International Realty Chevy Chase, MD	\$165,299,905
50.	<b>Madeline Hult Elghanayan</b>	Douglas Elliman New York, NY	\$164,562,108
51.	<b>David Lillo</b>	DPL Real Estate Cupertino, CA	\$163,475,521

	<b>NAME</b>	<b>COMPANY</b>	<b>VOLUME</b>
52.	<b>Vicky Li</b>	Compass Cupertino, CA	\$160,696,379
53.	<b>Charlie Attias</b>	The Corcoran Group New York, NY	\$159,293,000
54.	<b>Neal Ward</b>	Compass San Francisco, CA	\$158,661,208
55.	<b>Ben Lee</b>	Coldwell Banker Residential Brokerage Southern California Beverly Hills, CA	\$157,874,800
56.	<b>Ashley Nicholson</b>	Keller Williams Realty San Antonio, TX	\$156,405,391
57.	<b>Jeffrey Stockwell</b>	Stribling at Compass New York, NY	\$155,661,858
58.	<b>Timothy Tamura</b>	VALIA Properties Corona del Mar, CA	\$155,404,999
59.	<b>Rochelle Maize</b>	Nourmand & Associates Beverly Hills, CA	\$154,835,270
60.	<b>Sandro Dazzan</b>	The Agency Malibu, CA	\$154,725,000
61.	<b>Aileen Comora</b>	The Agency Beverly Hills, CA	\$152,537,660
62.	<b>Laura Barry</b>	Barry Estates Rancho Santa Fe, CA	\$152,453,102
63.	<b>Tracy McLaughlin</b>	The Agency Larkspur, CA	\$152,000,000
64.	<b>John Resor</b>	The Clear Creek Group Jackson, WY	\$151,642,818
65.	<b>Shana Rohde-Lynch</b>	Compass Belvedere, CA	\$150,151,000
66.	<b>Paul Lester</b>	The Agency Beverly Hills, CA	\$149,652,660
67.	<b>Darlene Streit</b>	Sotheby's International Realty Santa Fe, NM	\$146,811,594
68.	<b>Neill Bassi</b>	Sotheby's International Realty San Francisco, CA	\$146,274,300
69.	<b>Carrie Wells</b>	Coldwell Banker Mason Morse Real Estate Aspen, CO	\$146,055,000



	<b>NAME</b>	<b>COMPANY</b>	<b>VOLUME</b>
70.	<b>Michael Rankin</b>	TTR Sotheby's International Realty Washington, DC	\$145,737,000
71.	<b>Ginger Glass</b>	Coldwell Banker Residential Brokerage Southern California Beverly Hills, CA	\$144,758,900
72.	<b>Karen Van Arsdale</b>	Premier Sotheby's International Realty Naples, FL	\$143,522,400
73.	<b>Candace Friis</b>	The Corcoran Group Delray Beach, FL	\$142,952,038
74.	<b>Harald Grant</b>	Sotheby's International Realty Southampton, NY	\$142,837,500
75.	<b>Robert Thomson</b>	Waterfront Properties and Club Communities Jupiter, FL	\$140,958,250
76.	<b>Pascal Liguori</b>	Premier Estate Properties Delray Beach, FL	\$140,678,000
77.	<b>Kathleen Forrest</b>	Metro Brokers of Oklahoma Edmond, OK	\$137,603,388
78.	<b>Ryan Tollefsen</b>	Keller Williams Realty Anchorage, AK	\$136,588,327
79.	<b>Royce Mitchell</b>	Berkshire Hathaway HomeServices PenFed Realty Santa Rosa Beach, FL	\$136,560,711
80.	<b>Julian Johnston</b>	The Corcoran Group Miami Beach, FL	\$133,588,438
81.	<b>Scott Aurich</b>	Pacific Sotheby's International Realty Coronado, CA	\$132,376,911
82.	<b>Christopher Carr</b>	Simple Choice Realty Lafayette Hill, PA	\$132,321,117
83.	<b>Alan Shafran</b>	Shafran Realty Group Carlsbad, CA	\$131,863,736
84.	<b>William Ruane</b>	RE/MAX Estate Properties El Segundo, CA	\$131,793,398
85.	<b>Kim Bibb</b>	Villa Real Estate Newport Beach, CA	\$131,000,000
86.	<b>Laura Sweeney</b>	John Daugherty Real Estate, Inc. Houston, TX	\$130,132,321
87.	<b>Adi Livyatan</b>	Rodeo Realty Sherman Oaks, CA	\$127,993,761

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88.	<b>Ash Rizk</b>	Coldwell Banker Residential Brokerage Southern California Arcadia, CA	\$127,742,086
89.	<b>Dan Urbach</b>	Compass Pacific Palisades, CA	\$126,928,636
90.	<b>Valerie Mein</b>	Intero - A Berkshire Hathaway Affiliate San Jose, CA	\$125,633,000
91.	<b>Becky Frey</b>	Compass Dallas, TX	\$125,251,700
92.	<b>Shirley Gary</b>	Engel & Volkers Buckhead Atlanta Atlanta, GA	\$125,163,913
93.	<b>Ellen Mosher</b>	Houlihan Lawrence Greenwich, CT	\$125,102,386
94.	<b>Mary Bee</b>	Today Sotheby's International Realty San Carlos, CA	\$124,746,440
95.	<b>Dania Perry</b>	CENTURY 21 Jim White & Associates Treasure Island, FL	\$123,780,615
96.	<b>Joshua Deitch</b>	Compass Mill Valley, CA	\$123,222,750
97.	<b>Judi Reimer</b>	CENTURY 21 Allstars Pico Rivera, CA	\$122,918,204
98.	<b>Chris Adlam</b>	Vista Sotheby's International Realty Rolling Hills Estates, CA	\$120,703,750
99.	<b>Shari Scharfer Rollins</b>	Douglas Elliman New York, NY	\$120,653,797
100.	<b>Jessica Buchman</b>	The Corcoran Group Brooklyn, NY	\$119,196,875
101.	<b>Missy Smit</b>	Compass San Francisco, CA	\$118,393,792
102.	<b>Melissa Tucci</b>	Coldwell Banker West San Diego, CA	\$117,863,650
103.	<b>Mario Venancio</b>	Gloria Nilson & Co. Real Estate Rumson, NJ	\$117,752,279
104.	<b>Kathryn Alphas Richlen</b>	Coldwell Banker Residential Brokerage New England Weston, MA	\$116,384,900
105.	<b>Andrew Herrera, II</b>	Berkshire Hathaway HomeServices Franciscan Properties San Francisco, CA	\$115,918,844

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106.	<b>Pollena Forsman</b>	Houlihan Lawrence Larchmont, NY	\$115,653,442
107.	<b>Barry Peele</b>	Sotheby's International Realty Beverly Hills, CA	\$115,203,000
108.	<b>Heidi Tang</b>	Valley Vine Realty Saratoga, CA	\$115,188,700
109.	<b>Tim Davis</b>	The Corcoran Group Southampton, NY	\$114,492,000
110.	<b>Ronnie Glomb</b>	Your Town Realty Morristown, NJ	\$113,051,918
111.	<b>Wendy Sarasohn</b>	Brown Harris Stevens New York, NY	\$111,977,275
112.	<b>Stephanie Vitacco</b>	Keller Williams Realty Encino, CA	\$111,878,947
113.	<b>Michael Libow</b>	Coldwell Banker Residential Brokerage Southern California Beverly Hills, CA	\$111,863,317
114.	<b>Craig Strong</b>	Compass Toluca Lake, CA	\$111,503,449
115.	<b>Mei Ling</b>	Sereno Group Saratoga, CA	\$111,329,218
116.	<b>Kyle Seyboth</b>	Keller Williams Realty Providence, RI	\$111,299,498
117.	<b>Joel Goodrich</b>	Coldwell Banker Residential Brokerage Northern California San Francisco, CA	\$111,109,868
118.	<b>Beth Benalloul</b>	The Corcoran Group New York, NY	\$110,961,515
119.	<b>Jena Radnay</b>	@properties Winnetka, IL	\$110,838,000
120.	<b>Kathy Bridgman</b>	Compass Los Altos, CA	\$110,307,000
121.	<b>Cindy Ambuehl</b>	Compass Santa Monica, CA	\$110,018,500
122.	<b>Linda Hymes</b>	Intero - A Berkshire Hathaway Affiliate Menlo Park, CA	\$109,660,000
123.	<b>Terry Cohen</b>	Saunders & Associates Bridgehampton, NY	\$109,550,500

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123.	<b>Kathy Broock Ballard</b>	Max Broock Birmingham, MI	\$108,405,597
125.	<b>Tracie Golding</b>	Stribling at Compass New York, NY	\$106,929,005
126.	<b>Christopher Karas</b>	Launch Real Estate Scottsdale, AZ	\$106,883,663
127.	<b>Chris Burnside</b>	Brown Harris Stevens Bridgehampton, NY	\$106,522,500
128.	<b>Roger Pettingell</b>	Coldwell Banker Residential Real Estate Florida Longboat Key, FL	\$105,415,945
129.	<b>Nancy Kennedy</b>	Houlihan Lawrence Croton-on-Hudson, NY	\$104,882,191
130.	<b>Sandra Miller</b>	Engel & Volkers Santa Monica Santa Monica, CA	\$104,835,333
131.	<b>Tye Stockton</b>	LIV Sotheby's International Realty Vail, CO	\$104,648,026
132.	<b>Valery Neuman</b>	Compass Palm Desert, CA	\$104,337,874
133.	<b>Patrick Dunn</b>	Sea Island Properties St. Simons Island, GA	\$104,265,326
134.	<b>Heidi Dugan</b>	Greenwood King Properties Houston, TX	\$103,058,445
135.	<b>Courtney Wilson</b>	RE/MAX Masters Millennium Greenwood Village, CO	\$102,165,479
136.	<b>Deborah M. Gordon</b>	Coldwell Banker Residential Brokerage New England Brookline, MA	\$101,817,800
137.	<b>Brent Jackson</b>	TTR Sotheby's International Realty Washington, DC	\$101,728,675
138.	<b>Paul Benson</b>	Engel & Volkers Park City Park City, UT	\$101,444,488
139.	<b>Zach Trailer</b>	Compass Palo Alto, CA	\$101,305,000
140.	<b>Cord Shiflet</b>	Moreland Properties Austin, TX	\$100,651,936
141.	<b>Ginger Martin</b>	Sotheby's International Realty Sonoma, CA	\$100,536,500
142.	<b>Julie Wyss</b>	Compass Los Gatos, CA	\$100,218,448



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143.	<b>Raziel Ungar</b>	Compass Burlingame, CA	\$100,010,828
144.	<b>Steve McCarrick</b>	Coldwell Banker Residential Brokerage Northern California Saratoga, CA	\$99,809,546
145.	<b>Thomas Ullrich</b>	RE/MAX Masters Millennium Greenwood Village, CO	\$99,395,276
146.	<b>Janet Feinberg Schindler</b>	Sotheby's International Realty San Francisco, CA	\$99,244,380
147.	<b>John Shroyer</b>	Today Sotheby's International Realty San Carlos, CA	\$99,177,750
148.	<b>Cathy Taub</b>	Sotheby's International Realty New York, NY	\$99,130,400
149.	<b>Maggie Gold Seelig</b>	MGS Group Real Estate Cambridge, MA	\$99,125,000
150.	<b>Michael Schultz</b>	The Corcoran Group East Hampton, NY	\$98,843,000
151.	<b>Steve Frankel</b>	Coldwell Banker Residential Brokerage Southern California Beverly Hills, CA	\$98,590,200
152.	<b>Dean Lueck</b>	Compass Newport Beach, CA	\$98,563,000
153.	<b>Craig Stefanoni</b>	Berkshire Hathaway HomeServices Zack Shore, REALTORS Beach Haven, NJ	\$98,168,933
154.	<b>Jonathan Rosen</b>	Compass Dallas, TX	\$97,848,526
155.	<b>Derek Morgan</b>	USREALTY.com, LLP Womelsdorf, PA	\$97,838,255
156.	<b>Vincent Horcasitas</b>	Saunders & Associates Bridgehampton, NY	\$97,814,500
157.	<b>Richard Orenstein</b>	Halstead Real Estate New York, NY	\$97,024,735
158.	<b>Ruth Krishnan</b>	Compass San Francisco, CA	\$96,979,700
159.	<b>Blair Chang</b>	The Agency Beverly Hills, CA	\$96,206,760
160.	<b>James Heckenberg</b>	Rodeo Realty Beverly Hills, CA	\$96,126,134

	<b>NAME</b>	<b>COMPANY</b>	<b>VOLUME</b>
161.	<b>Amy McCafferty</b>	Golden Gate Sotheby's International Realty Los Gatos, CA	\$96,023,006
162.	<b>Leighton Candler</b>	The Corcoran Group New York, NY	\$95,681,750
163.	<b>Rylan Jacka</b>	Sotheby's International Realty East Hampton, NY	\$95,590,700
164.	<b>Pamela D'Arc</b>	Stribling at Compass New York, NY	\$95,222,846
165.	<b>Tanya Dzhibrailova</b>	Zephyr Real Estate San Francisco, CA	\$95,217,680
166.	<b>David Turner</b>	Houlihan Lawrence Bedford, NY	\$94,112,000
167.	<b>Brian Wilson</b>	Keller Williams Realty Alexandria, VA	\$94,010,933
168.	<b>Jon Grauman</b>	The Agency Beverly Hills, CA	\$94,009,100
169.	<b>Alison Elder</b>	Engel & Volkers Truckee Donner Truckee, CA	\$93,768,448
170.	<b>David Solomon</b>	The Agency Los Angeles, CA	\$93,707,909
171.	<b>Erika Demma</b>	Coldwell Banker Residential Brokerage Northern California Woodside, CA	\$93,552,000
172.	<b>Faisal Halum</b>	Briggs Freeman Sotheby's International Realty Dallas, TX	\$93,322,613
173.	<b>Joujou Chawla</b>	Compass Danville, CA	\$93,025,846
174.	<b>Jim Arbeed</b>	Coldwell Banker Residential Brokerage Northern California Burlingame, CA	\$92,875,000
175.	<b>Sandy Comaroto</b>	Compass Burlingame, CA	\$92,666,000
176.	<b>James McCann</b>	Premier Estate Properties Palm Beach, FL	\$92,653,000
177.	<b>Joe Velasco</b>	Compass Palo Alto, CA	\$92,414,733
178.	<b>Liz Hogan</b>	Compass Coconut Grove, FL	\$92,343,403

	<b>NAME</b>	<b>COMPANY</b>	<b>VOLUME</b>
179.	<b>Erica Grossman</b>	Douglas Elliman Southampton, NY	\$92,282,495
180.	<b>Helena Zaludova</b>	Compass San Francisco, CA	\$92,102,100
181.	<b>Heather McMaster</b>	The Corcoran Group Brooklyn, NY	\$91,922,699
182.	<b>Ben Bacal</b>	Rodeo Realty Beverly Hills, CA	\$91,844,309
183.	<b>Meital Taub</b>	First Team Real Estate Laguna Beach, CA	\$91,519,001
184.	<b>Joseph Barbieri</b>	Sotheby's International Realty Greenwich, CT	\$91,231,500
185.	<b>Eric Lavey</b>	Sotheby's International Realty Beverly Hills, CA	\$90,136,522
186.	<b>Yukiko Yang</b>	List Sotheby's International Realty Honolulu, HI	\$89,926,508
187.	<b>Gwen Mills-Owen</b>	CENTURY 21 Beggins Enterprises Tampa, FL	\$89,368,649
188.	<b>Yvonne Yang</b>	Coldwell Banker Residential Brokerage Northern California Cupertino, CA	\$89,157,888
189.	<b>Beth Dickerson</b>	Gibson Sotheby's International Realty Boston, MA	\$89,149,398
190.	<b>Michael J. Franco</b>	Compass New York, NY	\$88,990,759
191.	<b>David Welton</b>	Compass Saratoga, CA	\$88,962,369
192.	<b>Karen Heyman</b>	Sotheby's International Realty New York, NY	\$88,609,775
193.	<b>Sheri Winter Parker</b>	The Corcoran Group Southold, NY	\$88,473,600
194.	<b>Nelson Gonzalez</b>	EWM Realty International Miami Beach, FL	\$88,400,000
195.	<b>Gary DePersia</b>	The Corcoran Group East Hampton, NY	\$88,331,875
196.	<b>Danny Brown</b>	Compass Beverly Hills, CA	\$88,274,456

	<b>NAME</b>	<b>COMPANY</b>	<b>VOLUME</b>
197.	<b>Richard Stearns</b>	Compass Los Angeles, CA	\$88,046,821
198.	<b>Carol Sollak</b>	Engel & Volkers Wellington Wellington, FL	\$87,877,700
199.	<b>Marc Roos</b>	Sereno Group Los Altos, CA	\$87,870,000
200.	<b>Hugh Cornish</b>	Coldwell Banker Residential Brokerage Northern California Menlo Park, CA	\$87,630,250
201.	<b>David Bellings</b>	Compass San Francisco, CA	\$87,388,000
202.	<b>Terry Rogers</b>	Aspen Snowmass Sotheby's International Realty Snowmass Village, CO	\$87,277,250
203.	<b>Sean Chen</b>	Intero Franchise Fremont, CA	\$87,001,570
204.	<b>Adam Kaufman</b>	Howard Hanna Real Estate Services Pepper Pike, OH	\$86,829,825
205.	<b>Erin Mathews</b>	Allie Beth Allman & Associates Dallas, TX	\$86,488,450
206.	<b>Dan Encell</b>	Berkshire Hathaway HomeServices California Properties Montecito, CA	\$85,985,337
207.	<b>James DeRentis</b>	Residential Properties LTD Providence, RI	\$85,968,618
208.	<b>Peter Zaitzeff</b>	The Corcoran Group New York, NY	\$85,524,420
209.	<b>Ann Cutbill Lenane</b>	Douglas Elliman New York, NY	\$85,513,453
210.	<b>Javier Sanchez</b>	RE/MAX Champions Upland, CA	\$85,360,350
211.	<b>Chris Rhinesmith</b>	Pine Acres Realty Chatham, MA	\$85,015,930
212.	<b>Michael Kenduck</b>	CENTURY 21 American Homes Syosset, NY	\$84,721,293
213.	<b>Chris Coleman</b>	Saunders & Associates East Hampton, NY	\$84,580,000
214.	<b>Janice McGlashan</b>	Coldwell Banker Residential Brokerage Southern California La Cañada Flintridge, CA	\$84,209,833



	<b>NAME</b>	<b>COMPANY</b>	<b>VOLUME</b>
215.	<b>Michael Harper</b>	Coldwell Banker Residential Brokerage New England Boston, MA	\$84,209,000
216.	<b>Charlie Pigott</b>	The Corcoran Group Brooklyn, NY	\$84,047,496
217.	<b>Michael LaPay</b>	Summit Sotheby's International Realty Park City, UT	\$83,861,655
218.	<b>Craig Zager</b>	Coldwell Banker Select Real Estate Zephyr Cove, NV	\$83,665,425
219.	<b>Robert Dullnig</b>	Kuper Sotheby's International Realty San Antonio, TX	\$83,493,177
220.	<b>Michael Galli</b>	Compass Los Altos, CA	\$83,339,638
221.	<b>Tina Hare</b>	CENTURY 21 Everest Simi Valley, CA	\$83,232,466
222.	<b>Lisa Kornhauser</b>	John Daugherty Real Estate, Inc. Houston, TX	\$83,178,653
223.	<b>Mark Lowham</b>	TTR Sotheby's International Realty Washington, DC	\$82,995,600
224.	<b>James Wexler</b>	Realty Executives Phoenix Scottsdale, AZ	\$82,944,724
225.	<b>Catherine Jones Coburn</b>	Slifer Smith & Frampton Real Estate Bachelor Gulch, CO	\$82,688,001
226.	<b>Julie Back</b>	Sibcy Cline Realtors Cincinnati, OH	\$82,552,801
227.	<b>Wendy Storch</b>	Sotheby's International Realty San Francisco, CA	\$82,538,650
228.	<b>Andy Gan</b>	Berkshire Hathaway HomeServices California Realty San Bruno, CA	\$82,499,333
229.	<b>Lisa Lucky</b>	Russ Lyon Sotheby's International Realty Scottsdale, AZ	\$82,296,504
230.	<b>Craig Knizek</b>	The Agency Sherman Oaks, CA	\$81,952,112
231.	<b>Matilde Sorensen</b>	Dale Sorensen Real Estate Vero Beach, FL	\$81,600,130
232.	<b>Greg Lawrence</b>	Home Avenue Plymouth, MN	\$81,517,418

	<b>NAME</b>	<b>COMPANY</b>	<b>VOLUME</b>
233.	<b>Eric Delgado</b>	Keller Williams Realty Encino, CA	\$81,336,926
234.	<b>Thuan Howard</b>	Keller Williams Realty Kirkland, WA	\$81,274,864
235.	<b>Tracy Allen</b>	Coldwell Banker Pacific Properties Honolulu, HI	\$81,180,000
236.	<b>Ginger Weeks</b>	RE/MAX Proadvantage McKinney, TX	\$80,513,316
237.	<b>Billy McNair</b>	Compass Menlo Park, CA	\$79,991,163
238.	<b>Frank Sajtar</b>	William Raveis Real Estate, Mortgage & Insurance Naples, FL	\$79,914,250
239.	<b>Melissa Dailey</b>	Coldwell Banker Residential Brokerage New England Wellesley, MA	\$79,898,750
240.	<b>Scott Carvill</b>	Carvill Sotheby's International Realty Kailua, HI	\$79,646,750
241.	<b>Joseph Sabeh</b>	Venture Sotheby's International Realty Fremont, CA	\$79,583,288
242.	<b>Linda Granger</b>	Intero - A Berkshire Hathaway Affiliate Tahoe City, CA	\$79,465,745
243.	<b>Judith Lederer</b>	Douglas Elliman New York, NY	\$79,154,127
244.	<b>Isabelle Grotte</b>	Compass San Francisco, CA	\$79,070,000
245.	<b>Marc Noah</b>	Sotheby's International Realty Beverly Hills, CA	\$78,996,677
246.	<b>Nick Abbadessa</b>	RE/MAX Masters Realty LA Verne, CA	\$78,968,235
247.	<b>Monica Boyd</b>	Coldwell Banker Residential Brokerage Mid-Atlantic Washington, DC	\$78,920,500
248.	<b>Kelly Kelley</b>	RE/MAX Leading Edge Galveston, TX	\$78,914,790
249.	<b>Cristina Condon</b>	Sotheby's International Realty Palm Beach, FL	\$78,900,464
250.	<b>Chris Maddox</b>	Red Ledges Realty Heber City, UT	\$78,680,421

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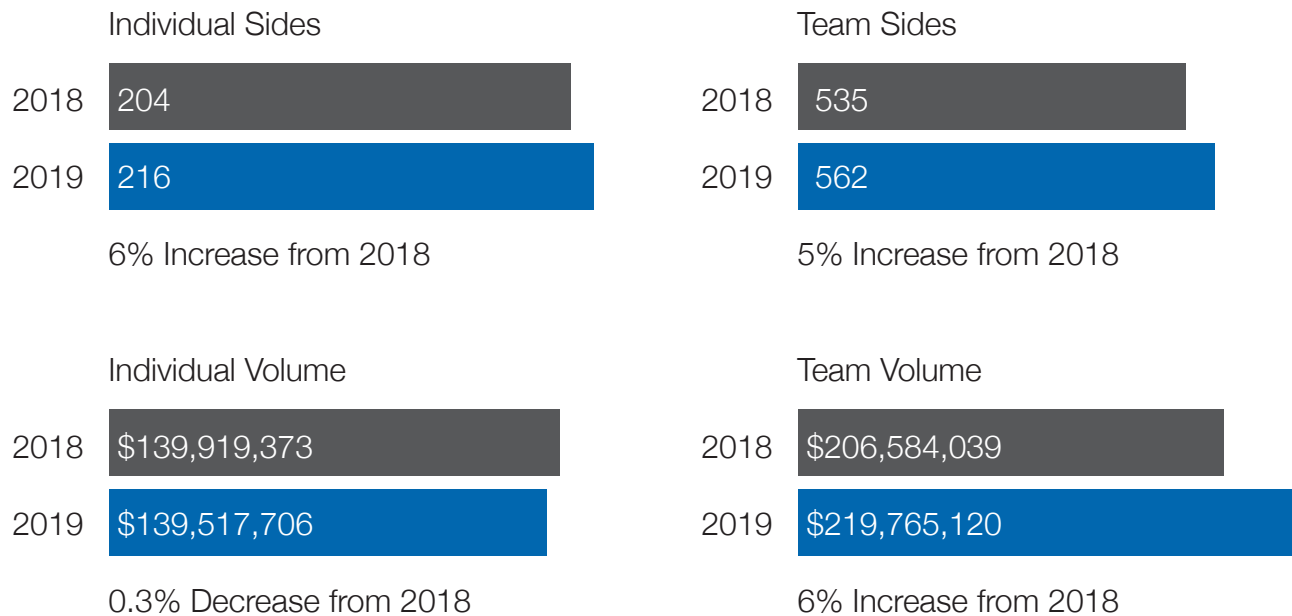
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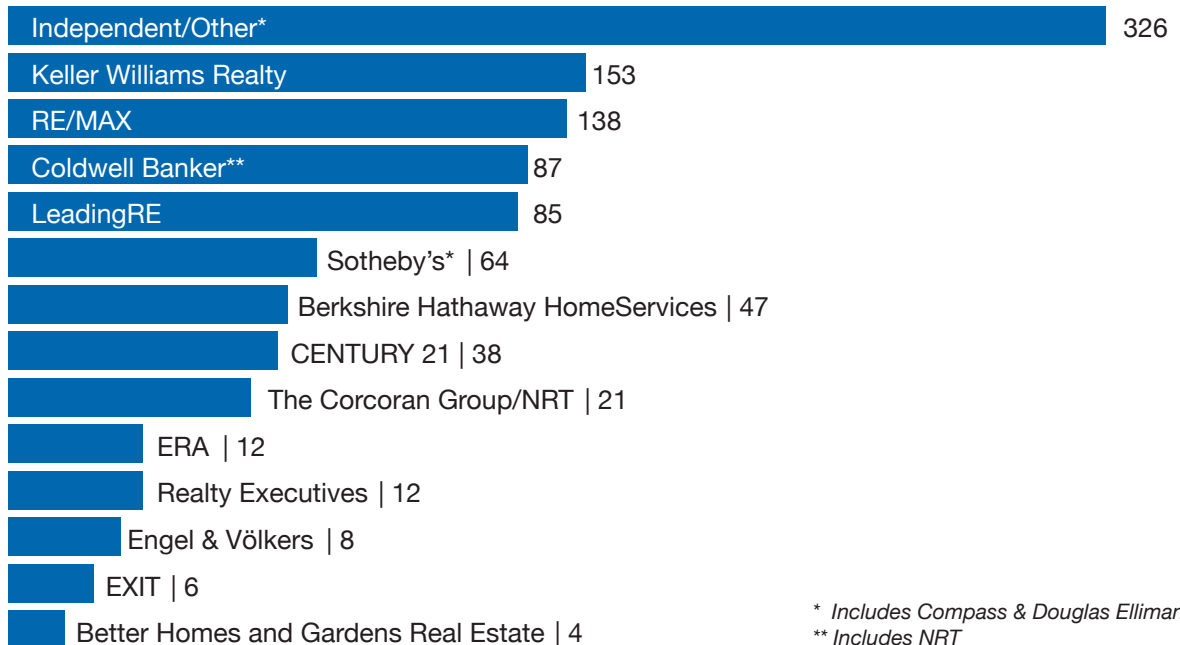
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# Analysis of THE THOUSAND

## Top 250 Averages



## Brand Breakdown - Number of Individuals/Teams



## Analysis of

# THE THOUSAND

## 2019 Brand/Independent Breakdown

COMPANY	# OF SIDES	% OF SIDES	\$ VOLUME	% OF VOLUME
Independent/Other*	61,452	31.6%	\$41,125,598,034	45.7%
Keller Williams	52,498	27.0%	\$11,590,708,169	12.9%
RE/MAX	35,806	18.4%	\$6,281,228,579	7.0%
Coldwell Banker**	10,644	5.5%	\$7,064,035,269	7.9%
LeadingRE	10,284	5.3%	\$6,645,542,629	7.4%
Berkshire Hathaway HomeServices	7,586	3.9%	\$3,940,703,964	4.4%
CENTURY 21	6,496	3.3%	\$848,155,265	0.9%
Sotheby's International Realty*	2,342	1.2%	\$8,306,931,766	9.2%
ERA	2,263	1.2%	\$135,190,665	0.2%
Realty Executives	2,259	1.2%	\$222,842,516	0.2%
EXIT	1,371	0.7%	\$178,325,887	0.2%
Better Homes and Gardens Real Estate	1,173	0.6%	\$-	0.0%
Engel & Völkers	542	0.3%	\$513,089,883	0.6%
The Corcoran Group*	-	0.0%	\$3,080,871,442	3.4%

\* Includes Compass & Douglas Elliman

\*\* Includes NRT



## Analysis of

# THE THOUSAND

## 2019 Regional Breakdown

For the fifth year in a row, the South region dominated the transaction sides rankings with 45 percent in the teams category and on the individual category, with 32 percent. The Midwest region came in closely behind on the teams category with 28 percent. The West came in third for the transaction sides with 17 percent in the teams category with the Northeast coming in last.

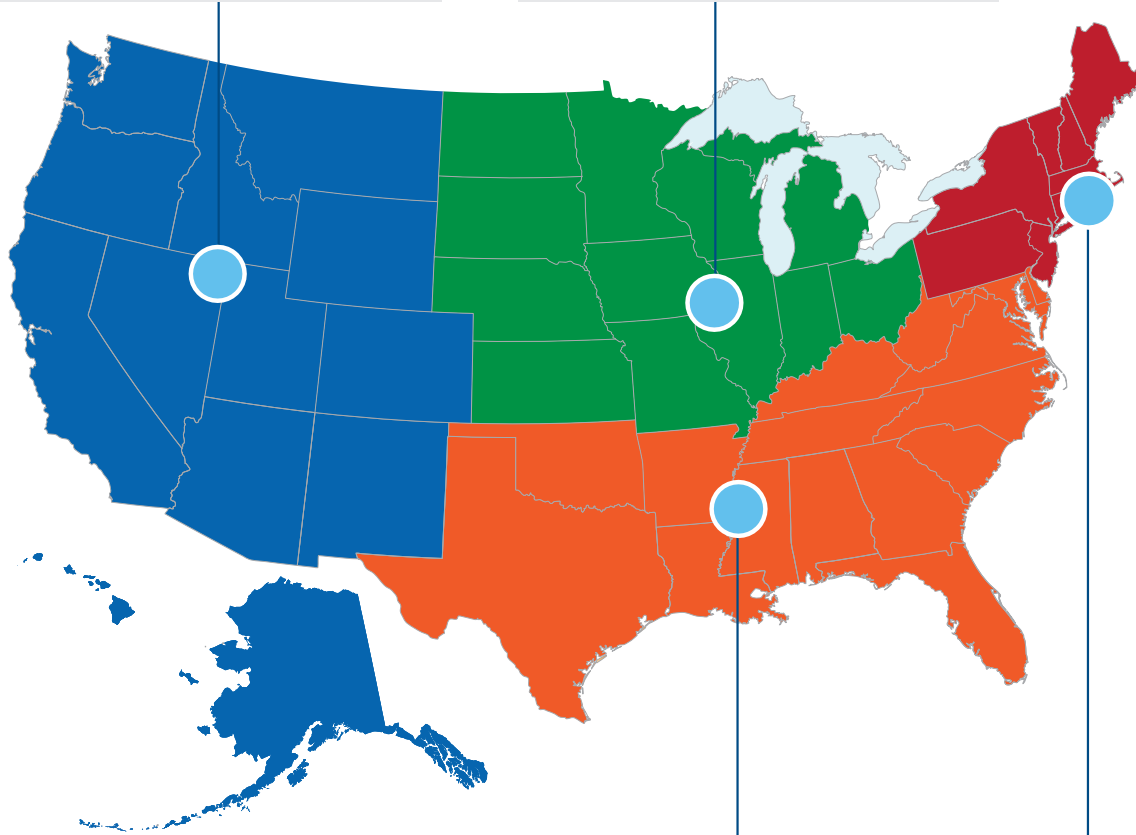
The Western region once again led the sales volume rankings, both for individuals with 54 percent and teams with 46 percent. The Northeast came in second for individuals by sales volume at 25 percent while the South region came in third at 18 percent. The Midwest had the fewest represented on both the individuals and teams by sales volume for the last three years.

### WEST REGION

- 47 Individuals by sides (19%)
- 43 Teams by sides (17%)
- 135 Individuals by volume (54%)
- 114 Teams by volume (46%)

### MIDWEST REGION

- 78 Individuals by sides (31%)
- 70 Teams by sides (28%)
- 6 Individuals by volume (2%)
- 23 Teams by volume (9%)



### SOUTH REGION

- 81 Individuals by sides (32%)
- 113 Teams by sides (45%)
- 46 Individuals by volume (18%)
- 65 Teams by volume (26%)

### NORTHEAST REGION

- 45 Individuals by sides (18%)
- 24 Teams by sides (10%)
- 63 Individuals by volume (25%)
- 48 Teams by volume (19%)



## Analysis of

# THE THOUSAND

### 2019 - Five Year Change Total - Top 250

	2019	2015
<b>Individuals Sides</b>	54,241	48,884
Prior Year Change	11%	-
<b>Individuals Volume</b>	\$35,018,944,079	\$32,563,076,876
Prior Year Change	7.5%	-
<b>Teams Sides</b>	140,474	97,487
Prior Year Change	44.1%	-
<b>Teams Volume</b>	\$54,941,279,989	\$34,434,044,587
Prior Year Change	59.6%	-

### 2019 - Five Year Change Averages - Top 250

	2019	2015
<b>Individuals Sides</b>	216	194
Prior Year Change	11.4%	-
<b>Individuals Volume</b>	\$139,517,705	\$130,252,308
Prior Year Change	7.1%	-
<b>Teams Sides</b>	562	390
Prior Year Change	44.1%	-
<b>Teams Volume</b>	\$219,765,120	\$137,736,178
Prior Year Change	59.6%	-

## 2019 Top States

INDIVIDUALS BY SIDES				
2019	2018	2017	2016	2015
1. Florida	Florida	Ohio	Florida	Florida
2. Pennsylvania	Michigan	Michigan	Ohio	Michigan
3. Michigan	California	California/Wisconsin	Michigan	Illinois
4. California/Ohio	Georgia/Indiana	Illinois/Pennsylvania	Texas	Texas
5. New Jersey	Illinois/Pennsylvania/ Wisconsin	Florida	Illinois	Ohio

INDIVIDUALS BY SIDES				
1. California	California	California	California	California
2. New York	New York	New York	New York	New York
3. Florida	Florida	Florida	Florida	Florida
4. Texas	Massachusetts	Texas	Colorado	Texas
5. Massachusetts	Colorado	Massachusetts	Texas	Massachusetts

TEAMS BY SIDES				
1. Texas	Texas	Texas	Texas	Texas
2. Florida	Arizona	Arizona	Illinois/North Carolina	Illinois
3. Ohio/Pennsylvania	Pennsylvania	Illinois	Florida	Florida/N. Carolina
4. North Carolina	Florida/Michigan	Florida/N. Carolina/ Maryland/Tenn.	Maryland	Michigan
5. Arizona/Illinois/Maryland/ Minnesota	Illinois	Michigan/Minnesota	Michigan	Maryland/Ohio

TEAMS BY VOLUME				
1. California	California	California	California	California
2. New York	New York	New York	New York	New York
3. Florida	Arizona/Florida	Texas	Florida	Texas
4. Texas	Texas	Florida	Texas	Florida
5. Arizona	Maryland	Maryland	Illinois/Maryland	Illinois/Maryland

ALL CATEGORIES				
1. California	California	California	California	California
2. New York	New York	New York	New York	New York
3. Florida	Florida	Texas	Florida	Florida
4. Texas	Texas	Florida	Texas	Texas
5. Pennsylvania	Illinois	Illinois	Illinois	Illinois

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# Top 250 Real Estate Teams by TRANSACTION SIDES

	NAME	COMPANY	SIDES
1.	<b>Mark Spain Real Estate</b>	Mark Spain Real Estate Alpharetta, GA	2,748.00
2.	<b>Robert Slack</b>	Robert Slack, LLC Ocala, FL	2,527.00
3.	<b>Ben Kinney Team</b>	Keller Williams Realty Bellingham, WA	2,205.09
4.	<b>Hergenrother Realty Group</b>	Keller Williams Realty South Burlington, VT	2,117.33
5.	<b>The Loken Group, Inc.</b>	Keller Williams Realty Houston, TX	2,028.00
6.	<b>Five Doors Network</b>	Keller Williams Realty Eldersburg, MD	1,856.61
7.	<b>Lucido Agency</b>	Keller Williams Realty Ellicott City, MD	1,825.35
8.	<b>The Minnesota Real Estate Team</b>	RE/MAX Advantage Plus Bloomington, MN	1,753.00
9.	<b>Dani Blain Real Estate Team</b>	Keller Williams Realty Tulare, CA	1,392.35
10.	<b>Jeff Cook</b>	Jeff Cook Real Estate North Charleston, SC	1,242.00
11.	<b>Don Wenner Home Selling Team</b>	DLP Realty Bethlehem, PA	1,225.00
12.	<b>The Ashton Real Estate Group</b>	RE/MAX Advantage Nashville, TN	1,185.00
13.	<b>The Jim Allen Group</b>	Coldwell Banker Howard Perry and Walston Realty, Inc. Raleigh, NC	1,164.00
14.	<b>The Rob Ellerman Team</b>	ReeceNichols Real Estate Lee's Summit, MO	1,119.00
15.	<b>The Robert Dekanski Team</b>	RE/MAX 1st Advantage Clark, NJ	1,091.25



	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
16.	<b>The EZ Referral Network</b>	Keller Williams Realty Westlake, OH	1,081.00
17.	<b>The Flory Team</b>	RE/MAX Professional Group Cypress, TX	1,030.00
18.	<b>John Murray Team</b>	Key Realty Rockford, IL	1,018.00
19.	<b>Indy Home Pros Team</b>	RE/MAX Advanced Realty Indianapolis, IN	992.00
20.	<b>United Home Group</b>	Keller Williams Realty Portland, OR	982.70
21.	<b>Kris Lindahl Real Estate</b>	Kris Lindahl Real Estate Blaine, MN	964.00
22.	<b>The Delhougne Team</b>	RE/MAX Vision Chesterfield, MO	953.00
23.	<b>The Rider Elite Team</b>	Keller Williams Arizona Realty Scottsdale, AZ	947.77
24.	<b>Adam Merrick</b>	Adam Merrick Real Estate East Peoria, IL	943.00
25.	<b>The Heyl Group</b>	Keller Williams Realty Austin, TX	920.69
26.	<b>Amanda's Team</b>	Amanda Howard Sotheby's International Realty Huntsville, AL	888.00
27.	<b>Jeff Glover &amp; Associates</b>	Keller Williams Realty Plymouth, MI	879.00
28.	<b>Team Lassen Souza</b>	Metro Brokers Team Lassen Broomfield, CO	873.00
29.	<b>Watters International Realty</b>	Watters International Realty Austin, TX	868.00
30.	<b>The Koehler Bortnick Team</b>	ReeceNichols Real Estate Leawood, KS	846.00
31.	<b>14 Moves Goerss</b>	Keller Williams Realty Roseville, MN	843.57
32.	<b>The Brokerage House</b>	The Brokerage House Realtors Portland, OR	842.00
33.	<b>Matt Curtis Real Estate Team</b>	Matt Curtis Real Estate, Inc Madison, AL	832.00

	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
34.	<b>The Wemert Group</b>	Wemert Group Realty Orlando, FL	829.00
35.	<b>Xperience Real Estate</b>	Keller Williams Realty Portland, OR	814.22
36.	<b>Chad Schwendeman Real Estate Group</b>	EXIT Lakes Realty Premier Baxter, MN	810.50
37.	<b>Thomas Brown</b>	The Agency Texas Inc. Austin, TX	797.00
38.	<b>The Mike McCann Team</b>	Keller Williams Realty Philadelphia, PA	782.00
39.	<b>Tamra Wade Team</b>	RE/MAX Tru Buford, GA	781.00
40.	<b>The Monzo Group</b>	Keller Williams Realty St. Clair Shores, MI	780.00
41.	<b>The Duncan Duo Team</b>	RE/MAX Dynamic Tampa, FL	762.00
42.	<b>The Joshua Barker Team</b>	RE/MAX Town & Country Redding, CA	730.00
43.	<b>The Stephen Cooley Real Estate Group</b>	Keller Williams Realty Rock Hill, SC	716.50
44.	<b>Hughes Real Estate Group</b>	Silvercreek Realty Group Eagle, ID	702.00
45.	<b>Jose Medina – Impact Group</b>	Keller Williams Realty Canton, OH	696.00
46.	<b>Kristan Cole Real Estate Network</b>	Keller Williams Realty Scottsdale, AZ	690.37
47.	<b>The David Hoffman Group</b>	Keller Williams Realty Charlotte, NC	677.65
48.	<b>The Samer Kuraishi Group</b>	The ONE Street Company Washington, D.C.	669.00
49.	<b>The Erik Hatch Team</b>	Hatch Realty Fargo, ND	664.00
50.	<b>Asa Cox Homes Team</b>	CENTURY 21 Asa Cox Homes Painesville, OH	643.00
51.	<b>Joy Daniels Real Estate Group</b>	Joy Daniels Real Estate Group, LTD Harrisburg, PA	640.00

	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
52.	<b>Jay Day and The Day Home Team</b>	Real Estate Teams, LLC Frederick, MD	635.00
53.	<b>Art Herling Team</b>	Long & Foster Real Estate, Inc Blue Bell, PA	633.82
54.	<b>Domain Realty Group</b>	Domain Realty Bonita Springs, FL	630.00
55.	<b>The Gellman Team ~ Coldwell Banker Premier</b>	Coldwell Banker St. Louis, MO	621.00
56.	<b>Omaha's Elite Real Estate Group</b>	Berkshire Hathaway HomeServices Ambassador Real Estate Omaha, NE	617.50
57.	<b>The Matthews Team</b>	RE/MAX Legends Spring, TX	617.00
58.	<b>Anderson Hicks Real Estate Group</b>	Keller Williams Realty Idaho Falls, ID	609.00
59.	<b>Amy Wienands Real Estate</b>	AWRE, Inc. dba Amy Wienands Real Estate Waterloo, IA	605.00
60.	<b>Laurie Finkelstein Reader Real Estate</b>	Laurie Finkelstein Reader Real Estate Plantation, FL	596.00
61.	<b>Pam &amp; Barry's Team</b>	RE/MAX Professionals Lawton, OK	591.00
62.	<b>Barry Ezerski Team</b>	RE/MAX Professionals Lawton, OK	589.00
63.	<b>Walden Team</b>	Keller Williams Realty Anchorage, AK	574.00
64.	<b>Amanda &amp; Kyla Team</b>	ERA All In One Realty Albany, GA	570.00
65.	<b>Harris Real Estate Group</b>	Harris Real Estate Group El Paso, TX	568.00
66.	<b>The Rhodes Team</b>	Berkshire Hathaway HomeServices PenFed Realty Texas Flower Mound, TX	567.00
67.	<b>The Griffin Group</b>	Keller Williams Realty Tampa, FL	564.00
67.	<b>The Rothchild Team</b>	Keller Williams Realty Katy, TX	564.00
69.	<b>Jim Shaffer and Associates</b>	Keller Williams Realty Royal Oak, MI	557.50

	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
70.	<b>Reynolds Team Realty</b>	Keller Williams Realty Chantilly, VA	553.00
71.	<b>Team Nuvision</b>	RE/MAX Titanium Rosemead, CA	551.00
72.	<b>Mark Dimas Team</b>	Mark Dimas Properties Cypress, TX	547.00
72.	<b>Pepine Team</b>	Pepine Realty Gainesville, FL	547.00
74.	<b>Austin Real Estate Experts</b>	Austin Real Estate Experts Austin, TX	545.00
75.	<b>The Mike Brown Group</b>	Silvercreek Realty Group Meridian, ID	543.00
75.	<b>The Icon Team</b>	Keller Williams Realty The Woodlands, TX	543.00
77.	<b>Larry Else</b>	Downtown Realty Detroit, MI	538.00
78.	<b>Keaty Real Estate</b>	Keaty Real Estate Lafayette, LA	531.00
78.	<b>Lee Garland</b>	RE/MAX Alliance Brandon, MS	531.00
80.	<b>Ferrante Team</b>	RE/MAX Edge Realty Canton, OH	530.00
81.	<b>The Boehmer Team</b>	Berkshire Hathaway HomeServices Select Properties Saint Charles, MO	529.00
82.	<b>New Era Group</b>	Your Castle Real Estate Denver, CO	528.00
83.	<b>Joe Manausa Real Estate</b>	Joe Manausa Real Estate Tallahassee, FL	527.00
84.	<b>Gillott Home Team</b>	Keller Williams Realty Mid-Willamette Lebanon, OR	526.00
85.	<b>Unity Home Group, Inc.</b>	eXp Realty Anchorage, AK	525.00
86.	<b>Benchmark Real Estate Team</b>	Keller Williams Realty York, PA	522.75
87.	<b>Limbird Team</b>	Limbird Real Estate Group Rogers, AR	521.50



	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
88.	<b>Elevate Real Estate Brokers</b>	Elevate Real Estate Brokers of Florida Fort Lauderdale, FL	521.00
89.	<b>The Hogan Group</b>	Keller Williams Realty Richmond, VA	520.10
90.	<b>The Michael Kaim Team</b>	Berkshire Hathaway Home Services Mentor, OH	518.50
91.	<b>Judie Crockett</b>	Howard Hanna Real Estate Services Mentor, OH	517.00
92.	<b>James Bramblett</b>	RE/MAX Executive Group Inc Elizabethtown, KY	511.00
93.	<b>Coyle / Becton Florida Group</b>	Keller Williams Realty Smyrna, GA	510.70
94.	<b>The Jane Lee Team</b>	RE/MAX Top Performers Lake Bluff, IL	509.00
95.	<b>The Perna Team</b>	Keller Williams Realty Novi, MI	508.00
96.	<b>The Advanced Super Team</b>	RE/MAX Advanced Temple City, CA	499.00
97.	<b>Elite Nebraska Real Estate Team</b>	Berkshire Hathaway HomeServices Ambassador Real Estate Omaha, NE	498.00
98.	<b>The Serhant Team</b>	Nest Seekers International New York, NY	496.00
99.	<b>The Incorvaia Team</b>	Keller Williams Realty Strongsville, OH	495.35
100.	<b>Chris Cooke Team</b>	RE/MAX Sails Baltimore, MD	495.00
101.	<b>Bustos Real Estate</b>	Keller Williams Realty Midvale, UT	491.00
102.	<b>The Maryland and Delaware Group</b>	Long & Foster Real Estate, Inc Salisbury, MD	490.28
103.	<b>Chris Fischer Team</b>	Crosstown Realtors, Inc. Homer Glen, IL	489.00
104.	<b>Ryan Dallas Real Estate</b>	Ryan Dallas Real Estate Champaign, IL	482.00
104.	<b>Kris Weaver Real Estate Team</b>	Atlantic Sotheby's International Realty Virginia Beach, VA	482.00

	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
106.	<b>The Keri Shull Team</b>	Optime Realty Arlington, VA	481.00
107.	<b>Levinson Real Estate</b>	Keller Williams Realty Edmond, OK	480.45
108.	<b>New Home Sales Team</b>	Berkshire Hathaway HomeServices Taliesyn Realty Cordova, TN	480.00
108.	<b>Nurit Alex Team</b>	RE/MAX Elite Services North Bethesda, MD	480.00
110.	<b>The Craig Hartranft Team</b>	Berkshire Hathaway Homesale Realty Lancaster, PA	477.00
110.	<b>The Salas Team Realtors</b>	The Salas Team Realtors, LTD Killeen, TX	477.00
112.	<b>KMS</b>	Realty Executives Tucson Elite Tucson, AZ	476.00
113.	<b>The Rachel Kendall Team</b>	The Rachel Kendall Team Raleigh, NC	475.00
114.	<b>Nancy Leslie Team</b>	RE/MAX Realtec Group Palm Harbor, FL	474.00
115.	<b>Fontaine Team</b>	Fontaine Family The Real Estate Leader Auburn, ME	468.00
116.	<b>Peter Marks and Associates</b>	Method Real Estates Advisors Roswell, GA	462.00
117.	<b>Erin Krueger Team</b>	Compass Nashville, TN	457.00
118.	<b>The SURE Group</b>	RE/MAX Sails Baltimore, MD	454.00
119.	<b>Carr, Cleaver, Pendergast Team</b>	Berkshire Hathaway HomeServices Homesale Realty York, PA	450.00
119.	<b>The Pro Team</b>	RE/MAX Results Edina, MN	450.00
121.	<b>Kerby &amp; Cristina Real Estate Experts</b>	RE/MAX Results Plymouth, MN	448.00
122.	<b>Shine Team Realtors</b>	Coldwell Banker United, REALTORS® Austin Killeen, TX	447.30
123.	<b>Pakulla Professionals</b>	RE/MAX Advantage Realty Ellicott City, MD	443.00

	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
124.	<b>The Roy Group</b>	Keller Williams Realty Wichita, KS	440.00
125.	<b>The Amy Stockberger Team</b>	Hegg, REALTORS, Inc Sioux Falls, SD	439.00
125.	<b>The Premier Team</b>	RE/MAX Executive Charlotte, NC	439.00
127.	<b>Tiffany Holtz Real Estate Group</b>	Coldwell Banker The Real Estate Group Appleton, WI	438.00
128.	<b>Helgeson/Platzke Real Estate Group</b>	Coldwell Banker Burnet Eden Prairie, MN	435.70
129.	<b>Lee Tessier Team</b>	Tessier Real Estate Bel Air, MD	435.00
130.	<b>Mark Hite Team</b>	Keller Williams Realty Chattanooga, TN	432.50
131.	<b>Barb Huntley &amp; Associates</b>	Keller Williams Realty Anchorage, AK	430.50
132.	<b>Gusty Gulas Group</b>	GKG Realty dba Brik Realty Birmingham, AL	427.00
133.	<b>The Every Door Team</b>	Every Door Real Estate Seattle, WA	425.00
134.	<b>Kittle Team</b>	Kittle Real Estate Fort Collins, CO	423.00
134.	<b>The Sarah Leonard Team</b>	RE/MAX Suburban Schaumburg, IL	423.00
136.	<b>The Cliff Lewis Experience</b>	Coldwell Banker Hearthside, Realtors Newtown, PA	420.00
137.	<b>Bentley Drozdowicz</b>	Keller Williams Realty Birmingham, AL	419.00
138.	<b>Donna &amp; Team New Bern</b>	Keller Williams New Bern New Bern, NC	418.00
139.	<b>Blake Sloan Team</b>	Sloan Realty Group Myrtle Beach, SC	416.00
139.	<b>Pink Team</b>	Pink Realty Colorado Springs, CO	416.00
141.	<b>Holt Homes Group</b>	Keller Williams Realty Springfield, MO	415.00

	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
141.	<b>The Huff Group</b>	Keller Williams Realty Overland Park, KS	415.00
143.	<b>Darren James &amp; Associates</b>	Darren James & Associates brokered by eXp Realty Denham Springs, LA	414.00
143.	<b>Danny and Rebecca Burks Team</b>	RE/MAX Professionals Tyler, TX	414.00
145.	<b>Real Estate by Design Group</b>	Keller Williams Realty Denton, TX	412.00
146.	<b>Nick McLean Real Estate</b>	Nick McLean Real Estate Wenatchee, WA	411.00
147.	<b>Josh DeShong Real Estate</b>	Josh Deshong Real Estate, LLC Dallas, TX	408.00
148.	<b>The Lander Team</b>	Keller Williams Realty Kingman, AZ	407.35
149.	<b>Anthony Butera</b>	Keller Williams Realty Rochester, NY	406.00
150.	<b>Team Dayna Simmons</b>	Coldwell Banker Southern Homes Beaumont, TX	405.00
150.	<b>Houston New Home Team</b>	RE/MAX Pioneers Cypress, TX	405.00
152.	<b>The Geoff Hyland Team</b>	RE/MAX Mountain Properties Prescott, AZ	404.50
153.	<b>The Mike Seder Group</b>	RE/MAX The Woodlands & Spring II The Woodlands, TX	402.00
154.	<b>Marsee Wilhems Team</b>	eXp Realty Tucson, AZ	400.00
154.	<b>Edie Waters Team</b>	Keller Williams Realty Kansas City, MO	400.00
156.	<b>RMG Real Estate Network</b>	Keller Williams Realty Anchorage, AK	399.50
157.	<b>Holli McCray Home Marketing Group</b>	Keller Williams Realty Knoxville, TN	398.91
158.	<b>The Lee Ann Wilkinson Group</b>	Berkshire Hathaway HomeServices Gallo Realty Lewes, DE	398.00
158.	<b>Kenny Klaus Team</b>	Keller Williams Realty Mesa, AZ	398.00



	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
160.	<b>Brown Dean Group</b>	Keller Williams Realty Lansing, MI	393.14
161.	<b>The Nathan Clark Team</b>	Nathan Clark and Associates Smithfield, RI	392.00
161.	<b>Team Marti Hampton</b>	RE/MAX One Realty Raleigh, NC	392.00
163.	<b>Kyle Yeatman</b>	Long & Foster Real Estate, Inc Midlothian, VA	391.77
164.	<b>Desrochers Realty Group</b>	eXp Realty Edina, MN	390.00
165.	<b>The Levi Rodgers Team</b>	RE/MAX Military City San Antonio, TX	388.00
166.	<b>The Delia Group</b>	Keller Williams Realty Royal Oak, MI	387.00
167.	<b>Teresa Cowart Team</b>	RE/MAX Accent Richmond Hill, GA	386.50
168.	<b>Keith Beatty</b>	Intracoastal Realty Wilmington, NC	386.00
169.	<b>Kelly Warren &amp; Associates</b>	Kelly Warren & Associates Real Estate Solutions Canfield, OH	384.00
169.	<b>The Adam Flinchbaugh Team</b>	RE/MAX Patriots York, PA	384.00
171.	<b>Agile Group</b>	Real Living Casa Fina Realty Tampa, FL	382.00
172.	<b>Legacy Group</b>	Keller Williams Realty Spokane, WA	381.50
173.	<b>TeambuilderKW</b>	Keller Williams Realty Kirkland, WA	381.45
174.	<b>Group 46:10 Network</b>	eXp Realty Tempe, AZ	380.50
175.	<b>Chiasson Realty Team</b>	Keller Williams Realty Bedford, NS	380.34
176.	<b>The Redbud Group</b>	Keller Williams Realty Charlotte, NC	378.40
177.	<b>Team 54</b>	RE/MAX Champions Land O Lakes, FL	376.00

	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
178.	<b>John Schuster Group</b>	Coldwell Banker Burnet Eden Prairie, MN	374.20
179.	<b>John Wentworth</b>	The John Wentworth Real Estate Group Fenton, MI	374.00
180.	<b>Beth Hines Team</b>	RE/MAX Southland Realty II Garner, NC	373.00
180.	<b>The Bernie Gallerani Team</b>	RE/MAX Choice Properties Hendersonville, TN	373.00
180.	<b>The Bob Colvin Team</b>	RE/MAX Team Realtors Johnstown, PA	373.00
183.	<b>Smith Marketing</b>	Allen Tate Greensboro Summerfield Summerfield, NC	372.00
183.	<b>Team Hoffmann</b>	RE/MAX Realty 100 Milwaukee, WI	372.00
185.	<b>The Misty SOLDwisch Home Selling Team</b>	Better Homes and Gardens Real Estate Innovations Indianola, IA	371.00
186.	<b>The Krause Basler Team</b>	Keller Williams Realty Chesterfield, MO	369.15
187.	<b>The Dick Richwine Group</b>	Berkshire Hathaway HomeServices Indiana Realty Indianapolis, IN	365.00
188.	<b>Lysi Bishop Real Estate LLC</b>	Keller Williams Realty Boise, ID	364.01
189.	<b>Frank Montro Homes</b>	Keller Williams Realty Orland Park, IL	364.00
190.	<b>The Condo Shop</b>	Keller Williams Realty Philadelphia, PA	363.72
191.	<b>The Huffaker Group</b>	Keller Williams Realty Mt. Juliet, TN	363.60
192.	<b>Catherine Singletary</b>	GKG Realty dba Brik Realty Birmingham, AL	362.00
192.	<b>Josh Vernon Group</b>	Keller Williams Realty Birmingham, AL	362.00
192.	<b>The Sokoler Medley Team</b>	RE/MAX Properties East Louisville, KY	362.00
195.	<b>Dave Friedman Team</b>	Keller Williams Realty Mount Pleasant, SC	361.25

	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
196.	<b>Jennifer Young Team</b>	Keller Williams Realty Chantilly, VA	361.20
197.	<b>Mary Jo Potts &amp; Associates</b>	Elfant Wissahickon REALTORS Philadelphia, PA	360.00
198.	<b>Carol Royse Lifestyle Team</b>	Keller Williams Realty Tempe, AZ	359.70
199.	<b>Matt Laricy</b>	Americorp LTS Chicago, IL	359.00
200.	<b>Red Sign Team</b>	Keller Williams Realty Orem, UT	357.70
201.	<b>CR of Maryland</b>	Keller Williams Realty Pikesville, MD	357.00
202.	<b>The Jon Murray Group</b>	Better Homes and Gardens Real Estate Big Hill Centerville, Ohio	356.50
203.	<b>The Haro Group</b>	Keller Williams Realty Greenville, SC	356.00
204.	<b>Tami Holmes Real Estate Experts</b>	HER Realtors Dayton, OH	354.00
204.	<b>Fortress Realty Group</b>	Realty Executives Exceptional Realtors® Dover, NJ	354.00
206.	<b>Monica Foster Team</b>	eXp Realty League City, TX	352.00
206.	<b>Pomerleau Team</b>	JP Willman Realty Twin Cities Maple Grove, MN	352.00
208.	<b>Waldner Winters Team</b>	Keller Williams Realty Sparks Glencoe, MD	351.30
209.	<b>The Amy Wengerd Group</b>	RE/MAX Crossroads Properties Canton, OH	351.00
210.	<b>LUXRE International</b>	Keller Williams Realty Burlington, WA	350.93
211.	<b>The Mike Mulholland Team</b>	Long & Foster Real Estate, Inc Folsom, PA	350.40
212.	<b>DMAX Properties</b>	DMAX Properties Dallas, TX	350.00
213.	<b>Team Honeycutt</b>	Allen Tate Concord Concord, NC	347.50

	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
214.	<b>The House Depot Team</b>	RE/MAX Assured Maitland, FL	347.00
215.	<b>Michelle Cantrell Team</b>	Murney Associates, Realtors Springfield, MO	346.00
216.	<b>The 220 Agents</b>	Coldwell Banker Howard Perry and Walston Realty, Inc. Raleigh, NC	345.50
216.	<b>Downing Team</b>	Keller Williams Realty Columbia, SC	345.50
218.	<b>The Heather Neidlinger Team</b>	Berkshire Hathaway HomeServices Homesale Realty Carlisle, PA	345.00
218.	<b>The Property Partners</b>	eXp Realty Tucson, AZ	345.00
220.	<b>The Brenda Wade Team</b>	Signature Realty Associates Valrico, FL	344.00
221.	<b>21 Mike Team</b>	CENTURY 21 HomeStar Solon, OH	342.00
221.	<b>Blasingame Group</b>	Keller Williams Marquee Edwardsville, IL	342.00
223.	<b>Philly Living</b>	Keller Williams Realty Philadelphia, PA	341.00
223.	<b>The Schauble Team</b>	Keller Williams Premier Realty Peoria, IL	341.00
225.	<b>The Raines Group</b>	HER Realtors New Albany, OH	340.00
226.	<b>Fox Real Estate Network</b>	Keller Williams Realty Portland, OR	339.55
226.	<b>Jay Schmidt Group</b>	Keller Williams Realty Shorewood, WI	339.55
228.	<b>Homer Tyre</b>	Tyre Realty Group Greenville, NC	339.00
228.	<b>Gate Arty &amp; the Group</b>	Keller Williams Realty Lakeland, FL	339.00
228.	<b>Fred Thompson</b>	RE/MAX 200 Realty Winter Park, FL	339.00
231.	<b>The Gray Group</b>	Keller Williams Realty Tuscaloosa, AL	338.50
232.	<b>Young Team</b>	Keller Williams Realty Pepper Pike, OH	338.00



	<b>NAME</b>	<b>COMPANY</b>	<b>SIDES</b>
232.	<b>Team Treasure Davis</b>	RE/MAX Properties, Inc. Colorado Springs, CO	338.00
234.	<b>The Greg Sisson Team</b>	RE/MAX First Choice Myrtle Beach, SC	337.00
235.	<b>The Hupman Real Estate Group</b>	Keller Williams Realty Richmond Hill, GA	336.35
236.	<b>Fulcrum Properties Group</b>	Keller Williams Realty Washington, DC	336.23
237.	<b>Roy-Miller Team</b>	Berkshire Hathaway HomeServices Michigan Real Estate Portage, MI	336.00
237.	<b>Pinnacle Team</b>	Realty Group, Inc. Coon Rapids, MN	336.00
239.	<b>Halton Pardee + Partners</b>	Halton Pardee + Partners Mar Vista, CA	335.00
240.	<b>Anders/Austad Team</b>	Douglas Elliman New York, NY	334.70
241.	<b>Graddy Real Estate</b>	Keller Williams Realty Ozark, MO	333.00
242.	<b>The Linda Friedrich Real Estate Group</b>	CENTURY 21 Advantage Real Estate, Inc. Columbia, IL	331.00
242.	<b>Advantage Home Team</b>	Keller Williams Realty Casa Grande, AZ	331.00
244.	<b>The Briley Team</b>	Berkshire Hathaway HomeServices Ambassador Real Estate Omaha, NE	329.50
245.	<b>The Oldfather Group</b>	Ocean Atlantic Sotheby's International Realty Rehoboth Beach, DE	329.00
246.	<b>Holly Ritchie Team</b>	Keller Williams Realty Boardman, OH	328.75
247.	<b>Welcome Home Team</b>	Keller Williams Realty Fayetteville, NC	328.10
248.	<b>Chad Smith Real Estate Solutions</b>	Keller Williams Realty Mansfield, TX	328.00
249.	<b>The Laurie Finkelstein Reader Real Estate Team</b>	Keller Williams Realty Plantation, FL	327.67
250.	<b>Chinatti Realty Group</b>	Cameron Prestige Chelmsford, MA	326.00
250.	<b>The Johnson Team</b>	Keller Williams Realty Colorado Springs, CO	326.00

## CONGRATULATIONS TEAM INTERO FOR MAKING THE 2019 REAL Trends & Tom Ferry “The Thousand”

WE ARE PROUD OF ALL YOUR HARD WORK AND SUCCESS!



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## Top 250 Real Estate Teams

# SALES VOLUME

	NAME	COMPANY	VOLUME
1.	<b>The DeLeon Team</b>	DeLeon Realty, Inc. Palo Alto, CA	\$853,540,013
2.	<b>Lucido Agency</b>	Keller Williams Realty Ellicott City, MD	\$751,667,837
3.	<b>The Serhant Team</b>	Nest Seekers International New York, NY	\$721,968,012
4.	<b>Ben Kinney Team</b>	Keller Williams Realty Bellingham, WA	\$716,938,626
5.	<b>Mark Spain Real Estate</b>	Mark Spain Real Estate Alpharetta, GA	\$708,207,663
6.	<b>Halton Pardee + Partners</b>	Halton Pardee + Partners Mar Vista , CA	\$605,659,663
7.	<b>Stanfield Group</b>	Pacific Sotheby's International Realty Huntington Beach, CA	\$602,686,211
8.	<b>Robert Slack</b>	Robert Slack, LLC Ocala, FL	\$600,716,203
9.	<b>The Advanced Super Team</b>	RE/MAX Advanced Temple City, CA	\$544,085,950
10.	<b>Aaron Kirman</b>	Compass Beverly Hills, CA	\$527,793,862
11.	<b>Hergenrother Realty Group</b>	Keller Williams Realty South Burlington, VT	\$519,485,537
12.	<b>The Loken Group, Inc.</b>	Keller Williams Realty Houston, TX	\$516,650,760
13.	<b>McMonigle Team</b>	Residential Agent Inc. Corona del Mar, CA	\$477,733,379
14.	<b>The Minnesota Real Estate Team</b>	RE/MAX Advantage Plus Bloomington, MN	\$477,207,019
15.	<b>Five Doors Network</b>	Keller Williams Realty Eldersburg, MD	\$476,216,098

	NAME	COMPANY	VOLUME
16.	<b>The Jim Allen Group</b>	Coldwell Banker Howard Perry and Walston Realty, Inc. Raleigh, NC	\$454,435,399
17.	<b>The Altman Brothers Team</b>	Douglas Elliman Beverly Hills - El Camino, CA	\$442,817,767.
18.	<b>The Smith Group</b>	Coldwell Banker Residential Brokerage Southern California Newport Beach, CA	\$429,307,835
19.	<b>The Ashton Real Estate Group</b>	RE/MAX Advantage Nashville, TN	\$426,073,381
20.	<b>Team Lassen Souza</b>	Metro Brokers Team Lassen Broomfield, CO	\$422,559,654
21.	<b>David Troyer - The Troyer Group</b>	Intero - A Berkshire Hathaway Affiliate Los Altos, CA	\$410,802,946
22.	<b>The Jills</b>	Coldwell Banker Residential Real Estate Florida Miami Beach, FL	\$391,265,440
23.	<b>The Mike McCann Team</b>	Keller Williams Realty Philadelphia, PA	\$367,000,000
24.	<b>The Robert Dekanski Team</b>	RE/MAX 1st Advantage Clark, NJ	\$360,543,122
25.	<b>Mary &amp; Brent Gullixson</b>	Compass Menlo Park, CA	\$356,560,000
26.	<b>The Koehler Bortnick Team</b>	ReeceNichols Real Estate Leawood, KS	\$356,092,502
27.	<b>Sally Forster Jones Team</b>	Compass Beverly Hills, CA	\$354,646,254
28.	<b>The Rob Ellerman Team</b>	ReeceNichols Real Estate Lee's Summit, MO	\$338,914,788
29.	<b>The Flory Team</b>	RE/MAX Professional Group Cypress, TX	\$323,370,000
30.	<b>Dani Blain Real Estate Team</b>	Keller Williams Realty Tulare, CA	\$319,260,476
31.	<b>The Rider Elite Team</b>	Keller Williams Arizona Realty Scottsdale, AZ	\$311,100,778
32.	<b>Jeff Cook</b>	Jeff Cook Real Estate North Charleston, SC	\$306,362,013
33.	<b>The Keri Shull Team</b>	Optime Realty Arlington, VA	\$301,252,072



	<b>NAME</b>	<b>COMPANY</b>	<b>VOLUME</b>
34.	<b>St. Andre Team</b>	Compass New York, NY	\$300,615,000
35.	<b>The Noble Black Team</b>	Douglas Elliman New York, NY	\$296,455,143
36.	<b>The Brokerage House</b>	The Brokerage House Realtors Portland, OR	\$296,432,976
37.	<b>Andy Tse - The Tse Group</b>	Intero - A Berkshire Hathaway Affiliate Saratoga, CA	\$296,052,511
38.	<b>Team Nuvision</b>	RE/MAX Titanium Rosemead, CA	\$289,861,428
39.	<b>The Heyl Group</b>	Keller Williams Realty Austin, TX	\$282,549,486
40.	<b>The Hudson Advisory</b>	Compass New York, NY	\$278,568,936
41.	<b>The Umansky Team</b>	The Agency Los Angeles, CA	\$278,325,945
42.	<b>Lowe Group Chicago</b>	Compass Chicago, IL	\$271,284,427
43.	<b>Ivan Sher Group</b>	Berkshire Hathaway HomeServices Nevada Properties Las Vegas, NV	\$268,303,450
44.	<b>Xperience Real Estate</b>	Keller Williams Realty Portland, OR	\$267,290,856
45.	<b>The Carrie Chiang/ Janet Wang Team</b>	The Corcoran Group New York, NY	\$265,909,758
46.	<b>Tracy Do Team</b>	Compass Pasadena, CA	\$265,409,910
47.	<b>Tamra Wade Team</b>	RE/MAX Tru Buford, GA	\$264,367,907
48.	<b>The Field Team</b>	Sotheby's International Realty New York, NY	\$263,482,887
49.	<b>McKown   Weinstein   Associates</b>	Surterre Properties Newport Beach, CA	\$261,319,240
50.	<b>TeambuilderKW</b>	Keller Williams Realty Kirkland, WA	\$260,717,638
51.	<b>Thomas Brown</b>	The Agency Texas Inc. Austin, TX	\$258,605,246

	<b>NAME</b>	<b>COMPANY</b>	<b>VOLUME</b>
52.	<b>The Samer Kuraishi Group</b>	The ONE Street Company Washington, D.C.	\$257,625,389
53.	<b>Kris Lindahl Real Estate</b>	Kris Lindahl Real Estate Blaine, MN	\$256,908,902
54.	<b>Nina Hatvany Team</b>	Compass San Francisco, CA	\$253,992,150
55.	<b>United Home Group</b>	Keller Williams Realty Portland, OR	\$252,360,162
56.	<b>Jay Day and The Day Home Team</b>	Real Estate Teams, LLC Frederick, MD	\$250,764,403
57.	<b>David Parnes and James Harris</b>	The Agency Beverly Hills, CA	\$250,144,532
58.	<b>The Holly Parker Team</b>	Douglas Elliman New York, NY	\$249,308,777
59.	<b>Kyle Blackmon</b>	Compass New York, NY	\$246,738,750
60.	<b>New Era Group</b>	Your Castle Real Estate Denver, CO	\$242,332,204
61.	<b>The Rhodes Team</b>	Berkshire Hathaway HomeServices PenFed Realty Texas Flower Mound, TX	\$241,934,489
62.	<b>Reynolds Team Realty</b>	Keller Williams Realty Chantilly, VA	\$240,850,443
63.	<b>Tom Evans Real Estate</b>	Jackson Hole Sotheby's International Realty Wilson, WY	\$235,279,100
64.	<b>Art Herling Team</b>	Long & Foster Real Estate, Inc Blue Bell, PA	\$234,881,126
65.	<b>The Carroll Team</b>	Douglas Elliman Miami, FL	\$233,339,978
66.	<b>Catherine &amp; Jason Barry Team</b>	Barry Estates Rancho Santa Fe, CA	\$231,087,279
67.	<b>Carmenate / Duchon</b>	Douglas Elliman Miami Beach, FL	\$231,036,529
68.	<b>Leavitt &amp; McIntosh</b>	Douglas Elliman Palm Beach, FL	\$230,556,242
69.	<b>The Lee Ann Wilkinson Group</b>	Berkshire Hathaway HomeServices Gallo Realty Lewes, DE	\$229,458,775

	<b>NAME</b>	<b>COMPANY</b>	<b>VOLUME</b>
70.	<b>The Joe Frazzano Team</b>	J. Rockcliff Realtors Danville, CA	\$229,000,000
71.	<b>The Wemert Group</b>	Wemert Group Realty Orlando, FL	\$227,693,297
72.	<b>The Emily Beare Team</b>	CORE New York, NY	\$225,587,500
73.	<b>Dawn McKenna Group</b>	Coldwell Banker Residential Brokerage Chicago Hinsdale, IL	\$224,946,095
74.	<b>Watters International Realty</b>	Watters International Realty Austin, TX	\$224,567,910
75.	<b>Domain Realty Group</b>	Domain Realty Bonita Springs, FL	\$223,971,347
76.	<b>The Joyce Rey Team</b>	Coldwell Banker Residential Brokerage Southern California Beverly Hills, CA	\$222,541,121
77.	<b>Walt Danley Group</b>	Walt Danley Christie's International Real Estate Paradise Valley, AZ	\$220,819,241
78.	<b>Alexander Team</b>	Douglas Elliman New York, NY	\$219,233,417
79.	<b>Carol Carnevale &amp; Nicole Aron</b>	Compass San Francisco, CA	\$218,953,926
80.	<b>Hughes Real Estate</b>	Silvercreek Realty Group Eagle, ID	\$216,016,947
81.	<b>The Shemesh Team</b>	Douglas Elliman New York, NY	\$212,617,771
82.	<b>14 Moves Goerss</b>	Keller Williams Realty Roseville, MN	\$211,443,566
83.	<b>Smith &amp; Berg Partners</b>	Compass Los Angeles, CA	\$211,140,036
84.	<b>Nurit Alex Team</b>	RE/MAX Elite Services North Bethesda, MD	\$210,397,535
85.	<b>Lauren Muss</b>	Douglas Elliman New York, NY	\$210,309,685
86.	<b>Chernov Team</b>	Keller Williams Realty Studio City, CA	\$210,237,471
87.	<b>Perry/ Schlegel-Kloewer/ Barrett</b>	Allie Beth Allman & Associates Dallas, TX	\$209,712,681

	<b>NAME</b>	<b>COMPANY</b>	<b>VOLUME</b>
88.	<b>The EZ Referral Network</b>	Keller Williams Realty Westlake, OH	\$208,916,520
89.	<b>The Shevin Team</b>	Berkshire Hathaway HomeServices California Properties Calabasas, CA	\$208,182,980
90.	<b>Cain Group</b>	Pacific Sotheby's International Realty Newport Beach, CA	\$208,137,477
91.	<b>Boyenga Team</b>	Compass Los Gatos, CA	\$207,979,390
92.	<b>The Joshua Barker Team</b>	RE/MAX Town & Country Redding, CA	\$207,629,741
93.	<b>The Mike Brown Group</b>	Silvercreek Realty Group Meridian, ID	\$206,008,508
94.	<b>Gregg Lynn Team</b>	Sotheby's International Realty San Francisco, CA	\$205,680,179
95.	<b>Krista Jarvis Team</b>	Compass Danville, CA	\$201,629,607
96.	<b>The Mike Seder Group</b>	RE/MAX The Woodlands & Spring II The Woodlands, TX	\$201,375,888
97.	<b>Fulcrum Properties Group</b>	Keller Williams Realty Washington, DC	\$199,685,183
98.	<b>Caskey &amp; Caskey and Associates</b>	Strand Hill Properties Manhattan Beach, CA	\$198,671,468
99.	<b>The Every Door Team</b>	Every Door Real Estate Seattle, WA	\$198,377,190
100.	<b>The Dreyfus Group</b>	Golden Gate Sotheby's International Realty Palo Alto, CA	\$195,244,025
101.	<b>Kristan Cole Real Estate Network</b>	Keller Williams Realty Scottsdale, AZ	\$194,176,441
102.	<b>The Delhougne Team</b>	RE/MAX Vision Chesterfield, MO	\$193,732,655
103.	<b>SF Properties</b>	Compass San Francisco, CA	\$193,681,638
104.	<b>Don Wenner Home Selling Team</b>	DLP Realty Bethlehem, PA	\$192,052,189.
105.	<b>Grand Mountain Group</b>	RE/MAX Peak To Peak Winter Park, CO	\$191,377,990
106.	<b>The Duncan Duo Team</b>	RE/MAX Dynamic Tampa, FL	\$190,961,406

	NAME	COMPANY	VOLUME
107.	<b>Jeff Glover &amp; Associates</b>	Keller Williams Realty Plymouth, MI	\$189,833,810
108.	<b>Laurie Finkelstein Reader Real Estate</b>	Laurie Finkelstein Reader Real Estate Plantation, FL	\$189,451,608
109.	<b>Lysi Bishop Real Estate LLC</b>	Keller Williams Realty Boise, ID	\$188,499,436
110.	<b>The Gavin   Doyle Team</b>	Compass New York, NY	\$188,268,888
111.	<b>KASE Real Estate</b>	Keller Williams Realty Long Beach, CA	\$188,171,949
112.	<b>Chin MacQuoid Fleming Harris</b>	Berkshire Hathaway HomeServices Utah Properties Park City, UT	\$188,078,299
113.	<b>Stephanie Younger Group</b>	Compass Los Angeles, CA	\$188,004,829
114.	<b>Kaminsky Real Estate Group</b>	Strand Hill Properties Hermosa Beach, CA	\$187,227,155
115.	<b>David Gunderman and Andrew Raskopf</b>	Golden Gate Sotheby's International Realty Oakland, CA	\$185,666,787
116.	<b>Juliana Lee Team</b>	Keller Williams Realty Palo Alto, CA	\$182,788,618
117.	<b>Helgeson/Platzke Real Estate Group</b>	Coldwell Banker Burnet Eden Prairie, MN	\$182,096,620
118.	<b>Amanda's Team</b>	Amanda Howard Sotheby's International Realty Huntsville, AL	\$181,005,474
119.	<b>The Fineman Suarez Team</b>	Keller Williams Realty Marina del Rey, CA	\$180,008,960
120.	<b>The David Hoffman Group</b>	Keller Williams Realty Charlotte, NC	\$178,581,320
121.	<b>Chad Schwendeman Real Estate Group</b>	EXIT Lakes Realty Premier Baxter, MN	\$178,325,887
122.	<b>The Gellman Team</b>	Coldwell Banker Premiere St. Louis, MO	\$177,468,813
123.	<b>Team Foster Skillman</b>	Compass Bellevue, WA	\$175,878,166
124.	<b>Matt Curtis Real Estate Team</b>	Matt Curtis Real Estate, Inc Madison, AL	\$175,700,786
125.	<b>Indy Home Pros Team</b>	RE/MAX Advanced Realty Indianapolis, IN	\$175,444,650



	<b>NAME</b>	<b>COMPANY</b>	<b>VOLUME</b>
126.	<b>Detwiler + Wood Group</b>	Compass Dallas, TX	\$175,408,772
127.	<b>Gail Roberts, Ed Feijo &amp; Team</b>	Coldwell Banker Residential Brokerage New England Cambridge, MA	\$175,243,950
128.	<b>Whissel Realty Group</b>	eXp Realty San Diego, CA	\$173,483,839
129.	<b>Courtney + Kurt Real Estate Team</b>	Compass Los Angeles, CA	\$173,170,010
130.	<b>Elite Team</b>	CENTURY 21 Real Estate Alliance San Francisco, CA	\$172,934,558
131.	<b>The Rubin Team</b>	Douglas Elliman New York, NY	\$172,585,088
132.	<b>Mary Tan Realty Team</b>	Coldwell Banker Residential Brokerage Northern California Cupertino, CA	\$171,967,660
133.	<b>Gordon Team</b>	Berkshire Hathaway Fox & Roach REALTORS Haverford, PA	\$171,782,201
134.	<b>CENTURY 21 Marty Rodriguez</b>	CENTURY 21 Marty Rodriguez Glendora, CA	\$171,199,479
135.	<b>Al Filippone Associates</b>	William Raveis Real Estate, Mortgage & Insurance Southport, CT	\$170,340,789
136.	<b>The David Banks Team</b>	RE/MAX By the Bay Portland, ME	\$170,250,562
137.	<b>Dave Clark Team</b>	Keller Williams Realty Campbell, CA	\$170,191,212
138.	<b>The Jill Biggs Group</b>	Coldwell Banker Residential Brokerage New Jersey Hoboken, NJ	\$169,853,184
139.	<b>Jesse Weinberg and Associates</b>	Keller Williams Realty Marina del Rey, CA	\$167,975,047
140.	<b>The Senkler Team</b>	Coldwell Banker Residential Brokerage New England Concord, MA	\$167,635,449
141.	<b>Thomas Campbell &amp; Richard Prebish</b>	William Raveis Real Estate, Mortgage & Insurance Naples, FL	\$167,244,730
142.	<b>Austin Real Estate Experts</b>	Austin Real Estate Experts Austin, TX	\$166,198,109
143.	<b>Kidder-Lowe</b>	Compass Newport Beach, CA	\$165,367,500

	NAME	COMPANY	VOLUME
144.	<b>milehimodern</b>	milehimodern, LLC Denver, CO	\$165,345,267
145.	<b>Private Client Group</b>	Russ Lyon Sotheby's International Realty Scottsdale, AZ	\$165,158,692
146.	<b>Pakulla Professionals</b>	RE/MAX Advantage Realty Ellicott City, MD	\$164,272,704
147.	<b>The Bowen Team</b>	RE/MAX Real Estate Group Rancho Santa Margarita, CA	\$164,088,042
148.	<b>The Jane Lee Team</b>	RE/MAX Top Performers Lake Bluff, IL	\$163,792,412
149.	<b>The Rounds Team</b>	RE/MAX Fine Properties Scottsdale, AZ	\$163,089,652
150.	<b>Gonnella Team</b>	Weichert, Realtors Short Hills, NJ	\$162,829,397
151.	<b>Kittle Team</b>	Kittle Real Estate Fort Collins, CO	\$162,738,573
152.	<b>Erin Boisson Aries</b>	Christie's International Real Estate Group New York, NY	\$161,842,804
153.	<b>Matt Laricy</b>	Americorp LTS Chicago, IL	\$161,583,852
154.	<b>The Nolan Group</b>	Vanguard Properties San Francisco, CA	\$161,356,313
155.	<b>The Behr Team</b>	LIV Sotheby's International Realty Greenwood Village, CO	\$160,352,808
156.	<b>Ernie Carswell &amp; Associates</b>	Douglas Elliman Beverly Hills - Wilshire, CA	\$159,499,820
157.	<b>Brizolis &amp; Associates</b>	Pacific Sotheby's International Realty Rancho Santa Fe, CA	\$159,259,405
158.	<b>Emily Wong</b>	@properties Chicago, IL	\$158,677,500
159.	<b>Mandy and David Team</b>	Compass Washington, DC	\$158,107,651
160.	<b>Walden Team</b>	Keller Williams Realty Anchorage, AK	\$157,410,505
161.	<b>Richard Steinberg Team</b>	Douglas Elliman New York, NY	\$157,244,279

	NAME	COMPANY	VOLUME
162.	<b>The Joffe Group</b>	Launch Real Estate Scottsdale, AZ	\$157,165,287
163.	<b>The Stephen Cooley Real Estate Group</b>	Keller Williams Realty Rock Hill, SC	\$156,247,643
164.	<b>Sue Adler Team</b>	Keller Williams Realty Summit, NJ	\$156,089,490
165.	<b>Westward Advisory</b>	Compass San Francisco, CA	\$155,083,098
166.	<b>Riskin Partners</b>	Riskin Partners Montecito, CA	\$154,570,370
167.	<b>The Barkin-Gilman Team</b>	Compass Fort Lauderdale, FL	\$154,343,256
168.	<b>Harkov Lewis Team</b>	Halstead Real Estate New York, NY	\$153,766,447
169.	<b>BVO Luxury Group</b>	Keller Williams Arizona Realty Scottsdale, AZ	\$153,736,101
170.	<b>Brett Jennings Group</b>	Real Estate Experts San Jose, CA	\$153,681,635
171.	<b>The Raines Group I HER Realtors</b>	HER Realtors New Albany, OH	\$152,687,947
172.	<b>Nancy Leslie Team</b>	RE/MAX Realtec Group Palm Harbor, FL	\$152,663,547
173.	<b>Sabrina Saltiel Team</b>	Douglas Elliman New York, NY	\$152,498,119
174.	<b>The Icon Team</b>	Keller Williams Realty The Woodlands, TX	\$152,328,214
175.	<b>Santana Properties Team</b>	Keller Williams Realty Cambridge, MA	\$152,177,599.
176.	<b>The Erik Hatch Team</b>	Hatch Realty Fargo, ND	\$152,105,580
177.	<b>The Rothchild Team</b>	Keller Williams Realty Katy, TX	\$152,081,463
178.	<b>The Matthews Team</b>	RE/MAX Legends Spring, TX	\$151,528,604
179.	<b>Peter Maurice</b>	Rodeo Realty Beverly Hills, CA	\$151,369,365

	<b>NAME</b>	<b>COMPANY</b>	<b>VOLUME</b>
180.	<b>The Whaley / Ring Team</b>	Coldwell Banker Residential Brokerage New England Boston, MA	\$151,248,443
181.	<b>The Vanderblue Team</b>	Higgins Group Fairfield, CT	\$151,148,378
182.	<b>The Leslie Kopp Group</b>	Long & Foster Real Estate, Inc Bethany Beach, DE	\$151,107,043
183.	<b>Stephen Mottola</b>	Long & Foster Real Estate, Inc Greenville, DE	\$150,668,802
184.	<b>MG Group</b>	Berkshire Hathaway HomeServices KoenigRubloff Realty Group Chicago, IL	\$150,472,038
185.	<b>Rod Daley</b>	Coldwell Banker Residential Brokerage Southern California Newport Beach, CA	\$149,775,500
186.	<b>Kyle Yeatman</b>	Long & Foster Real Estate, Inc Midlothian, VA	\$148,682,887
187.	<b>Night-Pinel</b>	Premier Sotheby's International Realty Winter Park, FL	\$148,607,785
188.	<b>The Randy &amp; Nick Team</b>	Douglas Elliman Delray Beach, FL	\$148,558,425
189.	<b>Gary Hendrickson Team</b>	Keller Williams Realty University Place, WA	\$147,998,588
190.	<b>Jennifer Young Team</b>	Keller Williams Realty Chantilly, VA	\$147,729,660
191.	<b>The Deanna Kory Team</b>	The Corcoran Group New York, NY	\$147,529,141
192.	<b>The Beaubelle Group</b>	Compass Orinda, CA	\$147,000,464
193.	<b>Jenn Smira Team</b>	Compass Washington, DC	\$146,408,902
194.	<b>Joy Daniels Real Estate Group</b>	Joy Daniels Real Estate Group, LTD Harrisburg, PA	\$145,781,370
195.	<b>Zaid Hanna - The Hanna Group</b>	Intero - A Berkshire Hathaway Affiliate San Jose, CA	\$145,423,521
196.	<b>Team Chou</b>	Keller Williams Realty Pomona, CA	\$144,881,901
197.	<b>Bonneau Ansley, III</b>	Ansley Atlanta Real Estate Atlanta, GA	\$144,633,109

	NAME	COMPANY	VOLUME
198.	<b>The Zeder Group</b>	Coldwell Banker Residential Real Estate Florida Miami Beach, FL	\$144,586,933
199.	<b>Judi Reimer Team</b>	First Team Real Estate Torrance, CA	\$144,265,000
200.	<b>The Sukenik-Glazer Team</b>	Douglas Elliman New York, NY	\$142,390,298
201.	<b>Echelberger Group</b>	Pacific Sotheby's International Realty San Clemente, CA	\$142,290,375
202.	<b>Unity Home Group, Inc.</b>	eXp Realty Anchorage, AK	\$141,374,577
203.	<b>Anderson Hicks Real Estate Group</b>	Keller Williams Realty Idaho Falls, ID	\$141,000,000
204.	<b>Bustos Real Estate</b>	Keller Williams Realty Midvale, UT	\$140,713,507
205.	<b>Steven Cohen Team</b>	Keller Williams Realty Boston, MA	\$140,678,655
206.	<b>The Hoffman Murphy Team</b>	Keller Williams Realty Redondo Beach, CA	\$140,675,149
207.	<b>The Eric Williams Team</b>	Realty Executives Phoenix Mesa, AZ	\$139,897,792
208.	<b>Desrochers Realty Group</b>	eXp Realty Edina, MN	\$139,687,953
209.	<b>The Richard Schulman Team</b>	Keller Williams Realty Santa Monica, CA	\$138,827,045
210.	<b>The Gerosins</b>	Berkshire Hathaway HomeServices California Properties Anaheim, CA	\$138,513,162
211.	<b>Own Marin</b>	Compass Larkspur, CA	\$138,479,289
212.	<b>The Patty Dwyer Group</b>	Compass Burlingame, CA	\$138,282,309
213.	<b>The Nunemacher Group</b>	Vanguard Properties San Francisco, CA	\$138,253,500
214.	<b>Jay Schmidt Group</b>	Keller Williams Realty Shorewood, WI	\$138,078,297
215.	<b>Rundhaug &amp; Neuhauser Team</b>	Douglas Elliman New York, NY	\$138,033,150



	<b>NAME</b>	<b>COMPANY</b>	<b>VOLUME</b>
216.	<b>Tirosh &amp; Team</b>	Douglas Elliman New York, NY	\$138,024,563
217.	<b>Gregg Neuman</b>	Berkshire Hathaway HomeServices California Properties San Diego, CA	\$137,423,644
218.	<b>Lily Campbell Team</b>	First Team Real Estate Huntington Beach, CA	\$137,298,229
219.	<b>Bryant &amp; Reichling Team</b>	Compass Los Angeles, CA	\$137,152,686
220.	<b>The Sternsmith Group</b>	Compass Burlingame, CA	\$136,956,896
221.	<b>PHS</b>	Compass Santa Monica, CA	\$136,615,486
222.	<b>The Condo Shop</b>	Keller Williams Realty Philadelphia, PA	\$135,656,756
223.	<b>The Maroni Team</b>	Douglas Elliman Brooklyn, NY	\$135,241,647
224.	<b>The Riley Smith Group</b>	EWM Realty International Coconut Grove, FL	\$135,200,000
225.	<b>Kenny &amp; Jun Real Estate Team</b>	Legacy Real Estate & Associates ERA Powered Fremont, CA	\$135,190,665
226.	<b>Michael Graves Team</b>	Compass New York, NY	\$135,000,000
227.	<b>Fox Real Estate Network</b>	Keller Williams Realty Portland, OR	\$134,899,972
228.	<b>Gillott Home Team</b>	Keller Williams Realty Mid-Willamette Lebanon, OR	\$134,431,835
229.	<b>The SURE Group</b>	RE/MAX Sails Baltimore, MD	\$134,371,496
230.	<b>Ricardo Rodriguez &amp; Associates</b>	Coldwell Banker Residential Brokerage New England Boston, MA	\$134,032,900
231.	<b>Anthony Marguleas</b>	Amalfi Estates Pacific Palisades, CA	\$134,012,500
232.	<b>Anne Erwin Sotheby's International Realty</b>	Anne Erwin Sotheby's International Realty York, ME	\$134,003,835
233.	<b>Stephen FitzMaurice</b>	Premiere Property Group Portland, OR	\$133,997,206

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234.	<b>The Goodhart Group</b>	Compass Alexandria, VA	\$133,945,222
235.	<b>Watson Marshall Group</b>	Compass Burlingame, CA	\$133,329,800
236.	<b>Peter Marks and Associates</b>	Method Real Estates Advisors Roswell, GA	\$133,250,471
237.	<b>Kris Weaver Real Estate Team</b>	Atlantic Sotheby's International Realty Virginia Beach, VA	\$132,988,843
238.	<b>The Patterson Group</b>	TTR Sotheby's International Realty Alexandria, VA	\$132,886,286
239.	<b>Fridman Team</b>	Compass Beverly Hills, CA	\$132,784,000
240.	<b>Collins Group Realty</b>	Collins Group Realty Hilton Head, SC	\$132,697,516
241.	<b>Louise Phillips Forbes Team</b>	Halstead Real Estate New York, NY	\$132,445,909
242.	<b>The Pro Team</b>	RE/MAX Results Edina, MN	\$132,247,879
243.	<b>Belmonte &amp; Sanchez</b>	Douglas Elliman Miami Beach, FL	\$131,840,280
244.	<b>Janice Chang Team</b>	Douglas Elliman New York, NY	\$131,448,850
245.	<b>The Madani Team</b>	Keller Williams Realty Santa Cruz, CA	\$131,443,159
246.	<b>The Laugesen Team</b>	Coldwell Banker Residential Brokerage Northern California Burlingame, CA	\$130,938,065
247.	<b>The Wedgeworth Team</b>	Charter One Realty Hilton Head Island, SC	\$130,664,533
248.	<b>The O'Gorman Group</b>	Ebby Halliday Realtors Dallas, TX	\$130,630,694
249.	<b>Vineburgh   DiMella Team</b>	Charlesgate Realty Group Boston, MA	\$130,443,000
250.	<b>Bryce Lingo &amp; Shaun Tull Team</b>	Jack Lingo REALTOR Rehoboth Beach, DE	\$130,231,299



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